EXHIBIT #1

Line	A	B	C	D	E	F
		CONDITION #1				CONDITION #2
		RESULTS OF KENNEDY ROUND (TRADE EXPANSION ACT 1962)				H. R. 17551 (PROPOSAL)
		AMERICAN SELLING PRICE	RETENTION OF AMERICAN SELLING PRICE			ELIMINATION OF AMERICAN SELLING PRICE
			1967	1968	1972	1973
1	FOREIGN EXPORT VALUE (FOB BASIS) PER LB.	--	(1) .40	(1) .40	(1) .40	(1) .40
2	INSURANCE, FREIGHT, & SELLING EXP. PER LB.	--	.15	.15	.15	.15
3	DUTY BASED ON ASP PER LB.	(2) 1.00	.40	.36	.20	--
4	DUTY BASED ON TITLE IV OF THIS BILL (30% CEILING) PER LB.	--	--	--	--	.12
5	TOTAL IMPORT PRICE PER LB.	--	.95	.91	.75	.67
6	% OF TARIFF REDUCTION	--	--	10%	(3) 50% MAX. AUTHOR	(4) 70% PROPOSED

NOTES:

This chart has been prepared for illustration by using:

1. 40¢ as average foreign selling price value for comparable dyes
2. $1.00 as an American selling price base for our dyes
3. Maximum 50% reduction allowed under Trade Expansion Act of 1962 has already been achieved
4. Additional reduction proposed would equal 70% and is beyond the present maximum authorized by Congress.

As a result, during the next 4½ years, we in the dyestuff industry, must now find a way to overcome the nearly impossible burden of a 20¢ reduction out of every current sales dollar, *and how in God's name we will accomplish this, we still do not know.*

The free trade concept is only realistic if developed with an eye toward practicality, the essence of the problem we are posing to you is this: Should we, as a nation, abandon the American dye-stuff industry business completely to foreign producers as the price of advancing our Nation's trade relations? We submit that the answer should be a resounding "No", otherwise, one must accept the