support staff and necessary expense and equipment would cost at present price levels \$37,500,000. If the present ratio is maintained between field staff and instruction (This handled by above mentioned personnel.) and central reference and referral services, a total of \$18,750,000 would be required for referral and reference services. This total includes personnel plus the cost of educational and communications hardware. We see no reason why the assumption of maintaining the same ratio is not a good one.

The sum of the above items is \$56,250,000. To this was added 25 percent to cover indirect costs of the universities which brings the total cost of institutional programs to \$70,312,000. This makes a federal share of \$35,156,000. It was estimated that an additional \$12,000,000 federal funds would be required for administration and special merit programs making a grand total of federal funds

of \$47,156,000.

After examining the details, the committee decided that extrapolation from the Missouri model probably presented a more accurate picture, since much study over a number of years had gone into the model, although the Missouri model may be light on federal funds for administration and special merit programs. At any rate we decided to go with the Missouri model.

If you have additional questions, please call me collect. We appreciate your

interest.

Yours very truly,

C. B. RATCHFORD,

Vice-President of University of Missouri for Extension; Chairman, Legislative Sub-Committee on Industrial Extension, Association of State Universities and Land-Grant Colleges.

Mr. Moss. Mr. Keith.

Mr. Keith. I have no questions, Mr. Chairman.

Mr. Moss. Mr. Watkins.

Mr. WATKINS. Thank you, Mr. Chairman.

I want to thank the doctor for very helpful testimony. It is a subject I am most interested in. I want to say this: I like the program. I am going to support your program.

But I think the money amount is way out of line. If it is not too much work, I would like to see your breakdown. That might give us

a good argument.

When you ask for more, sometimes we have a chance of getting less. That is all.

Mr. Moss. Thank you.

Mr. Turner. Thank you very much.

Mr. Moss. Our next witness is Dr. LeRoy Marlow, director, Pennsylvania Technical Assistance Program, Penn State University.

I am going to take advantage of my role as chairman and say, before my good friend Mr. Watkins can, that I have visited your institution and regard it as an excellent one.

STATEMENT OF H. Leroy Marlow, Director, Pennsylvania TECHNICAL ASSISTANCE PROGRAM, PENN STATE UNIVERSITY, UNIVERSITY PARK, PA.

Mr. Marlow. Thank you, sir.

Mr. WATKINS. I thank the chairman. I am so proud you did such a good job with my grandson there. He is turning out to be a very useful citizen.

Mr. Marlow. Mr. Chairman, I have a prepared statement. In the interest of time, if I may, I will not read this. I will excerpt a couple of

items.

Mr. Moss. The statement will be received and included in its entirety in the record at this point.