

The CHAIRMAN. Very good.

Mr. Corman.

Mr. CORMAN. Just one other thing. We will want to look very carefully at your criteria in deciding whether to take a prime contract for the purpose of contracting the small business. And also I am curious as to whether or not you have to compete when you want to bid on a prime.

Mr. BOTHMER. No; we do not have to compete. We can certify ourselves as being competent. And in very brief form, the criteria we are mostly interested in is whether we can find simple items for which there are continuing requirements, and from which there is a need for additional competition. In other words, we don't want to take an item and subcontract it out and find 6 months later that we have no continuing way to keep the subcontractor in business, nor do we want to take contracts from Peter to pay Paul.

So we are looking for added capacity.

Mr. CORMAN. We will look into that in more detail. We are out of time.

The CHAIRMAN. Mr. Addabbo.

Mr. ADDABBO. I am happy to be a member of this Select Committee on Small Business and a member of the subcommittee with Mr. Corman. I take this opportunity, first, to congratulate the Administrator and his staff on the work that they have been doing. We have had some favorable reports back in New York, although there are still innumerable problems.

Mr. Administrator, we are also extremely pleased and proud of your Associate Administrator for Procurement and Management Assistance, Irving Maness. I know that the small business community in New York and in the Nation is extremely proud of his efforts on behalf of the small businessman. The exceptional job done in the procurement and management area, we know, is due to the great efforts of Irving Manness.

I congratulate the Administrator and his staff on the wonderful statements they have presented. I hope that we will be able to supply the funds when you have the manpower to fulfill this dream.

I look forward to working together with the committee and SBA individually. On the question of publications, how technical, Mr. Bothmer, would the publications be? Will we need explanations of the publications, or will they be clear enough for the small businessman to be able to interpret without hiring counsel?

Mr. BOTHMER. We try to keep our publications very simple, very down to earth, very practical. In the main, when we are talking about things like, for instance, controlling an inventory system, or retail displays, that sort of thing, we try to get an expert in the field to write an article. We review it in a number of ways, and try to put it out in a form that is very readily understandable.

You may have reference also to the publications that we intend to put out in our technology utilization endeavor. In that case they are very obviously and necessarily more technical and more complicated. However, our whole purpose is to take briefs of the National Aeronautics and Space Administration, patterns and information developed by the Commerce Department or the Defense Department, and do in a selected field relate all the information that we can to sort of bring up a pattern of the current state of the art and new advances in that field.