

Mr. SCHMIDT. Well, since the passage or the approval of Reorganization Plan 18 of 1950, we did attempt to work out a program with the Post Office to redefine predominance. Where Post Office considers buildings that have 50 percent of the space or more being used for postal purposes, this is predominantly postal. We have tried to work this out on a basis of 90/10, which would put into GSA's management more of the buildings which do provide a certain amount of space for other Federal agencies.

Mr. RANDALL. Thank you, Mr. Chairman.

Mr. BROOKS. Thank you, Mr. Randall.

What do you consider, Mr. Moody, to be the most pressing problems that need to be overcome for you to make better and more efficient use of computers in your agency?

Mr. MOODY. The most pressing ADP problems in GSA that I would identify are three:

Lack of qualified personnel. The agency is utilizing a training program approved by the Civil Service Commission to overcome this shortage.

Secondly, lack of training by users in the use and application of data processing techniques and systems. GSA is in the process of developing processing techniques and systems and training our program managers to overcome this problem.

The third one is difficulty in matching the long-range data processing support resources with the program manager's more rapidly changing needs. I suspect this is probably the greatest one and will remain so.

Mr. BROOKS. The shortage of manpower is leading the pack, and somebody steals them as soon as you get them trained. It is the same old story.

Mr. MOODY. As soon as we get a good man, he is in high demand in the private sector.

Mr. THOMPSON. May I ask a question at this point?

Mr. BROOKS. Yes.

Mr. THOMPSON. When you receive a request from an agency for a computer, does the Federal Supply Service try to determine independently of the request of that agency whether or not the computer that they are suggesting be purchased is the best computer for the need that they have? Or do you take their request at face value and attempt to supply that computer?

Mr. MOODY. Mr. Thompson, with your permission, I will ask Mr. Abersfeller to respond to your question.

Mr. ABERSFELLER. Mr. Thompson, as a usual rule the agencies do not ask for a given brand of computer. In fact, since the enactment of the bill, we have been progressively pursuing the review of the agency's actions, dealing with their requests for quotations, to be very certain that the quotation and the specification is, in fact, competitive in nature. And unless an agency could make a sole-source determination, the procurement would have to be in the manner of offering the widest range of competition.

Mr. THOMPSON. May I ask one further question?

Are you making an effort to be certain that the computers that are being purchased are compatible with the existing programs so that you can shift personnel from one type of computer to another type? Are you trying to standardize in any way? Or is the computer industry doing this?