

be shining and when he got to the job the conditions would be such that they couldn't successfully lay asphalt.

Then a few years later we were laying asphalt in rain and water and under all sorts of conditions. We have not only extended our work year on asphalt paving but also improved the safety conditions of that type of road construction with better ballast, more machinery, better compaction and the rock is now crushed differently with additives to the asphalt where we could almost say that we have an all-weather construction opportunity on asphalt.

Need has always been the one question which has offered us improvements. Just east of the Cascades in the city of Spokane a few years ago a bank was under tremendous pressure to have new facilities. It was a matter of clearing out the whole area for freeway construction. They had a time schedule. So they wrote into the specification complete coverage of the building and the building was delivered, to specifications, sanitary, durable, ahead of schedule.

Now, in this particular instance they had financing for it. In other areas we may prolong the construction of a similar facility until the following year or a year later.

Now, as we increase our ability and our desirability through specifications and orders covering our worksites, adding heat and improvement in materials, we will find again that the cost factor will go down because as we increase the volume of this type of preparation, generally speaking, in our industry we will find that it will not be a one-shot deal where the costs are prohibitive or exorbitant but we will have a cost factor that will be within reason and constantly improve as we increase the use of these materials and this type of safeguard as far as the building and workmen are concerned.

Another dangerous factor is, where you have construction sites unattended, you will frequently find youngsters, unauthorized personnel visiting those sites. This again is a cost factor which we must consider when we maim or cripple a child, plus the natural and the human destruction to the building site itself which again has to be repaired and reworked by the craftsmen involved in the particular damaged area.

These are real cost factors that we will be faced with in the construction industry, a cost factor to the Government as well as the private sector and particularly so as far as supplementary unemployment compensation benefits.

You are well aware of the cost factor on the Federal unemployment compensation program which is very helpful but again you will be faced with an additional cost.

The consumer always pays our bills and the demand is very prevalent and increasing in popularity among the younger people in our movement today.

Mr. O'HARA. I agree with everything you have said, Mr. Reed, and I might just observe in passing that a few years ago this subcommittee had before it witnesses from the United Automobile Workers on a different kind of problem but in our discussion of the problem that they then faced which had to do with a number of auto workers working large amounts of overtime while others were laid off, the auto workers witnesses made the following observation: That the practice in their industry for many years had such that when you started