

3A, and 9,704 of the 3A. In each, this was the only other quotation received aside from Chromcraft.

In each instance, the quotation of Chromcraft was substantially lower than that of Portsmouth Electronics.

Mr. ROBACK. You have a little description sheet, a little summary sheet which shows that the quotations by Portsmouth, unsolicited quotations by Portsmouth, were substantially higher, but then you have a total proposed price for Portsmouth on an RFQ of \$19.9 million roughly compared to Alsco of \$18.9 million. Where did those figures come from?

Mr. TASSIN. The figures I have, sir, and I can give you the prices, on the—

Mr. ROBACK. We have a summary of the prices. The summary of the prices for the quantities, but then this narration, Portsmouth total proposed price under this RFQ was \$19,956,372.84. Alsco's total proposed price was \$18,895,312.68. Then there was also a little less under an alternate proposal. Where did those figures come from?

Mr. TASSIN. Those figures come from a summation of the totals of fairings and launchers which Portsmouth quoted on.

Mr. ROBACK. In other words, these figures do not add up because you do not have the fairings included?

Mr. TASSIN. The fairings are not in these prices, that is right, sir, that I was about to give you. The fairings were all coming from the same producer.

Mr. ROBACK. Suppose Portsmouth were lower, what would have happened?

Mr. TASSIN. If Portsmouth had been lower, sir?

Mr. ROBACK. Yes. It would probably have been disqualified on the basis it did not have the production line or did not have the experience; is that right?

Mr. TASSIN. I cannot speculate on that, sir. I can only say that the quotations that were received, it was the opinion of the Navy that a portion of these requirements could be broken off, if another supplier could be found, and that supplier were considered after a preaward survey to be a responsible supplier for supplying that quantity at the time the delivery was required.

Mr. ROBACK. Suppose the prices were lower. What would have been the legal requirement? Would you have had to amend or to resubmit, resolicit?

Mr. TASSIN. No, sir. We would not have had to resolicit if the prices of Portsmouth had been lower. We would have had to make a determination concerning their responsibility to supply those at the time required.

Mr. ROBACK. The determination and finding already had been signed that this was going to be sole source?

Mr. TASSIN. This is a determination as to the responsibility of the source, sir, and comes after the quotations are received. It involves his capability to manufacture and to produce at the time required.

Mr. ROBACK. What did the D. & F. form say about the reason you were going to Chromcraft? I do not want you to read it in detail, but what was the substance of it?

Chromcraft it says here, if I may anticipate since we want to move along, "is the only firm with prior experience to manufacture these