

Please let me hear from you at your earliest convenience, inasmuch as there are more utility documents to be executed, and I want to make sure that my Indian estates will not bear the expense of the legal fees involved.

Very truly yours,

JAMES HOLLOWELL.

APRIL 10, 1967.

Re K.D.E.S.

BEST, BEST & KRIEGER,
Riverside, Calif.

(Attention Mr. William DeWolfe).

GENTLEMEN: I requested that the Bureau of Indian Affairs give me photo copies of both non-exclusive easement agreements so that I could forward same on to you. I did not have any executed copies either. I received my photo-copies today and cover letter from the Bureau indicated that they were furnishing photo-copies directly to your firm.

Could Mr. DeWolfe give his attention to my letter of March 13, 1967, concerning attorney's fees.

Very truly yours,

JAMES HOLLOWELL.

Mr. EDMONDSON. Let me ask you this question: If you are representing a number of different Indian estates, all of them in competition for development and for a lease and so on that would produce income to the individual Indians, how do you select the Indian client you will approach with an offer to lease his property or to buy someone else's property when you learn of a good opportunity?

Mr. HOLLOWELL. The way it happens, I have a map of that section 14 and county which is worn out from being opened up and closed. Normally, before this, potential lessees would come to me and they already have in mind the area where they want or the particular type of zoning they're looking to, and I have never had a situation where I have had to decide which Indian to send it to.

Mr. EDMONDSON. Suppose they wanted section 14.

Mr. HOLLOWELL. Yes, sir.

Mr. EDMONDSON. How would you decide which of these different Indians that you represent, each one with an interest in development, you would go to with a proposal to develop his land and produce income for him?

Mr. HOLLOWELL. Very easily. Just the way the Bureau of Indian Affairs does it. First, I ask him what type of development and when I know what type of development, I know which type of zoning. We have commercial zoning to 300 feet, I believe, and from there to four, and after you've located the type of development then you take it from there.

Mr. EDMONDSON. Suppose you have two clients side by side with tracts that are suitable for development, both meet the requirements of the potential business. How would you make a decision, representing each of those clients, as to which one got the development and which one would not?

Mr. HOLLOWELL. I've never been faced with that choice. Developers usually make up their own mind. I can see what you are driving at.

Mr. EDMONDSON. You represent about a third of the clients, all of them having competing interests in terms of development, and I'm quite sure that, with the knowledge that you do represent a large number of them, that you would be one of the first people to be approached on the subject of development. How would you decide this question