

ize the United States dairyman. Foreign countries are heavily subsidizing butter, nonfat dry milk and evaporated and condensed milk. The Netherlands, for example, is exporting butter at 15 cents per pound, compared to a price of 72 cents inside this country. This is one example—there are others. And this situation is in terms of policy directly related to what we are discussing at this hearing.

IN SUMMARY

(1) The Wisconsin Council of Agricultural Cooperatives is vitally concerned about the real threat of corporate or industrialized agriculture.

(2) The Council feels that more than a few legislative changes are needed, but rather a complete re-evaluation of agricultural policy to assure an agricultural plant that will best serve our economic needs and properly reward the producer.

(3) At this time we endorse the following general courses of action for immediate consideration—namely,

- (a) increased educational services to farmers;
- (b) better sources of financial capital to farmers;
- (c) new arrangements for farm tenure;
- (d) new or enhanced forms of farmer cooperatives;
- (e) greater use of marketing orders and agreements;
- (f) a revised import/export policy as it relates to depressing farm prices, increasing farm costs and the undermining of our efficient agricultural producers.

Thank you for this opportunity to appear before this distinguished Committee.

Senator NELSON. We will now recess and return at a quarter to 1; 45 minutes.

(Whereupon, at 12 noon, the hearing was recessed, to reconvene at 12:45 p.m., the same day.)

AFTERNOON SESSION

Senator NELSON. If we can have order, we will resume the hearings.

Our first witness this afternoon will be Victor Heeg of Auburndale, Wis. He is appearing in behalf of Steve Pavich, president of the Wisconsin National Farmers Organization, who could not appear here today.

Mr. Heeg, we appreciate your coming here today. You may present your statement in any way you wish.

STATEMENT OF VICTOR H. HEEG, AUBURNDALE, WIS., ON BEHALF OF STEVE PAVICH, PRESIDENT, WISCONSIN NATIONAL FARMERS ORGANIZATION, MASON, WIS.

Mr. HEEG. Senator Nelson, party members and staff members, I want to thank you for the opportunity to come here on behalf of the NFO national association.

I was just notified last night or asked last night real late, so I do not have a prepared statement to read to you, I just have a few notes. I will give these reasons of why I am opposing corporate farming.

In my past experience as a turkey producer in Wisconsin, dealing with major feed companies and integrators, including processors, I find that it is practically impossible to compete and stay in business under these present situations. My reasons are that large corporate farmers or large integrators and giant corporations use these corporations for tax write-off purposes. They become politically minded, get in positions where they can block competition, are harmful in my