

is. We have added the border tax as a barrier, included it in the barrier abroad, and we have subtracted it from our tariff because it is offset to our tariff.

The results then are startling. Instead of having a table showing the U.S. rates are considerably higher than those of the Common Market, the revised table shows that their barrier averages out about a third higher than ours. Instead of our barrier being 11 percentage

Chart III

German Barriers to U.S. Exports

% of c.i.f. Value

□ Border Tax

■ Tariff

