

producing a new model you produced full speed ahead until you made enough cars to handle all the demand for that year and a little more besides and you probably do that around May or June and then at that point all the automobile labor would be laid off and they would be out of work all summer and then they go back around late August or the first of September.

They commented that when they got the concept of supplemental unemployment benefits financed by the employer into their collective bargaining agreement that the layoffs for model changeovers were suddenly rapidly decreased to the point where now they are practically nonexistent.

There is a very, very small layoff period on model changeover days now in the auto industry. For whatever it is worth, the auto workers witnesses said that they felt that the development of this supplemental unemployment benefit program in their collective bargaining agreements made a major contribution to that change in scheduling in the auto industry and I imagine it would make a helpful contribution in the construction industry as well.

We have enjoyed talking to you.

Thank you very much.

Mr. FANCHER. Thank you, sir.

Mr. O'HARA. Our next witness will be Mr. William E. Naumann who is chairman of the Legislative Committee of the Associated General Contractors of America.

Mr. Naumann, we have been thinking of awarding you some kind of trophy. I am going to have the staff check on this, but I think you have appeared before us more times in this session of Congress than any other witness.

STATEMENT OF WILLIAM E. NAUMANN, CHAIRMAN, LEGISLATIVE COMMITTEE; ACCOMPANIED BY SCOTT SHOTWELL, DIRECTOR, LEGISLATIVE INFORMATION; AND ART HINTZE, DIRECTOR, GOVERNMENTAL LABOR RELATIONS, THE ASSOCIATED GENERAL CONTRACTORS OF AMERICA

Mr. NAUMANN. Thank you, Mr. Chairman. If it would be sort of an attendance award, maybe it would stand me in good stead as to whether or not I do a good job.

I want to say at the outset that while we have not always 100 percent agreed in the committee, it has certainly been a pleasure to make these appearances, and I feel that I have always been fairly treated.

Mr. O'HARA. We have enjoyed having you, and we are glad to see you back again. You are going to have to move your residence here, I am afraid.

Mr. NAUMANN. I found out that I have to work awful hard to make the number of appearances in Washington that I do and still carry on quite an extensive construction business at home and abroad in some cases, but I am very grateful for the kind of organization that my company has developed over the past 78 years that allows me to do some of the good-of-the-industry things that I think are very important and certainly have to be taken care of.

Mr. O'HARA. Thank you. I would agree with that. I think that the fact that you and others in your industry are obviously devoting