

Mr. MOOT. It is true that we have greater demands than we have capability, but this will always be true if we do a good job of explaining the program availability we have.

Mr. MITCHELL. As you perhaps know, the committee has received some complaints through the years in specific areas on loans. There is one situation that has come to the committee's attention that I might let you mention on the record here. That is concerning loans in Nassau County, N.Y. You are familiar with that situation, I believe, where it has been represented to the committee that in fiscal year 1966 there were 66 loans. It dropped to 13 in fiscal year 1967. Is this a unique situation? Are there peculiar circumstances in that instance, or would you care to address yourself to that?

Mr. MOOT. Well, I will comment on it to this extent. With the previous complaint that the committee had, we did sit down with our New York regional director and asked him to put more emphasis in terms of what we call our call program, which is calling at the local level, and our circuit riding program, to make our programs more available, and he is doing so.

However, I think there is equally as much truth and merit in the fact that Nassau County is a fairly well-to-do, affluent area, and the need for our assistance isn't as great as it is in some of the other areas and boroughs of New York City, for example. So I think it is really a combination. It is logical that a regional director, faced with a good many demands and a lot of requirements in areas of great need, has a tendency to concentrate on those areas, and perhaps we weren't spending as much time in Nassau County.

We have corrected that, but I don't think really our program has stepped up very much as a result of it.

Mr. MITCHELL. Mr. Chairman, since hearings were held in 1966 by your special subcommittee on small business problems under Chairman Neal Smith, the Small Business Administration pursuant to recommendations of that committee and studies of the Small Business Administration has initiated a machine tool lending program, both for new and used tools. The committee has just received a letter from the Machine Tool Dealers National Association commending this program highly, and setting out the publicity that has been given it, and with your permission I would like to have that letter received into the record with its attachments at this time.

The CHAIRMAN. Does the letter indicate that the machine tool industry is now happy or reasonably happy?

Mr. MITCHELL. It indicates that it is very happy with what SBA has done in adopting this program.

The CHAIRMAN. Without objection this will be included in the record, Mr. Reporter.

(The letter and attachments referred to follow:)

MACHINERY DEALERS NATIONAL ASSOCIATION,
Washington, D.C., May 9, 1968.

HON. JOE L. EVINS,
Chairman, Select Committee on Small Business,
U.S. House of Representatives,
Washington, D.C.

DEAR CHAIRMAN EVINS: With reference to the used machine tool loan program which, with the recommendation of your Committee, was adopted by the Small Business Administration last October. We want to express our sincere appreciation for your efforts on behalf of small businessmen in the metalworking industry, and