FORM A—INDIVIDUAL PRODUCT DATA SHEET, YEAR 1964

Company name_____

Product and tariff classification	ASP ($/lb.)	Export value ($/lb.)	Insurance and freight ($/lb.)	Commission ($/lb.)	Duty per pound ($/lb.)	Landed value, Commission paid (2+3+4+5) ($/lb.)	Competitive margin, landed value ASP (6 minus 1)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
I. PRESENT DUTY							
——— cents/lb. + ——— percent ASP							
II. KENNEDY ROUND REDUCTION							
Present Duty Reduced 50 percent							
——— cents/lb. + ——— percent ASP							
III. SEPARATE PACKAGE							
——— cents/lb. + ——— percent of export value							

LOSS OF SALES REVENUE

IV. Kennedy round reduction: Average ASP (I, 1) or present landed value (I, 6), whichever is lower, minus landed value after Kennedy round reduction (II, 6)=_____cents/lb. × sales (lbs. —column 2 below)=$_____

V. Separate package: Average ASP (I, 1) or present landed value (I, 6), whichever is lower, minus landed value after separate package (III, 6)=_____cents/lb. × sales (lbs. —column 2 below) = $_____.

Production (lbs.)	Sales		Sales revenue ($)	Cost of sales		Pretax profit		Kennedy round			Separate package		
	(lbs.)	($/lb.)		($)	($/lb.)	($)	(%)	Sales revenue (column 3 — IV)	Pretax profit ($)	Pretax profit (%)	Sales revenue (column 3 — V)	Pretax profit ($)	Pretax profit (%)
(1)	(2)		(3)	(4)		(5)			(6)			(7)	