

Mr. HATHAWAY. Are there any State or local governments providing any help along this line that you know of?

Mr. HAGGERTY. I don't think so, not that I can recall. I imagine it would be quite some work for us to impose upon them the necessity of doing it, and they would do it in some cases.

Mr. HATHAWAY. I take a final question from your statement that you feel that the industry has gone about as far as it can and needs some Government incentives to bring this plan to fruition.

Mr. HAGGERTY. That is approximately correct; yes, sir.

Mr. HATHAWAY. Thank you, Mr. Haggerty.

Mr. HAGGERTY. I would like to have my colleague on my left, Mr. Sheets, cover that, too.

Mr. SHEETS. With regard to the question about local governments and other levels of government aiding in this area, one of the striking things that we found out as we looked into this was that this aspect of seasonal construction, this aspect of the industry, is so accepted that it hasn't ever been questioned in spite of evidence such as the job that Mr. Haggerty just referred to where it was possible to keep a hotel job going in Vermont through the wintertime.

When Mr. Foster was here testifying for GSA about their market surveys prior to doing Government buildings under the supervision of GSA, it was perfectly obvious that their survey assumed the rightness and appropriateness of a construction season.

So that, really probably one of the first and most important things that could result from the Federal Government's activity in this area would just be to increase the consciousness of possibilities on the part of the construction buying public, if you will, of the fact that work can go on in the winter, that there is a whole new area of technology that can be used to extend this construction season to the great benefit of the buyers, the public, and the construction worker.

Mr. HATHAWAY. Thank you.

Mr. GIBBONS. Thank you, sir.

We appreciate very much, Mr. Haggerty, you and your associates coming to be with us this morning.

Mr. HAGGERTY. Thank you.

(The statement of Mr. Terzick follows:)

STATEMENT OF PETER E. TERZICK, GENERAL TREASURER, UNITED BROTHERHOOD OF CARPENTERS AND JOINERS OF AMERICA

My name is Peter E. Terzick. I am General Treasurer of the United Brotherhood of Carpenters and Joiners of America, an affiliate of the Building and Construction Trades Department of the AFL-CIO.

The United Brotherhood, the organization I represent, is made up of 700,000 workers in carpentry and all its branches in the United States. On their behalf, I strongly urge passage of HR-15990.

Seasonality is an obstacle which greatly hampers the effectiveness of the construction industry. It adds substantially to construction costs, even as it lowers the annual earnings of construction workers. Largely, it is a man-made obstacle which is amenable to man-made solutions.

To the best of my knowledge no one has made an authentic study of the added costs which seasonality imposes on the construction industry. However, they must be very substantial. Therefore, such a study is long overdue.

When work is impeded for any reason, the cost of a construction project climbs rapidly. Interest charges on construction loans go on whether work is in progress or not. The same is true of insurance. These items alone have considerable impact.

In modern construction, the rental of special equipment is inevitable on projects