

We are allowed to haul 49% of our total freight for non-members which we need to get our trucks back from the east, as we haul from the West Coast to the East Coast for our members. Our members are all farmers and ranchers.

We have ample insurance for your protection. All of our equipment are late model trucks and our Vans are 40' in volume. As per the "Bill" quoted above, we can haul any type of freight coming back from the East Coast, and set our tariffs.

We are most anxious to be of service to you. I have personally been in and also associated with, the freight business for the past 20 years, both in produce and dry freight. Please feel free to call our office or drop us a line for any kind of additional information on rates etc.

Cordially yours,

HOWARD MECOM,
General Manager.

FARM CO-OPS OF AMERICA,
RETURN LOADS SERVICE,
Elizabeth, N.J.

Gentlemen: The U. S. Supreme Court ruled on January 25, 1966 (Case No. 809) that Farm Co-operatives now have the right to *backhaul* any commodity for any company whether or not the product is related to farming and whether or not the shipper is a member of a Farmers Co-operative.

See reverse side of this letter for reprint of news article from Transport Topics.

What this means if you are a shipper is that these farm co-op trucks can give you direct service from any city to any city at lower freight rates.

These exempt hauling tractor-trailers of all descriptions are now available to your company (with a couple of days notice) through this office which acts as a coordinator for the Farm Co-operatives delivering their goods in the greater New York area.

We guarantee the following:

a. Shipments direct—from your plant to your customer. No delay enroute—no transferring of freight—the driver who makes your pickup is the same driver who will make delivery. We are interested in 5000 lbs.—up to truckloads—same truck will make several pickups and several deliveries to various states—offering a unique service at truckload rates.

b. Because we are not regulated by I.C.C., our vehicles can travel as they wish over irregular routes to any city in the U.S.—Our rates are not regulated and we guarantee to reduce your present freight costs considerably.

c. Ship with full insurance protection—new equipment—clean, courteous drivers.

If you are interested in learning more about Farm Co-op Backhauling, please write or call.

Sincerely yours,

Ed RHODES,
Eastern Co-ordinator, Farm Co-ops of America.

[Advertisement from May 1967 issue of the Wall Street Journal]

TRANSPORTATION DIRECTORS

We are an Agricultural Co-op fully qualified under the recent Northwest decision to haul your product as back-hauls incident to our business of hauling perishable commodities into the north. If you have loads from the north into the southeast, we may be able to work together advantageously. For further information call, or write:

National Growers' Marketing Association, Route No. 5, Farmers Market, Greenville, South Carolina; telephone 239-7609; George Dumit, General Manager; Kenneth Moody, Dispatcher.

Mr. FRIEDEL. I want to thank you for your very brief statement.

Mr. Pickle.

Mr. PICKLE. Mr. Chairman, I don't believe I have any questions. I understand the position of the association.

Mr. FRIEDEL. Mr. Devine.

Mr. DEVINE. Thank you, Mr. Chairman.

I don't think any questions are necessary.