

Mr. CONTE. How about the 70 teams now?

Mr. GREENBERG. They would have to come out of the \$10 million that we are projecting for the next year.

Mr. CONTE. What would those 70 teams cost?

Mr. GREENBERG. \$3,220,000 for next year, 70 teams would cost \$3,220,000.

Are you talking about the 70 local teams, or the 1967 SBA teams?

Mr. CONTE. SBA teams.

Mr. GREENBERG. The SBA teams would cost \$2,500,000, plus \$150,000 for the Washington staff, or a total of \$2,650,000 to be allocated from the funds presently pending. And then we have the \$3,220,000, which would be the local organizations for which we fund. The balance of the \$10 million is for the other contractual, training feasibility studies, and other costs at the same time.

Mr. MOOT. In summary, Mr. Conte, we have handled this program financially except for what is required to fund the operations before us.

Mr. CONTE. This is interesting to one who is on the Appropriations Committee.

The CHAIRMAN. I noticed that Mr. Henry Ford stated in a television broadcast recently that it wasn't a matter of money, it was a matter of know-how as far as the franchising of automobile dealers is concerned. There is a need for skilled know-how, and money is not the answer to all the problems.

Mr. MOOT. We are quite alert to the fact that money is not the answer to many of the projects we are looking at. It is the lack of know-how. As a matter of fact, we would multiply the projection if we could find the know-how.

Mr. CONTE. This is where SCORE will help?

Mr. MOOT. Yes. But it is not an instant success yet. It will take time. That is the problem.

Mr. CONTE. As I understand it, SCORE is a voluntary service, and SBA pays only travel costs.

Mr. MOOT. We can pay them if we move them out of their hometown; we can pay them per diem and travel cost. But there is no salary involved. It is voluntary.

Mr. CONTE. We talk about 70 teams. Are we talking about 70 cities?

Mr. GREENBERG. Seventy-seven teams altogether in 70 cities. There are going to be some cities with more than one team.

Mr. CONTE. How much is SBA planning to allocate for implementing Section 406 in fiscal 1968 and fiscal 1969? I would like to know your view as to whether or not this amount is sufficient to do the job called for by the Secretary.

Mr. MOOT. I think I can answer this by saying, SBA in 1968 has no fund for section 406. However, OEO has continued its level of funding at our request for section 406 until June 30. The answer for fiscal year 1969 is the \$10 million.

Mr. CONTE. Section 404 provides criteria for the distribution of financial assistance. What has been done to implement Section 404 for fiscal 1968, and what are your plans for implementing this provision in 1969?

Mr. MOOT. Section 404 required the balanced distribution and allocation that we have been talking about, Mr. Conte. In other words,