[Incoming Telegram, Department of State, June 3, 1966]

Subject: Chemical Export Price Data.

Ref.: CA-11272 and Deptel 837.

OF TSUS 403.48: 50: 60-75: 80-405.15: and 60 is almost 90 percent imported. Any domestic production is used locally. OF TSUS 407.32: 40: 50: 55: 72: and 85 about 70 percent imported, and primarily used locally.

Production data not available. In view of negligible exports and non-availability

data no export prices are submitted.

TYLER.

[Incoming Telegram, Department of State, June 2, 1966]

Priority for Commerce/Garland Re Chemical Export Price Data Ref CA-11272.

There are no production statistics available on listed classifications benzenoid chemicals. Export price data is highly classified trade information and also unavailable. A 1965 chemicals export data book being forwarded for general information under separate cover.

REISCHAUER.

[Department of State Airgram, May 30, 1966]

MAY 26, 1966.

From: Amembassy Bonn.

Subject: Chemical Export Price Data.

Ref.: CA-11272, May 17, 1966.

The Federal Republic does not publish production data for specific benzenoid chemicals as requested in the referenced airgram. For the most part, prices for bennzenoid chemicals are negotiated, and depend primarily on size of the order and relationship of the purchaser to the supplying company.

Attached as enclosures are two price lists issued by Christian Oelerich & Co., Hamburg. The May 1960 issue is the last one issued by this company. A copy of

the September 1959 issue is included for comparative purposes.

It will be noted that a large number of benzenoid chemicals are listed in the price list but we have been informed that these prices are almost universally subject to negotiation, particluarly where a large volume is concerned.

McGHEE.

[Department of State Airgram, May 17]

To: Brussels, Bonn, Bern, London, Paris, Rome, The Hague, Tokyo.

Info: Luxembourg, U.S. Mission Geneva, Brussels for Bubec.

From: Department of State.

Subject: Chemical Export Price Data.

The Tariff Commission will hold public hearings beginning June 8 to receive the views of interested parties on the proposed conversion of tariff rates on benzenoid chemicals and other products from the American selling price system of valuation to a system based on foreign export value. Copies of the two Tariff Commission releases on the ASP study were sent to addressee posts earlier this month.

The U.S. industry producing benzenoid chemicals has requested the assistance of the U.S. Government in obtaining export prices of foreign producers and the production data in producing countries for a fairly long list of selected chemicals now subject to ASP. A list of these chemicals which are identified by name, TSUS and BTN numbers, is attached. The industry would like to have the most recent information available on the chemicals listed but would prefer data for 1964 since that is the year being used by the Tariff Commission in converting rates from the ASP base. Data for earlier years have also been requested.

Commerce has informed the industry that it is unlikely that data will be available for the very specific chemical descriptions listed in the attachment and the industry has been advised of the publications of the EEC containing export data for 1962 according to CXT classifications. However, in view of the importance of this matter to the industry as well as to the U.S. Government, posts are requested to make all reasonable efforts to obtain the data requested. To comply with this request posts should review statistics and publications and