

information desired. While it is regretted that this has proven to be the case, it may be possible to approach individual Embassies again if there are facts or other information which you believe might be obtainable through U.S. Government sources.

Please call or write me if we can be of further assistance on this subject.

Sincerely yours,

ROBERT L. McNEILL,
Deputy Assistant Secretary for Trade Policy.

Enclosures.

[Department of State Airgram, May 29, 1966]

To: Department of State.

Info.: Bonn, Berlin, London, Paris, Rome, The Hague, Tokyo.

From: Amembassy Brussels.

Subject: Chemical Export Price Data.

Ref.: CA-11272, May 17, 1966.

For Commerce/Garland

An Embassy spokesman consulted the Chief Statistical Consultant in the Belgian Federation of Chemical Industries regarding availability of data on export prices and production of benzoid chemicals and other products listed in referenced airgram. He stated that he knew of no source where this information could be obtained except from producers and exporters of these products. Locating these firms would be a major task in the first place, and secondly he doubted whether prices would be supplied to anyone except a bona fide purchaser.

Regret inability to provide requested data.

KNIGHT.

[Incoming Telegram, Department of State, May 26, 1966]

Subj: Chemical Export Price Data.

Ref: CA-11272.

1. Reference airgram received in embassy mail room May 23.
2. In response to our inquiries, statistician in Union Des Industries Chimiques (UIC) informed us only feasible system would be to take data provided in "statistiques du commerce exterieur" and divide total exports of given chemical by total export valuation. Might be possible to make some cross checks with industry. U.I.C. believes project would take considerable time.
3. Project may, however, be more difficult then UIC realizes, since in our spot check, we were unable identify products using four-digit bin numbers.
4. "Statistiques du commerce exterieur" for 1964 available in Washington and commerce may ——— refer to statistiqueus" to see if amplification to six-digit bin number is feasible to enable identification.
5. Production data is closely held and unavailable.

BOHLEN.

[Department of State Airgram, May 25, 1966]

From: Amembassy Rome

Subject: Chemical Export Price Data.

Ref.: CA-11272, May 17, 1966.

There are no published statistics available in Rome which would provide the data requested in the referenced instruction on Italian output and export prices of benzenoid and other chemicals. Local sources contacted confirmed that such data are not available.

Italian export prices usually are the result of negotiation with purchasers on the basis of volume and other considerations. As producers and associations are generally unwilling to provide information, it is suggested that American companies may wish to determine whether their representatives in Italy might be in a position to ferret out data for their headquarters.

The Embassy has forwarded the referenced instruction to the American Consulate General in Milan for any information it may be able to supply.

MELOY.