

CANNED MILK IMPORTS INTO THE U.S.

Imports of evaporated milk and sweetened condensed milk into the U. S. are shown in the following table:

U.S. IMPORTS¹

[In thousands of pounds]

	Evaporated milk, tariff item 0040000	Sweetened condensed milk, tariff item 0040100
1962.....	4	71
1963.....	2	612
1964.....	3	988
1965.....	31	1,768
1966.....	611	2,678
1967.....	1,311	4,084
1968:		
January.....	89	200
February.....	96	121
March.....	189	509
April.....	1,159	666
May.....	430	825
June.....		2 241

¹ Official statistics, U.S. Department of Commerce.

² Incomplete.

CHEAP OFFERS MADE TO U.S. DOMESTIC MARKET

Heavy production of milk in western Europe has been coupled with a deterioration of world dairy product prices caused by the subsidization of dairy product exports by European countries in an effort to reduce internal stocks of dairy products.³ This resulted in a number of firm quotations to export evaporated milk to the U.S. The following are documented offers made to U.S. importers:

EVAPORATED MILK

Quotation	Country	Case lots	Price
1.....	West Germany.....	1 1,000	\$6.38 ex dock New York duty paid.
2.....	Denmark.....		\$6.23 ex dock New York duty paid.
3.....	France.....	(2)	\$6 duty paid to midwest points with freight from New York up to 50 cents.
4.....	European.....	5,000	\$5.60 ex dock New York duty paid.
5.....	do.....	5,000	Do.
6.....	Netherlands.....	5,000	\$5.20 c.i.f. New York plus duty (43½ cents).

¹ Containerized in 500 lots.

² Up to 250,000.

These compare with U.S. domestic prices varying from \$6.90 to \$7.85 per case evaporated milk.⁴

Currently importers are selling foreign sweetened condensed milk (24—14 oz. cans per case) at \$4.00—\$4.35 per case CIF east coast ports.

The comparable U.S. price for sweetened condensed case goods is \$7.00—\$8.10.⁴

MILK PRODUCTION IN EUROPE

Practically all price quotations received by American importers of evaporated milk have been from European countries. Therefore, the supply of total milk in the milk producing countries in Europe is important. The following table indicates the milk production for certain countries for the periods indicated:

³ Dairy Situation—USDA—March 1968.

⁴ Dairy and Poultry Market News—USDA—April 26, 1968.