Senator MONTOYA. All right. In a construction contract, what kind of a fluctuation do you allow, or what kind of inflation do you allow for a construction contract, let us say?

Captain AITKEN. Well, let us take any kind of contract, because we do not deal in construction contracts. Any one of these would serve your purpose, I would assume.

These are awarded, except our 8(a), on an open bid basis, and on invitation for bids normally advertised, and the low bidder being, whoever he is, a qualified producer, and a recognized responsible business contractor, will get the award—the low bidder will. But, of course, in the 8(a) situation, the 8(a) contractor gets the award.

Senator MONTOYA. But you did not answer my question.

Captain AITKEN. Maybe I did not understand it. I am sorry. Well, I cannot say what price increase we would allow from year to year in our normal course of business, because a great deal of it is by formal advertising, and the low bidder gets the award even though it is a considerable increase in price. If we had good competition and fair competition and the price goes up, that is unfortunate.

Senator MONTOYA. Well, in other words, you do not tell the 8(a) contractor: "We are going to let you have this contract for what we allowed last year on similar contracts?"

Captain AITKEN. No, sir; we do not negotiate with the 8(a) contractor. The SBA negotiates with the 8(a) contractor.

Senator MONTOYA. Yes; I know, but the SBA seeks your advice as to what you might accept?

Captain AITKEN. Yes, sir. We tell them what the previous price was, and then it is up to them to negotiate if they can.

Senator MONTOYA. What I am getting at, Captain, is I want to find out if there are some pitfalls here in which the small entrepreneur can fall by placing complete reliance on your figures and the figures which you, in turn, give to SBA, because there has been testimony adduced here that when they get the final contract figure the small business contractor has not been able to realize a profit.

Captain AITKEN. Well, I think that the price at which these contracts, these 8(a) contracts listed here, have been awarded, has been, to my knowledge, certainly not lower than the going contract price for that service in the past several years and perhaps slightly higher.

Senator MONTOYA. Well, I know, and that is what I am speaking about, about the inflationary impact that has taken place. You see? Are you making allowances for that?

Captain AITKEN. I am sure there is an allowance for it. There is no attempt to actually maintain those prices at last year's levels.

Senator MONTOYA. That is what you indicated. That is why I wanted to clear the record. Do you revise your figures and allow for inflation?

Captain AITKEN. I see your point, Senator. We do allow for some inflation and some increases.

Senator MONTOYA. That is what I have been trying to elicit from you.

Now, where a default appears imminent, what does the contracting officer or the agency do to prevent it?

Captain AITKEN. We work with the inspector of the material, whatever it is to be delivered, and with the Small Business Admin-

istration—assuming it is the Small Business Administration that is involved—and try to correct it as much as we possibly can, the deficiencies, either delivery, technical, financial, or whatever the problem seems to be. We try as best we can to work with SBA and the Defense Contract Administration service, if that is the organization that inspects the material, to try to get the contractor back on the right track, because it is to our advantage to take delivery of the material or the service from the contractor. It is never to our advantage to default and go to someone else.

Senator MONTOYA. What about advance payments?

Captain AITKEN. We have not had any advance payments.

Senator MONTOYA. You wait until he finishes the contract?

Captain AITKEN. There are partial payments.

Senator MONTOYA. Progress payments?

Captain AITKEN. Well, they are not, technically—there are some progress payments, but in most of these it amounts to partial payments as the service is completed on the month or week or whatever period of time he provides the service.

Senator MONTOYA. Do you allow the individual to use his entitlement to the unpaid portion of the contract as a means of getting money from the banks?

Captain AITKEN. Oh, that is up to him, Senator, between him and the SBA; if they can make such an arrangement with the bank, that is fine.

Senator MONTOYA. But will you give him certification as to what he is entitled to?

Captain AITKEN. If he asks for it; yes, sir.

Senator MONTOYA. On which the bank can rely?

Captain AITKEN. We can do that.

Senator MONTOYA. Have you ever done it?

Commander BEEMAN. Not on an 8(a). We have many contracts that have been assigned to banks and we pay directly to banks, but not under 8(a). We have not had that situation arise there.

Senator MONTOYA. Can an assignment be made on an 8(a) subcontract?

Commander BEEMAN. I am sure the statute provides it.

Senator MONTOYA. Have you ever advised any 8(a) contractor he can do it?

Commander BEEMAN. I do not recall having direct contact with anyone yet.

Senator MONTOYA. Well, they do not know who to come to, or how to come to you?

Mr. GILBERTSON. Yes; these people do, because we have gone out and talked to them. They know who I am.

Senator MONTOYA. Yes, but they do not know that you can assign. Have you ever told them?

Mr. GILBERTSON. Well, in these particular types of contracts here for these amounts of money, like those crates which is $69,000, an estimated cost for a total year, where the air station that orders these special boxes may order 10 or 12 of them and he delivers them in a week and he gets a receipt and he can take that down to the cashier and get his money right then and there.

Senator MONTOYA. For 10 crates?

Mr. GILBERTSON. Yes; but he cannot get the $69,000 until he performs the work.

Commander BEEMAN. We cannot guarantee that much, because it is just an estimate.

Senator MONTOYA. That is what I am trying to get at. The big contractor has a fixed contract?

Mr. GILBERTSON. In the machine shop service where that is for $16,000, a fixed price contract for immediate delivery, say within 35 or 40 days, he could have taken that contract to a bank, and they would have factored it for him, as the term goes, I believe.

Senator MONTOYA. There has been testimony here during the course of these hearings where these people have been at a loss to get funding for their contracts, and they apparently did not know that they could get a certificate from you indicating how much of the contract was unpaid and that they could borrow against it. They are unaware of that.

Now, I understand the difficulty for contracts that are based on requisitions as need arises. I do not think any bank would lend you money on that basis.

Mr. GILBERTSON. This is one of the problems. If you are going to have contracts that have continuity where we can do this year after year and not just set a guy up in the area and then pull the rug out from under him and tell him we do not have any more contracts to award. This is one of the areas where we do have problems.

Senator MONTOYA. Unless, of course, you estimate your needs for the year and tell him, "This we are sure of during the course of the year, but we are not going to order everything right now."

Mr. GILBERTSON. That is precisely what we are doing now.

Senator MONTOYA. And here is another problem that arises. A business has an 8(a) subcontract—and there was an example of this here at the hearing, where they had 20 people under an 8(a) contract—and the contract does not have enough continuity to justify the long-term employment of its people. Is it not better, if you know your needs for the year, to tell the small entrepreneur that you have already certified for an 8(a), "All right, you have 23 people. We know that we are going to need x number of items this year so you can start producing them and keep your work force engaged and can better make plans at the end of your production for the continued employment of these people."

Commander BEEMAN. That is a very desirable thing, Senator, if we can get that type of grip on it. We frequently do not know how firm these requirements are. It depends on how many ships operate out of this port here.

Senator MONTOYA. Well, that is what I am trying to find out.

Commander BEEMAN. It is an unpredictable thing. I agree it is a problem.

Senator MONTOYA. That is what I am trying to find out.

Can you do this in some instances?

Commander BEEMAN. Not on most of the things.

Senator MONTOYA. I can understand that on special crates, for instance, you probably could not.

Commander BEEMAN. That is right?

Senator MONTOYA. Unless you gage that on what you have used as an average through the years.

Commander BEEMAN. Historical data is just about what we rely on; yes, sir.

Mr. GILBERTSON. One of the problems with these contracts is the funding by the activity ordering these things. When they give us this estimate we do not put any real money into that. Funding comes out with the ordering document that tells this guy to go ahead and build 15 of these crates. Well, then, if the activity does not really need these crates they are not going to put their money into it very quickly and stack them up.

Senator MONTOYA. Yes. I understand that. But can you do this in other procurements?

Captain AITKEN. There are a few, as we may have mentioned before. We have several similar situations which we are now exploring for additional 8(a) contracts but then these are not guaranteed for continuancy for the year. We award the contract saying that "whenever we have this requirement we will order it from you for this year."

Senator MONTOYA. Well, we are appearing here more or less as an advocate for the small businessman. That is why we are trying to alert you to the problems that they face and, hopefully, we hope to arouse your sense of conscience and see if we can get some cooperation from the procurement agencies to alleviate these problems for the small business people. That is all we are trying to do.

Now, we have other witnesses.

Mr. JONES. Mr. Chairman, at this point I would like to ask Captain Aitken just a few additional questions.

Senator MONTOYA. Let me finish with the others and we will ask questions altogether because I have to go at three, and I will leave you here to ask any questions.

Now, let us see what the Army has done.

Mr. Allstead.

STATEMENT OF ROBERT A. ALLSTEAD, CHIEF, PROCUREMENT DIVISION, OFFICE OF DEPUTY CHIEF OF STAFF FOR LOGISTICS, 6TH U.S. ARMY, PRESIDIO OF SAN FRANCISCO, CALIF.

Mr. ALLSTEAD. Mr. Chairman, you have my statement, and, if it can be accepted for the record, I will talk from the supplements I have added.

Senator MONTOYA. It will be made a part of the record.

(The prepared statement submitted by Mr. Allstead reads in full as follows:)

STATEMENT BY
MR. ROBERT A. ALLSTEAD
PROCUREMENT OFFICER, OFFICE OF THE DEPUTY
CHIEF OF STAFF FOR LOGISTICS, HEADQUARTERS
SIXTH UNITED STATES ARMY
PRESIDIO OF SAN FRANCISCO, CA 94129
SENATE SMALL BUSINESS COMMITTEE
29-30 SEPTEMBER 1971

GENTLEMEN:

THE SIXTH UNITED STATES ARMY IMPLEMENTATION OF THE PRESIDENT'S PROGRAM FOR CONTRACTING WITH MINORITY BUSINESSES HAS BEEN ONE HUNDRED PERCENT CONSISTENT WITH THE PROVISIONS OF SECTION I, PART 7, PARAGRAPH 1-705.5 OF THE ARMED SERVICES PROCUREMENT REGULATION. THIS REGULATION CONTAINS AUTHORITY, POLICY AND PROCEDURES FOR CONTRACTING WITH THE SMALL BUSINESS ADMINISTRATION FOR SUPPLIES AND SERVICES TO BE PROVIDED BY SMALL BUSINESS MINORITY FIRMS.

SIXTH ARMY INSTALLATION CONTRACTING OFFICERS HAVE BEEN ACTIVELY ENGAGED WITH REPRESENTATIVES OF THE SMALL BUSINESS ADMINISTRATION IN IDENTIFYING PROCUREMENTS SUITABLE FOR MINORITY BUSINESS ENTERPRISES. RAPPORT WITH THE SMALL BUSINESS ADMINISTRATION HAS BEEN EXCELLENT.

REPRESENTATIVES OF THE SMALL BUSINESS ADMINISTRATION HAVE WORKED WITH SIXTH ARMY CONTRACTING OFFICERS SINCE THE INCEPTION OF THE PROGRAM. THIS CLOSE RELATIONSHIP HAS PROVEN VERY FRUITFUL. EVEN WITH LIMITED RESOURCES, ADVANCES HAVE BEEN MADE BECAUSE OF THE TENACITY AND PERSEVERANCE OF THE SMALL BUSINESS ADMINISTRATION REPRESENTATIVES AND THE CONTRACTING OFFICERS TO ACCOMPLISH A RECOGNIZED ESSENTIAL PROGRAM. SIXTH ARMY CONTRACTING OFFICERS HAVE BEEN ENJOINED TO EXPEND EVERY EFFORT FOR INCREASED IMPROVEMENT IN THE PROGRAM IN THE FUTURE. PROGRAM PROGRESS AT SIXTH US ARMY INSTALLATIONS WILL BE MONITORED WITH THE ASSISTANCE OF THE SIXTH ARMY SMALL BUSINESS AND ECONOMIC UTILIZATION ADVISOR TO INSURE A CONTINUANCE OF THE CLOSELY ESTABLISHED RELATIONSHIP WITH SBA FOR OVERALL PROGRAM IMPROVEMENT.

SUPPLEMENT TO THE STATEMENT PROVIDED BY
MR. ROBERT A. ALLSTEAD
PROCUREMENT OFFICER, OFFICE OF THE DEPUTY
CHIEF OF STAFF FOR LOGISTICS, HEADQUARTERS
SIXTH UNITED STATES ARMY
PRESIDIO OF SAN FRANCISCO, CA 94129
SENATE SMALL BUSINESS COMMITTEE
29 - 30 SEPTEMBER 1971

ATTACHED DATA SHEETS DEPICT THE 8(A) PROGRAM EFFORT BY THE SIXTH U. S. ARMY DURING FY 1971 AND 72 TO DATE.

AN INFORMATION SHEET DISCLOSING A DECADE OF ALL SMALL BUSINESS DOLLAR AWARDS BY FISCAL YEAR IS ALSO INCLUDED FOR YOUR INFORMATION. IT IS OPINED THAT OUR EFFORT TO FOSTER THE DEVELOPMENT OF THE SMALL BUSINESS PROGRAM HAS BEEN SUBSTANTIAL BASED ON TOTAL DOLLAR AVAILABILITY. THE VALUE OF LOCAL PURCHASE TRANSACTIONS ACCOMPLISHED IN SIXTH U. S. ARMY IS CONSIDERED RELATIVELY MINIMAL WHEN COMPARED TO LARGE PROGRAM PROCUREMENTS ACCOMPLISHED BY MILITARY COMMODITY MANAGERS WHICH RESULT IN EXPENDITURES OF BILLIONS OF DOLLARS.

ATTACHED ARE:

SHEETS # 1. 8(A) AWARDS TO SBA FY 71
2. 8(A) ACTIONS NOT AWARDED FY 71
3. 8(A) ACTIONS IDENTIFIED FOR SBA FY 72
4. VALUE OF SMALL BUSINESS AWARDS FY 62/71.

SIXTH U. S. ARMY

8(A) AWARDS TO SMALL BUSINESS ADMINISTRATION FY 1971

CONTRACTOR	CONTRACT NUMBER DABE03	REQUIREMENT	VALUE	DATE OF AWARD	CONTRACT TYPE
ANDRE LANDSCAPING SAN FRANCISCO, CA	71-C-0228	EROSION CONTROL	$40,000	21 MAY 71	FFP
BARBER ELECTRIC CO., OAKLAND, CA	71-C-0221	FLORESCENT LIGHT FIXTURE MAINTENANCE	7,258	1 MAY 71	FFP
IXL MANUFACTURING CO., OAKLAND, CA	71-C-0271	CLOTHING ALTERATIONS	28,000	1 JUL 71	REQ'MTS
LEE'S PATROL SAN FRANCISCO, CA	71-C-0300	SECURITY GUARD SERVICE	69,374	22 JUN 71	FFP
HART'S REFUSE SEASIDE, CA	DABE0Z 71-C-A666	REFUSE COLLECTION	88,141	4 JUN 71	FFP
MORTON DRAPERIES SAN FRANCISCO, CA	71-C-A739	DRAPES	94,639	4 JUN 71	REQ'MTS
		TOTAL	$327,412		

SIXTH U. S. ARMY

8(a) ACTIONS NOT AWARDED TO SMALL BUSINESS ADMINISTRATION - FY 1971

PROPOSAL NUMBER	DATE	REQUIREMENT	REASON FOR REJECTION
71-R-0067	30 MAR 71	REPAIR WATER SYSTEM	PROPOSED PRICE TO HIGH SBA REJECTED
71-R-0081	26 MAY 71	PRINTING	PROPOSED PRICE TO HIGH SBA REJECTED
71-R-0080	1 JUN 71	WEED CONTROL	SBA COULD NOT FIND CONTRACTOR W/STATE ECOLOGY LICENSE
71-R-0130	20 MAY 71	JANITORIAL SERVICE CEDEC	COURT ORDER OBTAINED BY PACIFIC COAST UTILITIES SERVICE RESTRAINING SBA FROM AWARDING TO MINORITY CONTRACTOR UNDER 8(a)
71-R-0131	20 MAY 71	JANITORIAL SERVICE PRESIDIO OF MONTEREY	COURT ORDER OBTAINED BY PACIFIC COAST UTILITIES SERVICE RESTRAINING SBA FROM AWARDING TO MINORITY CONTRACTOR UNDER 8(a)

ESTIMATED VALUE $334,457

SIXTH U. S. ARMY

8(a) ACTIONS IDENTIFIED FOR POTENTIAL AWARDS FY 1972

REQUIREMENT
INSTALLATION OF ELECTRICAL EQUIPMENT
SEWER PUMP SERVICE
WINDOW WASHING SERVICE
RUG CLEANING SERVICE
REROOFING
BOX LUNCHES
PACKING & CRATING
REPLACEMENT OF TRAFFIC CONTROL SIGNS & POSTS
REPLACE DOORS ON WAREHOUSES
REPLACE EXTERIOR DOOR ADMINISTRATIVE BLDGS & MESSHALLS

TOTAL $574,369.00

SIXTH U. S. ARMY

VALUE OF SIXTH U. S. ARMY AWARDS TO SMALL BUSINESS FIRMS FY 62/71

	FY 62 *(9 MOS)	FY 63	FY 64	FY 65	FY 66	FY 67	FY 68	FY 69	FY 70	FY 71	TOTAL
VALUE OF AWARDS (IN THOUSANDS)	$18,591	$24,278	$28,275	$28,332	$28,778	$32,702	$40,756	$36,000	$35,303	$39,028	$312,043
POTENTIAL DOLLARS AVAILABLE TO THE PROGRAM	$29,609	$54,990	$58,626	$60,151	$63,733	$74,638	$81,586	$73,100	$73,526	$84,968	$654,987
PERCENTAGE OF ACHIEVEMENT	62.7	44.1	48.2	47.1	45.2	43.8	50.0	49.2	48.0	45.9	47.6

* STAFF OF DA SMALL BUSINESS ACHIEVEMENT PROGRAM "OPERATION BOOSTER", OCTOBER 1971.

Mr. ALLSTEAD. Thank you, Senator. I have attached data to the statement as a supplement. We have awarded six contracts during fiscal year 1971–72 to date concerning the 8(a) program, and there is a sheet with the supplement disclosing the percentage of all small business dollars awarded by fiscal year which is included for your information.

We have also provided a list of the total dollar availability and the value of local-purchase transactions. This amount in the 6th U.S. Army is considered relatively minimal compared to our program procurement accomplished by military commodity managers which result in expenditures of billions of dollars.

I refer you to sheet No. 1 which depicts the awards for 8(a)'s during the past fiscal year 1971. This represents six firms, two in Oakland, three in San Francisco, and one in Seaside, Calif., for a gross total of a third of a million, to be exact, $327,412.

Senator MONTOYA. How much? 120, 127?

Mr. ALLSTEAD. No, $327,412.

Senator MONTOYA. Yes. Out of how much procurement?

Mr. ALLSTEAD. Our gross procurement for the fiscal year was in the neighborhood of $92.5 million. However, sir, you have to remember that a good 60 percent of this we have absolutely no control over because we buy from Federal Supply Schedules which are provided to us by the GSA. We also buy resale subsistence on purchase notice agreements which are provided by another agency over which we have no control, and we have utility procurement which, as you know, in the State of California is pretty much Southern California Edison and Pacific Gas & Electric Co., big business.

Senator MONTOYA. Then, how much of a percentage of the procurement pie has been placed into the 8(a) program?

Mr. ALLSTEAD. Relatively small, Senator; one-third of a million is a very, very small amount in consideration of the other total dollars that go into the small business program. That is depicted in the attachment.

Senator MONTOYA. This is probably one-third of 1 percent of the total?

Mr. ALLSTEAD. I would say so, the last fiscal year for small business. Looking at the whole picture, we did 45.9 percent of the total dollar availability of some $84.9 million for $39,028,000.

Now, for the entire decade since the Army program Operation Booster started in October of 1971, out of $654.9 million, the 6th U.S. Army was able to direct 47.6 percent of that, or $312,043,000 to small business.

And I can assure you, sir, that in this total there were many minority firms involved. So, although we cannot identify them, they were involved, and that was before the 8(a) program.

Senator MONTOYA. So, you really have been going down since fiscal year 1968?

Mr. ALLSTEAD. So very true. This, again, is charged to the dollar mix we have and the availability of funds that are supplied to our class 1 installations which buy. The Department of the Army, as you know, has been on tight restrictions on funding of late, and this is represented here.

Senator MONTOYA. Well, you had almost the same dollar allowance for procurement over these years.

Mr. ALLSTEAD. Yes, sir.

Senator MONTOYA. Since 1963 you have been going up, and in fiscal 1971 you had your best year in procurement dollars, and still you went down from 48 percent to 45.9 percent.

Mr. ALLSTEAD. That is correct.

Senator MONTOYA. To what do you attribute this?

Mr. ALLSTEAD. These dollars are generally windfall dollars that come in the last quarter of the fiscal year. We cannot control them. This is one of our big problems in procurement. We wish we could. This is one of the chronic problems I think of all of us in the procurement field.

Senator MONTOYA. What do you mean by "windfall dollars at the end of the fiscal year"? You have so much balance and you just hurry to the store and get what you need?

Mr. ALLSTEAD. Not necessarily; not necessarily.

Senator MONTOYA. So that you will show a zero balance at the end of the fiscal year?

Mr. ALLSTEAD. This stems from the top down and from the bottom up, whoever might have a tight rein on the purse strings. The installation commander keeps a certain amount of money just in case, and this goes right on up the line all the way to the Department of Defense.

Senator MONTOYA. And, so, 8(a) gets left out and SBA gets left out, and then——

Mr. ALLSTEAD. Not necessarily.

Senator MONTOYA. And you go to the big contractors?

Mr. ALLSTEAD. One of the big things at the end of the fiscal year, of course, would be construction-type contracts. We have been directed that all of our constructional repair, utility-type contracts would be set aside for small business. This was done by regulation.

Senator MONTOYA. Well, did you know that the small business share of the procurement pie has been going steadily down?

Mr. ALLSTEAD. I understood this; yes, sir.

Senator MONTOYA. And I mean across the vast spectrum of the Federal Government.

Mr. ALLSTEAD. Yes.

Senator MONTOYA. And we are trying to do something about it, to reverse it. Now, we are also trying to get the attention of the procurement officers with respect to 8(a) contracting.

Now, what kind of policy do you have with respect to 8(a) contracting?

Mr. ALLSTEAD. Our policy emanates from the Department of Defense right down to the Department of the Army and the Army Command Headquarters, and it is defined in the armed services procurement regulations. We, of course, implement these policies through regulation and command guidance as necessary and as permitted at this level.

Senator MONTOYA. Do you have a small business representative in your agency?

Mr. ALLSTEAD. Yes, sir; Mr. Adam Mello. He happens to be back on the east coast currently attending a conference at the Continental Army Command Headquarters wherein they will address the 8(a) program.

Senator MONTOYA. Now, are you in constant touch with the SBA people?

Mr. ALLSTEAD. Yes, sir.

Senator MONTOYA. And do you find any lack of cooperation from SBA people?

Mr. ALLSTEAD. Definitely not. And, in fact, they overwhelmingly give us their cooperation to such a point that it is very hard to receive them at all times at the class 1 installations. The installations in California and in other States have experienced the best of cooperation. We realize that this program is just being generated here in the 6th Army. If you will note on sheet 1 all of the awards were made in the last quarter of the fiscal year. Currently, we have identified over a half a million dollars worth of procurement in the 6th Army for 8(a). There are others being identified as I am sitting here. These consist of such things as installation of electrical equipment, sewer pipe service, window washing, rug cleaning service, roofing, preparation of box lunches, packing and crating which is a large item, replacing of traffic control signs and posts, replacement of doors on warehouses, replacement of exterior doors, administrative buildings and mess halls. This is only a start, as far as I am concerned for this fiscal year. We should be able to do much better this year over last. I am very confident we will. Granted we were slow starters in the Army, but out of the Continental Army Command, and I am speaking of all of the States, there were only 12 8(a) contracts awarded this last fiscal year. We awarded six of them.

Senator MONTOYA. You awarded six?

Mr. ALLSTEAD. Yes, sir.

Senator MONTOYA. And what was their total?

Mr. ALLSTEAD. The total was $5.3 million, but there was one contract that was well up into $3 million awarded at one installation. I am not quite sure whether it was at Fort Rucker or at Fort Benning. That was in the 3d Army.

Senator MONTOYA. An 8(a) contract?

Mr. ALLSTEAD. Yes, sir; quite a substantial contract.

Senator MONTOYA. And this year you are only up to $327,000?

Mr. ALLSTEAD. No, sir. We are at a figure of $574,000, an estimate as of this time.

Senator MONTOYA. No, but for 1971 you show here——

Mr. ALLSTEAD. That is the actual awards for fiscal year 1971.

Senator MONTOYA. 8(a) awards, $327,412?

Mr. ALLSTEAD. That is correct. So, we have that one-third of a million out of the one-half million dollars total.

Senator MONTOYA. Well, that is what I am trying to get at. I misunderstood you. I thought that you had $3 million in 8(a) contracts.

Mr. ALLSTEAD. No, sir; only a third of that.
Senator MONTOYA. Only a third of that?
Mr. ALLSTEAD. Only a third of $1 million; yes, sir.
Senator MONTOYA. How can we improve this situation?
Mr. ALLSTEAD. We are striving to do so. We recently had an occasion to talk with contracting officers in person or by phone concerning their efforts to date, and we have implemented a letter, rather an endorsement to a letter, of accolade that came down through channels from the Small Business Administration to the Army, and hence to the Continental Army Command and they have encouraged us to do more, and we, in turn, have enjoined the contracting officers to increase their activity in this area. This is being done currently, and we will be pursuing this as often as it is necessary to get these going the way we should get them going.
Senator MONTOYA. Thank you very much, sir.
Mr. ALLSTEAD. Thank you, sir.
Senator MONTOYA. Colonel Cochran.

STATEMENT OF COL. ROBERT W. COCHRAN, DIRECTOR, PROCUREMENT AND PRODUCTION, SACRAMENTO AIR MATERIAL AREA, McCLELLAN AIR FORCE BASE, CALIF.; ACCOMPANIED BY MRS. KATHRYN SCHELD, SMALL BUSINESS SPECIALIST

Colonel COCHRAN. Mr. Chairman, you have my prepared statement, and if you would care, we would be delighted to just highlight it.
Senator MONTOYA. Your statement will be made a part of the record, sir, at this point, and you may proceed to tell us what the Air Force has done.
(The prepared statement follows:)

STATEMENT BY
COLONEL ROBERT W. COCHRAN, DIRECTOR, PROCUREMENT AND PRODUCTION,
SACRAMENTO AIR MATERIEL AREA, MCCLELLAN AFB, CALIFORNIA
BEFORE SUBCOMMITTEE ON GOVERNMENT PROCUREMENT
SENATE SMALL BUSINESS COMMITTEE
SEPTEMBER 30, 1971

Mr. Chairman:

It is a pleasure and an honor to be afforded this opportunity to discuss the Sacramento Air Materiel Area's participation in the President's Program for the Hardcore Unemployed pursuant to Section 8(a) of the Small Business Act. I have with me today Mrs. Kathryn Scheld from our Small Business Office. It is our hope that this discussion will provide a clear understanding of how Sacramento Air Materiel Area in 1968 met the challenge of President Johnson's new socio-economic program and moved forward with a unified positive approach to fully support the program.

Our initial reaction to the President's proposal was one of concern that we should consider supporting our nation's complex defense mission with hardcore labor and skills. However, recognizing that complete understanding of a problem is the primary

prerequisite to successful resolution, we embarked on a fact-finding project to learn everything possible about the past, present and future long range planning for the program. We met with the Department of Commerce who was given overall responsibility for the program; the Department of Labor who was given the responsibility for training and employment elements; and the Small Business Administration (SBA) under whose authority we were directed to contract with the hardcore entrepreneur.

We then met with Major General Veal, Commander of the Sacramento Air Materiel Area, and top management personnel for the purpose of updating them on the Hardcore program in general, its origin, peculiarities, approach, what we hoped to accomplish and how the program related to our mission. General Veal directed that Materiel Management and Procurement personnel work as a team in identifying potential candidate items and negotiating with the SBA and the minority owned, or disadvantaged entrepreneurs, it proposed as subcontractors. The Sacramento Air Materiel Area Small Business Specialist was

assigned as program coordinator.

It was with this top level management attention that in April 1968 we opened informal discussions with the SBA on a planning requirement for the Inspection Repair As Necessary and modification of T-33 aircraft to be used in support of the United States Air Force and Military Assistance Programs. The procedure in previous years for processing this requirement had been competitive negotiation with contractors having facilities to accommodate the complex maintenance, repair and inspection of military aircraft. However, since the incumbent contractor was a struggling minority owned concern, it was decided that we would approach the SBA with regard to the feasibility of writing an 8(a) contract to help this firm become a viable small business concern.

As a result of numerous meetings with Mr. Cliff Ryan of the San Francisco Small Business Administration Office, the SBA approved the Company's business plan qualifying them for awards under the Section 8(a) Program, and accepted the proposed

planning requirement for negotiation under that program.

Since we were pioneering this new concept of contracting, we recognized that many "gray areas" existed and it would be necessary for us to take the initiative and "cross bridges" as we came to them at our working level if this contract was going to be awarded in time to meet Air Force operational requirements. Therefore, our next step was to conduct an informal two-part Informational and Preproposal Conference with the president and general manager of the company (Aerospace Services, Inc., Oakland, California); the Navy administrative activity personnel; the SBA representatives and Sacramento Air Materiel Area Procurement personnel. The first part of this meeting was devoted to explaining the Hardcore Program to bring all potentially involved parties up to date on available information to insure that no misunderstanding existed. The contracting officer emphasized that if this program was going to succeed in both mission and implementation, it would take team work, cooperation and extra effort on the part of all

parties concerned.

The second part of the meeting was conducted along the lines of a normal bidders conference coupled with a general explanation of Air Force program and mission requirements.

We did not issue SBA a request for proposal, but instead, provided them with an informational procurement forecast, price history, specifications/technical data and the proposed contract format to which the subcontractor was to structure and price his proposal. The actual solicitation, pricing and negotiation aspects of both the price and subcontract remained administratively a Sacramento Air Materiel Area responsibility. The Air Force contracting officer, coordinating with SBA, prepared the subcontract solicitation, negotiated the requirement and prepared the contractual instruments including all related documentation.

Because of the hardcore newness and pressing Air Force mission requirements to meet production schedules and State Department commitments, following negotiations and contract signature at

the local level, we handcarried the documents to Washington to assist in obtaining inter-agency signatures and answer any questions which might arise. We have a high feeling of accomplishment in that this requirement was processed and accepted without change through the entire review cycle.

The total value of this requirement, including options, was $758,456.00 for a quantity of 54 aircraft. The program's implementation, continued agency cooperation and subcontractor performance in meeting both mission and hardcore requirements were satisfactory and quality standards consistently met or exceeded contractual production schedules.

This was the first of fifteen Sacramento Air Materiel Area contracts totaling $4,227,885.00, to be negotiated with the SBA pursuant to Section 8(a) of the Small Business Act. We have itemized these fifteen contracts on attachment one to this statement. As you will note, the contracts cover critical requirements, such as Airborne Integrated Monitoring System Modification Kits

for Sacramento Air Materiel Area supported aircraft and repair of MB-18/19 Generators. We are proud to have been a leader in furnishing support of the Hardcore Program and of our accomplishments to date. As of 30 June 1971, we have eleven active contracts which contribute 84% of the active contract dollars provided to the program by the Air Force Logistics Command. The Air Force Logistics Command contribution has amounted to 38% of the Air Force total; so in effect, Sacramento Air Materiel Area's accomplishment as of 30 June 1971 is equal to 31% of the total Air Force contribution.

Overall performance on all of the contracts has been satisfactory. The Tayko Industries contract F04606-71-D-0080, for example, is currently two months ahead of schedule with excellent quality performance.

To assist in the identification of items suitable for 8(a) contracting, our technical personnel have made numerous facility capability visits to potential Section 8(a) suppliers, such as,

New Watts Manufacturing Company, Los Angeles, California; Fort Peck Tribal Industries, Poplar, Montana; Tayko Industries, Sacramento, California; AVI Manufacturing Company, Gardena, California; and Quantum Associates, Oakland, California. We currently have four additional requirements under consideration having a total estimated value of $153,386.00.

Many problems and deterrents to efficient and effective support of the program were experienced. Through the unified efforts of the SBA and the Department of Defense, with a great deal of credit due Mr. Cliff Ryan of the SBA, Headquarters, Air Force Logistics Command and Headquarters, United States Air Force, the majority of those problems have been resolved. For example: (1) Authority has been delegated to the field level for approval of items to be considered for 8(a) as well as approval authority on both prime and subcontracts; (2) The requirement for preaward survey on the prospective subcontractor has been waived; (3) SBA has been granted authority to fund price differentials

necessary to support the program; and (4) Statistically, 8(a) contracts are now reported as small business awards and credited to the total small business awards of the purchasing activity.

Our success in the 8(a) program was not easily achieved nor does it stem from a unique or magic formula of identifying items and matching 8(a) subcontractors. Rather, it is the result of having a proper attitude; the expenditure of a large number of hours of advance planning by our Materiel Management personnel in identifying items; cooperative flexibility of our contracting personnel in negotiating and finalizing the contracts; the conscientious support of the SBA; constant surveillance by cognizant contract administering activities; an awareness of contractor problems and being effectively responsive in assisting as necessary in problem resolution; and top management support at all levels of Headquarters, United States Air Force; Headquarters, Air Force Logistics Command; and Headquarters, Sacramento Air Materiel Area. These people have worked together

as a close knit team to achieve the President's goal of replacing the waste and failure of unemployment with the productivity of meaningful work.

1 Atch
List of Contracts

70-654 O-72—15

SAMA SUPPORT OF THE PRESIDENT'S HARDCORE PROGRAM
(SECTION 8(A) OF THE SMALL BUSINESS ACT)

CONTRACTOR NAME	CONTRACT NUMBER	ITEM	VALUE	DATE OF AWARD
AEROSPACE SERVICES, INC OAKLAND, CALIF	F04606-68-D-0673	GENERATOR REPAIR	$493,000.	28 JUN 68
D & H INDUSTRIES LOS ANGELES, CALIF	F04606-69-C-1052	F-100 ACFT DRAG CHUTE CABLE ASSY	$ 66,085.	12 MAY 69
AEROSPACE SERVICES, INC OAKLAND, CALIF	F04606-70-C-0135	T-33 IPAN	$509,778.	29 AUG 69
AEROSPACE SERVICES, INC OAKLAND, CALIF	F04606-70-D-0355	GENERATOR REPAIR	$958,873.	28 NOV 69
D & H INDUSTRIES LOS ANGELES, CALIF	F04606-71-D-0033	F-100 ACFT DRAG CHUTE CABLE ASSY	$142,173.	28 SEP 70
TRANSVISION ELEC, INC DORCHESTER, MASS	F04606-71-C-0124	F-100 MOD KITS	$ 56,015.	26 SEP 70
QUANTUM ASSOCIATES, INC. OAKLAND, CALIF	F04606-71-C-0125	F-100 MOD KITS	$ 95,295.	26 OCT 70
TAYKO INDUSTRIES SACRAMENTO, CALIF	F04606-71-D-0080	REPAIR OF AUXILLIARY POWER UNITS	$393,394.	3 DEC 70
AEROSPACE SERVICES, INC OAKLAND, CALIF	F04606-71-C-0334	T-33 IPAN	$410,160.	29 JAN 71
MARTRANS CORPORATION LOS ANGELES, CALIF	F04606-71-C-0648	F-100 AIMS MOD KITS	$249,434.	3 MAY 71

SMAMA SUPPORT OF THE PRESIDENT'S HARDCORE PROGRAM

CONTRACTOR NAME	CONTRACT NUMBER	ITEM	VALUE	DATE OF AWARD
QUANTUM ASSOCIATES OAKLAND, CALIF	F04606-71-C-0856	T-39 AIMS MOD KITS	$117,520.	30 JUN 71
AEROSPACE SERVICES, INC OAKLAND, CALIF	F04606-71-M-0166	MB-18/19 GENERATOR REPAIR	$313,000.	23 APR 71
NARTRANS CORPORATION LOS ANGELES, CALIF	F04606-71-M-0201	T-33 AIMS KITS	$274,367.	30 JUN 71
ELL HEATING AND AIR CONDITIONING SAN LORENZO, CALIF	F04699-71-C-0897	CONSTRUCTION INSTALL PROTECTIVE DEVICES	$ 5,792.	11 MAY 71
RIDGEWAY CONCRETE CO SAN FRANCISCO, CALIF	F04699-71-C-0898	CONSTRUCTION SIDEWALK CURB AND GUTTER "A" STREET MCCLELLAN	$ 6,863.	11 MAY 71

Colonel COCHRAN. First of all, I would say it is a pleasure to be here and to tell you of our accomplishments. I have with me Mrs. Kathryn Scheld who is from our Small Business Office. Needless to say, our initial reaction to the President's proposal was one of concern that we should consider supporting our Nation's complex defense mission with hard-core labor and skills.

After meeting with appropriate people we briefed the commander of the Sacramento Air Materiel Area, General Veal, and all of the top staff. The purpose, of course, was to outline the program, its origin, its peculiarities and come up with a local approach. General Veal directed that the Directorates of Materiel Management and Procurement personnel to work as a team, to have team management from the standpoint of assisting in selecting the candidate items. It was with this top-level management attention that in April 1968 we opened informal discussions with the SBA on a planning requirement for the inspection-repair of the T–33 aircraft. We met with Mr. Ryan of the San Francisco Small Business Administration Office, and he approved Aerospace Services, Inc., who had a business plan qualifying them for an 8(a) award. The total value of this requirement, with its option was about $758,000 for a quantity of 54 aircraft.

The program implementation continued with agency cooperation and subcontractor performance in meeting both missions of hard-core requirement and satisfactory quality standards consistently meeting or exceeding contractual production schedules. With all of the contracts we have in being right now we do not have a poor contractor.

Senator MONTOYA. Have you encountered any problems because of price differentials?

Colonel COCHRAN. Yes, sir; we have.

In fact, I have a procurement now that has been returned to me by SBA. It is about a $50,000 procurement, and SBA has not been able to get their contractor down to a fair and reasonable price.

Senator MONTOYA. Well, are you aware that under the new law there is provision for absorbing price differentials?

Colonel COCHRAN. Yes, sir; I am well aware there has been approximately $8 million set aside for this. I am also well aware that of the procurements we have made in the past we have paid differentials of 10 to 14 percent. In this, as you should know, we take into consideration, the inflationary increases. Also, we take into consideration that the skills these people were required to hire would not give them the productivity that you could expect out of a going contractor. But at the present time, price differential other than the $50,000 procurement mentioned previously, has not presented a problem. I am going to, when we get back, take a look to see whether the SBA could even be given additional time to place this $50,000 procurement with some other company.

Now, the reason it has been returned is because there can only be a certain length of time that we can let SBA have for procurement.

We cannot let it go forever because it is a firm requirement.

But, on the other hand, we may not be going too low on assets because 50 percent of this procurement we did set aside for small business, so we do have some assets coming in.

Senator MONTOYA. Now, who surveys a prospective 8(a) firm before an award?

Colonel COCHRAN. I am sorry, sir?

Senator MONTOYA. Who does the surveying of the capabilities of a prospective small business entrepreneur?

Colonel COCHRAN. The SBA. However, Mr. Chairman, we will assist them if they so request. We will assist them with technical people.

Senator MONTOYA. Do they usually request you to do so?

Colonel COCHRAN. No, sir.

Senator MONTOYA. You take their word?

Colonel COCHRAN. Yes, sir; unless I happen to know something differently.

Senator MONTOYA. Do you trust SBA that far?

Colonel COCHRAN. I trust them if I know of nothing to the contrary to support not trusting them.

Senator MONTOYA. What is your opinion as to determining when an 8(a) firm is competitive and needs no further help?

Colonel COCHRAN. I cannot answer that.

Senator MONTOYA. You have never reached the judgment or evaluation on that point?

Colonel COCHRAN. No, sir; because this is accomplished by the SBA, sir.

Senator MONTOYA. What is the total procurement out of your establishment, McClellan Air Force Base?

Colonel COCHRAN. This fiscal year, we anticipate about $154 million, and that would be excluding our overseas procurement and intragovernmental.

Senator MONTOYA. And out of that $154 million, how much of it will be under 8(a)?

Colonel COCHRAN. At this particular time, Mr. Chairman, I cannot answer that other than I would say this, that we will give the maximum amount we possibly can to 8(a), commensurate with good business practices.

Senator MONTOYA. Let us go to last year when you had an actual experience. How much was the total?

Colonel COCHRAN. Last year we did $2 million and our annual was $191 million, which would be about 1 percent, a little over 1 percent, sir.

Senator MONTOYA. A little over 1 percent?

Colonel COCHRAN. 1.1, sir.

Senator MONTOYA. Well, you are doing better than the other services percentagewise, and dollarwise, I guess.

How many contracting officers do you have?

Colonel COCHRAN. I have it broken down by buyers and contracting officers, Mr. Chairman; 150.

Senator MONTOYA. And how many do you have assigned to the 8(a) contracts?

Colonel COCHRAN. We do not have any of them assigned specifically to 8(a) as such other than when a contract is awarded by 8(a), then I guess I could give you that number. It would be approximately 11.

Senator MONTOYA. Well, who makes the determination that certain contracts are subject to being let under section 8(a)?

Colonel COCHRAN. This is pretty much a joint effort with the SBA and ourselves. And let me clarify this, because, No. 1, any contract that we award to 8(a) I must make sure that the procurement package is a good one, and it does not require a company to have engineering capability to any great extent. Also, we are interested in selecting those

items that have some continuity, that will run for some period of time because if you are going to hire people off the streets that are unskilled it takes time to bring them up to speed. So, the selection is one of keeping that type of criteria in mind.

Mrs. SCHELD. May I say something?

Senator MONTOYA. You may testify.

Mrs. SCHELD. Mr. Chairman, I think perhaps you might be referring to who reviews the requirements to see if they are appropriate for 8(a). We have now, within procurement but organizationally assigned to the commander, seven people in our Small Business Office. Three are full-time small business specialists who review all of the requirements over $2,500, and these are the three people, in conjunction with the full-time procurement center representative from the SBA, that identify and process the 8(a) potentials within procurement.

Senator MONTOYA. You have only one SBA representative attached to McClellan; do you not?

Mrs. SCHELD. Yes, sir.

Senator MONTOYA. How can he go over $191 million of procurement?

Mrs. SCHELD. $191 million does not represent a tremendous number of purchase requests. For example, I believe we coordinated procurement packages during fiscal 1971 of a little over 4,000. You might be interested to know that out of $191 million small business was invited to be bid on only $57 million and they were awarded $28 million of that.

As you are aware, SMAMA supports the F–111 aircraft. During fiscal 1971, $71.7 million was obligated against that program. The balance that was not offered to small business was awarded for such things as aircraft modification; repairs as necessary to the T–39, and C–121 and other aircraft we support; and ground electronic systems. Small business only gets in on a little bit of the replenishment spares for ground electronics.

Senator MONTOYA. What is your capacity in the Purchase Office?

Mrs. SCHELD. I am a small business specialist.

Senator MONTOYA. And what do you suggest should be done to establish a more meaningful liaison between the contracting officers in McClellan and the SBA people so as to bring about a better share for 8(a) contractors?

Mrs. SCHELD. I would like to think that we at McClellan are not unique and that there are other installations like ours. I feel that we have a very good relationship with the SBA, that our contracting officers have confidence in and a good working relationship with the SBA. We have found no instances where there seemed to be personality conflicts or lack of confidence.

Senator MONTOYA. Well, I am not speaking of that; I am speaking of the fact that we are not getting enough dollars out of that procurement pie for 8(a) contractors and whether there is a lack of emphasis at McClellan on this program; or whether there is a lack of understanding of the President's directive.

Mrs. SCHELD. I do not believe there is. I know that we have implemented even such things as display boards displaying the work that is being done by the 8(a) companies; (for example, the work being done on the 8(a) contract by Aerospace Services Inc. with photographs showing their capability) and also emphasizing the success of

the 8(a) contractors we have been dealing with. We do not find too much reluctance——

Senator MONTOYA. Well, I think McClellan deserves two gold stars because of that, but I want to give you more gold stars.

Mrs. SCHELD. Thank you. I would not like you to go away feeling that we think we cannot do better, that we cannot increase our awards under 8(a), because everybody can do better. There is no question about that.

We are trying diligently everyday to brief our requirements people who have their fingers on the real pulse of what is available for the 8(a) program.

Senator MONTOYA. Well, I have been conducting these hearings with respect to small business procurement since 1965, and I know that if procurement officers dedicate themselves as they did 4 or 5 years ago when we started these hearings and when the administration started asking them to do better for small business, that they can do more.

Let me put it this way. There is a lack of warmup to 8(a), and that is why we are conducting these hearings, to see if we can give 8(a) a little more "charisma" and draw the procurement officers closer to the 8(a) program.

That is all we are trying to.

Mrs. SCHELD. Mr. Chairman, you might be interested in the breakdown of our 8(a) contracts as to when they were awarded, and we have told you we awarded a total of 15. We awarded one contract in fiscal 1968, which was the beginning of the program.

Senator MONTOYA. Yes, June 28.

Mrs. SCHELD. $493,000. In fiscal 1969 we awarded one contract, $66,000.

Senator MONTOYA. That was a year later, wasn't it?

Mrs. SCHELD. Yes. It was during that time that everybody was trying to get their feet on the ground and really work out some of the problems, and we had many problems. I am sure you are aware of all of the problems we had out in the field, that now have been corrected.

At that time we were required to send every 8(a) candidate up to Washington for approval. Since then, approval authority has been delegated to the field and we have overcome that one. There was also a requirement that a preaward survey be performed on the 8(a) contractor. We threw up our hands and said: "The SBA says they are all right, and they must be all right unless we know something to the contrary, so let us not waste that time." That requirement has been waived.

Senator MONTOYA. Well, you had three contracts in 1969 and four in 1970.

Mrs. SCHELD. Yes, for $1.3 million in fiscal 1970, and in fiscal 1971, I do not have the number of actions here, but the dollars were $2.1 million.

Senator MONTOYA. Well, you had this for fiscal 1971, seven contracts?

Mrs. SCHELD. Yes, but my point being that we had $1.5 million in fiscal 1970, $2.1 million in fiscal 1971, and we hope to exceed that for fiscal 1972, although our total dollar awards to U.S. industry is estimated lower.

Senator MONTOYA. Percentagewise?

Mrs. SCHELD. Yes, for 1972, than we actually accomplished in 1971. So, it may be a little bit harder to increase 8(a) awards this year.

Senator MONTOYA. Do you think that discussions and seminars between contracting officers and other Federal agencies in this region would be of some help?

Mrs. SCHELD. I think anything you do to motivate people, get the word out, emphasize, make them think, is good.

Senator MONTOYA. I am afraid that many of the contracting officers are oriented toward doing it the easiest way, giving it to somebody with proven capability.

Mrs. SCHELD. That is a natural tendency, I guess. Maybe because it is inherent in the responsibility of the contracting officer that he bears a heavy burden since he answers not only to the 8(a) program and the small business setaside program but he also answers to the GAO.

Senator MONTOYA. Well, there is another thing. There are some other ingredients that contribute to this, and that is the desire of the procurement officer to show good performance.

Mrs. SCHELD. Yes.

Senator MONTOYA. And savings, and so forth?

Mrs. SCHELD. I would like to point out, however, that some of our lucrative 8(a) contracts came right from the contracting officer. Because of his rapport with the requirements people, he learned of the requirement and came to us. This was on the AIMS modification kit, the very first one, the F–100, which led to the T–33, the T–39 and the other AIMS kits you see on the chart there. That potential came right from a contracting officer.

Senator MONTOYA. What has been your experience with respect to 8(a) contractors? Has it been good?

Mrs. SCHELD. Very good; very good; excellent. We feel that we have contributed in making some of them so successful that they are no longer considered eligible for 8(a).

Colonel COCHRAN. In fact, Tayko, who testified here this morning, is 2 months ahead of schedule.

Senator MONTOYA. Well, that speaks well for these people.

Mrs. SCHELD. We are very proud of the fact that they have succeeded and we like to think that maybe it is due to a little extra effort on our part and the part of our engineers who went out and really held hands with these people in some instances.

Senator MONTOYA. Are you in the position to give these people some help if they request it?

Colonel COCHRAN. Yes, sir.

Senator MONTOYA. Now, I know that I have asked the Post Office Department and GSA to give some help to 8(a) contractors and they have willingly done this, and I know of an instance where an Indian Tribe had a contract under 8(a) and they were behind schedule and they were starting to lose money on the contract, and I got the Post Office Department and the GSA and the business community in Albuquerque to come in to their aid and they are back on pay dirt now.

Now, how important is DMM in this picture?

Colonel COCHRAN. Extremely important, sir.

Senator MONTOYA. Well, do they enter into the coordinated effort at all?

Colonel COCHRAN. Yes, sir; in fact——

Senator MONTOYA. Could they do a better job?

Colonel COCHRAN. I am sorry?

Senator MONTOYA. Could they do a better job?

Colonel COCHRAN. Well, anytime we are not getting what we think we should get, we always say we should do a better job. Yes, sir.

Senator MONTOYA. Maybe we ought to get them in and see how they can better help you to give you advance notice of your needs, and so forth, so you can get prepared.

Mrs. SCHELD. It never hurts to motivate.

Mr. JONES. Mr. Ireland from the General Services Administration was not able to testify earlier. Mr. Ireland's statement will be included in full in the record as will the other two prepared statements that were submitted today.

(The prepared statement and supplemental information submitted by Robert J. Ireland reads in full as follows:)

STATEMENT OF ROBERT J. IRELAND
REGIONAL DIRECTOR OF BUSINESS AFFAIRS
GENERAL SERVICES ADMINISTRATION REGION 9
BEFORE THE
SUBCOMMITTEE ON GOVERNMENT PROCUREMENT
SENATE SELECT COMMITTEE ON SMALL BUSINESS

Mr. Chairman and members of the Subcommittee, my name is Robert J. Ireland, and I am the Regional Director of Business Affairs for Region 9 of the General Services Administration, located in San Francisco. It is a pleasure to appear before you on behalf of Mr. Robert L. Kunzig, Administrator of General Services, and Mr. Thomas E. Hannon, Region 9 Administrator, to testify concerning the effectiveness and efficiency of the section 8(a) program being administered by the Small Business Administration.

The General Services Administration has contributed measurably to the dramatic increase in section 8(a) contracts over the past few years. Government-wide, there were only 30 such awards in fiscal year 1969 for a total of $8.9 million. These increased to 196 awards for $22.2 million in fiscal year 1970, and 811 awards for $66.1 million in fiscal year 1971. President Nixon's goal of $58 million for fiscal year 1971, announced to a meeting of the "Black Caucus" on May 18, 1971, was exceeded by more than $8 million.

GSA's performance during the same period shows an even higher rate of increase--from two awards totaling $346,676 in fiscal year 1969, to 53 awards for $3.4 million in fiscal year 1970, and 236 awards for $15.4 million in fiscal year 1971. Our awards in fiscal year 1971 constitute

about 29% of the Government's total, and about 23% in dollar amount. For fiscal year 1972, the President's Federal Procurement Task Force on Minority Business Enterprise, which is chaired by Mr. Kunzig, has established a Government-wide goal of $100 million, of which GSA's share is to be $22 million.

We are confident that our continuing and expanding efforts will lead to further growth in the section 8(a) program, and smoother operation.

Five 8(a) contractors have been placed on GSA's Quality Approved Manufacturer Program, the first 8(a) firms to be so recognized for excellent quality control, timely deliveries, and meeting all specification requirements. At our suggestion, the Small Business Administration is including in its monthly status report of 8(a) contracts a listing of all minority firms that have been approved by SBA as eligible and capable of participating in the 8(a) program.

Recognizing that the lack of ready cash is a serious problem for many minority firms, a simple but effective "fast pay" procuedure has been established for minority firms having GSA 8(a) contracts. Through the cooperation of the Office of Administration and various 8(a) policy managers in GSA, invoices on these contracts are paid ahead of the ten-day discount invoices. Immediately after an 8(a) award, a letter is sent to the firm providing a single telephone contact point in GSA to call concerning any payment problems that may arise.

In calendar year 1970, 30 Federal Procurement Seminars for Minority Businessmen were held; 41 more are being conducted this calendar year by GSA. Attendance has averaged about 125. We have extended the activities of our Business Service Centers located in 12 major cities to emphasize counseling of small businessmen on Federal contracting. Upward of 150,000 businessmen were counseled at these Centers in fiscal year 1970. In the last half of fiscal year 1971, "circuit riders" from our Business Service Centers visited 69 cities to seek out minority and other small businessmen as suppliers, and performed 839 significant counseling actions.

We have developed a GSA booklet entitled "Partners in Progress" which has had a wide distribution, and we have produced a 27-minute film under the same title for showing to private groups and during public service television time.

Two Minority Businessmen's Invitational Conferences for minority businessmen have been sponsored by GSA and the Federal Procurement Task Force on Minority Business Enterprises. Attendance at these conferences included leading entrepreneurs and consultants and top-level Federal officials involved in the 8(a) contracting program. Forty-five minority business leaders attended the Western conference at the Western White House; 75 attended the East and Midwest conference at Warrenton, Virginia.

Arthur F. Sampson, Commissioner of GSA's Public Buildings Service and Chairman of the National Task Force on Minority Business Concessions,

recently was given the task of locating minority-owned concessions that could operate in Federal buildings. Nine concessions have been established already. Task Force members have indentified more than 100 cities nationwide which may be suitable for the placement of business concessions. This listing has been distributed to OMBE and SBA so that prospective minority entrepreneurs can be located and matched with appropriate concession opportunity.

In addition to the activities of our Business Service Centers already mentioned, as a result of the efforts of Administrator Kunzig and Berkeley G. Burrell, Vice Chairman of President Nixon's Advisory Council for Minority Business, a counseling center has been opened in Seattle, Washington, designed to help minority businessmen get Federal contracts. The center is operated by the United Inter-City Development Foundation of Seattle, and is staffed by volunteers. Four Federally-funded Texas organizations have agreed to establish voluntary Federal Procurement Counseling Centers and to assist GSA in counseling businessmen from minority and other economically disadvantaged groups in doing business with the Government, through arrangements made by the Business Service Center in Region 7. Another voluntary counseling center is scheduled to be opened in Pittsburgh, Pennsylvania, in October 1971.

These are examples of the type of activity which we believe justifies our confidence that the future promises even more effective and efficient operation of the section 8(a) program.

Virtually every stock item purchased by GSA through its Federal Supply Service is available for 8(a) contracting. These items are listed in the Federal Supply Catalogs, copies of which are available to the Small Business Administration and to small businessmen.

The small businessman selects those items that he is capable of manufacturing and notifies SBA. SBA advises GSA, which screens out the items obtained from mandatory sources of supply such as Federal Prisons Industries, Blind Made Products, and the Government Printing Office. We also check the inventory position of the items and advise SBA of our findings or furnish them with the estimated quantity available for procurement under section 8(a).

8(a) contracting operation for stock items are centralized under the Socio-Economic Policy Staff of GSA's Federal Supply Service, located at the Crystal Mall Building 4, Washington, D. C. Each GSA regional office performs the 8(a) functions on service contracts available for 8(a) contracting. When required by SBA, GSA personnel join SBA in the negotiation of 8(a) contracts.

Our Public Buildings Service identifies potential construction contract work, generally in the $2,000 to $100,000 price range, which might be performed by small business contractors. Noncomplex projects, which are not critical as to time for completion, are recommended to the Small Business Administration. SBA, on the other hand, identifies firms with the capability and experience to perform the work and through such additional experience to become prospective competitive bidders on future contracts. Contract

administration procedures under section 8(a) are the same as for any construction type contract with the exception that bid bonds are not required. Follow-ups are made concerning employment wage rates, progress toward completion, and compliance with specifications.

GSA's Public Buildings Service, Federal Supply Service, Property Management and Disposal Service, and Transportation and Communications Service also select service contracts for award to small business firms under the 8(a) program. Such contracts include services for automated data processing; office machine, automotive and other equipment repairs; ground maintenance, pest extermination, and concessions in Federal Buildings. Opportunities for such contracts are identified on the basis that the contractor selected by SBA can, with appropriate technical and other assistance, be expected to perform satisfactorily. And experience gained upon completion of an 8(a) contract should then enable the minority contractor to bid competitively on future contracts.

Although we derive a certain satisfaction in GSA from accomplishments to date in the section 8(a) contracting program, our methods and procedures are under constant evaluation, and we are always receptive to new and imaginative apporaches and means of further improvement.

This completes my general statement. I will be happy to respond to any question which the chairman or memers of the Subcommittee wish to ask.

UNITED STATES OF AMERICA
GENERAL SERVICES ADMINISTRATION

Region 9
49 Fourth Street
San Francisco, California 94103

October 4, 1971

Mr. Keith A. Jones
Minority Counsel
Select Committee on Small Business
United States Senate
Room 424 - Senate Office Building
Washington, D. C. 20510

Dear Mr. Jones:

Attached is the statistical breakdown on 8(a) activity for GSA Region 9 as requested at the hearing (Subcommittee on Government Procurement) in San Francisco on Thursday, September 30, 1971.

Sincerely,

R. J. IRELAND
Regional Director of
Business Affairs

Attachment

Keep Freedom in Your Future With U.S. Savings Bonds

GENERAL SERVICES ADMINISTRATION

REGION 9

8(a) PERFORMANCE - FY 1971

TOTAL PROCUREMENT			8(a) CONTRACTS			
TOTAL AMOUNT	FROM SMALL BUSINESS		NUMBER	AMOUNT	PERCENT OF TOTAL PROCUREMENT	PERCENT OF SMALL BUSINESS PROCUREMENT
	AMOUNT	PERCENT				
$115,393,000	$56,863,000	49.3%	40	$3,429,000	3.026%	6.141%

Mr. JONES. It is not necessary for you to read your statement or go through it at this time, Mr. Ireland. If you have any additional information which you would like to add to it, please feel free to do so.

STATEMENT OF ROBERT J. IRELAND, REGIONAL DIRECTOR OF BUSINESS AFFAIRS, GENERAL SERVICES ADMINISTRATION REGION 9, SAN FRANCISCO, CALIF.; ACCOMPANIED BY MR. SNODGRASS

Mr. IRELAND. All right; fine. I think I will lead off by saying that since we participated in this program, GSA and region 9—region 9 encompassing the States of California, Nevada, Hawaii and, just recently, we acquired Arizona—we have awarded 56 contracts totaling $5,623,000. In 1970, that is, fiscal 1970, we awarded 53 contracts totaling $3.4 million. I am speaking for the Nation now. The region 9 share of that $3.4 million was $1.305 million. So, we did 38 percent of the total GSA 8(a) activity here—and actually, it was all in California with the exception of, I think, of one small contract in Hawaii.

Last year, fiscal year 1971, nationally, there were 236 contracts let by GSA that totaled $15.4 million. Our share of the $15.4 was $3.492 million, and that comes to about 22 percent. So, percentagewise we have come down but dollarwise we have more than doubled.

Mr. JONES. Do you have a chart or schedule illustrating this that you could submit for the record, Mr. Ireland?

Mr. IRELAND. I can, and I will; yes.

Mr. JONES. Just for the sake of an easier format.

Mr. IRELAND. Right; fine. In fiscal year 1971 more than 6 percent of GSA's Region 9 small business dollar went to the 8(a) program. $56,863,000 were awarded to small business. This represented 49.3 percent of the total which was $115 million for fiscal year 1971.

Mr. JONES. Six percent of your total small business purchases were through the 8(a) program?

Mr. IRELAND. Yes; that is correct.

Well, I have a lot of statistics here, but maybe time would be better served if I just skip over most of them and tell you a little bit about our concessions' program.

Very recently, our Public Buildings Service was directed to set up minority business concessions in Federal buildings throughout the country. And in this building, you have a travel agency on the first floor—you may have noticed it on the way up—and a flower shop on the second floor. We have scheduled for opening in other regional Federal buildings 14 additional concessions before the end of the fiscal year.

This is kind of a departure from 8(a), but it is something new and innovative with us. We are opening one in Sacramento on Friday. A week from tomorrow, we are opening one in Los Angeles. We are moving along pretty fast.

Would you care to ask me some questions at this point?

Mr. JONES. I do have one question, Mr. Ireland.

From the figures you have submitted, approximately 3 percent of the total GSA requirements in this region have been purchased through the 8(a) program, which is somewhat higher than the like percentage for the military procurement agencies who have just testified.

Would you ascribe this difference to any particular reason?

For example, are your requirements of such a different nature that the 8(a) program is easier for you to participate in?

Mr. IRELAND. I would say that the requirements have something to do with it. By the same token, the Defense Supply Agency buys similar items. I guess they are not here today, and I do not know what their record is, but if you wish to ask me why we have done a better job than some, I think it is pretty simple. We have pretty forceful and strong direction from Washington. Mr. Kunzig, our Administrator, is determined that this program is going to work.

Mr. Snodgrass, on my right here, was hired within the past year to help out in this program and he spends his full time as a minority business counselor. He has counterparts in five of our other regions where there are high minority concentrations. Mr. Snodgrass is a very dedicated individual. And I am not saying that because he is sitting here, but because he is. He works late. He has an extremely good rapport with the minority community. He is on the phone with the SBA four and five times a day, and this is the kind of dedication that it takes.

But the dedication, of course, is one thing and getting the direction from Washington is something else. I am sure there are a lot of dedicated people here in this room that would do better if they were told to do so. They all have certain rules and regulations they have to follow. By the same token, if they get direction from Washington and the wherewithal to do it, I think you are going to see a tremendous improvement in the program.

Mr. JONES. Thank you, Mr. Ireland.

I do not wish to prolong the hearing very much longer, nor do I want at this point to ask many more questions.

I would observe that the record which Mr. Cochran's statement reveals about the Sacramento area is quite commendable. It seems they have done quite an excellent job so far. They have done better both in percentage terms and dollar volume than the Army and Navy procurement agencies here in this area, and I think there may be a number of different reasons for this.

It could simply be that the Air Force has a headstart on this program and that the Army and Navy would soon catch up. On the other hand, it could be significant differences in the nature of the requirements or perhaps in the information that is provided to the different procurement agencies, information about the source of possible 8(a) contractors or in the comprehensiveness of the information in regard to the minority contractors in the region.

There could be different criteria in the selection of the contractors which were available for 8(a) programs.

Also, as suggested by Mr. Ireland, there could be differences in direction from Washington in the different agencies, or perhaps staffing and organizational procedures would dictate the difference in the amount of 8(a) procurement each agency would have.

As the chairman mentioned earlier, we are having hearings on the national level going into the minority enterprise programs of the SBA in Washington on October 20. I think it would be very helpful for the committee if we could have statements submitted by the representatives of the Army and the Navy here today describing which features of these possible differences between their programs and the Air Force

program would cause the difference in performance over the past 3 years.

This is simply so that in judging the efforts of the SBA and the Office of Minority Business Enterprise, we will be able to make helpful suggestions to those organizations as to what they can do in interacting with the procurement agencies to improve this program.

Mr. ALLSTEAD. I think it is obvious to the Army and Navy here that the reason the Air Force has shown such an excellent picture is that we are in the housekeeping business and they are in the materiel procurement business. We do not do this.

Mr. JONES. So, you think basically it is a difference in requirements?

Mr. ALLSTEAD. Yes, sir; directly.

Mr. JONES. Well, perhaps you could expand on that. I do not understand.

Mr. ALLSTEAD. Well, suppose a procurement is similar, as I say, to housekeeping. We buy the supplies necessary to maintain the installation, maintain the ships, perhaps in the Navy which is a case perhaps the captain can speak for, but ours is painting the buildings as opposed to big electronic components in aircraft, spare parts, and things of that nature which go into many, many more hundreds of thousands of dollars than our small programs.

Mr. JONES. That would perhaps explain the difference in the total dollar volume per contract, but why would that indicate a difference in the availability of 8(a) contracts generally?

Mr. ALLSTEAD. Well, only because this type of procurement that the Air Force has lends more toward 8(a) than ours does. We have custodial type, ground maintenance, erosion control. We are getting into construction, and, as far as buying subsistence, medical items, weapons perhaps, or repair parts, things of that nature—and this is very, very menial. This is about the scope of our operation, and we do not get into the supply business from the standpoint of supplying great numbers of spare parts to large units. We are in that at the installation level on a supply requisition basis. The Army Materiel Command is. The large program managers are. The Department of Defense Supply Agency gets directly involved in this. The Army Materiel Command on the west coast is located right across the bay in Oakland. It is unfortunate that they could not have been here. I believe that this would have been quite clear.

Mr. JONES. Well, I guess I still do not understand why the type of housekeeping contracts which you have would not be appropriate to some of the minority business contractors.

Mr. ALLSTEAD. Well, they very definitely, very definitely are, and we are developing these, but they are not as readily "developable," shall we say, as the large type of spare parts and requirements that the Air Force might require of these minority contractors. We just do not have that type of procurement.

Mr. JONES. Well, let me ask it this way:

Are there any other factors which might lead to a difference in performance in this area?

Mr. ALLSTEAD. There are.

Mr. JONES. For example?

Mr. ALLSTEAD. Subsistence for resale, troop issue. Large costs for installations such as Fort Lewis, Fort Ord, which maintains the troop training activities. The subsistence account is quite substantial: dependents on base are dependent upon the commissary store for their subsistence requirements, resale, and this goes into the hundreds of thousands of dollars every month. The total I believe in San Francisco alone at the Presidio is in the neighborhood of $1 million a month, and project this to Fort Lewis and Fort Ord and add troop issue on top of that, that is a substantial amount of money at fiscal year end that runs up into millions of dollars.

Mr. JONES. Captain Aitken, do you have anything further to add to that?

Captain AITKEN. Well, I have been listening closely to the Army's statement on this, and I would have to agree generally. I believe that it is the nature of the requirements in our case which would keep us from attaining, say 1.1 percent as the Air Force has versus our three-quarters of 1 percent as we have. It is the nature of the requirements that we buy—and I probably am repeating, but of a sporadic, undetermined nature. For example, when we had our nuclear cruiser *Long Beach* at Mare Island Shipyard for overhaul, it was determined necessary to have a certain group of machinery repair parts or machinery overhaul which was not anticipated earlier. It was necessary for us to contract immediately—and there is only one firm in the United States who can do this particular job, and that was the firm that built the ship, and this is approximately a $1 million contract. This is one contract which was executed very quickly and must be done now. There is no small business, no 8(a) contract possible for this type of work. It is not one which is anticipated, which we knew about. We did not know about it even a week before, nor did the ship. We have other contracts of that nature where we must overhaul winches for a supply ship at sea or it comes into port and must have a dozen winches overhauled on a crash basis. There are only a few companies up and down the west coast which have the very heavy machinery necessary to do this type of a job. This is the nature of our work, and that would be in the neighborhood of half a million dollars a job.

Mr. JONES. What percentage of your total procurement is of that nature?

Captain AITKEN. A great percent of them are. Those two alone, for example, account for about $1.5 million of our $28 million total yearly procurement. There is one chart here which I might show you just to illustrate the up-and-down nature of the small business versus large business awards.

If you will refer to the top chart, Mr. Jones, the blue line or the red line, either one, represents the monthly variance in our small business versus our large business awards. As the line goes up our percentage of dollars for small busines increased for that month, and there are many dips in that line which indicate a single contract which was awarded during that month.

Mr. GILBERTSON. One contract.

Captain AITKEN. Which we could do nothing about.

Mr. GILBERTSON. But this, you see, is the accumulative averages here that balance this thing out.

Now, this is awards to small business, and this would include minority businesses as well, and the 8(a) contracts that we have awarded also are in there. But it will average out, but we really do not have any handle on this thing. We would not have made our goal if it had not been for $1.5 million in contracts that went to small business in the month of June.

Mr. JONES. Do you have these charts in your statement?

Mr. GILBERTSON. They are part of the package, but that chart is not.

Mr. JONES. If you have this chart in a convenient form, would you submit it for the record, please?

Captain AITKEN. Yes, sir; we will do that.

(The subsequent information was received and follows:)

NAVAL REGIONAL PROCUREMENT OFFICE
NAVAL SUPPLY CENTER
OAKLAND, CALIFORNIA 94625

IN REPLY REFER TO:
AS:ew
1 Oct 1971

Honorable Joseph M. Montoya
United States Senate
Chairman, Subcommittee on Government Procurement
Select Committee on Small Business
424 Old Senate Office Bldg.
Washington, D. C. 20510

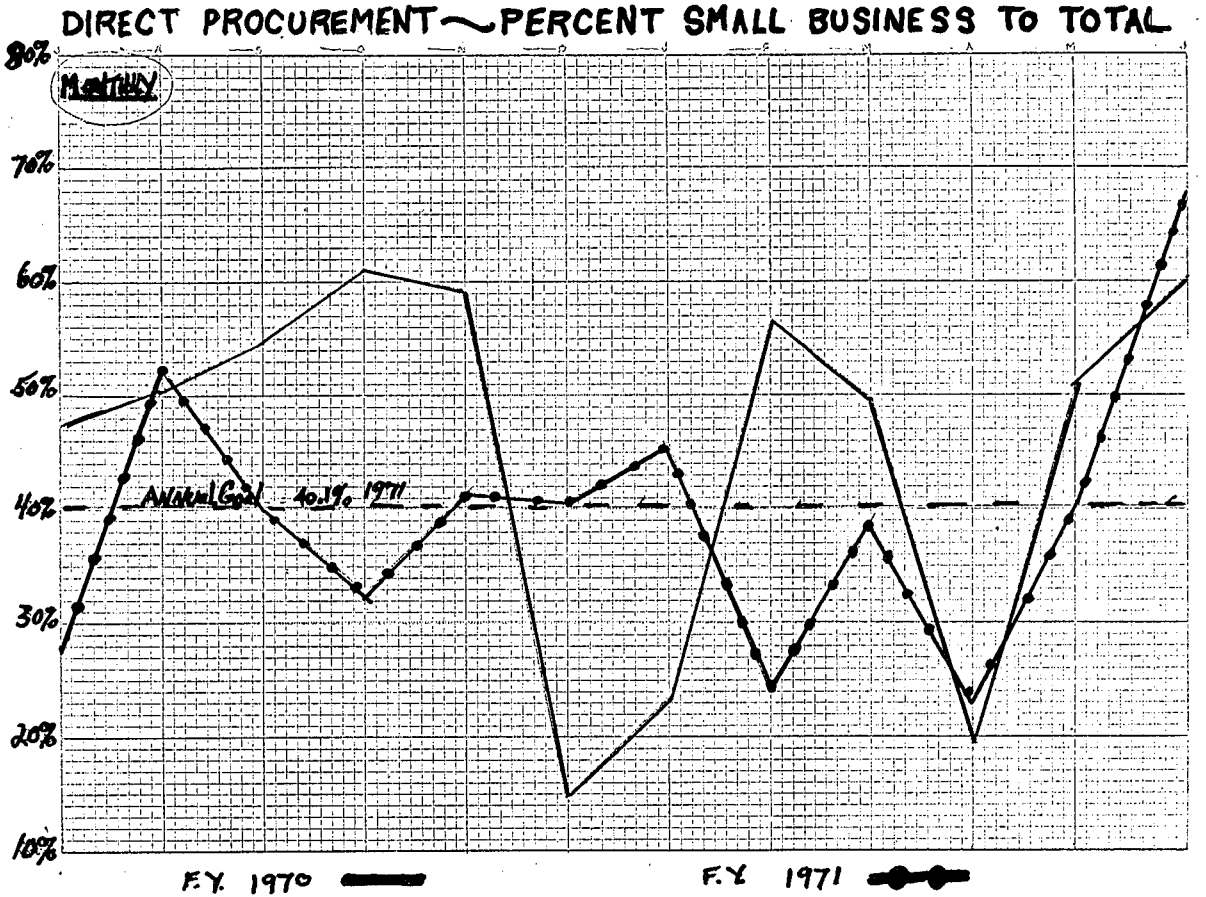
Dear Senator Montoya:

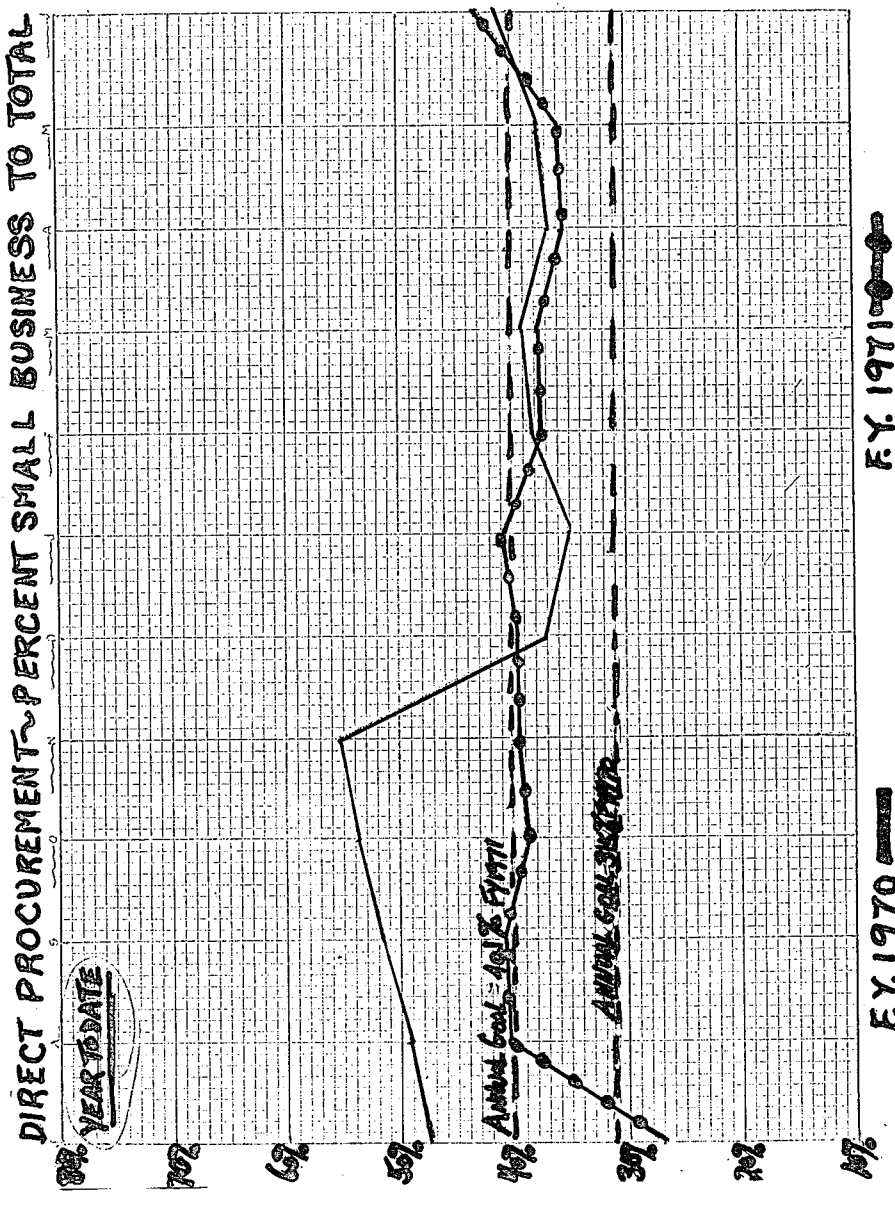
As requested, the enclosures are forwarded for entry into the record of the proceedings held on 30 September 1971 at San Francisco concerning the Small Business 8(a) Program.

Sincerely yours,

D. G. AITKEN
Captain, Supply Corps, USN
Officer in Charge

Encl:
(1) Graph of Monthly Small Business
(2) Graph of Year-to-Date Small Business


DIRECT PROCUREMENT ~ PERCENT SMALL BUSINESS TO TOTAL
Monthly
80%
70%
60%
50%
40%
30%
20%
10%
Annual Goal 40.1% 1971
F.Y. 1970
F.Y. 1971


DIRECT PROCUREMENT ~ PERCENT SMALL BUSINESS TO TOTAL
YEAR TO DATE
80%
70%
60%
50%
40%
30%
20%
10%
F.Y. 1970
F.Y. 1971

Mr. ALLSTEAD. Mr. Jones, one other thing I failed to point out: We get statistical data fed back from the Department of the Army prepared by the data processing center in Washington, and, as I said, housekeeping is our job, and under 10 U.S.C. 230483 of the 17 sections that permit procurement people to negotiate, this is the small purchase area. Last fiscal year there were some 143,185 actions totaling $27,560,000, actions less than $2,500.

Now, SBA is not too much interested in these very small actions. They look at stuff in the area of $10,000 or more. Here is one of the clues——

Mr. JONES. Earlier today, we had testimony from a gentleman from an organization called PACT who suggested that the 8(a) program or the minority business procurement program might be improved by giving more responsibility to the procurement agencies themselves for fulfilling certain fixed goals, expressed in a percentage amount or a fixed dollar manner. Would any of you gentlemen care to comment on that suggestion?

Mr. SNODGRASS. I would like to, if I may. I think it is a very good idea for one reason and one reason alone, that it would require the Washington level official at the head of an agency to designate or to give the authority to the local purchasing activity to carry out the program.

Now, the question of what the goal would be is another question. For instance, our total goal—and these figures have been kicked around during the past 2 days, and I do not like to play the numbers thing, but you almost have to when you are talking about goals—is a $100 million commitment. Of that commitment—and the question arose earlier as to who set goals and what agency determines what the goal would be—well, Robert Kunzig set the GSA goal at $22 million or 22 percent of the total procurement for 8(a). Our region set a goal for itself at $5 million. At present, we have awarded over a half a million dollars worth of 8(a) contracts. We have $1.2 million scheduled for negotiation and another $3.6 million in the planning stage.

Mr. JONES. You are speaking of fiscal 1972?

Mr. SNODGRASS. Fiscal 1972. So, at present, our region has $5 million of the total agency share of $22 million, and we have, at present, identified in excess of that $5 million goal.

Mr. JONES. You feel this is helpful in spurring you on?

Mr. SNODGRASS. Of course, and I think if every agency, let us say—let us say we all have a goal. Somewhere along the line a goal has to be committed, either to the task force by someone in Washington, SBA or other Federal agencies at the Washington level. The question is designating, accepting, or offering goals at the procurement level from the base installations, or regions, that have the ability to identify the requirements; and ascertaining the capability or the businessman in the community to perform that work. And finally, developing the capability of SBA to tie the whole thing together in the form of a contract.

Now, I think that these goals could be boosted and extended if the program gets the thrust that it needs.

Well, we know what it takes. That is why you are here. So, I think we will—you know what the hearing recommendations will be. It is quite obvious that we need both the commitment at the Washington

level to get this thing done and get it down to the region and then the commitment of the original contracting officer or the procurement officer; it is very simple.

Mr. JONES. One of the crucial points in the 8(a) process is the determination by the procurement agency of the contracts which will be forwarded to the SBA for consideration for the 8(a) program. Would it be helpful for representatives from OMBE and SBA to participate with the procurement agencies at a somewhat earlier time, during the time in which the requirements are, in fact, being reviewed, in case there are certain minority business firms which would be capable of satisfying a requirement that might be overlooked otherwise?

Mr. SNODGRASS. If I could address myself to that? Prior to the Oakland Federal Procurement Seminar on September 3, there was a meeting held between various Government agencies and minority representatives of the bay area economic development coalition comprising approximately 22 different organizations, both minority and nonminority that are involved in the total bay area economic picture This was with regard to minority enterprise. For instance, PACT was there, and Jerry Hutton of OMBE was there. Also the Department of Justice, Community Relations Service; Department of Commerce, Washington; HEW from Washington; and Mr. Ireland, and Mr. Mathias from our Social Economic Policy Staff, GSA, Washington.

Now, the purpose of having this meeting—those were the Federal people and the local people were PACT, the San Francisco Local Development Corporation, a group from Oakland called the Men of Tomorrow, etc.

Mr. JONES. No military procurement agencies represented?

Mr. SNODGRASS. No—which may speak for itself.

Commander BEEMAN. I did not know it was there.

Mr. SNODGRASS. I will address myself——

Mr. JONES. Were they invited?

Mr. SNODGRASS. Right, they were not invited. But they have been invited in the program.

The purpose of the meeting was to forestall the possible picketing or disruption of the seminar; hence, the Washington representation.

Now, the concern of the coalition was that we were having another procurement seminar to talk about the 8(a) program and the seminar would be over and the minority business community would be faced with the same situation that we basically have now, which has improved but it is still not going to satisfy the requirements of the program. So, it was agreed by Don Mathias from the Socio-Economic Policy staff, representing Administrator Kunzig, the chairman of the task force, that a proposal would be developed by the coalition and the Federal agencies who have had the most involvement in the 8(a) program, to try to resolve some issues. One was to establish a goal, either dollars or percentagewise, based on the total small business procurement.

There were a number of other questions that came up, but primarily everyone agreed that a proposal would be developed and submitted through channels to Washington and that the proposal would be that GSA, in the Bay area, would become the pilot agency to set up the mechanism to identify a minimum of 5 percent of the Federal small business dollar procurement to be referred to SAB, a minimum of 5 percent.

Mr. JONES. You mean just for the GSA procurement?

Mr. SNODGRASS. As a pilot to see if it is, in effect, possible, which, of course, everybody knows it is. So that was the first proposal, the 5 percent identification.

The second was that a monitoring system be established to determine whether or not agencies had fulfilled that commitment.

Now, no demands were made. It is sketchy at this point as to how the proposals would be implemented and it was recommended that the OMBE affiliate who was attempting to assist SBA in identification of 8(a) requirements would be the monitoring factor.

We have got a number of other proposals, but, basically, the two problems of identifying and attempting to insure that these procurements would be offered would, in fact, be offered after identification, were the proposals. Those are the two basic problems.

Then, if that mechanism works, you could see what effect it would have in raising everybody's participation where possible, to a minimum 5 percent.

Now, of course, other agencies, some agencies, can do better because of the procurement activity that they have. This report will probably leave here in draft form to Administrator Kunzig's office the middle of next week. So, possibly, it will then be made an agenda item of the Federal Procurement Task Force for the next meeting.

Mr. JONES. Could this information be furnished to the committee whenever appropriate?

Mr. SNODGRASS. Yes, it could.

Mr. JONES. Thank you.

(The subsequent information was received and follows:)

SAN FRANCISCO LOCAL DEVELOPMENT CORP.,
November 24, 1971.

SENATE SELECT COMMITTEE ON SMALL BUSINESS,
Old Senate Office Building, Washington, D.C.

(Attn: Mr. Joseph L. Ward).

DEAR MR. WARD: Attached is the proposal referred to by Mike Snodgrass during the hearings conducted by the Committee in San Francisco, in September, 1971.

If additional information is required, don't hesitate to call me.

Sincerely,

GEORGE KELSEY, *President.*

PROPOSALS FROM BAY AREA ECONOMIC DEVELOPMENT COALITION

On Wednesday, September 1, 1971, a meeting of San Francisco Bay Area minority organizations/businessmen (representing the Bay Area Economic Development Coalition) was held with high-level federal officials from Washington, D.C., and local regional federal officials.

The purpose of the meeting was to arrive at specific ways and means of implementing the various federal programs (specifically the SBA 8(a) program) designed to assist disadvantaged and minority businessmen.

The immediate stimulus for the meeting was the announcement of a Federal Procurement Seminar in Oakland on Friday, September 3rd. More specifically, the local minority business infrastructure wanted to communicate to the sponsors of this seminar that what was needed was genuine and equitable access to procurement opportunities—not just more brochures, pamphlets, forms and talk. Stated another way, it was (and still is) the hope that these federal officials would not merely hold the seminar and then return to their respective agencies and not follow-up with an affirmative action plan.

The timeliness of this meeting is self-evident when it is pointed out that the federal government spends ten billion dollars annually in the State of California

in the procurement of goods and services from the private sector and only one tenth (1/10) of one percent of this business is done with minority entrepreneurs. So—our intentions, as representatives from various segments of the minority business community, were not to just complain but to offer positive suggestions so that all of us might better carry out the various programs that were discussed during the Procurement Seminar held in Oakland, and the many more that were held throughout the country.

The original transcript of this meeting was about fifty pages long. In this short letter I shall highlight some of the major issues raised. They include:

1. The failure of many agencies (especially DOD) here at the local level to get involved in the 8(a) program.
2. The great difficulty of getting business plans approved by SBA in order to qualify for participating in the 8(a) process.
3. Use of the Facility Lease Clause of Section 700 of ASPER by minority entrepreneurs.
4. The method of assignment of 8(a) contracts to entrepreneurs by SBA.
5. A major agenda item (not covered in the meeting because time ran out, but included in this synopsis because of its importance) is the need of more affirmative leadership and more substantial performance by the local Chairman of the San Francisco Minority Business Opportunity Committee.

At the local level, many agencies have little or only token input into the 8(a) program. For example, the Corps of Engineers spends many millions in the Western Regions and the Pacific. Yet, they can find no 8(a) requirements "suitable" for minority entrepreneurs. This same response can be said for many DOD agencies.

Our recommendations are that agencies and departments, at the regional level, designate their Deputy Administrator (or other similar high-level officials) as the individual who is to be held responsible for the implementation of this program within his own agency. His functions would be to work closely with his own procurement staff, his own regional director or CO, minority entrepreneurs, the Minority Business Opportunity Committee of the FEB and all others involved in minority economic development. The goal would be a minimum of 5% of the total small business procurement requirement offered to SBA for 8(a) consideration.

It is specifically recommended that the above efforts be coordinated, monitored and given a sense of direction by the local OMBE Representative, Mr. Jerome O. Hutton. Further, it is recommended that he make detailed periodic reports on the progress of the above program to the Chairman of the San Francisco FEB, the Secretary of Commerce, Director of OMBE, Washington and local MBOC members.

It is our understanding that the implementation plans for the above are now in their final stages.

It was strongly felt by minority participants that SBA and other lending institutions should establish by industry some minimum criteria for business plans. It is felt that many are being rejected for subjective and capricious reasons. This is especially true with regard to three year projections.

It is specifically suggested that the Inter-Agency Task Force at the Washington level officially authorize and encourage the use of the Facility Lease Clause of Section 700 of the ASPER for minority contractors.

The assignment of contracts to entrepreneurs by SBA was a lively topic because SBA has many more approved business plans than it has 8(a) contracts. The particular issue was that SBA should devise some impartial way of assigning these contracts. (This problem could be minimized, however, if we got more meaningful particiation by local agencies).

The MBOC of the San Francisco FEB has an initial function in the implementation of the Administration program in minority enterprise. While the leadership of the FEB has been affirmative, supportive and goal-oriented, much improvement is needed in the performance of the Chairman of the local San Francisco MBOC. We have tried to deal with this problem over an extended period of time for the past eighteen months by personal conferences with the Chairman and with specific recommendation. However, it seems as if minority business development is not one of his priorities. We have raised this issue elsewhere and perhaps steps are now being taken to resolve this problem.

An interesting observation that I feel compelled to comment on is the sentiment expressed by one of the Washington level officials who felt that he had no real authority that he could exert on their contracting personnel. Rather, he felt that he could only "romance" their program and buying people into letting minority entrepreneurs have a fair crack at some of the procurement opportunities. The point that I am trying to establish is that top management, both at the Washington level and the regional level, must become prime movers if the procurement program is to be a success. It cannot be left to the complete discretion of lower level technicians—namely the buying people.

In conclusion, let me say that we met in good faith and with good will with the aforementioned federal officials. We shall continue to work with them in an effort to bring forth concrete results in terms of contracts awarded. The contractural opportunities are there and we have the productive capacity to perform. The program will be very effective here if local Regional Directors and Commanding Officers decide to become involved in a meaningful way, that is, deliver contract opportunities for minority businessmen.

As a member of the San Francisco MBOC, the Bay Area Economic Development Coalition plans to issue periodic progress reports on the status of minority economic development in our area.

Senator MONTOYA. I certainly want to thank you, gentlemen, for coming up and giving us your time and elucidating us on your new determination and your new mission, which is as infant as 8(a). But we are going to have some hearings in Washington to try to get those in the national picture into the testimony so that we can find out whether there is going to be a national coordinated effort in 8(a) contracting.

And I want to say to all of the people here that I certainly enjoyed these hearings, and we come here in the spirit of cooperation, trying to help other people, not to badger witnesses or hurt anybody's feelings. And if I have done that, I apologize, but I did not intend to do so. The hearing is now adjourned.

(Whereupon, at 3:45 p.m., the hearing was adjourned.)

APPENDIXES

APPENDIX I

EXHIBITS PROVIDED BY THE OFFICE OF MINORITY BUSINESS ENTERPRISE, U.S. DEPARTMENT OF COMMERCE

SUMMARY OF FUNDING OF OFFICE OF MINORITY BUSINESS ENTERPRISE AFFILIATE ORGANIZATIONS DURING 1969, 1970, AND 1971

Affiliate	Federal funding as an affiliate during fiscal year 1971	Local share fiscal years 1970 and 1971		Federal funding prior to OMBE affiliation	Total Federal funds during fiscal years 1970 and 1971	Total private funds during calendar years 1969, 1970, 1971
		In-kind	Cash			
National Economic Development Association, Albuquerque, N. Mex	$67,262				$67,262	
Atlanta Business League [1], Atlanta, Ga	42,000			$381,556	423,556	$13,500
Morgan State College, Baltimore, Md	139,900	$47,251			139,900	
The Roxbury Small Business Development Center, Boston, Mass	106,500	46,000		498,204	604,704	
Chicago Economic Development Corp., Chicago, Ill	105,000	35,000		287,500	392,500	235,426
National Economic Development Association, Chicago, Ill	67,262				67,262	
Determine Young Men, Cincinnati, Ohio	171,220	97,300	$61,700	123,000	294,220	32,000
Greater Cleveland Growth Corp., Cleveland, Ohio	146,699	62,800		85,000	213,699	137,000
Dallas Alliance for Minority Enterprise, Dallas, Tex	78,190	66,000			78,190	
Colorado Economic Development Association, Denver, Colo	61,000	20,096	118,904		61,000	72,000
Inner City Business Improvement Forum, Detroit, Mich	150,000	34,635	127,001		150,000	1,650,000
National Economic Development Association, El Paso, Tex	67,262				67,262	
Indianapolis Urban League, Indianapolis, Ind	80,665				80,665	80,000
Black Economic Union, Kansas City, Mo	121,800	40,600		35,000	156,800	35,000
National Economic Development Association, Kansas City, Kans	67,262				67,262	
South Central Improvement Action Center, Los Angeles, Calif	149,212	67,000		114,940	264,152	28,000
The East Los Angeles Community Union, Los Angeles, Calif	159,470	53,160		122,935	282,405	498,000
National Economic Development Association, Los Angeles, Calif	67,262				67,262	
Memphis Business League [1], Memphis, Tenn	51,666				51,666	
National Economic Development Association, Miami, Fla	67,262				67,262	
MEDIC Enterprises, Inc., Newark, N.J	134,295	24,100	20,000	155,000	289,295	103,500
Puerto Rican Forum, Inc., New York, N.Y	150,420		75,000	173,225	323,645	83,000
Brooklyn Local Economic Development Corp., New York, N.Y	142,000	94,334	4,000	309,630	451,630	
National Economic Development Association, New York, N.Y	67,262				67,262	
Entrepreneurial Development Training Center, Philadelphia, Pa	161,000	28,334	76,904	269,060	430,060	
National Economic Development Association, Phoenix, Ariz	67,262				67,262	
Business and Job Development Corp., Pittsburgh, Pa	136,800	30,500	15,100	927,339	1,064,139	224,000
National Business League [1], Richmond, Va	51,666				51,666	13,500
National Economic Development Association, San Antonio, Tex	67,262				67,262	
Plan of Action for Challenging Times, San Francisco, Calif	190,250	63,450		680,000	870,250	24,000
United Inner City Development Foundation, Seattle, Wash	131,700	34,635	10,000		131,700	
Mayor's Economic Development Committee, Washington, D.C	146,507	50,000		47,360	193,867	
Howard University's Small Business Guidance and Development Center, Washington, D.C	40,000	40,000		135,000	175,000	
Total	3,453,318	935,195	508,609	4,344,749	7,798,067	3,230,926

[1] The National Business League received $400,000 from the Economic Development Administration from which it provided funds for 3 affiliate organizations.

Affiliate	Profes-sionals	Black	Percent	Spanish speaking/ or brown	Percent	Indian	Percent	Other	Percent
Albuquerque, NEDA	3			3	100				
Atlanta, NBL	5	5	100						
Baltimore, Morgan State	3	3	100						
Boston, SBDC	3	3	100						
Chicago, CEDC	6	4	66	1	17			1	17
Chicago, NEDA	3			3	100				
Cincinnati, DYM	8	7	87					1	13
Cleveland, Greater Cleveland Growth	8	5	63					3	37
Dallas, DAME	5	1	20	1	20	1	20	2	40
Denver, CEDA	12	3	25	6	50			3	25
Detroit, ICBIF	19	17	89			2	11		
El Paso, NEDA	3			3	100				
Indianapoils, Urban League	14	11	79					3	21
Kansas City, BEU	6	5	83					1	17
Kansas City, NEDA	3			3	100				
Los Angeles, IMPAC	6	6	100						
Los Angeles, TELACU	4			3	75			1	25
Los Angeles, NEDA	3			3	100				
Memphis, NBL	5	5	100						
Miami, NEDA	4			4	100				
Newark, MEDIC	7	7	100						
NewYork, P.R. Forun	7	0	0	7	100				
New York, Capt. Formation	6	3	50	3	50				
New York, BLEDCO	10	10	100						
New York, NEDA	3			3	100				
Philadelphia, EDTC	14	14	100						
Phoenix, NEDA	5			5	100				
Pittsburgh, BJD	6	5	83					1	17
Richmond, NBL	5	5	100						
San Antonio, NEDA	4			4	100				
San Francisco, PACT	10	9	90					1	10
Seattle, United Inner City Development Foundation	12	9	75					3	25
Washington, D.C., MEDCO	5	4	80					1	20
Washington, D.C., SBGDC	6	4	66					2	34
New Haven, GNHB-PMA	4	4	100						
Total affiliate professional staffing	227	149	66	52	23	3	1.0	23	10

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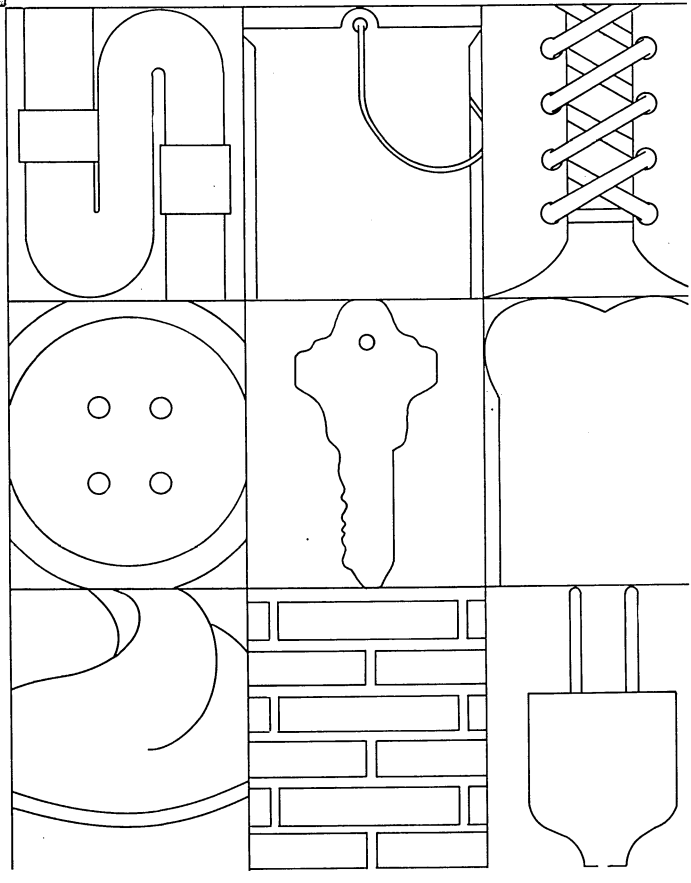

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MINORITY-OWNED BUSINESSES: 1969

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INTRODUCTION

In 1969 approximately 322,000 business enterprises having total receipts of $10.6 billion were minority-owned. One-half of these were black-owned—163,000 with total receipts of $4.5 billion—and 100,000 with receipts of $3.3 billion were Spanish-speaking minority-owned firms. The Spanish-speaking groups included firms whose owners were of Mexican-American, Puerto Rican, Cuban, and Latin American ancestry. The remaining 59,000 firms, with receipts of $2.8 billion, were owned by other minorities including American Indians and Orientals.

Of the total minority-owned firms operating in 1969, 90,000 were employer firms (i.e., having one paid employee or more). These employer firms accounted for 82 percent of total receipts of all black-owned firms, 84 percent of the total receipts of Spanish-speaking minority-owned firms and 88 percent of the receipts of firms owned by other minority groups. Consequently, annual business receipts of minority-owned enterprises averaged $99,000 for employer firms in 1969 compared to an average of $7,000 for firms without paid employees. Table A shows comparable averages for each of the minority groups.

TABLE A. Comparison of Average Receipts for Minority-Owned Firms With and Without Paid Employees

Item	Total	Negro	Spanish speaking	Other minority
All minority-owned firms:				
Number.....1,000..	322	163	100	59
Receipts.....million dollars..	10,639	4,474	3,360	2,805
Firms with paid employees:				
Number.....1,000..	90	38	33	19
Receipts.....million dollars..	8,934	3,653	2,814	2,467
Receipts per firm.....$1,000..	99	95	86	131
Firms with no paid employees:				
Number.....1,000..	232	125	67	40
Receipts.....million dollars..	1,705	821	546	338
Receipts per firm.....$1,000..	7	7	8	8

The volume of business conducted by minority-owned business enterprises in 1969 represented a small fraction of total business activity. Receipts for this segment of the business community, totaling $10.6 billion, accounted for 0.7 percent of the 1967 receipts of $1,498 billion reported by all firms.[1] The 322,000 minority-owned businesses represented 4 percent of the total number of enterprises. The relationship of the number of firms and receipts of each minority-owned enterprise group to all firms is shown in table B.

This study presents the first comprehensive statistical data compiled in this area. It focuses on the economic characteristics of the principal minority groups, Negro, Spanish-speaking, and other racial minorities. Wherever possible, the Spanish-speaking group has been classified in terms of ownership by those of Mexican-American, Puerto Rican, Cuban, and Latin American ancestry. The report covers the industrial activity, geographic location, employment, receipts, and legal form of organization of minority-owned enterprises in total and of each principal minority group. Measurement of these characteristics is shown in detail in the Statistical Findings, tables 1 to 9.

[1] Although a direct comparison of receipts of minority-owned businesses in 1969 to total business receipts can only be made for 1967 (the last year for which total business receipts data are available), it is believed that approximately the same relationship between minority-owned firms and total firms existed in 1969.

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TABLE B. Comparison of Number of Firms and Business Receipts of Minority-Owned Firms to Total Business Activity

Industry division	Firms (1,000)								
	Number of all firms[1]	All minorities		Negro		Spanish speaking		Other minorities	
		Number of firms	Percent of all firms	Number of firms	Percent of all firms	Number of firms	Percent of all firms	Number of firms	Percent of all firms
ALL INDUSTRIES, TOTAL.	7,489	322	4.3	163	2.2	100	1.3	59	.8
Contract construction.....	856	30	3.5	16	1.9	10	1.2	4	.4
Manufactures.....	401	8	2.0	3	.8	4	1.0	1	.2
Transportation and other public utilities.....	359	24	6.7	17	4.7	5	1.4	2	.6
Wholesale trade.....	434	5	1.2	1	.2	2	.5	2	.5
Retail trade.....	2,046	97	4.7	45	2.2	33	1.6	19	.9
Finance, insurance, and real estate.....	1,223	22	1.8	8	.6	8	.7	6	.5
Selected services.....	1,803	101	5.6	56	3.1	29	1.6	16	.9
Other industries and not classified.....	367	35	9.5	17	4.5	9	2.5	9	2.5

Industry division	Receipts (million dollars)								
	Receipts of all firms[1]	All minorities		Negro		Spanish speaking		Other minorities	
		Receipts	Percent of all receipts	Receipts	Percent of all receipts	Receipts	Percent of all receipts	Receipts	Percent of all receipts
ALL INDUSTRIES, TOTAL.	1,497,969	10,639	.7	4,474	.3	3,360	.2	2,805	.2
Contract construction.....	92,291	947	1.0	464	.5	300	.3	183	.2
Manufactures.....	588,682	650	.1	303	.1	212	(Z)	135	(Z)
Transportation and other public utilities.....	106,040	395	.4	211	.2	115	.1	69	.1
Wholesale trade.....	213,196	939	.4	385	.2	275	.1	279	.1
Retail trade.....	320,751	5,178	1.6	1,932	.6	1,689	.5	1,557	.5
Finance, insurance, and real estate.....	86,670	539	.6	288	.3	109	.1	142	.2
Selected services.....	61,858	1,464	2.4	663	1.1	507	.8	294	.5
Other industries and not classified.....	28,481	527	1.8	228	.8	153	.5	146	.5

(Z) Less than .05 percent.
[1]Based on data from IRS statistics of income for 1967.

SUMMARY OF SURVEY RESULTS

Industry Characteristics

Minority-owned business firms were heavily concentrated in retail trade and service activities. As shown in table B (and in greater detail in table 1 of the Statistical Findings), there were 97,000 minority-owned retail-trade firms with gross receipts of $5,178 million and 100,800 minority-owned firms in selected services with gross receipts of $1,464 million. These two types of business activity accounted for 61 percent of all minority-owned firms and 62 percent of their receipts. Data presented in table C indicate that the business activities of each minority group also reflect a similar pattern. Black-owned firms obtained

TABLE C. Comparison of Industry Distribution of Business Receipts for All Firms with Minority-Owned Firms

Industry division	Business receipts of all firms[1]	Business receipts of minority-owned firms			
		Total minority-owned firms	Black-owned firms	Spanish-speaking owned firms	Other minority-owned firms
ALL INDUSTRIES	100.0	100.0	100.0	100.0	100.0
Contract construction	6.1	8.9	10.4	8.9	6.5
Manufactures	39.3	6.1	6.8	6.3	4.8
Transportation and other public utilities	7.1	3.7	4.7	3.4	2.5
Wholesale trade	14.2	8.8	8.6	8.2	10.0
Retail trade	21.4	48.7	43.2	50.3	55.5
Finance, insurance, and real estate	5.8	5.1	6.4	3.3	5.0
Selected services	4.1	13.8	14.8	15.1	10.5
Other industries and not classified	2.0	4.9	5.1	4.5	5.2

[1]Based on business receipts data from IRS statistics of income series for 1967.

58 percent of their receipts from retail and selected service trades. Firms owned by Spanish-speaking minorities received 65 percent of their total receipts from these two activities while other minority groups reported 66 percent of their total receipts from the same sources.

The 10 industry groups accounting for the largest dollar volume of receipts are summarized for each minority group in table D.

Geographic Location

California with 64,200 minority-owned firms having gross receipts of $2,451 million recorded the largest number of minority-owned businesses in any State. (See tables 2 and 4.) This number included 14,700 black-owned firms with receipts of $388 million; 25,600 firms with receipts of $878 million owned by Spanish-speaking minorities; and 23,900 firms having receipts of $1,185 million owned by other minorities.

The location pattern of minority-owned businesses by States differed for each minority group. Table 2 indicates that 34 percent of the Negro-owned firms with 34 percent of the receipts (56,000 firms with $1,537 million in receipts) were concentrated in California, Texas, Illinois, New York, and Ohio. Spanish-speaking minority-owned firms were located principally in California, Texas, New York, Florida, and New Mexico. These five States, with 62,000 firms and $2,025 million in receipts, accounted for 62 percent of the total number of Spanish-speaking minority-owned firms and 60 percent of receipts.

As indicated in table 2, the largest number of minority-owned firms were located in the Pacific Division but this is not true for every minority-ownership group. For example, table 2 shows that the largest number of black-owned firms were in the South Atlantic Division—47,000 firms with receipts of $1,051 million. The preponderance of black-owned firms in this division was reflected in all types of activity as shown in table 3. Spanish-speaking minority-owned enterprises presented a different pattern in that over 56 percent of the firms and 58 percent of the receipts were located in two divisions—the West South Central and Pacific. The two divisions combined accounted for the largest proportion of activity in almost all industry divisions.

With few exceptions, average receipts for firms with paid employees, while differing significantly by industry division, did not show extreme variations by geographic division within the industry group. Similar data by industry categories are also shown in table 4 for States with 500 minority- owned firms or more.

Selected data are shown in tables 5 and 6 for Standard Metropolitan Statistical Areas (SMSA's). In the East and Midwest, most minority-owned businesses were heavily concentrated within the largest SMSA in a State. The New York SMSA, for example, recorded 88 percent of the number of minority-owned firms in New York State and 89 percent of the minority-owned business receipts. In the Southwest and West, on the

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TABLE D. Ten Most Important Industry Groups of Minority-Owned Firms Ranked by Receipts: 1969

SIC code	Industry group	Rank	Firms (number)	Receipts (million dollars)	Rank	Firms (number)	Receipts (million dollars)
		All minority-owned firms			Black		
54	Food stores	1	22,492	1,493	2	11,268	438
55	Automotive dealers and gasoline filling stations	2	12,086	1,181	1	6,380	631
58	Eating and drinking places	3	27,318	953	4	14,125	360
50	Wholesale trade	4	5,479	939	3	1,660	385
59	Miscellaneous retail stores	5	13,527	584	7	6,412	278
17	Special trade contractors	6	22,890	549	6	13,477	284
72	Personal services	7	53,252	532	5	33,906	288
721	Laundry and drycleaning plants	-	9,113	159	-	4,296	74
723	Beauty shops	-	18,589	125	-	13,548	55
724	Barber shops	-	15,118	96	-	9,469	50
15	General building contractors	8	4,164	282	8	2,359	140
42	Trucking and warehousing	9	10,988	229	9	7,252	134
65pt.	Real estate	10	13,140	222	-	-	-
63	Insurance carrier	-	-	-	10	104	133
07	Agricultural services	-	-	-	-	-	-
		Spanish speaking			Other minority		
54	Food stores	1	6,378	373	1	4,846	682
55	Automotive dealers and gasoline filling stations	2	4,087	315	4	1,619	235
58	Eating and drinking places	4	7,518	265	2	5,675	328
50	Wholesale trade	3	2,300	274	3	1,519	279
59	Miscellaneous retail stores	6	3,800	125	5	3,315	181
17	Special trade contractors	5	6,683	172	7	2,730	94
72	Personal services	7	10,701	123	6	8,645	121
721	Laundry and drycleaning plants	-	1,122	21	-	3,695	64
723	Beauty shops	-	3,312	45	-	1,729	25
724	Barber shops	-	4,079	33	-	1,570	13
15	General building contractors	8	1,164	68	9	641	74
42	Trucking and warehousing	10	2,933	61	-	-	-
65pt.	Real estate	9	3,900	65	8	3,716	79
63	Insurance carrier	-	-	-	-	-	-
07	Agricultural services	-	-	-	10	3,219	54

- Not applicable.

other hand, there was far less concentration of minority-owned business in any single SMSA. The Los Angeles SMSA included only 46 percent of the total number of minority-owned businesses in California and 40 percent of the receipts. A comparison of SMSA's containing the largest number of minority-owned businesses with the total of minority-owned businesses located in the respective States is shown in table E.

Size of Firm

The distribution of minority-owned firms by employment-size class, shown in table 7 indicates that over 71 percent of minority-owned employer firms have fewer than five employees but account for only 40 percent of total receipts.

TABLE E. Relationship of Minority-Owned Firms in Selected Standard Metropolitan Statistical Areas to the State: 1969

Standard metropolitan statistical area	All minority-owned firms				Percent SMSA to State	
	SMSA		State			
	Number	Receipts ($1,000)	Number	Receipts ($1,000)	Firms	Receipts
Los Angeles-Long Beach, Calif..	29,404	989,550	64,165	2,451,229	45.8	40.4
San Francisco-Oakland, Calif...	12,722	506,252	64,165	2,451,229	19.8	20.7
New York, N.Y.....	15,598	453,457	17,677	511,345	88.2	88.7
Chicago, Ill.....	11,927	430,369	13,844	504,257	86.2	85.3
Detroit, Mich.....	6,140	256,705	8,112	319,765	75.7	80.3
Houston, Tex.....	7,392	202,919	37,284	1,079,629	19.8	18.8
Philadelphia, Pa.[1].....	7,062	174,773	8,815	233,735	80.1	74.8
San Antonio, Tex.....	5,030	160,504	37,284	1,079,629	13.5	14.9
Miami, Fla.....	4,760	155,681	12,557	365,826	37.9	42.6
Washington, D.C.-Md.-Va.....	8,690	146,332	-	-	-	-
San Jose, Calif.....	3,108	117,392	64,165	2,451,229	4.8	4.8
Sacramento, Calif.....	2,046	111,801	64,165	2,451,229	3.2	4.6
New Orleans, La.....	3,218	109,086	7,898	263,220	40.7	41.4
Cleveland, Ohio.....	3,478	101,550	10,117	257,518	34.4	39.4
St. Louis, Mo.[2].....	3,241	100,295	4,481	117,560	72.3	85.3

- Not applicable.
[1] Includes Burlington, Camden, and Gloucester counties in New Jersey.
[2] Includes Madison and St. Clair counties in Illinois.

While the receipts per minority-owned employer firm averaged $99,000, receipts per firm increased significantly with the number of employees engaged. For example, minority-owned firms with 100 employees or more had average receipts of $5,383,000 as compared to $55,000 for firms with less than five employees.

Although the number of minority-owned firms with gross receipts of $500,000 or more represented less than 1 percent of the minority-owned businesses, their receipts accounted for 24 percent of the total. (See table 8.) In manufacturing, the receipts of 211 minority-owned firms having $500,000 or more in receipts amounted to $301 million or about 46 percent of the total manufacturing receipts for minority-owned firms. Approximately two out of every three of these larger manufacturing firms were Negro-owned.

Legal Form of Organization

Most minority-owned firms operate as sole proprietorships. Table 9 shows that 264,000 or 82 percent of minority-owned firms were sole proprietorships. In total, this group accounted for 54 percent of gross receipts. Sole proprietorships were heavily concentrated in the retail trade, selected services, and transportation industries, representing 60 percent of retail trade receipts, 64 percent of service receipts, and 67 percent of transportation receipts. In manufactures, on the other hand, where about one out of every 10 firms was organized as a corporation, this form of legal organization accounted for over 50 percent of the gross receipts.

The corporate structure was also used extensively as a legal form of organization by larger firms. The average receipts per employer firm for all

minority-owned corporations was $446,000 as compared to partnership receipts of $132,000 and sole proprietorship receipts of $67,000. This pattern is consistent among the various industry groups.

DEFINITION OF TERMS

Firm.—A "firm," as the term is used in this report, is a sole proprietorship, partnership, or corporation organized to perform an economic activity and was in operation during any part of 1969. The activity may be the only occupation of the participants or may be a secondary activity for an individual who holds a full-time job working for someone else. A single firm may operate one place of business or more, such as a chain of laundries; or have no fixed business location, such as an independent electrician.

Receipts.—Receipts include the gross value of all products sold, services rendered, or other receipts from customers during the year, less returns and allowances. Value for sales and services are given whether or not payment was actually received during the year and, therefore, receipts do not indicate a cash flow. No adjustment has been made for the costs involved in operation of the business and all figures are at a gross value, before deductions, other than for returns and discounts.

Employment.—Employment data presented in all tables are for paid employees, full-time or part-time. Employment figures do not include proprietors, partners, or owners who work in the business but are not paid a regular salary. Also excluded are family members or others who work full-time or part-time but are not subject to withholding taxes. See the survey methodology section of this report for a full explanation of the source of the employment figures for this study.

Industry Classification.—The Standard Industrial Classification (SIC) System, prepared by the Office of Management and Budget was used to classify firms for this report. Data are presented at various industry levels, one, two, three, or four digits. This study covers all industries listed in the SIC system with the exception of the following: 01, agricultural production; 40, railroad transportation; 801, offices of physicians and surgeons; 802, offices of dentists, dental surgeons; 803, offices of osteopathic physicians; 804, offices of chiropracters; 8099, health and allied services, n.e.c.; 81, legal services; 86, nonprofit organizations; 89, miscellaneous services; 91, Federal Government; 92, State government; 93, local government; and 94, international government.

TABLE 1. Selected Statistics for Minority-Owned Firms by Industry: 1969

PART A. All Minority-Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	ALL INDUSTRIES, TOTAL	321,958	10,639,135	89,941	370,064	8,934,482	4	99	232,017	1,704,653	7
	CONTRACT CONSTRUCTION, TOTAL	29,695	946,718	8,214	35,211	781,490	4	95	21,481	165,228	8
15	General building contractors	4,164	282,474	1,627	8,116	253,278	5	156	2,537	29,196	12
16	Heavy construction contractors	741	65,566	358	1,950	61,811	5	173	383	3,755	10
161	Highway and street construction	265	31,741	172	933	30,719	5	179	93	1,022	11
162	Heavy construction, n.e.c.	476	33,825	186	1,017	31,092	5	167	290	2,733	9
17	Special trade contractors	22,890	549,441	5,417	23,200	427,567	4	79	17,473	121,874	7
171	Plumbing, heating, air conditioning	2,622	91,775	662	2,853	80,004	4	121	1,960	11,771	6
172	Painting, Paperhanging, decorating	4,554	58,243	636	2,218	35,711	3	56	3,918	22,532	6
173	Electrical work	1,276	50,956	423	1,758	44,468	4	105	853	6,488	8
174	Masonry stonework and plastering	3,637	101,893	1,380	6,875	84,636	5	61	2,257	17,357	8
1741	Masonry and other stonework	895	49,768	799	5,150	48,634	6	61	96	1,134	12
1742	Plastering and lathing	209	13,422	189	945	13,131	5	69	20	291	15
1743	Terrazo, tile, marble, mosaic work	120	6,818	118					2		
174-	Masonry, stonework, and plastering, n.s.k.	2,413	31,985	274	780	22,871	2	58	2,139	15,932	7
175	Carpentering and flooring	4,299	50,043	537	1,894	30,105	4	56	3,762	19,938	5
1751	Carpentering	312	16,726	268	1,286	16,276	5	61	44	450	10
1752	Floor laying and floorwork, n.e.c.	203	9,019	159	470	8,216	3	52	44	803	18
175-	Carpentering and flooring, n.s.k.	3,784	24,298	110	138	5,613	1	51	3,674	18,685	5
176	Roofing and sheet metalwork	638	25,838	240	1,165	21,812	5	91	398	4,026	10
177	Concrete work	1,465	53,700	647	3,176	48,117	5	74	818	7,583	9
178	Water well drilling	63	1,810	16	45	1,429	3	69	47	381	8
179	Miscellaneous special trade contractors	4,936	113,083	876	3,216	81,285	4	92	4,060	31,798	8
1791	Structural steel erection	29	5,399	25	293	6,056	8	164	4	16	3
1792	Ornamental mortal work	14	673	12					2		
1793	Glass and glazing work	29	4,221	25	123	4,266	5	171	4	35	9
1794	Excavating and foundation work	94	4,716	74	213	4,384	3	59	20	332	17
1795	Wrecking and demolition work	23	1,142	16	88	1,071	6	67	7	71	10
1799	Special trade contractors, n.e.c.	4,747	96,852	724	2,499	65,508	3	90	4,023	31,344	8
65pt	Subdividers, developers and operative builders	100	3,437	12	45	2,034	4	170	88	1,403	16
--	Contract construction, not allocated by industry	1,800	45,800	800	4,900	36,800	2	46	1,000	9,000	9
	MANUFACTURES, TOTAL	8,016	650,082	4,088	30,992	625,324	8	153	3,928	24,758	6
20	Food and kindred products	468	118,842	416	4,320	118,219	10	284	52	623	12
201	Meat products	54	39,053	48	817	39,001	17	813	6	52	9
202	Dairy products	14	11,414	11	(D)	(D)	(D)	(D)	3	(D)	(D)
203	Canned, cured and frozen foods	53	11,235	48	426	11,176	9	233	5	59	12
204	Grain mill products	21	3,758	20	(D)	(D)	(D)	(D)	1	(D)	(D)
205	Bakery products	94	9,902	86	696	9,794	8	114	8	108	14
207	Confectionery and related products	18	5,749	18	300	5,749	17	319	-	-	-
208	Beverages	28	15,711	24	511	15,687	21	654	4	24	6
209	Miscellaneous food and kindred products	186	22,020	161	1,142	21,655	7	135	25	365	15
22	Textile mill products	87	4,665	23	225	4,240	10	184	64	425	7
23	Apparel and other textile products	721	73,690	470	7,314	72,065	16	153	251	1,625	6
232	Men's and boys' furnishings	39	10,212	35	734	10,183	21	291	4	29	7
233	Women's and misses' outerwear	240	25,949	226	4,401	25,531	19	113	14	418	30
2331	Women's and misses' blouses and waists	32	2,709	32	630	2,709	20	85	-	-	-
2335	Women's and misses' dresses	137	13,823	127	2,551	13,584	20	107	10	239	24
2337	Women's and misses' suits and coats	22	2,915	20					2		
2339	Women's and misses' outerwear, n.e.c.	49	6,502	47	1,220	9,238	18	138	2	179	45
239	Miscellaneous fabricated textile products	442	37,529	209	2,179	36,351	10	174	233	1,178	5

See footnotes at end of table.

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TABLE 1. Selected Statistics for Minority-Owned Firms by Industry: 1969—Continued

PART A. All Minority-Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms	Gross receipts	Firms	Employees	Gross receipts	Average employees per firm	Average receipts per firm	Firms	Gross receipts	Average receipts per firm
		(number)	($1,000)	(number)	(number)	($1,000)	(number)	($1,000)	(number)	($1,000)	($1,000)
	MANUFACTURES--Continued										
24	Lumber and wood products	1,480	69,286	835	3,933	64,026	5	77	645	5,260	8
241	Logging camps and logging contractors	612	20,046	583	1,788	19,591	3	34	29	455	16
242	Sawmills and planing mills	108	27,016	99	1,285	26,910	13	272	9	106	12
2421	Sawmills and planing mills, general	100	24,276	91	1,128	24,170	12	266	9	106	12
242-	Sawmills, n.e.c	8	2,740	8	157	2,740	20	343	-	-	-
243	Millwork, plywood and related products	32	5,970	30	(D)	(D)	(D)	(D)	2	(D)	(D)
244	Wooden containers	15	3,135	15	165	3,135	11	209	-	-	-
249	Miscellaneous wood products	713	13,119	108	(D)	(D)	(D)	(D)	605	(D)	(D)
25	Furniture and fixtures	295	31,087	172	1,312	30,160	8	175	123	927	8
251	Household furniture	98	22,409	90	913	22,343	10	248	8	66	8
2511	Wood household furniture	49	12,864	46	508	12,832	11	279	3	32	11
2512	Upholstered household furniture	23	5,230	22					1		
2515	Mattresses and bedsprings	18	3,401	16	405	9,511	9	216	2	34	7
251-	Household furniture, n.s.k	8	914	6					2		
252	Office furniture	6	730	6	65	730	11	122	-	-	-
253	Public building furniture	7	49	-	-	-	-	-	7	49	7
254	Partitions and fixtures	29	3,504	29	173	3,504	6	121	-	-	-
2541	Wood partitions and fixtures	25	3,247	25	160	3,247	6	130	-	-	-
2542	Metal partitions and fixtures	4	257	4	13	257	3	64	-	-	-
259	Miscellaneous partitions and fixtures	155	4,395	47	161	3,583	3	76	108	812	8
26	Paper and allied products	31	3,475	21	222	3,402	11	162	10	73	7
261	Pulp mills	7	185	4	18	166	5	42	3	19	6
264	Miscellaneous converted paper products	9	1,173	7	(D)	(D)	(D)	(D)	2	(D)	(D)
265	Paperboard containers and boxes	8	2,007	8	109	2,007	14	251	-	-	-
26-	Paper and allied products, n.e.c	7	110	2	(D)	(D)	(D)	(D)	5	(D)	(D)
27	Printing and publishing	1,099	61,076	368	2,559	56,655	7	154	731	4,421	6
271	Newspapers	69	22,274	55	944	22,084	17	402	14	190	14
272	Periodicals	20	1,708	17	74	1,681	4	99	3	27	9
273	Books	35	2,231	11	118	2,125	11	193	24	106	4
274	Book publishing	19	1,865	11	60	1,535	5	140	8	30	4
275	Commercial printing	177	19,876	156	1,001	19,690	6	126	21	186	9
2751	Commercial printing, except lithographic	111	9,790	99	474	9,676	5	98	12	114	10
2752	Commercial printing, lithographic	58	9,546	52	497	9,508	10	183	6	38	6
275-	Commercial printing, n.s.k	8	540	5	30	506	6	101	3	34	11
278	Blankbooks and bookbinding	14	824	9	48	785	5	87	5	39	8
279	Printing trade services	22	2,432	19	144	2,404	8	127	3	28	9
27-	Printing and publishing, n.s.k	743	10,166	90	170	6,351	2	71	653	3,815	6
28	Chemicals and allied products	107	39,742	59	754	39,305	13	666	48	437	9
30	Rubber and plastics, n.e.c	74	7,577	34	286	7,008	8	206	40	569	14
31	Leather and leather products	56	5,731	28	528	5,610	19	200	28	121	4
32	Stone, clay, and glass products	186	14,626	94	722	14,090	8	150	92	536	6
33	Primary metal industries	88	9,237	34	390	8,788	11	258	54	449	8
34	Fabricated metal products	282	37,994	194	1,674	37,287	9	192	88	707	8
341	Metal cans	10	482	5	9	406	2	81	5	76	15
344	Fabricated structural steel products	66	10,156	60	428	10,060	7	168	6	96	16
3444	Sheet metalwork	25	3,108	23	(D)	(D)	(D)	(D)	2	(D)	(D)
3446	Architectural metalwork	14	1,321	14	69	1,321	5	94	-	-	-
344-	Fabricated structural steel products, n.e.c	27	5,727	23	(D)	(D)	(D)	(D)	4	(D)	(D)
345	Screw machine products, bolts, etc	8	7,723	8	403	7,723	50	965	-	-	-
346	Metal stamping	18	5,786	17	(D)	(D)	(D)	(D)	1	(D)	(D)
347	Metal services, n.e.c	61	8,807	55	417	8,761	8	159	6	46	8
348	Miscellaneous fabricated wire products	10	744	9	(D)	(D)	(D)	(D)	1	(D)	(D)
349	Miscellaneous fabricated metal products	19	2,451	16	92	2,436	6	152	3	15	5
34-	Fabricated metal products, n.s.k	90	1,845	24	(D)	(D)	(D)	(D)	66	(D)	(D)

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART A. All Minority-Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	MANUFACTURES--Continued										
35	Machinery except electrical	290	25,846	204	1,139	25,143	6	123	86	703	8
354	Metalworking machinery	35	3,547	31	154	3,482	5	112	4	65	16
355	Special industry machinery	16	3,591	16	121	3,591	8	224	-	-	-
359	Miscellaneous machinery, except electrical	239	18,708	157	864	18,070	6	115	82	638	8
36	Electrical equipment and supplies	113	20,107	72	641	19,881	9	276	41	226	6
364	Electrical and wiring equipment	11	2,219	11	118	2,219	11	202	-	-	-
365	Radio and TV receiving equipment	13	1,930	7	49	1,918	7	274	6	12	2
367	Electronic components and accessories	26	7,241	22	221	7,210	10	328	4	31	8
369	Miscellaneous electrical equipment and supplies	63	8,717	32	253	8,534	8	267	31	183	6
37	Transportation equipment	81	13,757	49	546	13,512	11	276	32	245	8
371	Motor vehicles and equipment	27	4,193	16	133	4,101	7	228	9	92	10
373	Ship and boat building and repairing	17	4,739	14	265	4,720	19	337	3	19	6
379	Miscellaneous transportation equipment	14	884	12	148	4,691	9	276	2	134	7
37-	Transportation equipment, n.e.c.	23	3,841	5					18		
38	Instruments and related products	45	2,328	21	120	2,158	6	103	24	170	7
39	Miscellaneous manufacturing	854	32,228	226	1,215	28,059	5	124	628	4,169	7
391	Jewelry, silverware and plated ware	33	4,680	20	170	4,609	9	230	13	71	5
394	Toys and sporting goods	22	920	15	61	875	4	58	7	45	6
396	Costume jewelry and notions	17	1,015	12	61	944	5	79	5	71	14
399	Miscellaneous manufactures	782	25,613	179	923	21,631	6	121	603	3,982	7
--	Manufactures, not allocated by industry	1,659	78,788	768	3,052	75,716	4	99	891	3,072	3
	TRANSPORTATION AND OTHER PUBLIC UTILITIES, TOTAL	23,701	394,566	3,404	13,422	259,454	4	76	20,297	135,112	7
41	Local and interurban transit	8,563	57,022	458	2,206	23,663	5	52	8,105	33,359	4
411	Local and suburban transportation	35	3,549	30	284	3,497	9	117	5	52	10
4111	Local and suburban transit	10	2,315	9					1		
4119	Local passenger transportation, n.e.c.	25	1,234	21	284	3,497	9	117	4	52	10
412	Taxicabs	7,422	41,289	330	1,378	13,428	4	41	7,092	27,861	4
413	Intercity highway transportation	21	1,403	6	81	1,365	14	228	15	38	3
414	Transportation charter service	16	231	3	5	167	2	56	13	64	5
415	School buses	55	2,496	50	365	2,468	7	49	5	28	6
417	Bus terminal and service facilities	33	1,853	18	50	1,777	3	99	15	76	5
41-	Local and interurban transit, n.s.k.	981	6,201	21	43	961	2	46	960	5,240	5
42	Trucking and warehousing	10,988	228,632	2,431	7,830	154,293	3	63	8,557	74,339	9
421	Trucking, local and long distance	1,439	90,776	1,316	6,040	89,509	5	68	122	1,267	10
422	Public warehousing	32	5,669	20	298	5,627	14	268	12	109	5
423	Trucking terminal facilities	11	67	1					10		
42-	Trucking and warehousing, n.s.k.	9,506	132,130	1,094	1,492	59,157	1	54	8,412	72,963	9
44	Water transportation	70	4,747	30	(D)	(D)	(D)	(D)	40	(D)	(D)
45	Transportation by air	57	15,448	25	864	15,248	35	610	32	200	6
47	Transportation services	2,079	45,409	301	1,189	32,317	4	107	1,778	13,092	7
471	Freight forwarding	37	13,376	35	(D)	(D)	(D)	(D)	2	(D)	(D)
472	Arrangement of transportation	134	7,909	96	402	7,431	4	77	38	478	13
478	Miscellaneous transportation services	29	863	19	(D)	(D)	(D)	(D)	10	(D)	(D)
47-	Transportation services, n.s.k.	1,879	23,216	151	339	10,743	2	71	1,728	12,518	7
48	Communication	104	7,329	45	392	6,991	9	155	59	338	6
483	Radio and television broadcasting	39	6,090	28	344	6,059	12	216	11	31	3
489	Communication services, n.e.c.	12	355	9	35	343	4	38	3	12	4
48-	Communication, n.s.k.	53	884	8	13	589	2	74	45	295	7
49	Electric, gas and sanitary services	1,013	13,121	108	332	7,841	3	73	905	5,280	6
--	Transportation and other public utilities, not allocated by industry	827	22,858	6	(D)	(D)	(D)	(D)	821	(D)	(D)

See footnotes at end of table.

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TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART A. All Minority-Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms	Gross receipts	Firms	Employees	Gross receipts	Average employees per firm	Average receipts per firm	Firms	Gross receipts	Average receipts per firm
		(number)	($1,000)	(number)	(number)	($1,000)	(number)	($1,000)	(number)	($1,000)	($1,000)
	WHOLESALE TRADE, TOTAL	5,479	938,935	2,281	13,021	876,819	6	384	3,198	62,116	19
501	Motor vehicles and automotive equipment	275	54,048	183	1,134	52,075	6	285	92	1,973	21
5012	Automobiles and other motor vehicles	31	7,007	21	136	6,886	6	328	10	121	12
5013	Automotive equipment	151	37,358	136	863	36,992	6	272	15	366	24
5014	Tires and tubes	15	1,619	12	76	1,576	6	131	3	43	14
501-	Motor vehicles, n.s.k.	78	8,064	14	59	6,621	4	473	64	1,443	23
502	Drugs, chemicals, and allied products	174	20,400	59	262	19,033	4	323	115	1,367	12
5022	Drugs, proprietaries, and sundries	66	17,328	43	202	17,087	5	397	23	241	10
5029	Chemicals and allied products, n.e.c.	108	3,072	16	60	1,946	4	122	92	1,126	12
503	Dry goods and apparel	169	31,858	61	361	29,319	6	481	108	2,539	24
504	Groceries and related products	988	323,189	558	4,011	311,111	7	558	430	12,078	28
5041	Groceries, general line	47	34,498	39	378	34,359	10	881	8	139	17
5042	Frozen foods	15	13,017	12	110	12,995	9	1,083	3	22	7
5043	Dairy products	27	18,665	25	533	34,900	9	582	2	146	49
5044	Poultry and poultry products	36	16,381	35					1		
5045	Confectionery	23	9,457	18	83	9,282	5	516	5	175	35
5046	Fish and sea food	27	7,628	19	119	7,470	6	393	8	158	20
5047	Meats and meat products	82	51,435	78	533	51,326	7	658	4	109	27
5048	Fresh fruit and vegetables	153	106,324	147	1,391	106,120	9	722	6	204	34
5049	Groceries and related products, n.e.c.	123	33,832	117	732	33,794	6	289	6	38	6
504-	Groceries, n.s.k.	455	31,952	68	132	20,865	2	307	387	11,087	29
505	Farm product raw materials	289	41,344	57	247	35,713	4	627	232	5,631	24
506	Electrical goods	70	15,417	48	208	15,125	4	315	22	292	13
5063	Electrical apparatus and equipment	19	6,485	18	129	12,337	5	457	1	53	18
5064	Electronic appliances, TV, and radios	11	5,905	9					2		
5065	Electronic parts and equipment	23	1,914	19	61	1,891	3	100	4	23	6
506-	Electrical goods, n.s.k.	17	1,113	2	18	897	9	449	15	216	14
507	Hardware, plumbing, and heating equipment	71	21,079	52	309	20,788	6	400	19	291	15
5072	Hardware	13	3,764	13	66	3,764	5	290	-	-	-
5074	Plumbing and heating equipment	26	11,473	25	(D)	(D)	(D)	(D)	1	(D)	(D)
5077	Air conditioning and refrigeration	16	5,405	13	96	5,390	7	415	3	15	5
507-	Hardware, n.s.k.	16	437	1	(D)	(D)	(D)	(D)	15	(D)	(D)
508	Machinery, equipment, and supplies	278	47,807	219	1,112	46,661	5	213	59	1,146	19
5081	Commercial machines and equipment	42	5,751	35	142	5,655	4	162	7	96	14
5082	Construction and mining machinery	10	2,491	10	47	2,491	5	249	-	-	-
5083	Farm machinery and equipment	9	1,620	9	30	1,620	3	180	-	-	-
5084	Industrial machinery and equipment	49	11,474	40	288	11,207	7	280	9	267	30
5085	Industrial supplies	13	1,937	12	(D)	(D)	(D)	(D)	1	(D)	(D)
5086	Professional equipment and supplies	36	6,514	29	(D)	(D)	(D)	(D)	7	(D)	(D)
5087	Service-establishment supplies	82	13,604	71	345	13,445	5	189	11	159	14
5088	Transportation equipment and supplies	12	3,441	11	(D)	(D)	(D)	(D)	1	(D)	(D)
5089	Machinery and equipment, n.e.c.	25	975	2	8	507	4	254	23	468	20
509	Miscellaneous wholesalers	2,456	305,867	699	4,005	276,520	6	396	1,757	29,347	17
5091	Metals and minerals, except petroleum	23	6,935	19	133	6,780	7	357	4	155	39
5092	Petroleum and petroleum products	88	21,609	74	378	21,283	5	288	14	326	23
5093	Scrap and waste materials	122	21,608	91	405	21,130	4	232	31	478	15
5094	Tobacco and its products	15	13,335	12	77	13,322	6	1,110	3	13	4
5095	Beer, wine, and distilled beverages	72	38,111	44	394	37,216	9	846	28	895	32
5096	Paper and its products	36	9,377	26	170	9,158	7	352	10	219	22
5097	Furniture and home furnishings	43	9,874	33	253	9,749	8	295	10	125	13
5098	Lumber and construction materials	127	21,678	58	358	20,726	6	357	69	952	14
5099	Wholesalers, n.e.c.	1,930	163,340	342	1,837	137,156	5	401	1,588	26,184	16
--	Wholesale trade, not allocated by industry	709	77,926	345	1,372	70,474	4	204	364	7,452	20

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART A. All Minority-Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	RETAIL TRADE, TOTAL	96,967	5,178,357	43,820	167,853	4,568,704	4	104	53,147	609,653	11
52	Building materials and farm equipment	1,006	106,090	554	2,774	101,073	5	182	452	5,017	11
521	Lumber and other building materials	371	48,139	176	1,147	45,562	7	263	195	1,577	8
522	Plumbing and heating equipment dealers	37	3,613	26	116	3,349	4	129	11	264	24
523	Paint, glass, and wallpaper stores	70	4,914	54	136	4,742	3	88	16	172	11
524	Electrical supply stores	29	2,530	14	101	2,482	7	177	6	48	8
525	Hardware and farm equipment	464	43,843	263	1,125	41,129	4	156	201	2,714	14
5251	Hardware stores	98	21,265	64	435	20,473	7	320	34	792	23
5252	Farm equipment dealers	366	22,578	199	690	20,656	3	104	167	1,922	12
52-	Building materials and farm equipment, n.s.k.	44	3,051	21	149	2,809	7	134	23	242	11
53	Retail general merchandise	8,561	127,436	899	2,892	90,255	3	100	7,662	37,181	5
531	Department stores	23	6,159	12	172	6,103	14	509	11	56	5
532	Mail order houses	184	2,347	22	66	1,965	3	89	162	382	2
533	Variety stores	426	18,430	178	612	15,963	3	90	248	2,467	10
534	Merchandising machine operators	544	12,965	96	242	9,729	3	101	448	3,236	7
535	Direct selling organizations	6,430	40,430	201	523	17,078	3	85	6,229	23,352	4
539	Miscellaneous general merchandise stores	927	45,550	376	1,239	37,938	3	101	551	7,612	14
53-	General merchandise, n.s.k.	27	1,555	14	38	1,479	3	106	13	76	6
54	Food stores	22,492	1,493,094	10,353	30,745	1,286,805	3	124	12,139	206,189	17
541	Grocery stores	17,897	1,302,616	8,754	25,777	1,129,879	3	129	9,143	172,737	19
542	Meat and fish (seafood) stores	904	74,542	477	1,349	68,002	3	143	427	6,540	15
543	Fruit stores and vegetable markets	701	28,916	294	496	21,840	2	107	497	5,076	10
544	Candy, nut, and confectionery stores	1,399	22,924	228	411	11,752	2	52	1,171	11,172	10
545	Dairy products stores	41	2,027	29	110	1,886	4	65	12	141	12
546	Retail bakeries	749	31,814	408	1,956	28,041	5	69	341	3,773	11
5462	Retail bakeries - baking and selling	217	16,232	214	1,372	16,136	6	75	3	96	32
5463	Retail bakeries - selling only	12	484	12	36	484	3	40	-	-	-
546-	Retail bakeries, n.s.k.	520	15,098	182	548	11,421	3	63	338	3,677	11
549	Miscellaneous food stores	747	22,062	214	405	15,439	2	72	533	6,623	12
54-	Food stores, n.s.k.	54	10,193	39	241	10,066	6	258	15	127	8
55	Automotive dealers and service stations	12,086	1,180,963	8,257	29,282	1,120,492	4	136	3,829	60,471	16
551	New and used car dealers	1,013	289,802	525	5,514	283,208	11	539	488	6,594	14
553	Tire, battery, and accessory dealers	715	39,119	310	986	35,094	3	113	405	4,025	10
554	Gasoline service stations	10,022	822,133	7,299	22,209	773,928	3	106	2,723	48,205	18
559	Miscellaneous automotive dealers	301	21,849	108	314	20,302	3	188	193	1,547	8
55-	Automotive dealers and service stations, n.s.k.	35	8,060	15	199	7,960			20	100	
56	Apparel and accessory stores	2,693	114,010	1,010	3,708	100,397	4	99	1,683	13,613	8
561	Men's and boys' clothing and furnishings	154	25,595	136	749	25,034	6	184	18	561	31
562	Women's ready-to-wear stores	745	26,199	282	951	23,139	3	82	463	3,060	7
563	Women's accessory and specialty stores	220	5,372	50	210	4,193	4	84	170	1,179	7
564	Children's and infants' wear stores	25	1,027	20	39	974	2	49	5	53	11
565	Family clothing stores	174	18,787	130	780	18,187	6	140	44	600	14
566	Shoe stores	128	11,854	108	383	11,554	4	107	20	300	15
567	Custom tailors	89	2,212	60	160	1,896	3	32	29	316	11
568	Furriers and fur shops	19	638	3	9	498	3	166	16	140	9
569	Miscellaneous apparel and accessories	1,089	19,513	201	326	12,425	2	62	888	7,088	8
56-	Apparel and accessory stores, n.s.k.	50	2,813	20	101	2,497	5	125	30	316	11
57	Furniture and home furnishing stores	2,584	138,866	1,008	3,405	122,328	3	121	1,576	16,538	10
571	Furniture and home furnishings	702	61,733	428	1,774	58,437	4	137	274	3,296	12
5712	Furniture stores	539	42,735	294	1,202	38,909	4	136	245	2,826	12
5713	Floor covering stores	92	11,313	76	271	11,147	4	147	16	166	10
5714	Drapery and upholstery stores	52	2,299	44	139	2,222	3	51	8	77	10
5715	China, glassware, and metalware stores	19	5,386	14	162	5,159	12	369	5	227	45
572	Household appliance stores	339	20,001	122	410	17,530	3	144	217	2,471	11

See footnotes at end of table.

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TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART A. All Minority-Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	RETAIL TRADE--Continued										
57	Furniture and home furnishing stores--Continued										
573	Radio, television and music stores	1,038	44,895	356	1,002	37,810	3	106	682	7,085	10
5732	Radio and television stores	147	21,599	120	398	21,154	3	176	27	445	16
5733	Music stores	186	11,695	132	457	11,127	3	84	54	568	11
573-	Radio, television stores, n.s.k.	705	11,601	104	147	5,529	1	53	601	6,072	10
57-	Furniture and home furnishings, n.s.k.	505	12,237	102	219	8,551	2	85	403	3,686	9
58	Eating and drinking places	27,318	952,546	12,617	56,686	800,178	4	63	14,701	152,368	10
59	Miscellaneous retail stores	13,527	583,552	4,822	15,061	498,076	3	103	8,705	85,476	10
591	Drug stores and proprietory stores	1,279	142,375	986	4,699	137,710	5	140	293	4,665	16
592	Liquor stores	2,098	175,361	1,378	3,645	158,898	3	115	720	16,463	23
593	Antique stores and secondhand stores	940	15,169	156	406	10,654	3	68	784	4,515	6
594	Book and stationery stores	67	5,543	49	224	5,282	5	108	18	261	15
5942	Book stores	46	2,939	35	120	2,804	3	80	11	135	12
5943	Stationery stores	17	2,582	14	104	2,478	7	177	3	104	35
594-	Book and stationery stores, n.s.k.	4	22	-	-	-	-	-	4	22	6
595	Sporting goods stores and bicycle shops	294	16,286	128	415	14,658	3	115	166	1,628	10
596	Farm and garden supply stores	241	33,764	196	875	33,189	4	169	45	575	13
5962	Hay, grain, and feed stores	62	12,254	61	668	24,779	5	175	1	120	24
5969	Farm and garden supply stores, n.e.c.	75	12,645	71					4		
596-	Farm and garden supply stores, n.s.k.	104	8,865	64	207	8,410	3	131	40	455	11
597	Jewelry stores	778	19,447	192	451	13,599	2	71	586	5,848	10
598	Fuel and ice dealers	472	17,293	166	443	13,533	3	82	306	3,760	12
599	Retail stores, n.e.c.	7,310	154,014	1,544	3,751	106,478	2	69	5,766	47,536	8
5992	Florists	1,139	28,977	363	1,034	22,696	3	63	776	6,281	8
5993	Cigar stores and stands	153	3,658	35	83	2,401	2	69	118	1,257	11
5994	Newsdealers and newsstands	36	2,082	31	62	2,000	2	65	5	82	16
5995	Hobby, toy, and game shops	17	782	12	45	761	4	63	5	21	4
5996	Camera and photographic supply stores	21	4,045	17	104	4,017	6	236	4	28	7
5997	Gift, novelty, and souvenir shops	251	15,826	170	581	14,864	3	87	81	962	12
5999	Miscellaneous retail stores, n.e.c.	5,693	98,644	916	1,842	59,739	2	65	4,777	38,905	8
59-	Retail stores, n.s.k.	48	4,300	27	152	4,075	6	151	21	225	11
--	Retail trade, not allocated by industry	6,700	481,800	4,300	23,300	449,000	5	19	2,400	32,800	14
	FINANCE, INSURANCE AND REAL ESTATE, TOTAL	21,806	539,298	3,311	14,611	456,284	4	138	18,495	83,014	4
60	Banking	62	46,055	43	932	45,972	22	1,069	19	83	4
61	Credit agencies other than banks	235	25,467	152	817	25,003	5	164	83	464	6
614	Personal credit institutions	78	6,960	67	391	6,895	6	103	11	65	6
615	Business credit institutions	16	1,186	9	52	1,166	6	130	7	20	3
616	Loan correspondents and brokers	10	230	6	11	217	2	36	4	13	3
61-	Credit agencies, n.s.k.	131	17,091	70	363	16,725	5	239	61	366	6
62	Security, commodity brokers, and services	1,392	16,124	91	400	13,522	4	149	1,301	2,602	2
621	Security brokers and dealers	1,186	14,100	69	358	12,251	5	178	1,117	1,849	1
62-	Commodity brokers and services	206	2,024	22	42	1,271	2	58	184	753	4
63	Insurance carriers	178	135,790	70	4,165	133,346	60	1,905	108	2,444	23
64	Insurance agents, brokers, and service	3,769	52,926	588	1,665	34,413	3	59	3,181	18,513	6
65pt.	Real Estate	13,140	221,751	1,925	5,731	173,694	3	90	11,215	48,057	4
651	Real estate operators and lessors	5,158	79,645	831	2,121	56,923	3	68	4,327	22,722	5
653	Agents, brokers and managers	7,590	108,416	920	2,794	84,906	3	92	6,670	23,510	4
654	Title abstract companies	27	867	14	52	768	4	55	13	99	8
655	Subdividers and developers	126	13,450	46	222	12,285	5	267	80	1,165	15
656	Operative builders	49	8,329	49	258	8,329	5	170	-	-	-
65-	Real estate operators and builders, n.s.k.	190	11,044	65	284	10,483	4	161	125	561	4

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART A. All Minority-Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms	Gross receipts	Firms	Employees	Gross receipts	Average employees per firm	Average receipts per firm	Firms	Gross receipts	Average receipts per firm
		(number)	($1,000)	(number)	(number)	($1,000)	(number)	($1,000)	(number)	($1,000)	($1,000)
	FINANCE, INSURANCE AND REAL ESTATE--Continued										
66	Combined real estate, insurance, etc....	307	9,960	110	322	8,624	3	78	197	1,336	7
67	Holding and other investment companies..	623	10,625	32	179	9,810	6	307	591	815	1
672	Investment companies.....	148	1,284	6	15	713	3	119	142	571	4
679	Miscellaneous investment institutions.	442	1,868	11	23	1,649	2	150	431	219	1
67-	Holding and other investment companies, n.e.c.....	33	7,473	15	141	7,448	9	497	18	25	1
--	Finance, insurance, and real estate not allocated by industry.....	2,100	20,600	300	400	11,900	1	40	1,800	8,700	5
	SELECTED SERVICES, TOTAL.....	100,826	1,464,146	19,228	81,137	993,946	4	52	81,598	470,200	6
70	Hotels, and other lodging places.....	3,488	86,740	1,052	6,819	69,067	7	66	2,436	17,673	7
701	Hotels, tourists courts, and motels...	1,934	65,354	777	5,730	54,798	7	71	1,157	10,556	9
702	Rooming and boarding houses.....	1,207	14,824	209	858	9,642	4	46	998	5,182	5
703	Trailer park and camps.....	293	6,045	62	248	4,447	4	72	231	1,598	7
7031	Trailer parks.....	223	4,758	47	180	3,429	4	73	176	1,329	8
7032	Sporting and recreational camps.....	70	1,287	15	68	1,018	5	68	55	269	5
704	Membership-basis organizational hotels	41	318	2	(D)	(D)	(D)	(D)	39	(D)	(D)
70-	Hotels, n.s.k.....	13	199	2	(D)	(D)	(D)	(D)	11	(D)	(D)
72	Personal services.....	53,252	531,905	9,053	30,396	304,146	3	34	44,199	227,759	5
721	Laundries and dry cleaning plants.....	9,113	158,507	2,289	10,163	97,257	4	42	6,824	61,250	9
7211	Power laundries, family and commercial.....	246	13,564	227	1,716	13,455	8	59	19	109	6
7212	Laundries, except power.....	373	7,494	277	694	6,449	3	23	96	1,045	11
7213	Linen supply.....	35	3,007	14	300	2,891	21	207	21	116	6
7214	Diaper service.....	11	809	5	48	757	10	151	6	52	9
7215	Coin operated laundries and dry cleaning.....	1,526	23,630	338	1,036	12,957	3	38	1,188	10,673	9
7216	Dry cleaning plants, except rug.....	1,189	46,852	1,057	5,213	44,709	5	42	132	2,143	16
7217	Rug cleaning and repairing plants...	32	987	23	99	1,643	4	59	9	41	4
7218	Industrial launderers.....	6	697	5					1		
721-	Laundries, n.s.k.....	5,695	61,467	343	11,127	14,396	32	42	5,352	47,071	9
722	Photographic studios.....	1,449	15,930	151	529	8,493	4	56	1,298	7,437	6
723	Beauty shops.....	18,589	125,195	2,505	8,356	67,014	3	27	16,084	58,181	4
724	Barber shops.....	15,118	95,981	2,147	4,517	36,409	2	17	12,971	59,572	5
725	Shoe repair and hat cleaning shops....	1,891	14,126	252	487	5,328	2	21	1,639	8,798	5
726	Funeral service and crematories.....	1,885	75,199	900	3,732	62,464	4	69	985	12,735	13
727	Garment pressing, alteration, repair..	1,653	17,019	466	1,143	11,811	2	25	1,187	5,208	4
729	Miscellaneous personal services.....	3,376	25,776	232	1,131	11,608	5	50	3,144	14,168	5
72-	Personal services, n.s.k.....	178	4,172	111	338	3,762	3	34	67	410	6
73	Miscellaneous business services.....	11,300	182,077	1,926	9,947	117,839	3	61	9,374	64,238	7
731	Advertising.....	529	15,781	60	207	11,879	3	198	469	3,902	8
732	Credit reporting and collection.....	74	1,767	28	151	1,511	5	54	46	256	6
733	Duplicating, mailing, stenographic....	70	4,443	46	208	4,288	5	93	24	155	6
7331	Direct mail advertising.....	18	719	8	42	677	5	85	10	42	4
7332	Blueprinting and photocopying.....	15	1,681	12	74	1,639	6	137	3	42	14
7339	Stenographic and duplicating, n.e.c.	37	2,043	26	92	1,972	4	76	11	71	6
734	Services to buildings.....	4,631	61,461	1,126	6,013	39,550	5	35	3,505	21,911	6
7341	Window cleaning.....	96	1,821	52	195	1,590	4	31	44	231	5
7342	Disinfecting and exterminating.....	68	2,377	53	187	2,235	4	42	15	142	9
7349	Miscellaneous services to building..	1,181	34,568	989	5,591	32,519	6	33	192	1,849	10
734-	Services to building, n.s.k.....	3,286	22,895	32	40	3,206	1	100	3,254	19,689	6
735	News syndicates.....	18	187	1	(D)	(D)	(D)	(D)	17	(D)	(D)
736	Private employment agencies.....	106	6,368	76	405	6,045	5	80	30	323	11
739	Miscellaneous business services.....	5,815	89,696	570	2,915	52,424	5	92	5,245	37,272	7
7391	Research and development laboratories.....	14	1,270	6	28	1,231	5	205	8	39	5
7392	Business consultant services.....	1,357	19,036	150	499	11,790	3	79	1,207	7,246	6
7393	Detective and protective services...	65	5,903	55	1,084	5,751	20	105	10	152	15
7394	Equipment rental and leasing.....	132	5,039	44	153	4,294	3	98	88	745	8
7395	Photofinishing laboratories.....	18	1,951	15	89	1,944	6	130	3	7	2
7397	Commercial testing laboratories.....	11	1,435	6	90	1,395	15	233	5	40	8
7398	Temporary help supply service.....	16	820	8	42	778	5	97	8	42	5
7399	Business services, n.e.c.....	4,195	54,217	286	930	25,241	3	88	3,909	28,976	7
739-	Miscellaneous business services, n.s.k.....	7	25	-	-	-	-	-	7	25	4
73-	Business services, n.s.k.....	57	2,374	19	(D)	(D)	(D)	(D)	38	(D)	(D)

See footnotes at end of table.

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TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART A. All Minority-Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	SELECTED SERVICES--Continued										
75	Auto repair, services and garages	8,081	178,811	2,345	8,203	133,457	3	57	5,736	45,354	8
751	Automobile rentals, without drivers	67	2,477	26	114	2,182	4	84	41	295	7
752	Automobile parking	250	5,814	83	482	4,666	6	56	167	1,148	7
753	Automobile repair shops	6,509	147,192	1,921	5,962	109,559	3	57	4,588	37,633	8
7531	Top and body repair shops	1,567	39,584	519	1,738	30,152	3	58	1,048	9,432	9
7534	Tire retreading and repair shops	57	3,908	47	182	3,712	4	79	10	196	20
7535	Paint shops	136	8,737	132	512	8,679	4	66	4	58	15
7538	General automobile repair shops	3,680	75,245	988	2,858	54,161	3	55	2,692	21,084	8
7539	Automobile repair shops, n.e.c.	226	11,221	194	517	10,814	3	56	32	407	13
753-	Automobile repair shops, n.s.k.	843	8,497	41	155	2,041	4	50	802	6,456	8
754	Automobile services except repair	1,208	20,877	298	1,533	14,835	5	50	910	6,042	7
75-	Automobile repair, etc., not allocated	47	2,451	17	112	2,215	7	130	30	236	8
76	Miscellaneous repair services	7,329	92,138	1,040	3,249	52,178	3	50	6,289	39,960	6
762	Electrical repair shops	2,847	30,732	354	940	16,101	3	45	2,493	14,631	6
7622	Radio and television, repair	2,291	22,436	262	672	10,838	3	41	2,029	11,598	6
7623	Refrigerator service and repair	32	1,261	27	56	1,222	2	45	5	39	8
7629	Electrical repair shops, n.e.c.	43	2,041	33	106	1,957	3	59	10	84	8
762-	Electrical repair shops, n.s.k.	481	4,994	32	106	2,094	3	65	449	2,910	6
763	Watch, clock, and jewelry repair	61	2,068	46	122	1,877	3	41	15	191	13
764	Reupholstery and furniture repair	1,606	21,028	288	837	11,566	3	40	1,318	9,462	7
769	Miscellaneous repair shops	2,791	38,014	349	1,341	22,512	4	65	2,442	15,502	6
7692	Welding repair	55	2,828	42	139	2,712	3	65	13	116	9
7694	Armature rewinding shops	33	3,159	30	145	3,127	5	104	3	32	11
7699	Repair services, n.e.c.	2,703	32,027	277	1,057	16,673	4	60	2,426	15,354	6
76-	Miscellaneous repair shops, n.s.k.	24	296	3	9	122	3	41	21	174	8
78	Motion pictures	228	11,636	92	765	10,715	8	116	136	921	7
781	Motion picture filming and distribution	104	3,096	21	(D)	(D)	(D)	(D)	83	(D)	(D)
782	Motion picture production services	5	41	2	(D)	(D)	(D)	(D)	3	(D)	(D)
783	Motion picture theaters	110	8,190	67	619	7,820	9	117	43	370	9
7832	Theaters, except drive-in	52	4,878	48	438	4,836	9	101	4	42	11
7833	Drive-in theaters	11	1,819	10	(D)	(D)	(D)	(D)	1	(D)	(D)
783-	Motion picture theaters, n.s.k.	47	1,493	9	(D)	(D)	(D)	(D)	38	(D)	(D)
78-	Motion pictures, n.s.k.	9	309	2	(D)	(D)	(D)	(D)	7	(D)	(D)
79	Amusement and recreational services, n.e.c.	6,234	104,352	964	5,150	75,157	5	78	5,270	29,195	6
791	Dance halls, studios, and schools	86	1,419	39	129	1,170	3	30	47	249	5
792	Producers, orchestras, entertainers	2,907	41,154	354	1,734	28,040	5	79	2,553	13,114	5
793	Bowling and billard establishments	1,124	14,664	285	1,015	9,767	4	34	839	4,897	6
794	Miscellaneous amusement, and recreation services	2,037	41,327	264	1,945	30,768	7	117	1,773	10,559	6
79-	Amusement and recreational services, n.s.k.	80	5,788	22	327	5,412	15	246	58	376	6
80pt.	Hospitals, medical and dental laboratories	1,373	85,472	544	7,045	77,963	13	143	829	7,509	9
806	Hospitals	56	22,366	29	1,999	22,120	69	763	27	246	9
807	Medical and dental laboratories	552	28,641	273	1,103	25,921	4	95	279	2,720	10
8071	Medical laboratories	145	16,929	92	541	16,398	6	178	53	531	10
8072	Dental laboratories	400	11,578	180	562	9,523	3	53	220	2,189	10
807-	Medical and dental laboratories, n.s.k.	7	134	1					6		
809pt.	Sanatoria, convelescent and rest homes	765	34,465	242	3,943	29,922	16	124	523	4,543	9

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART A. All Minority-Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	SELECTED SERVICES--Continued										
82	Educational services	2,605	25,277	401	1,599	17,278	4	43	2,204	7,999	4
821	Elementary and secondary schools	305	6,329	284	1,023	6,210	4	22	21	119	6
822	Colleges, universities, professional schools, and junior colleges	21	5,417	5	80	5,288	16	1,058	16	129	8
823	Libraries and information centers	4	13	-	-	-	-	-	4	13	3
824	Correspondence and vocational schools	41	2,543	34	215	2,511	6	74	7	32	5
829	Schools and educational services, n.e.c.	40	1,062	30	116	1,019	4	34	10	43	4
82-	Educational services, n.s.k.	2,194	9,913	48	165	2,250	3	47	2,146	7,663	4
84	Museums, botonical, zoological gardens	36	538	11	34	346	3	31	25	192	8
--	Services, not allocated by industry	6,900	165,200	1,800	7,900	135,800	4	75	5,100	29,400	6
	OTHER INDUSTRIES, TOTAL	10,369	192,297	1,816	5,974	141,027	3	78	8,553	51,270	6
07	Agriculture service and hunting	5,859	118,950	1,107	4,061	87,574	4	79	4,752	31,376	7
071	Miscellaneous agricultural services	961	41,314	226	1,217	36,136	5	160	735	5,178	7
072	Animal husbandry services	445	17,254	184	701	14,888	4	81	261	2,366	9
073	Horticultural services	4,362	57,437	677	2,090	34,035	3	50	3,685	23,402	6
074	Hunting, trapping, game propagation	30	209	1	53	2,515	3	128	29	430	6
07-	Agricultural services, not allocated	61	2,736	19					42		
08	Forestry	1,277	17,830	142	260	10,088	2	71	1,135	7,742	7
09	Fishery	2,040	22,354	215	581	14,451	3	67	1,825	7,903	4
---	Other industries	1,193	33,163	352	1,072	28,914	3	82	841	4,249	5
	Industries not classified	25,099	334,736	3,779	7,843	231,434	2	61	21,320	103,302	5

- Represents zero.
D Withheld to avoid disclosing figures for individual companies.

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TABLE 1. Selected Statistics for Minority-Owned Firms by Industry: 1969

PART B. Black-Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	ALL INDUSTRIES, TOTAL	163,073	4,474,191	38,304	151,996	3,653,363	4	95	124,769	820,828	7
	Contract construction, total	16,235	464,343	3,886	17,900	375,239	5	97	12,349	89,104	7
15	General building contractors	2,359	140,476	796	3,968	123,188	5	155	1,563	17,288	11
16	Heavy construction contractors	369	38,607	169	1,176	36,599	7	217	200	2,008	10
161	Highway and street construction	125	17,326	72	495	16,771	7	233	53	555	10
162	Heavy construction, n.e.c.	244	21,281	97	681	19,828	7	204	147	1,453	10
17	Special trade contractors	13,477	283,682	2,916	12,736	214,321	4	73	10,561	69,361	7
171	Plumbing, heating, air-conditioning	1,175	47,272	320	1,367	40,155	4	125	855	7,117	8
172	Painting, paperhanging, decorating	2,704	26,074	285	857	13,245	3	46	2,419	12,829	5
173	Electrical work	778	34,742	236	1,218	30,820	5	131	542	3,922	7
174	Masonry, stonework, and plastering	2,601	65,086	948	4,813	52,929	5	56	1,653	12,157	7
1741	Masonry and other stonework	662	32,758	591	3,740	31,916	6	54	71	842	12
1742	Plastering and lathing	151	8,984	138	679	8,827	5	64	13	157	12
1743	Terrazzo, tile, marble, mosaic work	45	3,026	44	(D)	(D)	(D)	(D)	1	(D)	(D)
174-	Masonry, stonework, and plastering, n.s.k.	1,743	20,318	175	(D)	(D)	(D)	(D)	1,568	(D)	(D)
175	Carpentering and flooring	2,547	22,987	230	726	11,907	3	52	2,317	11,080	5
1751	Carpentering	123	5,999	104	460	5,837	4	56	19	162	9
1752	Floor laying and floor work, n.e.c.	80	2,955	66	185	2,763	3	42	14	192	14
175-	Carpentering and flooring, n.s.k.	2,344	14,033	60	81	3,307	1	55	2,284	10,726	5
176	Roofing and sheet metalwork	290	13,064	93	550	11,183	6	120	197	1,881	10
177	Concrete work	1,006	26,367	408	1,674	21,148	4	52	598	5,219	9
178	Water well drilling	41	1,434	12	40	1,235	3	103	29	199	7
179	Miscellaneous special trade contractors	2,335	46,656	384	1,491	31,699	4	83	1,951	14,957	8
1791	Structural steel erection	14	1,118	10	(D)	(D)	(D)	(D)	4	(D)	(D)
1792	Ornamental metalwork	4	285	3	(D)	(D)	(D)	(D)	1	(D)	(D)
1793	Glass and glazing work	11	1,575	9	(D)	(D)	(D)	(D)	2	(D)	(D)
1794	Excavating and foundation work	54	2,501	43	120	2,367	3	55	11	134	12
1795	Wrecking and demolition work	19	823	13	(D)	(D)	(D)	(D)	6	(D)	(D)
1799	Special trade contractors, n.e.c.	2,233	40,354	306	1,149	25,616	4	84	1,927	14,738	8
65pt.	Subdividers, developers, and operative builders	30	1,578	5	20	1,131	4	226	25	447	18
	Manufactures, total	2,981	302,648	1,566	12,306	292,448	8	187	1,415	10,200	7
20	Food and kindred products	104	56,183	87	1,305	56,035	15	644	17	148	9
201	Meat products	24	23,704	20	295	23,663	15	1,183	4	41	10
202	Dairy products	6	6,721	6	174	6,721	29	1,120	-	-	-
203	Canned, cured, and frozen foods	9	4,308	7	(D)	(D)	(D)	(D)	2	(D)	(D)
204	Grain mill products	11	3,381	11	66	3,381	6	307	-	-	-
205	Bakery products	12	865	10	(D)	(D)	(D)	(D)	2	(D)	(D)
207	Confectionery and related products	6	2,915	6	88	2,915	15	486	-	-	-
208	Beverages	19	12,367	16	(D)	(D)	(D)	(D)	3	(D)	(D)
209	Miscellaneous food and kindred products	17	1,722	11	61	1,706	6	155	6	16	3
22	Textile mill products	39	3,233	12	186	3,083	16	257	27	150	6
23	Apparel and other textile products	163	21,638	97	1,277	21,531	13	222	66	307	5
232	Men's and boys' furnishings	11	2,534	10	(D)	(D)	(D)	(D)	1	(D)	(D)
233	Women's and misses' outerwear	31	5,065	31	397	5,065	13	163	-	-	-
2331	Women's and misses' blouses and waists	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
2335	Women's and misses' dresses	16	3,286	16	286	3,286	18	205	-	-	-
2337	Women's and misses' suits and coats	5	1,070	5	57	1,070	11	214	-	-	-
2339	Women's and misses' outerwear, n.e.c.	9	(D)	9	(D)	(D)	(D)	(D)	-	-	-
239	Miscellaneous fabricated textile products	121	14,239	56	(D)	(D)	(D)	(D)	65	(D)	(D)
24	Lumber and wood products	1,288	51,098	730	3,345	46,538	5	64	558	4,560	8
241	Logging camps and logging contractors	581	16,088	557	1,678	15,809	3	28	24	279	12
242	Sawmills and planing mills	89	19,741	82	(D)	(D)	(D)	(D)	7	(D)	(D)
2421	Sawmills and planing mills, general	83	17,273	76	(D)	(D)	(D)	(D)	7	(D)	(D)
242-	Sawmills, n.e.c.	6	2,468	6	134	2,468	22	411	-	-	-

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART B. Black-Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Manufactures--Continued										
24	Lumber and wood products--Continued										
243	Millwork, plywood, and related products	13	(D)	12	(D)	(D)	(D)	(D)	1	(D)	(D)
244	Wooden containers	7	(D)	7	(D)	(D)	(D)	(D)	-	-	-
249	Miscellaneous wood products	598	10,265	72	(D)	(D)	(D)	(D)	526	(D)	(D)
25	Furniture and fixtures	90	7,656	45	440	7,370	10	164	45	286	6
251	Household furniture	30	5,590	28	(D)	(D)	(D)	(D)	2	(D)	(D)
2511	Wood household furniture	16	2,505	16	171	2,505	11	157	-	-	-
2512	Upholstered household furniture	5	1,669	4	(D)	(D)	(D)	(D)	1	(D)	(D)
2515	Mattresses and bedsprings	5	925	5	38	925	8	185	-	-	-
251-	Household furniture, n.s.k.	4	491	3	(D)	(D)	(D)	(D)	1	(D)	(D)
252	Office furniture	2	(D)	2	(D)	(D)	(D)	-	-	-	-
253	Public building furniture	6	(D)	-	-	-	-	-	6	(D)	(D)
254	Partitions and fixtures	6	(D)	6	(D)	(D)	(D)	(D)	-	-	-
259	Miscellaneous partitions and fixtures	46	1,083	9	45	843	5	94	37	240	6
26	Paper and allied products	21	2,277	14	150	2,230	11	159	7	47	7
261	Pulpmills	6	(D)	4	18	166	5	42	2	(D)	(D)
264	Miscellaneous converted paper products	3	606	3	49	606	16	202	-	-	-
265	Paperboard containers and boxes	7	1,458	7	83	1,458	12	208	-	-	-
26-	Paper and allied products, n.e.c.	5	(D)	-	-	-	-	-	5	(D)	(D)
27	Printing and publishing	515	37,978	196	1,500	35,927	8	183	319	2,051	6
271	Newspapers	46	15,914	39	572	15,773	15	404	7	141	20
272	Periodicals	14	1,078	12	127	2,993	8	187	2	43	7
273	Books	8	1,958	4					4		
274	Book publishing	16	1,511	9	58	1,481	6	165	7	30	4
275	Commercial printing	88	9,764	82	481	9,703	6	118	6	61	10
278	Blankbooks and bookbinding	9	652	5	(D)	(D)	(D)	(D)	4	(D)	(D)
279	Printing trade services	8	1,483	8	93	1,483	12	185	-	-	-
27-	Printing and publishing, n.s.k.	326	5,618	37	127	3,862	3	104	289	1,756	6
28	Chemicals and allied products	55	37,080	39	657	36,879	17	946	16	201	13
30	Rubber and plastics products, n.e.c.	21	3,980	12	145	3,940	12	328	9	40	4
31	Leather and leather products	13	1,106	7	33	1,067	5	152	6	39	7
32	Stone, clay, and glass products	75	9,768	42	457	9,564	11	228	33	204	6
33	Primary metal industries	29	4,823	13	185	4,717	14	363	16	106	7
34	Fabricated metal products	93	16,777	66	653	16,605	10	252	27	172	6
341	Metal cans	6	146	3	3	103	1	34	3	43	14
344	Fabricated structural steel products	26	6,144	24	(D)	(D)	(D)	(D)	2	(D)	(D)
3444	Sheet metalwork	9	1,330	9	76	1,330	8	148	-	-	-
3446	Architectural metalwork	4	415	4	21	415	5	104	-	-	-
344-	Fabricated structural steel products, n.e.c.	13	4,399	11	(D)	(D)	(D)	(D)	2	(D)	(D)
345	Screw machine products, bolts, etc.	1	(D)	1	(D)	(D)	(D)	-	-	-	-
346	Metal stamping	12	5,190	11	(D)	(D)	(D)	(D)	1	(D)	(D)
347	Metal services, n.e.c.	16	3,610	14	(D)	(D)	(D)	(D)	2	(D)	(D)
348	Miscellaneous fabricated wire products	4	327	4	30	327	10	82	-	-	-
349	Miscellaneous fabricated metal products	6	(D)	5	29	883	6	177	1	(D)	(D)
34-	Fabricated metal products, n.s.k.	22	358	4	15	240	4	60	18	119	7
35	Machinery, except electrical	98	12,672	78	568	12,485	7	160	20	187	9
354	Metalworking machinery	16	2,586	16	96	2,586	6	162	-	-	-
355	Special industry machinery	5	815	5	42	815	8	163	-	-	-
359	Miscellaneous machinery, except electrical	77	9,271	57	430	9,084	8	159	20	187	9
36	Electrical equipment and supplies	64	17,065	49	524	16,989	11	347	15	76	5
364	Electrical and wiring equipment	5	1,675	5	84	1,675	19	335	-	-	-
365	Radio and TV receiving equipment	10	1,474	5	222	8,187	10	356	5	33	4
367	Electronic components and accessories	21	6,746	18					3		
369	Miscellaneous electrical equipment and supplies	28	7,170	21	208	7,127	10	339	7	43	6
37	Transportation equipment	28	5,658	15	261	5,551	17	370	13	107	8
371	Motor vehicles and equipment	13	2,104	7	58	2,047	8	292	6	57	10
373	Ship and boat building and repairing	4	2,686	4	187	2,686	47	672	-	-	-
379	Miscellaneous transportation equipment	4	87	3	16	818	4	209	1	50	7
37-	Transportation equipment, n.e.c.	7	781	1					6		

See footnotes at end of table.

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TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART B. Black-Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Manufactures--Continued										
38	Instruments and related products	16	702	5	45	632	9	126	11	70	6
39	Miscellaneous manufacturing	215	10,959	50	514	9,825	10	197	165	1,134	7
--	Manufactures, n.s.k.	54	1,795	9	60	1,480	7	164	45	315	7
	Transportation and other public utilities, total	16,733	210,808	2,141	7,520	121,081	4	57	14,592	89,727	6
41	Local and interurban transit	7,296	42,795	354	1,427	15,670	4	44	6,942	27,125	4
411	Local and suburban transportation	18	1,309	15	89	1,286	6	86	3	23	8
4111	Local and suburban transit	5	718	4	(D)	(D)	(D)	(D)	1	(D)	(D)
4119	Local passenger transportation, n.e.c.	13	591	11	(D)	(D)	(D)	(D)	2	(D)	(D)
412	Taxicabs	6,380	33,673	278	1,106	11,023	4	40	6,102	22,650	4
413	Intercity highway transportation	17	1,066	3	(D)	(D)	(D)	(D)	14	(D)	(D)
414	Transportation charter service	15	806	2	(D)	(D)	(D)	(D)	13	(D)	(D)
415	School buses	35		33	(D)	(D)	(D)	(D)	2	(D)	(D)
417	Bus terminal and service facilities	20	907	9	20	867	2	96	11	40	4
41-	Local and interurban transit, n.s.k.	811	5,034	14	24	730	2	52	797	4,304	5
42	Trucking and warehousing	7,252	133,965	1,538	4,996	84,168	3	55	5,714	49,797	9
421	Trucking, local and long distance	997	50,393	913	3,938	49,478	4	54	84	915	11
422	Public warehousing	18	5,030	10	(D)	(D)	(D)	(D)	8	(D)	(D)
423	Trucking terminal facilities	10	48	1	(D)	(D)	(D)	(D)	9	(D)	(D)
42-	Trucking and warehousing, n.s.k.	6,227	78,494	614	782	29,689	1	48	5,613	48,805	9
44	Water transportation	37	3,242	18	224	3,074	12	171	19	168	9
45	Transportation, air	18	342	6	21	265	4	44	12	77	6
47	Transportation services	1,198	15,383	112	330	7,614	3	68	1,086	7,769	7
471	Freight forwarding	3	295	3	12	295	4	98	-	-	-
472	Arrangement of transportation	20	1,239	13	59	1,155	5	89	7	84	12
478	Miscellaneous transportation services	17	422	12	70	371	6	31	5	51	10
47-	Transportation services, n.s.k.	1,158	13,427	84	189	5,793	2	69	1,074	7,634	7
48	Communications	53	5,088	27	266	4,917	10	182	26	171	7
483	Radio and television broadcasting	21	4,465	17	230	4,456	14	262	4	9	2
489	Communication services, n.e.c.	7	236	5	(D)	(D)	(D)	(D)	2	(D)	(D)
48-	Communications, n.s.k.	25	387	5	(D)	(D)	(D)	(D)	20	(D)	(D)
49	Electric, gas, and sanitary services	861	9,399	82	224	4,862	3	59	779	4,537	6
--	Transportation and other public utilities, n.s.k.	18	594	4	32	511	8	128	14	83	6
	Wholesale trade, total	1,660	385,039	742	5,601	368,711	8	497	918	16,328	18
501	Motor vehicles and automotive equipment	114	24,773	75	591	24,135	8	322	39	638	16
5012	Automobiles and other motor vehicles	17	3,678	9	89	3,621	10	402	8	57	7
5013	Automotive equipment	65	17,907	59	453	17,804	8	302	6	103	17
5014	Tires and tubes	7	579	4	39	536	10	134	3	43	14
501-	Motor vehicles, n.s.k.	25	2,609	3	10	2,174	3	725	22	435	20
502	Drugs, chemicals, and allied products	83	9,765	33	143	8,980	4	272	50	785	16
5022	Drugs, proprietaries, and sundries	38	8,153	26	111	7,965	4	306	12	188	16
5029	Chemicals and allied products, n.e.c.	45	1,612	7	32	1,015	5	145	38	597	16
503	Dry goods and apparel	51	16,246	24	181	15,477	8	645	27	769	28
504	Groceries and related products	240	95,247	130	1,343	92,310	10	710	110	2,937	27
5041	Groceries, general line	7	15,428	7	182	15,428	26	2,204	-	-	-
5042	Frozen foods	4	4,404	3	(D)	(D)	(D)	(D)	1	(D)	(D)
5043	Dairy products	10	15,652	9	(D)	(D)	(D)	(D)	1	(D)	(D)
5044	Poultry and poultry products	8	4,670	7	(D)	(D)	(D)	(D)	1	(D)	(D)
5045	Confectionery	4	1,037	3	(D)	(D)	(D)	(D)	1	(D)	(D)
5046	Fish and seafoods	14	2,988	9	73	2,860	8	318	5	128	26
5047	Meats and meat products	21	18,435	20	(D)	(D)	(D)	(D)	1	(D)	(D)
5048	Fresh fruit and vegetables	23	14,125	22	(D)	(D)	(D)	(D)	1	(D)	(D)
5049	Groceries and related products, n.e.c.	33	9,251	31	(D)	(D)	(D)	(D)	2	(D)	(D)
504-	Groceries, n.s.k.	116	9,257	19	35	6,649	2	350	97	2,608	27

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART B. Black-Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Wholesale trade--Continued										
505	Farm product raw materials	77	24,305	22	(D)	(D)	(D)	(D)	55	(D)	(D)
506	Electrical goods	16	5,407	15	(D)	(D)	(D)	(D)	1	(D)	(D)
5063	Electrical apparatus and equipment	6	3,723	6	38	3,723	6	621	-	-	-
5064	Electrical appliances, TV, and radio	3	954	3	13	954	4	318	-	-	-
5065	Electronic parts and equipment	5	(D)	5	(D)	(D)	(D)	(D)	-	-	-
506-	Electrical goods, n.s.k.	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
507	Hardware, plumbing, and heating equipment	33	12,987	25	173	12,855	7	514	8	132	17
5072	Hardware	5	1,701	5	27	1,701	5	340	-	-	-
5074	Plumbing and heating equipment	12	7,587	12	91	7,587	8	632	-	-	-
5077	Air-conditioning and refrigeration	9	3,411	7	55	3,567	7	446	2	132	17
507-	Hardware, n.s.k.	7	288	1					6		
508	Machinery, equipment, and supplies	128	24,516	102	561	23,984	6	235	26	532	20
5081	Commercial machines and equipment	20	3,901	17	86	3,846	5	226	3	55	18
5082	Construction and mining machinery	3	1,557	3	25	1,557	8	519	-	-	-
5083	Farm machinery and equipment	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
5084	Industrial machinery and equipment	22	5,729	15	119	5,491	8	366	7	238	34
5085	Industrial supplies	4	236	3	(D)	(D)	(D)	(D)	1	(D)	(D)
5086	Professional equipment and supplies	12	1,738	8	37	1,686	5	211	4	52	13
5087	Service establishment equipment	52	8,883	48	225	8,780	5	183	4	103	26
5088	Transportation equipment and supplies	5	2,087	5	54	2,087	11	417	-	-	-
5089	Machinery and equipment, n.e.c.	8	(D)	1	(D)	(D)	(D)	(D)	7	(D)	(D)
509	Miscellaneous wholesalers	895	171,183	314	2,400	161,989	8	516	581	9,194	16
5091	Metals and minerals, except petroleum	14	5,046	12	(D)	(D)	(D)	(D)	2	(D)	(D)
5092	Petroleum and petroleum products	50	16,213	44	283	16,009	6	364	6	204	34
5093	Scrap and waste materials	63	15,540	51	287	15,280	6	300	12	260	22
5094	Tobacco and its products	7	5,945	6	(D)	(D)	(D)	(D)	1	(D)	(D)
5095	Beer, wine, and distilled beverages	42	26,385	26	279	25,877	11	995	16	508	32
5096	Paper and its products	19	6,105	16	103	6,034	6	377	3	71	24
5097	Furniture and home furnishings	14	5,028	12	(D)	(D)	(D)	(D)	2	(D)	(D)
5098	Lumber and construction materials	81	13,821	35	243	13,333	7	381	46	498	11
5099	Wholesalers, n.e.c.	605	77,090	112	924	69,573	8	621	493	7,517	15
50-	Wholesale trade, n.s.k.	23	610	2	(D)	(D)	(D)	(D)	21	(D)	(D)
	Retail trade, total	45,220	1,932,363	17,208	55,159	1,651,899	3	96	28,012	280,464	10
52	Building materials and farm equipment	515	61,451	262	1,530	58,955	6	225	253	2,496	10
521	Lumber and other building materials	212	30,991	91	678	30,178	7	332	121	813	7
522	Plumbing and heating equipment dealers	17	2,340	9	78	2,146	9	238	8	194	24
523	Paint, glass, and wallpaper stores	35	1,933	24	66	1,808	3	75	11	125	11
524	Electrical supply stores	11	1,884	7	89	1,850	13	264	4	34	9
525	Hardware and farm equipment	220	22,820	120	554	21,568	5	180	100	1,252	13
5251	Hardware stores	173	9,795	86	307	8,878	4	103	87	917	11
5252	Farm equipment dealers	47	13,025	34	247	12,690	7	373	13	335	26
52-	Building materials and farm equipment, n.s.k.	20	1,483	11	65	1,405	6	128	9	78	9
53	Retail general merchandise	3,959	56,843	399	1,355	40,036	3	100	3,560	16,807	5
531	Department stores	13	2,166	5	72	2,117	14	423	8	49	6
532	Mail order houses	98	834	7	26	646	4	92	91	188	2
533	Variety stores	292	11,413	104	408	9,475	4	91	188	1,938	10
534	Merchandising machine operators	253	8,001	52	159	6,491	3	125	201	1,510	8
535	Direct selling organizations	2,849	19,552	90	311	9,795	3	109	2,759	9,757	4
539	Miscellaneous general merchandise	440	13,794	136	354	10,493	3	77	304	3,301	11
53-	General merchandise, n.s.k.	14	1,083	5	25	1,019	5	204	9	64	7
54	Food stores	11,298	438,492	4,003	9,241	345,267	2	86	7,265	93,225	13
541	Grocery stores	8,968	375,781	3,470	7,833	298,782	2	86	5,498	76,999	14
542	Meat and fish (seafood) stores	390	21,071	133	383	18,321	3	138	257	2,750	11
543	Fruit stores and vegetable markets	234	5,156	46	91	3,868	2	84	188	1,288	7
544	Candy, nut, and confectionery stores	1,091	16,235	160	282	7,991	2	50	931	8,244	9
545	Dairy products stores	10	257	6	27	187	5	31	4	70	18

See footnotes at end of table.

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TABLE 1. Selected Statistics for Minority-Owned Firms by Industry: 1969—Continued

PART B. Black-Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Retail trade--Continued										
54	Food stores--Continued										
546	Retail bakeries	156	6,795	68	375	5,970	6	88	88	825	9
5462	Retail bakeries, baking and selling	32	2,829	32	226	2,829	7	88	-	-	-
5463	Retail bakeries, selling only	1	3,966	1	149	3,141	4	87	-	-	-
546-	Retail bakers, n.s.k.	123		35					88	825	9
549	Miscellaneous food stores	387	9,464	100	180	6,532	2	65	287	2,932	10
54-	Food stores, n.s.k.	32	3,733	20	90	3,616	5	181	12	117	10
55	Automotive dealers and service stations	6,380	631,321	4,345	15,150	599,676	3	138	2,035	31,645	16
551	New and used car dealers	480	162,833	257	3,168	160,436	12	624	223	2,397	11
553	Tire, battery, and accessory dealers	348	16,438	134	430	14,438	3	108	214	2,000	9
554	Gasoline service stations	5,387	432,206	3,895	11,232	405,693	3	104	1,492	26,513	18
559	Miscellaneous automotive dealers	143	12,429	47	136	11,742	3	250	96	687	7
55-	Automotive dealers and service stations, n.s.k.	22	7,415	12	184	7,367	15	614	10	48	5
56	Apparel and accessory stores	1,315	53,202	424	1,687	47,264	4	111	891	5,938	7
561	Men's and boys' clothing and furnishings	70	15,082	61	430	14,953	7	245	9	129	14
562	Women's ready-to-wear stores	351	12,084	132	456	10,747	3	81	219	1,337	6
563	Women's accessory and specialty stores	128	2,354	26	71	1,719	3	66	102	635	6
564	Children's and infants' wear stores	8	425	6	(D)	(D)	(D)	(D)	2	(D)	(D)
565	Family clothing stores	65	7,980	43	310	7,736	7	180	22	244	11
566	Shoe stores	47	4,654	40	159	4,554	4	114	7	100	14
567	Custom tailors	30	658	19	62	591	3	31	11	67	6
568	Furriers and fur shops	14	599	3	9	498	3	166	11	101	9
569	Miscellaneous apparel and accessories	568	8,045	81	127	4,949	2	61	487	3,096	6
56-	Apparel and accessory stores, n.s.k.	34	1,321	13	(D)	(D)	(D)	(D)	21	(D)	(D)
57	Furniture and homefurnishing stores	1,246	53,201	406	1,403	45,083	3	111	840	8,118	10
571	Furniture and homefurnishing stores	270	24,865	149	673	23,703	5	159	121	1,262	10
5712	Furniture stores	209	16,386	102	467	15,478	5	152	107	908	8
5713	Floor covering stores	36	6,890	27	115	6,755	4	250	9	135	15
5714	Drapery and upholstery stores	17	437	14					3		
5715	Chins, glassware, and metalware stores	5	638	3	81	856	5	50	2	219	44
5719	Miscellaneous homefurnishings stores	3	614	3	10	614	3	205	-	-	-
572	Household appliance stores	129	7,569	45	181	6,746	4	150	84	823	10
573	Radio, television, and music stores	628	16,565	175	481	12,027	3	69	453	4,538	10
5732	Radio and television stores	41	2,967	32	96	2,820	3	88	9	147	16
5733	Music stores	125	6,890	85	310	6,451	4	76	40	439	11
573-	Radio, television, and music stores, n.s.k.	462	6,708	58	75	2,756	1	48	404	3,952	10
57-	Furniture and homefurnishings stores, n.s.k.	219	4,102	37	68	2,607	2	70	182	1,495	8
58	Eating and drinking places	14,125	359,975	5,099	17,793	275,412	3	54	9,026	84,563	9
59	Miscellaneous retail stores	6,412	277,878	2,270	7,000	240,206	3	106	4,142	37,672	9
591	Drug stores and proprietary stores	724	78,898	539	2,451	74,249	5	138	185	2,649	14
592	Liquor stores	1,300	103,745	858	2,182	94,564	3	110	442	9,181	21
593	Antique stores and secondhand stores	554	7,043	76	187	4,644	2	61	478	2,399	5
594	Book and stationery stores	31	3,103	26	133	3,080	5	118	5	23	5
595	Sporting goods stores and bicycle shops	91	4,641	28	83	4,150	3	148	63	491	8
596	Farm and garden supply stores	58	11,527	47	229	11,420	5	243	11	107	10
5962	Hay, grain, and feed stores	16	3,773	16	72	3,773	5	236	-	-	-
5969	Farm and garden supply stores, n.e.c.	13	3,759	13	95	3,759	7	289	-	-	-
596-	Farm and garden supply stores, n.s.k.	29	3,995	18	62	3,888	3	216	11	107	10
597	Jewelry stores	166	4,877	43	156	3,981	4	93	123	896	7
598	Fuel and ice dealers	389	14,070	127	360	10,957	3	86	262	3,113	12
599	Retail stores, n.e.c.	3,082	50,618	517	1,189	31,887	2	62	2,565	18,731	7
5992	Florists	490	9,254	134	340	6,697	3	50	356	2,557	7
5993	Cigar stores and stands	74	1,081	12	22	549	2	46	62	532	9
5994	News dealers and news stands	15	1,132	14					1		
5995	Hobby, toy, and game shops	4	186	3	76	2,295	4	109	1	76	19
5996	Camera and photographic supply stores	6	1,053	4					2		
5997	Gift, novelty, and souvenir shops	56	2,343	31	113	2,076	4	67	25	267	11
5999	Miscellaneous retail stores, n.e.c.	2,437	35,569	319	638	20,270	2	64	2,118	15,299	7
59-	Retail stores, n.s.k.	17	1,356	9	30	1,274	3	142	8	82	10

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART B. Black-Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Finance, insurance, and real estate, total	7,612	287,471	1,390	8,952	280,261	6	187	6,222	27,210	4
60	Banking	35	24,445	30	494	24,418	16	814	5	27	5
61	Credit agencies other than banks	111	12,644	86	393	12,482	5	145	25	162	6
614	Personal credit institutions	25	2,242	22					3		
615	Business credit institutions	7	917	6	185	3,135	6	108	1	24	5
616	Loan correspondents and brokers	2		1					1		
61-	Credit agencies, n.s.k.	77	9,485	57	208	9,347	4	164	20	138	7
62	Security commodity brokers and services	257	6,765	24	167	6,140	7	256	233	625	3
621	Security, brokers, and dealers	187	5,997	16	150	5,624	9	352	171	373	2
62-	Commodity brokers and services	70	768	8	17	516	2	65	62	252	4
63	Insurance carriers	104	133,314	65	4,146	132,997	64	2,046	39	317	8
64	Insurance agents, brokers, and services	1,315	21,839	254	950	16,540	4	65	1,061	5,299	5
65pt.	Real estate	5,524	77,916	856	2,502	57,941	3	68	4,668	19,975	4
651	Real estate operators and lessors	2,538	27,630	348	792	17,198	2	49	2,190	10,432	5
653	Agents, brokers, and managers	2,781	33,641	414	1,232	24,908	3	60	2,367	8,733	4
654	Title abstract companies	14	419	6	25	355	4	59	8	64	8
655	Subdividers and developers	51	3,800	23	131	3,382	6	147	28	418	15
656	Operative builders	26	5,674	26	157	5,674	6	218	-	-	-
65-	Real estate operators and lessors, n.s.k.	114	6,752	39	165	6,424	4	165	75	328	4
66	Combined real estate, insurance, etc.	147	5,095	63	196	4,561	3	72	84	534	6
67	Holding and other investment companies	119	5,453	12	104	5,182	9	432	107	271	3
	Selected services, total	56,077	663,236	8,728	38,182	424,139	4	49	47,349	239,097	5
70	Hotels and other lodging places	2,015	42,970	563	3,654	34,035	6	60	1,452	8,935	6
701	Hotels, tourists courts, and motels	975	31,538	390	2,906	26,812	7	69	585	4,726	8
702	Rooming and boarding houses	885	9,325	154	637	5,807	4	38	731	3,518	5
703	Trailer parks and camps	117	1,859	17	(D)	(D)	(D)	(D)	100	(D)	(D)
7031	Trailer parts	79	1,101	8	64	748	8	94	71	353	5
7032	Sporting and recreational camps	38	758	9	(D)	(D)	(D)	(D)	29	(D)	5
704	Member-basis organizational hotels	30	183	1	(D)	(D)	(D)	(D)	29	(D)	(D)
70-	Hotels, n.s.k.	8	65	1	(D)	(D)	(D)	(D)	7	(D)	(D)
72	Personal services	33,906	287,663	4,343	14,518	156,635	3	36	29,563	131,028	4
721	Laundries and drycleaning plants	4,296	73,692	1,095	5,044	47,642	5	44	3,201	26,050	8
7211	Power laundries, family and commercial	48	3,012	42	461	2,964	11	71	6	48	8
7212	Laundries, except power	25	517	19	(D)	(D)	(D)	(D)	6	(D)	(D)
7213	Linen supply	23	1,998	9	168	1,855	19	217	14	43	3
7214	Diaper service	5	683	4	(D)	(D)	(D)	(D)	1	(D)	(D)
7215	Coin-operated laundries and cleaning	857	11,972	171	562	6,496	3	38	686	5,476	8
7216	Drycleaning plants, except rug	753	28,063	664	3,153	26,467	5	40	89	1,596	18
7217	Rug cleaning and repairing plants	17	(D)	11	(D)	(D)	(D)	(D)	6	(D)	(D)
7218	Industrial launderers	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
721-	Laundries, n.s.k.	2,566	26,366	173	540	7,575	3	44	2,393	18,791	8
722	Photographic studios	573	4,623	37	143	2,213	4	60	536	2,410	4
723	Beauty shops	13,548	55,291	744	2,107	16,384	3	22	12,804	38,907	3
724	Barber shops	9,469	49,996	956	2,007	15,300	2	16	8,513	34,696	4
725	Shoe repair and hat cleaning shops	1,360	8,757	161	301	2,923	2	18	1,199	5,834	5
726	Funeral service and crematories	1,800	69,164	843	3,472	56,970	4	68	957	12,194	13
727	Garment pressing, alteration, repair	918	10,890	319	734	7,770	2	24	599	3,120	5
729	Miscellaneous personal services	1,827	12,911	110	512	5,312	5	48	1,717	7,599	4
72-	Personal services, n.s.k.	115	2,339	78	198	2,121	3	27	37	218	6
73	Miscellaneous business services	6,497	103,578	1,290	7,370	70,547	6	55	5,207	33,031	6
731	Advertising	196	9,398	28	124	8,022	4	287	168	1,376	8
732	Credit reporting and collection	34	633	11	65	553	6	50	23	80	3
733	Duplicating, mailing, stenographic	32	2,262	22	106	2,218	5	101	10	44	4
7331	Direct mail advertising	10	715	5	40	706	7	117	5	9	2
7332	Blueprinting and photocopying	1		1					-	-	-
7339	Stenographic and duplicating, n.e.c.	21	1,547	16	66	1,512	4	95	5	35	7

See footnotes at end of table.

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TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART B. Black-Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Selected services--Continued										
73	Miscellaneous business services--Con.										
734	Services to buildings	3,446	48,677	926	5,135	32,899	6	36	2,520	15,778	6
7341	Window cleaning	74	1,403	38	(D)	(D)	(D)	(D)	36	(D)	(D)
7342	Disenfecting and exterminating	40	1,411	27	(D)	(D)	(D)	(D)	13	(D)	(D)
7349	Miscellaneous services to buildings	977	29,334	837	4,834	27,837	6	33	140	1,497	11
734-	Services to buildings, n.s.k	2,355	16,529	24	32	2,566	1	107	2,331	13,963	6
735	News syndicates	12	140	1	(D)	(D)	(D)	(D)	11	(D)	(D)
736	Private employment agencies	46	1,787	36	125	1,610	3	45	10	177	18
739	Miscellaneous business services	2,696	39,208	254	1,785	23,892	7	94	2,442	15,316	6
7391	Research and development laboratories	8	(D)	4	(D)	(D)	(D)	(D)	4	24	6
7392	Business consultant services	584	8,949	79	230	6,408	3	81	505	2,541	5
7393	Detective and protective services	52	5,253	43	(D)	(D)	(D)	(D)	9	(D)	(D)
7394	Equipment rental and leasing	41	1,321	12	61	987	5	82	29	334	12
7395	Photofinishing laboratories	6	696	5	(D)	(D)	(D)	(D)	1	(D)	(D)
7397	Commercial testing laboratories	4	(D)	2	(D)	(D)	(D)	(D)	2	(D)	(D)
7398	Temporary help supply services	9	590	5	32	557	6	111	4	33	8
7399	Business services, n.e.c	1,991	20,910	104	426	8,682	4	83	1,887	12,228	6
739	Miscellaneous business services, n.s.k	1	(D)	-	-	-	-	-	1	(D)	(D)
73-	Business services, n.s.k	35	1,473	12	(D)	(D)	(D)	(D)	23	(D)	(D)
75	Auto repair services and garages	4,549	76,937	1,034	3,643	51,545	4	50	3,515	25,392	7
751	Automobile rentals, without drivers	39	986	14	59	811	4	58	25	175	7
752	Automobile parking	164	3,291	50	261	2,533	5	51	114	758	7
753	Automobile repair shops	3,509	58,696	756	2,234	38,326	3	51	2,753	20,370	7
7531	Top and body repair shops	806	15,453	197	609	10,251	3	52	609	5,202	9
7534	Tire retreading repair shops	38	2,580	30	248	4,865	3	69	8	152	17
7535	Paint shops	42	2,437	41					1		
7538	General automobile repair shops	2,072	30,935	406	1,161	19,476	3	48	1,666	11,459	7
7539	Automobile repair shops, n.e.c	70	2,978	62	151	2,888	2	47	8	90	11
753-	Automobile repair shops, n.s.k	481	4,313	20	65	846	3	42	461	3,467	10
754	Automobile services, except repair	812	12,748	203	1,013	8,785	5	43	609	3,963	7
75-	Auto repair services and garages, n.s.k	25	1,216	11	76	1,090	7	99	14	126	9
76	Miscellaneous repair services	3,468	35,953	361	1,222	19,369	3	54	3,107	16,584	5
762	Electrical repair shops	1,558	12,750	127	339	5,653	3	45	1,431	7,097	5
7622	Radio and television repair	1,306	9,643	100	249	3,847	2	38	1,206	5,796	5
7623	Refrigerator service and repair	7	302	7	14	302	2	43	-	-	-
7629	Electrical repair shops, n.e.c	12	315	7	22	272	3	39	5	43	9
762-	Electrical repair shops, n.s.k	233	2,490	13	54	1,232	4	95	220	1,258	6
763	Watch, clock, and jewelry repair	13	210	6	(D)	(D)	(D)	(D)	7	(D)	(D)
764	Reupholstery and furniture repair	730	8,038	96	(D)	(D)	(D)	(D)	634	(D)	(D)
769	Miscellaneous repair shops	1,160	14,849	130	537	9,389	4	72	1,030	5,460	5
7692	Welding repair	21	1,076	16	139	2,637	6	106	5	25	4
7694	Armature rewinding shops	10	1,586	9					1		
7699	Repair services, n.e.c	1,129	12,187	105	398	6,752	4	64	1,024	5,435	5
76-	Miscellaneous repair shops, n.s.k	7	106	2	(D)	(D)	(D)	(D)	5	(D)	(D)
78	Motion pictures	84	4,854	32	344	4,542	11	142	52	312	6
781	Motion picture filming and distribution	42	560	8	(D)	(D)	(D)	(D)	34	(D)	(D)
782	Motion picture production services	3	(D)	-	-	-	-	-	3	(D)	(D)
783	Motion picture theaters	34	4,004	22	295	3,932	13	179	12	72	6
78-	Motion pictures, n.s.k	5	(D)	2	(D)	(D)	(D)	(D)	3	(D)	(D)
79	Amusement and recreational services, n.e.c	3,420	52,524	539	2,614	37,007	5	69	2,881	15,517	5
791	Dance halls, studios, and schools	36	537	15	57	455	4	30	21	82	4
792	Producers, orchestras, entertainers	1,502	24,721	182	912	17,802	5	98	1,320	6,919	5
793	Bowling and billiard establishments	852	9,765	204	711	6,139	3	30	648	3,626	6
794	Miscellaneous amusement, recreation services	987	12,378	123	626	7,627	5	62	864	4,751	5
79-	Amusement and recreational services, n.s.k	43	5,123	15	308	4,984	21	332	28	139	5

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART B. Black-Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Selected services--Continued										
80pt.	Hospitals, medical, and dental laboratories	799	42,182	286	3,718	37,820	13	132	513	4,362	9
806	Hospitals	21	1,551	8	162	1,467	20	183	13	84	6
807	Medical and dental laboratories	187	12,206	71	255	11,263	4	159	116	943	8
8071	Medical laboratories	47	9,919	25	128	9,735	5	389	22	184	8
8072	Dental laboratories	136	2,248	46	127	1,528	3	33	90	720	8
807-	Medical and dental laboratories, n.s.k.	4	39	-	-	-	-	-	4	39	10
809pt.	Sanatoria, convalescent, and rest homes	591	28,425	207	3,301	25,090	16	121	384	3,335	9
82	Educational services	1,328	16,473	280	1,099	12,639	4	45	1,048	3,834	4
821	Elementary and secondary schools	248	5,122	232	822	5,020	4	22	16	102	6
822	Colleges, universities, professional schools, and junior colleges	12	(D)	2	(D)	(D)	(D)	(D)	10	(D)	(D)
823	Libraries and information centers	1	(D)	-	-	-	-	-	1	(D)	(D)
824	Correspondence and vocational schools	19	1,099	14	105	1,071	8	77	5	28	6
829	Schools and educational services, n.e.c.	15	(D)	8	(D)	(D)	(D)	(D)	7	(D)	(D)
82-	Educational services, n.s.k.	1,033	4,668	24	79	1,086	3	45	1,009	3,582	4
84	Museums, botanical, zoological gardens	11	102	-	-	-	-	-	11	102	9
	Other industries, total	3,407	63,699	663	2,127	47,001	3	71	2,744	16,698	6
07	Agriculture service and hunting	1,377	30,901	380	1,371	24,601	4	65	997	6,300	6
071	Miscellaneous agriculture services	176	7,099	58	274	6,387	5	110	118	712	6
072	Animal husbandry services	164	7,520	90	297	7,038	3	78	74	482	7
073	Horticultural services	999	14,865	222	773	9,935	3	45	777	4,930	6
074	Hunting, trapping, game propogation	8	69	1	(D)	(D)	(D)	(D)	7	(D)	(D)
07-	Agricultural services, n.s.k.	30	1,348	9	(D)	(D)	(D)	(D)	21	(D)	(D)
08	Forestry	1,051	14,281	114	190	7,772	2	68	937	6,509	7
09	Fishery	538	4,814	55	106	2,899	2	53	483	1,915	4
--	Other industries	441	13,703	114	460	11,729	4	103	327	1,974	6
	Industries not classified	13,148	164,584	1,980	4,249	112,584	2	57	11,168	52,000	5

- Represents zero. (D) Withheld to avoid disclosing figures for individual companies.
n.e.c. Not elsewhere classified.
n.s.k. Not specified by kind.

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TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	ALL INDUSTRIES, TOTAL SPANISH..	100,212	3,360,436	32,762	126,296	2,814,218	4	86	67,450	546,218	8
	Mexican	70,146	2,365,939	22,794	93,058	2,008,221	4	88	47,352	357,718	8
	Other Spanish	30,066	994,497	9,968	33,238	805,997	3	81	20,098	188,500	9
	Contract construction, total Spanish	9,947	299,680	3,270	11,886	244,406	4	75	6,677	55,274	8
	Mexican	7,307	234,187	2,759	10,341	198,576	4	72	4,548	35,611	8
	Other Spanish	2,640	65,493	511	1,545	45,830	3	90	2,129	19,663	9
15	General building contractors, total Spanish	1,164	68,050	494	2,095	60,264	4	122	670	7,786	12
	Mexican	865	48,575	359	1,609	42,814	4	119	506	5,761	11
	Puerto Rican	32	1,831	17	58	1,641	3	97	15	190	13
	Cuban	82	6,088	42	157	5,732	4	136	40	356	9
	Other Central and South American	24	1,354	10	35	1,207	4	121	14	147	11
	Spanish not specified	161	10,202	66	236	8,870	4	134	95	1,332	14
16	Heavy construction contractors, total Spanish	264	13,143	135	(D)	(D)	(D)	(D)	129	(D)	(D)
	Mexican	221	11,587	123	392	10,590	3	86	98	997	10
	Puerto Rican	3	17	-	-	-	-	-	3	17	6
	Cuban	8	185	2	(D)	(D)	(D)	(D)	6	(D)	(D)
	Other Central and South American	10	539	4	20	485	5	121	6	54	9
	Spanish not specified	22	815	6	21	688	4	115	16	127	8
161	Highway and street construction, total Spanish	98	5,636	72	226	5,295	3	74	26	341	13
	Mexican	85	5,260	68	214	4,981	3	73	17	279	16
	Puerto Rican	2	} 115	-	-	-	-	-	2	} 40	8
	Cuban	3		1	(D)	(D)	(D)	75	2		
	Other Central and South American	1		-	-	-	-	-	1		
	Spanish not specified	7	261	3	(D)	(D)	4	80	4	22	6
162	Heavy construction, n.e.c., total Spanish	166	7,507	63	(D)	(D)	(D)	(D)	103	(D)	(D)
	Mexican	136	6,327	55	178	5,609	3	102	81	718	9
	Puerto Rican	1	(D)	-	-	-	-	-	1	(D)	(D)
	Cuban	5	(D)	1	(D)	(D)	(D)	(D)	4	68	17
	Other Central and South American	9	530	4	20	485	5	121	5	45	9
	Spanish not specified	15	554	3	10	449	3	149	12	105	9
17	Special trade contractors, total Spanish	6,683	171,879	1,836	7,440	134,894	4	73	4,847	36,985	8
	Mexican	5,290	142,977	1,573	6,525	114,620	4	73	3,717	28,357	8
	Puerto Rican	199	2,699	30	67	1,354	2	45	169	1,345	8
	Cuban	290	6,020	48	167	4,397	3	92	242	1,623	7
	Other Central and South American	139	3,753	33	115	2,854	3	86	106	899	8
	Spanish not specified	765	16,430	152	566	11,669	4	77	613	4,761	8
171	Plumbing, heating, air-conditioning, total Spanish	598	19,637	225	821	16,412	4	73	373	3,225	9
	Mexican	505	16,265	193	728	13,661	4	71	312	2,604	8
	Puerto Rican	14	440	7	12	354	2	51	7	86	12
	Cuban	15	278	5	5	174	1	35	10	104	10
	Other Central and South American	7	221	3	11	183	4	61	4	38	10
	Spanish not specified	57	2,433	17	65	2,040	4	120	40	393	10
172	Painting, paper-hanging, decorating, total Spanish	1,327	18,692	219	812	11,703	4	53	1,108	6,989	6
	Mexican	918	14,169	178	685	9,746	4	55	740	4,423	6
	Puerto Rican	67	786	8	21	382	3	48	59	404	7
	Cuban	107	900	7	24	259	3	37	100	641	6
	Other Central and South American	42	650	4	17	251	4	63	38	399	11
	Spanish not specified	193	2,187	22	65	1,065	3	48	171	1,122	7
173	Electrical work, total Spanish	306	8,408	112	296	6,920	3	62	194	1,488	8
	Mexican	239	6,959	94	244	5,870	3	62	145	1,089	8
	Puerto Rican	9	236	3	15	180	5	60	6	56	9
	Cuban	9	115	2	} 19	474	3	68	7	} 72	7
	Other Central and South American	8	431	5					3		
	Spanish not specified	41	667	8	18	396	2	50	33	271	8

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Contract construction--Continued										
17	Special trade contractors--Continued										
174	Masonry, stonework, and plastering, total Spanish	813	28,264	352	1,701	24,266	5	69	461	3,998	9
	Mexican	669	23,651	310	1,536	20,572	5	66	359	3,079	9
	Puerto Rican	14	182	1	(D)	(D)	(D)	(D)	13	(D)	(D)
	Cuban	30	1,785	14	46	1,680	3	120	16	105	7
	Other Central or South American	10	509	4	(D)	(D)	(D)	(D)	6	(D)	(D)
	Spanish not specified	90	2,137	23	100	1,508	4	66	67	629	9
1741	Masonry and other stonework, total Spanish	187	12,327	165	1,157	12,067	7	73	22	260	12
	Mexican	168	10,214	151	1,068	10,066	7	67	17	148	9
	Puerto Rican	1	(D)	1					-	-	-
	Cuban	4	1,191	3	89	2,001	6	143	1	(D)	(D)
	Other Central or South American	2	(D)	2					-	-	-
	Spanish not specified	12	699	8					4	(D)	(D)
1742	Plastering and lathing, total Spanish	49	3,849	43	(D)	(D)	(D)	(D)	6	(D)	(D)
	Mexican	46	3,633	40	(D)	(D)	(D)	(D)	6	(D)	(D)
	Cuban	1		1					-	-	-
	Other Central or South American	1	216	1	12	216	4	72	-	-	-
	Spanish not specified	1		1					-	-	-
1743	Terrazzo, tile, marble, mosaic work, total Spanish	62	2,961	62	185	2,961	3	48	-	-	-
	Mexican	47	2,098	47	136	2,098	3	45	-	-	-
	Cuban	5	117	5	8	117	2	23	-	-	-
	Spanish not specified	10	746	10	41	746	4	75	-	-	-
174-	Masonry stonework and plastering, n.s.k., total Spanish	515	9,127	82	(D)	(D)	(D)	(D)	433	(D)	(D)
	Mexican	408	7,706	72	117	4,893	2	68	336	2,813	8
	Puerto Rican	13	156	-	-	-	-	-	13	156	13
	Cuban	20	412	5	7	312	1	62	15	100	7
	Other Central or South American	7	210	1	(D)	(D)	(D)	(D)	6	(D)	(D)
	Spanish not specified	67	643	4	4	121	1	30	63	522	8
175	Carpentering and flooring, total Spanish	1,313	19,311	238	883	12,714	4	53	1,075	6,597	6
	Mexican	1,005	14,483	193	747	9,550	4	49	812	4,933	6
	Puerto Rican	43	424	4	10	160	3	40	39	264	7
	Cuban	67	641	6	15	224	3	37	61	417	7
	Other Central or South American	33	432	7	11	256	2	37	26	176	7
	Spanish not specified	165	3,331	28	100	2,524	4	90	137	807	6
1751	Carpentering, total Spanish	148	6,831	126	610	6,595	5	52	22	236	11
	Mexican	122	4,860	110	531	4,718	5	43	12	142	12
	Puerto Rican	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
	Cuban	9	178	3	12	133	4	44	6	45	8
	Other Central or South American	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	13	1,645	9	57	1,596	6	177	4	49	12
1752	Floor laying and floor work, n.e.c., total Spanish	99	4,860	74	229	4,317	3	58	25	543	22
	Mexican	78	4,176	57	188	3,703	3	65	21	473	23
	Puerto Rican	1	86	-	-	-	-	-	1	(D)	(D)
	Cuban	4		2	(D)	(D)	(D)	(D)	2	(D)	(D)
	Other Central or South American	4	101	4	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	12	497	11	(D)	(D)	(D)	(D)	1	(D)	(D)
175-	Carpentering and flooring n.s.k., total Spanish	1,066	7,620	38	44	1,802	1	47	1,028	5,818	6
	Mexican	805	5,447	26	28	1,129	1	43	779	4,318	6
	Puerto Rican	40	343	2					38		
	Cuban	54	392	1	6	229	2	57	53	755	7
	Other Central or South American	27	249	1					26		
	Spanish not specified	140	1,189	8	10	444	1	56	132	745	6
176	Roofing and sheet metalwork, total Spanish	264	9,458	107	451	7,629	4	71	157	1,829	12
	Mexican	217	8,251	93	415	6,900	4	74	124	1,351	11
	Puerto Rican	5	87	3	(D)	(D)	(D)	(D)	2		
	Cuban	8	185	2	(D)	(D)	(D)	(D)	6	96	10
	Other Central or South American	2	935	-	-	-	-	-	2		
	Spanish not specified	32		9	(D)	(D)	(D)	(D)	23	382	17

See footnotes at end of table.

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TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Contract construction--Continued										
17	Special trade construction--Continued										
177	Concrete work, total Spanish	385	25,441	207	(D)	(D)	(D)	(D)	178	(D)	(D)
	Mexican	356	22,633	191	1,202	20,763	6	109	165	1,870	11
	Puerto Rican	2	(D)	-	-	-	-	-	2	(D)	(D)
	Other Central or South American	3	(D)	3	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	24	1,762	13	103	1,674	8	129	11	88	8
178	Water well drilling, total Spanish	19	316	3	(D)	(D)	(D)	(D)	16	(D)	(D)
	Mexican	18	(D)	3	(D)	(D)	(D)	(D)	15	(D)	(D)
	Puerto Rican	1	(D)	-	-	-	-	-	1	(D)	(D)
	Spanish not specified	-	-	-	-	-	-	-	-	-	-
179	Miscellaneous special trade contractors, total Spanish	1,658	42,352	373	1,131	31,627	3	85	1,285	10,725	8
	Mexican	1,363	36,267	318	964	27,409	3	86	1,045	8,858	8
	Puerto Rican	44	518	4	5	193	1	48	40	325	8
	Cuban	54	2,116	12	69	1,858	6	155	42	258	6
	Other Central or South American	34	443	7	8	228	1	33	27	215	8
	Spanish not specified	163	3,008	32	85	1,939	3	61	131	1,069	8
1791	Structural steel erection, total Spanish	10	700	10	51	700	5	70	-	-	-
	Mexican	7	512	7	43	512	6	73	-	-	-
	Cuban	1	188	1	8	188	3	63	-	-	-
	Other Central or South American	1		1					-	-	-
	Spanish not specified	1		1					-	-	-
1792	Ornamental metalwork, total Spanish	10	388	9	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	9	(D)	8	28	369	4	46	1	(D)	(D)
	Cuban	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
1793	Glass and glazing work, total Spanish	14	1,496	12	(D)	(D)	(D)	(D)	2	(D)	(D)
	Mexican	14	1,496	12	(D)	(D)	(D)	(D)	2	(D)	(D)
1794	Excavating and foundation work, total Spanish	30	(D)	22	(D)	(D)	(D)	(D)	8	(D)	(D)
	Mexican	26	1,200	18	(D)	(D)	(D)	(D)	8	(D)	(D)
	Puerto Rican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	3	94	3	3	94	1	31	-	-	-
1795	Wrecking and demolition work, total Spanish	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
	Mexican	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
1799	Special trade contractors, n.e.c., total Spanish	1,592	38,314	318	(D)	(D)	(D)	(D)	1,274	(D)	(D)
	Mexican	1,306	32,589	271	778	23,930	3	88	1,035	8,659	8
	Puerto Rican	42	455	3	3	149	1	50	39	306	8
	Cuban	52	2,075	10	63	1,817	6	182	42	258	6
	Other Central or South American	33	406	6	(D)	(D)	(D)	(D)	27	(D)	(D)
	Spanish not specified	159	2,789	28	80	1,720	3	61	131	1,069	8
65pt.	Subdividers, developers, and operative builders, total Spanish	36	808	5	(D)	(D)	(D)	(D)	31	(D)	(D)
	Mexican	31	748	4	15	552	4	138	27	196	7
	Other Spanish	5	(D)	1	(D)	(D)	(D)	(D)	4	(D)	(D)
--	Contract construction not allocated by industry, total Spanish	1,800	45,800	800	1,900	36,800	2	46	1,000	9,000	9
	Mexican	900	30,300	700	1,800	30,000	3	43	200	300	2
	Other Spanish	900	15,500	100	100	6,800	1	68	800	8,700	11
	Manufactures, total Spanish	3,596	211,988	1,816	11,655	201,877	6	111	1,780	10,111	6
	Mexican	2,396	112,394	1,065	6,155	105,195	8	129	1,331	7,199	5
	Other Spanish	1,200	99,594	751	5,500	96,682	7	129	449	2,912	6
20	Food and kindred products, total Spanish	217	37,400	196	1,842	37,035	9	189	21	365	17
	Mexican	173	32,469	160	1,603	32,191	10	201	13	278	21
	Puerto Rican	5	1,549	5	46	1,549	9	310	-	-	-
	Cuban	12	1,300	10	100	1,860	7	124	2	37	12
	Other Central or South American	6	597	5					1		
	Spanish not specified	21	1,485	16	93	1,435	6	90	5	50	10
201	Meat products, total Spanish	22	11,552	21	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	18	9,807	17	(D)	(D)	(D)	(D)	1	(D)	(D)
	Puerto Rican	2	1,745	2	30	1,745	8	436	-	-	-
	Other Central or South American	1		1					-	-	-
	Spanish not specified	1		1					-	-	-

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Manufactures--Continued										
	Food and kindered products--Continued										
202	Dairy products, total Spanish	7	(D)	5	151	4,683	30	937	2	(D)	(D)
	Mexican	5	4,606	4	(D)	(D)	(D)	(D)	1	(D)	(D)
	Spanish not specified	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
203	Canned, cured, and frozen foods, total Spanish	14	1,559	13	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	13	1,559	12	101	1,534	8	128	1	(D)	(D)
	Spanish not specified	1		1	(D)	(D)	(D)	(D)	-	-	-
204	Grain mill products, total Spanish	7	(D)	7	(D)	(D)	(D)	(D)	-	-	-
	Mexican	6	223	6	27	223	5	37	-	-	-
	Spanish not specified	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
205	Bakery products, total Spanish	58	4,658	52	(D)	(D)	(D)	(D)	6	(D)	(D)
	Mexican	35	2,705	32	187	2,681	6	84	3	24	8
	Puerto Rican	2		2	(D)	(D)	(D)	(D)	-	-	-
	Cuban	9	1,963	8	56	859	7	107	1	(D)	(D)
	Spanish not specified	12		10	79	964	8	96	2	(D)	(D)
207	Confectionery and related products, total, Spanish	4	411	4	25	411	6	103	-	-	-
	Mexican	3	411	3	25	411	6	103	-	-	-
	Other Central or South American	1		1					-	-	-
209	Miscellaneous food and kindered products, total Spanish	105	14,268	94	789	13,980	8	149	11	288	26
	Mexican	93	13,359	86	741	13,110	9	152	7	249	36
	Puerto Rican	1	520	1					-	-	-
	Cuban	3		2	48	870	6	109	1	39	10
	Other Central or South American	4	123	3					1		
	Spanish not specified	4	266	2					2		
22	Textile mill products, total Spanish	31	1,195	7	24	966	3	138	24	229	10
	Mexican	19	875	4	19	755	5	189	15	120	8
	Puerto Rican	2	198	2	(D)	(D)	(D)	(D)	-	-	-
	Cuban	3		-	-	-	-	-	3	58	12
	Other Central or South American	3	71	1	(D)	(D)	(D)	(D)	2		
	Spanish not specified	4	51	-	-	-	-	-	4	51	13
23	Apparel and other textile products, total Spanish	274	20,543	195	2,939	19,717	15	101	79	826	10
	Mexican	135	10,248	92	1,443	9,711	16	106	44	537	12
	Puerto Rican	32	3,745	27	402	3,709	15	137	5	36	7
	Cuban	29	2,164	23	419	2,121	18	92	6	43	7
	Other Central or South American	20	1,100	13	192	1,052	15	81	7	48	7
	Spanish not specified	57	3,286	40	483	3,124	12	78	17	162	10
232	Men's and boys' furnishings, total Spanish	9	1,231	6	(D)	(D)	(D)	(D)	3	(D)	(D)
	Mexican	5	1,157	4	(D)	(D)	(D)	(D)	1	(D)	(D)
	Cuban	1	74	-	-	-	-	-	1	(D)	(D)
	Spanish not specified	3		2	(D)	(D)	(D)	(D)	1	(D)	(D)
233	Women's and misses' outerwear, total Spanish	103	10,811	94	1,926	10,475	20	111	9	336	37
	Mexican	48	5,127	44	876	4,849	20	110	4	278	70
	Puerto Rican	10	1,699	10	223	1,699	22	170	-	-	-
	Cuban	11	1,416	11	333	1,416	30	129	-	-	-
	Other Central or South American	7	651	7	128	651	18	93	-	-	-
	Spanish not specified	27	1,918	22	366	1,860	17	85	5	58	12
2331	Women's and misses' blouses and waists, total Spanish	6	(D)	6	(D)	(D)	(D)	(D)	-	-	-
	Mexican	3	129	3	52	129	17	43	-	-	-
	Cuban	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
	Other Central or South American	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
2335	Women's and misses' dresses, total Spanish	68	6,413	62	(D)	(D)	(D)	(D)	6	(D)	(D)
	Mexican	31	2,578	29	(D)	(D)	(D)	(D)	2	(D)	(D)
	Puerto Rican	6	886	6	126	886	21	148	-	-	-
	Cuban	7	1,068	7	261	1,068	37	153	-	-	-
	Other Central or South American	5	381	5	54	381	11	76	-	-	-
	Spanish not specified	19	1,500	15	303	1,442	20	96	4	58	15

See footnotes at end of table.

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TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Manufactures--Continued										
23	Apparel and other textile products--Con.										
233	Women's and misses' outerwear--Con.										
2337	Women's and misses' suits and coats, total Spanish	11	1,195	9	(D)	(D)	(D)	(D)	2	(D)	(D)
	Mexican	7	428	5					2	(D)	(D)
	Puerto Rican	3	767	3	165	995	21	124	-	-	-
	Spanish not specified	1		1	(D)	(D)	(D)	(D)	-	-	-
2339	Women's and misses' outerwear, n.e.c., total Spanish	18	(D)	17	407	2,838	24	167	1	(D)	(D)
	Mexican	7	1,992	7	201	1,992	29	285	-	-	-
	Puerto Rican	1	(D)	1					-	-	-
	Cuban	2	(D)	2	206	846	21	85	-	-	-
	Other Central or South American	1	(D)	1					-	-	-
	Spanish not specified	7	381	6					1	(D)	(D)
239	Miscellaneous fabricated textile products, total Spanish	162	8,501	95	(D)	(D)	(D)	(D)	67	(D)	(D)
	Mexican	83	3,964	44	540	3,715	12	84	39	249	6
	Puerto Rican	22	2,046	17	179	2,010	11	118	5	36	7
	Cuban	17	742	12	86	705	7	59	5	37	7
	Other Central or South American	13	449	6	64	401	11	67	7	48	7
	Spanish not specified	27	1,300	16	(D)	(D)	(D)	(D)	11	(D)	(D)
24	Lumber and wood products, total Spanish	101	6,303	60	249	5,894	4	98	41	409	10
	Mexican	69	3,336	42	132	3,198	3	76	27	138	5
	Puerto Rican	4	177	3					1		
	Cuban	5	417	3	19	575	3	82	2	193	32
	Other Central or South American	4	174	1					3		
	Spanish not specified	19	2,199	11	98	2,121	9	193	8	78	10
241	Logging camps and logging contractors, total Spanish	10	1,326	8	(D)	(D)	(D)	(D)	2	(D)	(D)
	Mexican	2	541	2	(D)	(D)	(D)	(D)	-	-	-
	Puerto Rican	1		1	(D)	(D)	(D)	(D)	-	-	-
	Other Central or South American	3	163	1	(D)	(D)	(D)	(D)	2	(D)	(D)
	Spanish not specified	4	622	4	19	622	5	156	-	-	-
242	Sawmills and planing mills, total Spanish	12	927	12	53	927	4	77	-	-	-
	Mexican	11	927	11	53	927	4	77	-	-	-
	Spanish not specified	1		1					-	-	-
243	Millwork, plywood and related products, total Spanish	13	884	13	36	884	3	68	-	-	-
	Mexican	12	884	12	36	884	3	68	-	-	-
	Cuban	1		1					-	-	-
244	Wooden containers, total Spanish	6	1,388	6	85	1,388	14	231	-	-	-
	Mexican	3	189	3	17	189	6	63	-	-	-
	Spanish not specified	3	1,199	3	68	1,199	23	400	-	-	-
249	Miscellaneous wood products, total Spanish	60	1,778	21	(D)	(D)	(D)	(D)	39	(D)	(D)
	Mexican	41	1,014	14	27	876	2	63	27	138	2
	Puerto Rican	3		2					1		
	Cuban	4	420	2	11	382	3	96	2	38	10
	Other Central or South American	1		-	-	-	-	-	1		
	Spanish not specified	11	344	3	10	266	3	89	8	78	10
25	Furniture and fixtures, total Spanish	154	11,151	96	514	10,641	5	111	58	510	9
	Mexican	108	7,481	68	356	7,115	5	105	40	366	9
	Puerto Rican	16	1,230	12	42	1,206	4	101	4	24	6
	Cuban	15	1,861	11	90	1,809	8	164	4	52	13
	Other Central or South American	1	579	-	-	-	-	-	1	68	7
	Spanish not specified	14		5	26	511	5	102	9		
251	Household furniture, total Spanish	54	7,013	49	348	6,964	7	142	5	49	10
	Mexican	44	(D)	40	271	5,287	7	132	4	(D)	(D)
	Puerto Rican	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
	Cuban	5	796	5	35	796	7	159	-	-	-
	Spanish not specified	3	365	2	(D)	(D)	(D)	(D)	1	(D)	(D)
2511	Wood household furniture, total Spanish	29	3,561	26	160	3,529	6	136	3	32	11
	Mexican	23	2,297	20	103	2,265	5	113	3	32	11
	Puerto Rican	2	1,264	2	57	1,264	10	211	-	-	-
	Cuban	4		4					-	-	-

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Manufactures--Continued										
25	Furniture and fixtures--Continued										
251	Household furniture--Continued										
2512	Upholstered household furniture, total Spanish	14	2,565	14	139	2,565	10	183	-	-	-
	Mexican	12		12							
	Cuban	1	2,565	1	139	2,565	10	183	-	-	-
	Spanish not specified	1		1							
2515	Mattresses and bedsprings, total Spanish	9	(D)	8	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	8	513	7	(D)	(D)	(D)	(D)	1	(D)	(D)
	Spanish not specified	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
251-	Household furniture, n.s.k., total Spanish	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	1	(D)	-	-	-	-	-	1	(D)	(D)
252	Office furniture, total Spanish	4	(D)	4	(D)	(D)	(D)	(D)	-	-	-
	Mexican	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
	Cuban	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
253	Public building furniture, total Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)
	Mexican	1	(D)	-	-	-	-	-	1	(D)	(D)
254	Partitions and fixtures, total Spanish	16	(D)	16	(D)	(D)	(D)	(D)	-	-	-
	Mexican	9	749	9	47	749	5	83	-	-	-
	Puerto Rican	3	202	3	6	202	2	67	-	-	-
	Cuban	3	556	3	35	556	9	139	-	-	-
	Spanish not specified	1		1							
2541	Wood partitions and fixtures, total Spanish	14	(D)	14	(D)	(D)	(D)	(D)	-	-	-
	Mexican	8	705	8	44	705	6	88	-	-	-
	Puerto Rican	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
	Cuban	3	478	3	29	478	10	159	-	-	-
	Spanish not specified	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
2542	Metal partitions and fixtures, total Spanish	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
	Mexican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
259	Miscellaneous partitions and fixtures, total Spanish	79	2,039	27	(D)	(D)	(D)	(D)	52	(D)	(D)
	Mexican	52	1,140	17	30	826	2	49	35	314	9
	Puerto Rican	11	509	7	12	485	2	69	4	24	6
	Cuban	5	254	1	(D)	(D)	(D)	(D)	4	(D)	(D)
	Other Central or South American	1	136	-	-	-	-	-	1	(D)	(D)
	Spanish not specified	10		2	(D)	(D)	(D)	(D)	8	59	7
26	Paper and allied products, total Spanish	6	475	3	39	449	13	150	3	26	9
	Mexican	4	(D)	2	(D)	(D)	(D)	(D)	2	(D)	(D)
	Spanish not specified	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
261	Pulp mills, total Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)
	Spanish not specified	1	(D)	-	-	-	-	-	1	(D)	(D)
264	Miscellaneous converted paper products, total Spanish	5	(D)	3	39	449	13	150	2	(D)	(D)
	Mexican	4	199	2	(D)	(D)	(D)	(D)	2	(D)	(D)
	Spanish not specified	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
27	Printing and publishing, total Spanish	374	11,593	102	681	9,939	7	97	272	1,654	6
*	Mexican	252	9,152	72	539	8,052	7	112	180	1,100	6
	Puerto Rican	26	361	5	17	205	3	41	21	156	7
	Cuban	30	585	9	68	441	8	49	21	144	7
	Other Central or South American	18	269	5	9	208	2	42	13	61	5
	Spanish not specified	48	1,226	11	48	1,033	4	94	37	193	5
271	Newspapers, total Spanish	10	3,765	6	277	3,742	46	624	4	23	6
	Mexican	6	3,453	3					3	23	6
	Puerto Rican	1		-					1		
	Cuban	1	312	1	277	3,742	46	624	-	-	-
	Other Central or South American	1		1					-	-	-
	Spanish not specified	1		1					-	-	-

See footnotes at end of table.

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TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Manufactures--Continued										
27	Printing and publishing--Continued										
272	Periodicals, total Spanish	3	177	2	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	1	(D)	-	-	-	-	-	1	(D)	(D)
273	Books, total Spanish	16	(D)	5	36	156	7	31	11	(D)	(D)
	Mexican	10	94	1	(D)	(D)	(D)	(D)	9	(D)	(D)
	Cuban	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Other Central or South American	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	3	24	1	(D)	(D)	(D)	(D)	2	(D)	(D)
274	Book publishing, total Spanish	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Cuban	1	(D)	-	-	-	-	-	1	(D)	(D)
275	Commercial printing, total Spanish	61	4,111	51	287	4,049	6	79	10	62	6
	Mexican	46	3,213	38	(D)	(D)	(D)	(D)	8	(D)	(D)
	Puerto Rican	3	163	3	15	163	5	54	-	-	-
	Cuban	4	302	4	24	302	6	76	-	-	-
	Spanish not specified	8	433	6	(D)	(D)	(D)	(D)	2	(D)	(D)
2751	Commercial printing, except lithographic, total Spanish	35	1,599	30	(D)	(D)	(D)	(D)	5	(D)	(D)
	Mexican	28	1,117	23	(D)	(D)	(D)	(D)	5	(D)	(D)
	Puerto Rican	1	} 482	1	} 26	482	4	69	-	-	-
	Cuban	1		1					-	-	-
	Spanish not specified	5		5					-	-	-
2752	Commercial printing, lithographic, total Spanish	21	2,206	18	(D)	(D)	(D)	(D)	3	(D)	(D)
	Mexican	13	1,790	12	(D)	(D)	(D)	(D)	1	(D)	(D)
	Puerto Rican	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
	Cuban	3	263	3	21	263	7	88	-	-	-
	Spanish not specified	3	(D)	1	(D)	(D)	(D)	(D)	2	(D)	(D)
275-	Commercial printing, n.s.k., total Spanish	5	306	3	(D)	(D)	(D)	(D)	2	(D)	(D)
	Mexican	5	306	3	(D)	(D)	(D)	(D)	2	(D)	(D)
278	Blankbooks and binding, total Spanish	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
	Mexican	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
279	Printing trade services, total Spanish	6	357	6	28	357	5	60	-	-	-
	Mexican	3	152	3	9	152	3	51	-	-	-
	Puerto Rican	1	} 205	1	} 19	205	6	68	-	-	-
	Cuban	1		1					-	-	-
	Spanish not specified	1		1					-	-	-
27-	Printing and publishing, n.s.k., total Spanish	274	2,894	29	38	1,391	1	48	245	1,503	6
	Mexican	182	1,996	22	27	1,018	1	46	160	978	6
	Puerto Rican	21	159	1					20		
	Cuban	22	218	2	} 11	373	2	53	20	} 525	6
	Other Central or South American	15	175	2					13		
	Spanish not specified	34	346	2					32		
28	Chemicals and allied products, total Spanish	25	983	10	50	876	5	88	15	107	7
	Mexican	16	608	6	32	527	5	88	10	81	8
	Puerto Rican	2	} 375	1	} 18	349	5	87	1	} 26	7
	Cuban	3		2					1		
	Spanish not specified	4		1					3		
30	Rubber and plastics products, n.e.c., total Spanish	20	483	6	19	378	3	63	14	105	8
	Mexican	11	279	3	15	225	5	75	8	54	7
	Puerto Rican	4	} 204	2	} 4	153	1	51	2	} 51	9
	Cuban	3		1					2		
	Other Central or South American	1		-	-	-	-	-	1		
	Spanish not specified	1		-	-	-	-	-	1		
31	Leather and leather products, total Spanish	34	4,357	17	481	4,280	28	252	17	77	5
	Mexican	21	3,718	8	443	3,678	55	460	13	40	3
	Puerto Rican	2	} 639	1	} 38	602	4	67	1	} 37	9
	Cuban	8		5					3		
	Other Central or South American	1		1					-	-	-
	Spanish not specified	2		2					-	-	-

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Manufactures--Continued										
32	Stone, clay, and glass products, total Spanish	78	3,699	38	202	3,414	5	90	40	285	7
	Mexican	57	2,589	28	133	2,356	5	84	29	233	8
	Puerto Rican	3	145	1					2		
	Cuban	8	539	6	69	1,058	7	106	2	52	5
	Other Central or South American	3	350	2					1		
	Spanish not specified	7	76	1					6		
33	Primary metal industries, total Spanish	46	1,333	16	63	1,059	4	66	30	274	9
	Mexican	38	965	14	(D)	(D)	(D)	(D)	24	226	9
	Puerto Rican	1	(D)	-	-	-	-	-	1	9	3
	Cuban	3	306	1	(D)	(D)	(D)	(D)	2		
	Spanish not specified	4	(D)	1	(D)	(D)	(D)	(D)	3	39	13
34	Fabricated metal products, total Spanish	135	10,385	90	571	9,973	6	111	45	412	9
	Mexican	102	5,477	71	312	5,171	4	73	31	306	10
	Puerto Rican	8	831	6					2		
	Cuban	2		1	50	900	6	100	1	66	8
	Other Central or South American	7	135	2					5		
	Spanish not specified	16	3,942	10	209	3,902	21	390	6	40	7
341	Metal cans, total Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)
	Mexican	1	(D)	-	-	-	-	-	1	(D)	(D)
344	Fabricated structural steel products, total Spanish	34	2,763	30	(D)	(D)	(D)	(D)	4	(D)	(D)
	Mexican	25	1,877	23	86	1,791	4	78	3	86	29
	Puerto Rican	2	886	2	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	6		5	21	433	4	87	1	(D)	(D)
3444	Sheet metalwork, total Spanish	14	(D)	12	(D)	(D)	(D)	(D)	2	(D)	(D)
	Mexican	10	598	8	(D)	(D)	(D)	(D)	2	(D)	(D)
	Puerto Rican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	3	163	3	10	163	3	54	-	-	-
3446	Architectural metalwork, total Spanish	9	(D)	9	(D)	(D)	(D)	(D)	-	-	-
	Mexican	7	599	7	29	599	4	86	-	-	-
	Puerto Rican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
344-	Fabricated structural steel products, n.s.k., total Spanish	11	938	9	(D)	(D)	(D)	(D)	2	(D)	(D)
	Mexican	9	(D)	8	39	675	5	84	1	(D)	(D)
	Spanish not specified	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
345	Screw machine products, bolts, etc., total Spanish	4	3,838	4	197	3,838	49	960	-	-	-
	Mexican	3	(D)	3	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
346	Metal stamping, total Spanish	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
	Mexican	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
347	Metal services, n.e.c., total Spanish	34	2,103	31	154	2,069	5	67	3	34	11
	Mexican	27	1,674	25					2	34	11
	Puerto Rican	4	335	3	154	2,069	5	67	1		
	Cuban	1	94	1					-	-	-
	Other Central or South American	2		2					-	-	-
348	Miscellaneous fabricated wire products, total Spanish	4	(D)	4	(D)	(D)	(D)	(D)	-	-	-
	Mexican	4	(D)	4	(D)	(D)	(D)	(D)	-	-	-
349	Miscellaneous fabricated metal products, total Spanish	7	(D)	6	43	618	7	103	1	(D)	(D)
	Mexican	5	553	5	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
34-	Fabricated metal products, n.s.k., total Spanish	49	728	13	16	453	1	35	36	275	8
	Mexican	34	463	9	11	268	1	30	25	195	8
	Puerto Rican	2	55	1	(D)	(D)	(D)	(D)	1	(D)	(D)
	Cuban	1		-	-	-	-	-	1	(D)	(D)
	Other Central or South American	5	31	-	-	-	-	-	5	31	6
	Spanish not specified	7	179	3	(D)	(D)	(D)	(D)	4	(D)	(D)

See footnotes at end of table.

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TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Manufactures--Continued										
35	Machinery, except electrical, total Spanish	119	6 359	71	271	5,928	4	83	48	431	9
	Mexican	82	4 594	46	196	4,300	4	93	36	294	8
	Puerto Rican	4	206	2	16	469	3	94	2	77	13
	Cuban	7	340	3					4		
	Other Central or South American	5	332	5	15	332	3	66	-	-	-
	Spanish not specified	21	887	15	44	827	3	55	6	60	10
354	Metalworking machinery, total Spanish	11	(D)	8	34	527	4	66	3	(D)	(D)
	Mexican	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	(D)
	Cuban	5	323	3	(D)	(D)	(D)	(D)	2	(D)	(D)
	Spanish not specified	3	(D)	3	(D)	(D)	(D)	(D)	-	-	-
355	Special industry machinery, total Spanish	9	(D)	9	(D)	(D)	(D)	(D)	-	-	-
	Mexican	7	1,896	7	57	1,896	8	271	-	-	-
	Puerto Rican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
359	Miscellaneous machinery, except electrical, total Spanish	99	3,651	54	(D)	(D)	(D)	(D)	45	(D)	(D)
	Mexican	72	2,594	37	127	2,306	3	62	35	288	8
	Puerto Rican	3	84	1	(D)	(D)	(D)	(D)	2	(D)	(D)
	Cuban	2		-	-	-	-	-	2	(D)	(D)
	Other Central or South American	5	332	5	15	332	3	66	-	-	-
	Spanish not specified	17	641	11	27	581	2	53	6	60	10
36	Electrical equipment and supplies, total Spanish	26	1,825	15	83	1,741	6	116	11	84	8
	Mexican	19	994	11	46	924	4	84	8	70	9
	Puerto Rican	1		1					-	-	-
	Cuban	2	831	2	37	817	9	204	-	-	-
	Other Central or South American	2		1					1	14	5
	Spanish not specified	2		-	-	-	-	-	2		
364	Electrical and wiring equipment, total Spanish	4	(D)	4	(D)	(D)	(D)	(D)	-	-	-
	Mexican	4	(D)	4	(D)	(D)	(D)	(D)	-	-	-
365	Radio and TV receiving equipment, total Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)
	Mexican	1	(D)	-	-	-	-	-	1	(D)	(D)
367	Electronic components and accessories, total Spanish	3	(D)	3	(D)	(D)	(D)	(D)	-	-	-
	Mexican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Puerto Rican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Other Central or South American	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
369	Miscellaneous electrical equipment and supplies, total Spanish	18	1,192	8	(D)	(D)	(D)	(D)	10	(D)	(D)
	Mexican	13	576	6	17	516	3	86	7	60	9
	Cuban	2		2	(D)	(D)	(D)	(D)	-	-	-
	Other Central or South American	1	616	-	-	-	-	-	1	(D)	(D)
	Spanish not specified	2		-	-	-	-	-	2	(D)	(D)
37	Transportation equipment, total Spanish	36	5,602	25	207	5,481	8	219	11	121	11
	Mexican	26	4,736	17	(D)	(D)	(D)	(D)	9	(D)	(D)
	Puerto Rican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Cuban	4	275	3	(D)	(D)	(D)	(D)	1	(D)	(D)
	Other Central or South American	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
	Spanish not specified	3	495	3	13	495	4	165	-	-	-
371	Motor vehicles and equipment, total Spanish	10	1,363	8	(D)	(D)	(D)	(D)	2	(D)	(D)
	Mexican	5	662	4	(D)	(D)	(D)	(D)	1	(D)	(D)
	Cuban	1		1	(D)	(D)	(D)	(D)	-	-	-
	Other Central or South American	2	701	1	(D)	(D)	(D)	(D)	1	(D)	(D)
	Spanish not specified	2		2	(D)	(D)	(D)	(D)	-	-	-
373	Ship and boat building and repairing, total Spanish	7	537	6	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	3	394	2	(D)	(D)	(D)	(D)	1	(D)	(D)
	Puerto Rican	1		1					-	-	-
	Cuban	2	143	2	11	143	3	36	-	-	-
	Spanish not specified	1		1					-	-	-

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Manufactures--Continued										
37	Transportation equipment--Continued										
379	Miscellaneous transportation equipment, total Spanish	7	654	7	46	654	7	93	-	-	-
	Mexican	7	654	7	46	654	7	93	-	-	-
37-	Transportation equipment, n.s.k., total Spanish	12	3,048	4	78	2,977	20	744	8	71	9
	Mexican	11	(D)	4	78	2,977	20	744	7	(D)	(D)
	Cuban	1	(D)	-	-	-	-	-	1	(D)	(D)
38	Instruments and related products, total Spanish	17	935	9	37	870	4	97	8	66	8
	Mexican	15	936	7	37	870	4	97	8	66	8
	Other Central or South American	1		1					-	-	-
	Spanish not specified	1		1					-	-	-
39	Miscellaneous manufacturing, total Spanish	365	11,575	113	409	9,737	4	86	253	1,838	7
	Mexican	240	8,192	82	254	7,071	3	86	158	1,121	7
	Puerto Rican	30	671	7	31	500	4	71	23	171	7
	Cuban	30	1,171	8	63	1,001	8	125	22	170	8
	Other Central or South American	16	110	-	-	-	-	-	16	110	7
	Spanish not specified	50	1,431	16	61	1,185	4	73	34	266	8
391	Jewelry, silverware and platedware, total Spanish	23	1,457	16	(D)	(D)	(D)	(D)	7	(D)	(D)
	Mexican	9	(D)	7	19	387	3	55	2	(D)	(D)
	Puerto Rican	1	(D)	-	-	-	-	-	1	(D)	(D)
	Cuban	4	799	4	57	799	14	200	-	-	-
	Other Central or South American	1	(D)	-	-	-	-	-	1	(D)	(D)
	Spanish not specified	8	247	5	14	241	3	48	3	6	2
394	Toys and sporting goods, total Spanish	7	137	4	(D)	(D)	(D)	(D)	3	(D)	(D)
	Mexican	5	(D)	3	6	73	2	24	2	(D)	(D)
	Puerto Rican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	1	(D)	-	-	-	-	-	1	(D)	(D)
396	Costume jewelry and notions, total Spanish	8	564	7	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	5	330	4	(D)	(D)	(D)	(D)	1	(D)	(D)
	Puerto Rican	1	234	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	2		2	(D)	(D)	(D)	(D)	-	-	-
399	Miscellaneous manufactures, total Spanish	328	9,417	86	268	7,612	3	89	242	1,805	7
	Mexican	221	7,397	68	218	6,282	3	92	153	1,115	7
	Puerto Rican	27	558	5	14	405	3	81	22	153	7
	Cuban	26	372	4	6	202	2	51	22	170	8
	Other Central or South American	15	107	-	-	-	-	-	15	107	7
	Spanish not specified	39	983	9	30	723	3	80	30	260	9
--	Manufactures, not allocated by industry, total Spanish	1,537	75,791	747	2,974	73,499	4	98	790	2,292	3
	Mexican	1,008	15,609	332	362	13,550	1	41	676	2,059	3
	Other Spanish	529	60,182	415	2,612	59,949	6	144	114	233	2
	Transportation and other public utilities, total Spanish	5,121	114,613	872	3,275	79,153	4	91	4,249	35,460	8
	Mexican	3,891	77,281	692	2,229	50,276	3	73	3,199	27,005	9
	Other Spanish	1,230	37,332	180	1,046	28,877	6	160	1,050	8,455	8
41	Local and interurban transit, total Spanish	538	7,027	65	500	4,419	8	68	473	2,608	6
	Mexican	254	4,790	52	440	3,675	8	71	212	1,115	5
	Puerto Rican	69	452	2					67		
	Cuban	58	306	1	4	100	1	25	57	839	6
	Other Central or South American	23	181	1					22		
	Spanish not specified	124	1,298	9	56	644	6	72	115	654	6
411	Local and suburban transportation, total Spanish	11	1,187	10	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	7	962	6	(D)	(D)	(D)	(D)	1	(D)	(D)
	Puerto Rican	2	225	2	17	225	4	56	-	-	-
	Spanish not specified	2		2					-	-	-
412	Taxicabs, total Spanish	390	3,876	38	230	1,982	6	52	352	1,894	5
	Mexican	185	2,219	31	189	1,508	6	49	154	711	5
	Puerto Rican	56	355	-	-	-	-	-	56	355	6
	Cuban	37	220	-	-	-	-	-	37	220	6
	Other Central or South American	15	110	-	-	-	-	-	15	110	7
	Spanish not specified	97	972	7	41	474	6	68	90	498	6

See footnotes at end of table.

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TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Transportation and other public utilities--Continued										
41	Local and interurban transit--Con.										
415	School buses, total Spanish	9	973	9	(D)	(D)	(D)	(D)	-	-	-
	Mexican	8	(D)	8	(D)	(D)	(D)	(D)	-	-	-
	Cuban	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
417	Bus terminal and service facilities, total Spanish	3	126	3	13	126	4	42	-	-	-
	Mexican	3	126	3	13	126	4	42	-	-	-
41-	Local and interurban transit, n.s.k., total Spanish	125	865	5	6	169	1	34	120	696	6
	Mexican	61	520	4	(D)	(D)	(D)	(D)	57	(D)	(D)
	Puerto Rican	11	42	-	-	-	-	-	11	42	4
	Cuban	20	76	-	-	-	-	-	20	76	4
	Other Central or South American	8	71	1	(D)	(D)	(D)	(D)	7	(D)	(D)
	Spanish not specified	25	156	-	-	-	-	-	25	156	6
42	Trucking and warehousing, total Spanish	2,933	60,813	639	1,746	41,192	3	64	2,294	19,621	9
	Mexican	2,490	49,260	526	1,258	32,720	2	62	1,964	16,540	8
	Puerto Rican	79	4,697	21	315	4,162	15	198	58	535	9
	Cuban	103	2,147	24	51	1,282	2	53	79	865	11
	Other Central or South American	43	1,144	14	34	883	2	63	29	261	9
	Spanish not specified	218	3,565	54	88	2,145	2	40	164	1,420	9
421	Trucking, local, and long distance, total Spanish	300	21,531	270	1,243	21,255	5	79	30	276	9
	Mexican	223	14,940	205	809	14,743	4	72	18	197	11
	Puerto Rican	18	3,975	16	348	4,811	12	160	2	41	8
	Cuban	17	877	14					3		
	Other Central or South American	6	519	6	25	519	4	87	-	-	-
	Spanish not specified	36	1,220	29	61	1,182	2	41	7	38	5
422	Public warehousing, total Spanish	10	(D)	7	(D)	(D)	(D)	(D)	3	12	4
	Mexican	8	(D)	6	18	442	3	74	2	(D)	(D)
	Other Central or South American	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
423	Trucking and terminal facilities, total Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)
	Mexican	1	(D)	-	-	-	-	-	1	(D)	(D)
42-	Trucking and warehousing, n.s.k., total Spanish	2,622	38,756	362	(D)	(D)	(D)	(D)	2,260	(D)	(D)
	Mexican	2,258	33,848	315	431	17,535	1	56	1,943	16,313	8
	Puerto Rican	61	722	5	(D)	(D)	(D)	(D)	56	(D)	(D)
	Cuban	86	1,270	10	13	435	1	44	76	835	11
	Other Central or South American	35	571	7	8	311	1	44	28	260	9
	Spanish not specified	182	2,345	25	27	963	1	39	157	1,382	9
44	Water transportation, total Spanish	23	867	6	(D)	(D)	(D)	(D)	17	(D)	(D)
	Mexican	11	73	1	(D)	(D)	(D)	(D)	10	(D)	(D)
	Cuban	1		-	-	-	-	-	1		
	Other Central or South American	1	794	-	-	-	-	-	1	39	6
	Spanish not specified	10		5	57	755	11	151	5		
45	Transportation by air, total Spanish	20	347	6	9	255	2	43	14	92	7
	Mexican	17	307	5	(D)	(D)	(D)	(D)	12	(D)	(D)
	Puerto Rican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	2	(D)	-	-	-	-	-	2	(D)	(D)
47	Transportation services, total Spanish	671	18,959	125	495	14,660	4	117	546	4,299	8
	Mexican	508	13,591	87	390	10,447	4	120	421	3,144	7
	Puerto Rican	31	1,096	11	27	874	2	79	20	222	11
	Cuban	42	1,296	8	26	1,035	3	129	34	261	8
	Other Central or South American	17	1,717	7	36	1,620	5	231	10	97	10
	Spanish not specified	73	1,259	12	16	684	1	57	61	575	9
471	Freight forwarding, total Spanish	30	7,195	28	(D)	(D)	(D)	(D)	2	(D)	(D)
	Mexican	18	4,535	18	159	4,535	9	252	-	-	-
	Puerto Rican	1	(D)	1					-	-	-
	Cuban	6	571	5	34	2,646	3	265	1	(D)	(D)
	Other Central or South American	2	(D)	2					-	-	-
	Spanish not specified	3	237	2					1	(D)	(D)
472	Arrangement of transportation, total Spanish	49	3,595	39	173	3,369	4	86	10	226	23
	Mexican	23	2,274	20	112	2,220	6	111	3	54	18
	Puerto Rican	12	352	8	14	296	2	37	4	56	14
	Cuban	1	593	1	39	593	7	99	-	-	-
	Other Central or South American	5		5					-	-	-
	Spanish not specified	8	376	5	8	260	2	52	3	116	39

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Transportation and other public utilities--Continued										
47	Transportation services--Continued										
478	Miscellaneous transportation services, total Spanish	10	(D)	6	41	334	7	56	4	(D)	(D)
	Mexican	10	(D)	6	41	334	7	56	4	(D)	(D)
47-	Transportation services, n.s.k., total Spanish	582	(D)	52	(D)	(D)	(D)	(D)	530	(D)	(D)
	Mexican	457	6,420	43	78	3,358	2	78	414	3,062	7
	Puerto Rican	18	313	2	(D)	(D)	(D)	(D)	16	(D)	(D)
	Cuban	35	331	2	(D)	(D)	(D)	(D)	33	(D)	(D)
	Other Central or South American	10	97	-	-	-	-	-	10	97	10
	Spanish not specified	62	646	5	5	200	1	40	57	446	8
46	Communication, total Spanish	31	1,367	15	104	1,255	7	84	16	112	7
	Mexican	21	944	10	57	884	6	88	11	60	5
	Puerto Rican	1		1	(D)	(D)	(D)	(D)	-	-	-
	Cuban	3	423	1	(D)	(D)	(D)	(D)	2		
	Other Central or South American	2		-	-	-	-	-	2	52	10
	Spanish not specified	4		3	42	309	14	103	1		
49	Electric, gas and sanitary services, total Spanish	100	2,995	14	81	2,462	6	176	86	533	6
	Mexican	78	2,715	11	75	2,299	7	209	67	416	6
	Puerto Rican	4	26	-	-	-	-	-	4	26	7
	Cuban	2	88	1	(D)	(D)	(D)	(D)	1		
	Other Central or South American	4		-	-	-	-	-	4	91	6
	Spanish not specified	12	166	2	(D)	(D)	(D)	(D)	10		
--	Transportation and other public utilities not allocated by industry, total Spanish	865	22,238	2	(D)	(D)	(D)	(D)	803	(D)	(D)
	Mexican	502	5,601	-	-	-	-	-	502	5,601	11
	Other Spanish	303	16,637	2	(D)	(D)	(D)	(D)	301	(D)	(D)
	Wholesale trade	2,300	274,407	953	4,223	245,078	4	257	1,347	29,329	22
	Mexican	1,427	203,794	752	3,406	187,842	5	250	675	15,952	24
	Other Spanish	873	70,613	201	817	57,236	4	285	672	13,377	20
501	Motor vehicles and automotive equipment, total Spanish	108	18,357	70	310	17,441	4	249	38	916	24
	Mexican	74	11,506	46	194	10,884	4	237	28	622	22
	Puerto Rican	4	121	3	(D)	(D)	(D)	(D)	1	(D)	(D)
	Cuban	11	2,629	8	42	2,610	5	326	3	19	6
	Other Central or South American	3	446	1	(D)	(D)	(D)	(D)	2	(D)	(D)
	Spanish not specified	16	3,655	12	62	3,559	5	297	4	96	24
5012	Automobiles and other motor vehicles, total Spanish	12	(D)	10	(D)	(D)	(D)	(D)	2	(D)	(D)
	Mexican	4	552	3	(D)	(D)	(D)	(D)	1	(D)	(D)
	Puerto Rican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Cuban	3	1,242	3	18	1,242	6	414	-	-	-
	Spanish not specified	4	1,430	3	(D)	(D)	(D)	(D)	1	(D)	(D)
5013	Automotive equipment, total Spanish	53	11,551	48	216	11,498	5	240	5	53	11
	Mexican	43	9,167	38	177	9,114	5	240	5	53	11
	Puerto Rican	1		1					-	-	-
	Cuban	3	1,124	3	15	1,124	3	225	-	-	-
	Other Central or South American	1		1					-	-	-
	Spanish not specified	5	1,260	5	24	1,260	5	252	-	-	-
5014	Tires and tubes, total Spanish	7	(D)	7	(D)	(D)	(D)	(D)	-	-	-
	Mexican	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
	Puerto Rican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Cuban	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	3	621	3	17	621	6	207	-	-	-
501-	Motor vehicles, n.s.k., total Spanish	36	(D)	5	17	1,865	3	373	31	(D)	(D)
	Mexican	25	1,702	3	(D)	(D)	(D)	(D)	22	(D)	(D)
	Puerto Rican	1	(D)	-	-	-	-	-	1	(D)	(D)
	Cuban	4	439	1	(D)	(D)	(D)	(D)	3	19	6
	Other Central or South American	2	(D)	-	-	-	-	-	2	(D)	(D)
	Spanish not specified	4	344	1	(D)	(D)	(D)	(D)	3	(D)	(D)

See footnotes at end of table.

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TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Wholesale trade--Continued										
502	Drugs, chemicals, and allied products, total Spanish	36	4,313	14	63	4,071	5	291	22	242	11
	Mexican	23	1,379	7	29	1,167	4	167	16	212	13
	Puerto Rican	1	2,561	1	34	2,904	5	415	-	-	-
	Cuban	2		2					-	-	-
	Other Central or South American	3	146	1					2	30	5
	Spanish not specified	7	227	3					4		
5022	Drugs, proprietaries, and sundries, total Spanish	14	3,561	9	50	3,538	6	393	5	23	5
	Mexican	8	802	4	(D)	(D)	(D)	(D)	4	(D)	(D)
	Puerto Rican	1	2,561	1	(D)	(D)	(D)	(D)	-	-	-
	Cuban	2		2	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	3	198	2	(D)	(D)	(D)	(D)	1	(D)	(D)
5029	Chemicals and allied products, n.e.c. total Spanish	22	752	5	13	533	3	107	17	219	13
	Mexican	15	577	3					12		
	Other Central or South American	3	146	1	13	533	3	107	2	219	13
	Spanish not specified	4	29	1					3		
503	Dry goods and apparel, total Spanish	57	7,409	17	92	6,672	5	392	40	737	18
	Mexican	29	1,123	6	22	698	4	116	23	425	18
	Puerto Rican	6	327	1					5		
	Cuban	5	3,456	4	43	3,906	7	651	1	235	29
	Other Central or South American	3	358	1					2		
	Spanish not specified	14	2,145	5	27	2,068	5	414	9	77	9
504	Groceries and related products, total Spanish	401	90,334	206	1,245	84,071	6	408	195	6,263	32
	Mexican	311	72,937	164	1,074	68,101	7	415	147	4,836	33
	Puerto Rican	18	2,901	9	(D)	(D)	(D)	(D)	9	(D)	(D)
	Cuban	31	6,213	16	70	5,722	4	358	15	491	33
	Other Central or South American	4	1,511	2	(D)	(D)	(D)	(D)	2	(D)	(D)
	Spanish not specified	37	6,772	15	68	6,127	5	408	22	645	29
5041	Groceries, general line, total Spanish	25	7,185	18	75	7,053	4	392	7	132	19
	Mexican	19	4,435	13	(D)	(D)	(D)	(D)	6	(D)	(D)
	Puerto Rican	3	1,036	2	(D)	(D)	(D)	(D)	1	(D)	(D)
	Spanish not specified	3	1,714	3	15	1,714	5	571	-	-	-
5042	Frozen foods, total Spanish	5	1,526	4	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Puerto Rican	1	(D)	-	-	-	-	-	1	(D)	(D)
	Cuban	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
5043	Dairy products, total Spanish	11	1,656	10	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	10	(D)	10	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	1	(D)	-	-	-	-	-	1	(D)	(D)
5044	Poultry and poultry products, total Spanish	13	5,308	13	62	5,308	5	408	-	-	-
	Mexican	10	4,160	10	57	4,160	6	416	-	-	-
	Puerto Rican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Cuban	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
5045	Confectionery, total Spanish	8	1,501	7	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	7	(D)	6	23	1,475	4	246	1	(D)	(D)
	Spanish not specified	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
5046	Fish and seafood, total Spanish	4	2,060	2	(D)	(D)	(D)	(D)	2	(D)	(D)
	Mexican	1	(D)	-	-	-	-	-	1	(D)	(D)
	Puerto Rican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Other Central or South American	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	1	(D)	-	-	-	-	-	1	(D)	(D)
5047	Meats and meat products, total Spanish	30	11,891	28	(D)	(D)	(D)	(D)	2	(D)	(D)
	Mexican	22	8,266	21	(D)	(D)	(D)	(D)	1	(D)	(D)
	Cuban	5	2,147	5	33	2,147	7	429	-	-	-
	Spanish not specified	3	1,478	2	(D)	(D)	(D)	(D)	1	(D)	(D)
5048	Fresh fruit and vegetables, total Spanish	52	40,213	51	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	49	38,831	48	(D)	(D)	(D)	(D)	1	(D)	(D)
	Cuban	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
5049	Groceries and related products, n.e.c., total Spanish	53	8,086	50	252	8,076	5	162	3	10	3
	Mexican	39	5,782	37	214	5,780	6	156	2	10	3
	Puerto Rican	4	(D)	3	(D)	(D)	(D)	(D)	1		
	Cuban	3	682	3	6	682	2	227	-	-	-
	Other Central or South American	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	6	1,255	6	27	1,255	5	209	-	-	-

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Wholesale trade--Continued										
504	Groceries and related products--Continued										
504-	Groceries, n.s.k., total Spanish	200	10,908	23	26	5,025	1	218	177	5,883	33
	Mexican	153	8,258	18	20	3,763	1	209	135	4,505	33
	Puerto Rican	8	(D)	2	(D)	(D)	(D)	(D)	6	240	40
	Cuban	17	1,080	2	(D)	(D)	(D)	(D)	15	(D)	(D)
	Other Central or South American	2	(D)	-	-	-	-	-	2	(D)	(D)
	Spanish not specified	20	808	1	(D)	(D)	(D)	(D)	19	(D)	(D)
505	Farm product raw materials, total Spanish	134	12,776	26	97	9,745	4	375	108	3,031	28
	Mexican	106	8,972	17	53	6,486	3	382	89	2,486	28
	Puerto Rican	4	292	2	(D)	(D)	(D)	(D)	2	(D)	(D)
	Cuban	3	53	-	-	-	-	-	3	53	18
	Other Central or South American	5	2,645	1	(D)	(D)	(D)	(D)	4	(D)	(D)
	Spanish not specified	16	814	6	12	501	2	84	10	313	31
506	Electrical goods, total Spanish	28	3,949	20	78	3,767	4	188	8	182	23
	Mexican	17	2,635	13	48	2,542	4	196	4	93	23
	Puerto Rican	1	797	-	-	-	-	-	1	(D)	(D)
	Cuban	2		2	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	8	517	5	(D)	(D)	(D)	(D)	3	(D)	(D)
5063	Electrical apparatus and equipment, total Spanish	8	2,254	7	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	5	1,478	4	(D)	(D)	(D)	(D)	1	(D)	(D)
	Cuban	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
5064	Electrical appliances, TV, and Radios, total Spanish	4	449	3	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	3	(D)	3	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	1	(D)	-	-	-	-	-	1	(D)	(D)
5065	Electronic parts and equipment, total Spanish	10	(D)	10	(D)	(D)	(D)	(D)	-	-	-
	Mexican	6	658	6	18	658	3	110	-	-	-
	Cuban	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	3	398	3	12	398	4	133	-	-	-
506-	Electrical goods, n.s.k., total Spanish	6	(D)	-	-	-	-	-	6	(D)	(D)
	Mexican	3	56	-	-	-	-	-	3	56	19
	Puerto Rican	1	(D)	-	-	-	-	-	1	(D)	(D)
	Spanish not specified	2	(D)	-	-	-	-	-	2	(D)	(D)
507	Hardware, plumbing and heating equipment, total Spanish	20	3,105	13	54	2,976	4	229	7	129	18
	Mexican	14	1,544	9	(D)	(D)	(D)	(D)	5	(D)	(D)
	Cuban	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
	Other Central or South American	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	(D)
5072	Hardware, total Spanish	5	608	5	21	608	4	122	-	-	-
	Mexican	4	(D)	4	(D)	(D)	(D)	(D)	-	-	-
	Cuban	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
5074	Plumbing and heating equipment, total Spanish	6	1,021	5	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	4	(D)	3	(D)	(D)	(D)	(D)	1	(D)	(D)
	Spanish not specified	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
5077	Air conditioning and refrigeration, total Spanish	4	1,357	3	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	(D)
	Other Central or South American	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
507-	Hardware, n.s.k., total Spanish	5	119	-	-	-	-	-	5	119	24
	Mexican	3	(D)	-	-	-	-	-	3	(D)	(D)
	Puerto Rican	-	-	-	-	-	-	-	-	-	-
	Cuban	1	(D)	-	-	-	-	-	1	(D)	(D)
	Spanish not specified	1	(D)	-	-	-	-	-	1	(D)	(D)

See footnotes at end of table.

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TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Wholesale trade--Continued										
508	Machinery, equipment and supplies, total Spanish	87	11,626	69	329	11,299	5	164	18	327	18
	Mexican	56	6,236	42	213	5,923	5	141	14	313	22
	Puerto Rican	8	1,795	5	80	3,731	7	339	3	14	4
	Cuban	7	1,950	6					1		
	Other Central or South American	3	312	3	7	312	2	104	-	-	-
	Spanish not specified	13	1,333	13	29	1,333	2	103	-	-	-
5081	Commercial machines and equipment, total Spanish	16	1,358	13	(D)	(D)	(D)	(D)	3	(D)	(D)
	Mexican	11	766	8	(D)	(D)	(D)	(D)	3	(D)	(D)
	Puerto Rican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	4	(D)	4	(D)	(D)	(D)	(D)	-	-	-
5082	Construction and mining machinery, total Spanish	5	(D)	5	(D)	(D)	(D)	(D)	-	-	-
	Mexican	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
	Other Central or South American	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
5083	Farm machinery and equipment, total Spanish	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
	Mexican	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
5084	Industrial machinery and equipment, total Spanish	13	2,063	12	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	8	958	7	(D)	(D)	(D)	(D)	1	(D)	(D)
	Puerto Rican	2		2					-	-	-
	Cuban	1	1,105	1	29	1,105	6	221	-	-	-
	Spanish not specified	2		2					-	-	-
5085	Industrial supplies, total Spanish	7	(D)	7	(D)	(D)	(D)	(D)	-	-	-
	Mexican	6	1,084	6	32	1,084	5	181	-	-	-
	Spanish not specified	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
5086	Professional equipment and supplies, total Spanish	14	3,234	12	(D)	(D)	(D)	(D)	2	(D)	(D)
	Mexican	7	845	5	(D)	(D)	(D)	(D)	2	(D)	(D)
	Puerto Rican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Cuban	4	1,465	4	20	1,465	5	366	-	-	-
	Other Central or South American	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
5087	Service establishment equipment, total Spanish	18	2,533	15	81	2,508	5	167	3	25	8
	Mexican	14	1,931	11	61	1,906	6	173	3	25	8
	Puerto Rican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	3	(D)	3	(D)	(D)	(D)	(D)	-	-	-
5088	Transportation equipment and supplies, total Spanish	3	243	3	8	243	3	81	-	-	-
	Mexican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Cuban	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Other Central or South American	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
5089	Machinery and equipment, n.e.c., total Spanish	9	(D)	-	-	-	-	-	9	(D)	(D)
	Mexican	5	247	-	-	-	-	-	5	247	49
	Puerto Rican	3	9	-	-	-	-	-	3	9	3
	Cuban	1	(D)	-	-	-	-	-	1	(D)	(D)
509	Miscellaneous wholesalers, total Spanish	797	48,725	194	626	38,116	3	196	603	10,609	18
	Mexican	482	33,368	138	461	26,552	3	192	344	6,816	20
	Puerto Rican	56	3,535	10	34	2,619	3	262	46	916	20
	Cuban	99	3,066	13	51	2,177	4	167	86	889	10
	Other Central or South American	27	2,041	7	26	1,821	4	260	20	220	11
	Spanish not specified	133	6,715	26	54	4,947	2	190	107	1,768	17
5091	Metals and minerals, except petroleum, total Spanish	4	261	4	16	261	4	65	-	-	-
	Mexican	3	(D)	3	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
5092	Petroleum and petroleum products, total Spanish	26	2,790	20	(D)	(D)	(D)	(D)	6	(D)	(D)
	Mexican	20	1,366	17	47	1,359	3	80	3	7	2
	Cuban	1	(D)	-	-	-	-	-	1	(D)	(D)
	Spanish not specified	5	(D)	3	(D)	(D)	(D)	(D)	2	(D)	(D)
5093	Scrap and waste materials, total Spanish	37	3,118	26	61	3,002	2	115	11	116	11
	Mexican	31	2,885	20	54	2,769	3	138	11	116	11
	Other Central or South American	1	233	1	7	233	1	39	-	-	-
	Spanish not specified	5		5							

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Wholesale trade—Continued										
509	Miscellaneous wholesalers—Continued										
5094	Tobacco and its products, total Spanish	3	1,177	2	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Cuban	1	(D)	-	-	-	-	-	1	(D)	(D)
	Spanish not specified	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
5095	Beer, wine, and distilled beverages, total Spanish	23	6,787	14	81	6,498	6	464	9	289	30
	Mexican	23	6,787	14	81	6,498	6	464	9	289	30
5096	Paper and its products, total Spanish	9	1,584	5	34	1,551	7	310	4	33	8
	Mexican	5	452	3	(D)	(D)	(D)	(D)	2	(D)	(D)
	Other Central or South American	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	3	(D)	1	(D)	(D)	(D)	(D)	2	(D)	(D)
5097	Furniture and homefurnishings, total Spanish	14	1,247	11	(D)	(D)	(D)	(D)	3	(D)	(D)
	Mexican	9	926	8	(D)	(D)	(D)	(D)	1	(D)	(D)
	Puerto Rican	-	-	-	-	-	-	-	-	-	-
	Cuban	5	321	3	(D)	(D)	(D)	(D)	2	(D)	(D)
5098	Lumber and construction materials, total Spanish	35	5,572	18	98	5,313	5	295	17	259	15
	Mexican	27	4,651	16	(D)	(D)	(D)	(D)	11	(D)	(D)
	Puerto Rican	1	206	-	-	-	-	-	1	(D)	(D)
	Cuban	3		1	(D)	(D)	(D)	(D)	2	(D)	(D)
	Spanish not specified	4	715	1	(D)	(D)	(D)	(D)	3	(D)	(D)
5099	Wholesalers, n.e.c., total Spanish	646	26,209	94	224	16,372	2	174	552	9,837	18
	Mexican	363	15,510	56	137	9,231	2	67	307	6,279	20
	Puerto Rican	55	3,535	10	34	2,619	3	262	45	916	20
	Cuban	89	2,535	9	25	1,761	3	198	80	774	10
	Other Central or South American	25	895	5	5	675	1	135	20	220	11
	Spanish not specified	114	3,734	14	23	2,086	2	149	100	1,648	16
—	Wholesale trade, not allocated by industry, total Spanish	632	73,813	324	1,329	66,920	4	207	308	6,893	22
	Mexican	315	64,094	310	1,276	64,026	4	207	5	68	14
	Other Spanish	317	9,719	14	53	2,894	4	207	303	6,825	23
	Retail trade, total Spanish	33,261	1,689,443	16,315	61,991	1,485,081	4	91	16,946	204,352	12
	Mexican	23,700	1,273,881	11,563	50,651	1,146,480	4	99	12,137	127,401	10
	Other Spanish	9,561	415,562	4,752	11,340	338,601	2	71	4,809	76,951	16
52	Building materials, and farm equipment, total Spanish	335	22,147	209	622	20,886	3	100	126	1,261	10
	Mexican	234	16,225	149	472	15,524	3	104	85	701	8
	Puerto Rican	18	930	10	18	792	2	79	8	108	14
	Cuban	20	1,082	13	21	988	2	76	7	94	13
	Other Central or South American	8	921	6	38	882	6	147	3	39	13
	Spanish not specified	54	3,018	31	73	2,700	2	87	23	319	14
521	Lumber and other building materials, total Spanish	116	8,957	67	295	8,536	4	127	49	421	9
	Mexican	93	8,688	55	227	8,370	4	116	38	318	8
	Puerto Rican	4	367	3					1		
	Cuban	3	466	1	39	1,260	7	210	2	60	15
	Other Central or South American	3	487	2					1		
	Spanish not specified	13	949	6	29	906	5	151	7	43	6
522	Plumbing and heating equipment dealers, total Spanish	18	(D)	17	38	1,203	2	71	1	(D)	(D)
	Mexican	12	997	12	31	997	3	83	-	-	-
	Puerto Rican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	5	(D)	4	(D)	(D)	(D)	(D)	1	(D)	(D)
523	Paint, glass, and wallpaper stores, Spanish	30	2,701	27	(D)	(D)	(D)	(D)	3	(D)	(D)
	Mexican	28	(D)	26	59	2,282	2	88	2	(D)	(D)
	Spanish not specified	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
524	Electrical supply stores, total Spanish	7	(D)	6	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	4	520	4	9	520	2	130	-	-	-
	Cuban	1	(D)	-	-	-	-	-	1	(D)	(D)
	Spanish not specified	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-

See footnotes at end of table.

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TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Retail trade--Continued										
52	Building materials and farm equipment--Continued										
525	Hardware and farm equipment, total Spanish	148	8,149	87	204	7,533	2	87	61	616	10
	Mexican	88	5,494	48	141	5,161	3	108	40	333	8
	Puerto Rican	11	458	6	8	390	1	65	5	68	14
	Cuban	16	614	12	14	552	1	46	4	62	16
	Other Central or South American	6	434	4	41	1,430	2	68	2	153	13
	Spanish not specified	27	1,149	17					10		
5251	Hardware stores, total Spanish	124	5,854	72	151	5,317	2	74	52	537	10
	Mexican	69	3,639	36	100	3,355	3	93	33	284	9
	Puerto Rican	11	458	6	8	390	1	65	5	68	14
	Cuban	16	614	12	14	552	1	46	4	62	16
	Other Central or South American	4	254	3	9	239	3	80	1	(D)	(D)
	Spanish not specified	24	889	15	20	781	1	52	9	108	12
5252	Farm equipment dealers, total Spanish	24	2,295	15	53	2,216	4	148	9	79	9
	Mexican	19	1,855	12	(D)	(D)	(D)	(D)	7	(D)	(D)
	Other Central or South American	2	440	1	(D)	(D)	(D)	(D)	1	(D)	(D)
	Spanish not specified	3		2	(D)	(D)	(D)	(D)	1	(D)	(D)
52-	Building materials and farm equipment, n.s.k., total Spanish	16	471	5	7	319	1	64	11	152	14
	Mexican	9	241	4	(D)	(D)	(D)	(D)	5	(D)	(D)
	Puerto Rican	2	230	-	-	-	-	-	2	(D)	(D)
	Spanish not specified	5		1	(D)	(D)	(D)	(D)	4	71	18
53	Retail general merchandise, total Spanish	2,627	35,183	275	738	23,896	3	87	2,352	11,287	5
	Mexican	1,944	23,291	176	517	15,861	3	90	1,768	7,430	4
	Puerto Rican	131	2,247	21	37	1,526	2	73	110	721	7
	Cuban	180	4,407	29	92	3,292	3	114	151	1,175	8
	Other Central or South American	66	1,195	10	21	876	2	88	56	319	6
	Spanish not specified	306	3,983	39	71	2,341	2	60	267	1,642	6
531	Department stores, total Spanish	4	(D)	1	(D)	(D)	(D)	(D)	3	7	2
	Mexican	3	87	1	(D)	(D)	(D)	(D)	2	(D)	(D)
	Puerto Rican	1	(D)	-	-	-	-	-	1	(D)	(D)
532	Mail order houses, total Spanish	39	(D)	6	(D)	(D)	(D)	(D)	33	89	3
	Mexican	22	188	4	(D)	(D)	(D)	(D)	18		
	Puerto Rican	4		-	-	-	-	-	4		
	Cuban	3	194	-	-	-	-	-	3	89	3
	Other Central or South American	2		-	-	-	-	-	2		
	Spanish not specified	8		2	(D)	(D)	(D)	(D)	6		
533	Variety stores, total Spanish	79	3,772	36	100	3,415	3	95	43	357	8
	Mexican	36	1,511	17	36	1,377	2	81	19	134	7
	Puerto Rican	10	(D)	2	(D)	(D)	(D)	(D)	8	(D)	(D)
	Cuban	8	1,013	4	32	973	8	243	4	40	10
	Other Central or South American	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
	Spanish not specified	23	813	12	22	708	2	59	11	105	10
534	Merchandising machine operators, total Spanish	190	3,311	32	61	2,361	2	74	158	950	6
	Mexican	158	2,520	22	42	1,709	2	78	136	811	6
	Puerto Rican	6	81	1	(D)	(D)	(D)	(D)	5	(D)	(D)
	Cuban	7	63	-	-	-	-	-	7	63	9
	Other Central or South American	5	323	5	8	323	2	65	-	-	-
	Spanish not specified	14	324	4	(D)	(D)	(D)	(D)	10	(D)	(D)
535	Direct selling organizations, total Spanish	2,084	13,365	81	145	4,857	2	60	1,983	8,508	4
	Mexican	1,556	8,548	48	94	2,842	2	59	1,508	5,706	4
	Puerto Rican	93	1,312	11	18	770	2	70	82	542	7
	Cuban	136	1,626	11	19	807	2	73	125	819	7
	Other Central or South American	48	297	2	14	438	1	40	46	1,441	5
	Spanish not specified	231	1,582	9					222		
539	Miscellaneous general merchandise, total Spanish	241	13,976	113	413	12,612	4	112	128	1,364	11
	Mexican	161	10,214	80	331	9,487	4	119	81	727	9
	Puerto Rican	17	696	7	15	614	2	88	10	82	8
	Cuban	26	1,763	14	41	1,512	3	108	12	251	21
	Other Central or South American	9	294	2	26	999	2	83	7	304	12
	Spanish not specified	28	1,009	10					18		

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Retail trade--Continued										
53	Retail general merchandise--Continued										
53-	General merchandise, n.s.k., total Spanish	10	287	6	8	275	1	46	4	12	3
	Mexican	8	(D)	4	(D)	(D)	(D)	(D)	4	12	3
	Spanish not specified	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
54	Food stores, total Spanish	6,378	372,582	3,211	8,074	314,744	3	98	3,167	57,838	18
	Mexican	4,061	258,041	1,893	5,892	220,933	3	117	2,168	37,108	17
	Puerto Rican	803	40,485	465	711	32,513	2	70	338	7,972	24
	Cuban	367	24,777	235	476	22,255	2	95	132	2,522	19
	Other Central or South American	97	5,705	54	119	4,822	2	89	43	883	21
	Spanish not specified	1,050	43,574	564	876	34,221	2	61	486	9,353	19
541	Grocery stores, total Spanish	4,958	315,213	2,598	6,323	267,726	2	103	2,360	47,488	20
	Mexican	3,099	217,554	1,474	4,544	187,104	3	127	1,625	30,450	19
	Puerto Rican	666	35,163	406	601	28,343	1	70	260	6,820	26
	Cuban	252	21,013	158	294	19,016	2	96	94	1,997	24
	Other Central or South American	70	4,612	39	79	3,916	2	100	31	696	22
	Spanish not specified	841	36,871	481	705	29,326	1	61	360	7,545	21
542	Meat and fish (seafood) stores, total Spanish	217	19,476	145	388	18,225	3	126	72	1,251	17
	Mexican	143	13,834	93	285	12,918	3	139	50	916	18
	Puerto Rican	23	1,856	18	34	1,777	2	99	5	79	16
	Cuban	14	1,680	11	27	1,623	2	148	3	57	19
	Other Central or South American	5	314	4					1		
	Spanish not specified	32	1,792	19	42	1,907	2	83	13	199	14
543	Fruit stores and vegetable markets, total Spanish	276	7,457	76	119	5,135	2	68	200	2,322	12
	Mexican	189	5,342	50	85	3,806	2	76	139	1,536	11
	Puerto Rican	29	739	11	13	473	1	43	18	266	15
	Cuban	16	278	2	(D)	(D)	(D)	(D)	14	(D)	(D)
	Other Central or South American	3	58	-	-	-	-	-	3	58	19
	Spanish not specified	39	1,040	13	(D)	(D)	(D)	(D)	26	(D)	(D)
544	Candy, nut, and confectionery stores, total Spanish	214	4,059	46	64	2,067	1	45	168	1,992	12
	Mexican	73	958	7	14	375	2	54	66	583	9
	Puerto Rican	52	1,136	15	16	659	1	44	37	477	13
	Cuban	18	331	5	5	172	1	34	13	159	12
	Other Central or South American	6	269	3	12	222	4	74	3	47	16
	Spanish not specified	65	1,365	16	17	639	1	40	49	726	15
545	Dairy products stores, total Spanish	18	994	13	(D)	(D)	(D)	(D)	5	(D)	(D)
	Mexican	9	414	7	(D)	(D)	(D)	(D)	2	(D)	(D)
	Puerto Rican	2	110	1	(D)	(D)	(D)	(D)	1	(D)	(D)
	Cuban	2		1	(D)	(D)	(D)	(D)	1	(D)	(D)
	Spanish not specified	5	470	4	(D)	(D)	(D)	(D)	1	(D)	(D)
546	Retail bakeries, total Spanish	459	16,046	247	943	13,573	4	55	212	2,473	12
	Mexican	280	13,309	202	802	11,269	4	56	178	2,031	11
	Puerto Rican	18	630	6	23	451	4	75	12	179	15
	Cuban	20	583	11	34	511	3	46	9	72	8
	Other Central or South American	8	266	6					2		
	Spanish not specified	33	1,267	22	84	1,342	3	48	11	191	15
5462	Retail bakeries, baking and selling, total Spanish	128	7,657	126	(D)	(D)	(D)	(D)	2	(D)	(D)
	Mexican	109	6,297	107	(D)	(D)	(D)	(D)	2	(D)	(D)
	Puerto Rican	5	393	5	19	393	4	78	-	-	-
	Cuban	5	341	5	20	341	4	68	-	-	-
	Other Central or South American	4	180	4	19	180	5	45	-	-	-
	Spanish not specified	5	(D)	5	(D)	(D)	(D)	(D)	-	-	-
5463	Retail bakeries, selling only, total Spanish	9	365	9	26	365	3	41	-	-	-
	Mexican	8	(D)	8	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
546-	Retail bakeries, n.s.k., total Spanish	322	8,024	112	(D)	(D)	(D)	(D)	210	(D)	(D)
	Mexican	263	(D)	87	(D)	(D)	(D)	(D)	176	1,957	11
	Puerto Rican	13	237	1	(D)	(D)	(D)	(D)	12	(D)	(D)
	Cuban	15	242	6	14	170	2	28	9	72	8
	Other Central or South American	4	(D)	2	(D)	(D)	(D)	(D)	2	(D)	(D)
	Spanish not specified	27	747	16	25	581	2	36	11	166	15

See footnotes at end of table.

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TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Retail trade--Continued										
54	Food stores--Continued										
549	Miscellaneous food stores, total										
	Spanish	224	6,769	75	129	4,521	2	60	149	2,248	15
	Mexican	160	4,788	53	99	3,225	2	61	107	1,563	15
	Puerto Rican	12	577	7	12	435	2	62	5	142	28
	Cuban	13	493	5	8	359	2	72	8	134	17
	Other Central or South American	5	186	2	10	502	1	50	3	409	14
	Spanish not specified	34	725	8					26		
54-	Food stores, n.s.k., total Spanish	12	2,568	11	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	8	1,851	7	(D)	(D)	(D)	(D)	1	(D)	(D)
	Puerto Rican	1	717	1	12	717	3	179	-	-	-
	Cuban	2		2					-	-	-
	Spanish not specified	1		1					-	-	-
55	Automotive dealers and service stations, total Spanish	4,087	314,659	2,706	7,605	293,405	3	108	1,381	21,254	15
	Mexican	3,190	240,455	2,062	5,853	223,467	3	108	1,128	16,993	15
	Puerto Rican	139	15,896	109	320	15,262	3	140	30	634	21
	Cuban	247	21,114	192	511	20,499	3	107	55	615	11
	Other Central or South American	132	12,540	93	308	11,682	3	126	39	858	22
	Spanish not specified	379	24,654	250	583	22,500	2	90	129	2,154	17
551	New and used car dealers, total Spanish	426	60,878	207	993	57,566	5	278	219	3,312	15
	Mexican	337	48,914	164	819	46,132	5	281	173	2,782	16
	Puerto Rican	12	3,669	7	50	3,611	7	516	5	58	12
	Cuban	22	2,300	9	38	2,174	4	242	13	126	10
	Other Central or South American	14	2,966	6	37	2,911	6	486	8	55	7
	Spanish not specified	41	3,029	21	49	2,738	2	130	20	281	15
553	Tire, battery, and accessory dealers, total Spanish	270	14,734	128	339	13,247	3	103	142	1,487	10
	Mexican	227	13,248	111	306	12,019	3	108	116	1,229	11
	Puerto Rican	7	396	3	5	351	2	117	4	45	11
	Cuban	11	371	5	9	304	2	61	6	67	11
	Other Central or South American	3	53	2	19	573	2	64	1	146	9
	Spanish not specified	22	666	7					15		
554	Gasoline service stations, total Spanish	3,268	234,178	2,324	6,178	218,329	3	94	944	15,849	17
	Mexican	2,541	174,891	1,756	4,697	162,309	3	92	785	12,582	16
	Puerto Rican	115	11,378	95	256	10,855	3	114	20	523	26
	Cuban	208	18,162	176	457	17,770	3	101	32	392	12
	Other Central or South American	110	9,422	84	263	8,657	3	103	26	765	29
	Spanish not specified	294	20,325	213	505	18,738	2	88	81	1,587	20
559	Miscellaneous automotive dealers, total Spanish	116	4,823	47	95	4,263	2	91	69	560	8
	Mexican	82	3,392	31	61	3,002	2	97	51	390	8
	Puerto Rican	5	433	4					1		
	Cuban	5	276	2	18	758	3	108	3	69	10
	Other Central or South American	4	98	1					3		
	Spanish not specified	20	604	9	16	503	2	56	11	101	9
55-	Automotive dealers and service stations, n.s.k., total Spanish	7	46	-	-	-	-	-	7	46	7
	Mexican	3	10	-	-	-	-	-	3	10	3
	Cuban	1	36	-	-	-	-	-	1	36	9
	Other Central or South American	1		-	-	-	-	-	1		
	Spanish not specified	2		-	-	-	-	-	2		
56	Apparel and accessory stores, total Spanish	906	32,732	356	1,018	27,278	3	77	550	5,454	10
	Mexican	520	19,655	216	636	16,937	3	78	304	2,718	9
	Puerto Rican	94	3,775	28	96	2,925	3	101	65	850	13
	Cuban	83	3,170	36	109	2,543	3	71	57	627	11
	Other Central or South American	30	1,184	12	46	995	4	83	18	189	11
	Spanish not specified	169	4,948	63	131	3,878	2	62	106	1,070	10
561	Men's and boys', clothing and furnishings, total Spanish	57	5,282	51	156	5,005	3	98	6	277	46
	Mexican	33	3,052	29	(D)	(D)	(D)	(D)	4	(D)	(D)
	Puerto Rican	7	1,148	6	(D)	(D)	(D)	(D)	1	(D)	(D)
	Cuban	5	373	5	14	373	3	75	-	-	-
	Other Central or South American	1	709	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	11		10	17	555	2	56	1	(D)	(D)

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Retail trade--Continued										
56	Apparel and accessory stores--Continued										
562	Women's ready to wear store, total Spanish	273	6,687	88	240	5,412	3	62	185	1,275	7
	Mexican	148	3,590	50	140	3,115	3	62	98	475	5
	Puerto Rican	27	329	4	4	169	1	42	23	160	7
	Cuban	38	1,015	12	34	748	3	62	26	267	10
	Other Central or South American	14	600	7	27	570	4	81	7	30	4
	Spanish not specified	46	1,153	15	35	810	2	54	31	343	11
563	Women's accessory and specialty stores, total Spanish	47	662	9	54	312	6	35	38	350	9
	Mexican	24	255	5	24	120	5	24	19	135	7
	Puerto Rican	3	58	-	-	-	-	-	3	58	19
	Cuban	8	237	4	30	192	8	48	4	45	11
	Other Central or South American	1	112	-	-	-	-	-	1	112	9
	Spanish not specified	11		-	-	-	-	-	11		
564	Children's and infants' wear stores, total Spanish	9	168	6	(D)	(D)	(D)	(D)	3	(D)	(D)
	Mexican	6	120	4	(D)	(D)	(D)	(D)	2	(D)	(D)
	Spanish not specified	3	48	2	(D)	(D)	(D)	(D)	1	(D)	(D)
565	Family clothing stores, total Spanish	65	6,525	51	227	6,264	4	123	14	261	19
	Mexican	47	5,358	38	192	5,234	5	138	9	124	14
	Puerto Rican	4	115	2					2		
	Cuban	6	294	4	25	580	3	73	2	137	27
	Other Central or South American	3	308	2					1		
	Spanish not specified	5	450	5	10	450	2	90	-	-	-
566	Shoe stores, total Spanish	53	4,100	45	140	4,016	3	89	8	84	11
	Mexican	35	2,349	30	89	2,300	3	77	5	49	10
	Puerto Rican	4	(D)	3	4	173	1	58	1	(D)	(D)
	Cuban	3	464	3	11	464	4	155	-	-	-
	Other Central or South American	1	(D)	-	-	-	-	-	1	(D)	(D)
	Spanish not specified	10	(D)	9	36	1,079	4	120	1	(D)	(D)
567	Custom stores, total Spanish	39	880	26	51	709	2	27	13	171	13
	Mexican	24	555	17	36	455	2	27	7	100	14
	Puerto Rican	1	70	1	5	70	2	23	-	-	-
	Other Central or South American	2		2					-	-	-
	Spanish not specified	12	255	6	10	184	2	31	6	71	12
568	Furriers and fur shops, total Spanish	4	(D)	-	-	-	-	-	4	(D)	(D)
	Mexican	1	(D)	-	-	-	-	-	1	(D)	(D)
	Other Central or South American	1	(D)	-	-	-	-	-	1	(D)	(D)
	Spanish not specified	2	(D)	-	-	-	-	-	2	(D)	(D)
569	Miscellaneous apparel and accessories, total Spanish	353	7,673	78	127	4,732	2	61	275	2,941	11
	Mexican	200	4,364	43	75	2,809	2	65	157	1,555	10
	Puerto Rican	47	1,303	12	21	764	2	64	35	539	15
	Cuban	32	780	8	13	484	2	61	24	296	12
	Other Central or South American	7	66	-	-	-	-	-	7	66	9
	Spanish not specified	67	1,160	15	18	675	1	45	52	485	9
56-	Apparel and accessory stores, n.s.k., total Spanish	6	(D)	2	(D)	(D)	(D)	(D)	4	(D)	(D)
	Mexican	2	(D)	-	-	-	-	-	2	(D)	(D)
	Puerto Rican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Cuban	1	(D)	-	-	-	-	-	1	(D)	(D)
	Spanish not specified	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
57	Furniture and homefurnishing stores, total Spanish	910	40,938	373	1,002	35,147	3	94	537	5,791	11
	Mexican	618	29,158	249	732	25,750	3	103	369	3,408	9
	Puerto Rican	65	2,840	25	61	2,289	2	92	40	551	14
	Cuban	66	3,363	28	73	2,638	3	94	38	725	19
	Other Central or South American	24	1,001	16	31	908	2	57	8	93	12
	Spanish not specified	137	4,576	55	105	3,562	2	65	82	1,014	12
571	Furniture and homefurnishing stores, total Spanish	306	18,333	186	510	16,741	3	90	120	1,592	13
	Mexican	216	12,958	125	369	12,009	3	96	91	949	10
	Puerto Rican	16	1,478	13	37	1,439	3	111	3	39	13
	Cuban	23	1,785	14	42	1,449	3	104	9	336	37
	Other Central or South American	9	396	8	62	1,844	2	54	1	268	16
	Spanish not specified	42	1,716	26					16		

See footnotes at end of table.

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TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Retail trade--Continued										
57	Furniture and home furnishing stores--Continued										
5712	Furniture stores, total Spanish	234	13,983	126	336	12,496	3	99	108	1,487	14
	Mexican	168	9,861	86	246	9,004	3	105	82	857	10
	Puerto Rican	13	1,295	10	28	1,256	3	126	3	39	13
	Cuban	16	1,361	8	22	1,034	3	129	8	327	41
	Other Central or South American	7	310	6	40	1,202	2	55	1	264	18
	Spanish not specified	30	1,156	16					14		
5713	Floor covering stores, total Spanish	35	2,669	29	(D)	(D)	(D)	(D)	6	(D)	(D)
	Mexican	27	2,215	23	83	2,190	4	95	4	25	6
	Puerto Rican	1		1	(D)	(D)	(D)	(D)	-	-	-
	Cuban	1	454	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	6		4	5	280	1	70	2	(D)	(D)
5714	Drapery and upholstery stores, total Spanish	28	1,149	23	(D)	(D)	(D)	(D)	5	(D)	(D)
	Mexican	15	544	11	30	499	3	45	4	45	11
	Puerto Rican	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
	Cuban	4	238	3	(D)	(D)	(D)	(D)	1	(D)	(D)
	Other Central or South American	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	5	206	5	10	206	2	41	-	-	-
5715	China, glassware, and metalware stores, total Spanish	9	532	8	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	6	338	5	(D)	(D)	(D)	(D)	1	(D)	(D)
	Cuban	2	194	2	6	194	2	65	-	-	-
	Spanish not specified	1		1					-	-	-
572	Household appliance stores, total Spanish	128	4,831	36	105	3,966	3	110	92	865	9
	Mexican	93	3,881	28	87	3,326	3	119	65	555	9
	Puerto Rican	7	273	2	(D)	(D)	(D)	(D)	5	(D)	(D)
	Cuban	9	317	3	7	259	2	86	6	58	10
	Other Central or South American	2	360	1	(D)	(D)	(D)	(D)	1	(D)	(D)
	Spanish not specified	17		2	(D)	(D)	(D)	(D)	15	224	15
573	Radio, television, and music stores, total Spanish	272	11,558	102	269	9,815	3	96	170	1,743	10
	Mexican	171	8,265	69	198	7,361	3	107	102	904	9
	Puerto Rican	31	672	8	13	412	2	52	23	260	11
	Cuban	17	658	6	11	442	2	74	11	216	20
	Other Central or South American	5	239	2	47	1,600	2	84	3	363	11
	Spanish not specified	48	1,724	17					31		
5732	Radio and television stores, total Spanish	44	4,674	32	108	4,496	3	141	12	178	15
	Mexican	31	3,670	22	79	3,526	4	160	9	144	16
	Puerto Rican	2	350	2	(D)	(D)	(D)	(D)	-	-	-
	Cuban	3		2	(D)	(D)	(D)	(D)	1	(D)	(D)
	Spanish not specified	8	654	6	(D)	(D)	(D)	(D)	2	(D)	(D)
5733	Music stores, total Spanish	50	3,561	38	(D)	(D)	(D)	(D)	12	(D)	(D)
	Mexican	36	2,917	28	93	2,864	3	102	8	53	7
	Puerto Rican	3	143	3	4	143	1	48	-	-	-
	Cuban	2	132	2	4	132	1	44	-	-	-
	Other Central or South American	1		1					-	-	-
	Spanish not specified	8	369	4	11	309	3	77	4	60	15
573-	Radio, television, and music stores n.s.k. total Spanish	178	3,323	32	(D)	(D)	(D)	(D)	146	(D)	(D)
	Mexican	104	1,678	19	26	971	1	51	85	707	8
	Puerto Rican	26	420	3	4	160	1	53	23	260	11
	Cuban	12	312	2	(D)	(D)	(D)	(D)	10	(D)	(D)
	Other Central or South American	4	212	1	(D)	(D)	(D)	(D)	3	(D)	(D)
	Spanish not specified	32	701	7	12	463	2	66	25	238	10
58	Eating and drinking places, total Spanish	7,518	264,849	3,740	16,389	222,091	4	59	3,778	42,758	11
	Mexican	6,117	216,356	3,059	13,981	181,975	5	59	3,058	34,381	11
	Puerto Rican	305	9,870	146	382	7,682	3	53	159	2,188	14
	Cuban	215	7,346	100	412	6,101	4	61	115	1,245	11
	Other Central or South American	117	5,121	66	320	4,483	5	68	51	638	13
	Spanish not specified	764	26,156	369	1,294	21,850	4	59	395	4,306	11

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Retail trade--Continued										
59	Miscellaneous retail stores, total Spanish	3,800	124,543	1,145	3,243	98,634	3	86	2,655	25,909	10
	Mexican	2,716	91,700	859	2,438	73,938	3	86	1,857	17,762	10
	Puerto Rican	235	7,337	70	133	5,516	2	79	165	1,821	11
	Cuban	223	6,991	50	200	5,407	4	108	173	1,584	9
	Other Central or South American	121	3,168	32	94	2,365	3	74	89	803	9
	Spanish not specified	505	15,347	134	378	11,408	3	85	371	3,939	11
591	Drug stores, and proprietary stores, total Spanish	272	25,761	213	940	24,766	4	116	59	995	17
	Mexican	214	20,127	169	732	19,282	4	114	45	845	19
	Puerto Rican	18	1,443	13	28	1,375	2	106	5	68	14
	Cuban	11	1,304	9	95	2,088	7	149	2	27	9
	Other Central or South American	6	811	5					1		
	Spanish not specified	23	2,076	17	65	2,021	4	119	6	55	9
592	Liquor stores, total Spanish	439	29,960	249	651	25,850	3	104	190	4,110	22
	Mexican	376	24,573	210	548	21,102	3	100	166	3,471	21
	Puerto Rican	19	1,538	12	31	1,374	3	115	7	164	23
	Cuban	4	260	3	9	605	2	101	1	15	5
	Other Central or South American	5	360	3					2		
	Spanish not specified	35	3,229	21	63	2,769	3	132	14	460	33
593	Antique stores and secondhand stores, total Spanish	294	5,839	62	155	4,193	3	68	232	1,646	7
	Mexican	234	4,829	51	118	3,556	2	70	183	1,273	7
	Puerto Rican	8	86	-	-	-	1	1	8	66	8
	Cuban	16	449	5	28	385	6	77	11	64	6
	Other Central or South American	10	108	1	9	252	2	42	9	243	8
	Spanish not specified	26	387	5					21		
594	Book and Stationery stores, total Spanish	13	584	7	26	551	4	79	6	33	6
	Mexican	10	473	5	(D)	(D)	(D)	(D)	5	(D)	(D)
	Cuban	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
5942	Book stores, total Spanish	11	(D)	6	(D)	(D)	(D)	(D)	5	(D)	(D)
	Mexican	8	254	4	16	248	4	62	4	6	2
	Cuban	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
5943	Stationery stores, total Spanish	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Mexican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
594-	Book and Stationery stores, n.s.k., total Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)
	Mexican	1	(D)	-	-	-	-	-	1	(D)	(D)
595	Sporting goods stores and bicycle shops, total Spanish	99	4,058	51	160	3,495	3	69	48	563	12
	Mexican	70	2,288	34	78	1,855	2	55	36	433	12
	Puerto Rican	7	572	4	(D)	(D)	(D)	(D)	3	(D)	(D)
	Cuban	1	58	1	(D)	(D)	(D)	(D)	-	-	-
	Other Central or South American	2		-	-	-	-	-	2	(D)	(D)
	Spanish not specified	19	1,140	12	73	1,077	6	90	7	63	9
596	Farm and garden supply stores, total Spanish	50	5,957	33	151	5,697	5	173	17	260	15
	Mexican	38	4,446	29	123	4,312	4	149	9	134	15
	Puerto Rican	1	412	1	(D)	(D)	(D)	(D)	-	-	-
	Cuban	1		1	(D)	(D)	(D)	(D)	1	(D)	(D)
	Other Central or South American	1		1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	9	1,099	2	(D)	(D)	(D)	(D)	7	(D)	(D)
5962	Hay grain and feed stores, total Spanish	12	3,643	12	82	3,643	7	304	-	-	-
	Mexican	11	(D)	11	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
5969	Farm and garden supply stores, n.e.c., total Spanish	9	1,047	7	(D)	(D)	(D)	(D)	2	(D)	(D)
	Mexican	6	454	4	(D)	(D)	(D)	(D)	2	(D)	(D)
	Puerto Rican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Other Central or South American	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
596-	Farm and garden supply stores, n.s.k., total Spanish	29	1,267	(D)	(D)	(D)	(D)	(D)	15	(D)	(D)
	Mexican	21	1,141	14	(D)	(D)	(D)	(D)	7	(D)	(D)
	Cuban	1	126	-	-	-	-	-	1	126	16
	Spanish not specified	7		-	-	-	-	-	7		

See footnotes at end of table.

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TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Retail trade--Continued										
59	Miscellaneous retail stores--Con.										
597	Jewelry stores, total Spanish	378	6,989	72	131	4,041	2	56	306	2,948	10
	Mexican	163	2,882	32	60	1,674	2	52	131	1,308	9
	Puerto Rican	44	967	10	16	599	2	60	34	368	11
	Cuban	63	1,384	11	22	848	2	77	52	536	10
	Other Central or South American	19	285	4	4	128	1	32	15	157	10
	Spanish not specified	89	1,471	15	29	792	2	53	74	679	9
598	Fuel and ice dealers, total Spanish	59	2,096	27	61	1,591	2	59	32	505	16
	Mexican	39	1,561	20	41	1,235	2	62	19	326	17
	Puerto Rican	4	173	1	(D)	(D)	(D)	(D)	3	78	26
	Cuban	2		-	-	-	-	-	2	(D)	(D)
	Other Central or South American	4	158	3	(D)	(D)	(D)	(D)	1	(D)	(D)
	Spanish not specified	10	204	3	5	132	2	44	7	72	10
599	Retail stores, n.e.c., total Spanish	2,187	43,124	426	959	28,324	2	66	1,761	14,800	8
	Mexican	1,566	30,406	305	689	20,386	2	67	1,261	10,020	8
	Puerto Rican	133	2,497	28	44	1,460	2	52	105	1,037	10
	Cuban	123	3,482	20	85	2,560	4	128	103	922	9
	Other Central or South American	74	1,079	15	22	568	1	38	59	511	9
	Spanish not specified	291	5,660	58	119	3,350	2	58	233	2,310	10
5992	Florists, total Spanish	281	5,827	82	237	4,371	3	53	199	1,456	7
	Mexican	231	4,779	69	205	3,751	3	54	162	1,028	6
	Puerto Rican	12	162	2	6	105	2	53	10	215	14
	Cuban	6	158	1					5		
	Other Central or South American	7	161	3	7	153	2	51	4	8	2
	Spanish not specified	25	567	7	19	362	3	52	18	205	11
5993	Cigar stores and stands, total Spanish	50	1,764	13	34	1,346	3	104	37	418	11
	Mexican	28	1,342	8	28	1,130	4	141	20	212	11
	Puerto Rican	6	123	1	(D)	(D)	(D)	(D)	5	(D)	(D)
	Cuban	3	27	-	-	-	-	-	3	27	9
	Other Central or South American	2	272	1	(D)	(D)	(D)	(D)	1	(D)	(D)
	Spanish not specified	11		3	(D)	(D)	(D)	(D)	8	110	14
5994	News dealers and news stands, total Spanish	12	476	10	(D)	(D)	(D)	(D)	2	(D)	(D)
	Mexican	11	(D)	9	16	426	2	47	2	(D)	(D)
	Spanish not specified	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
5995	Hobby, toy and game shops, total Spanish	5	126	4	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	5	126	4	(D)	(D)	(D)	(D)	1	(D)	(D)
5996	Camera and photographic supply stores, total Spanish	8	622	6	(D)	(D)	(D)	(D)	2	(D)	(D)
	Mexican	6	563	5	(D)	(D)	(D)	(D)	1	(D)	(D)
	Cuban	2	59	1	(D)	(D)	(D)	(D)	1	(D)	(D)
5997	Gift, novelty and souvenir shops, total Spanish	61	3,917	32	106	3,752	3	117	29	165	6
	Mexican	34	2,121	19	48	2,031	3	107	15	90	6
	Puerto Rican	3	86	2	(D)	(D)	(D)	(D)	1	29	6
	Cuban	9	1,583	5	38	1,515	8	303	4	-	-
	Other Central or South American	2		2	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	13	127	4	11	81	3	20	9	46	5
5999	Miscellaneous retail stores, n.e.c., total Spanish	1,770	30,392	279	535	17,649	2	63	1,491	12,743	9
	Mexican	1,251	21,047	191	366	12,371	2	65	1,060	8,676	8
	Puerto Rican	112	2,126	23	34	1,239	1	54	89	887	10
	Cuban	103	1,694	13	45	963	3	74	90	731	8
	Other Central or South American	63	847	9	9	347	1	39	54	500	9
	Spanish not specified	241	4,678	43	81	2,729	2	63	198	1,949	10
59-	Retail stores, n.s.k., total Spanish	9	175	5	9	126	2	25	4	49	12
	Mexican	6	115	4	(D)	(D)	(D)	(D)	2	(D)	(D)
	Puerto Rican	1		1	(D)	(D)	(D)	(D)	-	-	-
	Cuban	1	60	-	-	-	-	-	1	(D)	(D)
	Spanish not specified	1		-	-	-	-	-	1	(D)	(D)
--	Retail trade, not allocated by industry, total Spanish	6,700	481,800	4,300	23,300	449,000	5	104	2,400	32,800	14
	Mexican	4,300	379,000	2,900	20,100	372,100	7	128	1,400	6,900	5
	Other Spanish	2,400	102,800	1,400	3,200	76,900	2	55	1,000	25,900	26

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Finance, insurance, and real estate, total Spanish	7,865	109,767	1,114	2,399	80,279	2	(D)	6,751	29,488	(D)
	Mexican	5,988	63,956	740	1,429	40,615	2	(D)	5,248	23,341	(D)
	Other Spanish	1,877	45,811	374	970	39,664	3	(D)	1,503	6,147	(D)
60	Banking, total Spanish	18	1,246	6	(D)	(D)	(D)	(D)	12	(D)	(D)
	Mexican	11	470	3	14	431	5	144	8	39	5
	Puerto Rican	1	262	-	-	-	-	-	1	(D)	(D)
	Cuban	3		1	(D)	(D)	(D)	(D)	2	(D)	(D)
	Spanish not specified	3	514	2	(D)	(D)	(D)	(D)	1	(D)	(D)
61	Credit agencies other than banks, total Spanish	91	2,280	50	120	2,063	2	41	41	217	5
	Mexican	82	2,171	49	(D)	(D)	(D)	(D)	33	(D)	(D)
	Puerto Rican	1	109	-	-	-	-	-	1	(D)	(D)
	Spanish not specified	8		1	(D)	(D)	(D)	(D)	7	34	5
614	Personal credit institutions, total Spanish	43	1,512	38	(D)	(D)	(D)	(D)	5	(D)	(D)
	Mexican	40	1,484	38	(D)	(D)	(D)	(D)	2	(D)	(D)
	Spanish not specified	3	28	-	-	-	-	-	3	28	9
615	Business credit institution, total Spanish	3	6	-	-	-	-	-	3	6	2
	Mexican	2	6	-	-	-	-	-	2	6	2
	Spanish not specified	1		-	-	-	-	-	1		
616	Loan correspondents and brokers, total Spanish	7	134	4	(D)	(D)	(D)	(D)	3	(D)	(D)
	Mexican	7	134	4	(D)	(D)	(D)	(D)	3	(D)	(D)
61-	Credit agencies, n.s.k., total Spanish	38	628	8	17	459	2	57	30	169	6
	Mexican	33	548	7	(D)	(D)	(D)	(D)	26	(D)	(D)
	Puerto Rican	1	80	-	-	-	-	-	1	(D)	(D)
	Spanish not specified	4		1	(D)	(D)	(D)	(D)	3	5	2
62	Security, commodity brokers and services, total Spanish	480	4,161	37	71	3,334	2	90	443	827	2
	Mexican	331	2,497	23	42	1,944	2	85	308	553	2
	Puerto Rican	5	46	2	(D)	(D)	(D)	(D)	3	(D)	(D)
	Cuban	10	22	-	-	-	-	-	10	22	2
	Other Central or South American	13	130	2	(D)	(D)	(D)	(D)	11	(D)	(D)
	Spanish not specified	121	1,466	10	24	1,245	2	125	111	221	2
621	Security brokers and dealers, total, Spanish	421	3,356	29	57	2,786	2	96	392	570	1
	Mexican	294	1,944	19	34	1,549	2	82	275	395	1
	Puerto Rican	3	13	1	(D)	(D)	(D)	(D)	2	(D)	(D)
	Cuban	5	131	-	-	-	-	-	5	(D)	(D)
	Other Central or South American	13		2	(D)	(D)	(D)	(D)	11	22	2
	Spanish not specified	106	1,268	7	19	1,119	3	160	99	149	2
62-	Commodity brokers and services, total Spanish	59	805	8	14	548	2	69	51	257	5
	Mexican	37	553	4	8	395	2	99	33	158	5
	Puerto Rican	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
	Cuban	5	21	-	-	-	-	-	5	21	4
	Spanish not specified	15	(D)	3	(D)	(D)	(D)	(D)	12	(D)	(D)
63	Insurance carriers, total Spanish	20	220	2	(D)	(D)	(D)	(D)	18	(D)	(D)
	Mexican	11	126	2	(D)	(D)	(D)	(D)	9	(D)	(D)
	Cuban	3	71	-	-	-	-	-	3	71	24
	Other Central or South American	1	23	-	-	-	-	-	1	23	4
	Spanish not specified	5		-	-	-	-	-	5		
64	Insurance agents, brokers, and services, total Spanish	935	11,090	148	257	6,029	2	41	787	5,061	6
	Mexican	664	7,579	105	187	4,122	2	39	559	3,457	6
	Puerto Rican	42	333	3	4	86	1	29	39	247	6
	Cuban	42	492	6	10	187	2	31	36	305	8
	Other Central or South American	24	632	5	8	496	2	99	19	136	7
	Spanish not specified	163	2,054	29	48	1,138	2	39	134	916	7

See footnotes at end of table.

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TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Finance, insurance, and real estate--Continued										
65pt.	Real estate, total Spanish	3,900	65,251	541	1,418	51,262	3	95	3,359	13,989	4
	Mexican	2,805	32,696	337	728	22,539	2	67	2,468	10,157	4
	Puerto Rican	118	5,305	14	53	4,906	4	350	104	399	4
	Cuban	201	5,281	44	141	4,535	3	103	157	746	5
	Other Central or South American	96	1,422	14	31	1,053	2	75	82	369	5
	Spanish not specified	680	20,547	132	465	18,229	4	138	548	2,318	4
651	Real estate operators and lessors, total Spanish	1,376	32,402	247	644	25,918	3	105	1,129	6,484	6
	Mexican	1,008	16,051	159	328	11,151	2	70	849	4,900	6
	Puerto Rican	55	4,947	8	45	4,709	6	589	47	238	5
	Cuban	78	1,078	11	20	712	2	65	67	366	5
	Other Central or South American	42	603	6	20	389	3	65	36	214	6
	Spanish not specified	193	9,723	63	231	8,957	4	142	130	766	6
653	Agents, brokers and managers, total Spanish	2,409	27,507	240	565	20,603	2	86	2,169	6,904	3
	Mexican	1,733	14,385	153	298	9,532	2	62	1,580	4,853	3
	Puerto Rican	62	352	6	8	197	1	33	56	155	3
	Cuban	104	2,443	19	58	2,112	3	111	85	331	4
	Other Central or South American	54	819	8	11	664	1	83	46	155	3
	Spanish not specified	456	9,508	54	190	8,098	4	150	402	1,410	4
654	Title abstract companies, total Spanish	10	310	6	(D)	(D)	(D)	(D)	4	(D)	(D)
	Mexican	4	137	2	(D)	(D)	(D)	(D)	2	(D)	(D)
	Spanish not specified	6	173	4	(D)	(D)	(D)	(D)	2	(D)	(D)
655	Subdividers and developers, total Spanish	47	1,914	15	(D)	(D)	(D)	(D)	32	(D)	(D)
	Mexican	30	864	9	30	575	3	64	21	289	14
	Cuban	6	830	4	(D)	(D)	(D)	(D)	2	(D)	(D)
	Spanish not specified	11	220	2	(D)	(D)	(D)	(D)	9	(D)	(D)
656	Operative builders, total Spanish	19	2,053	19	95	2,053	5	108	-	-	-
	Mexican	7	955	7	48	955	7	136	-	-	-
	Cuban	8	666	8	34	666	4	83	-	-	-
	Spanish not specified	4	432	4	13	432	3	108	-	-	-
65-	Real estate operators and lessors, n.s.k., total Spanish	39	1,065	14	30	907	2	65	25	158	6
	Mexican	23	304	7	15	195	2	28	16	109	6
	Puerto Rican	1	270	-	-	-	-	-	1	(D)	(D)
	Cuban	5		2	15	712	2	102	3	27	9
	Spanish not specified	10	491	5					5	(D)	(D)
66	Combined real estate, insurance, etc., total Spanish	64	2,046	22	59	1,766	3	80	42	280	7
	Mexican	46	926	14	24	749	2	54	32	177	6
	Puerto Rican	2	458	1	(D)	(D)	(D)	(D)	1	43	8
	Cuban	1		-	-	-	-	-	1		
	Other Central or South American	4		1	(D)	(D)	(D)	(D)	3		
	Spanish not specified	11	662	6	16	602	3	100	5	60	12
67	Holding and other investment companies, total Spanish	257	2,873	8	40	2,635	5	329	249	238	1
	Mexican	138	1,091	7	(D)	(D)	(D)	(D)	131	(D)	(D)
	Puerto Rican	3	8	-	-	-	-	-	3	8	3
	Cuban	6	1,700	1	(D)	(D)	(D)	(D)	5	(D)	(D)
	Other Central or South American	5	(D)	-	-	-	-	-	5	(D)	(D)
	Spanish not specified	105	(D)	-	-	-	-	-	105	(D)	(D)
--	Finance, insurance and real estate not allocated by industry, total Spanish	2,100	20,600	300	400	11,900	1	40	1,800	8,700	5
	Mexican	1,900	16,400	200	300	7,800	1	39	1,700	8,600	5
	Other Spanish	200	4,200	100	100	4,100	1	41	100	100	1

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Selected services, total Spanish...	28,617	507,407	6,828	26,927	368,418	4	54	21,789	138,989	6
	Mexican...	18,799	283,015	4,001	15,618	191,091	4	48	14,798	91,924	6
	Other Spanish...	9,818	224,392	2,827	11,309	177,327	4	63	6,991	47,065	7
70	Hotels and other lodging places, total Spanish...	629	16,617	162	1,233	12,976	8	80	467	3,641	8
	Mexican...	448	12,218	127	946	9,641	7	76	321	2,577	8
	Puerto Rican...	33	361	5	12	178	2	36	28	183	7
	Cuban...	28	384	6	11	150	2	25	22	234	11
	Other Central or South American..	16	526	3	35	430	12	143	13	96	7
	Spanish not specified...	104	3,128	21	229	2,577	11	123	83	551	7
701	Hotels, tourist courts, and motels, total Spanish...	333	12,463	112	1,075	10,498	10	94	221	1,965	9
	Mexican...	250	9,040	90	813	7,610	9	85	160	1,430	9
	Puerto Rican...	13	142	3	4	67	1	22	10	75	8
	Cuban...	21	330	6	11	150	2	25	15	180	12
	Other Central or South American..	4	382	1	247	2,671	19	205	3	280	8
	Spanish not specified...	45	2,569	12					33		
702	Rooming and boarding houses, total Spanish...	181	2,445	30	99	1,476	3	49	151	969	6
	Mexican...	102	1,720	18	76	1,135	4	63	84	585	7
	Puerto Rican...	18	214	2	(D)	(D)	(D)	(D)	16	(D)	(D)
	Cuban...	6	47	-	-	-	-	-	6	47	8
	Other Central or South American..	8	100	2	(D)	(D)	(D)	(D)	6	(D)	(D)
	Spanish not specified...	47	364	8	12	167	2	21	39	197	5
703	Trailer parks and camps, total Spanish...	105	1,503	18	(D)	(D)	(D)	(D)	87	(D)	(D)
	Mexican...	90		18	55	864	3	48	72		
	Puerto Rican...	1	1,425	-	-	-	-	-	1	571	7
	Cuban...	1		-	-	-	-	-	1		
	Other Central or South American..	3		-	-	-	-	-	3		
	Spanish not specified...	10	68	-	-	-	-	-	10	68	7
7031	Trailer parks, total Spanish...	85	1,299	16	42	778	3	49	69	521	8
	Mexican...	73	1,228	16	42	778	3	49	57	450	8
	Puerto Rican...	1	(D)	-	-	-	-	-	1	(D)	(D)
	Other Central or South American..	2	(D)	-	-	-	-	-	2	(D)	(D)
	Spanish not specified...	9	52	-	-	-	-	-	9	52	6
7032	Sporting and recreational camps, total Spanish...	20	204	2	(D)	(D)	(D)	(D)	18	(D)	(D)
	Mexican...	17	164	2	(D)	(D)	(D)	(D)	15	(D)	(D)
	Cuban...	1	(D)	-	-	-	-	-	1	(D)	(D)
	Other Central or South American..	1	(D)	-	-	-	-	-	1	(D)	(D)
	Spanish not specified...	1	(D)	-	-	-	-	-	1	(D)	(D)
704	Membership basis, organizational hotels, total Spanish...	7	87	1	(D)	(D)	(D)	(D)	6	(D)	(D)
	Mexican...	6	(D)	1	(D)	(D)	(D)	(D)	5	34	7
	Spanish not specified...	1	(D)	-	-	-	-	-	1	(D)	(D)
70-	Hotels, n.s.k., total Spanish...	3	119	1	(D)	(D)	(D)	(D)	2	(D)	(D)
	Puerto Rican...	1	(D)	-	-	-	-	-	1	(D)	(D)
	Other Central or South American..	1	(D)	-	-	-	-	-	1	(D)	(D)
	Spanish not specified...	1	(D)	1	(D)	(D)	(D)	-	-	-	-
72	Personal services, total Spanish...	10,701	123,331	2,725	6,569	76,558	3	28	7,975	46,773	6
	Mexican...	7,734	89,768	2,058	6,457	57,116	3	28	5,676	32,652	6
	Puerto Rican...	687	6,024	146	322	2,892	2	20	541	3,132	6
	Cuban...	632	7,111	153	494	4,137	3	27	479	2,974	6
	Other Central or South American..	339	5,148	71	354	3,404	5	48	268	1,744	7
	Spanish not specified...	1,309	15,280	298	942	9,009	3	30	1,011	6,271	6
721	Laundries and drycleaning plants, total Spanish...	1,122	29,967	365	1,516	14,135	4	39	757	6,832	9
	Mexican...	726	13,889	265	1,136	10,064	4	38	461	3,825	8
	Puerto Rican...	78	1,263	17	39	624	2	37	61	639	10
	Cuban...	88	1,652	21	95	919	5	44	67	733	11
	Other Central or South American..	54	1,010	15	56	599	4	40	39	411	11
	Spanish not specified...	176	3,153	47	190	1,929	4	41	129	1,224	9
7211	Power laundries, family, and commercial, total Spanish...	26	1,306	20	167	1,288	8	64	6	18	3
	Mexican...	19	904	14	(D)	(D)	(D)	(D)	5	(D)	(D)
	Cuban...	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified...	6	(D)	5	45	350	9	70	1	(D)	(D)

See footnotes at end of table.

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TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Selected services--Continued										
72	Personal services--Continued										
7212	Laundries, except power, total Spanish	5	88	3	(D)	(D)	(D)	(D)	2	(D)	(D)
	Mexican	3	(D)	3	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	2	(D)	-	-	-	-	-	2	(D)	(D)
7213	Linen supply, total Spanish	6	(D)	2	(D)	(D)	(D)	(D)	4	(D)	(D)
	Mexican	3	112	2	(D)	(D)	(D)	(D)	1	(D)	(D)
	Puerto Rican	2	(D)	-	-	-	-	-	2	(D)	(D)
	Spanish not specified	1	(D)	-	-	-	-	-	1	(D)	(D)
7214	Diaper service, total Spanish	6	126	1	(D)	(D)	(D)	(D)	5	(D)	(D)
	Mexican	5	(D)	-	-	-	-	-	5	(D)	(D)
	Cuban	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
7215	Coin-operated laundries and cleaning, total Spanish	236	3,831	66	173	2,223	3	34	170	1,608	9
	Mexican	133	2,101	41	116	1,438	3	35	92	663	7
	Puerto Rican	19	236	1	15	241	3	40	18	409	12
	Cuban	20	414	5					15		
	Other Central or South American	15	256	5	7	126	1	25	10	130	13
	Spanish not specified	49	824	14	35	418	3	30	35	406	12
7216	Drycleaning plant, except rugs, total Spanish	236	8,155	216	975	7,917	5	37	20	238	12
	Mexican	176	6,058	167	762	5,955	5	36	9	103	11
	Puerto Rican	16	532	13	28	481	2	37	3	51	17
	Cuban	13	413	9	59	370	7	41	4	43	11
	Other Central or South American	9	394	8	126	1,111	5	41	1	41	10
	Spanish not specified	22	758	19					3		
7217	Rug cleaning and repairing plants, total Spanish	11	336	8	17	320	2	40	3	16	5
	Mexican	8	169	6	(D)	(D)	(D)	(D)	2	(D)	(D)
	Puerto Rican	1	(D)	-	-	-	-	-	1	(D)	(D)
	Cuban	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
7218	Industrial launderers, total Spanish	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Mexican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
721-	Laundries, n.s.k., total Spanish	595	6,983	48	162	2,133	3	44	547	4,850	9
	Mexican	378	4,440	31	113	1,455	4	47	347	2,985	9
	Puerto Rican	40	478	3	9	123	3	41	37	355	10
	Cuban	52	671	4	13	174	3	44	48	497	10
	Other Central or South American	30	360	2	27	381	3	38	28	1,013	9
	Spanish not specified	95	1,034	8					87		9
722	Photographic studios, total Spanish	441	4,171	46	128	1,775	3	39	395	2,396	6
	Mexican	271	2,529	34	93	1,226	3	36	237	1,303	5
	Puerto Rican	23	120	-	-	-	-	-	23	120	5
	Cuban	35	341	3	6	94	2	31	32	247	8
	Other Central or South American	29	211	3	4	102	1	34	26	109	4
	Spanish not specified	83	970	6	25	353	4	59	77	617	8
723	Beauty shops, total Spanish	3,312	44,720	1,147	4,140	32,513	4	28	2,165	12,207	6
	Mexican	2,321	32,171	836	3,102	24,112	4	29	1,485	8,059	5
	Puerto Rican	234	2,131	65	151	1,137	2	17	169	994	6
	Cuban	187	2,421	77	225	1,599	3	21	110	822	7
	Other Central or South American	120	2,263	31	222	1,770	7	57	89	493	6
	Spanish not specified	450	5,734	138	440	3,895	3	28	312	1,839	6
724	Barber shops, total Spanish	4,079	32,732	875	1,818	14,960	2	17	3,204	17,772	6
	Mexican	3,215	26,607	720	1,456	12,542	2	17	2,495	14,065	6
	Puerto Rican	258	1,559	45	84	470	2	10	213	1,089	5
	Cuban	184	1,412	36	101	710	3	20	148	702	5
	Other Central or South American	50	448	6	13	108	2	18	44	340	8
	Spanish not specified	372	2,706	68	164	1,130	2	17	304	1,576	5
725	Shoe repair and hat cleaning shops, total Spanish	411	4,208	77	161	2,089	2	27	334	2,119	6
	Mexican	327	3,411	67	144	1,789	2	27	260	1,622	6
	Puerto Rican	21	154	2	5	81	1	20	19	209	6
	Cuban	17	136	2					15		
	Other Central or South American	11	132	3	7	76	2	25	8	56	7
	Spanish not specified	35	375	3	5	143	2	48	32	232	7

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Selected services--Continued										
72	Personal services--Continued										
726	Funeral service and crematories, total										
	Spanish	63	4,605	42	207	4,235	5	101	21	370	18
	Mexican	49	3,462	35	154	3,203	4	92	14	259	19
	Puerto Rican	2	}	1	}				1	}	
	Cuban	3	827	1	40	794	10	199	2	33	8
	Other Central or South American	3	}	2	}				1	}	
	Spanish not specified	6	316	3	13	238	4	79	3	78	26
727	Garment pressing, alteration, repair, total Spanish	325	3,018	82	257	2,113	3	26	243	905	4
	Mexican	164	1,568	45	146	1,070	3	24	119	498	4
	Puerto Rican	32	427	12	28	384	2	32	20	43	2
	Cuban	45	350	7	37	242	5	35	38	108	3
	Other Central or South American	31	242	7	16	152	2	22	24	90	4
	Spanish not specified	53	431	11	30	265	3	24	42	166	4
729	Miscellaneous personal services, total Spanish	903	7,948	71	276	3,926	4	55	832	4,022	5
	Mexican	630	5,599	44	196	2,697	4	61	586	2,902	5
	Puerto Rican	38	216	4	7	92	2	23	34	124	4
	Cuban	71	389	5	15	142	3	28	66	247	4
	Other Central or South American	40	546	4	18	217	5	79	36	229	6
	Spanish not specified	124	1,198	14	40	678	3	48	110	520	5
72-	Personal services, n.s.k., total Spanish	45	962	21	66	812	3	39	24	150	6
	Mexican	31	532	12	30	413	3	34	19	119	6
	Puerto Rican	1	}	-	-	-	-	-	1	}	
	Cuban	2	33	1	(D)	(D)	(D)	(D)	1	31	8
	Other Central or South American	1	}	-	-	-	-	-	1	}	
	Spanish not specified	10	397	8	(D)	(D)	(D)	(D)	2	}	
73	Miscellaneous business services, total Spanish	2,704	47,591	426	1,708	29,917	4	70	2,278	17,674	8
	Mexican	1,945	35,871	327	1,388	23,840	4	73	1,618	12,031	7
	Puerto Rican	131	2,604	18	92	1,599	5	89	113	1,005	9
	Cuban	177	2,273	19	57	888	3	47	158	1,385	9
	Other Central or South American	88	1,722	12	42	1,096	4	91	76	626	8
	Spanish not specified	363	5,121	50	129	2,494	3	50	313	2,627	8
731	Advertising, total Spanish	187	3,465	19	49	2,118	3	111	168	1,347	8
	Mexican	129	1,905	11	27	930	2	85	118	975	8
	Puerto Rican	13	498	3	10	387	3	129	10	111	11
	Cuban	14	91	-	-	-	-	-	14	91	7
	Other Central or South American	4	682	2	}				2	}	
	Spanish not specified	27	289	3	12	801	2	160	24	170	7
732	Credit reporting and collection, total Spanish	21	386	8	20	287	3	36	13	99	8
	Mexican	16	293	5	(D)	(D)	(D)	(D)	11	(D)	(D)
	Puerto Rican	1	(D)	-	-	-	-	-	1	(D)	(D)
	Spanish not specified	4	(D)	3	(D)	(D)	(D)	(D)	1	(D)	(D)
733	Duplicating, mailing, stenographic, total Spanish	20	712	12	45	660	4	55	8	52	7
	Mexican	16	551	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Cuban	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	(D)
7331	Direct mail advertising, total Spanish	3	(D)	1	(D)	(D)	(D)	(D)	2	(D)	(D)
	Mexican	2	(D)	-	-	-	-	-	2	(D)	(D)
	Cuban	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
7332	Blueprinting and photocopying, total Spanish	7	(D)	5	26	393	5	79	2	(D)	(D)
	Mexican	5	310	3	(D)	(D)	(D)	(D)	2	(D)	(D)
	Spanish not specified	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
7339	Stenographic and duplicating, n.e.c., total Spanish	10	232	6	(D)	(D)	(D)	(D)	4	(D)	(D)
	Mexican	9	(D)	6	(D)	(D)	(D)	(D)	3	10	3
	Spanish not specified	1	(D)	-	-	-	-	-	1	(D)	(D)

See footnotes at end of table.

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TABLE 1. Selected Statistics for Minority-Owned Firms by Industry: 1969—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Selected services--Continued										
73	Miscellaneous business services--Con.										
734	Services to buildings, total Spanish.	782	8,706	144	638	4,521	4	31	638	4,185	7
	Mexican	631	6,667	113	503	3,416	4	30	518	3,251	6
	Puerto Rican	33	670	6	49	412	8	69	27	258	10
	Cuban	37	335	4	10	138	3	35	33	197	6
	Other Central or South American	23	363	5	26	183	5	37	18	180	10
	Spanish not specified	58	671	16	50	372	3	23	42	299	7
7341	Window cleaning, total Spanish	21	(D)	13	35	312	3	24	8	(D)	(D)
	Mexican	15	181	9	(D)	(D)	(D)	(D)	6		
	Puerto Rican	1	(D)	-	-	-	-	-	1	(D)	(D)
	Cuban	1	(D)	-	-	-	-	-	1		
	Spanish not specified	4	(D)	4	(D)	(D)	(D)	(D)	-	-	-
7342	Disinfecting and exterminating, total Spanish	16	(D)	14	45	402	3	29	2	(D)	(D)
	Mexican	15	374	13	(D)	(D)	(D)	(D)	2	(D)	(D)
	Cuban	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
7349	Miscellaneous services to buildings, total Spanish	147	3,667	112	553	3,409	5	30	35	258	7
	Mexican	117	2,890	88	440	2,669	5	30	29	221	8
	Puerto Rican	5	314	5	48	314	10	63	-	-	-
	Cuban	3	39	2	(D)	(D)	(D)	(D)	1	(D)	(D)
	Other Central or South American	5	183	5	26	183	5	37	-	-	-
	Spanish not specified	17	241	12	(D)	(D)	(D)	(D)	5	(D)	(D)
734-	Services to buildings, n.s.k., total Spanish	598	4,270	5	5	398	1	80	593	3,872	7
	Mexican	484	3,222	3					481		
	Puerto Rican	27	350	1	5	398	1	80	26	3,418	6
	Cuban	32	244	1					31		
	Other Central or South American	18	180	-	-	-	-	-	18	180	10
	Spanish not specified	37	274	-	-	-	-	-	37	274	7
735	News syndicates, total Spanish	5	(D)	-	-	-	-	-	5	(D)	(D)
	Mexican	4	27	-	-	-	-	-	4	27	7
	Other Central or South American	1	(D)	-	-	-	-	-	1	(D)	(D)
736	Private employment agencies, total Spanish	40	3,651	26	242	3,531	9	136	14	120	9
	Mexican	32	3,321	21	237	3,227	11	154	11	94	9
	Spanish not specified	8	330	5	5	304	1	6	3	26	9
739	Miscellaneous business services, total Spanish	1,637	30,156	213	703	18,380	3	86	1,424	11,776	8
	Mexican	1,111	22,851	165	565	15,325	3	93	946	7,526	8
	Puerto Rican	83	1,251	8	31	618	4	77	75	633	8
	Cuban	124	1,792	14	43	697	3	50	110	1,095	10
	Other Central or South American	59	638	5	7	260	1	52	54	378	7
	Spanish not specified	260	3,624	21	57	1,480	3	70	239	2,144	9
7391	Research and development laboratories, total Spanish	2	(D)	-	-	-	-	-	2	(D)	(D)
	Mexican	2	(D)	-	-	-	-	-	2	(D)	(D)
7392	Business consultant services, total Spanish	299	4,987	43	157	2,865	4	67	256	2,122	8
	Mexican	180	2,697	26	89	1,604	3	62	154	1,093	7
	Puerto Rican	18	351	5	14	239	3	48	13	112	9
	Cuban	29	603	7	29	380	4	54	22	223	10
	Other Central or South American	17	137	1					16		
	Spanish not specified	55	1,199	4	25	642	5	128	51	694	10
7393	Detective and protective services, total Spanish	8	203	7	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	4	128	4	27	128	7	32	-	-	-
	Cuban	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	(D)
7394	Equipment rental and leasing, total Spanish	58	2,713	23	67	2,447	3	106	35	266	8
	Mexican	48	2,354	18	54	2,191	3	122	30	163	5
	Cuban	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	9	(D)	4	(D)	(D)	(D)	(D)	5	103	21

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Selected services--Continued										
73	Miscellaneous business services--Con.										
7395	Photofinishing laboratories, total										
	Spanish	4	78	2	(D)	(D)	(D)	(D)	2	(D)	(D)
	Mexican	4	78	2	(D)	(D)	(D)	(D)	2	(D)	(D)
7397	Commercial testing laboratories, total Spanish	4	(D)	2	(D)	(D)	(D)	(D)	2	(D)	(D)
	Mexican	3	672	2	(D)	(D)	(D)	(D)	1	(D)	(D)
	Spanish not specified	1	(D)	-	-	-	-	-	1	(D)	(D)
7398	Temporary help supply services, total Spanish	4	9	-	-	-	-	-	4	9	2
	Mexican	3	(D)	-	-	-	-	-	3	(D)	(D)
	Spanish not specified	1	(D)	-	-	-	-	-	1	(D)	(D)
7399	Business services, n.e.c., total Spanish	1,255	21,468	136	390	12,141	3	89	1,119	9,327	8
	Mexican	864	16,894	113	341	10,672	3	94	751	6,222	8
	Puerto Rican	65	900	3	17	379	6	126	62	521	8
	Cuban	93	1,145	5	8	273	2	55	88	872	10
	Other Central or South American	42	501	4	4	219	1	55	38	282	7
	Spanish not specified	191	2,028	11	20	598	2	54	180	1,430	8
739-	Miscellaneous business services, n.s.k., total Spanish	3	15	-	-	-	-	-	3	15	5
	Mexican	3	15	-	-	-	-	-	3	15	5
73-	Business services, n.s.k., total Spanish	12	(D)	4	11	420	3	105	8	(D)	(D)
	Mexican	6	256	3	(D)	(D)	(D)	(D)	3	(D)	(D)
	Puerto Rican	1		1	(D)	(D)	(D)	(D)	-	-	-
	Cuban	1	218	-	-	-	-	-	1	(D)	(D)
	Other Central or South American	1		-	-	-	-	-	1	(D)	(D)
	Spanish not specified	3	9	-	-	-	-	-	3	9	3
75	Auto repair services and garages, total Spanish	2,384	58,043	804	2,508	44,679	3	56	1,580	13,364	8
	Mexican	1,872	47,072	633	2,018	36,478	3	58	1,239	10,594	9
	Puerto Rican	64	1,027	17	25	617	1	36	47	410	9
	Cuban	112	2,213	37	113	1,677	3	45	75	536	7
	Other Central or South American	75	2,213	30	95	1,785	3	60	45	428	10
	Spanish not specified	261	5,518	87	257	4,122	3	47	174	1,396	8
751	Automobile rentals, without drivers, total Spanish	16	737	6	24	670	4	112	10	67	7
	Mexican	13	532	4	(D)	(D)	(D)	(D)	9	(D)	(D)
	Cuban	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
752	Automobile parking, total Spanish	55	1,524	14	118	1,175	8	84	42	349	8
	Mexican	35	1,298	8	74	1,021	9	128	28	277	10
	Puerto Rican	1		-					1		
	Cuban	3	226	1	44	154	7	26	2	72	5
	Other Central or South American	6		4					2		
	Spanish not specified	10		1					9		
753	Automobile repair shops, total Spanish	2,021	49,539	712	2,049	38,151	3	54	1,309	11,388	9
	Mexican	1,609	40,524	578	1,694	31,556	3	55	1,031	8,968	9
	Puerto Rican	53	929	15	23	555	2	37	38	374	10
	Cuban	89	1,762	31	81	1,351	3	44	58	411	7
	Other Central or South American	63	1,833	24	72	1,454	3	61	39	379	10
	Spanish not specified	207	4,491	64	179	3,235	3	51	143	1,256	9
7531	Top and body repair shops, total Spanish	558	15,257	218	709	12,246	3	56	340	3,011	9
	Mexican	431	12,224	173	598	9,984	3	58	258	2,240	9
	Puerto Rican	12	246	4	4	142	1	36	8	104	13
	Cuban	25	443	9	28	358	3	40	16	85	5
	Other Central or South American	18	453	6	14	362	2	60	12	91	8
	Spanish not specified	72	1,891	26	65	1,400	3	54	46	491	11

See footnotes at end of table.

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TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Selected services--Continued										
75	Auto repair services and garages--Con.										
753	Automobile repair shops--Continued										
7534	Tire retreading and repair shops, total Spanish	15	975	13	(D)	(D)	(D)	(D)	2	(D)	(D)
	Mexican	11	780	9	(D)	(D)	(D)	(D)	2	(D)	(D)
	Cuban	3	(D)	3	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
7535	Paint shops, total Spanish	62	3,774	59	(D)	(D)	(D)	(D)	3	(D)	(D)
	Mexican	54	3,466	51	(D)	(D)	(D)	(D)	3	(D)	(D)
	Puerto Rican	1		1					-	-	-
	Cuban	1	308	1	18	308	2	39	-	-	-
	Other Central or South American	2		2					-	-	-
	Spanish not specified	4		4					-	-	-
7538	General automobile repair shops, total Spanish	1,023	22,581	331	834	16,510	3	50	692	6,071	9
	Mexican	835	18,853	273	688	13,900	3	51	562	4,953	9
	Puerto Rican	28	454	8	16	291	2	36	20	163	8
	Cuban	38	794	13	28	593	2	46	25	201	8
	Other Central or South American	29	751	12	27	552	2	46	17	199	12
	Spanish not specified	93	1,729	25	75	1,174	3	47	68	555	8
7539	Automobile repair shops, n.e.c., total Spanish	99	4,251	79	190	4,049	2	51	20	202	10
	Mexican	78	3,242	62	144	3,088	2	50	16	154	10
	Puerto Rican	3	103	2	(D)	(D)	(D)	(D)	1	(D)	(D)
	Cuban	5	249	5	13	249	3	50	-	-	-
	Other Central or South American	3	196	3	8	196	3	65	-	-	-
	Spanish not specified	10	461	7	(D)	(D)	(D)	(D)	3	(D)	(D)
753-	Automobile repair shops, n.s.k., total Spanish	264	2,701	12	53	699	4	58	252	2,002	8
	Mexican	200	1,959	10	(D)	(D)	(D)	(D)	190	(D)	(D)
	Puerto Rican	9	94	-	-	-	-	-	9	94	10
	Cuban	17	125	-	-	-	-	-	17	125	7
	Other Central or South American	11	308	1	(D)	(D)	(D)	(D)	10	(D)	(D)
	Spanish not specified	27	215	1	(D)	(D)	(D)	(D)	26	(D)	(D)
754	Automobile services, except repair, total Spanish	277	5,291	69	299	3,803	4	55	208	1,488	7
	Mexican	208	3,968	41	215	2,705	5	66	167	1,263	8
	Puerto Rican	9	94	2	(D)	(D)	(D)	(D)	7	(D)	(D)
	Cuban	17	187	3	5	86	2	29	14	101	7
	Other Central or South American	6	311	2	(D)	(D)	(D)	(D)	4	(D)	(D)
	Spanish not specified	37	731	21	70	668	3	32	16	63	4
75-	Auto repair services and garages, n.s.k., total Spanish	14	952	3	18	880	6	293	11	72	7
	Mexican	6	750	2	(D)	(D)	(D)	(D)	4		
	Puerto Rican	1	170	-	-	-	-	-	1	40	7
	Cuban	2		1	(D)	(D)	(D)	(D)	1		
	Spanish not specified	5	32	-	-	-	-	-	5	32	6
76	Miscellaneous repair services, total Spanish	2,609	34,853	435	1,231	19,445	3	45	2,174	15,408	7
	Mexican	1,960	26,521	333	937	15,026	3	45	1,627	11,495	7
	Puerto Rican	121	1,547	19	48	828	3	44	102	719	7
	Cuban	142	1,783	24	54	984	2	41	118	799	7
	Other Central or South American	99	1,096	16	26	468	2	29	83	628	8
	Spanish not specified	287	3,906	43	166	2,139	4	50	244	1,767	7
762	Electrical repair shops, total Spanish	824	9,368	120	271	4,792	2	40	704	4,576	7
	Mexican	589	6,743	88	210	3,625	2	41	501	3,118	6
	Puerto Rican	55	528	6	10	203	2	34	49	325	7
	Cuban	51	691	7	17	373	2	53	44	318	7
	Other Central or South American	33	412	5	6	168	1	34	28	244	9
	Spanish not specified	96	994	14	28	423	2	30	82	571	7
7622	Radio and television repair, total Spanish	619	6,124	78	176	2,733	2	35	541	3,391	6
	Mexican	441	4,438	57	138	2,124	2	37	384	2,314	6
	Puerto Rican	47	420	4	8	137	2	34	43	283	7
	Cuban	40	440	6	12	206	2	34	34	234	7
	Other Central or South American	23	207	2	18	266	2	24	21	560	7
	Spanish not specified	68	619	9					59		

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Selected services--Continued										
76	Miscellaneous repair services--Con.										
7623	Refrigerator service and repair, total Spanish	19	686	15	(D)	(D)	(D)	(D)	4	(D)	(D)
	Mexican	15	585	12	27	549	2	46	3	36	12
	Puerto Rican	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
7629	Electrical repair shops, n.e.c., total Spanish	21	968	16	39	927	2	58	5	41	8
	Mexican	11	667	10	(D)	(D)	(D)	(D)	1	(D)	(D)
	Puerto Rican	1		-	-	-	-	-	1	(D)	(D)
	Cuban	1	134	-	-	-	-	-	1	(D)	(D)
	Other Central or South American	3		3	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	5	(D)	3	(D)	(D)	(D)	(D)	2	(D)	(D)
762-	Electrical repair shops, n.s.k., total Spanish	165	1,590	11	(D)	(D)	(D)	(D)	154	(D)	(D)
	Mexican	122	1,053	9	19	286	2	32	113	767	7
	Puerto Rican	5	38	-	-	-	-	-	5	38	8
	Cuban	10	235	1	(D)	(D)	(D)	(D)	9	(D)	(D)
	Other Central or South American	7	91	-	-	-	-	-	7	91	13
	Spanish not specified	21	173	1	(D)	(D)	(D)	(D)	20	(D)	(D)
763	Watch, clock and jewelry repair, total Spanish	30	910	23	(D)	(D)	(D)	(D)	7	(D)	(D)
	Mexican	15	(D)	12	37	536	3	45	3	(D)	(D)
	Puerto Rican	3	89	3	7	89	2	30	-	-	-
	Cuban	3	61	2	(D)	(D)	(D)	(D)	1	(D)	(D)
	Spanish not specified	9	(D)	6	18	146	3	24	3	(D)	(D)
764	Reupholstery and furniture repair, total Spanish	691	9,962	144	384	5,516	3	38	547	4,446	8
	Mexican	558	7,999	118	314	4,408	3	37	440	3,591	8
	Puerto Rican	18	304	4	11	170	3	43	14	134	10
	Cuban	36	666	11	26	470	2	43	25	196	8
	Other Central or South American	20	241	4	7	86	2	22	16	155	10
	Spanish not specified	59	752	7	26	382	4	55	52	370	7
769	Miscellaneous repair shops, total Spanish	1,051	14,442	147	510	8,265	3	56	904	6,177	7
	Mexican	786	11,045	114	375	6,402	3	56	672	4,643	7
	Puerto Rican	45	626	6	20	366	3	61	39	260	7
	Cuban	52	365	4	8	95	2	24	48	270	6
	Other Central or South American	46	443	7	13	214	2	31	39	229	6
	Spanish not specified	122	1,963	16	94	1,188	6	74	106	775	7
7692	Welding repair, total Spanish	27	1,463	23	(D)	(D)	(D)	(D)	4	(D)	(D)
	Mexican	24	1,310	20	(D)	(D)	(D)	(D)	4	(D)	(D)
	Puerto Rican	1	153	1	5	153	2	51	-	-	-
	Spanish not specified	2		2					-	-	-
7694	Armature rewinding shops, total Spanish	15	961	14	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	14	(D)	13	45	904	3	70	1	(D)	(D)
	Puerto Rican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
7699	Repair service, n.e.c., total Spanish	1,009	12,018	110	397	5,896	4	54	899	6,122	7
	Mexican	748	8,818	81	269	4,230	3	52	667	4,588	7
	Puerto Rican	44	582	5	18	322	4	64	39	260	7
	Cuban	52	365	4	8	95	2	24	48	270	6
	Other Central or South American	45	418	6	12	189	2	32	39	229	6
	Spanish not specified	120	1,835	14	90	1,060	6	76	106	775	7
76-	Miscellaneous repair shops, n.s.k., total Spanish	13	171	1	(D)	(D)	(D)	(D)	12	(D)	(D)
	Mexican	12	(D)	1	(D)	(D)	(D)	(D)	11	113	10
	Spanish not specified	1	(D)	-	-	-	-	-	1	(D)	(D)

See footnotes at end of table.

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TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Selected services--Continued										
78	Motion pictures, total Spanish	87	4,662	35	236	4,226	7	121	52	436	8
	Mexican	61	3,840	27	193	3,531	7	131	34	309	9
	Puerto Rican	6	47	1	(D)	(D)	(D)	(D)	5	24	3
	Cuban	2	(D)	-	-	-	-	-	2		
	Other Central or South American	4	548	4	34	548	9	137	-	-	-
	Spanish not specified	14	(D)	3	(D)	(D)	(D)	(D)	11	103	9
781	Motion picture filming and distribution, total Spanish	38	2,039	9	(D)	(D)	(D)	(D)	29	(D)	(D)
	Mexican	24	1,963	8	81	1,850	10	231	16	113	7
	Puerto Rican	3	3	-	-	-	-	-	3	3	1
	Cuban	2	10	-	-	-	-	-	2	(D)	(D)
	Other Central or South American	1		1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	8	63	-	-	-	-	-	8	63	8
782	Motion picture production services, total Spanish	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
	Mexican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Puerto Rican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
783	Motion picture theaters, total Spanish	46	2,579	24	150	2,335	6	97	22	244	11
	Mexican	36	1,869	18	111	1,673	6	93	18	196	11
	Puerto Rican	1	(D)	-	-	-	-	-	1	(D)	(D)
	Other Central or South American	3	539	3	31	539	10	180	-	-	-
	Spanish not specified	6	(D)	3	8	123	3	41	3	(D)	(D)
7832	Theaters, except drive-in, total Spanish	20	1,778	17	(D)	(D)	(D)	(D)	3	(D)	(D)
	Mexican	15	1,161	13	(D)	(D)	(D)	(D)	2	(D)	(D)
	Other Central or South American	3	617	3	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	2		1	(D)	(D)	(D)	(D)	1	(D)	(D)
7833	Drive-in theaters, total Spanish	3	289	3	12	289	4	96	-	-	-
	Mexican	3	289	3	12	289	4	96	-	-	-
783-	Motion picture theaters, n.s.k., total Spanish	23	512	4	(D)	(D)	(D)	(D)	19	(D)	(D)
	Mexican	18	419	2	(D)	(D)	(D)	(D)	16	(D)	(D)
	Puerto Rican	1	(D)	-	-	-	-	-	1	(D)	(D)
	Spanish not specified	4	(D)	2	(D)	(D)	(D)	(D)	2	(D)	(D)
78-	Motion pictures, n.s.k., total Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)
	Puerto Rican	1	(D)	-	-	-	-	-	1	(D)	(D)
79	Amusement and recreational services, n.e.c., total Spanish	1,742	23,529	244	1,010	14,740	4	60	1,498	8,789	6
	Mexican	1,265	17,924	189	850	11,901	4	63	1,076	6,023	6
	Puerto Rican	62	745	9	32	433	4	48	53	312	6
	Cuban	46	543	4	17	216	4	54	42	327	8
	Other Central or South American	37	590	6	17	332	3	55	31	258	8
	Spanish not specified	332	3,727	36	94	1,858	3	52	296	1,869	6
791	Dance halls, studios and schools, total Spanish	32	663	17	(D)	(D)	(D)	(D)	15	(D)	(D)
	Mexican	24	551	13	48	472	4	36	11	79	7
	Cuban	2	(D)	-	-	-	-	-	2	(D)	(D)
	Other Central or South American	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	5	95	3	(D)	(D)	(D)	(D)	2	(D)	(D)
792	Producers, orchestras, entertainers, total Spanish	895	10,069	96	386	6,040	4	63	799	4,029	5
	Mexican	651	7,643	75	335	4,882	4	65	576	2,761	5
	Puerto Rican	33	260	3	9	108	3	36	30	152	5
	Cuban	31	249	2	9	230	3	77	29	232	6
	Other Central or South American	16	213	1					15		
	Spanish not specified	164	1,704	15	33	820	2	55	149	884	6
793	Bowling and billiard establishments, total Spanish	173	2,405	50	129	1,562	3	31	123	843	7
	Mexican	134	1,848	43	99	1,217	2	28	91	631	7
	Puerto Rican	9	116	1	11	139	4	46	8	105	10
	Other Central or South American	5	128	2					3		
	Spanish not specified	25	313	4	19	206	5	52	21	107	5

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Selected services--Continued										
79	Amusement and recreational services, n.e.c.--Continued										
794	Miscellaneous and recreation services, total Spanish	623	9,909	76	423	6,228	6	82	547	3,681	7
	Mexican	449	7,791	58	368	5,330	6	92	391	2,461	6
	Puerto Rican	19	255	4	12	184	3	46	15	71	5
	Cuban	8	158	-	-	-	-	-	8	158	20
	Other Central or South American	20	368	4	12	197	3	49	16	171	11
	Spanish not specified	127	1,337	10	31	517	3	52	117	820	7
79-	Amusement and recreational services, n.s.k., total Spanish	19	483	5	(D)	(D)	(D)	(D)	14	(D)	(D)
	Mexican	7	91	-	-	-	-	-	7	91	13
	Puerto Rican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	11	(D)	4	6	229	2	57	7	(D)	(D)
80 pt.	Hospitals, medical, and dental laboratories, total Spanish	277	28,785	122	2,233	27,301	18	224	155	1,484	10
	Mexican	171	12,222	71	1,003	11,239	14	158	100	983	10
	Puerto Rican	20	6,397	10	503	6,325	50	633	10	72	7
	Cuban	18	894	7	29	793	4	113	11	101	9
	Other Central or South American	29	1,250	14	66	1,118	5	80	15	132	9
	Spanish not specified	39	8,022	20	632	7,826	32	391	19	196	10
806	Hospitals, total Spanish	17	18,074	12	1,487	18,048	124	1,504	5	26	5
	Mexican	6	(D)	5	499	4,868	100	974	1	(D)	(D)
	Puerto Rican	3	5,754	3	450	5,754	150	1,918	-	-	-
	Cuban	3	498	1					2	(D)	(D)
	Other Central or South American	1	(D)	1	538	7,426	135	1,857	-	-	-
	Spanish not specified	4	6,944	2					2	(D)	(D)
807	Medical and dental laboratories, total Spanish	185	6,825	90	332	5,951	4	66	95	974	10
	Mexican	104	4,041	51	176	3,483	3	68	53	558	11
	Puerto Rican	15	637	7	53	571	8	82	8	66	8
	Cuban	15	396	6	18	297	3	50	9	99	11
	Other Central or South American	21	1,029	11	39	939	4	85	10	90	9
	Spanish not specified	30	822	15	46	661	3	44	15	161	11
8071	Medical laboratories, total Spanish	52	3,240	31	158	3,013	5	97	21	227	11
	Mexican	26	1,723	13	66	1,568	5	121	13	155	12
	Puerto Rican	5	432	4					1		
	Cuban	3	75	2	70	1,151	6	96	1	39	10
	Other Central or South American	8	683	6					2		
	Spanish not specified	10	327	6	22	294	4	49	4	33	8
8072	Dental laboratories, total Spanish	132	(D)	59	174	2,938	3	50	73	(D)	(D)
	Mexican	78	2,318	38	110	1,915	3	50	40	403	10
	Puerto Rican	10	205	3	6	144	2	48	7	61	9
	Cuban	11	315	4	16	239	4	60	7	76	11
	Other Central or South American	13	346	5	18	273	4	55	8	73	9
	Spanish not specified	20	(D)	9	24	367	3	41	11	(D)	(D)
807-	Medical and dental laboratories, n.s.k., total Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)
	Cuban	1	(D)	-	-	-	-	-	1	(D)	(D)
809pt.	Servatoria, convalescent and rest homes, total Spanish	75	3,786	20	414	3,302	21	165	55	484	9
	Mexican	61	3,312	15	328	2,888	22	193	46	424	9
	Puerto Rican	2	(D)	-	-	-	-	-	2	(D)	(D)
	Other Central or South American	7	212	2	(D)	(D)	(D)	(D)	5	(D)	(D)
	Spanish not specified	5	(D)	3	(D)	(D)	(D)	(D)	2	(D)	(D)

See footnotes at end of table.

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TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Selected services--Continued										
82	Educational services, total Spanish	569	4,449	66	270	2,490	4	38	503	1,959	4
	Mexican	334	2,384	31	104	1,257	3	41	303	1,127	4
	Puerto Rican	35	420	7	46	248	7	35	28	172	6
	Cuban	59	528	8	31	351	4	44	51	177	3
	Other Central or South American	32	346	6	36	260	6	43	26	86	3
	Spanish not specified	109	771	14	53	374	4	27	95	397	4
821	Elementary and secondary schools, total Spanish	31	714	28	(D)	(D)	(D)	(D)	3	(D)	(D)
	Mexican	15	338	14	(D)	(D)	(D)	(D)	1	(D)	(D)
	Puerto Rican	2		2					-	-	-
	Cuban	2	198	2	36	198	7	40	-	-	-
	Other Central or South American	1		1					-	-	-
	Spanish not specified	11	178	9	(D)	(D)	(D)	(D)	2	(D)	(D)
822	Colleges, universities, professional schools and junior colleges, total Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)
	Mexican	1	(D)	-	-	-	-	-	1	(D)	(D)
823	Libraries and information centers, total Spanish	3	(D)	-	-	-	-	-	3	(D)	(D)
	Mexican	1	(D)	-	-	-	-	-	1	(D)	(D)
	Cuban	1	(D)	-	-	-	-	-	1	(D)	(D)
	Spanish not specified	1	(D)	-	-	-	-	-	1	(D)	(D)
824	Correspondence and vocational schools, total Spanish	10	425	9	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	5	231	4	(D)	(D)	(D)	(D)	1	(D)	(D)
	Puerto Rican	4	(D)	4	32	169	8	42	-	-	-
	Cuban	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
829	Schools and educational services, n.e.c., total Spanish	10	(D)	9	(D)	(D)	(D)	(D)	1	(D)	(D)
	Mexican	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
	Cuban	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
	Other Central or South American	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
	Spanish not specified	4	131	3	(D)	(D)	(D)	(D)	1	(D)	(D)
82-	Educational services, n.s.k., total Spanish	514	2,802	20	65	895	3	45	494	1,907	4
	Mexican	310	1,601	11	35	517	3	47	299	1,084	4
	Puerto Rican	29	212	1	(D)	(D)	(D)	(D)	28	(D)	(D)
	Cuban	53	273	3	8	100	3	33	50	173	3
	Other Central or South American	29	255	3	14	169	5	56	26	86	3
	Spanish not specified	93	461	2	(D)	(D)	(D)	(D)	91	(D)	(D)
84	Museums, botanical, zoological gardens, total Spanish	15	347	8	29	286	4	36	7	61	9
	Mexican	9	195	5	22	162	4	32	4	33	8
	Puerto Rican	2		1					1		
	Cuban	2	152	1	7	124	2	41	1	28	9
	Spanish not specified	2		1					1		
--	Services not allocated by industry, total Spanish	6,900	165,200	1,800	7,900	135,800	4	75	5,100	29,400	6
	Mexican	3,000	35,000	200	1,700	20,900	9	105	2,800	14,100	5
	Other Spanish	3,900	130,200	1,600	6,200	114,900	4	72	2,300	15,300	7
	Other industries, total Spanish	2,214	56,461	568	1,862	46,612	4	82	1,646	9,849	6
	Mexican	1,792	48,732	481	1,614	40,897	4	85	1,311	7,835	6
	Other Spanish	422	7,729	87	248	5,715	3	66	335	2,014	6
07	Agriculture service and hunting, total Spanish	1,263	34,430	301	1,211	28,276	4	94	962	6,154	6
	Mexican	1,099	31,397	259	1,103	26,116	4	101	840	5,281	6
	Puerto Rican	33	303	3	10	66	3	22	30	237	8
	Cuban	29	386	6	9	234	2	39	23	152	7
	Other Central or South American	21	382	7	12	311	2	44	14	71	5
	Spanish not specified	81	1,962	26	77	1,549	3	60	55	413	8
071	Miscellaneous agricultural services, total Spanish	378	19,776	114	652	17,850	6	157	264	1,926	7
	Mexican	360	19,099	108	621	17,246	6	160	252	1,853	7
	Puerto Rican	5	55	1					4		
	Cuban	4	132	2	31	604	5	101	2	73	6
	Other Central or South American	3	45	1					2		
	Spanish not specified	6	445	2					4		

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Other industries--Continued										
07	Agriculture service and hunting--Con.										
072	Animal husbandry services, total Spanish	90	3,478	42	145	3,170	3	75	48	308	6
	Mexican	57	2,597	28	108	2,424	4	87	29	173	6
	Puerto Rican	4	45	2	16	194	3	39	2	61	5
	Cuban	4	54	1					3		
	Other Central or South American	9	156	2					7		
	Spanish not specified	16	626	9	21	552	2	61	7	74	11
073	Horticultural services, total Spanish	773	10,563	142	404	6,761	3	48	631	3,802	6
	Mexican	665	9,100	120	364	5,951	3	50	545	3,149	6
	Puerto Rican	24	203	-	-	-	-	-	24	203	8
	Cuban	21	200	3	6	57	2	19	18	143	8
	Other Central or South American	8	181	4	5	168	1	42	4	13	3
	Spanish not specified	55	879	15	29	585	2	39	40	294	7
074	Hunting, trapping, game protection, total Spanish	10	58	-	-	-	-	-	10	58	6
	Mexican	7	(D)	-	-	-	-	-	7	(D)	(D)
	Other Central or South American	1	(D)	-	-	-	-	-	1	(D)	(D)
	Spanish not specified	2	(D)	-	-	-	-	-	2	(D)	(D)
07-	Agricultural services, not allocated, total Spanish	12	555	3	10	495	3	165	9	60	7
	Mexican	10	(D)	3	10	495	3	165	7	(D)	(D)
	Spanish not specified	2	(D)	-	-	-	-	-	2	(D)	(D)
08	Forestry, total Spanish	123	1,412	11	25	723	2	66	112	689	6
	Mexican	88	853	4	9	395	2	99	84	458	5
	Puerto Rican	4	61	1	11	130	4	43	3	81	7
	Cuban	5	56	1					4		
	Other Central or South American	6	94	1					5		
	Spanish not specified	20	348	4	5	198	1	50	16	150	9
09	Fisheries, total Spanish	307	5,914	50	178	4,649	4	93	257	1,265	5
	Mexican	179	4,234	36	140	3,570	4	99	143	664	5
	Puerto Rican	7	18	-	-	-	-	-	7	18	3
	Cuban	25	269	4	21	418	4	70	21	149	6
	Other Central or South American	7	298	2					5		
	Spanish not specified	89	1,095	8	17	661	2	83	81	434	5
--	Other industries, total Spanish	521	14,705	206	448	12,964	2	63	315	1,741	6
	Mexican	426	12,248	182	362	10,816	2	59	244	1,432	6
	Other Spanish	95	2,457	24	86	2,148	4	90	71	309	4
	Industries not classified	7,291	96,680	1,026	2,078	63,314	2	62	6,265	33,366	5
	Mexican	4,846	68,699	741	1,615	47,249	2	64	4,105	21,450	5
	Other Spanish	2,445	27,981	285	463	16,065	2	56	2,160	11,916	6

- Represents zero. (D) Withheld to avoid disclosing figures for individual companies.

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TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART D. Other Minority-Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	ALL INDUSTRIES, TOTAL	58,673	2,804,508	18,875	91,772	2,466,901	5	131	39,798	337,607	8
	Contract construction, total	3,513	182,695	1,058	5,425	161,845	5	153	2,455	20,850	8
15	General building contractors	641	73,948	337	2,053	69,826	6	207	304	4,122	14
16	Heavy construction contractors	108	13,816	54	(D)	(D)	(D)	(D)	54	(D)	(D)
161	Highway and street construction	42	8,779	28	212	8,653	8	309	14	126	9
162	Heavy construction, n.e.c.	66	5,037	26	(D)	(D)	(D)	(D)	40	(D)	(D)
17	Special trade contractors	2,730	93,880	665	3,024	78,352	5	118	2,065	15,528	8
171	Plumbing, heating, air-conditioning	249	24,866	117	665	23,437	6	200	132	1,429	11
172	Painting, paperhanging, decorating	523	13,477	132	549	10,763	4	82	391	2,714	7
173	Electrical work	192	7,806	75	244	6,728	3	90	117	1,078	9
174	Masonry, stonework, and plastering	223	8,643	80	361	7,441	5	93	143	1,202	8
1741	Masonry and other stonework	46	4,683	43	253	4,651	6	108	3	32	11
1742	Plastering and lathing	9	589	8					1		
1743	Terrazzo, tile, marble, mosaic work	13	831	12	108	2,790	3	75	1	1,170	8
174-	Masonry, stonework, and plastering, n.s.k.	155	2,540	17					138		
175	Carpentering and flooring	439	7,745	69	285	5,484	4	79	370	2,261	6
1751	Carpentering	41	3,896	38	216	3,844	6	101	3	52	17
1752	Floor laying and floorwork, n.e.c.	24	1,204	19	56	1,136	3	60	5	68	14
175-	Carpentering and flooring, n.s.k.	374	2,645	12	13	504	1	42	362	2,141	6
176	Roofing and sheetmetal work	84	3,316	40	164	3,000	4	75	44	316	7
177	Concrete work	74	3,892	32	162	3,540	5	107	42	412	9
178	Water well drilling	3	60	1					2		
179	Miscellaneous special trade contractors	943	24,075	119	594	17,959	5	151	824	6,116	7
1791	Structural steel erection	5	3,581	5	(D)	3,581	24	716	-	-	-
1793	Glass and glazing work	4	1,230	4	30	1,230	8	308	-	-	-
1794	Excavating and foundation work	10	1,080	9	443	13,148	4	120	1	6,116	7
1795	Wrecking and demolition work	2		1					1		
1799	Special trade contractors, n.e.c.	922	18,184	100					822		
65pt.	Subdividers developers and operative builders	34	1,051	2	(D)	(D)	(D)	(D)	32	(D)	(D)
	Manufactures, total	1,439	135,446	706	7,031	130,999	10	186	733	4,447	6
20	Food and kindred products	147	25,259	133	1,173	25,149	9	189	14	110	8
201	Meat products	8	3,797	7	(D)	(D)	(D)	(D)	1	(D)	(D)
202	Dairy products	1	(D)	-	-	-	-	-	1	(D)	(D)
203	Canned, curred, and frozen foods	30	5,168	28	(D)	(D)	(D)	(D)	2	(D)	(D)
204	Grain mill products	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	(D)
205	Bakery products	24	4,369	24	274	4,369	11	182	-	-	-
207	Confectionary and related products	8	2,423	8	187	2,423	23	303	-	-	-
208	Beverages	9	3,344	8	(D)	(D)	(D)	(D)	1	(D)	(D)
209	Miscellaneous food and kindred products	64	6,030	56	292	5,969	5	107	8	61	8
22	Textile mill products	17	237	4	15	191	4	48	13	46	4
23	Apparel and other textile products	284	31,309	178	3,098	30,817	17	173	106	492	5
232	Men's and boys' furnishings	19	6,447	19	388	6,447	20	339	-	-	-
233	Women's and misses' outerwear	106	10,073	101	2,078	9,991	21	99	5	82	16
2331	Women's and misses' blouses and waists	25	2,244	25	543	2,244	22	90	-	-	-
2335	Women's and misses' dresses	53	4,124	49	(D)	(D)	(D)	(D)	4	(D)	(D)
2337	Women's and misses' suits and coats	6	650	6	195	650	33	108	-	-	-
2339	Women's and misses' outerwear, n.e.c.	22	3,055	21	(D)	(D)	(D)	(D)	1	(D)	(D)
239	Miscellaneous fabricated textile products	159	14,789	58	632	14,379	11	248	101	410	4
24	Lumber and wood products	91	11,885	45	339	11,594	8	258	46	291	6
241	Logging camps and logging contractors	21	2,632	18	(D)	(D)	(D)	(D)	3	(D)	(D)
242	Sawmills and planing mills	7	6,348	5	(D)	(D)	(D)	(D)	2	(D)	(D)
243	Millwork, plywood, and related products	6	(D)	5	32	1,272	6	254	1	(D)	(D)
244	Wooden containers	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
249	Miscellaneous wood products	55	1,076	15	(D)	(D)	(D)	(D)	40	(D)	(D)

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART D. Other Minority-Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Manufactures--Continued										
25	Furniture and fixtures	51	12,280	31	358	12,149	12	392	20	131	7
251	Household furniture	14	9,806	13	(D)	(D)	(D)	(D)	1	(D)	(D)
2511	Wood household furniture	4	6,798	4	177	6,798	44	1,700	-	-	-
2512	Upholstered household furniture	4	996	4	28	996	7	249	-	-	-
2515	Mattresses and bedsprings	4	(D)	3	45	1,612	15	537	1	(D)	(D)
251-	Household furniture, n.s.k.	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
254	Partitions and fixtures	7	1,201	7	41	1,201	6	172	-	-	-
2541	Wood partitions and fixtures	7	1,201	7	41	1,201	6	172	-	-	-
259	Miscellaneous partitions and fixtures	30	1,273	11	(D)	(D)	(D)	(D)	19	(D)	(D)
26	Paper and allied products	4	723	4	33	723	8	181	-	-	-
27	Printing and publishing	210	11,505	70	418	10,789	6	154	140	716	5
271	Newspapers	13	2,595	10	95	2,569	10	257	3	26	9
272	Periodicals	3	453	3	16	453	5	151	-	-	-
273	Books	11	(D)	2	(D)	(D)	(D)	(D)	9	(D)	(D)
274	Book publishing	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
275	Commercial printing	28	6,001	23	233	5,938	10	258	5	63	13
2751	Commercial printing, except lithographic	13	3,191	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
2752	Commercial printing, lithographic	14	(D)	12	105	2,594	9	216	2	(D)	(D)
275-	Commercial printing, n.s.k.	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
278	Blankbooks and bookbinding	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	(D)
279	Printing trade service	8	592	5	23	564	5	113	3	28	9
27-	Printing and publishing, n.s.k.	143	1,654	24	45	1,098	9	54	119	556	5
28	Chemicals and allied products	27	1,679	10	47	1,550	5	155	17	129	8
30	Rubber and plastic products, n.e.c.	33	3,114	16	122	2,690	8	168	17	424	25
31	Leather and leather products	9	268	4	14	263	4	66	5	5	1
32	Stone, clay, and glass products	33	1,159	14	63	1,112	5	79	19	47	2
33	Primary metal industries	13	3,081	5	141	3,012	28	602	8	69	9
34	Fabricated metal products	54	10,832	38	450	10,709	12	282	16	123	8
341	Metal cans	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	(D)
344	Fabricated structural steel products	6	1,249	6	37	1,249	6	208	-	-	-
3444	Sheet metalworks	2	859	2	29	859	10	286	-	-	-
3446	Architectural metalworks	1		1					-	-	-
344-	Fabricated structural steel products, n.e.c.	3	390	3	8	390	3	130	-	-	-
345	Screw machine products, bolts, etc.	3	(D)	3	(D)	(D)	(D)	(D)	-	-	-
346	Metal stampings	4	(D)	4	(D)	(D)	(D)	(D)	-	-	-
347	Metal services, n.e.c.	11	3,094	10	(D)	(D)	(D)	(D)	1	(D)	(D)
348	Miscellaneous fabricated wire products	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
349	Miscellaneous fabricated metal products	6	(D)	5	20	935	4	187	1	(D)	(D)
34-	Fabricated metal products, n.s.k.	19	758	7	(D)	(D)	(D)	(D)	12	(D)	(D)
35	Machinery, except electrical	73	6,815	55	300	6,730	5	122	18	85	5
36	Electrical equipment and supplies	23	1,217	8	34	1,151	4	144	15	66	4
37	Transportation equipment	17	2,497	9	78	2,480	9	276	8	17	2
371	Motor vehicles and equipment	4	726	3					1		
373	Ship and boat building and repairing	6	1,516	4	78	2,470	9	274	2	5	1
379	Miscellaneous transportation equipment	3	243	2					1		
37-	Transportation equipment, n.e.c.	4	12	-	-	-	-	-	4	12	3
38	Instruments and related products	12	690	7	38	656	5	94	5	34	7
39	Miscellaneous manufacturing	273	9,694	63	292	8,497	5	135	210	1,197	6
391	Jewelry, silverware, and plated ware	6	3,159	3	78	3,151	26	1,050	3	8	3
394	Toys and sporting goods	8	265	5	47	533	5	59	3	72	19
396	Costume jewelry and notions	5	340	4					1		
399	Miscellaneous manufactures	254	5,930	51	167	4,813	3	94	203	1,117	6
---	Manufactures, n.s.k.	68	1,202	12	18	737	2	61	56	465	8
	Transportation and other public utilities, total	1,847	69,145	391	2,627	59,220	7	151	1,456	9,925	7
41	Local and interurban transit	729	7,200	39	279	3,574	7	92	690	3,626	5
411	Local and suburban transportation	6	1,053	5	(D)	(D)	(D)	(D)	1	(D)	(D)
412	Taxicabs	652	3,740	14	42	423	3	30	638	3,317	5
413	Intercity highway transportation	4	337	3					1		
414	Transportation charter service	1	848	1	133	1,263	15	141	-	22	6
415	School buses	11		8					3		
417	Bus terminal and service facilities	10	820	6	17	784	3	131	4	36	9
41-	Local and interurban transit, n.s.k.	45	302	2	(D)	(D)	(D)	(D)	43	(D)	(D)

See footnotes at end of table.

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TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART D. Other Minority-Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Transportation and other public utilities--Continued										
42	Trucking and warehousing	803	33,854	254	1,088	28,933	4	114	549	4,921	9
421	Trucking, local and long distance	142	18,852	133	859	18,776	6	141	9	76	8
422	Public warehousing	4	132	3					1		
42-	Trucking and warehousing, n.s.k.	657	14,870	118	229	10,157	2	85	539	4,845	9
44	Water transportation	10	638	6	13	606	2	101	4	32	8
45	Transportation by air	19	14,759	13	834	14,728	64	1,133	6	31	5
47	Transportation services	210	11,067	64	364	10,043	6	157	146	1,024	7
471	Freight forwarding	4	5,886	4	123	5,886	31	1,472	-	-	-
472	Arrangement of transportation	65	3,075	44	170	2,907	4	66	21	168	8
478	Miscellaneous transportation services	2	2,106	1	71	1,250	4	78	1	856	7
47-	Transportation services, n.s.k.	139		15					124		
48	Communications	20	874	3	22	819	7	273	17	55	3
483	Radio and television broadcasting	6	840	2	22	819	7	273	4	21	4
489	Communication services, n.e.c.	2		1					1		
48-	Communication, n.s.k.	12	34	-	-	-	-	-	12	34	3
49	Electric, gas, and sanitary services	52	727	12	27	517	2	43	40	210	5
---	Transportation and other public utilities, n.s.k.	4	26	-	-	-	-	-	4	26	7
	Wholesale trade, total	1,519	279,489	586	3,197	263,030	5	449	933	16,459	18
501	Motor vehicles and automotive equipment	53	10,918	38	233	10,499	6	276	15	419	28
5012	Automobiles and other motor vehicles	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
5013	Automotive equipment	33	7,900	29	194	7,690	7	265	4	210	53
5014	Tires and tubes	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
501-	Motor vehicles, n.s.k.	17	2,791	6	32	2,582	5	430	11	209	19
502	Drugs, chemicals, and allied products	55	6,322	12	56	5,982	5	499	43	340	8
5022	Drugs proprietaries and sundries	14	5,614	8	41	5,584	5	698	6	30	5
5029	Chemicals and allied products, n.e.c.	41	708	4	15	398	4	100	37	310	8
503	Dry goods and apparel	61	8,203	20	88	7,170	4	359	41	1,033	25
504	Groceries and related products	347	137,608	222	1,423	134,730	6	607	125	2,878	23
5041	Groceries, general line	15	11,885	14	(D)	(D)	(D)	(D)	1	(D)	(D)
5042	Frozen foods	6	7,087	5	(D)	(D)	(D)	(D)	1	(D)	(D)
5043	Dairy products	6	1,357	6	22	1,357	4	226	-	-	-
5044	Poultry and poultry products	15	6,403	15	82	6,403	5	427	-	-	-
5045	Confectionery	11	6,919	8	38	6,765	5	846	3	154	51
5046	Fish and seafoods	9	2,580	8	(D)	(D)	(D)	(D)	1	(D)	(D)
5047	Meats and meat products	31	21,109	30	(D)	(D)	(D)	(D)	1	(D)	(D)
5048	Fresh fruit and vegetables	78	51,986	74	339	51,885	7	701	4	101	25
5049	Groceries and related products, n.e.c.	37	16,495	36	(D)	(D)	(D)	(D)	1	(D)	(D)
504-	Groceries, n.s.k.	139	11,787	26	71	9,191	3	354	113	2,596	23
505	Farm product raw materials	78	4,263	9	(D)	(D)	(D)	(D)	69	(D)	(D)
506	Electrical goods	26	6,061	13	60	5,951	5	458	13	110	8
5063	Electrical apparatus and equipment	5	508	5	17	508	3	102	-	-	-
5064	Electrical appliances, TV, and radios	4	4,502	3	(D)	(D)	(D)	(D)	1	(D)	(D)
5065	Electronic parts and equipment	8	235	4	8	212	2	53	4	23	6
506-	Electrical goods, n.s.k.	9	816	1	(D)	(D)	(D)	(D)	8	(D)	(D)
507	Hardware, plumbing, and heating equipment	18	4,987	14	82	4,957	6	354	4	30	8
5072	Hardware	3	1,455	3	18	1,455	6	485	-	-	-
5074	Plumbing and heating equipment	8	2,865	8	42	2,865	5	358	-	-	-
5077	Air-conditioning and refrigeration	3	637	3	22	637	7	212	-	-	-
507-	Hardware, n.s.k.	4	30	-	-	-	-	-	4	30	8
508	Machinery, equipment, and supplies	63	11,665	48	222	11,378	5	237	15	287	19
5081	Commercial machines and equipment	6	492	5	(D)	(D)	(D)	(D)	1	(D)	(D)
5082	Construction and mining machinery	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
5083	Farm machinery and equipment	5	1,220	5	20	1,220	4	244	-	-	-
5084	Industrial machinery and equipment	14	3,682	13	(D)	(D)	(D)	(D)	1	(D)	(D)
5085	Industrial supplies	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
5086	Professional equipment and supplies	10	1,342	9	(D)	(D)	(D)	(D)	1	(D)	(D)
5087	Service establishment equipment	12	2,188	8	39	2,157	5	270	4	31	8
5088	Transportation equipment and supplies	4	1,111	3	(D)	(D)	(D)	(D)	1	(D)	(D)
5089	Machinery and equipment, n.e.c.	8	491	1	(D)	(D)	(D)	(D)	7	(D)	(D)

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART D. Other Minority-Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Wholesale trade--Continued										
509	Miscellaneous wholesalers	764	85,959	191	979	76,415	5	400	573	9,544	17
5091	Metals and minerals, except petroleum	5	1,628	3	(D)	(D)	(D)	(D)	2	(D)	(D)
5092	Petroleum and petroleum products	12	2,606	10	(D)	(D)	(D)	(D)	2	(D)	(D)
5093	Scrap and waste materials	22	2,950	14	57	2,848	4	203	8	102	13
5094	Tobacco and its' products	5	5,213	4	(D)	(D)	(D)	(D)	1	(D)	(D)
5095	Beer, wine, and distilled beverages	7	4,959	4	34	4,841	9	1,210	3	118	39
5096	Paper and its' products	8	1,688	5	33	1,573	7	315	3	115	38
5097	Furniture and homefurnishings	15	3,599	10	62	3,563	6	356	5	36	7
5098	Lumber and construction materials	11	2,275	5	17	2,080	3	416	6	195	33
5099	Wholesalers, n.s.c.	679	60,041	136	689	51,211	5	377	543	8,830	16
50-	Wholesale trade, n.s.k.	54	3,803	19	(D)	(D)	(D)	(D)	35	(D)	(D)
	Retail trade, total	18,486	1,556,561	10,297	80,703	1,431,724	5	139	8,189	124,837	15
52	Building materials and farm equipment	186	22,492	83	622	21,232	7	256	73	1,260	17
521	Lumber and other building materials	43	8,191	18	174	7,848	10	436	25	343	14
522	Plumbing and heating equipment dealers	2	(D)	-	-	-	-	-	2	(D)	(D)
523	Paint, glass, and wallpaper stores	5	280	3	(D)	(D)	(D)	(D)	2	(D)	(D)
524	Electrical supply stores	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
525	Hardware and farm equipment	96	12,874	56	367	12,025	7	215	40	846	21
5251	Hardware stores	77	7,807	45	280	7,298	6	162	32	509	16
5252	Farm equipment dealers	19	5,067	11	87	4,730	8	430	8	337	42
52-	Building materials and farm equipment, n.s.k.	8	1,097	5	77	1,085	15	217	3	12	4
53	Retail general merchandise	1,975	35,410	225	799	26,323	4	117	1,750	9,087	5
531	Department stores	6	(D)	6	(D)	(D)	(D)	(D)	-	-	-
532	Mail order houses	47	(D)	9	(D)	(D)	(D)	(D)	38	105	3
533	Variety stores	55	3,245	38	104	3,073	3	81	17	172	10
534	Merchandising machine operators	101	1,653	12	22	877	2	73	89	776	9
535	Direct selling organizations	1,517	7,513	30	67	2,426	2	81	1,487	5,087	3
539	Miscellaneous general merchandise	246	17,780	127	472	14,833	4	117	119	2,947	25
53-	General merchandise, n.s.k.	3	185	3	5	185	2	62	-	-	-
54	Food stores	4,846	682,020	3,139	13,430	628,894	4	200	1,707	53,126	32
541	Grocery stores	3,971	611,622	2,686	11,621	563,372	4	210	1,285	48,250	38
542	Meat and fish (seafood) stores	297	33,995	199	578	31,456	3	158	98	2,539	26
543	Fruit stores and vegetable markets	191	14,303	82	286	12,837	3	157	109	1,466	13
544	Candy, nut, and confectionery stores	94	2,630	22	85	1,694	4	77	72	936	13
545	Dairy products stores	13	776	10	(D)	(D)	(D)	(D)	3	(D)	(D)
546	Retail bakeries	134	8,973	93	638	8,498	7	91	41	475	12
5462	Retail bakeries, baking and selling	57	5,746	56	(D)	(D)	(D)	(D)	1	(D)	(D)
5463	Retail bakeries, selling only	2	3,227	2	139	2,774	4	75	-	-	-
546-	Retail bakieres, n.s.k.	75		35					40	(D)	(D)
549	Miscellaneous food stores	135	5,829	39	96	4,386	2	112	97	1,443	15
54-	Food stores, n.s.k.	10	3,892	8	(D)	(D)	(D)	(D)	2	(D)	(D)
55	Automotive dealers and service stations	1,619	234,983	1,206	6,527	227,411	5	189	413	7,572	18
551	New and used car dealers	107	66,091	61	1,413	65,206	23	1,069	46	885	19
553	Tire, battery, and accessory dealers	97	7,947	48	217	7,409	5	154	49	538	11
554	Gasoline service stations	1,367	155,749	1,080	4,799	149,906	4	139	287	5,843	20
559	Miscellaneous automotive dealers	42	4,597	14	83	4,297	6	307	28	300	11
55-	Automotive dealers and service stations, n.s.k.	6	599	3	15	593	5	198	3	6	2
56	Apparel and accessory stores	472	28,076	230	1,003	25,855	4	112	242	2,221	9
561	Men's and boys' clothing and furnishings	27	5,231	24	163	5,076	7	212	3	155	52
562	Women's ready-to-wear stores	121	7,428	62	255	6,980	4	113	59	448	8
563	Women's accessory and specialty stores	45	2,356	15	85	2,162	6	144	30	194	6
564	Children's and infants' wear stores	8	434	8	16	434	2	54	-	-	-
565	Family clothing stores	44	4,282	36	243	4,187	7	116	8	95	12
566	Shoe stores	28	3,100	23	84	2,984	4	130	5	116	23
567	Custom tailors	20	674	15	47	596	3	40	5	78	16
568	Furriers and fur shops	1	(D)	-	-	-	-	-	1	(D)	(D)
569	Miscellaneous apparel and accessories	168	3,795	42	72	2,744	2	65	126	1,051	8
56-	Apparel and accessory stores, n.s.k.	10	(D)	5	38	692	8	138	5	(D)	(D)

See footnotes at end of table.

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TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART D. All Minority-Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Retail trade--Continued										
57	Furniture and homefurnishings stores...	428	44,727	229	1,000	42,098	4	184	199	2,629	13
571	Furniture and homefurnishings.....	126	18,435	93	591	17,993	6	193	33	442	13
5712	Furniture stores.....	88	11,560	59	372	11,139	6	189	29	421	15
5713	Floor covering stores.....	21	1,754	20	(D)	(D)	(D)	(D)	1	(D)	(D)
5714	Drapery and upholstery stores.....	7	713	7	26	713	4	102	-	-	-
5715	China, glassware, and metalware stores.....	5	4,216	3	(D)	(D)	(D)	(D)	2	(D)	(D)
5719	Miscellaneous homefurnishings stores.....	5	192	4	(D)	(D)	(D)	(D)	1	(D)	(D)
572	Household appliance stores.....	82	7,601	41	124	6,818	3	166	41	783	19
573	Radio, Television, and music stores..	138	16,772	79	252	15,968	3	202	59	804	14
5732	Radio and television stores.....	62	13,958	56	94	13,838	3	247	6	120	20
5733	Music stores.....	11	1,244	9	58	2,130	3	93	2	684	13
573-	Radio, television, and music stores, n.s.k.....	65	1,570	14					51		
57-	Furniture and homefurnishings stores, n.s.k.....	82	1,919	16	33	1,319	2	82	66	600	9
58	Eating and drinking places.....	5,675	327,722	3,778	22,504	302,675	6	80	1,897	25,047	13
59	Miscellaneous retail stores.....	3,315	181,131	1,407	4,818	159,236	3	113	1,908	21,895	11
591	Drug stores and proprietary stores...	283	39,716	234	1,308	38,695	6	165	49	1,021	21
592	Liquor stores.....	359	41,656	271	812	38,484	3	142	88	3,172	36
593	Antique stores and secondhand stores.	92	2,287	18	64	1,817	4	101	74	470	6
594	Book and stationery stores.....	23	1,856	16	65	1,651	4	103	7	205	29
5942	Book stores.....	11	(D)	9	46	1,111	5	123	2	(D)	(D)
5943	Stationery stores.....	10	644	7	19	540	3	77	3	104	35
594-	Book and stationery stores, n.s.k..	2	(D)	-	-	-	-	-	2	(D)	(D)
595	Sporting goods stores and bicycle shops.....	104	7,587	49	172	7,013	4	143	55	574	10
596	Farm and garden supply stores.....	133	16,280	116	495	16,072	4	139	17	208	12
5962	Hay, grain, and feed stores.....	34	4,838	33					1		
5969	Farm and garden supply stores, n.e.c.....	53	7,839	51	495	16,072	4	139	2	208	12
596-	Farm and garden supply stores, n.s.k.....	46	3,603	32					14		
597	Jewelry stores.....	234	7,581	77	164	5,577	2	72	157	2,004	13
598	Fuel and ice dealers.....	24	1,127	12	22	985	2	82	12	142	12
599	Retail stores, n.e.c.....	2,041	60,272	601	1,603	46,267	3	77	1,440	14,005	10
5992	Florists.....	368	13,896	147	457	11,628	3	79	221	2,268	10
5993	Cigar stores and stands.....	29	813	10	27	508	3	51	19	307	16
5994	News dealer and news stands.....	9	474	7	35	907	3	76	2	37	8
5995	Hobby, toy, and game shops.....	8	470	5					3		
5996	Camera and photographic supply stores.....	7	2,370	7	53	2,370	8	339	-	-	-
5997	Gift, novelty, and souvenir shops..	134	9,566	107	362	9,036	3	84	27	630	20
5999	Miscellaneous retail stores, n.e.c.	1,486	32,683	316	669	21,820	2	69	1,168	10,863	9
59-	Retail stores, n.s.k.....	22	2,769	13	113	2,675	9	206	9	94	10
	Finance, insurance, and real estate, total.....	6,329	142,060	807	3,260	115,744	4	143	5,522	26,316	5
60	Banking.....	9	20,364	7	(D)	(D)	(D)	(D)	2	(D)	(D)
61	Credit agencies other than banks.....	33	10,543	16	304	10,458	19	654	17	85	5
614	Personal credit institutions.....	10	3,206	7	159	3,190	23	456	3	16	5
615	Business credit institutions.....	6	359	3	7	349	2	87	3	10	3
616	Loan correspondents and brokers.....	1		1					-	-	-
61-	Credit agencies, n.s.k.....	16	6,978	5	138	6,919	28	1,384	11	59	5
62	Security, commodity, broker, and services.....	655	5,198	30	162	4,048	5	135	625	1,150	2
621	Security brokers and dealers.....	578	4,747	24	151	3,841	6	160	554	908	2
62-	Commodity brokers and services.....	77	451	6	11	207	2	35	71	244	3
63	Insurance carriers.....	54	2,256	3	(D)	(D)	(D)	(D)	51	(D)	(D)
64	Insurance agents, brokers, and services.	1,519	19,997	186	458	11,844	2	64	1,333	8,153	6

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART D. Other Minority-Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Finance, insurance and real estate, --Continued										
65pt.	Real estate	3,716	78,384	528	1,811	64,491	3	122	3,188	14,093	4
651	Real estate operators and lessors	1,244	19,613	236	685	13,807	3	59	1,008	5,806	6
653	Agents, brokers, and managers	2,400	47,268	266	997	39,395	4	148	2,134	7,873	4
654	Title abstract companies	3	138	2	34	7,535	3	758	1	339	16
655	Subdividers and developers	28	7,725	8					20		
656	Operative builders	4	602	4	6	602	2	151	-	-	-
65-	Real estate operators and lessors, n.s.k.	37	3,227	12	89	3,152	7	263	25	75	3
66	Combined real estate, insurance, etc.	96	2,819	25	67	2,297	3	92	71	522	7
67	Holding and other investment companies	247	2,299	12	35	1,993	3	166	235	306	1
672	Investment companies	56	799	2	18	1,353	3	193	54	304	1
679	Miscellaneous investment institutions	180	858	5					175		
67-	Holding and other investment companies, n.e.c.	11	642	5	17	640	3	128	6	2	-
	Selected services, total	16,132	293,503	3,672	16,028	201,389	4	55	12,460	92,114	7
70	Hotels and other lodging places	844	27,153	327	1,962	22,056	6	67	517	5,097	10
701	Hotels, tourists courts, and motels	626	21,353	275	1,749	17,488	6	64	351	3,865	11
702	Rooming and boarding houses	141	3,054	25	122	2,359	5	94	116	695	6
703	Trailer parks and camps	71	2,683	27	91	2,209	3	82	44	474	11
7031	Trailer parks	58	2,349	23	74	1,903	3	83	35	446	13
7032	Sporting and recreational camps	13	334	4	17	306	4	77	9	28	3
704	Membership-basis organizational hotels	4	63	-	-	-	-	-	4	63	11
70-	Hotels, n.s.k.	2		-	-	-	-	-	2		
72	Personal services	8,645	120,911	1,984	7,309	70,953	4	36	6,661	49,958	8
721	Laundries and drycleaning plants	3,695	63,848	829	3,603	35,480	4	43	2,866	28,368	10
7211	Power laundries, family and commercial	172	9,246	165	1,088	9,203	7	56	7	43	6
7212	Laundries, except power	343	6,889	255	639	5,947	3	23	88	942	11
7213	Linen supply	6	(D)	3	(D)	(D)	(D)	(D)	3	(D)	(D)
7214	Diaper service	-	-	-	-	-	-	-	-	-	-
7215	Coin operated laundries and cleaning	433	7,827	101	301	4,238	3	42	332	3,589	11
7216	Drycleaning plants, except rug	200	10,634	177	1,685	10,325	6	58	23	309	13
7217	Rug cleaning and repairing plants	4	223	4	13	223	3	56	-	-	-
7218	Industrial launderers	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	(D)
721-	Laundries, n.s.k.	2,534	28,118	122	355	4,688	3	38	2,412	23,430	10
722	Photographic studios	435	7,136	68	258	4,505	4	66	367	2,631	7
723	Beauty shops	1,729	25,184	614	2,109	18,117	3	30	1,115	7,067	6
724	Barber shops	1,570	13,253	316	692	6,149	2	19	1,254	7,104	6
725	Shoe repair and hat cleaning shops	120	1,161	14	25	316	2	23	106	845	8
726	Funeral services and crematories	22	1,430	15	53	1,259	4	84	7	171	24
727	Garment pressing, alteration, repair	410	3,111	65	152	1,928	2	30	345	1,183	3
729	Miscellaneous personal services	648	4,917	51	343	2,370	7	46	595	2,547	4
72-	Personal services, n.s.k.	18	871	12	74	829	6	69	6	42	7
73	Miscellaneous business services	2,099	30,908	210	869	17,375	4	83	1,889	13,533	7
731	Advertising	146	2,918	13	34	1,739	3	134	133	1,179	9
732	Credit reporting and collection	19	748	9	66	671	7	75	10	77	8
733	Duplicating, mailing, stenographic	18	1,469	12	57	1,410	5	118	6	59	10
7331	Direct mail advertising	5	21	2					3		
7332	Blueprinting and photocopying	7	1,184	6	57	1,410	5	118	1	59	10
7339	Stenographic and duplicating, n.e.c.	6	264	4					2		
734	Services to buildings	403	4,078	56	240	2,130	4	38	347	1,948	6
7341	Window cleaning	1	615	1	33	615	3	47	-	-	-
7342	Disinfecting and exterminating	12		12					-	-	-
7349	Miscellaneous services to buildings	57	1,367	40	204	1,273	5	32	17	94	6
734-	Services to buildings, n.s.k.	333	2,096	3	3	242	1	81	330	1,854	6
735	News syndicates	1	(D)	-	-	-	-	-	1	(D)	(D)
736	Private employment agencies	20	930	14	38	904	3	65	6	26	4

See footnotes at end of table.

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TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART D. Other Minority-Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Selected services--Continued										
73	Miscellaneous business services--Con.										
739	Miscellaneous business services	1,482	20,332	103	427	10,152	4	99	1,379	10,180	7
7391	Research and development laboratories	4	227	2	(D)	(D)	(D)	(D)	2	(D)	(D)
7392	Business consultant services	474	5,100	28	112	2,537	4	90	446	2,583	6
7393	Detective and protective services	5	447	5	90	447	18	89	-	-	-
7394	Equipment rental and leasing	33	1,005	9	25	860	3	96	24	145	6
7395	Photofinishing laboratories	8	1,177	8	51	1,177	6	147	-	-	-
7397	Commercial testing laboratories	3	307	2	(D)	(D)	(D)	(D)	1	(D)	(D)
7398	Temporary help supply services	3	221	3	10	221	3	74	-	-	-
7399	Business services, n.e.c.	949	11,839	46	114	4,418	2	96	903	7,421	8
739-	Miscellaneous business services, n.s.k.	3	9	-	-	-	-	-	3	9	3
73-	Business services, n.s.k.	10	(D)	3	7	369	2	123	7	(D)	(D)
75	Auto repair, services and garages	1,148	43,831	507	2,052	37,233	4	73	641	6,598	10
751	Automobile rentals, without drivers	12	754	6	31	701	5	117	6	53	9
752	Automobile parking	30	999	19	103	958	5	50	11	41	4
753	Automobile repair shops	979	38,957	453	1,679	33,082	4	73	526	5,875	11
7531	Top and body repair shops	203	8,874	104	420	7,655	4	74	99	1,219	12
7534	Tire retreading and repair shops	4	353	4	16	353	4	88	-	-	-
7535	Paint shops	32	2,526	32	167	2,526	5	79	-	-	-
7538	General automobile repair shops	585	21,729	251	863	18,175	3	72	334	3,554	11
7539	Automobile repair shops, n.e.c.	57	3,992	53	176	3,677	3	73	4	115	29
753-	Automobile repair shops, n.s.k.	98	1,483	9	37	496	4	55	89	987	11
754	Automobile services, except repair	119	2,838	26	221	2,247	9	86	93	591	6
75-	Automobile repair services and garages, n.s.k.	8	283	3	18	245	6	82	5	38	8
76	Miscellaneous repair services	1,252	21,332	244	796	13,364	3	55	1,008	7,968	8
762	Electrical repair shops	465	8,614	107	330	5,656	3	53	358	2,958	8
7622	Radio and television repair	366	6,669	84	247	4,258	3	51	282	2,411	9
7623	Refrigerator service and repair	6	273	5	(D)	(D)	(D)	(D)	1	(D)	(D)
7629	Electrical repair shops, n.e.c.	10	758	10	45	758	5	76	-	-	-
762-	Electrical repair shops, n.s.k.	83	914	8	(D)	(D)	(D)	(D)	75	(D)	(D)
763	Watch, clock, and jewelry repair	18	948	17	(D)	(D)	(D)	(D)	1	(D)	(D)
764	Reupholstery and furniture repair	185	3,028	48	(D)	(D)	(D)	(D)	137	(D)	(D)
769	Miscellaneous repair shops	580	8,723	72	294	4,858	4	67	508	3,865	8
7692	Welding repair	7	289	3	32	833	3	83	4	68	14
7694	Armature rewinding shops	8	612	7					1		
7699	Repair services, n.e.c.	565	7,822	62	262	4,025	4	65	503	3,797	8
76-	Miscellaneous repair shops, n.s.k.	4	19	-	-	-	-	-	4	19	5
78	Motion pictures	57	2,120	25	185	1,947	7	78	32	173	5
781	Motion picture filming and distribution	24	497	4	11	394	3	99	20	103	5
782	Motion picture production services	-	-	-	-	-	-	-	-	-	-
783	Motion picture theaters	30	1,607	21	174	1,553	8	74	9	54	6
7832	Theaters, except drive-ins	16	840	16	138	840	9	53	-	-	-
7833	Drive-in theaters	3	519	3	21	519	7	173	-	-	-
783-	Motion pictures theaters, n.s.k.	11	248	2	15	194	8	97	9	54	6
78-	Motion pictures, n.s.k.	3	16	-	-	-	-	-	3	16	5
79	Amusement and recreational services, n.e.c.	1,072	28,299	181	1,526	23,410	8	129	891	4,889	5
791	Dance halls, studios, and schools	18	219	7	(D)	(D)	(D)	(D)	11	(D)	(D)
792	Producers, orchestras, entertainers	510	6,364	76	436	4,198	6	55	434	2,166	5
793	Bowling and billiard establishments	99	2,494	31	175	2,066	6	67	68	428	6
794	Miscellaneous amusement and recreation services	427	19,040	65	896	16,913	14	260	362	2,127	6
79-	Amusement and recreational services, n.s.k.	18	182	2	(D)	(D)	(D)	(D)	16	(D)	(D)
80pt.	Hospitals, medical, and dental laboratories	297	14,505	136	1,094	12,842	8	94	161	1,663	10
806	Hospitals	18	2,741	9	350	2,605	39	289	9	136	15

See footnotes at end of table.

TABLE 1. **Selected Statistics for Minority-Owned Firms by Industry: 1969**—Continued

PART D. Other Minority-Owned Firms

Code	Industry	All firms		With paid employees					Without paid employees		
		Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
	Selected services--Continued										
80pt.	Hospitals, medical, and dental laboratories--Continued										
807	Medical and dental laboratories	180	9,510	112	516	8,707	5	78	68	803	12
8071	Medical laboratories	46	3,770	36	255	3,650	7	101	10	120	12
8072	Dental laboratories	132	(D)	75	(D)	(D)	(D)	(D)	57	(D)	(D)
807-	Medical and dental laboratories, n.s.k.	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
809pt.	Sanatoria, convelescent, and rest homes	99	2,254	15	228	1,530	15	102	84	724	9
82	Educational services	718	4,355	55	230	2,149	4	39	653	2,206	3
821	Elementary and secondary schools	26	493	24	(D)	(D)	(D)	(D)	2	(D)	(D)
822	Colleges, universities, professional schools, and junior colleges	8	188	3	(D)	(D)	(D)	(D)	5	(D)	(D)
823	Libraries and information centers	-	-	-	-	-	-	-	-	-	-
824	Correspondence and vocational schools	12	1,019	11	(D)	(D)	(D)	(D)	1	(D)	(D)
829	Schools and educational services, n.e.c.	15	212	13	(D)	(D)	(D)	(D)	2	(D)	(D)
82-	Educational services, n.s.k.	647	2,443	4	21	269	5	67	643	2,174	3
84	Museums, botonical, zoological gardens.	10	89	3	5	60	2	20	7	29	4
	Other industries, total	4,748	72,137	585	1,985	47,414	3	81	4,163	24,723	6
07	Agriculture service and hunting	3,219	53,619	426	1,479	34,697	3	81	2,793	18,922	7
071	Miscellaneous agriculture services	407	14,439	54	291	11,899	5	220	353	2,540	7
072	Animal husbandry services	191	6,256	52	259	4,680	5	90	139	1,576	11
073	Horticultural services	2,580	32,009	313	913	17,339	3	55	2,277	14,670	6
074	Hunting, trapping, game, propogation.	12	82	-	-	-	-	-	12	82	7
07-	Agricultural services, n.s.k.	19	833	7	16	779	2	111	12	54	5
08	Forestry	103	2,137	17	45	1,593	3	94	86	544	6
09	Fishery	1,195	11,625	110	297	6,903	3	63	1,085	4,723	4
---	Other industries	231	4,755	32	164	4,221	5	132	199	534	3
	Industries not classified	4,669	73,472	773	1,516	55,535	2	72	3,887	17,936	5

- Represents zero. (D) Withheld to avoid disclosing figures for individual companies.

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TABLE 2. Selected Statistics for Minority-Owned Firms by Geographic Areas: 1969

PART A. All Minority-Owned Firms

Geographic area	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
United States	321,958	10,639,135	89,941	370,064	8,934,482	4	99	232,017	1,704,653	7
New England	4,095	132,030	1,288	3,751	111,489	3	87	2,807	20,541	7
Maine	119	3,161	29	127	2,549	5	88	90	612	1
New Hampshire	69	1,605	17	71	1,309	4	77	52	296	6
Vermont	68	2,266	21	61	1,902	3	91	47	364	8
Massachusetts	1,506	55,517	416	1,415	46,082	3	116	1,090	7,435	7
Rhode Island	191	4,188	50	129	3,298	3	66	141	890	6
Connecticut	1,142	31,293	355	938	23,549	3	66	787	7,744	10
Not allocated by State	1,000	34,000	400	1,000	30,800	3	77	600	3,200	5
Middle Atlantic	39,188	1,157,276	10,249	33,300	910,514	3	89	28,939	246,762	9
New York	17,677	511,345	4,418	15,015	406,143	3	92	13,259	105,202	8
New Jersey	7,996	233,396	2,162	6,484	185,184	3	86	5,834	48,212	8
Pennsylvania	8,815	233,735	2,069	7,601	184,087	4	89	6,746	49,648	7
Not allocated by State	4,700	178,800	1,600	4,200	135,100	3	84	3,100	43,700	14
East North Central	39,981	1,335,316	11,554	45,050	1,137,269	4	98	28,427	198,047	7
Ohio	10,117	257,518	2,502	9,060	209,171	4	84	7,615	48,347	6
Indiana	3,364	124,812	937	4,432	109,066	5	116	2,427	15,746	6
Illinois	13,844	504,257	3,889	16,225	427,647	4	110	9,955	76,610	8
Michigan	8,112	319,765	2,577	10,988	279,220	4	108	5,535	40,545	7
Wisconsin	1,544	41,764	449	1,475	32,065	3	71	1,095	9,699	9
Not allocated by State	3,000	87,200	1,200	2,900	80,100	2	67	1,800	7,100	4
West North Central	8,984	271,391	2,540	10,285	226,599	8	89	6,444	44,792	7
Minnesota	875	38,689	257	1,514	34,169	6	133	618	4,502	7
Iowa	623	25,191	195	953	22,793	5	117	428	2,398	6
Missouri	4,481	117,560	1,018	4,378	92,866	4	91	3,463	24,694	7
North Dakota	65	2,980	23	177	2,483	8	108	42	497	12
South Dakota	122	4,621	49	183	4,244	4	87	73	377	5
Nebraska	612	18,274	173	689	15,491	4	90	439	2,783	6
Kansas	1,606	42,076	425	1,791	34,553	4	81	1,181	7,523	6
Not allocated by State	600	22,000	400	600	20,000	2	50	200	2,000	10
South Atlantic	57,831	1,464,220	13,931	55,070	1,183,263	4	85	43,900	280,957	6
Delaware	659	19,721	151	652	15,496	4	109	508	3,225	6
Maryland	6,280	136,171	1,251	4,613	105,483	4	84	5,029	30,688	6
District of Columbia	6,686	95,564	865	3,369	70,648	4	82	5,821	24,916	4
Virginia	8,102	175,074	2,044	7,866	139,401	4	68	6,058	35,673	6
West Virginia	665	24,618	162	1,132	21,800	7	135	503	2,818	6
North Carolina	8,017	207,604	1,810	7,108	164,570	4	91	6,207	43,034	7
South Carolina	5,079	96,805	1,121	3,666	71,810	3	64	3,958	26,995	7
Georgia	7,986	210,337	1,760	7,106	174,483	4	99	5,326	35,754	7
Florida	12,557	365,826	3,467	12,958	299,472	4	86	9,090	66,354	7
Not allocated by State	2,700	130,600	1,300	6,600	119,100	5	92	1,400	11,500	8
East South Central	14,543	498,228	4,112	17,924	425,183	4	103	10,431	73,045	7
Kentucky	2,083	55,967	457	1,872	47,528	4	104	1,626	8,439	5
Tennessee	3,939	133,139	1,057	5,073	114,921	5	109	2,882	18,218	6
Alabama	4,261	142,375	1,158	5,637	121,004	5	104	3,103	21,371	7
Mississippi	3,860	118,947	1,040	3,342	93,930	3	90	2,820	25,017	9
Not allocated by State	400	47,800	400	2,000	47,800	5	120	-	-	-
West South Central	52,761	1,582,601	14,123	57,907	1,299,206	4	92	38,638	283,395	7
Arkansas	2,134	59,902	500	2,088	48,668	4	97	1,634	11,234	7
Louisiana	7,898	263,220	1,946	7,705	217,166	4	112	5,952	46,054	8
Oklahoma	2,445	60,350	495	2,068	47,872	4	97	1,950	12,478	6
Texas	37,284	1,079,629	10,282	41,246	877,200	4	85	27,902	202,429	7
Not allocated by State	3,000	119,500	900	4,800	108,300	5	120	2,100	11,200	5
Mountain	16,959	483,973	4,750	18,692	403,574	4	85	11,309	80,399	7
Montana	202	6,890	69	334	6,124	5	89	133	766	6
Idaho	282	11,385	96	511	10,004	5	104	186	1,381	7
Wyoming	241	9,425	94	342	8,529	4	91	147	896	6
Colorado	3,403	90,350	859	3,883	72,573	5	84	2,544	17,777	7
New Mexico	4,514	135,745	1,466	5,272	113,111	4	77	3,048	22,434	7
Arizona	3,743	157,938	1,391	5,307	138,013	4	99	2,352	19,925	8
Utah	557	21,161	187	985	18,423	5	99	370	2,738	7
Nevada	517	21,679	188	1,058	19,197	6	102	329	2,482	8
Not allocated by State	2,600	29,400	400	1,000	17,400	3	44	2,200	12,000	5
Pacific	87,076	3,598,428	26,837	125,235	3,128,665	5	117	60,289	469,763	8
Washington	2,878	99,455	868	4,621	84,949	5	98	2,010	14,506	7
Oregon	1,005	39,531	322	1,610	34,858	5	108	683	4,793	7
California	64,165	2,451,223	20,223	80,541	2,091,737	4	103	43,942	359,492	8
Alaska	1,322	18,643	178	533	12,379	3	70	1,144	6,264	5
Hawaii	13,706	764,950	3,546	23,430	695,642	7	196	10,160	69,308	7
Not allocated by State	4,000	224,500	1,700	14,500	209,100	9	117	2,300	15,400	7
Not specified by area	1,440	115,672	557	2,850	108,720	5	195	883	6,952	8

- Represents zero.

TABLE 2. **Selected Statistics for Minority-Owned Firms by Geographic Areas: 1969**—Continued

PART B. Black-Owned Firms

Geographic area	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
UNITED STATES	163,073	4,474,191	38,304	151,996	3,653,363	4	95	124,769	820,828	7
New England	1,720	59,616	470	1,611	50,260	3	107	1,250	9,356	7
Maine	49	1,276	9	81	1,046	9	116	40	230	6
New Hampshire	25	760	6	10	602	2	100	19	158	8
Vermont	18	325	6	20	233	3	39	12	92	8
Massachusetts	815	38,893	224	862	34,999	4	156	591	3,894	7
Rhode Island	61	923	11	36	634	3	58	50	289	6
Connecticut	752	17,439	214	602	12,746	3	60	538	4,693	9
Middle Atlantic	22,672	615,454	5,152	18,342	491,526	4	95	17,520	123,928	7
New York	9,269	243,057	1,991	7,226	194,759	4	98	7,278	48,298	7
New Jersey	5,716	170,035	1,441	4,729	137,467	3	95	4,275	32,568	8
Pennsylvania	7,687	202,362	1,720	6,387	159,300	4	93	5,967	43,062	7
East North Central	30,296	1,009,705	8,235	33,159	856,440	4	104	22,061	153,265	7
Ohio	9,193	227,522	2,217	7,697	184,323	4	83	6,976	43,199	6
Indiana	2,884	92,989	750	3,412	79,374	5	106	2,134	13,615	6
Illinois	10,265	390,485	2,816	12,127	334,955	4	119	7,449	55,530	7
Michigan	6,900	299,202	2,139	8,776	234,827	4	110	4,761	31,375	7
Wisconsin	1,054	29,507	313	947	22,961	3	73	741	6,546	9
West North Central	6,339	178,565	1,470	6,343	146,475	4	100	4,869	32,090	7
Minnesota	494	21,045	136	742	18,594	5	137	358	2,451	7
Iowa	417	18,461	122	671	16,946	6	139	295	1,515	5
Missouri	3,996	100,129	867	3,651	78,363	4	90	3,129	21,766	7
North Dakota	23	1,382	8	(D)	(D)	(D)	(D)	15	(D)	(D)
South Dakota	30	1,280	13	(D)	(D)	(D)	(D)	17	(D)	(D)
Nebraska	354	11,242	87	368	9,680	4	111	267	1,562	6
Kansas	1,025	25,026	237	797	20,477	3	77	788	4,549	6
South Atlantic	46,945	1,050,918	10,246	38,484	827,073	4	81	36,699	223,845	6
Delaware	586	18,231	133	600	15,456	5	116	453	2,775	6
Maryland	5,631	122,903	1,089	4,087	95,734	4	88	4,542	27,169	6
District of Columbia	6,275	82,115	736	2,765	59,047	4	78	5,519	23,068	4
Virginia	7,630	161,693	1,883	7,098	128,046	4	68	5,747	33,647	6
West Virginia	535	10,326	129	440	8,025	3	62	406	2,301	6
North Carolina	7,406	193,058	1,659	6,577	154,417	4	93	5,747	38,651	7
South Carolina	4,945	91,335	1,079	3,453	65,492	3	61	3,866	25,843	7
Georgia	6,708	191,148	1,617	6,583	157,694	4	98	5,091	33,454	7
Florida	7,229	180,099	1,901	6,881	143,162	4	75	5,328	36,937	7
East South Central	13,248	404,277	3,339	14,655	339,578	4	102	9,909	64,699	7
Kentucky	1,965	51,769	422	1,707	43,896	4	104	1,543	7,873	5
Tennessee	3,674	122,853	942	4,777	106,483	5	113	2,732	16,370	6
Alabama	4,090	135,677	1,096	5,278	115,369	5	105	2,994	20,308	7
Mississippi	3,519	93,978	879	2,893	73,830	3	84	2,640	20,148	8
West South Central	23,069	599,290	5,097	20,280	479,805	4	94	17,972	119,485	7
Arkansas	1,914	48,768	406	1,755	39,354	4	97	1,508	9,414	6
Louisiana	6,928	224,939	1,629	6,584	184,942	4	114	5,299	39,997	8
Oklahoma	1,487	37,573	298	1,198	30,380	4	102	1,189	7,193	6
Texas	12,740	288,010	2,764	10,743	225,129	4	81	9,976	62,881	6
Mountain	1,801	54,251	421	2,416	46,180	6	110	1,380	8,071	6
Montana	34	2,297	11	101	2,139	9	194	23	158	7
Idaho	28	1,915	9	32	1,784	4	198	19	131	7
Wyoming	51	1,565	26	78	1,389	3	53	25	176	7
Colorado	801	22,408	143	1,088	18,677	8	131	658	3,731	6
New Mexico	185	5,338	52	233	4,702	4	90	133	636	5
Arizona	456	11,261	108	401	9,032	4	84	348	2,229	6
Utah	69	1,967	19	103	1,684	5	89	50	293	6
Nevada	177	7,500	53	380	6,773	7	128	124	727	6
Pacific	15,960	421,777	3,456	14,640	340,528	4	99	12,504	81,249	6
Washington	787	19,512	176	1,166	16,143	7	92	611	3,369	6
Oregon	283	8,718	68	276	7,357	4	108	215	1,361	6
California	14,689	387,833	3,165	12,959	312,174	4	99	11,524	75,659	7
Alaska	131	3,706	36	140	3,109	4	86	95	597	6
Hawaii	70	2,008	11	99	1,745	9	159	59	263	4
Not specified by area	1,023	80,338	418	2,066	75,498	5	181	605	4,840	8

(D) Withheld to avoid disclosing figures for individual companies.

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TABLE 2. **Selected Statistics for Minority-Owned Firms by Geographic Areas: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Geographic area and specific Spanish group	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
United States, total Spanish	100,212	3,360,436	32,762	126,296	2,814,218	4	86	67,450	546,218	8
Mexican	70,146	2,365,939	22,794	93,058	2,008,221	4	88	47,352	357,718	8
Other Spanish	30,066	994,497	9,968	33,234	805,997	3	81	20,098	188,500	9
New England, total Spanish	1,968	61,780	705	1,733	52,886	2	75	1,263	8,894	7
Mexican	46	1,598	14	47	1,244	3	89	32	354	11
Other Spanish	1,922	60,182	691	1,686	51,642	2	75	1,231	8,540	7
Maine, total Spanish	36	1,044	11	32	867	3	79	25	177	7
New Hampshire, total Spanish	29	305	5	19	193	4	39	24	112	5
Vermont, total Spanish	37	1,802	12	37	1,560	3	130	25	242	10
Massachusetts, total Spanish	435	10,100	126	318	7,884	3	63	309	2,216	7
Mexican	21	787	5	13	692	3	138	16	95	6
Puerto Rican	32	1,155	11	34	1,042	3	95	21	113	5
Cuban	24	504	7	14	311	2	44	17	193	11
Other Central or South American	24	964	9	39	800	4	89	15	164	11
Spanish not specified	334	6,690	94	218	5,039	2	54	240	1,651	7
Rhode Island, total Spanish	116	2,723	32	52	2,165	2	68	84	558	7
Connecticut, total Spanish	315	11,808	119	275	9,417	2	79	196	2,389	12
Not allocated by State, total Spanish	1,000	34,000	400	1,000	30,800	3	77	600	3,200	5
Other Spanish	1,000	34,000	400	1,000	30,800	3	77	600	3,200	5
Middle Atlantic, total Spanish	12,873	439,408	4,278	11,890	342,706	3	80	8,595	96,702	11
Mexican	1,316	48,415	352	1,020	40,802	3	116	964	7,613	8
Other Spanish	11,557	390,993	3,926	10,870	301,904	3	77	7,631	89,089	12
New York, total Spanish	5,850	192,783	1,921	5,842	155,396	3	81	3,929	37,387	10
Mexican	132	3,779	31	136	2,914	5	94	101	865	9
Puerto Rican	1,942	70,972	744	2,195	57,259	3	77	1,198	13,713	11
Cuban	563	20,658	163	672	17,221	4	106	400	3,437	9
Other Central or South American	280	6,653	70	162	4,862	2	69	210	1,791	9
Spanish not specified	2,933	90,721	913	2,657	73,140	3	80	2,020	17,581	9
New Jersey, total Spanish	1,750	50,226	584	1,277	38,520	2	66	1,166	11,706	10
Mexican	37	1,298	12	37	1,080	3	90	25	218	9
Puerto Rican	396	11,380	133	230	8,393	2	63	263	2,985	11
Cuban	461	15,011	167	316	12,243	2	73	294	2,768	9
Other Central or South American	41	1,193	10	28	941	3	94	31	252	8
Spanish not specified	815	21,344	262	666	15,861	3	61	553	5,483	10
Pennsylvania, total Spanish	573	17,599	173	571	13,690	3	79	400	3,909	10
Mexican	47	938	9	27	608	3	68	38	330	9
Puerto Rican	95	3,546	32	53	2,649	2	83	63	897	14
Cuban	40	1,088	14	39	798	3	57	26	290	11
Other Central or South American	27	490	8	26	333	3	42	19	157	8
Spanish not specified	364	11,537	110	426	9,302	4	85	254	2,235	9
Not allocated by State, total Spanish	4,700	178,800	1,600	4,200	135,100	3	84	3,100	43,700	14
Mexican	1,100	42,400	300	800	36,200	3	121	800	6,200	8
Other Spanish	3,600	136,400	1,300	3,400	98,900	3	76	2,300	37,500	16
East North Central, total Spanish	6,367	196,941	2,170	6,329	169,679	3	78	4,197	27,262	6
Mexican	3,029	120,899	1,329	3,929	112,329	3	85	1,700	8,570	5
Other Spanish	3,338	76,042	841	2,400	57,350	3	68	2,497	18,692	7
Ohio, total Spanish	481	12,019	121	358	8,879	3	73	360	3,140	9
Mexican	82	1,654	21	38	1,183	2	56	61	471	8
Puerto Rican	39	1,275	11	26	887	2	81	28	388	14
Cuban	13	672	4	11	627	3	157	9	45	5
Other Central or South American	21	795	7	32	600	5	86	14	195	14
Spanish not specified	326	7,623	78	251	5,582	3	72	248	2,041	8
Indiana, total Spanish	297	23,675	108	565	22,242	5	206	189	1,433	8
Mexican	122	17,929	51	407	17,434	8	342	71	495	7
Other Spanish	175	5,746	57	158	4,808	3	84	118	938	8
Illinois, total Spanish	1,774	51,307	493	1,698	40,651	3	82	1,281	10,656	8
Mexican	498	14,685	145	446	11,247	3	78	353	3,438	10
Puerto Rican	202	6,192	61	172	5,002	3	82	141	1,190	8
Cuban	112	3,924	34	92	3,334	3	98	78	590	8
Other Central or South American	52	1,559	16	47	1,189	3	74	36	370	10
Spanish not specified	910	24,947	237	941	19,879	4	84	673	5,068	8

See footnotes at end of table.

TABLE 2. **Selected Statistics for Minority-Owned Firms by Geographic Areas: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Geographic area and specific Spanish group	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
East North Central--Continued										
Michigan, total Spanish	593	18,033	195	677	14,591	3	75	398	3,444	9
Mexican	253	7,946	93	285	6,141	3	66	162	1,805	11
Puerto Rican	16	1,054	7	20	980	3	140	9	84	9
Cuban	23	587	3	6	490	2	163	20	97	5
Other Central or South American	17	220	5	11	161	2	32	12	59	5
Spanish not specified	282	8,218	87	355	6,819	4	78	195	1,399	7
Wisconsin, total Spanish	222	4,705	53	131	3,216	2	61	169	1,489	9
Mexican	72	1,953	19	53	1,424	3	75	53	561	11
Other Spanish	150	2,752	34	78	1,792	2	53	116	928	8
Not allocated by State, total Spanish	3,000	87,200	1,200	2,900	80,100	2	67	1,800	7,100	4
Mexican	2,000	78,700	1,000	2,700	74,900	3	75	1,000	1,800	2
Other Spanish	1,000	10,500	200	200	5,200	1	26	800	5,300	7
West North Central, total Spanish	1,529	44,716	862	1,614	37,704	3	57	667	7,012	8
Mexican	1,403	41,397	630	1,408	35,018	2	53	773	6,379	8
Other Spanish	126	3,319	32	214	2,686	7	84	94	633	7
Minnesota, total Spanish	124	2,842	27	88	2,052	4	76	97	790	8
Iowa, total Spanish	107	1,770	31	64	1,324	2	43	76	446	6
Missouri, total Spanish	261	8,055	79	393	6,527	5	83	182	1,528	8
Mexican	250	7,242	76	287	5,740	4	76	174	1,502	9
Other Spanish	11	813	3	106	787	35	262	8	26	3
North Dakota, total Spanish	7	211	2	(D)	(D)	(D)	(D)	5	(D)	(D)
South Dakota, total Spanish	15	92	3	(D)	(D)	(D)	(D)	12	(D)	(D)
Nebraska, total Spanish	129	2,093	31	68	1,462	2	47	98	631	6
Mexican	121	1,915	28	62	1,324	2	47	93	591	6
Other Spanish	8	178	3	6	138	2	46	5	40	8
Kansas, total Spanish	285	7,653	89	360	6,111	4	69	197	1,542	8
Mexican	277	7,410	84	354	5,888	4	70	193	1,522	8
Other Spanish	9	243	5	6	223	1	45	4	20	5
Not allocated,by State, total Spanish	600	22,000	400	800	20,000	2	50	200	2,000	10
Mexican	600	22,000	400	800	20,000	2	50	200	2,000	10
South Atlantic, total Spanish	8,692	325,026	2,981	13,011	279,997	4	94	5,711	45,029	8
Mexican	725	42,188	373	2,012	39,007	5	105	352	3,181	9
Other Spanish	7,967	282,838	2,608	10,999	240,990	4	92	5,359	41,848	8
Delaware, total Spanish	26	350	3	4	108	1	36	23	242	11
Maryland, total Spanish	243	3,888	46	142	2,325	3	51	197	1,543	8
District of Columbia, total Spanish	106	3,768	23	104	3,404	5	148	83	364	4
Virginia, total Spanish	197	4,477	51	215	3,583	4	70	146	894	6
West Virginia, total Spanish	88	1,630	21	70	1,164	3	55	77	466	6
North Carolina, total Spanish	102	1,968	25	75	1,177	3	47	77	791	10
South Carolina, total Spanish	75	1,854	22	53	1,175	2	53	53	679	13
Georgia, total Spanish	208	5,325	59	228	3,989	4	67	149	1,357	9
Florida, total Spanish	4,937	171,185	1,431	5,519	143,972	4	101	3,506	27,213	8
Mexican	125	4,473	42	138	3,783	3	90	84	690	8
Puerto Rican	570	19,349	138	660	15,881	5	115	432	3,468	8
Cuban	2,227	96,747	715	2,890	84,576	4	118	1,512	12,171	8
Other Central or South American	106	4,051	34	118	3,584	3	105	72	467	6
Spanish not specified	1,908	46,565	502	1,713	36,148	3	72	1,406	10,417	7
Not allocated by State, total Spanish	2,700	120,600	1,300	6,600	119,100	5	92	1,400	11,500	8
Mexican	500	34,200	300	1,700	32,200	6	107	200	2,000	10
Other Spanish	2,200	86,400	1,000	4,900	86,900	5	87	1,200	9,500	8
East South Central, total Spanish	836	58,815	340	2,543	56,524	5	105	296	2,291	8
Mexican	236	34,087	212	962	33,982	5	160	24	105	4
Other Spanish	600	24,728	328	1,581	22,542	5	69	272	2,186	8
Kentucky, total Spanish	67	1,393	19	50	1,028	3	54	48	365	8
Tennessee, total Spanish	128	2,803	39	102	2,078	3	53	89	725	8
Alabama, total Spanish	118	3,625	44	283	2,957	6	67	74	668	9
Mississippi, total Spanish	123	3,194	38	108	2,661	3	70	85	533	6
Not allocated by State	400	47,800	400	2,000	47,800	5	120	-	-	-
Mexican	200	33,200	200	800	33,200	4	166	-	-	-
Other Spanish	200	14,600	200	1,200	14,600	6	73	-	-	-

See footnotes at end of table.

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TABLE 2. **Selected Statistics for Minority-Owned Firms by Geographic Areas: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Geographic area and specific Spanish group	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
West South Central, total Spanish	25,947	825,337	7,775	31,853	683,911	4	88	18,172	141,426	8
Mexican	24,385	765,393	7,263	29,666	634,327	4	87	17,122	131,066	8
Other Spanish	1,562	59,944	512	2,187	49,584	4	97	1,050	10,360	10
Arkansas, total Spanish	77	1,794	25	110	1,432	4	57	52	362	7
Louisiana, total Spanish	820	30,559	250	811	25,142	3	101	570	5,417	10
Mexican	99	2,687	23	86	2,131	4	93	76	556	7
Puerto Rican	22	592	6	13	526	2	88	16	66	4
Cuban	45	672	13	69	650	5	50	32	222	7
Other Central or South American	76	4,397	28	77	3,870	3	138	48	527	11
Spanish not specified	578	22,011	180	566	17,965	3	100	398	4,046	10
Oklahoma, total Spanish	230	7,356	50	208	6,117	4	122	180	1,239	7
Mexican	214	6,765	46	193	5,622	4	122	168	1,143	7
Other Spanish	16	591	4	15	495	4	124	12	96	8
Texas, total Spanish	21,820	666,128	6,550	25,024	542,920	4	83	15,270	123,208	8
Mexican	21,352	643,367	6,389	25,173	522,894	4	82	14,963	120,473	8
Puerto Rican	44	1,853	14	72	1,344	5	96	30	309	10
Cuban	93	3,235	30	83	2,744	3	91	63	491	8
Other Central or South American	331	17,873	117	596	15,938	5	136	214	1,935	9
Not allocated by State, total Spanish	3,000	119,500	900	4,800	108,300	5	120	2,100	11,200	5
Mexican	2,700	112,200	800	4,200	103,400	5	129	1,900	8,800	5
Other Spanish	300	7,300	100	600	4,900	6	49	200	2,400	12
Mountain, total Spanish	11,604	284,497	3,211	10,617	226,220	3	70	8,393	58,277	6
Mexican	11,466	281,062	3,176	10,514	223,537	3	70	8,290	57,525	6
Other Spanish	138	3,435	35	103	2,683	3	77	103	752	7
Montana, total Spanish	50	832	14	30	667	2	48	36	165	5
Mexican	50	832	14	30	667	2	48	36	165	5
Idaho, total Spanish	111	2,152	24	50	1,560	2	65	87	592	7
Mexican	103	2,084	23	(D)	(D)	(D)	(D)	82	(D)	(D)
Other Spanish	8	68	1	(D)	(D)	(D)	(D)	5	(D)	(D)
Wyoming, total Spanish	130	6,193	44	180	5,690	4	129	86	503	6
Colorado, total Spanish	1,989	41,442	504	1,648	30,438	3	60	1,485	11,004	7
Mexican	1,946	40,328	497	1,627	29,560	3	59	1,449	10,768	7
Other Spanish	43	1,114	7	19	878	3	125	36	236	7
New Mexico, total Spanish	3,985	117,034	1,298	4,337	96,825	3	75	2,687	20,209	8
Mexican	3,949	116,068	1,286	4,320	96,046	3	75	2,663	20,022	8
Other Spanish	36	966	12	17	779	3	65	24	187	8
Arizona, total Spanish	2,352	75,823	813	2,867	64,065	4	79	1,539	11,758	8
Mexican	2,323	74,850	802	2,840	63,223	4	79	1,521	11,627	8
Other Spanish	29	973	11	27	842	2	77	18	131	8
Utah, total Spanish	193	3,635	51	151	2,656	3	52	142	979	7
Mexican	188	3,565	49	(D)	(D)	(D)	(D)	139	(D)	(D)
Other Spanish	5	70	2	(D)	(D)	(D)	(D)	3	(D)	(D)
Nevada, total Spanish	194	7,986	63	336	6,019	5	110	131	1,067	8
Mexican	176	7,750	61	(D)	(D)	(D)	(D)	115	(D)	(D)
Other Spanish	18	236	2	(D)	(D)	(D)	(D)	16	(D)	(D)
Not allocated by State, total Spanish	2,600	28,400	400	1,000	17,400	3	44	2,200	12,000	5
Mexican	2,600	28,400	400	1,000	17,400	3	44	2,200	12,000	5
Pacific, total Spanish	30,396	1,123,918	10,440	46,706	964,591	4	93	19,956	159,325	8
Mexican	27,540	1,030,900	9,445	43,500	887,875	5	94	18,095	142,925	8
Other Spanish	2,856	93,016	995	3,206	76,716	3	77	1,861	16,400	9
Washington, total Spanish	392	11,131	85	345	9,063	4	107	307	2,068	7
Mexican	377	10,866	82	341	8,895	4	108	295	1,971	7
Other Spanish	15	265	3	4	168	1	56	12	97	8
Oregon, total Spanish	185	3,687	48	114	2,788	2	58	137	899	7
Mexican	176	3,522	46	(D)	(D)	(D)	(D)	130	(D)	(D)
Other Spanish	9	165	2	(D)	(D)	(D)	(D)	7	(D)	(D)

See footnotes at end of table.

TABLE 2. **Selected Statistics for Minority-Owned Firms by Geographic Areas: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Geographic area and specific Spanish group	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
Pacific total--continued										
California, total Spanish	25,384	878,329	8,370	31,579	738,396	4	88	17,014	139,933	8
Mexican	23,860	816,731	8,011	29,318	685,428	4	86	15,849	130,303	8
Puerto Rican	494	19,659	141	578	16,592	4	118	353	3,067	9
Cuban	431	16,908	160	665	14,547	4	91	271	2,361	9
Other Central or South American	799	25,031	258	1,018	20,829	4	81	541	4,202	8
Alaska, total Spanish	34	560	7	12	441	2	63	27	119	4
Hawaii, total Spanish	201	5,709	30	156	4,803	5	160	171	906	5
Not allocated by State, total Spanish	4,000	224,500	1,700	14,500	209,100	9	117	2,300	15,400	7
Mexican	3,100	198,800	1,300	13,700	189,100	11	145	1,800	9,700	5
Other Spanish	900	25,700	400	800	20,000	2	50	500	5,700	11

- Represents zero. (D) Withheld to avoid disclosing figures for individual companies.

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TABLE 2. **Selected Statistics for Minority-Owned Firms by Geographic Areas: 1969**—Continued

PART D. Other Minority-Owned Firms

Geographic area	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
UNITED STATES	58,673	2,804,508	18,875	91,772	2,466,901	5	131	39,798	337,607	8
New England	407	10,634	113	407	8,343	4	74	294	2,291	8
Maine	34	841	9	24	636	3	71	25	205	8
New Hampshire	15	540	6	42	514	7	86	9	26	3
Vermont	13	139	3	4	109	1	36	10	30	3
Massachusetts	256	6,524	66	235	5,199	4	79	190	1,325	7
Rhode Island	14	542	7	41	499	6	71	7	43	6
Connecticut	75	2,048	22	61	1,386	3	63	53	662	12
Middle Atlantic	3,643	102,414	819	3,068	76,282	4	93	2,824	26,132	9
New York	2,558	75,505	506	1,947	55,988	4	111	2,052	19,517	10
New Jersey	530	13,135	137	476	9,197	3	67	393	3,938	10
Pennsylvania	555	13,774	176	643	11,097	4	63	379	2,677	7
East North Central	3,318	128,670	1,149	5,562	111,150	5	97	2,169	17,520	8
Ohio	443	17,977	164	805	15,969	5	97	279	2,008	7
Indiana	183	8,148	78	455	7,450	6	94	104	698	7
Illinois	1,805	62,465	580	2,400	52,041	4	90	1,225	10,424	9
Michigan	619	32,528	243	1,505	29,802	6	123	376	2,726	7
Wisconsin	268	7,552	83	397	5,888	5	71	185	1,864	9
West North Central	1,116	48,110	408	2,328	42,420	6	104	708	5,690	8
Minnesota	257	14,802	94	674	13,523	7	144	163	1,279	8
Iowa	89	4,960	42	218	4,523	5	108	57	437	8
Missouri	224	9,376	72	334	7,976	5	111	152	1,400	9
North Dakota	35	1,387	13	72	1,097	6	84	22	290	13
South Dakota	77	3,249	33	143	2,987	4	91	44	262	6
Nebraska	129	4,939	55	253	4,349	5	79	74	590	8
Kansas	295	9,397	99	634	7,965	6	80	196	1,432	7
South Atlantic	2,194	88,276	704	3,575	76,193	5	108	1,490	12,083	8
Delaware	47	1,140	15	48	932	3	62	32	208	7
Maryland	406	9,400	116	384	7,424	3	64	290	1,976	7
District of Columbia	305	9,681	86	500	8,197	6	95	219	1,484	7
Virginia	275	8,904	110	553	7,772	5	71	165	1,132	7
West Virginia	32	12,662	12	622	12,591	52	1,049	20	71	4
North Carolina	509	12,568	128	455	8,976	4	71	383	3,592	9
South Carolina	59	5,616	20	160	5,143	8	257	39	473	12
Georgia	170	13,763	84	295	12,820	4	153	86	943	11
Florida	391	14,542	135	558	12,338	4	91	256	2,204	9
East South Central	459	35,136	233	726	29,081	3	125	226	6,055	27
Kentucky	51	2,805	16	115	2,604	7	163	35	201	6
Tennessee	137	7,483	76	194	6,360	3	84	61	1,123	18
Alabama	53	3,073	18	76	2,678	4	149	35	395	11
Mississippi	218	21,775	123	341	17,439	3	142	95	4,336	46
West South Central	3,745	157,974	1,251	5,774	135,490	5	108	2,494	22,484	9
Arkansas	143	9,340	69	223	7,882	3	114	74	1,458	20
Louisiana	150	7,722	67	310	7,082	5	106	83	640	8
Oklahoma	728	13,421	147	662	11,375	5	77	581	4,046	7
Texas	2,724	125,491	968	4,579	109,151	5	113	1,756	16,340	9
Mountain	2,654	145,225	1,118	5,659	131,174	5	117	1,536	14,051	9
Montana	118	3,761	44	203	3,318	5	75	74	443	6
Idaho	143	7,318	63	429	6,660	7	106	80	658	8
Wyoming	60	1,667	24	84	1,450	4	60	36	217	6
Colorado	813	26,500	213	1,149	23,458	5	111	401	3,042	8
New Mexico	344	13,373	116	682	11,784	6	102	228	1,589	7
Arizona	935	70,854	470	2,039	64,916	4	138	465	5,938	13
Utah	295	15,559	117	731	14,083	6	120	178	1,476	8
Nevada	146	6,163	72	342	5,505	5	76	74	688	9
Pacific	40,720	2,052,735	12,941	63,889	1,823,546	5	141	27,779	229,189	8
Washington	1,698	68,812	807	3,110	59,743	5	98	1,092	9,069	8
Oregon	637	27,246	206	1,220	24,713	6	120	331	2,533	8
California	23,892	1,185,067	8,488	38,003	1,041,167	4	123	15,404	143,900	9
Alaska	1,157	14,377	135	381	8,829	3	65	1,022	5,548	5
Hawaii	13,435	757,233	3,805	23,175	689,094	7	197	9,930	68,139	7
Not specified by area	417	35,334	139	784	33,322	6	239	278	2,112	8

TABLE 3. Selected Statistics for Minority-Owned Firms, by Industry Division and Geographic Division: 1969

PART A. All Minority-Owned Firms

Industry division and Geographic division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
ALL INDUSTRIES, TOTAL	321,958	10,639,135	89,941	370,064	8,934,482	4	99	232,017	1,704,653	7
Contract construction, total	29,695	946,718	8,214	35,211	781,490	4	95	21,481	165,228	8
New England	345	12,232	101	342	10,085	3	100	245	2,147	9
Middle Atlantic	2,601	65,987	535	1,804	49,459	3	92	2,066	16,528	8
East North Central	2,892	108,191	737	3,351	80,198	5	122	2,155	17,993	8
West North Central	715	26,021	133	701	21,459	5	161	582	4,562	8
South Atlantic	6,163	155,760	1,664	7,438	124,789	4	75	4,499	30,971	7
East South Central	1,787	45,293	420	2,109	37,620	5	90	1,367	7,673	6
West South Central	6,457	157,140	1,571	7,898	122,000	5	78	4,886	35,137	7
Mountain	1,198	43,115	395	1,742	36,883	4	93	803	6,232	8
Pacific	5,616	274,498	1,802	7,652	240,129	4	136	3,814	24,369	9
Not classified by area	1,920	58,481	856	2,174	48,865	3	57	1,064	9,616	9
Manufactures, total	8,016	650,082	4,088	30,992	625,324	7	153	3,928	24,758	6
New England	68	4,900	31	236	4,622	8	149	37	278	8
Middle Atlantic	698	75,819	360	3,610	73,492	10	204	338	2,327	7
East North Central	511	98,064	253	2,955	95,424	12	381	258	1,640	6
West North Central	119	11,772	61	546	11,421	9	187	58	351	6
South Atlantic	1,424	79,859	745	4,539	74,556	6	100	679	5,303	8
East South Central	358	39,961	194	1,606	38,707	8	200	164	1,254	8
West South Central	770	63,762	404	3,383	60,850	8	151	366	2,912	8
Mountain	265	13,364	120	924	12,645	7	105	145	719	5
Pacific	2,312	181,650	1,180	10,250	173,638	9	150	1,172	7,812	7
Not classified by area	1,491	80,931	740	3,063	78,769	4	106	751	2,162	3
Transportation and other public utilities, total	23,701	394,566	3,404	13,422	259,454	5	76	20,297	135,112	7
New England	148	2,118	27	85	1,144	2	42	121	974	8
Middle Atlantic	2,654	38,934	446	1,364	20,731	3	46	2,198	18,203	8
East North Central	2,906	48,736	490	1,678	29,582	3	60	2,415	19,154	8
West North Central	801	12,345	109	409	7,654	4	71	693	4,691	7
South Atlantic	7,647	80,984	676	2,639	48,370	4	72	6,971	32,614	5
East South Central	844	15,392	145	819	11,385	6	79	699	4,007	6
West South Central	3,715	57,351	514	2,042	36,365	4	71	3,201	20,986	7
Mountain	725	14,555	137	709	10,793	5	79	591	3,762	6
Pacific	3,445	106,339	840	3,492	84,072	4	100	2,605	22,257	9
Not classified by area	863	17,812	21	205	9,358	10	446	842	8,454	10
Wholesale trade, total	5,479	838,935	2,281	13,021	876,819	6	384	3,198	62,116	19
New England	45	4,384	15	96	3,646	6	243	30	738	25
Middle Atlantic	503	90,662	220	1,104	84,883	5	386	283	5,799	20
East North Central	447	101,355	179	1,403	95,552	8	534	268	5,763	22
West North Central	103	22,088	51	384	21,328	8	418	52	731	14
South Atlantic	653	85,081	214	1,269	78,828	6	368	441	6,253	14
East South Central	187	49,035	106	785	47,647	8	450	81	1,388	17
West South Central	783	164,896	353	2,746	175,480	7	499	410	9,418	23
Mountain	212	33,295	101	577	32,798	6	325	141	2,702	19
Pacific	1,037	299,429	684	3,255	278,171	5	407	1,143	21,258	19
Not classified by area	657	78,225	318	1,285	70,479	4	222	349	8,046	23
Retail trade, total	86,985	3,178,357	43,830	187,852	4,568,704	4	104	53,147	609,653	11
New England	901	41,140	395	1,021	35,697	3	91	407	5,143	13
Middle Atlantic	9,055	427,182	4,774	10,351	359,169	3	88	5,193	68,015	13
East North Central	11,412	614,290	5,383	19,322	549,995	4	102	6,028	64,293	11
West North Central	2,407	115,328	1,058	4,442	101,265	4	96	1,349	14,043	11
South Atlantic	14,625	559,720	5,233	16,642	466,780	3	89	9,393	92,940	10
East South Central	4,881	194,519	1,766	5,130	158,800	3	90	3,095	35,719	12
West South Central	17,765	734,891	6,560	23,836	614,236	3	90	10,925	120,645	11
Mountain	4,854	268,617	2,300	9,599	228,742	4	100	2,494	27,875	11
Pacific	23,803	1,703,998	12,038	52,853	1,558,592	4	130	11,770	147,067	12
Not classified by area	7,028	520,684	4,497	24,299	486,773	5	108	2,531	33,911	13
Finance, insurance, and real estate, total	21,806	539,298	3,311	14,611	456,284	4	138	18,495	83,014	4
New England	195	4,221	26	85	3,576	3	138	169	645	4
Middle Atlantic	1,906	64,213	325	1,327	57,516	4	177	1,581	6,697	4
East North Central	2,397	50,476	415	1,682	42,182	4	102	1,982	8,294	4
West North Central	481	12,920	91	341	11,175	4	123	390	1,745	4
South Atlantic	1,783	94,985	366	2,486	86,817	7	243	1,417	8,168	4
East South Central	431	37,798	107	1,711	38,349	16	340	324	1,447	4
West South Central	2,073	45,474	391	1,350	38,303	3	98	1,682	7,171	4
Mountain	774	15,220	103	651	13,311	6	120	671	2,909	4
Pacific	9,340	179,304	1,116	4,310	141,083	4	130	5,224	36,221	5
Not classified by area	2,426	34,709	371	668	24,972	2	67	2,055	9,737	5

See footnotes at end of table.

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TABLE 3. **Selected Statistics for Minority-Owned Firms, by Industry Division and Geographic Division: 1969**—Continued

PART A. All Minority-Owned Firms

Industry division and Geographic division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
Selected services, total	100,826	1,464,146	19,228	81,137	993,946	4	52	81,598	470,200	6
New England	1,167	24,606	242	785	18,505	3	76	925	6,103	7
Middle Atlantic	13,564	173,118	2,124	8,309	102,790	4	48	11,440	70,328	6
East North Central	13,301	177,872	2,298	10,501	110,876	5	51	11,003	60,996	6
West North Central	2,917	37,344	454	2,514	23,960	6	53	2,463	13,384	5
South Atlantic	16,682	195,470	2,804	10,921	126,105	4	45	13,878	69,365	5
East South Central	4,151	44,981	675	3,051	39,730	5	44	3,476	15,251	4
West South Central	15,251	150,493	2,274	9,653	95,558	4	42	10,977	54,935	5
Mountain	3,928	33,699	828	2,946	34,286	4	41	3,100	18,413	6
Pacific	24,716	420,752	5,646	23,844	299,155	4	54	19,070	130,597	7
Not classified by area	7,149	177,809	1,883	8,543	146,981	5	78	5,266	30,828	6
Other industries, total	10,369	192,297	1,816	5,974	141,027	3	78	8,553	51,270	6
New England	62	1,314	14	57	983	4	70	48	331	7
Middle Atlantic	367	6,711	73	177	4,388	2	60	294	2,323	8
East North Central	343	5,864	74	162	4,141	2	56	271	1,823	7
West North Central	134	3,571	36	101	2,926	3	77	80	645	8
South Atlantic	1,813	31,252	303	1,136	22,464	4	74	1,509	8,788	6
East South Central	322	6,895	77	263	5,218	3	68	245	1,677	7
West South Central	1,310	26,152	300	1,039	19,406	3	65	1,010	6,746	7
Mountain	322	8,280	80	271	6,733	3	84	242	1,547	6
Pacific	5,529	94,299	724	2,660	67,166	4	94	4,805	27,133	6
Not classified by area	176	7,859	133	176	7,602	1	57	43	257	6
Not classified by industry, total	25,099	334,736	3,779	7,843	231,434	2	61	21,320	103,302	5
New England	262	3,113	37	64	2,131	2	58	225	982	4
Middle Atlantic	2,892	35,852	408	724	23,010	2	56	2,484	12,842	5
East North Central	2,771	43,166	523	1,096	32,178	2	62	2,248	10,989	5
West North Central	717	8,022	106	249	5,402	2	51	611	2,620	4
South Atlantic	4,337	50,529	626	1,328	33,454	2	53	3,711	17,075	5
East South Central	1,202	16,556	222	440	11,927	2	54	980	4,629	5
West South Central	3,607	43,950	526	1,250	28,705	2	55	3,081	14,245	5
Mountain	1,118	17,225	196	373	12,985	2	66	922	4,240	5
Pacific	6,473	104,659	1,097	2,282	79,020	2	72	5,376	25,639	5
Not classified by area	1,720	12,662	38	57	2,621	2	69	1,682	10,041	6

- Represents zero. D Withheld to avoid disclosing figures for individual companies.

TABLE 3. **Selected Statistics for Minority-Owned Firms, by Industry Division and Geographic Division: 1969**—Continued

PART B. Black-Owned Firms

Industry division and geographic division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
ALL INDUSTRIES, TOTAL	163,073	4,474,191	38,304	151,998	3,653,363	4	95	124,769	820,828	7
Contract construction, total	16,235	464,340	3,895	17,900	375,239	5	97	12,349	89,104	7
New England	195	8,314	57	231	7,099	4	125	138	1,215	9
Middle Atlantic	1,997	49,185	389	1,382	36,944	4	95	1,608	12,241	8
East North Central	2,526	93,569	635	2,875	77,935	5	123	1,891	15,634	8
West North Central	536	17,768	95	464	14,155	5	147	440	3,613	8
South Atlantic	5,330	134,774	1,486	6,778	108,943	5	73	3,844	25,831	7
East South Central	1,716	42,190	398	1,966	34,913	5	88	1,318	7,277	6
West South Central	2,601	68,786	493	2,825	53,854	6	109	2,108	14,932	7
Mountain	148	5,380	35	192	4,482	5	128	113	898	8
Pacific	1,088	35,646	247	988	28,672	4	116	841	6,974	8
Not classified by area	98	8,731	50	189	8,242	4	165	48	489	10
Manufactures, total	2,981	302,648	1,566	12,306	292,448	8	187	1,415	10,200	7
New England	34	3,316	18	142	3,236	8	180	16	80	5
Middle Atlantic	335	47,531	183	1,961	46,513	11	254	152	1,018	7
East North Central	361	79,555	189	2,036	78,371	11	415	172	1,184	7
West North Central	73	10,207	37	443	9,919	12	268	36	288	8
South Atlantic	1,143	62,910	604	3,374	58,800	6	97	539	4,110	8
East South Central	344	37,386	183	1,353	36,161	8	198	161	1,225	8
West South Central	310	24,873	179	1,214	23,746	7	133	131	1,127	9
Mountain	32	4,883	19	319	4,851	17	255	13	32	2
Pacific	290	24,524	124	1,039	23,599	8	190	166	925	6
Not classified by area	59	7,463	30	225	7,252	8	242	29	211	7
Transportation and other public utilities, total	16,733	210,808	2,141	7,520	121,081	4	57	14,592	89,727	6
New England	108	1,405	19	53	725	3	38	89	680	8
Middle Atlantic	2,205	31,388	380	1,106	15,796	3	42	1,825	15,592	9
East North Central	2,708	43,703	442	1,536	25,881	3	59	2,266	17,822	8
West North Central	717	11,139	89	378	6,899	4	78	628	4,240	7
South Atlantic	7,177	57,842	607	1,929	27,998	3	46	6,570	29,844	5
East South Central	819	14,945	139	805	11,059	6	80	680	3,886	6
West South Central	2,041	25,494	257	1,016	14,622	4	57	1,784	10,872	6
Mountain	113	1,862	21	86	1,364	4	65	92	498	5
Pacific	795	16,688	171	474	10,724	3	63	624	5,964	10
Not classified by area	50	6,342	16	137	6,013	9	378	34	329	10
Wholesale trade, total	1,660	385,039	742	5,601	368,711	8	497	918	16,328	18
New England	17	2,181	6	70	2,000	12	333	11	181	15
Middle Atlantic	231	51,554	107	652	49,266	6	460	124	2,288	18
East North Central	302	86,641	131	1,162	82,510	9	630	171	4,131	24
West North Central	55	14,383	32	232	13,959	7	436	23	424	18
South Atlantic	383	59,897	142	945	56,145	7	395	241	3,752	16
East South Central	172	48,249	97	777	46,992	8	484	75	1,257	17
West South Central	243	85,953	142	1,340	84,376	9	594	101	1,577	16
Mountain	28	1,894	10	43	1,680	4	169	18	204	11
Pacific	190	25,337	62	327	24,438	5	394	128	1,899	15
Not classified by area	39	7,970	13	53	7,335	4	564	25	635	24
Retail trade, total	45,220	1,932,363	17,208	55,159	1,651,899	3	96	28,012	280,464	10
New England	380	21,546	169	450	18,884	3	112	211	2,662	13
Middle Atlantic	5,265	261,979	2,183	6,313	225,495	3	103	3,082	36,484	12
East North Central	8,950	482,009	4,219	14,510	433,378	3	103	4,731	48,631	10
West North Central	1,710	80,237	732	2,526	70,090	3	96	978	10,147	10
South Atlantic	12,269	437,873	4,090	12,757	360,009	3	88	8,179	77,864	10
East South Central	4,438	162,142	1,520	4,456	132,306	3	87	2,918	29,836	10
West South Central	7,641	264,727	2,370	7,673	213,824	3	83	5,071	50,903	10
Mountain	419	20,366	165	709	18,168	4	110	254	2,198	9
Pacific	3,907	176,482	1,418	5,128	155,616	4	110	2,489	20,866	8
Not classified by area	241	25,002	142	637	24,129	4	170	99	873	9
Finance, insurance, and real estate, total	7,612	287,471	1,390	8,952	260,261	6	187	6,222	27,210	4
New England	90	1,915	10	40	1,570	4	157	80	345	4
Middle Atlantic	1,158	38,443	189	842	34,229	4	181	969	4,214	4
East North Central	1,891	43,268	328	1,425	36,585	4	112	1,563	6,683	4
West North Central	350	10,370	72	282	9,109	4	127	278	1,261	5
South Atlantic	1,205	80,454	262	1,984	76,429	8	292	943	4,025	4
East South Central	383	37,499	104	1,708	36,245	16	349	279	1,254	4
West South Central	914	30,817	186	943	27,828	5	150	728	2,989	4
Mountain	131	7,164	21	468	6,785	22	323	110	379	3
Pacific	1,285	28,919	166	1,097	23,564	7	142	1,119	5,355	5
Not classified by area	205	8,622	52	163	7,917	3	152	153	706	5

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TABLE 3. **Selected Statistics for Minority-Owned Firms, by Industry Division and Geographic Division: 1969**—Continued

PART B. Black-Owned Firms

Industry division and geographic division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
Selected services, total	56,077	663,236	8,728	38,182	424,139	4	49	47,349	239,097	5
New England	735	18,653	169	551	15,117	3	89	566	3,536	6
Middle Atlantic	9,399	109,748	1,422	5,496	66,844	4	47	7,977	42,904	5
East North Central	11,072	141,647	1,804	8,561	92,443	5	51	9,268	49,204	5
West North Central	2,291	26,063	311	1,768	16,203	6	52	1,980	9,860	5
South Atlantic	14,206	151,424	2,288	8,706	94,897	4	41	11,918	56,527	5
East South Central	3,984	41,697	635	2,756	27,357	4	43	3,349	14,340	4
West South Central	6,767	66,155	894	4,383	40,154	5	45	5,873	26,001	4
Mountain	694	8,741	110	480	5,765	4	52	584	2,976	5
Pacific	6,720	87,822	1,024	4,914	55,309	5	54	5,696	32,513	6
Not classified by area	209	11,286	71	567	10,050	8	142	138	1,236	9
Other industries, total	3,407	63,699	663	2,127	47,001	3	71	2,744	16,698	6
New England	27	680	5	41	541	8	108	22	139	6
Middle Atlantic	258	4,312	51	125	2,736	2	54	207	1,576	8
East North Central	240	4,348	53	124	3,121	2	59	187	1,227	7
West North Central	76	2,974	31	88	2,682	3	87	45	292	6
South Atlantic	1,586	24,649	262	912	17,116	3	65	1,324	7,533	6
East South Central	282	5,784	65	235	4,399	4	68	217	1,395	6
West South Central	579	10,752	121	317	7,897	3	64	458	3,055	7
Mountain	36	849	11	31	686	3	62	25	163	7
Pacific	274	6,072	40	190	4,893	5	122	234	1,179	5
Not classified by area	49	3,269	24	64	3,130	3	130	25	139	6
Not classified by industry, total	13,148	164,584	1,980	4,249	112,584	2	57	11,168	52,000	5
New England	134	1,626	17	33	1,088	2	64	117	538	5
Middle Atlantic	1,824	21,314	248	485	13,703	2	55	1,576	7,611	5
East North Central	2,246	34,965	434	930	26,216	2	60	1,812	8,749	5
West North Central	531	5,424	70	162	3,459	2	49	461	1,965	4
South Atlantic	3,646	41,095	505	1,099	26,736	2	53	3,141	14,359	5
East South Central	1,110	14,375	198	399	10,146	2	51	912	4,229	5
West South Central	1,973	21,733	255	559	13,704	2	54	1,718	8,029	5
Mountain	200	3,112	29	88	2,389	3	82	171	723	4
Pacific	1,411	19,287	204	483	13,713	2	67	1,207	5,574	5
Not classified by area	73	1,653	20	31	1,430	2	72	53	223	4

TABLE 3. **Selected Statistics for Minority-Owned Firms, by Industry Division and Geographic Division: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Industry division and geographic division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
ALL INDUSTRIES, TOTAL	100,212	3,360,436	32,762	125,296	2,814,218	4	86	67,450	546,218	8
Contract construction, total	9,947	299,680	3,270	11,896	244,406	4	75	6,677	55,274	8
New England	122	3,275	35	92	2,540	3	73	87	735	8
Middle Atlantic	504	13,657	127	353	10,277	3	81	377	3,380	9
East North Central	235	7,753	64	232	6,242	4	98	171	1,511	9
West North Central	68	1,442	20	47	893	2	45	48	345	7
South Atlantic	640	16,065	135	489	12,282	4	91	505	3,783	7
East South Central	54	1,574	18	66	1,256	4	70	36	316	9
West South Central	3,377	77,140	979	4,515	59,329	5	61	2,398	16,811	7
Mountain	883	29,309	304	1,264	24,945	4	82	579	4,364	8
Pacific	2,234	103,665	788	2,928	89,840	4	114	1,446	14,825	10
Not classified by area	1,800	45,800	800	1,900	36,800	2	46	1,000	9,000	9
Manufactures, total	3,596	211,988	1,816	11,655	201,877	6	111	1,780	10,111	6
New England	22	1,086	9	71	972	8	108	13	114	9
Middle Atlantic	286	14,093	144	1,132	13,021	8	90	142	1,072	8
East North Central	79	7,628	34	391	7,337	12	216	45	291	6
West North Central	22	349	12	40	318	3	27	10	31	3
South Atlantic	238	13,921	129	1,055	12,836	9	107	116	1,085	9
East South Central	8	415	5	15	386	3	77	3	29	10
West South Central	402	36,725	197	2,036	35,124	10	178	205	1,601	8
Mountain	175	6,434	77	401	5,897	5	78	98	537	5
Pacific	964	59,637	518	3,714	55,986	7	109	446	3,651	8
Not classified by area	1,400	71,700	700	2,800	70,000	4	100	700	1,700	2
Transportation and other public utilities, total	5,121	114,613	872	3,275	79,153	4	91	4,249	35,460	8
New England	36	664	8	12	419	2	52	28	245	9
Middle Atlantic	343	6,612	60	219	4,390	4	73	283	2,222	8
East North Central	111	2,596	26	80	1,837	3	71	85	759	9
West North Central	42	532	9	12	307	1	34	33	225	7
South Atlantic	331	21,462	56	658	19,273	12	344	275	2,189	8
East South Central	19	397	6	14	326	2	54	13	71	5
West South Central	1,494	28,030	238	912	19,036	4	80	1,256	8,994	7
Mountain	545	10,782	100	484	7,798	5	78	445	2,984	7
Pacific	1,400	35,438	369	884	25,767	2	70	1,031	9,671	9
Not classified by area	800	8,100	-	-	-	-	-	800	8,100	10
Wholesale trade, total	2,300	274,407	953	4,223	245,078	4	257	1,347	29,329	22
New England	21	1,980	8	(D)	(D)	(D)	(D)	13	(D)	(D)
Middle Atlantic	174	25,822	75	312	23,435	4	312	99	2,387	24
East North Central	63	4,134	18	54	3,305	3	184	45	829	18
West North Central	20	3,343	8	(D)	(D)	(D)	(D)	12	(D)	(D)
South Atlantic	234	17,863	61	241	15,837	4	260	173	2,026	12
East South Central	11	707	8	(D)	(D)	(D)	(D)	3	(D)	(D)
West South Central	498	89,323	218	1,269	81,946	6	376	280	7,377	26
Mountain	167	13,727	65	327	11,549	5	178	102	2,178	21
Pacific	512	50,408	192	712	43,269	4	225	320	7,139	22
Not classified by area	600	67,100	300	1,200	60,300	4	201	300	6,800	23
Retail trade, total	33,261	1,689,433	16,315	61,991	1,485,081	4	91	16,946	204,352	12
New England	316	13,917	165	315	11,833	2	72	151	2,084	14
Middle Atlantic	3,224	125,851	1,562	2,776	100,371	2	64	1,662	25,480	15
East North Central	1,310	62,615	533	1,624	53,127	3	100	777	9,488	12
West North Central	274	10,252	122	454	8,619	4	71	152	1,633	11
South Atlantic	1,647	83,593	751	2,325	72,974	3	97	896	10,619	12
East South Central	125	4,415	60	165	3,607	3	60	66	808	12
West South Central	8,560	359,440	3,478	12,419	301,452	4	87	5,082	57,991	11
Mountain	3,280	139,708	1,460	4,868	121,162	3	83	1,820	18,546	10
Pacific	7,824	407,839	3,884	13,745	362,936	4	93	3,940	44,803	11
Not classified by area	6,700	481,800	4,300	23,300	449,000	5	104	2,400	32,800	14
Finance, insurance, and real estate, total	7,865	109,767	1,114	2,399	80,279	2	72	6,751	29,488	4
New England	87	2,199	13	42	1,932	3	149	74	267	4
Middle Atlantic	614	23,032	112	424	20,993	4	187	502	2,039	4
East North Central	282	4,332	46	104	3,464	2	75	236	868	4
West North Central	79	554	8	10	254	1	32	71	300	4
South Atlantic	451	9,086	76	257	7,338	3	97	375	1,748	5
East South Central	36	239	3	3	104	1	35	33	135	4
West South Central	1,026	12,463	179	360	8,672	2	48	847	3,791	4
Mountain	502	6,608	67	137	4,639	2	69	435	1,969	5
Pacific	2,688	30,654	310	662	20,983	2	68	2,378	9,671	4
Not classified by area	2,100	20,600	300	400	11,900	1	40	1,800	8,700	5

See footnotes at end of table.

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TABLE 3. Selected Statistics for Minority-Owned Firms, by Industry Division and Geographic Division: 1969—Continued

PART C. Spanish-Speaking Owned Firms

Industry division and geographic division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
Selected services, total	28,617	507,407	6,828	26,927	368,418	4	54	21,789	138,989	6
New England	255	3,128	46	145	1,739	3	38	209	1,389	7
Middle Atlantic	2,193	39,165	456	2,243	27,030	5	59	1,737	12,135	7
East North Central	1,005	16,579	200	840	11,290	4	56	805	5,289	7
West North Central	300	5,166	64	348	3,289	5	51	236	1,877	8
South Atlantic	1,818	22,568	382	1,151	13,118	3	34	1,436	9,450	7
East South Central	110	2,187	27	242	1,699	9	63	83	488	6
West South Central	5,615	72,013	1,199	4,303	47,413	4	40	4,416	24,600	6
Mountain	2,662	31,606	558	1,716	19,424	3	35	2,004	12,182	6
Pacific	7,859	149,795	2,096	8,039	107,616	4	51	5,763	42,179	7
Not classified by area	6,900	165,200	1,800	7,900	135,800	4	75	5,100	29,400	6
Other industries, total	2,214	56,461	568	1,862	46,612	3	82	1,646	9,849	6
New England	24	450	7	(D)	(D)	(D)	(D)	17	(D)	(D)
Middle Atlantic	80	1,642	16	35	1,114	2	70	64	528	8
East North Central	38	512	8	15	333	2	42	30	179	6
West North Central	18	200	4	(D)	(D)	(D)	(D)	14	(D)	(D)
South Atlantic	157	3,674	26	98	2,940	4	113	131	734	6
East South Central	22	427	5	(D)	(D)	(D)	(D)	17	(D)	(D)
West South Central	615	13,098	156	657	10,181	4	65	459	2,917	6
Mountain	184	6,022	53	187	5,229	4	99	131	793	6
Pacific	976	26,536	193	737	22,202	4	115	783	4,334	6
Not classified by area	100	3,900	100	100	3,900	1	39	-	-	-
Not classified by industry, total	7,291	96,680	1,026	2,078	63,314	2	62	6,265	33,366	5
New England	85	1,081	14	20	779	1	56	71	302	4
Middle Atlantic	755	10,734	126	196	6,975	2	55	629	3,759	6
East North Central	244	3,592	41	89	3,644	2	64	203	948	5
West North Central	76	878	15	24	656	2	44	61	222	4
South Atlantic	476	6,194	74	137	4,299	2	58	402	1,895	5
East South Central	50	654	8	12	434	2	54	42	220	5
West South Central	1,360	17,602	231	582	12,458	3	54	1,129	5,144	5
Mountain	706	10,901	127	233	8,177	2	64	579	2,724	5
Pacific	1,939	35,444	390	785	26,892	2	69	1,549	8,552	6
Not classified by area	1,600	9,600	-	-	-	-	-	1,600	9,600	6

- Represents zero. (D) Withheld to avoid disclosing figures for individual companies.

TABLE 3. **Selected Statistics for Minority-Owned Firms, by Industry Division and Geographic Division: 1969**—Continued

PART D. Other Minority-Owned Firms

Industry division and geographic division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
ALL INDUSTRIES, TOTAL	58,673	2,804,508	18,875	91,772	2,466,901	5	131	39,798	337,607	8
Contract construction, total	3,513	182,695	1,058	5,425	161,845	5	153	2,455	20,850	8
New England	29	643	9	19	446	2	50	20	197	10
Middle Atlantic	100	3,145	19	69	2,238	4	118	81	907	11
East North Central	131	6,869	38	244	6,021	6	158	93	848	9
West North Central	81	6,811	17	190	6,411	11	377	64	400	6
South Atlantic	193	4,921	43	171	3,564	4	83	150	1,357	9
East South Central	17	1,529	4	77	1,449	19	362	13	80	6
West South Central	479	11,214	99	548	8,820	6	89	380	2,394	6
Mountain	167	8,426	56	286	7,456	5	133	111	970	9
Pacific	2,294	135,187	767	3,736	121,617	5	159	1,527	13,570	9
Not classified by area	22	3,950	6	85	3,823	14	637	16	127	8
Manufactures, total	1,439	135,446	706	7,031	130,999	10	186	733	4,447	6
New England	12	498	4	23	414	6	104	8	84	11
Middle Atlantic	77	14,195	33	517	13,958	16	423	44	237	5
East North Central	71	10,881	30	528	10,716	18	357	41	165	4
West North Central	24	1,216	12	63	1,184	5	99	12	32	3
South Atlantic	43	3,028	21	110	2,920	5	139	22	108	5
East South Central	6	2,160	6	38	2,160	6	360	-	-	-
West South Central	58	2,164	28	113	1,980	4	71	30	184	6
Mountain	58	2,047	24	104	1,897	4	79	34	150	4
Pacific	1,058	97,489	538	5,497	94,253	10	175	520	3,236	6
Not classified by area	32	1,768	10	38	1,517	4	152	22	251	11
Transportation and other public utilities, total	1,847	69,145	391	2,627	59,220	7	151	1,456	9,925	7
New England	4	49	-	-	-	-	-	4	49	12
Middle Atlantic	56	934	6	39	545	7	91	50	389	8
East North Central	87	2,437	22	62	1,864	3	85	65	573	9
West North Central	42	674	10	19	448	2	45	32	226	7
South Atlantic	139	1,680	13	52	1,089	4	85	126	581	5
East South Central	6	50	-	-	-	-	-	6	50	8
West South Central	180	3,827	19	114	2,707	6	142	161	1,120	7
Mountain	70	1,911	16	139	1,631	9	102	54	280	5
Pacific	1,250	54,213	300	2,134	47,581	7	159	950	6,632	7
Not classified by area	13	3,370	5	68	3,345	14	669	8	25	3
Wholesale trade, total	1,519	279,489	586	3,197	263,030	5	449	933	16,459	18
New England	7	213	1	(D)	(D)	(D)	(D)	6	(D)	(D)
Middle Atlantic	98	13,286	38	140	12,162	4	320	60	1,124	19
East North Central	82	10,580	30	187	9,777	6	326	52	803	15
West North Central	28	4,342	11	(D)	(D)	(D)	(D)	17	(D)	(D)
South Atlantic	38	7,321	11	83	6,846	8	622	27	475	18
East South Central	4	79	1	(D)	(D)	(D)	(D)	3	(D)	(D)
West South Central	52	9,622	23	137	9,158	6	398	29	464	16
Mountain	47	7,877	26	207	7,557	8	291	21	320	15
Pacific	1,135	222,684	440	2,343	210,464	5	478	695	12,220	18
Not classified by area	28	3,455	5	12	2,844	2	569	23	611	27
Retail trade, total	18,486	1,556,561	10,297	50,703	1,431,724	5	139	8,189	124,837	15
New England	106	5,677	61	256	5,280	4	87	45	397	9
Middle Atlantic	864	39,350	413	1,502	33,299	4	81	451	6,051	13
East North Central	1,151	69,666	633	3,188	63,490	5	100	518	6,176	12
West North Central	423	24,839	244	1,460	22,576	6	93	179	2,263	13
South Atlantic	712	38,254	392	1,569	33,797	4	86	320	4,457	14
East South Central	297	27,962	186	509	22,887	3	123	111	5,075	46
West South Central	1,584	110,711	812	3,764	98,960	5	122	772	11,751	15
Mountain	1,185	106,543	765	4,022	99,412	5	130	420	7,131	17
Pacific	12,077	1,119,677	6,736	34,080	1,038,379	5	154	5,341	81,298	15
Not classified by area	87	13,882	55	362	13,644	7	248	32	238	7
Finance, insurance, and real estate, total	6,329	142,060	807	3,260	115,744	4	143	5,522	26,316	5
New England	18	107	3	3	74	1	25	15	33	2
Middle Atlantic	134	2,738	24	61	2,294	3	96	110	444	4
East North Central	224	2,876	41	153	2,133	4	52	183	743	4
West North Central	52	1,996	11	49	1,812	4	165	41	184	4
South Atlantic	127	5,425	28	245	5,050	9	180	99	375	4
East South Central	12	58	-	-	-	-	-	12	58	5
West South Central	133	2,194	26	47	1,803	2	69	107	391	4
Mountain	141	1,448	15	46	887	3	59	126	561	4
Pacific	5,367	119,731	640	2,551	96,536	4	151	4,727	23,195	5
Not classified by area	121	5,487	19	105	5,155	6	271	102	332	3

See footnotes at end of table.

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TABLE 3. **Selected Statistics for Minority-Owned Firms, by Industry Division and Geographic Division: 1969**—Continued

PART D. Other Minority-Owned Firms

Industry division and geographic division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
Selected services, total	16,132	293,503	3,672	16,028	201,389	4	55	12,460	92,114	7
New England	177	2,827	27	89	1,649	3	61	150	1,178	8
Middle Atlantic	1,972	24,205	246	660	8,916	3	36	1,726	15,289	9
East North Central	1,224	19,646	294	1,100	13,143	4	45	930	6,503	7
West North Central	326	6,115	78	398	4,468	5	57	247	1,647	7
South Atlantic	658	21,478	134	1,134	18,090	8	135	524	3,388	6
East South Central	57	1,097	13	53	674	4	52	44	423	10
West South Central	869	12,325	181	877	7,991	5	44	688	4,334	6
Mountain	672	12,352	160	750	9,097	5	57	512	3,255	6
Pacific	10,137	192,135	2,526	10,891	136,230	4	54	7,611	55,905	7
Not classified by area	40	1,323	12	76	1,131	6	94	28	192	7
Other industries, total	4,748	72,137	585	1,985	47,414	3	81	4,163	24,723	6
New England	11	184	2	(D)	(D)	(D)	(D)	9	(D)	(D)
Middle Atlantic	29	757	6	17	538	3	90	23	219	10
East North Central	67	1,104	13	23	687	2	53	54	417	8
West North Central	30	397	3	(D)	(D)	(D)	(D)	27	(D)	(D)
South Atlantic	69	2,929	15	128	2,408	9	161	54	521	10
East South Central	18	674	7	(D)	(D)	(D)	(D)	11	(D)	(D)
West South Central	116	2,302	23	65	1,528	3	66	93	774	8
Mountain	102	1,409	16	53	818	3	51	86	591	7
Pacific	4,279	61,691	491	1,663	40,071	3	82	3,788	21,620	6
Not classified by area	27	690	9	12	572	1	64	18	118	7
Not classified by industry, total	4,660	73,472	773	1,516	55,536	2	72	3,887	17,936	5
New England	43	406	6	11	264	2	44	37	142	4
Middle Atlantic	313	3,804	34	63	2,332	2	69	279	1,472	5
East North Central	281	4,611	48	77	3,319	2	69	233	1,292	6
West North Central	110	1,720	21	63	1,287	3	61	89	433	5
South Atlantic	215	3,240	47	92	2,419	2	51	168	821	5
East South Central	42	1,527	16	29	1,347	2	84	26	180	7
West South Central	274	3,615	40	109	2,543	3	64	234	1,072	5
Mountain	212	3,212	40	52	2,419	1	60	172	793	5
Pacific	3,123	49,928	503	994	38,415	2	76	2,620	11,513	4
Not classified by area	47	1,409	18	26	1,191	1	66	29	218	8

- Represents zero. D Withheld to avoid disclosing figures for individual companies.

TABLE 4. Selected Statistics for States With 500 or More Minority-Owned Firms by Industry Division: 1969

PART A. All Minority-Owned Firms

State and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
NEW ENGLAND										
Massachusetts	1,506	55,517	416	1,415	48,082	3	116	1,090	7,435	7
Contract construction	157	7,019	52	227	6,312	4	121	105	707	7
Manufactures	34	2,885	19	115	2,798	6	147	15	87	6
Transportation and other public utilities	70	1,295	14	31	765	2	55	56	530	9
Wholesale trade	19	2,691	6	67	2,342	11	390	13	349	27
Retail trade	337	20,862	181	494	19,126	3	106	156	1,736	11
Finance, insurance, and real estate	104	1,963	13	43	1,618	3	124	91	345	4
Selected services	630	17,120	112	380	14,044	3	125	518	3,076	6
Other industries	31	642	6	34	504	6	84	25	138	6
Industries not classified	124	1,040	13	24	573	2	44	111	467	4
Connecticut	1,142	31,293	355	938	23,549	3	66	787	7,744	10
Contract construction	122	3,498	30	63	2,403	2	80	92	1,095	12
Manufactures	20	1,112	9	59	1,009	7	112	11	103	9
Transportation and other public utilities	57	646	11	32	319	3	29	46	327	7
Wholesale trade	22	1,354	8	28	1,060	4	133	14	334	24
Retail trade	349	15,134	157	336	12,246	2	78	192	2,888	15
Finance, insurance, and real estate	61	1,206	7	27	1,025	4	146	54	181	3
Selected services	402	6,228	110	342	3,821	3	35	292	2,407	8
Other industries	16	423	5	17	324	3	65	11	99	9
Industries not classified	93	1,652	18	34	1,342	2	75	75	310	4
MIDDLE ATLANTIC										
New York	17,677	511,345	4,418	15,015	406,143	3	92	13,259	105,202	8
Contract construction	1,025	29,222	200	789	22,895	4	115	825	6,327	8
Manufactures	423	47,211	229	2,321	46,032	10	201	194	1,179	6
Transportation and other public utilities	1,063	14,628	162	436	7,744	3	48	901	6,884	8
Wholesale trade	333	49,449	130	547	45,152	4	347	203	4,297	21
Retail trade	4,649	207,157	2,176	4,917	173,099	2	80	2,473	34,058	14
Finance, insurance, and real estate	1,102	42,017	194	879	38,139	5	197	908	3,878	4
Selected services	7,150	98,625	1,073	4,680	58,962	4	55	6,077	39,663	7
Other industries	172	2,966	37	88	1,865	2	50	135	1,101	8
Industries not classified	1,760	20,070	217	358	12,255	2	56	1,543	7,815	5
New Jersey	7,998	233,396	2,162	6,484	185,184	3	86	5,834	48,212	8
Contract construction	756	20,415	178	475	15,064	3	85	578	5,351	9
Manufactures	133	10,074	60	520	9,500	9	158	73	574	8
Transportation and other public utilities	977	14,937	164	537	7,094	3	43	813	7,843	10
Wholesale trade	83	21,792	44	230	21,008	6	477	39	784	20
Retail trade	2,214	111,541	1,003	2,618	87,204	3	87	1,211	14,337	12
Finance, insurance, and real estate	448	9,415	60	215	7,878	4	131	388	1,537	4
Selected services	2,751	34,928	540	1,652	20,469	3	38	2,211	14,459	7
Other industries	102	2,254	22	82	1,622	2	74	80	632	8
Industries not classified	532	8,040	91	165	5,345	2	59	441	2,695	6
Pennsylvania	8,815	233,735	2,069	7,601	184,087	4	89	6,746	49,648	7
Contract construction	830	16,350	157	540	11,500	3	73	663	4,850	7
Manufactures	142	18,534	71	769	17,960	11	253	71	574	8
Transportation and other public utilities	564	9,369	120	391	5,893	3	49	444	3,476	8
Wholesale trade	87	19,421	46	307	18,703	7	407	41	718	18
Retail trade	2,490	108,482	979	3,036	88,862	3	91	1,511	19,620	13
Finance, insurance, and real estate	336	12,781	71	233	11,499	3	162	265	1,282	4
Selected services	3,653	39,563	511	2,087	23,359	4	46	3,152	16,206	5
Other industries	93	1,491	14	37	901	3	64	78	590	7
Industries not classified	600	7,742	100	201	5,410	2	54	500	2,332	5
EAST NORTH CENTRAL										
Ohio	10,117	257,518	2,502	9,080	209,171	4	84	7,615	48,347	6
Contract construction	1,068	38,499	248	1,113	32,531	4	130	820	6,168	8
Manufactures	125	10,407	46	361	10,063	8	219	79	344	6
Transportation and other public utilities	1,120	15,353	181	468	7,960	3	44	939	7,393	8
Wholesale trade	60	12,745	33	240	11,988	7	363	47	757	17
Retail trade	2,583	126,269	1,234	4,233	112,735	3	91	1,349	13,534	10
Finance, insurance, and real estate	643	7,255	82	206	5,006	3	61	561	2,249	4
Selected services	3,676	36,385	535	2,133	21,787	4	41	3,141	14,898	5
Other industries	79	949	14	26	529	2	38	65	420	6
Industries not classified	763	9,656	129	280	6,792	2	53	634	2,864	5

See footnotes at end of table.

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TABLE 4. **Selected Statistics for States With 500 or More Minority-Owned Firms by Industry Division: 1969**—Continued

PART A. All Minority-Owned Firms

State and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
EAST NORTH CENTRAL--Continued										
Indiana	3,364	124,812	937	4,432	109,066	5	116	2,427	15,746	6
Contract construction	326	12,451	96	506	10,214	5	106	229	2,237	10
Manufactures	33	14,702	18	350	14,638	19	808	15	164	11
Transportation and other public utilities	351	4,011	37	130	1,639	4	44	314	2,372	8
Wholesale trade	34	5,904	13	121	5,308	8	408	21	296	14
Retail trade	958	65,236	491	1,958	61,198	4	125	467	4,038	9
Finance, insurance, and real estate	153	1,888	24	73	1,436	3	60	129	450	3
Selected services	1,188	16,118	201	1,179	11,226	6	56	887	4,892	5
Other industries	29	882	9	31	716	3	80	20	166	8
Industries not classified	293	3,820	48	82	2,789	2	58	245	1,131	5
Illinois	13,844	504,257	3,889	16,225	427,647	4	110	9,955	76,610	8
Contract construction	749	27,777	170	739	22,831	4	134	579	4,946	9
Manufactures	236	67,399	119	1,786	56,745	15	477	117	654	6
Transportation and other public utilities	731	15,850	144	622	11,223	4	78	587	4,627	8
Wholesale trade	232	34,743	86	459	31,439	5	367	145	3,314	23
Retail trade	4,738	239,310	2,049	7,162	210,223	3	103	2,689	29,087	11
Finance, insurance, and real estate	985	32,153	201	858	29,002	4	145	784	3,041	4
Selected services	5,028	77,920	904	4,169	53,070	5	59	4,124	25,850	6
Other industries	118	2,033	25	49	1,331	2	53	93	702	8
Industries not classified	1,026	17,092	189	391	12,703	2	67	837	4,389	5
Michigan	8,112	319,765	2,677	10,958	279,220	4	108	5,435	40,545	7
Contract construction	682	27,841	212	948	23,783	4	112	470	4,168	9
Manufactures	116	14,371	62	425	13,992	7	226	54	379	7
Transportation and other public utilities	612	12,803	117	441	8,472	4	72	495	4,333	9
Wholesale trade	75	44,114	35	476	43,060	14	1,230	40	1,054	26
Retail trade	2,457	158,533	1,338	5,180	146,076	4	109	1,119	12,457	11
Finance, insurance, and real estate	551	7,833	96	503	5,708	5	59	455	2,125	5
Selected services	2,959	41,975	868	2,851	28,565	5	50	2,391	13,410	6
Other industries	103	1,670	20	41	1,184	2	59	83	486	6
Industries not classified	557	10,823	129	293	8,410	2	65	428	2,113	5
Wisconsin	1,544	41,764	449	1,475	32,065	3	71	1,095	9,699	9
Contract construction	68	1,523	11	43	1,069	4	97	57	454	8
Manufactures	21	1,185	8	33	1,066	4	136	13	99	8
Transportation and other public utilities	92	717	11	17	288	2	26	81	429	5
Wholesale trade	25	4,149	10	107	3,827	11	383	15	322	21
Retail trade	675	24,942	273	789	19,763	3	72	402	5,179	13
Finance, insurance, and real estate	65	1,367	12	43	938	4	78	53	429	8
Selected services	450	5,474	90	378	3,228	4	36	360	2,246	6
Other industries	16	430	6	15	381	3	64	10	49	5
Industries not classified	132	1,977	28	50	1,485	2	53	104	492	5
WEST NORTH CENTRAL										
Minnesota	875	38,689	257	1,514	34,169	6	133	618	4,520	7
Contract construction	63	6,713	15	180	6,349	12	423	48	364	8
Manufactures	26	3,889	10	117	3,783	12	378	16	106	7
Transportation and other public utilities	36	740	6	16	445	3	74	30	295	10
Wholesale trade	13	2,014	5	34	1,942	7	388	8	72	9
Retail trade	261	15,066	140	703	14,044	5	100	121	1,022	8
Finance, insurance, and real estate	67	1,840	14	49	1,472	3	105	53	368	7
Selected services	313	6,160	48	360	4,332	8	90	265	1,828	7
Other industries	20	674	5	18	508	4	102	15	166	11
Industries not classified	76	1,593	14	46	1,294	3	92	62	299	5
Iowa	623	25,191	195	953	22,793	5	117	428	2,398	6
Contract construction	46	2,602	13	60	2,392	5	184	33	210	6
Manufactures	9	1,161	8	(D)	(D)	(D)	(D)	1	(D)	(D)
Transportation and other public utilities	55	1,532	13	76	1,250	6	96	42	282	7
Wholesale trade	15	4,610	9	(D)	(D)	(D)	(D)	6	(D)	(D)
Retail trade	162	11,137	86	418	10,643	5	124	76	494	7
Finance, insurance, and real estate	45	520	8	15	414	2	52	37	106	3
Selected services	216	3,037	47	200	2,076	4	44	169	961	6
Other industries	14	193	4	9	146	2	37	10	47	5
Industries not classified	61	399	7	11	190	2	27	54	209	4

See footnotes at end of table.

TABLE 4. Selected Statistics for States With 500 or More Minority-Owned Firms by Industry Division: 1969—Continued

PART A. All Minority-Owned Firms

State and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
WEST NORTH CENTRAL--Continued										
Missouri	4,481	117,560	1,018	4,378	92,866	4	91	3,463	24,694	7
Contract construction	339	11,084	58	300	8,768	5	151	281	2,316	8
Manufactures	56	3,989	28	238	3,775	9	135	28	214	8
Transportation and other public utilities	518	6,270	51	219	3,142	4	62	467	3,128	7
Wholesale trade	45	12,259	25	165	11,923	7	477	20	336	17
Retail trade	1,265	54,376	526	1,789	45,299	3	86	739	9,077	12
Finance, insurance, and real estate	244	6,471	42	176	5,632	4	134	202	839	4
Selected services	1,609	18,512	234	1,362	11,422	6	49	1,375	7,090	5
Other industries	48	948	9	25	686	3	76	37	260	7
Industries not classified	359	3,653	45	104	2,219	2	49	314	1,434	5
Nebraska	612	18,274	173	689	15,491	4	90	439	2,783	6
Contract construction	67	2,171	20	74	1,706	4	85	47	465	10
Manufactures	7	1,145	4	(D)	(D)	(D)	(D)	3	(D)	(D)
Transportation and other public utilities	41	795	14	43	667	3	48	27	128	5
Wholesale trade	5	477	3	(D)	(D)	(D)	(D)	2	(D)	(D)
Retail trade	158	10,264	86	381	9,524	4	111	72	740	10
Finance, insurance, and real estate	31	298	6	8	188	1	31	25	110	4
Selected services	229	1,923	24	91	843	4	35	205	1,080	5
Other industries	13	486	4	18	430	5	108	9	56	6
Industries not classified	61	715	12	19	562	2	47	49	153	3
Kansas	1,606	42,076	425	1,791	34,553	4	81	1,181	7,523	6
Contract construction	177	2,500	22	59	1,416	3	64	155	1,084	7
Manufactures	17	1,364	9	44	1,343	5	149	8	21	3
Transportation and other public utilities	147	2,973	24	55	2,150	2	90	123	825	7
Wholesale trade	21	2,411	5	77	2,202	15	440	16	209	13
Retail trade	492	19,513	215	896	17,178	4	80	277	2,335	8
Finance, insurance, and real estate	86	3,543	18	98	3,257	5	50	68	286	4
Selected services	497	7,048	92	466	4,844	5	53	405	2,204	5
Other industries	26	1,166	14	29	1,077	2	77	12	89	7
Industries not classified	143	1,556	26	67	1,086	3	42	117	470	4
SOUTH ATLANTIC										
Delaware	659	19,721	151	652	16,496	4	109	508	3,225	6
Contract construction	69	3,967	16	167	3,590	10	224	53	377	7
Manufactures	3	30	1	(D)	(D)	(D)	(D)	2	(D)	(D)
Transportation and other public utilities	130	2,170	31	84	1,438	3	46	99	732	7
Wholesale trade	5	684	2	(D)	(D)	(D)	(D)	3	(D)	(D)
Retail trade	139	9,416	55	219	8,635	4	157	84	783	9
Finance, insurance, and real estate	17	86	3	15	33	5	11	14	53	4
Selected services	213	2,291	31	119	1,437	4	46	182	854	5
Other industries	15	250	4	7	162	2	41	11	88	8
Industries not classified	68	825	8	18	834	2	67	60	291	5
Maryland	6,280	136,171	1,251	4,613	105,483	4	84	5,029	30,688	6
Contract construction	504	9,940	105	350	6,801	3	65	399	3,139	8
Manufactures	61	4,288	26	201	4,208	8	162	35	80	5
Transportation and other public utilities	1,564	12,852	118	315	5,410	3	46	1,446	7,442	5
Wholesale trade	43	10,922	17	168	10,429	10	613	26	493	19
Retail trade	1,367	63,691	609	2,073	55,721	3	91	758	7,970	11
Finance, insurance, and real estate	236	6,390	43	213	5,730	5	133	193	660	3
Selected services	1,835	19,575	238	1,070	11,326	4	48	1,597	8,249	5
Other industries	204	1,798	12	35	1,021	3	85	192	777	4
Industries not classified	466	6,615	83	188	4,837	2	58	383	1,778	5
District of Columbia	6,686	95,564	865	3,369	70,648	4	82	5,821	24,916	4
Contract construction	306	5,627	47	178	3,887	4	83	259	1,740	7
Manufactures	30	951	12	34	831	3	69	18	120	7
Transportation and other public utilities	2,839	10,424	52	144	2,052	3	39	2,787	8,372	3
Wholesale trade	19	596	4	11	346	3	87	15	250	17
Retail trade	707	41,584	352	1,350	38,193	4	109	355	3,391	10
Finance, insurance, and real estate	291	8,684	46	265	7,832	6	170	245	852	3
Selected services	1,935	21,577	312	1,176	13,318	4	43	1,623	8,259	5
Other industries	34	2,296	7	45	2,159	6	308	27	137	5
Industries not classified	525	3,825	33	66	2,030	2	62	492	1,795	4

See footnotes at end of table.

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TABLE 4. **Selected Statistics for States With 500 or More Minority-Owned Firms by Industry Division: 1969**—Continued

PART A. All Minority-Owned Firms

State and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
SOUTH ATLANTIC--Continued										
Virginia	8,102	175,074	2,044	7,866	139,401	4	68	6,058	35,673	6
Contract construction	1,062	35,824	310	1,464	31,061	5	100	752	4,763	6
Manufactures	263	8,489	170	782	7,948	5	47	93	541	6
Transportation and other public utilities	968	12,349	157	547	7,354	3	47	811	4,995	6
Wholesale trade	57	3,672	21	106	3,062	5	146	36	610	17
Retail trade	2,022	68,078	730	2,341	56,448	3	77	1,292	11,630	9
Finance, insurance, and real estate	206	7,377	49	200	6,683	4	136	177	694	4
Selected services	2,506	25,900	458	1,691	17,262	4	38	2,048	8,638	4
Other industries	399	6,951	53	319	5,139	6	97	346	1,812	5
Industries not classified	599	6,434	96	216	4,444	2	46	503	1,990	4
West Virginia	665	24,618	162	1,132	21,800	7	135	503	2,818	6
Contract construction	52	326	6	14	138	2	23	46	188	4
Manufactures	6	203	4	(D)	(D)	(D)	(D)	2	(D)	(D)
Transportation and other public utilities	39	420	11	43	264	4	24	28	156	6
Wholesale trade	7	669	2	(D)	(D)	(D)	(D)	5	(D)	(D)
Retail trade	198	7,428	68	249	6,370	4	94	130	1,058	8
Finance, insurance, and real estate	17	122	3	3	61	1	20	14	61	4
Selected services	255	14,387	59	740	13,508	13	229	196	879	4
Other industries	45	684	6	36	582	6	97	39	102	3
Industries not classified	46	379	3	15	119	5	40	43	260	6
North Carolina	8,017	207,604	1,810	7,108	164,570	4	91	6,207	43,034	7
Contract construction	1,088	24,582	323	1,553	19,596	5	61	765	4,986	7
Manufactures	249	21,757	104	748	20,683	7	199	145	1,074	7
Transportation and other public utilities	548	5,600	82	250	3,104	3	38	466	2,496	5
Wholesale trade	86	14,524	24	189	13,831	8	576	62	693	11
Retail trade	2,405	76,658	676	1,786	58,035	3	86	1,729	18,623	11
Finance, insurance, and real estate	157	28,328	34	613	27,736	18	816	123	592	5
Selected services	2,590	26,451	449	1,670	15,781	4	35	2,141	10,670	5
Other industries	221	2,271	28	114	1,043	4	40	195	1,228	6
Industries not classified	673	7,433	92	185	4,761	2	52	581	2,672	5
South Carolina	5,079	98,805	1,121	3,666	71,810	3	64	3,958	26,995	7
Contract construction	799	14,230	221	920	10,391	4	47	578	3,839	7
Manufactures	186	4,453	95	297	3,545	3	37	91	908	10
Transportation and other public utilities	251	2,836	32	103	1,768	3	55	219	1,068	5
Wholesale trade	41	6,636	13	97	6,184	7	476	28	452	16
Retail trade	1,828	47,757	442	1,203	35,578	3	80	1,386	12,179	9
Finance, insurance, and real estate	69	1,524	20	67	1,290	3	65	49	234	5
Selected services	1,325	11,946	206	727	6,525	4	32	1,119	5,421	5
Other industries	119	3,604	26	104	2,751	4	106	93	853	9
Industries not classified	461	5,819	66	148	3,778	2	57	395	2,041	5
Georgia	7,086	210,237	1,760	7,106	174,483	4	99	5,326	35,754	7
Contract construction	978	20,522	250	1,138	15,484	5	62	728	5,038	7
Manufactures	271	15,704	153	883	14,618	6	96	118	1,086	9
Transportation and other public utilities	556	4,630	47	118	1,977	3	42	509	2,653	5
Wholesale trade	100	22,230	43	258	21,184	6	493	57	1,046	18
Retail trade	2,033	81,598	738	2,375	69,474	3	94	1,295	12,124	9
Finance, insurance, and real estate	199	25,864	49	537	24,955	11	509	150	909	6
Selected services	2,164	29,117	345	1,504	19,822	4	57	1,819	9,295	5
Other industries	230	3,343	36	83	2,107	2	59	194	1,236	6
Industries not classified	555	7,229	99	190	4,862	2	49	456	2,367	5
Florida	12,557	365,826	3,467	12,858	299,472	4	86	9,090	66,354	7
Contract construction	1,305	40,742	386	1,654	33,841	4	88	919	6,901	8
Manufactures	355	23,884	180	1,574	22,499	9	125	175	1,385	8
Transportation and other public utilities	752	29,703	146	1,025	25,003	7	171	606	4,700	8
Wholesale trade	297	25,148	88	415	22,591	5	257	209	2,557	12
Retail trade	3,929	163,508	1,563	4,846	138,326	3	89	2,366	25,182	11
Finance, insurance, and real estate	571	16,590	119	453	14,497	4	122	452	2,093	5
Selected services	3,859	44,228	706	2,294	27,126	3	38	3,153	17,100	5
Other industries	545	10,055	133	395	7,590	3	58	412	2,555	6
Industries not classified	944	11,970	146	302	8,089	2	55	798	3,881	5

See footnotes at end of table.

TABLE 4. **Selected Statistics for States With 500 or More Minority-Owned Firms by Industry Division: 1969**—Continued

PART A. All Minority-Owned Firms

State and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
EAST SOUTH CENTRAL										
Kentucky	2,083	55,967	457	1,872	47,528	4	104	1,626	8,439	5
Contract construction	287	11,401	65	426	10,071	7	155	222	1,330	6
Manufactures	20	2,827	12	114	2,814	10	235	8	13	2
Transportation and other public utilities	162	2,878	39	93	2,014	2	52	123	864	7
Wholesale trade	16	2,993	9	57	2,894	6	322	7	99	14
Retail trade	524	18,614	182	533	16,165	3	89	342	2,449	7
Finance, insurance, and real estate	76	7,017	13	138	6,715	11	517	63	302	5
Selected services	787	7,422	96	404	4,571	4	48	691	2,861	4
Other industries	37	1,289	17	69	1,184	4	70	20	105	5
Industries not classified	174	1,516	24	38	1,100	2	46	150	416	3
Tennessee	3,939	133,139	1,057	5,073	114,921	5	109	2,882	18,218	6
Contract construction	562	14,572	138	692	12,186	5	88	424	2,386	6
Manufactures	41	10,870	24	467	10,745	19	448	17	125	7
Transportation and other public utilities	261	3,786	40	206	2,469	5	62	221	1,317	6
Wholesale trade	60	12,805	32	257	12,198	8	381	28	607	22
Retail trade	1,274	52,205	518	1,519	44,601	3	86	756	7,604	10
Finance, insurance, and real estate	147	19,093	36	965	18,444	27	512	111	579	5
Selected services	1,240	13,309	193	783	8,978	4	47	1,047	4,331	4
Other industries	33	1,381	8	35	1,212	4	152	25	149	6
Industries not classified	321	5,208	68	149	4,088	2	60	253	1,120	4
Alabama	4,261	142,375	1,158	5,637	121,004	5	104	3,103	21,371	7
Contract construction	470	8,815	96	487	6,603	5	69	374	2,212	6
Manufactures	194	20,750	110	772	19,953	7	181	84	797	9
Transportation and other public utilities	198	6,601	40	460	5,731	12	143	158	870	6
Wholesale trade	66	21,869	40	290	21,562	7	539	26	307	12
Retail trade	1,505	53,802	522	1,624	43,928	3	84	983	9,874	10
Finance, insurance, and real estate	92	9,454	35	523	9,247	15	264	57	207	4
Selected services	1,234	14,733	224	1,244	10,037	6	45	1,010	4,696	5
Other industries	143	2,420	33	110	1,626	3	49	110	794	7
Industries not classified	359	3,931	58	127	2,317	2	40	301	1,614	5
Mississippi	3,860	118,947	1,040	3,342	93,930	3	90	2,820	25,017	9
Contract construction	468	10,505	121	504	8,760	4	72	347	1,745	5
Manufactures	103	5,514	48	253	5,195	5	108	55	319	6
Transportation and other public utilities	223	2,127	25	60	1,171	2	45	197	956	5
Wholesale trade	45	11,368	25	191	10,993	8	440	20	375	19
Retail trade	1,558	69,898	544	1,454	54,108	3	99	1,014	15,792	16
Finance, insurance, and real estate	116	2,302	23	85	1,943	4	84	93	359	4
Selected services	890	9,507	162	620	6,144	4	38	728	3,363	5
Other industries	109	1,825	19	49	1,196	3	63	90	629	7
Industries not classified	348	5,901	72	126	4,422	2	61	276	1,479	5
WEST SOUTH CENTRAL										
Arkansas	2,134	59,902	500	2,088	48,668	4	97	1,634	11,234	7
Contract construction	277	4,671	46	198	3,481	4	76	231	1,190	5
Manufactures	46	3,817	28	258	3,529	9	126	18	288	16
Transportation and other public utilities	111	1,008	19	41	460	2	24	92	548	6
Wholesale trade	28	7,563	14	191	7,434	14	531	14	129	9
Retail trade	796	32,510	264	826	26,975	3	102	532	5,535	10
Finance, insurance, and real estate	51	817	9	47	544	5	60	42	273	7
Selected services	516	5,212	79	441	3,419	6	43	437	1,793	4
Other industries	114	1,587	14	19	845	1	60	100	742	7
Industries not classified	195	2,717	27	67	1,981	2	73	168	736	4
Louisiana	7,898	263,220	1,946	7,705	217,166	4	112	5,952	46,054	8
Contract construction	988	29,099	185	1,180	23,880	6	129	803	5,219	6
Manufactures	104	10,975	66	509	10,630	8	161	38	345	9
Transportation and other public utilities	780	8,449	76	325	4,717	4	62	704	3,732	5
Wholesale trade	112	55,196	73	770	54,190	11	742	39	1,006	26
Retail trade	2,775	104,374	1,038	2,862	82,446	3	79	1,737	21,928	13
Finance, insurance, and real estate	254	21,705	74	566	20,873	8	282	180	832	5
Selected services	2,014	21,728	284	1,157	12,811	4	45	1,730	8,917	5
Other industries	250	3,668	47	101	2,341	2	50	203	1,327	7
Industries not classified	621	8,026	103	235	5,278	2	51	518	2,748	5

See footnotes at end of table.

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TABLE 4. Selected Statistics for States With 500 or More Minority-Owned Firms by Industry Division: 1969—Continued

PART A. All Minority-Owned Firms

State and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
WEST SOUTH CENTRAL--Continued										
Oklahoma	2,445	60,350	495	2,068	47,872	4	97	1,950	12,478	6
Contract construction	318	4,808	42	197	3,194	5	76	276	1,614	6
Manufactures	22	660	6	31	532	5	89	16	128	8
Transportation and other public utilities	136	1,159	12	20	452	2	38	124	707	6
Wholesale trade	35	12,800	19	144	12,573	8	662	16	227	14
Retail trade	719	25,405	234	788	20,766	3	89	485	4,639	10
Finance, insurance, and real estate	118	2,051	20	56	1,651	3	83	98	400	4
Selected services	799	10,075	122	734	6,485	6	53	677	3,590	5
Other industries	42	1,115	13	44	917	3	71	29	198	7
Industries not classified	256	2,277	27	54	1,302	2	48	229	975	4
Texas	37,284	1,079,629	10,282	41,246	877,200	4	85	27,002	202,429	7
Contract construction	4,874	118,562	1,298	6,323	91,448	5	70	3,576	27,114	8
Manufactures	598	48,310	304	2,565	46,159	8	152	294	2,151	7
Transportation and other public utilities	2,688	46,735	407	1,656	30,736	4	76	2,281	15,999	7
Wholesale trade	618	109,339	277	1,641	101,283	6	365	341	8,056	24
Retail trade	13,495	572,592	5,324	19,380	484,049	4	91	8,171	88,543	11
Finance, insurance, and real estate	1,650	20,901	288	681	15,235	2	53	1,362	5,666	4
Selected services	9,922	113,478	1,789	7,231	72,843	4	41	8,133	40,635	5
Other industries	904	19,782	226	875	15,303	4	68	678	4,479	7
Industries not classified	2,535	29,930	369	894	20,144	2	55	2,166	9,786	5
MOUNTAIN										
Colorado	3,403	90,350	859	3,883	72,573	5	84	2,544	17,777	7
Contract construction	323	9,607	75	362	7,442	5	99	248	2,165	9
Manufactures	70	2,863	25	152	2,650	6	106	45	213	5
Transportation and other public utilities	231	3,298	34	123	2,113	4	62	197	1,185	6
Wholesale trade	53	2,403	19	71	1,894	4	100	34	509	15
Retail trade	997	44,842	429	1,852	38,772	4	90	568	6,070	11
Finance, insurance, and real estate	193	7,937	23	468	7,313	20	318	170	624	4
Selected services	1,094	13,726	185	725	8,465	4	46	909	5,261	6
Other industries	104	1,673	20	49	1,197	2	60	84	476	6
Industries not classified	338	4,001	49	81	2,727	2	56	289	1,274	4
New Mexico	4,514	135,745	1,466	5,272	113,311	4	77	3,048	22,434	7
Contract construction	465	16,622	175	798	14,627	5	84	290	1,995	7
Manufactures	73	4,270	35	260	4,017	7	115	38	253	7
Transportation and other public utilities	239	5,692	46	351	4,317	8	94	213	1,375	6
Wholesale trade	87	6,898	30	166	5,712	6	190	57	1,186	21
Retail trade	1,787	78,590	794	2,540	68,858	3	87	993	9,732	10
Selected services	220	2,290	30	50	1,286	2	43	190	1,004	5
Finance, insurance, and real estate	1,189	15,337	290	948	10,263	3	35	899	5,074	6
Other industries	81	1,615	17	61	1,195	4	70	64	420	7
Industries not classified	353	4,431	49	98	3,036	2	62	304	1,395	5
Arizona	3,743	157,938	1,391	5,307	138,013	4	99	2,352	19,925	8
Contract construction	267	10,238	97	400	9,015	4	93	170	1,223	7
Manufactures	73	2,287	36	126	2,145	4	60	37	142	4
Transportation and other public utilities	160	3,736	38	121	2,874	3	76	122	862	7
Wholesale trade	73	8,125	37	191	7,331	5	198	36	794	22
Retail trade	1,500	106,492	830	3,462	96,720	4	117	670	9,772	15
Finance, insurance, and real estate	259	3,699	38	94	2,855	2	75	221	844	4
Selected services	1,029	13,201	212	659	8,378	3	40	817	4,823	6
Other industries	88	3,824	35	133	3,471	4	99	53	353	7
Industries not classified	294	6,336	68	121	5,224	2	77	226	1,112	5
Utah	557	21,161	187	985	18,423	5	99	370	2,738	7
Contract construction	40	1,951	11	36	1,639	3	149	29	312	11
Manufactures	18	602	11	47	596	4	54	7	6	1
Transportation and other public utilities	12	223	2	(D)	(D)	(D)	(D)	10	(D)	(D)
Wholesale trade	12	2,917	8	53	2,864	7	358	4	53	13
Retail trade	178	11,355	103	647	10,674	6	104	75	681	9
Finance, insurance, and real estate	32	299	3	5	140	2	47	29	159	5
Selected services	201	2,860	39	143	1,663	4	43	162	1,197	7
Other industries	24	274	3	(D)	(D)	(D)	(D)	21	(D)	(D)
Industries not classified	40	680	7	37	583	5	83	33	97	3

See footnotes at end of table.

TABLE 4. **Selected Statistics for States With 500 or More Minority-Owned Firms by Industry Division: 1969**—Continued

PART A. All Minority-Owned Firms

State and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
MOUNTAIN--Continued										
Nevada	517	21,679	188	1,058	19,197	6	102	329	2,482	8
Contract construction	27	2,732	9	77	2,550	9	283	18	182	10
Manufactures	15	3,038	7	(D)	(D)	(D)	(D)	8	(D)	(D)
Transportation and other public utilities	11	654	3	70	615	23	205	8	39	5
Wholesale trade	7	346	2	(D)	(D)	(D)	(D)	5	(D)	(D)
Retail trade	158	8,632	91	354	8,112	4	89	67	520	8
Finance, insurance, and real estate	34	513	4	20	382	5	96	30	131	4
Selected services	216	4,774	56	286	3,421	5	61	160	1,353	8
Other industries	11	222	4	11	204	3	51	7	18	3
Industries not classified	38	768	12	15	598	1	50	26	170	7
PACIFIC										
Washington	2,878	99,455	868	4,621	84,949	5	98	2,010	14,506	7
Contract construction	168	6,270	39	162	5,282	4	135	129	988	8
Manufactures	46	2,315	21	98	2,165	5	103	25	150	6
Transportation and other public utilities	98	2,135	18	43	1,549	2	86	80	586	7
Wholesale trade	60	5,551	16	63	4,797	4	300	44	754	17
Retail trade	832	55,922	445	2,487	50,728	6	114	387	5,194	13
Finance, insurance, and real estate	369	4,919	53	286	3,843	5	73	316	1,076	3
Selected services	902	17,523	192	1,321	13,534	7	70	710	3,989	6
Other industries	204	2,633	48	91	1,589	2	33	156	1,044	7
Industries not classified	199	2,187	36	70	1,462	2	41	163	725	4
Oregon	1,005	39,651	322	1,610	34,858	5	108	683	4,793	7
Contract construction	73	1,308	16	36	947	2	59	57	361	6
Manufactures	30	2,278	11	68	2,152	6	196	19	126	7
Transportation and other public utilities	25	933	3	26	661	9	220	22	272	12
Wholesale trade	18	4,863	9	(D)	(D)	(D)	(D)	9	(D)	(D)
Retail trade	322	21,304	179	1,059	19,734	6	110	143	1,570	11
Finance, insurance, and real estate	90	1,469	15	75	1,153	5	77	75	316	4
Selected services	332	4,995	70	334	3,405	5	49	262	1,590	6
Other industries	43	1,789	12	52	1,618	4	135	31	171	6
Industries not classified	72	712	7	(D)	(D)	(D)	(D)	65	(D)	(D)
California	64,165	2,451,229	20,223	80,541	2,091,737	4	103	43,942	359,492	8
Contract construction	4,329	174,646	1,274	4,845	147,040	4	115	3,055	27,606	9
Manufactures	1,837	125,836	992	8,474	119,836	9	121	845	6,000	7
Transportation and other public utilities	2,574	71,184	701	1,972	53,248	3	76	1,873	17,936	10
Wholesale trade	1,332	210,423	524	2,513	194,079	5	370	808	16,344	20
Retail trade	19,089	1,267,753	9,910	37,762	1,150,324	4	116	9,179	117,429	13
Finance, insurance, and real estate	6,100	85,518	722	2,140	61,565	3	85	5,378	23,953	4
Selected services	20,003	351,496	4,646	18,872	243,432	4	52	15,357	108,064	7
Other industries	3,975	77,949	542	2,093	56,567	4	104	3,433	21,382	6
Industries not classified	4,926	86,424	912	1,870	65,646	2	72	4,014	20,778	5
Alaska	1,322	18,643	178	533	12,379	3	70	1,144	6,264	5
Contract construction	35	795	13	23	624	2	48	22	171	8
Manufactures	9	280	3	13	266	4	89	6	14	2
Transportation and other public utilities	19	810	10	30	751	3	75	9	59	7
Wholesale trade	5	334	2	(D)	(D)	(D)	(D)	3	(D)	(D)
Retail trade	143	6,297	58	199	5,164	3	89	85	1,133	13
Finance, insurance, and real estate	20	286	3	9	177	3	59	17	109	6
Selected services	124	2,284	23	106	1,563	5	68	101	721	7
Other industries	869	5,911	55	93	2,200	2	40	814	3,711	5
Industries not classified	98	1,645	11	(D)	(D)	(D)	(D)	87	(D)	(D)
Hawaii	13,708	764,999	3,547	23,431	695,682	7	196	10,161	69,317	7
Contract construction	1,012	91,519	461	2,587	86,276	6	187	551	5,243	10
Manufactures	390	50,941	153	1,597	49,419	10	323	237	1,522	6
Transportation and other public utilities	729	31,277	108	1,421	27,863	13	258	621	3,414	5
Wholesale trade	422	78,258	143	751	74,193	5	519	279	4,065	15
Retail trade	3,422	352,722	1,446	11,446	330,981	8	229	1,976	21,741	11
Finance, insurance, and real estate	2,761	87,112	323	1,800	74,345	6	230	2,438	12,767	5
Selected services	3,355	53,454	715	2,311	37,221	5	52	2,640	16,233	6
Other industries	438	6,017	67	259	5,192	4	77	371	825	2
Industries not classified	1,179	13,699	131	259	10,192	2	78	1,048	3,507	3

- Represents zero. (D) Withheld to avoid disclosing figures for individual companies.

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TABLE 4. **Selected Statistics for States With 500 or More Minority-Owned Firms by Industry Division: 1969**—Continued

PART B. Black-Owned Firms

State and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
NEW ENGLAND										
Massachusetts	815	38,893	224	862	34,999	4	156	591	3,894	7
Contract construction	84	5,771	31	188	5,376	6	173	53	395	7
Manufactures	17	2,095	12	68	2,069	6	172	5	26	5
Transportation and other public utilities	48	805	10	25	492	3	49	38	313	8
Wholesale trade	8	1,727	2	(D)	(D)	(D)	(D)	6	(D)	(D)
Retail trade	157	12,795	85	245	11,919	3	140	72	876	12
Finance, insurance, and real estate	55	1,630	7	32	1,381	5	197	48	249	5
Selected services	367	13,120	67	211	11,479	3	171	300	1,641	5
Other industries	15	405	3	(D)	(D)	(D)	(D)	12	(D)	(D)
Industries not classified	64	545	7	9	303	1	43	57	242	4
Connecticut	752	17,439	214	602	12,746	3	60	538	4,693	9
Contract construction	91	2,077	21	33	1,381	2	66	70	696	10
Manufactures	10	448	4	14	434	4	109	6	14	2
Transportation and other public utilities	49	519	9	(D)	(D)	(D)	(D)	40	(D)	(D)
Wholesale trade	8	190	3	13	143	4	48	5	47	9
Retail trade	192	7,998	73	180	6,352	2	87	119	1,646	14
Finance, insurance, and real estate	28	203	2	(D)	(D)	(D)	(D)	26	(D)	(D)
Selected services	309	4,790	91	291	3,160	3	35	218	1,630	7
Other industries	8	244	2	(D)	(D)	(D)	(D)	6	(D)	(D)
Industries not classified	57	970	9	23	746	3	83	48	224	5
MIDDLE ATLANTIC										
New York	9,269	243,057	1,991	7,226	194,759	4	98	7,278	48,298	7
Contract construction	624	18,812	113	511	14,907	5	133	511	3,905	8
Manufactures	155	22,387	91	941	22,057	10	242	64	330	5
Transportation and other public utilities	789	9,314	120	289	4,238	2	35	669	5,076	8
Wholesale trade	109	18,326	43	218	17,079	5	397	66	1,247	19
Retail trade	1,878	96,216	825	2,257	83,926	3	102	1,053	12,290	12
Finance, insurance, and real estate	578	18,784	82	445	16,599	5	202	496	2,185	4
Selected services	4,095	48,606	593	2,336	29,835	4	50	3,502	18,771	5
Other industries	96	1,704	21	65	1,106	3	53	75	598	8
Industries not classified	945	8,908	103	164	5,012	2	49	842	3,896	5
New Jersey	5,716	170,035	1,441	4,729	137,457	3	95	4,275	32,568	8
Contract construction	620	15,775	137	379	11,782	3	86	483	3,993	8
Manufactures	62	7,859	34	308	7,679	9	226	28	180	6
Transportation and other public utilities	888	13,286	150	445	6,036	3	40	738	7,250	10
Wholesale trade	52	16,885	28	179	16,457	6	588	24	428	18
Retail trade	1,280	74,239	553	1,711	66,817	3	121	727	7,422	10
Finance, insurance, and real estate	293	7,822	42	184	6,838	4	163	251	984	4
Selected services	2,081	27,222	422	1,367	17,047	3	40	1,659	10,175	6
Other industries	78	1,421	17	(D)	(D)	(D)	(D)	61	(D)	(D)
Industries not classified	362	5,526	58	(D)	(D)	(D)	(D)	304	(D)	(D)
Pennsylvania	7,687	202,362	1,720	6,387	159,300	4	93	5,967	43,062	7
Contract construction	753	14,598	139	492	10,255	4	74	614	4,343	7
Manufactures	118	17,285	58	712	16,777	12	289	60	508	8
Transportation and other public utilities	528	8,788	110	372	5,522	3	50	418	3,266	8
Wholesale trade	70	16,343	36	255	15,730	7	437	34	613	18
Retail trade	2,107	91,524	805	2,345	74,752	3	93	1,302	16,772	13
Finance, insurance, and real estate	287	11,837	65	213	10,792	3	166	222	1,045	5
Selected services	3,223	33,920	407	1,793	19,962	4	49	2,816	13,958	5
Other industries	84	1,187	13	(D)	(D)	(D)	(D)	71	(D)	(D)
Industries not classified	517	6,880	87	(D)	(D)	(D)	(D)	430	(D)	(D)
EAST NORTH CENTRAL										
Ohio	9,193	227,522	2,217	7,897	184,323	4	83	6,976	43,199	6
Contract construction	990	36,457	228	1,047	30,775	5	135	762	5,682	7
Manufactures	89	7,681	38	225	7,356	6	194	51	305	6
Transportation and other public utilities	1,087	14,781	173	460	7,605	3	44	914	7,176	8
Wholesale trade	63	12,095	30	237	11,556	8	385	33	539	16
Retail trade	2,285	108,843	1,078	3,509	97,489	3	90	1,207	11,354	9
Finance, insurance, and real estate	579	6,637	76	196	4,614	3	61	503	2,023	4
Selected services	3,361	31,821	466	1,945	18,532	4	40	2,895	13,289	5
Other industries	61	755	11	23	447	2	41	50	308	6
Industries not classified	678	8,472	117	255	5,949	2	51	561	2,523	4

See footnotes at end of table.

TABLE 4. **Selected Statistics for States With 500 or More Minority-Owned Firms by Industry Division: 1969**—Continued

PART B. Black-Owned Firms

State and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
EAST NORTH CENTRAL--Continued										
Indiana	2,884	92,989	750	3,412	79,374	5	106	2,134	13,615	6
Contract construction	283	10,314	77	435	8,238	6	107	206	2,076	10
Manufactures	25	13,666	14	289	13,529	21	966	11	137	12
Transportation and other public utilities	327	3,719	34	122	1,551	4	46	293	2,168	7
Wholesale trade	24	4,938	11	(D)	(D)	(D)	(D)	13	(D)	(D)
Retail trade	776	42,344	392	1,326	38,989	3	99	384	3,355	9
Finance, insurance, and real estate	124	1,111	16	(D)	(D)	(D)	(D)	108	(D)	(D)
Selected services	1,053	12,881	160	990	8,630	6	54	893	4,251	5
Other industries	24	752	7	(D)	(D)	(D)	(D)	17	(D)	(D)
Industries not classified	248	3,264	39	70	2,308	2	59	209	956	5
Illinois	10,265	390,485	2,816	12,127	334,955	4	119	7,449	55,530	7
Contract construction	610	22,514	140	612	18,642	4	133	470	3,872	8
Manufactures	147	44,920	84	1,161	44,534	14	530	63	386	6
Transportation and other public utilities	644	13,556	120	564	9,447	5	79	524	4,109	8
Wholesale trade	143	23,318	55	280	21,035	5	382	88	2,281	26
Retail trade	3,399	187,428	1,471	5,403	167,137	4	114	1,928	20,291	11
Finance, insurance, and real estate	684	27,158	139	697	24,970	5	180	545	2,186	4
Selected services	3,797	57,823	643	3,077	38,959	5	61	3,154	18,864	6
Other industries	66	1,256	16	32	895	2	56	50	361	7
Industries not classified	775	12,516	148	301	9,336	2	63	627	3,180	5
Michigan	6,900	269,202	2,139	8,776	234,827	4	110	4,761	34,375	7
Contract construction	601	23,321	182	751	19,572	4	108	419	3,749	9
Manufactures	89	12,366	48	338	12,056	7	251	41	310	8
Transportation and other public utilities	573	11,113	108	279	7,106	4	66	465	4,007	9
Wholesale trade	56	43,252	28	(D)	(D)	(D)	(D)	28	(D)	(D)
Retail trade	2,031	126,241	1,087	3,834	115,985	4	107	944	10,256	11
Finance, insurance, and real estate	460	7,139	86	453	5,367	5	62	374	1,772	5
Selected services	2,535	34,883	470	2,267	23,704	5	50	2,065	11,179	5
Other industries	86	1,524	18	(D)	(D)	(D)	(D)	68	(D)	(D)
Industries not classified	469	9,363	112	268	7,546	2	67	357	1,817	5
Wisconsin	1,054	29,507	313	947	22,961	3	73	741	6,546	9
Contract construction	42	983	8	30	708	4	89	34	255	8
Manufactures	11	842	5	23	895	5	179	6	46	8
Transportation and other public utilities	77	534	7	11	172	2	25	70	362	5
Wholesale trade	16	3,040	7	86	2,783	12	398	9	257	29
Retail trade	459	17,153	191	438	13,778	2	72	268	3,375	13
Finance, insurance, and real estate	44	1,225	11	(D)	(D)	(D)	(D)	33	(D)	(D)
Selected services	326	4,239	65	282	2,618	4	40	261	1,621	6
Other industries	3	61	1	(D)	(D)	(D)	(D)	2	(D)	(D)
Industries not classified	76	1,350	18	36	1,077	2	60	58	273	5
WEST NORTH CENTRAL										
Missouri	3,996	100,129	867	3,651	78,363	4	90	3,129	21,766	7
Contract construction	312	10,639	52	278	8,471	5	163	260	2,168	8
Manufactures	41	3,731	21	212	3,538	10	168	20	193	10
Transportation and other public utilities	503	6,100	50	(D)	(D)	(D)	(D)	453	(D)	(D)
Wholesale trade	31	7,356	18	109	7,152	6	397	13	204	16
Retail trade	1,113	47,984	452	1,523	40,154	3	89	661	7,830	12
Finance, insurance, and real estate	197	5,001	37	145	4,290	4	116	160	711	4
Selected services	1,448	15,237	188	1,050	9,003	6	48	1,260	6,234	5
Other industries	36	816	8	(D)	(D)	(D)	(D)	28	(D)	(D)
Industries not classified	315	3,265	41	95	2,019	2	49	274	1,246	5
Kansas	1,025	25,026	237	797	20,477	3	77	788	4,549	6
Contract construction	103	1,162	8	19	497	2	62	95	665	7
Manufactures	9	1,074	4	20	1,058	5	264	5	18	4
Transportation and other public utilities	126	2,799	22	53	2,062	2	94	104	737	7
Wholesale trade	9	1,181	3	21	1,012	7	337	6	169	28
Retail trade	288	10,079	117	293	8,886	3	76	171	1,193	7
Finance, insurance, and real estate	52	3,224	12	82	3,060	7	255	40	164	4
Selected services	321	3,488	45	262	2,265	6	50	276	1,223	4
Other industries	17	1,055	11	25	999	2	91	6	56	9
Industries not classified	100	964	15	22	640	1	43	85	324	4

See footnotes at end of table.

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TABLE 4. Selected Statistics for States With 500 or More Minority-Owned Firms by Industry Division: 1969—Continued

PART B. Black-Owned Firms

State and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
SOUTH ATLANTIC										
Delaware	586	16,231	133	600	15,456	5	116	453	2,775	6
Contract construction	60	3,894	15	(D)	(D)	(D)	(D)	45	(D)	(D)
Manufactures	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
Transportation and other public utilities	122	1,675	27	77	981	3	36	95	694	7
Wholesale trade	5	684	2	(D)	(D)	(D)	(D)	3	(D)	(D)
Retail trade	122	9,161	51	210	8,477	4	166	71	684	10
Finance, insurance, and real estate	14	93	3	15	33	5	11	11	50	5
Selected services	188	1,842	25	97	1,223	4	49	163	619	4
Other industries	13	(D)	3	(D)	(D)	(D)	(D)	10	(D)	(D)
Industries not classified	60	665	6	16	396	3	66	54	270	5
Maryland	5,631	122,903	1,089	4,087	95,734	4	88	4,542	27,169	6
Contract construction	462	8,584	99	314	5,884	3	59	363	2,700	7
Manufactures	46	4,069	22	191	3,912	9	178	24	157	7
Transportation and other public utilities	1,507	12,485	114	305	5,294	3	46	1,393	7,191	5
Wholesale trade	38	10,745	17	188	10,429	10	613	21	316	15
Retail trade	1,202	58,857	522	1,779	49,550	3	95	680	7,107	10
Finance, insurance, and real estate	179	6,119	38	204	5,612	5	148	141	507	4
Selected services	1,605	16,924	197	924	10,034	5	51	1,408	6,890	5
Other industries	198	1,791	12	35	1,021	3	85	186	770	4
Industries not classified	394	5,529	68	167	3,998	2	59	326	1,531	5
District of Columbia	6,275	82,115	756	2,765	59,047	4	78	5,519	23,068	4
Contract construction	293	4,793	44	142	3,114	3	71	249	1,679	7
Manufactures	30	551	12	34	831	3	69	18	120	7
Transportation and other public utilities	2,774	10,064	50	(D)	(D)	(D)	(D)	2,724	(D)	(D)
Wholesale trade	17	(D)	4	11	346	3	87	13	(D)	(D)
Retail trade	628	36,607	304	1,121	33,803	4	111	324	2,804	9
Finance, insurance, and real estate	242	4,815	34	164	4,051	5	119	208	764	4
Selected services	1,767	19,466	273	1,068	11,989	4	44	1,494	7,477	5
Other industries	31	(D)	5	(D)	(D)	(D)	(D)	26	(D)	(D)
Industries not classified	493	3,643	30	62	1,970	2	66	463	1,673	4
Virginia	7,630	161,693	1,883	7,098	128,046	4	68	5,747	33,647	6
Contract construction	1,030	34,852	300	1,421	30,313	5	101	730	4,539	6
Manufactures	258	8,283	166	(D)	(D)	(D)	(D)	92	(D)	(D)
Transportation and other public utilities	941	12,046	153	529	7,164	3	47	788	4,882	6
Wholesale trade	53	3,362	19	(D)	(D)	(D)	(D)	34	(D)	(D)
Retail trade	1,882	62,046	646	2,172	51,035	3	79	1,236	11,011	9
Finance, insurance, and real estate	177	7,091	44	182	6,555	4	149	133	536	4
Selected services	2,349	23,356	419	1,527	15,433	4	37	1,930	7,923	4
Other industries	385	4,787	50	192	3,061	4	61	335	1,726	5
Industries not classified	555	5,870	86	199	3,984	2	46	469	1,886	4
West Virginia	535	10,326	129	440	8,025	3	62	406	2,301	6
Contract construction	43	207	4	(D)	(D)	(D)	(D)	39	(D)	(D)
Manufactures	6	(D)	4	(D)	(D)	(D)	(D)	2	(D)	(D)
Transportation and other public utilities	36	388	11	43	264	4	24	25	124	5
Wholesale trade	5	(D)	2	(D)	(D)	(D)	(D)	3	(D)	(D)
Retail trade	164	5,984	50	159	5,043	3	101	114	941	8
Finance, insurance, and real estate	10	75	2	(D)	(D)	(D)	(D)	8	(D)	(D)
Selected services	226	1,998	50	160	1,288	3	26	176	710	4
Other industries	14	615	6	36	582	6	97	8	33	4
Industries not classified	31	211	-	-	-	-	-	31	211	7
North Carolina	7,406	193,068	1,659	6,577	154,417	4	93	5,747	38,651	7
Contract construction	974	22,182	299	1,463	18,021	5	60	675	4,161	6
Manufactures	229	21,021	95	689	20,011	7	211	134	1,010	8
Transportation and other public utilities	532	5,094	80	(D)	(D)	(D)	(D)	452	(D)	(D)
Wholesale trade	76	14,347	24	189	13,831	8	576	52	516	10
Retail trade	2,207	70,295	608	1,585	53,557	3	88	1,599	16,738	10
Finance, insurance, and real estate	139	27,217	31	592	26,702	19	861	108	515	5
Selected services	2,434	24,328	421	1,551	14,569	4	35	2,013	9,759	5
Other industries	202	1,897	20	(D)	(D)	(D)	(D)	182	(D)	(D)
Industries not classified	613	6,687	81	167	4,232	2	52	532	2,455	5

See footnotes at end of table.

TABLE 4. **Selected Statistics for States With 500 or More Minority-Owned Firms by Industry Division: 1969**—Continued

PART B. Black-Owned Firms

State and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
SOUTH ATLANTIC--Continued										
South Carolina	4,945	91,335	1,079	3,453	65,492	3	61	3,866	25,843	7
Contract construction	777	13,798	216	899	10,197	4	47	561	3,601	6
Manufactures	185	(D)	95	297	3,545	3	37	90	(D)	(D)
Transportation and other public utilities	251	2,835	32	103	1,768	3	55	219	1,068	5
Wholesale trade	36	5,446	9	(D)	(D)	(D)	(D)	27	(D)	(D)
Retail trade	1,780	42,755	419	1,120	31,061	3	74	1,361	11,674	9
Finance, insurance, and real estate	60	1,465	18	(D)	(D)	(D)	(D)	42	(D)	(D)
Selected services	1,291	11,457	201	650	6,193	3	31	1,090	5,264	5
Other industries	113	(D)	25	(D)	(D)	(D)	(D)	88	790	9
Industries not classified	452	5,688	64	(D)	(D)	(D)	(D)	388	(D)	(D)
Georgia	6,708	191,148	1,617	6,583	157,694	4	98	5,091	33,454	7
Contract construction	939	19,944	243	1,126	15,165	5	62	696	4,779	7
Manufactures	263	13,842	149	848	12,919	6	87	114	923	8
Transportation and other public utilities	551	4,431	44	(D)	(D)	(D)	(D)	507	(D)	(D)
Wholesale trade	92	17,548	38	227	16,544	6	435	54	1,004	19
Retail trade	1,906	73,355	659	2,088	61,959	3	94	1,247	11,396	9
Finance, insurance, and real estate	170	25,035	39	520	24,232	13	621	131	803	6
Selected services	2,071	27,628	324	1,423	18,900	4	58	1,747	8,728	5
Other industries	209	2,896	33	77	1,827	2	55	176	1,069	6
Industries not classified	507	6,469	89	(D)	(D)	(D)	(D)	419	(D)	(D)
Florida	7,229	180,099	1,901	6,881	143,162	4	75	5,328	36,937	7
Contract construction	752	26,520	266	1,239	22,649	5	85	486	3,871	8
Manufactures	124	10,068	60	522	9,609	9	160	64	459	7
Transportation and other public utilities	463	8,823	96	388	6,117	4	64	367	2,706	7
Wholesale trade	61	6,530	27	146	5,958	5	221	34	572	17
Retail trade	2,378	81,013	831	2,523	65,504	3	79	1,547	15,509	10
Finance, insurance, and real estate	214	8,554	53	240	7,937	5	150	161	617	4
Selected services	2,275	24,425	378	1,306	15,268	3	40	1,897	9,157	5
Other industries	421	7,814	109	342	5,989	3	55	313	1,825	6
Industries not classified	541	6,352	82	175	4,131	2	50	459	2,221	5
EAST SOUTH CENTRAL										
Kentucky	1,965	51,769	422	1,707	43,896	4	104	1,543	7,873	5
Contract construction	275	9,841	61	353	8,610	6	141	214	1,231	6
Manufactures	18	(D)	10	(D)	(D)	(D)	(D)	8	13	2
Transportation and other public utilities	157	2,771	38	(D)	(D)	(D)	(D)	119	(D)	(D)
Wholesale trade	15	(D)	9	57	2,894	6	322	6	(D)	(D)
Retail trade	487	16,896	162	474	14,590	3	90	325	2,306	7
Finance, insurance, and real estate	67	6,975	13	138	6,715	11	517	54	260	5
Selected services	751	7,062	92	389	4,351	4	47	659	2,711	4
Other industries	34	1,259	17	69	1,184	4	70	17	75	4
Industries not classified	161	1,334	20	33	942	2	47	141	392	3
Tennessee	3,674	122,853	942	4,777	106,483	5	113	2,732	16,370	6
Contract construction	538	14,145	131	665	11,852	5	90	407	2,293	6
Manufactures	37	10,393	21	(D)	(D)	(D)	(D)	16	(D)	(D)
Transportation and other public utilities	254	3,686	38	(D)	(D)	(D)	(D)	216	(D)	(D)
Wholesale trade	53	12,387	28	251	11,878	9	424	25	509	20
Retail trade	1,141	44,899	438	1,338	38,385	3	88	703	6,514	9
Finance, insurance, and real estate	132	18,927	35	(D)	(D)	(D)	(D)	97	(D)	(D)
Selected services	1,195	12,346	178	737	8,310	4	47	1,017	4,036	4
Other industries	29	1,316	8	35	1,212	4	152	21	104	5
Industries not classified	295	4,754	65	140	3,781	2	58	230	973	4
Alabama	4,090	135,677	1,096	5,278	115,369	5	105	2,994	20,308	7
Contract construction	453	8,459	92	459	6,360	5	69	361	2,099	6
Manufactures	189	(D)	106	753	18,104	7	171	83	(D)	(D)
Transportation and other public utilities	192	6,542	39	(D)	(D)	(D)	(D)	153	(D)	(D)
Wholesale trade	65	(D)	40	290	21,562	7	539	25	(D)	(D)
Retail trade	1,455	51,588	496	1,539	42,073	3	85	959	9,515	10
Finance, insurance, and real estate	78	9,359	34	(D)	(D)	(D)	(D)	44	(D)	(D)
Selected services	1,193	13,389	210	1,043	8,960	5	43	983	4,429	5
Other industries	125	1,929	24	91	1,236	4	52	101	693	7
Industries not classified	340	3,670	55	123	2,163	2	39	285	1,507	5

See footnotes at end of table.

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TABLE 4. **Selected Statistics for States With 500 or More Minority-Owned Firms by Industry Division: 1969**—Continued

PART B. Black-Owned Firms

State and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
EAST SOUTH CENTRAL--Continued										
Mississippi	3,519	93,978	879	2,893	73,930	3	84	2,640	20,148	8
Contract construction	450	9,745	114	489	8,091	4	71	336	1,654	5
Manufactures	100	5,451	46	(D)	(D)	(D)	(D)	54	(D)	(D)
Transportation and other public utilities	216	1,946	24	(D)	(D)	(D)	(D)	192	(D)	(D)
Wholesale trade	39	11,032	20	(D)	(D)	(D)	(D)	19	(D)	(D)
Retail trade	1,355	48,759	424	1,105	37,258	3	88	931	11,501	12
Finance, insurance, and real estate	106	2,238	22	(D)	(D)	(D)	(D)	84	(D)	(D)
Selected services	845	6,000	155	587	5,736	4	37	690	3,164	5
Other industries	94	1,290	16	40	787	3	49	78	523	7
Industries not classified	314	4,617	58	103	3,260	2	56	256	1,357	5
WEST SOUTH CENTRAL										
Arkansas	1,914	48,768	406	1,755	39,354	4	97	1,508	9,414	6
Contract construction	261	4,485	43	184	3,370	5	78	218	1,115	5
Manufactures	45	(D)	27	(D)	(D)	(D)	(D)	18	(D)	(D)
Transportation and other public utilities	107	911	16	(D)	(D)	(D)	(D)	91	(D)	(D)
Wholesale trade	27	(D)	14	191	7,434	14	531	13	(D)	(D)
Retail trade	680	22,998	192	670	18,666	3	97	488	4,332	9
Finance, insurance, and real estate	44	673	8	(D)	(D)	(D)	(D)	36	(D)	(D)
Selected services	484	4,852	78	397	3,220	5	43	409	1,632	4
Other industries	90	1,195	9	(D)	(D)	(D)	(D)	81	(D)	(D)
Industries not classified	176	2,374	22	61	1,747	3	78	154	627	4
Louisiana	6,928	224,939	1,629	8,584	184,942	4	114	5,299	39,997	8
Contract construction	887	26,155	150	1,050	21,438	7	134	737	4,717	6
Manufactures	93	10,623	62	498	10,353	8	167	31	270	9
Transportation and other public utilities	723	7,330	67	288	3,892	4	58	656	3,438	5
Wholesale trade	77	47,383	52	687	45,708	13	878	25	675	27
Retail trade	2,446	85,353	865	2,976	66,013	3	76	1,581	19,340	12
Finance, insurance, and real estate	195	20,849	61	551	20,109	9	330	134	740	4
Selected services	1,765	18,083	237	982	10,611	4	45	1,528	7,482	5
Other industries	178	2,578	34	79	1,537	2	45	144	1,041	7
Industries not classified	564	6,775	91	195	4,281	2	47	473	2,484	5
Oklahoma	1,487	37,573	298	1,198	30,380	4	102	1,189	7,193	6
Contract construction	147	3,108	25	169	2,480	7	99	122	628	5
Manufactures	11	(D)	2	(D)	(D)	(D)	(D)	9	(D)	(D)
Transportation and other public utilities	97	782	7	(D)	(D)	(D)	(D)	90	(D)	(D)
Wholesale trade	20	(D)	11	73	7,969	7	724	9	(D)	(D)
Retail trade	453	15,103	134	359	12,148	3	91	319	2,955	9
Finance, insurance, and real estate	78	1,388	15	(D)	(D)	(D)	(D)	63	(D)	(D)
Selected services	802	8,662	72	437	4,187	6	58	730	1,875	4
Other industries	28	934	9	(D)	(D)	(D)	(D)	19	(D)	(D)
Industries not classified	151	1,776	23	44	1,163	2	51	128	612	5
Texas	12,740	288,010	2,764	10,743	225,129	4	81	9,976	62,881	6
Contract construction	1,306	35,038	265	1,422	26,566	5	100	1,041	8,472	8
Manufactures	161	10,236	88	451	9,705	5	110	73	531	7
Transportation and other public utilities	1,114	16,461	167	677	10,082	4	60	947	6,379	7
Wholesale trade	119	22,893	65	389	22,265	6	343	54	628	12
Retail trade	4,062	141,273	1,379	4,468	112,097	3	81	2,683	24,176	9
Finance, insurance, and real estate	297	8,107	102	303	8,111	3	80	495	1,996	4
Selected services	4,016	37,148	510	2,387	22,136	5	43	3,506	15,012	4
Other industries	283	6,045	69	187	4,654	3	67	214	1,391	7
Industries not classified	1,082	10,809	119	259	6,513	2	55	963	4,296	4
MOUNTAIN										
Colorado	801	22,408	143	1,088	18,677	8	131	658	3,731	6
Contract construction	69	2,697	16	99	2,262	6	141	53	435	8
Manufactures	14	1,073	6	36	1,051	6	175	8	22	3
Transportation and other public utilities	75	847	7	(D)	(D)	(D)	(D)	68	(D)	(D)
Wholesale trade	12	595	3	16	445	5	148	9	150	17
Retail trade	152	6,573	57	260	5,808	5	102	95	765	8
Finance, insurance, and real estate	71	6,017	9	(D)	(D)	(D)	(D)	62	(D)	(D)
Selected services	290	3,110	33	194	2,071	6	63	257	1,339	5
Other industries	13	332	3	(D)	(D)	(D)	(D)	10	(D)	(D)
Industries not classified	105	864	9	17	474	2	53	96	390	4

See footnotes at end of table.

TABLE 4. **Selected Statistics for States With 500 or More Minority-Owned Firms by Industry Division: 1969**—Continued

PART B. Black-Owned Firms

State and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
PACIFIC										
Washington	787	19,512	176	1,166	16,143	7	92	611	3,369	6
Contract construction	55	1,421	13	43	1,048	3	81	42	373	9
Manufactures	10	560	4	26	504	7	126	6	56	9
Transportation and other public utilities	26	224	3	11	90	4	30	23	134	6
Wholesale trade	14	851	5	(D)	(D)	(D)	(D)	9	(D)	(D)
Retail trade	190	8,486	76	325	7,604	4	100	114	882	8
Finance, insurance, and real estate	76	2,237	14	188	1,984	13	142	62	253	4
Selected services	341	5,201	53	537	3,990	10	75	288	1,211	4
Other industries	12	66	1	(D)	(D)	(D)	(D)	11	(D)	(D)
Industries not classified	63	466	7	21	235	3	34	56	231	4
California	14,689	387,833	3,165	12,959	312,174	4	99	11,524	75,659	7
Contract construction	989	33,197	222	925	26,819	4	121	767	6,378	8
Manufactures	271	22,946	115	979	22,105	9	192	156	841	5
Transportation and other public utilities	755	15,727	165	440	9,977	3	60	590	5,750	10
Wholesale trade	172	23,164	55	280	21,438	5	390	117	1,726	15
Retail trade	3,608	162,754	1,298	4,656	143,252	4	110	2,310	19,502	8
Finance, insurance, and real estate	1,177	26,068	146	895	21,100	6	145	1,031	4,968	5
Selected services	6,161	79,598	933	4,157	49,368	4	53	5,228	30,228	6
Other industries	253	5,936	37	184	4,852	5	131	216	1,084	5
Industries not classified	1,303	18,445	184	443	13,263	2	68	1,109	5,182	5

- Represents zero. (D) Withheld to avoid disclosing figures for individual companies.

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TABLE 4. Selected Statistics for States With 500 or More Minority-Owned Firms by Industry Division: 1969—Continued

PART C. Spanish-Speaking Owned Firms

State and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
MIDDLE ATLANTIC										
New York, total Spanish	5,850	192,783	1,921	5,842	155,396	3	81	3,929	37,387	10
Mexican	132	3,779	31	156	2,914	5	94	101	865	9
Puerto Rican	1,942	70,972	744	2,195	57,259	3	77	1,198	13,713	11
Cuban	563	20,658	163	672	17,221	4	106	400	3,437	9
Other Central or South American	280	6,653	70	162	4,862	2	69	210	1,791	9
Spanish not specified	2,933	90,721	913	2,657	73,140	3	80	2,020	17,581	9
Contract construction	345	8,539	78	237	6,488	3	83	267	2,051	8
Mexican	10	180	4	5	142	1	36	6	38	6
Puerto Rican	77	1,023	11	28	541	3	49	66	482	7
Cuban	41	1,016	7	32	777	5	111	34	239	7
Other Central or South American	19	324	5	15	213	3	43	14	111	8
Spanish not specified	198	5,996	51	157	4,815	3	94	147	1,181	8
Manufactures	211	11,358	114	912	10,664	8	94	97	694	7
Mexican	7	257	2	(D)	(D)	(D)	(D)	5	(D)	(D)
Puerto Rican	70	4,586	44	368	4,376	8	99	26	220	8
Cuban	17	1,932	10	213	1,888	21	189	7	44	6
Other Central or South American	11	171	2	(D)	(D)	(D)	(D)	9	(D)	(D)
Spanish not specified	106	4,402	56	308	4,054	6	72	50	348	7
Transportation and other public utilities	232	4,967	41	(D)	(D)	(D)	(D)	191	(D)	(D)
Mexican	8	78	-	-	-	-	-	8	78	10
Puerto Rican	84	2,813	19	81	2,300	4	121	65	513	8
Cuban	14	494	1	(D)	(D)	(D)	(D)	13	(D)	(D)
Other Central or South American	16	(D)	5	(D)	(D)	(D)	(D)	11	(D)	(D)
Spanish not specified	110	(D)	16	36	508	2	32	94	(D)	(D)
Wholesale trade	144	19,505	55	228	17,305	4	315	89	2,200	25
Mexican	4	49	1	(D)	(D)	(D)	(D)	3	(D)	(D)
Puerto Rican	50	5,479	18	82	4,567	5	254	32	912	29
Cuban	19	5,198	9	(D)	(D)	(D)	(D)	10	(D)	(D)
Other Central or South American	12	956	5	5	840	1	168	7	116	17
Spanish not specified	59	7,823	22	81	6,783	4	308	37	1,040	28
Retail trade	2,238	86,554	1,097	1,805	68,741	2	63	1,141	17,813	16
Mexican	36	1,417	14	23	1,064	2	76	22	353	16
Puerto Rican	922	38,912	497	777	30,971	2	62	425	7,941	19
Cuban	195	6,904	81	181	5,505	2	68	114	1,399	12
Other Central or South American	58	2,072	24	44	1,665	2	69	34	407	12
Spanish not specified	1,027	37,249	481	780	29,536	2	61	546	7,713	14
Finance, insurance, and real estate	425	20,875	90	(D)	(D)	(D)	(D)	335	(D)	(D)
Mexican	10	122	2	(D)	(D)	(D)	(D)	8	(D)	(D)
Puerto Rican	71	5,213	9	51	4,873	6	541	62	340	5
Cuban	29	2,000	3	34	1,876	11	625	26	124	5
Other Central or South American	13	194	2	(D)	(D)	(D)	(D)	11	(D)	(D)
Spanish not specified	302	13,346	74	289	12,470	4	169	228	876	4
Selected services	1,619	32,000	348	1,978	23,419	6	67	1,271	8,581	7
Mexican	38	1,439	6	103	1,191	17	199	32	248	8
Puerto Rican	508	10,744	118	769	8,268	7	70	390	2,476	6
Cuban	193	2,532	47	130	1,445	3	31	146	1,087	7
Other Central or South American	112	1,424	20	49	730	2	37	92	694	8
Spanish not specified	768	15,861	157	927	11,785	6	75	611	4,076	7
Other industries	59	838	11	(D)	(D)	(D)	(D)	48	(D)	(D)
Mexican	3	25	-	-	-	-	-	3	25	8
Puerto Rican	10	(D)	1	(D)	(D)	(D)	(D)	9	(D)	(D)
Cuban	4	46	-	-	-	-	-	4	46	12
Other Central or South American	1	(D)	-	-	-	-	-	1	(D)	(D)
Spanish not specified	41	583	10	15	388	2	39	31	195	6
Industries not classified	577	8,147	87	141	5,355	2	62	490	2,792	6
Mexican	16	212	2	(D)	(D)	(D)	(D)	14	(D)	(D)
Puerto Rican	150	2,013	27	(D)	(D)	(D)	(D)	123	(D)	(D)
Cuban	51	536	5	12	246	2	49	46	290	6
Other Central or South American	38	1,117	7	19	860	3	123	31	257	8
Spanish not specified	322	4,269	46	64	2,801	1	61	276	1,468	5

See footnotes at end of table.

TABLE 4. **Selected Statistics for States With 500 or More Minority-Owned Firms by Industry Division: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

State and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
MIDDLE ATLANTIC--Continued										
New Jersey, total Spanish	1,750	50,226	584	1,277	38,520	2	66	1,166	11,706	10
Mexican	37	1,298	12	37	1,080	3	90	25	218	9
Puerto Rican	386	11,380	133	220	8,395	2	63	253	2,985	11
Cuban	461	15,011	167	316	12,243	2	73	294	2,768	9
Other Central or South American	41	1,193	10	28	941	3	94	31	252	8
Spanish not specified	815	21,344	262	666	15,861	3	61	553	5,483	10
Contract construction	112	3,774	35	81	2,818	2	81	77	956	12
Mexican	5	95	3	(D)	(D)	(D)	(D)	2	(D)	(D)
Puerto Rican	21	869	8	20	732	3	92	13	137	11
Cuban	18	578	7	14	514	2	73	11	64	6
Other Central or South American	3	28	-	-	-	-	-	3	28	9
Spanish not specified	65	2,204	17	(D)	(D)	(D)	(D)	48	(D)	(D)
Manufactures	61	2,041	24	(D)	(D)	(D)	(D)	37	(D)	(D)
Mexican	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
Puerto Rican	15	430	5	19	356	4	71	10	74	7
Cuban	18	470	8	27	364	3	46	10	106	11
Other Central or South American	3	(D)	-	-	-	-	-	3	13	4
Spanish not specified	23	1,074	10	140	960	14	96	13	114	9
Transportation and other public utilities	82	1,149	12	(D)	(D)	(D)	(D)	70	(D)	(D)
Mexican	1	(D)	-	-	-	-	-	1	(D)	(D)
Puerto Rican	21	207	1	(D)	(D)	(D)	(D)	20	(D)	(D)
Cuban	20	156	-	-	-	-	-	20	156	8
Other Central or South American	1	(D)	-	-	-	-	-	1	(D)	(D)
Spanish not specified	39	774	11	60	572	5	52	28	202	7
Wholesale trade	21	3,694	13	(D)	(D)	(D)	(D)	8	(D)	(D)
Mexican	-	-	-	-	-	-	-	-	-	-
Puerto Rican	7	675	4	10	608	3	152	3	67	22
Cuban	4	1,316	2	(D)	(D)	(D)	(D)	2	(D)	(D)
Other Central or South American	-	-	-	-	-	-	-	-	-	-
Spanish not specified	10	1,703	7	(D)	(D)	(D)	(D)	3	(D)	(D)
Retail trade	788	30,793	376	659	24,877	2	66	412	5,916	14
Mexican	9	439	4	9	342	2	86	5	97	19
Puerto Rican	198	7,701	96	154	6,010	2	63	102	1,691	17
Cuban	232	10,287	117	209	8,971	2	77	115	1,316	11
Other Central or South American	11	858	7	19	806	3	115	4	52	13
Spanish not specified	338	11,508	152	268	8,748	2	58	166	2,760	15
Finance, insurance, and real estate	141	1,496	18	31	1,040	2	58	123	456	4
Mexican	3	19	1	4	156	1	39	2	170	5
Puerto Rican	18	164	2					16		
Cuban	16	143	1					15		
Other Central or South American	3	12	-	-	-	-	-	3	12	4
Spanish not specified	101	1,158	14	27	884	2	63	87	274	3
Selected services	397	4,442	72	157	2,023	2	28	325	2,419	7
Mexican	13	159	2	8	95	4	48	11	64	6
Puerto Rican	88	778	10	16	223	2	22	78	555	7
Cuban	102	1,133	18	36	409	2	23	84	724	9
Other Central or South American	14	228	3	9	135	3	45	11	93	8
Spanish not specified	180	2,144	39	88	1,161	2	30	141	983	7
Other industries	17	779	5	(D)	(D)	(D)	(D)	12	(D)	(D)
Industries not classified	131	2,058	29	(D)	(D)	(D)	(D)	102	(D)	(D)
Mexican	2	(D)	-	-	-	-	-	2	(D)	(D)
Puerto Rican	23	431	6	7	304	1	51	17	127	7
Cuban	49	918	14	19	634	1	45	35	284	8
Other Central or South American	6	(D)	-	-	-	-	-	6	(D)	(D)
Spanish not specified	51	641	9	(D)	(D)	(D)	(D)	42	(D)	(D)

See footnotes at end of table.

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TABLE 4. Selected Statistics for States With 500 or More Minority-Owned Firms by Industry Division: 1969—Continued

PART C. Spanish-Speaking Owned Firms

State and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
MIDDLE ATLANTIC--Continued										
Pennsylvania, total Spanish	573	17,599	173	571	13,690	3	79	400	3,909	10
Mexican	47	938	9	27	608	3	68	38	330	9
Puerto Rican	95	3,546	32	53	2,649	2	83	63	897	14
Cuban	40	1,088	14	39	798	3	57	26	290	11
Other Central or South American	27	490	8	26	333	3	42	19	157	8
Spanish not specified	364	11,537	110	426	9,302	4	85	254	2,235	9
Contract construction	47	1,344	14	35	971	3	69	33	373	11
Manufactures	14	694	6	(D)	(D)	(D)	(D)	8	(D)	(D)
Transportation and other public utilities	29	496	7	14	307	2	44	22	189	9
Wholesale trade	9	2,623	7	(D)	(D)	(D)	(D)	2	(D)	(D)
Retail trade	198	8,504	89	312	6,753	4	76	109	1,751	16
Mexican	13	481	4	6	337	2	84	9	144	16
Puerto Rican	54	2,133	24	36	1,471	2	61	30	662	22
Cuban	11	523	9	33	521	3	52	2	137	20
Other Central or South American	7	135	1					6		
Spanish not specified	113	5,232	51	237	4,424	5	87	62	808	13
Finance, insurance, and real estate	48	661	4	(D)	(D)	(D)	(D)	44	(D)	(D)
Selected services	177	2,723	36	108	1,588	3	44	141	1,135	8
Mexican	15	118	2					13		
Puerto Rican	25	257	2	10	114	2	19	23	388	9
Cuban	16	127	2					14		
Other Central or South American	11	202	3	6	136	2	45	8	66	8
Spanish not specified	110	2,019	27	92	1,338	3	50	83	681	8
Other industries	4	25	-	-	-	-	-	4	25	6
Industries not classified	47	529	10	(D)	(D)	(D)	(D)	37	(D)	(D)
EAST NORTH CENTRAL										
Illinois, total Spanish	1,774	51,307	493	1,698	40,651	3	82	1,281	10,656	8
Mexican	498	14,685	145	446	11,247	3	78	353	3,438	10
Puerto Rican	202	6,192	61	172	5,002	3	82	141	1,190	8
Cuban	112	3,924	34	92	3,334	3	98	78	590	8
Other Central or South American	52	1,559	16	47	1,189	3	74	36	370	10
Spanish not specified	910	24,947	237	941	19,879	4	84	673	5,068	8
Contract construction	89	3,079	22	81	2,489	4	113	67	590	9
Manufactures	47	5,327	21	280	5,173	13	246	26	154	6
Transportation and other public utilities	47	1,439	14	35	1,163	3	83	33	276	8
Wholesale trade	38	2,165	10	21	1,610	2	161	28	555	20
Retail trade	749	25,025	273	639	19,629	2	72	476	5,396	11
Mexican	202	7,422	76	192	5,704	3	75	126	1,718	14
Puerto Rican	111	4,149	39	114	3,378	3	87	72	771	11
Cuban	51	3,055	23	73	2,811	3	122	28	244	9
Other Central or South American	19	531	7	9	371	1	53	12	160	13
Spanish not specified	366	9,868	128	251	7,365	2	58	238	2,503	11
Finance, insurance, and real estate	154	2,664	28	58	2,270	2	81	126	394	3
Selected services	524	9,269	100	521	6,514	5	65	424	2,755	6
Mexican	170	2,706	34	117	1,792	3	53	136	914	7
Puerto Rican	44	457	9	25	204	3	23	35	253	7
Cuban	32	345	3	5	139	2	46	29	206	7
Other Central or South American	17	240	4	10	162	3	41	13	78	6
Spanish not specified	261	5,521	50	364	4,217	7	84	211	1,304	6
Other industries	17	270	4	11	188	3	47	13	82	6
Industries not classified	109	2,069	21	52	1,615	2	77	88	454	5

See footnotes at end of table.

TABLE 4. **Selected Statistics for States With 500 or More Minority-Owned Firms by Industry Division: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

State and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
EAST NORTH CENTRAL--Continued										
Michigan, total Spanish	593	18,035	195	677	14,591	3	75	398	3,444	9
Mexican	255	7,946	93	285	6,141	3	66	162	1,805	11
Puerto Rican	16	1,064	7	20	980	3	140	9	84	9
Cuban	23	587	3	6	490	2	163	20	97	5
Other Central or South American	17	220	5	11	161	2	32	12	59	5
Spanish not specified	282	8,218	87	355	6,819	4	78	195	1,399	7
Contract construction	43	2,087	18	81	1,865	5	104	25	222	9
Manufactures	16	1,408	8	63	1,357	8	170	8	51	6
Transportation and other public utilities	23	550	5	38	382	8	76	18	168	9
Wholesale trade	9	651	5	15	628	3	126	4	23	6
Retail trade	196	9,359	98	302	7,998	3	82	98	1,361	14
Mexican	94	4,765	49	147	3,843	3	78	45	922	20
Puerto Rican	7	770	4	18	1,143	4	229	3	54	7
Cuban	6	427	1					5		
Other Central or South American	7	124	3	9	92	3	31	4	32	8
Spanish not specified	82	3,273	41	128	2,920	3	71	41	353	9
Finance, insurance, and real estate	53	444	5	6	219	1	44	48	225	5
Selected services	212	3,050	49	161	1,795	3	37	163	1,255	8
Mexican	105	1,707	27	85	1,123	3	42	78	584	7
Puerto Rican	4	54	1	6	121	2	40	3	69	6
Cuban	11	136	2					9		
Other Central or South American	3	8	-	-	-	-	-	3	8	3
Spanish not specified	89	1,145	19	70	551	4	29	70	594	8
Other industries	3	8	-	-	-	-	-	3	8	3
Industries not classified	38	478	7	11	347	2	50	31	131	4
SOUTH ATLANTIC										
Florida, total Spanish	4,937	171,185	1,431	5,519	143,972	4	101	3,506	27,213	8
Mexican	126	4,473	42	138	3,783	3	90	84	690	8
Puerto Rican	570	19,349	138	660	15,881	5	115	432	3,468	8
Cuban	2,227	96,747	715	2,890	84,576	4	118	1,512	12,171	8
Other Central or South American	106	4,051	34	118	3,584	3	105	72	467	6
Spanish not specified	1,908	46,565	502	1,713	36,148	3	72	1,406	10,417	7
Contract construction	524	12,814	109	374	9,898	3	91	415	2,916	7
Mexican	17	370	5	(D)	(D)	(D)	(D)	12	(D)	(D)
Puerto Rican	55	677	8	13	320	2	40	47	357	8
Cuban	230	7,465	53	195	6,254	4	118	177	1,211	7
Other Central or South American	11	334	2	(D)	(D)	(D)	(D)	9	(D)	(D)
Spanish not specified	211	3,968	41	144	2,814	4	69	170	1,154	7
Manufactures	220	13,385	115	1,032	12,498	9	109	105	887	8
Mexican	5	189	3	(D)	(D)	(D)	(D)	2	(D)	(D)
Puerto Rican	29	2,358	14	(D)	(D)	(D)	(D)	15	(D)	(D)
Cuban	107	7,347	62	596	6,941	10	112	45	406	9
Other Central or South American	3	24	-	-	-	-	-	3	24	8
Spanish not specified	76	3,467	36	309	3,148	9	87	40	319	8
Transportation and other public utilities	279	20,741	48	(D)	(D)	(D)	(D)	231	(D)	(D)
Mexican	8	98	2	(D)	(D)	(D)	(D)	6	(D)	(D)
Puerto Rican	42	2,688	7	252	2,389	36	341	35	299	9
Cuban	154	16,642	29	339	15,561	12	537	125	1,081	9
Other Central or South American	4	69	1	(D)	(D)	(D)	(D)	3	(D)	(D)
Spanish not specified	71	1,244	9	28	755	3	84	62	489	8
Wholesale trade	221	17,225	57	236	15,410	4	270	164	1,815	11
Mexican	5	733	3	(D)	(D)	(D)	(D)	2	(D)	(D)
Puerto Rican	24	1,321	5	12	1,111	2	222	19	210	11
Cuban	111	10,970	31	155	10,114	5	326	80	856	11
Other Central or South American	3	11	-	-	-	-	-	3	11	4
Spanish not specified	78	4,190	18	(D)	(D)	(D)	(D)	60	(D)	(D)

See footnotes at end of table.

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TABLE 4. **Selected Statistics for States With 500 or More Minority-Owned Firms by Industry Division: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

State and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
SOUTH ATLANTIC--Continued										
Florida--Continued										
Retail trade	1,414	74,409	653	2,003	65,658	3	100	761	8,851	12
Mexican	41	2,813	21	75	2,285	4	109	20	328	16
Puerto Rican	164	9,611	62	198	8,485	3	137	102	1,126	11
Cuban	550	38,588	326	992	34,565	3	106	324	4,023	12
Other Central or South American	23	1,867	15	41	1,802	3	120	8	65	8
Spanish not specified	536	21,730	229	697	18,421	3	80	307	3,309	11
Finance, insurance, and real estate	333	7,647	63	209	6,290	3	100	270	1,357	5
Mexican	2	(D)	-	-	-	-	-	2	(D)	(D)
Puerto Rican	16	167	3	(D)	(D)	(D)	(D)	13	(D)	(D)
Cuban	147	5,125	40	139	4,563	3	114	107	562	5
Other Central or South American	8	(D)	2	(D)	(D)	(D)	(D)	6	28	5
Spanish not specified	160	2,043	18	52	1,359	3	76	142	684	5
Selected services	1,469	17,753	305	879	10,394	3	34	1,164	7,359	6
Mexican	41	283	6	12	163	2	27	35	130	4
Puerto Rican	182	1,688	27	82	683	2	25	155	1,003	6
Cuban	629	7,631	135	405	4,470	3	33	494	3,161	6
Other Central or South American	43	1,122	12	44	919	4	77	31	203	7
Spanish not specified	574	7,021	125	336	4,159	3	33	449	2,862	6
Other industries	108	1,958	22	(D)	(D)	(D)	(D)	86	(D)	(D)
Mexican	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
Puerto Rican	15	133	3	(D)	(D)	(D)	(D)	12	(D)	(D)
Cuban	44	599	10	20	366	2	37	34	233	7
Other Central or South American	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
Spanish not specified	45	881	7	18	590	3	84	38	291	8
Industries not classified	369	5,253	59	117	3,731	2	63	310	1,522	5
Mexican	5	79	1	(D)	(D)	(D)	(D)	4	(D)	(D)
Puerto Rican	43	708	9	(D)	(D)	(D)	(D)	34	(D)	(D)
Cuban	155	2,380	29	49	1,742	2	60	126	638	5
Other Central or South American	9	65	1	(D)	(D)	(D)	(D)	8	(D)	(D)
Spanish not specified	157	2,021	19	51	1,435	3	76	138	586	4
WEST SOUTH CENTRAL										
Louisiana, total Spanish	820	30,559	250	811	25,142	3	101	570	5,417	10
Contract construction	93	2,359	21	102	1,880	5	90	72	479	7
Manufactures	7	314	4	13	277	3	69	3	37	12
Transportation and other public utilities	52	1,088	8	(D)	(D)	(D)	(D)	44	(D)	(D)
Wholesale trade	33	(D)	20	(D)	(D)	(D)	(D)	13	(D)	(D)
Retail trade	266	14,114	133	417	11,713	3	88	133	2,401	18
Finance, insurance, and real estate	55	(D)	12	(D)	(D)	(D)	(D)	43	280	7
Selected services	207	2,701	30	105	1,497	4	50	177	1,204	7
Other industries	54	863	10	14	669	1	67	44	194	4
Industries not classified	53	1,226	12	40	997	3	83	41	229	6
Texas, total Spanish	21,820	666,128	6,550	25,924	542,920	4	83	15,270	123,208	8
Mexican	21,352	643,367	6,389	25,173	522,894	4	82	14,963	120,473	8
Puerto Rican	44	1,653	14	72	1,344	5	96	30	309	10
Cuban	93	3,235	30	83	2,744	3	91	63	491	8
Other Central or South American	331	17,873	117	596	15,938	5	136	214	1,935	9
Contract construction	3,236	74,189	951	4,402	57,158	5	60	2,285	17,033	7
Mexican	3,180	72,423	930	4,339	55,669	5	60	2,250	16,754	7
Other Spanish	56	1,766	21	63	1,487	4	69	35	279	9
Manufactures	391	36,284	191	2,019	34,759	11	182	200	1,525	8
Mexican	381	35,628	187	1,983	34,161	11	183	194	1,467	8
Other Spanish	10	656	4	36	598	9	150	6	58	7

See footnotes at end of table.

TABLE 4. **Selected Statistics for States With 500 or More Minority-Owned Firms by Industry Division: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

State and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
WEST SOUTH CENTRAL--Continued										
Texas--Continued										
Transportation and other public utilities	1,426	28,752	225	872	18,091	4	80	1,201	8,661	7
Mexican	1,401	24,942	221	852	16,486	4	75	1,180	8,476	7
Other Spanish	25	1,810	4	10	1,625	3	507	21	185	8
Wholesale trade	461	79,700	196	1,156	72,643	6	371	265	7,057	27
Mexican	450	75,673	192	1,099	68,779	6	358	258	6,894	27
Other Spanish	11	4,027	4	57	3,864	25	1,812	7	163	27
Retail trade	8,210	341,791	3,310	11,861	286,585	4	87	4,900	55,206	11
Mexican	8,040	332,107	3,236	11,529	278,153	4	86	4,804	53,954	11
Puerto Rican	12	827	3	35	719	12	240	9	118	13
Cuban	23	995	9	25	837	3	93	14	158	11
Other Central or South American	135	7,852	62	272	6,876	4	111	73	976	13
Finance, insurance, and real estate	955	11,251	164	338	7,834	2	48	791	3,417	4
Mexican	930	11,112	162					768		
Other Spanish	25	139	2					23		
Selected services	5,307	67,823	1,152	4,095	45,015	4	39	4,155	22,808	5
Mexican	5,182	65,002	1,117	3,928	42,780	4	38	4,065	22,222	5
Puerto Rican	15	312	7	24	230	3	33	8	82	10
Cuban	31	831	5	21	677	4	135	26	154	6
Other Central or South American	79	1,678	23	122	1,328	5	58	56	350	6
Other industries	554	12,121	143	640	9,423	4	66	411	2,698	7
Mexican	539	10,706	133	640	9,423	4	66	406	2,698	7
Other Spanish	15	1,415	10					5		
Industries not classified	1,280	16,217	218	541	11,414	2	52	1,062	4,803	5
Mexican	1,249	15,774	211	533	11,059	3	52	1,038	4,715	5
Other Spanish	31	443	7	8	355	1	5	24	88	4
MOUNTAIN										
Colorado, total Spanish	1,989	41,442	504	1,646	30,438	3	60	1,485	11,004	7
Mexican	1,946	40,328	497	1,627	29,560	3	59	1,449	10,768	7
Other Spanish	43	1,114	7	19	878	3	125	36	236	7
Contract construction	208	4,193	48	158	2,774	3	58	160	1,419	9
Mexican	207	4,193	48	158	2,774	3	58	159	1,419	9
Other Spanish	1		-	-	-	-	-	1		
Manufactures	44	1,100	14	81	955	6	68	30	145	5
Mexican	42	1,100	14	81	955	6	68	28	145	5
Other Spanish	2		-	-	-	-	-	2		
Transportation and other public utilities	142	2,225	26	87	1,443	3	56	116	782	7
Mexican	141	2,225	26	87	1,443	3	56	115	782	7
Other Spanish	1		-	-	-	-	-	1		
Wholesale trade	26	876	9	20	608	2	68	17	268	16
Mexican	25	876	9	20	608	2	68	16	268	16
Other Spanish	1		-	-	-	-	-	1		
Retail trade	631	21,051	241	852	16,755	4	70	390	4,296	11
Mexican	617	20,148	236	852	16,755	4	70	381	4,296	11
Other Spanish	14	903	5					9		

See footnotes at end of table.

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TABLE 4. **Selected Statistics for States With 500 or More Minority-Owned Firms by Industry Division: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

State and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
MOUNTAIN--Continued										
Colorado--Continued										
Finance, insurance, and real estate	94	1,803	13	39	1,485	3	114	81	318	4
Mexican	90	1,775	13	39	1,485	3	114	77	290	4
Other Spanish	4	28	-	-	-	-	-	4	28	7
Selected services	625	6,951	110	318	3,924	3	36	515	3,027	6
Mexican	610	6,836	108	318	3,924	3	36	502	3,027	6
Other Spanish	15	115	2					13		
Other industries	53	1,033	16	42	868	3	54	37	165	4
Mexican	51	1,033	16	42	868	3	54	35	165	4
Other Spanish	2		-	-	-	-	-	2		
Industries not classified	166	2,210	27	49	1,626	2	60	139	584	4
Mexican	163	2,182	27	49	1,626	2	60	136	556	4
Other Spanish	3	28	-	-	-	-	-	3	28	18
New Mexico, total Spanish	3,985	117,034	1,298	4,357	96,825	3	75	2,687	20,209	8
Mexican	3,949	116,068	1,286	4,320	96,046	3	75	2,663	20,022	8
Other Spanish	36	966	12	37	779	3	65	24	187	8
Contract construction	416	13,912	158	690	12,162	4	77	258	1,750	7
Mexican	415	13,912	157	690	12,162	4	77	258	1,750	7
Other Spanish	1		1					-	-	-
Manufactures	63	3,380	29	200	3,144	7	108	34	236	7
Mexican	63	3,380	29	200	3,144	7	108	34	236	7
Transportation and other public utilities	237	4,697	39	228	3,401	6	87	198	1,296	7
Mexican	235	4,697	39	228	3,401	6	87	196	1,296	7
Other Spanish	2		-	-	-	-	-	2		
Wholesale trade	79	6,553	27	151	5,409	6	200	52	1,144	22
Mexican	78	6,553	27	151	5,409	6	200	51	1,144	22
Other Spanish	1		-	-	-	-	-	1		
Retail trade	1,597	68,480	705	2,112	59,611	3	85	892	8,869	10
Mexican	1,578	67,676	695	2,112	59,611	3	85	883	8,869	10
Other Spanish	19	804	10					9		
Finance, insurance, and real estate	196	2,131	29	(D)	(D)	(D)	(D)	167	(D)	(D)
Mexican	196	2,131	29	(D)	(D)	(D)	(D)	167	(D)	(D)
Selected services	1,029	12,537	254	791	8,106	3	32	775	4,431	6
Mexican	1,021	12,491	253	791	8,106	3	32	768	4,431	6
Other Spanish	8	46	1					7		
Other industries	68	1,360	13	47	989	4	76	55	371	7
Mexican	66	1,360	13	47	989	4	76	53	371	7
Other Spanish	2		-	-	-	-	-	2		
Industries not classified	300	3,984	44	(D)	(D)	(D)	(D)	256	(D)	(D)
Mexican	297	3,979	44	(D)	(D)	(D)	(D)	253	(D)	(D)
Other Spanish	3	5	-	-	-	-	-	3	5	2

See footnotes at end of table.

TABLE 4. **Selected Statistics for States With 500 or More Minority-Owned Firms by Industry Division: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

State and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
MOUNTAIN--Continued										
Arizona, total Spanish	2,352	75,823	813	2,867	64,065	4	79	1,539	11,758	8
Mexican	2,323	74,850	802	2,840	63,223	4	79	1,521	11,627	8
Other Spanish	29	973	11	27	842	2	77	18	131	8
Contract construction	189	7,576	74	308	6,765	4	91	115	811	7
Mexican	187	7,576	74	308	6,765	4	91	113	811	7
Other Spanish	2		-	-	-	-	-	2		
Manufactures	50	1,582	28	99	1,480	4	53	22	102	5
Mexican	47	1,444	26	99	1,480	4	53	21	102	5
Other Spanish	3	138	2					1		
Transportation and other public utilities	124	2,829	29	97	2,156	3	74	95	673	7
Mexican	123	2,829	29	97	2,156	3	74	94	673	7
Other Spanish	1		-	-	-	-	-	1		
Wholesale trade	57	6,105	28	154	5,371	6	192	29	734	25
Mexican	57	6,105	28	154	5,371	6	192	29	734	25
Retail trade	846	40,507	423	1,597	36,024	4	85	423	4,483	11
Mexican	838	40,099	418	1,587	35,669	4	85	420	4,430	11
Other Spanish	8	408	5	10	355	1	30	3	53	16
Finance, insurance, real estate	171	1,928	18	32	1,325	2	74	153	603	4
Mexican	169	1,928	18	32	1,325	2	74	151	603	4
Other Spanish	2		-	-	-	-	-	2		
Selected services	667	8,560	147	428	5,232	3	36	520	3,328	6
Mexican	656	8,165	143	428	5,232	3	36	513	3,328	6
Other Spanish	11	395	4					7		
Other industries	50	2,911	20	79	2,708	4	135	30	203	7
Mexican	49	2,911	20	79	2,708	4	135	29	203	7
Other Spanish	1		-	-	-	-	-	1		
Industries not classified	198	3,825	46	73	3,004	2	65	152	821	5
Mexican	197	3,825	46	73	3,004	2	65	151	821	5
Other Spanish	1		-	-	-	-	-	1		
PACIFIC										
California, total Spanish	25,584	878,329	8,570	31,579	738,396	4	86	17,014	139,933	8
Mexican	23,860	816,731	8,011	29,318	686,428	4	86	15,849	130,303	8
Puerto Rican	494	19,659	141	578	16,592	4	118	353	3,067	9
Cuban	431	16,908	160	665	14,547	4	91	271	2,361	9
Other Central or South American	799	25,031	258	1,018	20,829	4	81	541	4,202	8
Contract construction	2,145	96,273	764	2,768	82,899	4	109	1,381	13,374	10
Mexican	2,018	92,316	734	2,653	79,799	4	109	1,284	12,517	10
Puerto Rican	39	809	8	24	484	3	61	31	325	10
Cuban	40	836	9	38	599	4	67	31	237	8
Other Central or South American	48	2,312	13	53	2,017	4	155	35	295	8
Manufactures	944	59,013	512	3,687	55,410	7	108	432	3,603	8
Mexican	858	53,926	462	3,242	50,587	7	109	396	3,339	8
Puerto Rican	17	1,728	11	123	1,680	11	153	6	48	8
Cuban	20	1,233	13	111	1,190	9	92	7	43	6
Other Central or South American	49	2,126	26	211	1,953	8	75	23	173	8

See footnotes at end of table.

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TABLE 4. **Selected Statistics for States With 500 or More Minority-Owned Firms by Industry Division: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

State and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
PACIFIC--Continued										
California--Continued										
Transportation and other public utilities....	1,325	34,568	364	875	25,430	2	70	961	9,138	10
Mexican	1,288	33,390	350	833	24,496	2	70	938	8,894	9
Puerto Rican	9	179	4					5		
Cuban	4	403	3	42	934	3	67	1	244	11
Other Central or South American	24	596	7					17		
Wholesale trade	497	50,045	190	706	43,000	4	226	307	7,045	23
Mexican	452	44,916	172	622	38,559	4	224	280	6,357	23
Puerto Rican	10	1,633	3	31	1,490	10	497	7	143	20
Cuban	21	2,839	11	45	2,483	4	226	10	356	36
Other Central or South American	14	657	4	8	468	2	117	10	189	19
Retail trade	7,630	401,434	3,817	13,503	357,553	4	94	3,813	43,881	12
Mexican	7,084	370,210	3,541	12,556	329,377	4	93	3,543	40,833	12
Puerto Rican	173	11,364	80	267	10,065	3	126	93	1,299	14
Cuban	165	8,788	83	297	7,982	4	96	82	806	10
Other Central or South American	208	11,072	113	383	10,129	3	90	95	943	10
Finance, insurance, and real estate	2,588	30,210	304	638	20,887	2	69	2,284	9,323	4
Mexican	2,442	28,418	285	595	19,737	2	69	2,157	8,681	4
Puerto Rican	38	214	3	4	95	1	32	35	119	3
Cuban	32	277	3	7	110	2	37	29	167	6
Other Central or South American	76	1,301	13	32	945	2	73	63	356	6
Selected services	7,638	145,638	2,046	7,893	104,592	4	51	5,592	41,046	7
Mexican	7,046	134,800	1,923	7,368	97,041	4	50	5,123	37,759	7
Puerto Rican	175	3,416	30	114	2,511	4	84	145	905	6
Cuban	115	2,065	32	155	1,533	5	48	83	532	6
Other Central or South American	302	5,357	61	256	3,507	4	57	241	1,850	8
Other industries	952	26,425	193	737	22,202	4	115	759	4,223	6
Mexican	919	25,849	183	707	21,706	4	119	736	4,143	6
Puerto Rican	13	68	1	(D)	(D)	(D)	(D)	12	(D)	(D)
Cuban	4	17	-	-	-	-	-	4	17	4
Other Central or South American	16	491	9	(D)	(D)	(D)	(D)	7	(D)	(D)
Industries not classified	1,865	34,723	380	772	26,423	2	70	1,485	8,300	6
Mexican	1,753	32,906	361	742	25,126	2	70	1,392	7,780	6
Puerto Rican	20	248	1	10	358	1	51	19	340	8
Cuban	30	450	6					24		
Other Central or South American	62	1,119	12	20	939	2	78	50	180	4

- Represents zero. (D) Withheld to avoid disclosing figures for individual companies.

TABLE 4. **Selected Statistics for States With 500 or More Minority-Owned Firms by Industry Division: 1969**—Continued

PART D. Other Minority-Owned Firms

State and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
MIDDLE ATLANTIC										
New York	2,558	75,505	506	1,947	55,988	4	111	2,052	19,517	10
Contract construction	56	1,871	9	41	1,500	5	167	47	371	8
Manufactures	57	13,466	24	468	13,311	20	555	33	155	5
Transportation and other public utilities	42	347	1	(D)	(D)	(D)	(D)	41	(D)	(D)
Wholesale trade	80	11,618	32	101	10,788	3	337	48	830	18
Retail trade	533	24,387	254	855	20,432	3	80	279	3,955	14
Finance, insurance, and real estate	99	2,358	22	(D)	(D)	(D)	(D)	77	(D)	(D)
Selected services	1,436	18,019	132	366	5,708	3	43	1,304	12,311	9
Other industries	17	424	5	(D)	(D)	(D)	(D)	12	(D)	(D)
Industries not classified	238	3,015	27	53	1,888	2	70	211	1,127	5
New Jersey	530	13,135	137	478	9,197	3	67	393	3,938	10
Contract construction	24	886	6	15	464	3	77	18	402	22
Manufactures	10	174	2	(D)	(D)	(D)	(D)	8	(D)	(D)
Transportation and other public utilities	7	502	2	(D)	(D)	(D)	(D)	5	(D)	(D)
Wholesale trade	10	1,213	3	(D)	(D)	(D)	(D)	7	(D)	(D)
Retail trade	146	6,509	74	248	5,510	3	74	72	999	14
Finance, insurance, and real estate	14	97	-	-	-	-	-	14	97	7
Selected services	273	3,264	46	128	1,399	3	30	227	1,865	8
Other industries	7	54	-	-	-	-	-	7	54	8
Industries not classified	39	456	4	6	245	2	61	35	211	6
Pennsylvania	555	13,774	176	643	11,097	4	63	379	2,677	7
Contract construction	20	408	4	13	274	3	69	16	134	8
Manufactures	10	555	7	(D)	(D)	(D)	(D)	3	(D)	(D)
Transportation and other public utilities	7	85	3	5	64	2	21	4	21	5
Wholesale trade	8	455	3	(D)	(D)	(D)	(D)	5	(D)	(D)
Retail trade	185	8,454	85	399	7,357	5	87	100	1,097	11
Finance, insurance, and real estate	21	283	2	(D)	(D)	(D)	(D)	19	(D)	(D)
Selected services	283	2,922	68	166	1,809	2	27	195	1,113	6
Other industries	5	279	1	(D)	(D)	(D)	(D)	4	(D)	(D)
Industries not classified	36	333	3	4	199	1	66	33	134	4
EAST NORTH CENTRAL										
Illinois	1,805	62,465	580	2,400	52,041	4	90	1,225	10,424	9
Contract construction	50	2,184	8	46	1,700	6	213	42	484	12
Manufactures	42	7,152	14	345	7,038	25	503	28	114	4
Transportation and other public utilities	40	855	10	23	613	2	61	30	242	8
Wholesale trade	52	9,262	23	158	8,784	7	382	29	478	16
Retail trade	590	26,857	305	1,120	23,457	4	77	285	3,400	12
Finance, insurance, and real estate	147	2,313	34	103	1,852	3	54	113	461	4
Selected services	707	10,828	161	561	6,597	3	41	546	4,231	8
Other industries	35	507	5	6	248	1	50	30	259	9
Industries not classified	142	2,507	20	38	1,752	2	88	122	755	6
Michigan	619	32,528	243	1,505	29,802	6	123	376	2,726	7
Contract construction	38	2,533	12	116	2,316	10	193	26	217	8
Manufactures	11	597	6	24	579	4	97	5	18	4
Transportation and other public utilities	16	1,142	4	24	984	6	246	12	158	13
Wholesale trade	10	211	2	(D)	(D)	(D)	(D)	8	(D)	(D)
Retail trade	230	22,933	153	1,044	22,093	7	144	77	840	11
Finance, insurance, and real estate	38	250	5	44	122	9	24	33	128	4
Selected services	212	4,042	49	223	3,066	5	63	163	976	6
Other industries	14	138	2	(D)	(D)	(D)	(D)	12	(D)	(D)
Industries not classified	50	682	10	14	517	1	52	40	165	4
SOUTH ATLANTIC										
North Carolina	509	12,568	126	455	8,976	4	71	383	3,592	9
Contract construction	106	2,211	21	83	1,446	4	69	85	765	9
Manufactures	15	508	6	(D)	(D)	(D)	(D)	9	(D)	(D)
Transportation and other public utilities	15	(D)	2	(D)	(D)	(D)	(D)	13	(D)	(D)
Wholesale trade	9	(D)	-	-	-	-	-	9	(D)	(D)
Retail trade	168	5,561	60	185	4,050	3	68	108	1,511	14
Finance, insurance, and real estate	10	1,065	3	21	1,034	7	345	7	31	4
Selected services	117	1,572	19	83	897	4	47	96	675	7
Other industries	18	(D)	5	(D)	(D)	(D)	(D)	13	(D)	(D)
Industries not classified	51	643	10	(D)	(D)	(D)	(D)	41	(D)	(D)

See footnotes at end of table.

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TABLE 4. **Selected Statistics for States With 500 or More Minority-Owned Firms by Industry Division: 1969**—Continued

PART D. Other Minority-Owned Firms

State and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
WEST SOUTH CENTRAL										
Oklahoma	728	15,421	147	662	11,375	5	77	581	4,046	7
Contract construction	134	1,334	12	19	498	2	42	122	736	6
Manufactures	7	273	2	(D)	(D)	(D)	(D)	5	(D)	(D)
Transportation and other public utilities	27	254	3	(D)	(D)	(D)	(D)	24	(D)	(D)
Wholesale trade	11	1,910	6	(D)	(D)	(D)	(D)	5	(D)	(D)
Retail trade	208	7,762	79	342	6,364	4	81	129	1,398	11
Finance, insurance, and real estate	29	619	3	(D)	(D)	(D)	(D)	26	(D)	(D)
Selected services	218	2,801	35	235	1,577	7	45	183	1,224	7
Other industries	10	153	3	6	97	2	32	7	56	8
Industries not classified	84	415	4	10	139	3	35	80	276	3
Texas	2,724	125,491	968	4,579	109,151	5	113	1,756	16,340	9
Contract construction	332	9,335	82	499	7,726	6	94	250	1,609	6
Manufactures	46	1,790	25	95	1,695	4	68	21	95	5
Transportation and other public utilities	148	3,522	15	107	2,563	7	171	133	959	7
Wholesale trade	38	6,746	16	96	6,375	6	398	22	371	17
Retail trade	1,223	89,528	635	3,051	80,367	5	127	588	9,161	16
Finance, insurance, and real estate	98	1,543	22	40	1,290	2	59	76	253	3
Selected services	599	8,507	127	549	5,692	4	45	472	2,815	6
Other industries	67	1,616	14	48	1,226	3	88	53	390	7
Industries not classified	173	2,904	32	94	2,217	3	69	141	687	5
MOUNTAIN										
Colorado	613	26,500	212	1,149	23,458	5	111	401	3,042	8
Contract construction	46	2,717	11	105	2,406	10	219	35	311	9
Manufactures	12	690	5	35	644	7	129	7	46	7
Transportation and other public utilities	14	226	1	(D)	(D)	(D)	(D)	13	(D)	(D)
Wholesale trade	15	932	7	35	841	5	120	8	91	11
Retail trade	214	17,218	131	740	16,209	6	124	83	1,009	12
Finance, insurance, and real estate	28	117	1	(D)	(D)	(D)	(D)	27	(D)	(D)
Selected services	179	3,365	42	213	2,470	5	59	137	895	7
Other industries	38	308	1	(D)	(D)	(D)	(D)	37	(D)	(D)
Industries not classified	67	927	13	15	627	1	48	54	300	6
Arizona	935	70,854	470	2,039	64,916	4	138	465	5,938	13
Contract construction	47	1,888	16	75	1,613	5	101	31	273	9
Manufactures	20	626	6	(D)	(D)	(D)	(D)	14	(D)	(D)
Transportation and other public utilities	16	454	5	16	389	3	78	11	65	6
Wholesale trade	10	1,975	7	(D)	(D)	(D)	(D)	3	(D)	(D)
Retail trade	531	61,463	363	1,697	57,096	5	157	168	4,367	26
Finance, insurance, and real estate	50	963	11	41	805	4	73	39	158	4
Selected services	180	1,862	37	93	1,137	3	31	143	725	5
Other industries	26	763	12	46	666	4	56	14	97	7
Industries not classified	55	1,160	13	19	966	1	74	42	194	5
PACIFIC										
Washington	1,699	68,812	607	3,110	59,743	5	98	1,092	9,069	8
Contract construction	72	1,606	14	54	1,218	4	87	58	388	7
Manufactures	29	1,342	13	55	1,263	4	97	16	79	5
Transportation and other public utilities	29	1,264	10	23	1,122	2	112	19	142	7
Wholesale trade	42	4,650	11	50	4,117	5	374	31	533	17
Retail trade	540	43,539	334	1,996	39,870	6	119	206	3,669	18
Finance, insurance, and real estate	232	2,441	36	92	1,807	3	50	196	634	3
Selected services	464	10,048	118	709	7,772	6	66	346	2,276	7
Other industries	185	2,521	47	89	1,581	2	34	138	940	7
Industries not classified	106	1,401	24	42	993	2	41	82	408	5
Oregon	537	27,246	206	1,220	24,713	6	120	331	2,533	8
Contract construction	25	504	6	12	359	2	60	19	145	8
Manufactures	17	1,300	6	(D)	(D)	(D)	(D)	11	(D)	(D)
Transportation and other public utilities	5	108	1	(D)	(D)	(D)	(D)	4	(D)	(D)
Wholesale trade	15	3,459	7	(D)	(D)	(D)	(D)	8	(D)	(D)
Retail trade	199	16,181	130	907	15,185	7	117	69	996	14
Finance, insurance, and real estate	60	883	8	(D)	(D)	(D)	(D)	52	(D)	(D)
Selected services	144	2,569	32	124	1,922	4	60	112	647	6
Other industries	37	1,727	11	(D)	(D)	(D)	(D)	26	(D)	(D)
Industries not classified	35	535	5	(D)	(D)	(D)	(D)	30	(D)	(D)

See footnotes at end of table.

TABLE 4. **Selected Statistics for States With 500 or More Minority-Owned Firms by Industry Division: 1969**—Continued

PART D. Other Minority-Owned Firms

State and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
PACIFIC--Continued										
California	23,892	1,185,067	8,488	36,003	1,041,167	4	123	15,404	143,900	9
Contract construction	1,195	45,176	288	1,152	37,322	4	130	907	7,854	9
Manufactures	622	43,877	385	3,808	42,321	10	110	237	1,556	6
Transportation and other public utilities	494	20,889	172	657	17,841	4	104	322	3,048	9
Wholesale trade	683	137,214	279	1,527	129,641	5	465	384	7,573	20
Retail trade	7,851	703,565	4,795	19,603	649,519	4	135	3,058	54,046	18
Finance, insurance, and real estate	2,335	29,240	272	607	19,578	2	72	2,063	9,662	5
Selected services	6,204	126,252	1,667	6,822	89,472	4	54	4,537	36,780	8
Other industries	2,770	45,588	312	1,172	29,513	4	95	2,458	16,075	7
Industries not classified	1,758	33,256	338	655	25,960	2	77	1,420	7,296	5
Alaska	1,157	14,377	135	381	8,829	3	65	1,022	5,548	5
Contract construction	12	298	5	13	242	3	48	7	56	8
Manufactures	6	44	1	(D)	(D)	(D)	(D)	5	(D)	(D)
Transportation and other public utilities	16	769	9	(D)	(D)	(D)	(D)	7	(D)	(D)
Wholesale trade	5	334	2	(D)	(D)	(D)	(D)	3	(D)	(D)
Retail trade	117	4,672	43	163	3,596	4	84	74	1,076	15
Finance, insurance, and real estate	10	232	3	9	177	3	59	7	55	8
Selected services	63	864	10	33	481	3	48	53	383	7
Other industries	853	5,858	55	95	2,200	2	40	798	3,658	5
Industries not classified	75	1,306	7	33	1,066	5	152	68	240	4
Hawaii	13,435	757,233	3,505	23,175	689,094	7	197	9,930	68,139	7
Contract construction	990	87,603	454	2,505	82,476	6	182	536	5,127	10
Manufactures	384	50,926	153	1,597	49,419	10	323	231	1,507	7
Transportation and other public utilities	706	31,183	108	1,421	27,863	13	258	598	3,320	6
Wholesale trade	410	77,027	141	(D)	(D)	(D)	(D)	269	(D)	(D)
Retail trade	3,370	351,720	1,434	11,411	330,209	8	230	1,936	21,511	11
Finance, insurance, and real estate	2,730	85,955	321	(D)	(D)	(D)	(D)	2,409	(D)	(D)
Selected services	3,262	52,392	699	3,203	36,583	5	52	2,563	15,809	6
Other industries	434	5,997	66	(D)	(D)	(D)	(D)	368	(D)	(D)
Industries not classified	1,149	13,430	129	(D)	(D)	(D)	(D)	1,020	(D)	(D)

- Represents zero. (D) Withheld to avoid disclosing figures of individual companies.

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TABLE 5. **Selected Statistics for Minority-Owned Firms by Selected Standard Metropolitan Statistical Areas: 1969**

PART A. All Minority-Owned Firms

Standard metropolitan statistical areas (SMSA)	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
Albuquerque, N. Mex.	1,273	44,163	432	2,024	38,533	5	89	841	5,630	7
Atlanta, Ga.	2,286	79,727	566	2,705	67,902	5	120	1,720	11,825	7
Bakersfield, Calif.	900	37,820	324	1,172	33,270	4	103	576	4,550	8
Baltimore, Md.	3,759	78,391	771	2,679	59,422	3	77	2,988	18,969	6
Birmingham, Ala.	1,014	32,577	277	1,687	27,875	6	101	737	4,702	6
Boston, Mass.	958	42,731	259	980	37,965	4	147	699	4,766	7
Brownsville-Harlingen-San Benito, Tex.	1,152	37,876	441	1,680	32,369	4	73	711	5,507	8
Chicago, Ill.	11,927	430,369	3,323	13,686	362,702	4	109	8,604	67,667	8
Cincinnati, Ohio-Ky.-Ind.	1,466	30,932	330	1,226	24,355	4	74	1,136	6,577	6
Cleveland, Ohio	3,478	101,550	927	3,111	83,769	3	90	2,551	17,781	7
Corpus Christi, Tex.	1,581	38,379	436	1,590	29,499	4	68	1,145	8,880	8
Dallas, Tex.	3,363	94,393	795	3,465	77,598	4	98	2,568	16,795	7
Denver, Colo.	2,126	56,220	491	2,433	45,298	5	92	1,635	10,922	7
Detroit, Mich.	6,140	256,705	1,969	8,636	225,000	4	114	4,171	31,705	8
El Paso, Tex.	2,400	92,026	867	4,220	79,285	5	91	1,533	12,741	8
Fresno, Calif.	1,868	87,844	644	2,408	78,307	4	122	1,024	9,537	9
Houston, Tex.	7,392	202,919	1,819	7,116	161,174	4	89	5,573	41,745	7
Jacksonville, Fla.	1,087	29,941	255	1,227	24,918	5	98	832	5,023	6
Kansas City, Mo.-Kans.	1,662	38,685	361	1,450	28,888	4	80	1,301	7,797	6
Laredo, Tex.	979	54,343	354	1,746	49,341	5	139	625	5,002	8
Los Angeles-Long Beach, Calif.	29,404	989,550	8,415	33,008	823,814	4	98	20,989	165,736	8
Memphis, Tenn.-Ark.	1,595	58,103	476	2,457	50,121	5	105	1,119	7,982	7
Miami, Fla.	4,760	155,681	1,284	5,168	129,048	4	101	3,476	26,633	8
Minneapolis-St. Paul, Minn.	631	27,360	175	1,086	24,026	6	137	456	3,334	7
Mobile, Ala.	631	18,775	175	943	15,699	5	90	456	3,076	7
New Orleans, La.	3,218	109,086	813	3,486	91,020	4	112	2,405	18,066	8
New York, N.Y.	15,598	453,457	3,868	13,355	359,715	3	93	11,730	93,742	8
Newark, N.J.	3,045	93,761	815	2,547	74,836	3	92	2,230	18,925	8
Norfolk-Portsmouth, Va.	1,015	17,031	188	599	12,698	3	68	827	4,333	5
Philadelphia, Pa.-N.J.	7,062	174,773	1,801	5,557	132,928	3	83	5,461	41,845	8
Phoenix, Ariz.	1,666	68,952	554	2,210	60,024	4	108	1,112	8,928	8
Pittsburgh, Pa.	1,552	42,878	390	1,353	35,183	3	90	1,162	7,695	7
Richmond, Va.	874	22,313	182	738	17,935	4	99	692	4,377	6
Sacramento, Calif.	2,046	111,801	704	2,830	100,038	4	142	1,342	11,763	9
St. Louis, Mo.-Ill.	3,241	100,295	810	3,422	81,073	4	100	2,431	19,222	8
San Antonio, Tex.	5,030	160,504	1,548	6,539	131,699	4	85	3,482	28,805	8
San Bernardino-Riverside-Ontario, Calif.	2,266	84,174	778	3,035	72,749	4	94	1,488	11,425	8
San Diego, Calif.	2,305	76,315	725	3,291	64,696	5	89	1,580	11,619	7
San Francisco-Oakland, Calif.	12,722	506,252	4,126	16,886	430,600	4	104	8,596	75,652	9
San Jose, Calif.	3,108	117,392	1,007	3,933	101,488	4	101	2,101	15,904	8
Tucson, Ariz.	878	34,234	314	1,224	28,660	4	91	562	5,574	10
Washington, D.C.-Md.-Va.	8,890	146,332	1,253	3,011	112,202	4	90	7,437	34,130	5

TABLE 5. **Selected Statistics for Minority-Owned Firms by Selected Standard Metropolitan Statistical Areas: 1969**—Continued

PART B. Black-Owned Firms

Standard metropolitan statistical areas (SMSA)	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
Albuquerque, N. Mex.	72	2,123	21	119	1,892	6	90	51	231	5
Atlanta, Ga.	2,137	74,591	514	2,473	63,626	5	124	1,623	10,965	7
Bakersfield, Calif.	188	4,938	43	167	4,097	4	95	145	841	6
Baltimore, Md.	3,522	72,643	692	2,428	55,317	4	80	2,830	17,326	6
Birmingham, Ala.	988	31,770	265	1,638	27,146	6	102	723	4,624	6
Boston, Mass.	582	33,451	165	712	30,684	4	186	417	2,767	7
Brownsville-Harlingen-San Benito, Tex.	16	662	6	30	581	5	97	10	81	8
Chicago, Ill.	8,747	332,197	2,390	10,193	283,567	4	119	6,357	48,630	8
Cincinnati, Ohio-Ky.-Ind.	1,360	28,019	295	1,105	21,982	4	74	1,064	6,037	6
Cleveland, Ohio	3,208	90,410	851	2,737	74,352	3	87	2,357	16,058	7
Corpus Christi, Tex.	134	6,123	43	254	5,641	6	131	91	482	5
Dallas, Tex.	2,080	55,175	465	1,807	44,800	4	96	1,615	10,375	6
Denver, Colo.	648	17,690	102	831	14,814	8	143	546	3,076	6
Detroit, Mich.	5,442	227,494	1,708	7,240	199,436	4	117	3,734	28,058	8
El Paso, Tex.	88	1,667	20	53	1,010	3	51	68	657	10
Fresno, Calif.	187	4,991	39	196	3,972	5	102	148	1,019	7
Houston, Tex.	4,326	83,530	890	3,219	61,193	4	69	3,436	22,337	7
Jacksonville, Fla.	984	26,408	218	1,111	22,069	5	101	766	4,339	6
Kansas City, Mo.-Kans.	1,411	28,701	287	1,037	22,359	4	78	1,124	6,342	6
Laredo, Tex.	4	550	4	70	550	18	138	-	-	-
Los Angeles-Long Beach, Calif.	8,318	210,950	1,675	6,855	167,881	4	100	6,643	42,989	6
Memphis, Tenn.-Ark.	1,464	50,336	392	2,257	43,292	6	110	1,072	7,044	7
Miami, Fla.	1,166	28,696	310	1,129	22,338	4	72	856	6,358	7
Minneapolis-St. Paul, Minn.	391	14,138	98	553	12,166	6	127	293	1,972	7
Mobile, Ala.	588	17,409	163	780	14,629	5	90	425	2,780	7
New Orleans, La.	2,723	86,594	644	2,789	71,463	4	111	2,079	15,131	7
New York, N.Y.	7,753	200,153	1,592	5,978	159,988	4	100	6,161	40,165	7
Newark, N.J.	2,432	76,952	614	2,091	62,358	3	102	1,818	14,604	8
Norfolk-Portsmouth, Va.	958	15,906	179	539	11,914	3	67	779	3,992	5
Philadelphia, Pa.-N.J.	6,246	151,868	1,342	4,663	115,524	3	86	4,904	36,342	7
Phoenix, Ariz.	290	6,788	57	223	5,309	4	93	233	1,479	6
Pittsburgh, Pa.	1,368	37,327	336	1,163	30,576	3	91	1,032	6,751	7
Richmond, Va.	840	21,298	171	680	17,161	4	100	669	4,137	6
Sacramento, Calif.	334	8,062	74	237	6,624	3	90	260	1,438	6
St. Louis, Mo.-Ill.	2,986	87,815	724	3,083	70,267	4	97	2,262	17,548	8
San Antonio, Tex.	584	14,643	147	636	12,142	4	83	437	2,501	6
San Bernardino-Riverside-Ontario, Calif.	441	13,588	102	425	11,405	4	112	339	2,183	6
San Diego, Calif.	504	13,229	129	578	11,029	4	85	375	2,200	6
San Francisco-Oakland, Calif.	3,358	90,791	770	3,033	73,079	4	95	2,588	17,712	7
San Jose, Calif.	386	11,948	89	555	9,897	6	111	297	2,051	7
Tucson, Ariz.	76	1,500	25	80	1,237	3	49	51	263	5
Washington, D.C.-Md.-Va.	7,768	123,184	1,039	4,048	93,276	4	90	6,729	29,908	4

- Represents zero.

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TABLE 5. **Selected Statistics for Minority-Owned Firms by Selected Standard Metropolitan Statistical Areas: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Standard metropolitan statistical area and specific Spanish group	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
Albuquerque, N. Mex., total Spanish	1,108	37,047	375	1,634	31,999	4	85	733	5,048	7
Mexican	1,095	36,624	370	1,613	31,675	4	86	725	4,949	7
Other Spanish	13	423	5	21	324	4	65	8	99	12
Atlanta, Ga., total Spanish	90	2,381	29	127	1,901	4	66	61	480	8
Bakersfield, Calif., total Spanish	461	16,183	166	436	13,707	3	83	295	2,476	8
Mexican	448	15,501	160	422	13,204	3	83	288	2,297	8
Other Spanish	13	682	6	14	503	2	84	7	179	26
Baltimore, Md., total Spanish	79	1,249	17	45	610	3	36	62	639	10
Birmingham, Ala., total Spanish	17	546	8	30	495	4	62	9	51	6
Boston, Mass., total Spanish	205	4,937	58	139	3,910	2	67	147	1,027	7
Brownsville-Harlingen-San Benito, Tex., total Spanish	1,063	34,503	400	1,534	29,366	4	73	663	5,137	8
Mexican	1,041	33,174	388	1,467	28,129	4	72	653	5,045	8
Other Spanish	22	1,329	12	67	1,237	6	95	10	92	9
Chicago, Ill., total Spanish	1,560	46,238	424	1,489	36,577	4	86	1,136	9,661	9
Mexican	434	13,213	131	385	10,136	3	77	303	3,077	10
Puerto Rican	195	5,902	56	157	4,721	3	84	139	1,181	8
Cuban	103	3,799	31	81	3,232	3	104	72	567	8
Other Central or South American	38	1,130	11	29	803	3	73	27	327	12
Spanish not specified	790	22,194	195	837	17,685	4	91	595	4,509	8
Cincinnati, Ohio-Ky.-Ind., total Spanish	39	1,231	12	49	945	4	79	27	286	11
Cleveland, Ohio, total Spanish	122	2,362	23	45	1,452	2	63	99	910	9
Corpus Christi, Tex., total Spanish	1,294	28,842	352	1,202	21,409	3	61	942	7,433	8
Mexican	1,276	25,402	345	1,155	18,077	3	52	931	7,325	8
Other Spanish	18	3,440	7	47	3,332	7	476	11	108	10
Dallas, Tex., total Spanish	983	29,476	242	1,121	24,496	5	101	741	4,980	7
Mexican	930	28,374	228	1,087	23,833	5	105	702	4,541	6
Other Spanish	53	1,102	14	34	663	2	47	39	439	11
Denver, Colo., total Spanish	1,044	19,870	240	812	14,274	3	59	804	5,596	7
Mexican	1,019	19,139	235	799	13,668	3	58	784	5,471	7
Other Spanish	25	731	5	13	606	3	121	20	125	6
Detroit, Mich., total Spanish	326	9,590	114	371	7,646	3	67	212	1,944	9
Mexican	133	3,697	45	122	2,528	3	56	88	1,169	13
Puerto Rican	10	678	5	13	633	3	127	5	45	9
Cuban	10	129	2	10	180	2	36	8	95	6
Other Central or South American	11	146	3					8		
Spanish not specified	162	4,940	59	226	4,305	4	73	103	635	6
El Paso, Tex., total Spanish	2,153	81,200	773	3,837	69,702	5	90	1,380	11,498	8
Mexican	2,133	80,859	769	3,830	69,486	5	90	1,364	11,373	8
Other Spanish	20	341	4	7	216	2	54	16	125	8
Fresno, Calif., total Spanish	802	28,522	304	858	23,830	3	78	498	4,692	9
Mexican	788	27,888	296	834	23,244	3	79	492	4,644	9
Other Spanish	14	634	8	24	586	3	73	6	48	8
Houston, Tex., total Spanish	2,469	67,857	648	2,555	53,135	4	82	1,821	14,722	8
Mexican	2,393	64,093	622	2,471	49,940	4	80	1,771	14,153	8
Other Spanish	76	3,764	26	84	3,195	3	123	50	569	11
Jacksonville, Fla., total Spanish	65	1,849	23	65	1,568	3	68	42	281	7
Kansas City, Mo.-Kans., total Spanish	143	4,614	41	261	3,777	6	92	102	837	8
Mexican	140	3,856	40	(D)	(D)	(D)	(D)	100	(D)	(D)
Other Spanish	3	758	1	(D)	(D)	(D)	(D)	2	(D)	(D)

See footnotes at end of table.

TABLE 5. **Selected Statistics for Minority-Owned Firms by Selected Standard Metropolitan Statistical Areas: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Standard metropolitan statistical area and specific Spanish group	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
Laredo, Tex., total Spanish	950	53,043	340	1,619	48,145	5	142	610	4,898	8
Mexican	945	52,433	338	(D)	(D)	(D)	(D)	607	(D)	(D)
Other Spanish	5	610	2	(D)	(D)	(D)	(D)	3	(D)	(D)
Los Angeles-Long Beach, Calif., total Spanish	11,218	358,835	3,627	13,708	294,975	4	81	7,591	63,860	8
Mexican	10,270	323,627	3,301	12,330	264,937	4	80	6,969	58,690	8
Puerto Rican	238	10,244	71	327	8,932	5	126	167	1,312	8
Cuban	303	13,469	122	538	11,762	4	96	181	1,707	9
Other Central or South American	407	11,495	133	513	9,344	4	70	274	2,151	8
Memphis, Tenn.-Ark., total Spanish	28	643	13	47	582	4	45	15	61	4
Miami, Fla., total Spanish	3,447	120,965	922	3,836	101,542	4	110	2,525	19,423	8
Mexican	49	2,327	15	82	2,046	5	136	34	281	8
Puerto Rican	477	17,312	118	595	14,354	5	122	359	2,958	8
Cuban	1,764	79,739	549	2,373	70,112	4	128	1,215	9,627	8
Other Central or South American	64	1,325	15	31	973	2	65	49	352	7
Spanish not specified	1,093	20,262	225	755	14,057	3	62	868	6,205	7
Minneapolis-St. Paul, Minn., total Spanish	69	1,349	12	51	815	4	68	57	534	9
Mobile, Ala., total Spanish	27	1,091	10	(D)	(D)	(D)	(D)	17	(D)	(D)
New Orleans, La., total Spanish	416	17,702	133	491	15,139	4	114	283	2,563	9
Mexican	50	1,549	10	54	1,251	5	125	40	298	7
Puerto Rican	15	190	3	4	145	1	48	12	45	4
Cuban	30	611	10	54	445	5	45	20	166	8
Other Central or South American	43	3,369	17	61	3,165	4	186	26	204	8
Spanish not specified	278	11,983	93	318	10,133	3	109	185	1,850	10
New York, N.Y., total Spanish	5,468	181,766	1,814	5,574	146,663	3	81	3,654	35,103	10
Mexican	108	3,240	23	146	2,543	6	111	85	697	8
Puerto Rican	1,884	69,487	724	2,159	56,167	3	78	1,160	13,320	11
Cuban	539	20,206	155	663	16,940	4	109	384	3,266	9
Other Central or South American	269	6,321	68	156	4,658	2	69	201	1,663	8
Spanish not specified	2,668	82,512	844	2,450	66,355	3	79	1,824	16,157	9
Newark, N.J., total Spanish	435	13,214	165	347	10,298	2	62	270	2,916	11
Mexican	9	319	3	7	233	2	78	6	86	14
Puerto Rican	93	2,487	34	52	1,801	2	53	59	686	12
Cuban	107	3,454	44	67	2,778	2	63	63	676	11
Other Central or South American	12	415	4	9	337	2	84	8	78	10
Spanish not specified	214	6,539	80	212	5,149	3	64	134	1,390	10
Norfolk-Portsmouth, Va., total Spanish	19	454	1	(D)	(D)	(D)	(D)	18	(D)	(D)
Philadelphia, Pa.-N.J., total Spanish	387	11,487	112	348	8,477	3	76	275	3,010	11
Mexican	19	508	4	16	361	4	90	15	147	10
Puerto Rican	92	3,627	29	56	2,719	2	94	63	908	14
Cuban	34	922	11	26	659	2	60	23	263	11
Other Central or South American	22	528	8	27	419	3	52	14	109	8
Spanish not specified	220	5,902	60	223	4,319	4	72	160	1,583	10
Phoenix, Ariz., total Spanish	970	27,555	282	1,013	22,676	4	80	688	4,879	7
Mexican	955	26,952	276	1,000	22,158	4	80	679	4,794	7
Other Spanish	15	603	6	13	518	2	86	9	85	9
Pittsburgh, Pa., total Spanish	91	3,860	33	91	3,292	3	100	58	568	10
Richmond, Va., total Spanish	9	87	1	(D)	(D)	(D)	(D)	8	(D)	(D)
Sacramento, Calif., total Spanish	625	19,936	226	704	16,482	3	73	399	3,454	9
Mexican	608	19,323	219	681	15,924	3	73	389	3,399	9
Other Spanish	17	613	7	23	558	3	80	10	55	6
St. Louis, Mo.-Ill., total Spanish	133	5,238	45	140	4,466	3	99	88	772	9
Mexican	103	4,478	35	112	3,802	3	109	68	676	10
Other Spanish	30	760	10	28	664	3	66	20	96	5

See footnotes at end of table.

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TABLE 5. **Selected Statistics for Minority-Owned Firms by Selected Standard Metropolitan Statistical Areas: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Standard metropolitan statistical area and specific Spanish group	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
San Antonio, Tex., total Spanish	4,117	130,357	1,263	5,318	106,238	4	84	2,854	24,119	8
Mexican	4,047	128,661	1,247	5,243	104,964	4	84	2,800	23,697	8
Other Spanish	70	1,696	16	75	1,274	5	80	54	422	8
San Bernardino-Riverside-Ontario, Calif., total Spanish	1,300	46,890	468	1,667	40,115	4	86	832	6,775	8
Mexican	1,267	44,665	457	1,624	38,062	4	83	810	6,603	8
Other Spanish	33	2,225	11	43	2,053	4	171	22	172	8
San Diego, Calif., total Spanish	1,151	41,898	387	1,880	36,041	5	93	764	5,857	8
Mexican	1,099	40,667	374	1,840	35,040	5	94	725	5,627	8
Other Spanish	52	1,231	13	40	1,001	3	77	39	230	6
San Francisco-Oakland, Calif., total Spanish	3,158	107,256	989	3,634	91,060	4	92	2,169	16,196	7
Mexican	2,796	98,614	897	3,254	84,816	4	95	1,899	13,798	7
Puerto Rican	102	2,253	26	79	1,416	3	54	76	837	11
Cuban	42	1,141	11	54	921	5	84	31	220	7
Other Central or South American	218	5,248	55	247	3,907	4	71	163	1,341	8
San Jose, Calif., total Spanish	1,510	53,658	531	1,719	45,879	3	86	979	7,779	8
Mexican	1,430	50,593	506	1,622	43,214	3	85	924	7,379	8
Other Spanish	80	3,065	25	97	2,665	4	107	55	400	9
Tucson, Ariz., total Spanish	580	17,603	189	769	14,393	4	76	391	3,210	8
Mexican	572	17,294	186	757	14,114	4	76	386	3,180	8
Other Spanish	8	309	3	12	279	4	93	5	30	6
Washington, D.C.-Md.-Va., total Spanish	315	7,298	60	219	5,804	4	97	255	1,494	6
Mexican	29	1,961	7	59	1,856	8	265	22	105	5
Puerto Rican	31	683	7	19	553	3	79	24	130	5
Cuban	43	1,054	6	20	797	3	133	37	257	7
Other Central or South American	37	466	6	12	252	2	42	31	214	7
Spanish not specified	175	3,134	34	109	2,346	3	69	141	788	6

(D) Withheld to avoid disclosing figures for individual companies.

TABLE 5. **Selected Statistics for Minority-Owned Firms by Selected Standard Metropolitan Statistical Areas: 1969**—Continued

PART D. Other Minority-Owned Firms

Standard metropolitan statistical areas (SMSA)	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
Albuquerque, N. Mex.	93	4,993	36	271	4,642	8	129	57	351	6
Atlanta, Ga.	59	2,755	23	105	2,375	5	103	36	380	11
Bakersfield, Calif.	251	16,699	115	569	15,466	5	134	136	1,233	9
Baltimore, Md.	158	4,499	62	206	3,495	3	56	96	1,004	10
Birmingham, Ala.	9	261	4	19	234	5	59	5	27	5
Boston, Mass.	171	4,343	36	129	3,371	4	94	135	972	7
Brownsville-Harlingen-San Benito, Tex.	73	2,711	35	116	2,422	3	69	38	289	8
Chicago, Ill.	1,620	51,934	509	2,004	42,558	4	84	1,111	9,376	8
Cincinnati, Ohio-Ky.-Ind.	67	1,682	22	72	1,428	3	65	45	254	6
Cleveland, Ohio.	148	8,778	53	329	7,965	6	150	95	813	9
Corpus Christi, Tex.	153	3,414	41	134	2,449	3	60	112	965	9
Dallas, Tex.	300	9,742	88	537	8,302	6	94	212	1,440	7
Denver, Colo.	434	18,660	149	790	16,410	5	110	285	2,250	8
Detroit, Mich.	372	19,621	147	1,025	17,918	7	122	225	1,703	8
El Paso, Tex.	159	9,159	74	330	8,573	4	116	85	586	7
Fresno, Calif.	679	54,331	301	1,354	50,505	4	168	378	3,826	10
Houston, Tex.	597	51,532	281	1,342	46,846	5	167	316	4,686	15
Jacksonville, Fla.	38	1,684	14	51	1,281	4	92	24	403	17
Kansas City, Mo.-Kans.	108	3,370	33	152	2,752	5	83	75	618	8
Laredo, Tex.	25	750	10	57	646	6	65	15	104	7
Los Angeles-Long Beach, Calif.	9,868	419,765	3,113	12,445	360,878	4	116	6,755	58,887	9
Memphis, Tenn.-Ark.	103	7,124	71	153	6,247	2	88	32	877	27
Miami, Fla.	147	6,020	52	201	5,168	4	99	95	852	9
Minneapolis-St. Paul, Minn.	171	11,873	67	482	11,045	7	165	104	828	8
Mobile, Ala.	16	275	2	(D)	(D)	(D)	(D)	14	(D)	(D)
New Orleans, La.	79	4,790	36	206	4,418	6	123	43	372	9
New York, N.Y.	2,377	71,538	462	1,803	53,064	4	115	1,915	18,474	10
Newark, N.J.	178	3,585	36	109	2,180	3	61	142	1,405	10
Norfolk-Portsmouth, Va.	38	671	8	(D)	(D)	(D)	(D)	30	(D)	(D)
Philadelphia, Pa.-N.J.	429	11,420	147	546	8,927	4	61	282	2,493	9
Phoenix, Ariz.	406	34,609	215	974	32,039	5	149	191	2,570	13
Pittsburgh, Pa.	93	1,691	21	99	1,315	5	63	72	376	5
Richmond, Va.	25	927	10	(D)	(D)	(D)	(D)	15	(D)	(D)
Sacramento, Calif.	1,087	83,803	404	1,889	76,932	5	190	683	6,871	10
St. Louis, Mo.-Ill.	122	7,242	41	197	6,340	5	155	81	902	11
San Antonio, Tex.	329	15,504	138	585	13,319	4	97	191	2,185	11
San Bernardino-Riverside-Ontario, Calif.	525	23,695	208	943	21,229	5	102	317	2,467	8
San Diego, Calif.	650	21,188	209	833	17,626	4	84	441	3,562	8
San Francisco-Oakland, Calif.	6,206	308,205	2,367	10,219	266,461	4	113	3,839	41,744	11
San Jose, Calif.	1,232	51,786	387	1,659	45,712	4	118	845	6,074	7
Tucson, Ariz.	220	15,131	100	375	13,030	4	130	120	2,101	18
Washington, D.C.-Md.-Va.	607	15,850	154	744	13,122	5	85	453	2,728	6

- Represents zero. (D) Withheld to avoid disclosing figures for individual companies.

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TABLE 6. Selected Statistics for Standard Metropolitan Statistical Areas With 500 or More Minority-Owned Firms: 1969

PART A. All Minority-Owned Firms

SMSA and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
Albuquerque, N. Mex., total	1,273	44,163	432	2,024	38,533	5	89	841	5,630	7
Contract construction	169	9,660	72	484	8,988	7	125	97	672	7
Manufactures	30	3,134	15	190	3,023	13	202	15	111	7
Transportation and other public utilities	75	2,860	19	208	2,404	11	127	56	456	8
Wholesale trade	25	3,736	9	96	3,400	11	378	16	336	21
Retail trade	364	16,413	159	587	14,734	4	93	205	1,679	8
Finance, insurance, and real estate	94	943	10	14	532	1	53	84	411	5
Selected services	414	5,839	130	407	4,161	3	32	284	1,678	6
Other industries	18	267	3	10	175	3	58	15	92	6
Industries not classified	84	1,311	15	28	1,116	2	74	69	195	3
Atlanta, Ga., total	2,286	79,727	566	2,705	67,902	5	120	1,720	11,825	7
Contract construction	306	8,654	81	487	6,692	6	83	225	1,962	9
Manufactures	17	1,444	12	47	1,400	4	117	5	44	9
Transportation and other public utilities	325	2,072	15	29	491	2	33	310	1,581	5
Wholesale trade	32	2,899	11	33	2,479	3	225	21	420	20
Retail trade	516	27,544	239	919	24,558	4	103	277	2,986	11
Finance, insurance, and real estate	107	20,007	31	430	19,484	14	629	76	523	7
Selected services	784	14,483	144	707	11,132	5	77	640	3,351	5
Other industries	34	689	11	19	499	2	45	23	190	8
Industries not classified	165	1,935	22	34	1,167	2	53	143	768	5
Bakersfield, Calif., total	900	37,820	324	1,172	33,270	4	103	576	4,550	8
Contract construction	99	6,385	53	171	5,984	3	113	46	401	9
Manufactures	9	1,672	6	73	1,669	12	278	3	3	1
Transportation and other public utilities	90	1,906	19	30	1,394	2	73	71	512	7
Wholesale trade	9	551	4	8	331	2	83	5	220	44
Retail trade	265	14,280	134	488	12,762	4	95	131	1,518	12
Finance, insurance, and real estate	70	4,451	9	80	4,183	9	465	61	268	4
Selected services	231	4,927	63	239	3,832	4	61	168	1,095	7
Other industries	51	1,785	17	52	1,589	3	93	34	196	6
Industries not classified	76	1,863	19	31	1,526	2	80	57	337	6
Baltimore, Md., total	3,759	78,391	771	2,679	59,422	3	77	2,988	18,969	6
Contract construction	271	5,286	56	158	3,659	3	65	215	1,627	8
Manufactures	30	1,775	12	89	1,674	7	140	18	101	6
Transportation and other public utilities	866	6,282	63	155	2,208	2	35	803	4,074	5
Wholesale trade	24	2,061	10	36	1,774	4	177	14	287	21
Retail trade	894	42,983	412	1,438	37,321	3	91	482	5,662	12
Finance, insurance, and real estate	128	4,462	32	115	4,104	4	128	96	358	4
Selected services	1,219	11,249	144	605	5,808	4	40	1,075	5,441	5
Other industries	85	714	3	7	304	2	101	82	410	5
Industries not classified	242	3,579	39	76	2,570	2	66	203	1,009	5
Birmingham, Ala., total	1,014	32,577	277	1,687	27,875	6	101	737	4,702	6
Contract construction	89	1,660	19	136	1,293	7	68	70	367	5
Manufactures	14	4,739	11	148	4,712	13	428	3	27	9
Transportation and other public utilities	42	674	10	70	702	7	50	32	172	5
Wholesale trade	14	2,337	8	46	2,247	6	281	6	90	15
Retail trade	379	11,876	132	406	9,386	3	71	247	2,490	10
Finance, insurance, and real estate	27	6,149	14	424	6,125	30	438	13	24	2
Selected services	373	4,286	69	432	3,057	6	44	304	1,229	4
Other industries	9	153	3	3	85	1	28	6	68	11
Industries not classified	67	703	11	22	468	2	43	56	235	4
Boston, Mass., total	958	42,731	259	980	37,965	4	147	699	4,766	7
Contract construction	80	5,599	27	181	5,246	7	194	53	353	7
Manufactures	20	1,409	10	44	1,364	4	136	10	45	5
Transportation and other public utilities	39	985	13	30	739	2	57	26	246	9
Wholesale trade	15	2,339	4	63	2,008	16	502	11	331	30
Retail trade	203	15,180	115	330	14,236	3	124	88	944	11
Finance, insurance, and real estate	70	1,698	8	33	1,470	4	184	62	228	4
Selected services	448	14,702	76	287	12,435	4	164	372	2,267	6
Other industries	11	358	2	(D)	(D)	(D)	(D)	9	(D)	(D)
Industries not classified	72	461	4	(D)	(D)	(D)	(D)	68	(D)	(D)
Brownsville-Harlingen-San Benito, Tex., total	1,152	37,876	441	1,680	32,369	4	73	711	5,507	8
Contract construction	122	1,925	48	125	1,493	3	31	74	432	6
Manufactures	15	3,567	5	264	3,517	53	703	10	50	5
Transportation and other public utilities	69	1,232	16	55	986	3	62	53	246	5

See footnotes at end of table.

TABLE 6. **Selected Statistics for Standard Metropolitan Statistical Areas With 500 or More Minority-Owned Firms: 1969**—Continued

PART A. All Minority-Owned Firms

SMSA and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
Brownsville-Harlingen-San Benito, Tex.,--Continued										
Wholesale trade	31	5,292	18	144	4,865	8	270	13	427	33
Retail trade	520	20,570	242	769	17,691	3	73	278	2,879	10
Finance, insurance, and real estate	54	991	24	68	785	3	33	30	206	7
Selected services	199	1,945	45	132	1,168	3	26	154	777	5
Other industries	84	1,646	32	97	1,371	3	43	52	275	5
Industries not classified	58	708	11	26	493	2	45	47	215	5
Chicago, Ill., total	11,927	430,369	3,323	13,686	362,702	4	109	8,604	67,667	8
Contract construction	619	19,221	130	510	15,027	4	16	489	4,194	9
Manufactures	208	54,069	105	1,640	53,492	16	509	103	577	6
Transportation and other public utilities	587	9,275	112	387	5,364	3	48	475	3,911	8
Wholesale trade	215	29,055	81	412	26,092	5	321	134	3,023	23
Retail trade	4,067	202,618	1,753	5,940	176,730	3	101	2,314	25,888	11
Finance, insurance, and real estate	895	30,955	185	808	28,189	4	152	710	2,766	4
Selected services	4,391	70,011	807	3,699	47,064	5	58	3,584	22,947	6
Other industries	95	1,585	19	32	1,012	2	53	76	573	8
Industries not classified	850	13,580	131	258	9,792	2	75	719	3,788	5
Cincinnati, Ohio-Ky.-Ind., total	1,466	30,932	330	1,226	24,355	4	74	1,136	6,577	6
Contract construction	165	2,899	37	131	1,961	4	53	128	938	7
Manufactures	10	242	4	17	223	4	56	6	19	3
Transportation and other public utilities	130	1,500	15	30	810	2	54	115	690	6
Wholesale trade	8	1,958	5	22	1,947	4	389	3	11	4
Retail trade	345	16,031	174	599	14,311	3	82	171	1,720	10
Finance, insurance, and real estate	99	1,255	13	30	893	2	69	86	362	4
Selected services	588	5,627	65	355	3,324	5	51	503	2,303	5
Other industries	15	309	4	6	214	2	54	11	95	9
Industries not classified	126	1,111	13	36	672	3	52	113	439	4
Cleveland, Ohio, total	3,478	101,550	927	3,111	83,769	3	90	2,551	17,781	7
Contract construction	299	9,414	59	271	7,554	5	128	240	1,860	8
Manufactures	42	7,678	27	258	7,624	10	282	15	54	4
Transportation and other public utilities	350	5,701	68	163	3,124	2	46	282	2,577	9
Wholesale trade	26	2,815	10	44	2,659	4	266	16	156	10
Retail trade	982	56,840	509	1,592	51,044	3	100	473	5,796	12
Finance, insurance, and real estate	282	3,710	36	125	2,689	3	75	246	1,021	4
Selected services	1,260	12,280	179	598	7,116	3	40	1,081	5,164	5
Other industries	17	186	3	7	58	2	19	14	128	9
Industries not classified	220	2,926	36	53	1,901	1	53	184	1,025	6
Corpus Christi, Tex., total	1,581	38,379	436	1,590	29,499	4	68	1,145	8,880	8
Contract construction	244	5,354	68	327	4,047	5	60	176	1,307	7
Manufactures	18	629	6	31	391	5	65	12	238	20
Transportation and other public utilities	129	1,577	19	82	824	4	43	110	753	7
Wholesale trade	13	3,741	5	38	3,454	8	691	8	287	36
Retail trade	623	21,614	235	870	17,351	4	74	388	4,263	11
Finance, insurance, and real estate	42	367	9	12	237	1	26	33	130	4
Selected services	399	3,895	80	199	2,421	2	30	319	1,474	5
Other industries	36	444	4	11	275	3	69	32	169	5
Industries not classified	77	758	10	20	499	2	50	67	259	4
Dallas, Tex., total	3,363	94,393	795	3,465	77,598	4	98	2,568	16,795	7
Contract construction	433	12,007	110	634	9,232	6	84	323	2,775	9
Manufactures	47	5,244	24	190	5,085	8	212	23	159	7
Transportation and other public utilities	299	4,860	37	104	3,061	3	83	262	1,799	7
Wholesale trade	42	7,676	22	95	7,404	4	337	20	272	14
Retail trade	858	42,088	332	1,381	37,255	4	112	526	4,833	9
Finance, insurance, and real estate	213	2,674	34	63	2,092	2	62	179	582	3
Selected services	1,111	15,338	198	862	10,396	4	53	913	4,942	5
Other industries	53	1,053	15	51	851	3	57	38	202	5
Industries not classified	307	3,453	23	85	2,222	4	97	284	1,231	4
Denver, Colo., total	2,126	56,220	491	2,433	45,298	5	92	1,635	10,922	7
Contract construction	179	6,563	42	251	5,294	6	126	137	1,269	9
Manufactures	43	1,517	14	90	1,366	6	98	29	151	5
Transportation and other public utilities	158	1,680	15	52	908	3	61	143	772	5
Wholesale trade	31	905	10	29	657	3	66	21	248	12
Retail trade	550	28,488	231	1,082	23,264	5	101	319	3,224	10
Finance, insurance, and real estate	140	6,567	17	441	6,137	26	361	123	430	3
Selected services	730	9,033	122	412	5,466	3	45	608	3,567	6
Other industries	74	1,296	14	34	915	2	65	60	381	6
Industries not classified	221	2,171	26	42	1,291	2	50	195	880	5

See footnotes at end of table.

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TABLE 6. **Selected Statistics for Standard Metropolitan Statistical Areas With 500 or More Minority-Owned Firms: 1969**—Continued

PART A. All Minority-Owned Firms

SMSA and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
Detroit, Mich., total	6,140	256,705	1,969	8,636	225,000	4	114	4,171	31,705	8
Contract construction	484	18,048	147	654	14,956	4	102	337	3,092	9
Manufactures	83	10,874	48	273	10,579	6	220	35	295	8
Transportation and other public utilities	450	10,226	96	386	6,790	4	71	354	3,436	10
Wholesale trade	53	41,909	25	421	41,136	17	1,645	28	773	28
Retail trade	1,880	126,252	1,046	4,117	116,410	4	111	834	9,842	12
Finance, insurance, and real estate	462	7,350	90	496	5,533	6	61	372	1,817	5
Selected services	2,260	33,641	428	2,085	23,186	5	54	1,832	10,455	6
Other industries	79	1,326	14	35	943	3	67	65	383	6
Industries not classified	389	7,079	75	169	5,467	2	73	314	1,612	5
El Paso, Tex., total	2,400	92,026	867	4,220	79,285	5	91	1,533	12,741	8
Contract construction	413	15,048	179	957	12,556	5	70	234	2,492	11
Manufactures	61	10,064	40	754	9,805	19	248	21	159	8
Transportation and other public utilities	142	2,144	25	112	1,355	4	54	117	789	7
Wholesale trade	43	6,384	17	85	5,601	5	329	26	783	30
Retail trade	858	45,760	389	1,527	40,667	4	105	469	5,093	11
Finance, insurance, and real estate	161	1,782	32	45	1,133	1	35	129	649	5
Selected services	572	7,869	151	582	5,561	4	37	421	2,308	5
Other industries	22	1,036	9	98	966	11	107	13	70	5
Industries not classified	128	1,939	25	60	1,541	2	62	103	398	4
Fresno, Calif., total	1,668	87,844	644	2,408	78,307	4	122	1,024	9,537	9
Contract construction	124	5,775	42	143	4,884	3	116	82	911	11
Manufactures	22	1,430	14	56	1,372	4	98	8	58	7
Transportation and other public utilities	172	2,833	29	91	1,877	3	65	143	956	7
Wholesale trade	31	10,652	19	78	10,395	4	547	12	257	21
Retail trade	566	51,164	336	1,392	47,501	4	141	230	3,663	16
Finance, insurance, and real estate	85	579	10	10	321	1	32	75	258	3
Selected services	461	8,758	141	512	6,317	4	45	320	2,441	8
Other industries	85	3,272	25	70	2,849	3	114	60	423	7
Industries not classified	122	3,381	28	56	2,811	2	100	94	570	6
Houston, Tex., total	7,392	202,819	1,819	7,116	161,174	4	89	5,573	41,745	7
Contract construction	1,049	22,074	239	989	15,407	4	64	810	6,667	8
Manufactures	71	4,720	32	247	4,423	8	138	39	297	8
Transportation and other public utilities	622	11,754	84	337	7,646	4	91	538	4,108	8
Wholesale trade	86	14,922	41	269	14,072	7	343	45	850	19
Retail trade	2,427	116,042	979	3,592	95,198	4	101	1,448	16,844	12
Finance, insurance, and real estate	364	5,117	55	167	3,866	3	70	309	1,251	4
Selected services	2,178	22,699	316	1,346	13,504	4	43	1,862	9,195	5
Other industries	88	1,489	26	52	1,149	2	44	62	340	5
Industries not classified	507	4,102	47	117	1,909	2	41	460	2,193	5
Jacksonville, Fla., total	1,087	29,941	255	1,227	24,918	5	98	832	5,023	6
Contract construction	107	2,198	29	195	1,763	7	61	78	435	6
Manufactures	18	5,840	7	218	5,806	31	829	11	34	5
Transportation and other public utilities	86	2,635	14	158	2,107	11	151	72	528	7
Wholesale trade	10	1,204	7	25	1,178	4	168	3	26	9
Retail trade	380	10,078	130	368	7,722	3	59	250	2,356	9
Finance, insurance, and real estate	30	3,632	3	72	3,548	24	1,183	27	84	3
Selected services	357	3,475	55	178	2,378	3	43	302	1,097	4
Other industries	22	209	4	4	72	1	18	18	137	8
Industries not classified	77	670	6	9	344	2	57	71	326	5
Kansas City, Mo.-Kans., total	1,662	36,685	361	1,450	28,888	4	80	1,301	7,797	6
Contract construction	139	2,219	17	38	1,261	2	74	122	958	8
Manufactures	20	317	7	37	253	5	36	13	64	5
Transportation and other public utilities	180	2,859	21	62	1,718	3	82	159	1,141	7
Wholesale trade	17	2,883	9	82	2,829	9	314	8	54	7
Retail trade	417	16,815	187	646	14,907	3	80	230	1,908	8
Finance, insurance, and real estate	121	4,619	26	143	4,162	6	160	95	457	5
Selected services	607	5,713	76	407	2,966	5	39	531	2,747	5
Other industries	10	28	1	(D)	(D)	(D)	(D)	9	(D)	(D)
Industries not classified	151	1,232	17	(D)	(D)	(D)	(D)	134	(D)	(D)
Laredo, Tex., total	979	54,343	354	1,746	49,341	5	139	625	5,002	8
Contract construction	122	1,888	28	100	1,237	4	44	94	651	7
Manufactures	17	6,591	14	194	6,571	14	469	3	20	7
Transportation and other public utilities	70	2,869	28	230	2,601	8	93	42	268	6

See footnotes at end of table.

TABLE 6. **Selected Statistics for Standard Metropolitan Statistical Areas With 500 or More Minority-Owned Firms: 1969**—Continued

PART A. All Minority-Owned Firms

SMSA and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
Laredo, Tex.--Continued										
Wholesale trade	37	7,405	20	82	7,134	4	357	17	271	16
Retail trade	391	29,521	182	807	27,088	4	149	209	2,433	12
Finance, insurance, and real estate	56	1,292	22	42	1,054	2	48	34	238	7
Selected services	220	3,343	50	265	2,538	5	51	170	805	5
Other industries	10	50	-	-	-	-	-	10	50	5
Industries not classified	56	1,384	10	26	1,118	3	112	46	266	6
Los Angeles-Long Beach, Calif., total	29,404	989,550	8,415	33,008	823,814	4	98	20,989	165,736	8
Contract construction	2,056	61,255	459	1,678	48,733	4	106	1,597	12,522	8
Manufactures	1,068	67,423	556	4,739	63,376	9	114	512	4,049	8
Transportation and other public utilities	936	24,662	251	634	17,470	3	70	685	7,192	10
Wholesale trade	687	112,537	254	1,225	103,457	5	407	413	9,080	22
Retail trade	8,301	468,078	3,987	14,089	417,333	4	105	4,334	50,745	12
Finance, insurance, and real estate	2,680	40,424	317	1,178	29,581	4	93	2,363	10,843	5
Selected services	9,295	158,756	2,100	8,154	107,034	4	51	7,195	49,722	7
Other industries	2,132	22,643	157	576	10,865	4	69	1,975	11,778	6
Industries not classified	2,269	33,770	354	735	25,965	2	73	1,915	9,805	5
Memphis, Tenn.-Ark., total	1,595	58,103	476	2,457	50,121	5	105	1,119	7,982	7
Contract construction	237	6,515	63	346	5,433	5	86	174	1,082	6
Manufactures	18	1,068	7	43	962	6	137	11	106	10
Transportation and other public utilities	81	1,413	11	88	851	8	77	70	562	8
Wholesale trade	18	1,446	7	24	1,168	3	167	11	278	25
Retail trade	595	24,985	274	758	21,220	3	77	321	3,765	12
Finance, insurance, and real estate	55	16,064	14	890	15,845	64	1,132	41	219	5
Selected services	460	4,248	73	242	2,796	3	38	387	1,452	4
Other industries	15	345	6	13	292	2	49	9	53	6
Industries not classified	116	2,019	21	53	1,554	3	74	95	465	5
Miami, Fla., total	4,760	155,681	1,284	5,166	129,048	4	101	3,476	26,633	8
Contract construction	426	11,972	82	352	9,524	4	116	344	2,448	7
Manufactures	187	11,087	93	941	10,312	10	111	94	775	8
Transportation and other public utilities	298	21,163	49	643	19,164	13	391	249	2,029	8
Wholesale trade	192	12,974	44	183	11,564	4	263	148	1,410	10
Retail trade	1,375	68,675	593	1,842	59,519	3	100	782	9,156	12
Finance, insurance, and real estate	266	6,030	60	187	4,957	3	83	206	1,073	5
Selected services	1,501	16,970	275	816	9,376	3	34	1,226	7,594	6
Other industries	133	1,787	33	101	1,232	3	37	100	535	6
Industries not classified	382	4,993	55	101	3,400	2	62	327	1,593	5
Minneapolis-St. Paul, Minn., total	631	27,360	175	1,086	24,026	6	137	456	3,334	7
Contract construction	36	5,960	10	162	5,754	16	575	26	206	8
Manufactures	18	3,312	8	97	3,264	12	408	10	48	5
Transportation and other public utilities	20	270	2	(D)	(D)	(D)	(D)	18	(D)	(D)
Wholesale trade	8	514	1	(D)	(D)	(D)	(D)	7	(D)	(D)
Retail trade	189	9,392	98	433	8,624	4	88	91	768	8
Finance, insurance, and real estate	51	1,574	11	33	1,271	3	116	40	303	8
Selected services	257	5,389	35	320	3,813	9	109	222	1,576	7
Other industries	6	277	3	13	245	4	82	3	32	11
Industries not classified	46	822	7	14	660	2	94	39	162	4
Mobile, Ala., total	631	18,775	175	943	15,699	5	90	456	3,076	7
Contract construction	65	1,726	18	120	1,395	7	78	47	331	7
Manufactures	8	346	5	17	334	3	67	3	12	4
Transportation and other public utilities	24	1,187	6	139	1,073	23	179	18	114	6
Wholesale trade	4	514	3	(D)	(D)	(D)	(D)	1	(D)	(D)
Retail trade	239	8,818	92	309	7,454	3	81	147	1,364	9
Finance, insurance, and real estate	15	2,327	8	47	2,292	6	287	7	35	5
Selected services	222	2,937	31	287	2,028	9	65	191	909	5
Other industries	12	130	2	(D)	(D)	(D)	(D)	10	(D)	(D)
Industries not classified	42	790	10	13	638	1	64	32	152	5
Newark, N.J., total	3,045	93,761	815	2,547	74,836	3	92	2,230	18,925	8
Contract construction	289	6,620	57	152	4,546	3	80	232	2 074	9
Manufactures	42	2,895	23	116	2,741	5	119	19	154	8
Transportation and other public utilities	445	6,929	70	300	3,050	4	44	375	3,879	10
Wholesale trade	31	5,741	15	44	5,286	3	352	16	155	28
Retail trade	775	50,335	372	1,169	45,256	3	122	403	5, 79	13
Finance, insurance, and real estate	190	3,140	32	98	2,530	3	79	158	110	4
Selected services	1,058	14,506	222	614	8,936	3	40	836	5, 70	7
Other industries	30	621	5	9	442	2	88	25	79	7
Industries not classified	185	2,974	19	45	2,049	2	108	166	25	6

See footnotes at end of table.

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TABLE 6. **Selected Statistics for Standard Metropolitan Statistical Areas With 500 or More Minority-Owned Firms: 1969**—Continued

PART A. All Minority-Owned Firms

SMSA and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
New Orleans, La., total	3,218	109,086	813	3,486	91,020	4	112	2,405	18,066	8
Contract construction	442	12,933	86	601	10,531	7	122	356	2,402	7
Manufactures	26	5,770	14	195	5,701	14	407	12	69	6
Transportation and other public utilities	381	3,839	27	131	1,998	5	74	354	1,841	5
Wholesale trade	50	18,376	34	299	18,002	9	529	16	374	23
Retail trade	1,010	40,880	445	1,258	33,128	3	74	565	7,752	14
Finance, insurance, and real estate	103	13,799	30	337	13,395	11	447	73	404	6
Selected services	896	9,274	113	509	5,238	5	46	783	4,036	5
Other industries	72	808	14	35	574	3	41	58	234	4
Industries not classified	238	3,407	50	121	2,453	2	49	188	954	5
New York, N.Y., total	15,598	453,457	3,868	13,355	359,715	3	93	11,730	93,742	8
Contract construction	847	22,349	155	622	17,131	4	111	692	5,218	8
Manufactures	393	43,963	212	2,186	42,854	10	202	181	1,109	6
Transportation and other public utilities	907	12,491	139	386	6,682	3	48	768	5,809	8
Wholesale trade	304	47,622	119	511	43,678	4	367	185	3,944	21
Retail trade	4,021	175,116	1,884	4,109	145,338	2	77	2,137	29,780	14
Finance, insurance, and real estate	1,009	41,489	182	862	37,860	5	208	827	3,629	4
Selected services	6,429	91,829	981	4,347	55,432	4	57	5,448	36,397	7
Other industries	148	2,340	28	72	1,387	3	50	120	953	8
Industries not classified	1,540	16,258	168	260	9,355	2	56	1,372	6,903	5
Norfolk-Portsmouth, Va., total	1,015	17,031	188	599	12,698	3	68	827	4,333	5
Contract construction	117	2,177	28	62	1,589	2	57	89	588	7
Manufactures	21	419	14	62	392	4	28	7	27	4
Transportation and other public utilities	63	628	9	16	309	2	34	54	319	6
Wholesale trade	8	468	4	(D)	(D)	(D)	(D)	4	(D)	(D)
Retail trade	300	7,488	85	213	5,938	3	70	215	1,550	7
Finance, insurance, and real estate	43	283	3	5	119	2	40	40	164	4
Selected services	374	3,886	34	182	2,548	5	75	340	1,338	4
Other industries	15	513	2	(D)	(D)	(D)	(D)	13	(D)	(D)
Industries not classified	74	1,169	9	24	978	3	109	65	191	3
Philadelphia, Pa.-N.J., total	7,062	174,773	1,601	5,557	132,928	3	83	5,461	41,845	8
Contract construction	654	11,444	108	377	7,294	3	68	546	4,150	8
Manufactures	116	17,604	60	746	17,222	12	287	56	382	7
Transportation and other public utilities	363	5,718	84	192	3,257	2	39	279	2,461	9
Wholesale trade	66	14,851	36	214	14,342	6	398	30	509	17
Retail trade	2,051	76,954	735	2,124	59,478	3	81	1,316	17,476	13
Finance, insurance, and real estate	265	9,821	62	201	8,817	3	142	203	1,004	5
Selected services	2,992	31,248	425	1,535	17,784	4	42	2,567	13,464	5
Other industries	75	1,185	13	29	701	2	54	62	484	8
Industries not classified	480	5,948	78	139	4,033	2	52	402	1,915	5
Phoenix, Ariz., total	1,666	68,952	554	2,210	60,024	4	108	1,112	8,928	8
Contract construction	121	5,033	39	144	4,456	4	114	82	577	7
Manufactures	30	1,252	16	60	1,171	4	73	14	81	6
Transportation and other public utilities	92	1,883	18	53	1,373	3	76	74	510	7
Wholesale trade	26	3,376	14	67	3,226	5	230	12	150	13
Retail trade	590	42,974	309	1,321	38,786	4	126	281	4,188	15
Finance, insurance, and real estate	159	3,321	23	70	1,850	3	80	136	471	3
Selected services	464	6,520	90	346	4,221	4	47	374	2,299	6
Other industries	48	2,858	17	97	2,643	6	155	31	215	7
Industries not classified	136	2,735	28	52	2,298	2	82	108	437	4
Pittsburgh, Pa., total	1,552	42,878	390	1,353	35,183	3	90	1,162	7,695	7
Contract construction	170	3,501	30	89	2,371	3	79	140	1,130	8
Manufactures	18	609	7	25	419	4	60	11	190	17
Transportation and other public utilities	174	3,521	37	146	2,412	4	65	137	1,109	8
Wholesale trade	14	2,231	8	31	2,125	4	266	6	106	18
Retail sales	382	21,552	191	627	19,506	3	102	191	2,046	11
Finance, insurance, and real estate	59	3,431	10	42	3,240	4	324	49	191	4
Selected services	619	6,159	84	339	3,682	4	44	535	2,477	5
Other industries	10	169	1	(D)	(D)	(D)	(D)	9	(D)	(D)
Industries not classified	106	1,705	22	(D)	(D)	(D)	(D)	84	(D)	(D)
Richmond, Va., total	874	22,312	182	738	17,935	4	99	692	4,377	6
Contract construction	101	2,830	33	155	2,442	5	74	68	388	6
Manufactures	14	424	5	56	372	11	74	9	52	6
Transportation and other public utilities	96	894	9	11	254	1	28	87	640	7

See footnotes at end of table.

TABLE 6. **Selected Statistics for Standard Metropolitan Statistical Areas With 500 or More Minority-Owned Firms: 1969**—Continued

PART A. All Minority-Owned Firms

SMSA and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
Richmond, Va.--Continued										
Wholesale trade	6	338	3	18	228	6	76	3	110	37
Retail trade	210	10,113	77	295	8,743	4	114	133	1,370	10
Finance, insurance, and real estate	42	4,356	11	94	4,217	9	383	31	139	4
Selected services	294	2,285	32	89	1,089	3	34	262	1,196	5
Other industries	25	423	3	11	268	4	89	22	155	7
Industries not classified	86	649	9	9	322	1	36	77	327	4
Sacramento, Calif., total	2,046	111,801	704	2,830	100,038	4	142	1,342	11,763	9
Contract construction	140	6,466	40	111	5,647	3	141	100	819	8
Manufactures	23	846	14	27	817	2	58	9	29	3
Transportation and other public utilities	92	2,911	28	68	2,235	2	80	64	676	11
Wholesale trade	23	6,622	9	36	6,563	4	729	14	59	4
Retail trade	669	75,801	388	1,830	71,183	5	183	281	4,618	16
Finance, insurance, and real estate	253	2,277	28	52	1,150	2	41	225	1,127	5
Selected services	570	10,837	145	561	7,674	4	53	425	3,163	7
Other industries	121	3,167	24	95	2,551	4	106	97	616	6
Industries not classified	155	2,874	28	50	2,218	2	79	127	656	5
St. Louis, Mo.-Ill., total	3,241	100,295	810	3,422	81,073	4	100	2,431	19,222	8
Contract construction	207	9,015	45	308	7,714	7	171	162	1,301	8
Manufactures	36	3,724	19	140	3,559	7	187	17	165	10
Transportation and other public utilities	357	5,593	31	167	3,389	5	109	326	2,204	7
Wholesale trade	35	9,952	17	139	9,544	8	561	18	408	23
Retail trade	1,097	52,096	469	1,548	43,708	3	93	628	8,388	13
Finance, insurance, and real estate	152	2,545	23	63	2,073	3	90	129	472	4
Selected services	1,110	14,005	174	968	8,953	6	51	936	5,052	5
Other industries	26	479	6	16	310	3	52	20	169	8
Industries not classified	221	2,886	26	73	1,823	3	70	195	1,063	5
San Antonio, Tex., total	5,030	160,504	1,548	6,539	131,699	4	85	3,482	28,805	8
Contract construction	664	17,410	194	1,251	14,171	6	73	470	3,239	7
Manufactures	103	5,535	45	335	5,164	7	115	58	371	6
Transportation and other public utilities	199	3,806	39	136	2,678	3	69	160	1,128	7
Wholesale trade	110	30,242	46	368	28,694	8	624	64	1,548	24
Retail trade	2,094	82,572	838	3,104	67,058	4	80	1,256	15,514	12
Finance, insurance, and real estate	207	2,826	38	81	2,105	2	55	169	721	4
Selected services	1,363	14,492	296	1,127	9,323	4	31	1,067	5,169	5
Other industries	30	432	8	21	294	3	37	22	138	6
Industries not classified	260	3,189	44	116	2,212	3	50	216	977	5
San Bernardino-Riverside-Ontario, Calif., total	2,266	84,174	778	3,035	72,749	4	94	1,488	11,425	8
Contract construction	172	9,474	69	298	8,309	4	120	103	1,165	11
Manufactures	50	3,577	28	137	3,484	5	124	22	93	4
Transportation and other public utilities	145	3,910	33	120	2,842	4	86	112	1,068	10
Wholesale trade	36	4,077	14	62	3,822	4	273	22	255	12
Retail trade	749	42,964	391	1,437	39,157	4	100	358	3,807	11
Finance, insurance, and real estate	140	1,246	19	26	781	1	41	121	465	4
Selected services	671	11,592	160	773	8,247	5	52	511	3,345	7
Other industries	134	4,312	34	126	3,781	4	111	100	531	5
Industries not classified	169	3,022	30	56	2,326	2	78	139	696	5
San Diego, Calif., total	2,305	76,315	725	3,291	64,696	5	89	1,580	11,619	7
Contract construction	193	8,441	56	292	7,136	5	127	137	1,305	10
Manufactures	56	2,608	22	156	2,388	7	109	34	220	6
Transportation and other public utilities	48	1,033	16	30	787	2	49	32	246	8
Wholesale trade	36	1,809	10	33	1,337	3	134	26	472	18
Retail trade	678	39,818	355	1,588	36,225	4	102	323	3,593	11
Finance, insurance, and real estate	208	3,953	30	62	3,228	2	108	178	725	4
Selected services	755	12,357	167	925	8,590	6	51	588	3,767	6
Other industries	140	2,554	27	84	1,945	3	72	113	609	5
Industries not classified	191	3,742	42	121	3,060	3	73	149	682	5
San Francisco-Oakland, Calif., total	12,722	506,252	4,126	16,886	430,600	4	104	8,596	75,652	9
Contract construction	597	29,389	186	846	25,710	5	138	411	3,679	9
Manufactures	346	26,921	216	2,450	26,259	11	122	130	662	5
Transportation and other public utilities	315	13,963	104	417	11,948	4	115	211	2,015	10
Wholesale trade	309	50,546	136	632	47,599	5	350	173	2,947	17
Retail trade	3,959	269,898	2,142	7,677	240,577	4	112	1,817	29,321	16
Finance, insurance, and real estate	1,496	16,720	169	328	10,743	2	64	1,327	5,977	5
Selected services	4,366	77,994	941	4,096	53,229	4	57	3,425	24,765	7
Other industries	413	5,836	67	154	3,482	2	52	346	2,354	7
Industries not classified	921	14,985	165	286	11,053	2	67	756	3,932	5

See footnotes at end of table.

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TABLE 6. **Selected Statistics for Standard Metropolitan Statistical Areas With 500 or More Minority-Owned Firms: 1969**—Continued

PART A. All Minority-Owned Firms

SMSA and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
San Jose, Calif., total	3,108	117,392	1,007	3,933	101,488	4	101	2,101	15,904	8
Contract construction	212	11,257	76	317	9,490	4	125	136	1,767	13
Manufactures	75	6,702	42	241	6,545	6	156	33	157	5
Transportation and other public utilities	96	2,626	39	92	1,971	2	51	57	655	11
Wholesale trade	53	3,471	15	67	2,816	4	188	38	655	17
Retail trade	806	62,189	444	1,804	58,654	4	132	362	3,535	10
Finance, insurance, and real estate	361	5,640	43	135	4,347	3	101	318	1,293	4
Selected services	1,013	17,970	276	1,124	12,730	4	46	737	5,240	7
Other industries	246	3,294	29	78	1,760	3	61	217	1,534	7
Industries not classified	246	4,243	43	75	3,175	2	74	203	1,068	5
Tucson, Ariz., total	876	34,234	314	1,224	28,660	4	91	562	5,574	10
Contract construction	73	2,962	34	164	2,729	5	80	39	233	6
Manufactures	23	584	9	31	547	3	61	14	37	3
Transportation and other public utilities	20	557	5	16	443	3	89	15	114	8
Wholesale trade	18	1,178	7	16	759	2	108	11	419	38
Retail trade	324	23,250	172	757	20,387	4	119	152	2,863	19
Finance, insurance, and real estate	57	715	8	12	451	2	56	49	264	5
Selected services	278	3,927	60	201	2,643	3	44	218	1,284	6
Other industries	16	300	8	15	247	2	31	8	53	7
Industries not classified	67	761	11	12	454	1	41	56	307	5
Washington, D.C.-Md.-Va., total	8,690	146,332	1,253	5,011	112,202	4	90	7,437	34,130	5
Contract construction	508	14,751	96	457	11,600	5	121	412	3,151	8
Manufactures	59	1,732	24	77	1,538	3	64	35	194	6
Transportation and other public utilities	3,396	14,856	98	267	4,078	3	42	3,298	10,778	3
Wholesale trade	32	8,265	7	96	7,827	14	1,118	25	438	18
Retail trade	1,020	57,183	492	1,896	52,463	4	107	528	4,720	9
Finance, insurance, and real estate	428	11,192	62	480	9,953	8	161	366	1,239	3
Selected services	2,496	29,836	411	1,571	18,940	4	46	2,085	10,896	5
Other industries	68	2,919	13	71	2,568	5	198	55	351	6
Industries not classified	683	5,598	50	96	3,235	2	65	633	2,363	4

- Represents zero. (D) Withheld to avoid disclosing figures for individual companies.

TABLE 6. **Selected Statistics for Standard Metropolitan Statistical Areas With 500 or More Minority-Owned Firms: 1969**—Continued

PART B. Black-Owned Firms

SMSA and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
Atlanta, Ga., total	2,137	74,591	514	2,473	63,626	5	124	1,623	10,965	7
Contract construction	288	8,328	77	481	6,484	6	84	211	1,844	9
Manufactures	15	(D)	11	(D)	(D)	(D)	(D)	4	(D)	(D)
Transportation and other public utilities	324	(D)	15	(D)	(D)	(D)	(D)	309	1,561	5
Wholesale trade	29	2,412	10	(D)	(D)	(D)	(D)	19	(D)	(D)
Retail trade	487	25,987	224	826	23,184	4	104	263	2,803	11
Finance, insurance, and real estate	89	19,288	22	394	18,791	18	854	67	497	7
Selected services	737	13,401	127	634	10,307	5	81	610	3,094	5
Other industries	24	525	10	(D)	(D)	(D)	(D)	14	(D)	(D)
Industries not classified	144	1,718	18	27	1,069	2	59	126	649	5
Baltimore, Md., total	3,522	72,643	692	2,428	55,317	4	80	2,830	17,326	6
Contract construction	256	4,541	53	147	3,206	3	60	203	1,335	7
Manufactures	27	1,714	11	(D)	(D)	(D)	(D)	16	(D)	(D)
Transportation and other public utilities	857	6,111	61	(D)	(D)	(D)	(D)	796	(D)	(D)
Wholesale trade	22	(D)	10	36	1,774	4	177	12	(D)	(D)
Retail trade	808	40,016	369	1,296	34,934	4	95	439	5,082	12
Finance, insurance, and real estate	115	4,385	31	(D)	(D)	(D)	(D)	84	(D)	(D)
Selected services	1,138	10,172	124	531	5,239	4	42	1,014	4,933	5
Other industries	84	(D)	3	7	304	2	101	81	(D)	(D)
Industries not classified	215	2,929	30	61	2,020	2	67	185	909	5
Birmingham, Ala., total	988	31,770	265	1,638	27,146	6	102	723	4,624	6
Contract construction	88	(D)	19	136	1,293	7	68	69	(D)	(D)
Manufactures	13	(D)	10	(D)	(D)	(D)	(D)	3	27	9
Transportation and other public utilities	42	674	10	70	502	7	50	32	172	5
Wholesale trade	14	2,337	8	46	2,247	6	281	6	90	15
Retail trade	370	11,454	128	392	8,996	3	70	242	2,458	10
Finance, insurance, and real estate	25	(D)	14	424	6,125	30	438	11	(D)	(D)
Selected services	367	4,092	64	(D)	(D)	(D)	(D)	303	(D)	(D)
Other industries	8	(D)	3	3	85	1	28	5	(D)	(D)
Industries not classified	61	604	9	(D)	(D)	(D)	(D)	52	(D)	(D)
Boston, Mass., total	582	33,451	165	712	30,684	4	186	417	2,767	7
Contract construction	51	5,132	21	167	4,934	8	235	30	198	7
Manufactures	11	1,111	7	29	1,089	4	156	4	22	6
Transportation and other public utilities	33	690	10	25	492	3	49	23	198	9
Wholesale trade	6	1,439	1	(D)	(D)	(D)	(D)	5	(D)	(D)
Retail trade	118	11,169	66	204	10,553	3	160	52	616	12
Finance, insurance, and real estate	43	1,476	4	29	1,282	7	321	39	194	5
Selected services	275	11,891	52	175	10,635	3	205	223	1,256	6
Other industries	7	336	2	(D)	(D)	(D)	(D)	5	(D)	(D)
Industries not classified	38	207	2	(D)	(D)	(D)	(D)	36	(D)	(D)
Chicago, Ill., total	8,747	332,197	2,390	10,193	283,567	4	119	6,357	48,630	8
Contract construction	512	15,957	112	446	12,593	4	112	400	3,364	8
Manufactures	126	42,839	72	1,074	42,523	15	591	54	316	6
Transportation and other public utilities	514	7,294	91	341	3,828	4	42	423	3,466	8
Wholesale trade	133	20,731	51	263	18,707	5	367	82	2,024	25
Retail trade	2,879	156,682	1,255	4,524	138,792	4	111	1,624	17,890	11
Finance, insurance, and real estate	617	26,145	125	649	24,126	5	193	492	2,019	4
Selected services	3,276	51,594	572	2,693	35,090	5	61	2,704	16,504	6
Other industries	56	1,068	12	18	741	2	62	44	327	7
Industries not classified	634	9,887	100	185	7,167	2	72	534	2,720	5
Cincinnati Ohio-Ky.-Ind., total	1,360	28,019	296	1,105	21,982	4	74	1,064	6,037	6
Contract construction	157	2,735	33	119	1,844	4	56	124	891	7
Manufactures	7	172	2	(D)	(D)	(D)	(D)	5	(D)	(D)
Transportation and other public utilities	128	(D)	14	(D)	(D)	(D)	(D)	114	(D)	(D)
Wholesale trade	7	(D)	5	22	1,947	4	389	2	(D)	(D)
Retail trade	310	13,805	152	516	12,287	3	81	158	1,518	10
Finance, insurance, and real estate	89	1,214	13	30	893	2	69	76	321	4
Selected services	531	5,292	60	337	3,195	6	53	471	2,097	4
Other industries	13	(D)	4	6	214	2	54	9	(D)	(D)
Industries not classified	118	1,093	13	36	672	3	52	105	421	4
Cleveland, Ohio, total	3,208	90,410	851	2,737	74,352	3	87	2,357	16,058	7
Contract construction	284	8,883	55	261	7,140	5	130	229	1,743	8
Manufactures	35	5,245	22	(D)	(D)	(D)	(D)	13	(D)	(D)
Transportation and other public utilities	345	5,616	67	(D)	(D)	(D)	(D)	278	(D)	(D)

See footnotes at end of table.

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TABLE 6. **Selected Statistics for Standard Metropolitan Statistical Areas With 500 or More Minority-Owned Firms: 1969**—Continued

PART B. Black-Owned Firms

SMSA and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
Cleveland, Ohio--Continued										
Wholesale trade	19	2,742	10	44	2,659	4	266	9	83	9
Retail trade	900	50,431	466	1,391	45,431	3	97	434	5,000	12
Finance, insurance, and real estate	255	3,583	35	(D)	(D)	(D)	(D)	220	(D)	(D)
Selected services	1,161	11,127	161	559	6,392	3	40	1,000	4,735	5
Other industries	13	126	2	(D)	(D)	(D)	(D)	11	(D)	(D)
Industries not classified	196	2,655	33	49	1,737	1	53	163	918	6
Dallas, Tex., total	2,080	55,175	465	1,807	44,800	4	96	1,615	10,375	6
Contract construction	213	4,935	45	203	3,430	5	76	168	1,505	9
Manufactures	11	3,304	8	106	3,279	13	410	3	25	8
Transportation and other public utilities	227	3,870	29	77	2,490	3	86	198	1,380	7
Wholesale trade	21	6,499	15	70	6,438	5	429	6	61	10
Retail trade	536	25,241	221	740	22,166	3	100	315	3,075	10
Finance, insurance, and real estate	117	1,401	20	39	1,068	2	53	97	333	3
Selected services	748	7,832	107	500	4,641	5	43	639	3,191	5
Other industries	20	216	5	7	118	1	24	15	98	7
Industries not classified	189	1,877	15	65	1,170	4	78	174	707	4
Denver, Colo., total	648	17,690	102	831	14,614	8	143	546	3,076	6
Contract construction	50	2,203	12	77	1,891	6	158	38	312	8
Manufactures	9	608	2	(D)	(D)	(D)	(D)	7	(D)	(D)
Transportation and other public utilities	71	607	5	8	294	2	59	66	313	5
Wholesale trade	7	106	-	-	-	-	-	7	106	15
Retail trade	107	4,398	40	180	3,805	5	95	67	593	9
Finance, insurance, and real estate	64	5,964	8	427	5,779	53	722	56	185	3
Selected services	237	2,668	24	101	1,524	4	64	213	1,144	5
Other industries	13	332	3	6	257	2	86	10	75	8
Industries not classified	90	804	8	(D)	(D)	(D)	(D)	82	(D)	(D)
Detroit, Mich., total	5,442	227,494	1,708	7,240	199,436	4	117	3,734	28,058	8
Contract construction	453	15,524	133	509	12,560	4	94	320	2,964	9
Manufactures	69	10,166	39	245	9,916	6	254	30	250	8
Transportation and other public utilities	437	9,781	91	349	6,458	4	71	346	3,323	10
Wholesale trade	41	41,212	22	408	40,588	19	1,844	19	644	34
Retail trade	1,621	106,532	887	3,220	98,189	4	111	734	8,343	11
Finance, insurance, and real estate	396	6,771	82	448	5,213	5	64	314	1,558	5
Selected services	2,009	29,437	370	1,863	20,295	5	55	1,639	9,142	6
Other industries	69	1,310	14	35	943	3	67	55	367	7
Industries not classified	347	6,761	70	163	5,294	2	76	277	1,467	5
Houston, Tex., total	4,326	83,330	890	3,219	61,193	4	69	3,436	22,337	7
Contract construction	443	7,940	76	357	5,159	5	68	367	2,781	8
Manufactures	29	2,323	12	91	2,207	8	184	17	116	7
Transportation and other public utilities	485	5,738	71	241	2,712	3	38	414	3,026	7
Wholesale trade	37	4,854	18	152	4,596	8	255	19	258	14
Retail trade	1,371	44,127	485	1,418	35,729	3	74	886	8,398	9
Finance, insurance, and real estate	198	3,284	38	125	2,581	3	68	160	703	4
Selected services	1,375	11,903	149	763	6,619	5	44	1,226	5,284	4
Other industries	56	951	18	37	759	2	42	38	192	5
Industries not classified	332	2,410	23	35	831	2	36	309	1,579	5
Jacksonville, Fla., total	984	26,408	218	1,111	22,069	5	101	766	4,339	6
Contract construction	94	2,052	27	182	1,705	7	63	67	347	5
Manufactures	16	5,795	6	214	5,764	36	961	10	31	3
Transportation and other public utilities	84	2,693	14	158	2,107	11	151	70	496	7
Wholesale trade	6	540	5	(D)	(D)	(D)	(D)	1	(D)	(D)
Retail trade	337	8,012	106	298	6,024	3	57	231	1,988	9
Finance, insurance, and real estate	23	3,584	2	(D)	(D)	(D)	(D)	21	(D)	(D)
Selected services	333	3,228	50	162	2,215	3	44	283	1,013	4
Other industries	19	165	4	4	72	1	18	15	93	6
Industries not classified	72	429	4	(D)	(D)	(D)	(D)	68	(D)	(D)
Kansas City, Mo.-Kans., total	1,411	28,701	287	1,037	22,359	4	78	1,124	6,342	6
Contract construction	126	2,074	16	(D)	(D)	(D)	(D)	110	(D)	(D)
Manufactures	11	(D)	5	(D)	(D)	(D)	(D)	6	52	9
Transportation and other public utilities	175	2,828	21	82	1,718	3	82	154	1,110	7
Wholesale trade	10	1,557	3	22	1,525	4	305	5	32	6
Retail trade	324	12,286	140	432	10,965	3	78	184	1,321	7
Finance, insurance, and real estate	96	4,450	25	(D)	(D)	(D)	(D)	71	(D)	(D)
Selected services	530	4,069	57	257	1,866	5	33	473	2,203	5
Other industries	8	(D)	1	(D)	(D)	(D)	(D)	7	(D)	(D)
Industries not classified	131	1,162	17	31	789	2	46	114	373	3

See footnotes at end of table.

TABLE 6. **Selected Statistics for Standard Metropolitan Statistical Areas With 500 or More Minority-Owned Firms: 1969**—Continued

PART B. Black-Owned Firms

SMSA and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
Los Angeles-Long Beach, Calif., total	8,318	210,950	1,675	6,855	167,861	4	100	6,643	42,989	6
Contract construction	588	16,176	108	458	12,575	4	116	480	3,601	8
Manufactures	175	11,673	74	551	11,095	7	150	101	578	6
Transportation and other public utilities	419	7,951	80	195	4,511	2	56	339	3,440	10
Wholesale trade	101	15,393	24	149	14,095	6	587	77	1,298	17
Retail trade	2,033	81,355	684	2,305	70,676	3	103	1,349	10,689	8
Finance, insurance, and real estate	707	20,123	81	733	17,018	9	210	626	3,105	5
Selected services	3,398	44,951	507	2,135	28,407	4	55	2,891	16,544	6
Other industries	154	2,204	21	99	1,526	5	73	133	678	5
Industries not classified	743	11,114	96	231	8,058	2	84	647	3,036	5
Memphis, Tenn.-Ark., total	1,464	50,336	392	2,257	43,292	6	110	1,072	7,044	7
Contract construction	232	6,456	61	(D)	(D)	(D)	(D)	171	(D)	(D)
Manufactures	16	(D)	5	(D)	(D)	(D)	(D)	11	106	10
Transportation and other public utilities	81	1,413	11	88	851	8	77	70	562	8
Wholesale trade	16	(D)	7	24	1,168	3	167	9	(D)	(D)
Retail trade	500	18,414	202	593	15,425	3	76	298	2,989	10
Finance, insurance, and real estate	50	16,053	14	890	15,845	64	1,132	36	208	6
Selected services	449	3,904	67	224	2,459	3	37	382	1,445	4
Other industries	15	345	6	13	292	2	49	9	53	6
Industries not classified	105	1,693	19	(D)	(D)	(D)	(D)	86	(D)	(D)
Miami, Fla., total	1,166	28,696	310	1,129	22,338	4	72	856	6,358	7
Contract construction	62	2,931	18	(D)	(D)	(D)	(D)	44	(D)	(D)
Manufactures	17	911	7	(D)	(D)	(D)	(D)	10	(D)	(D)
Transportation and other public utilities	64	1,343	15	61	990	4	66	49	353	7
Wholesale trade	17	895	3	(D)	(D)	(D)	(D)	14	(D)	(D)
Retail trade	349	14,183	147	422	11,806	3	80	202	2,377	12
Finance, insurance, and real estate	45	482	10	37	353	4	35	35	129	4
Selected services	449	5,679	78	274	3,415	4	44	371	2,284	6
Other industries	67	783	17	(D)	(D)	(D)	(D)	50	(D)	(D)
Industries not classified	96	1,488	15	39	1,092	3	73	81	396	5
Mobile, Ala., total	588	17,409	163	780	14,629	5	90	425	2,780	7
Contract construction	61	1,697	18	120	1,395	7	78	43	302	7
Manufactures	7	(D)	4	(D)	(D)	(D)	(D)	3	12	4
Transportation and other public utilities	21	1,180	6	139	1,073	23	179	15	107	7
Wholesale trade	4	514	3	(D)	(D)	(D)	(D)	1	(D)	(D)
Retail trade	231	8,493	86	(D)	(D)	(D)	(D)	145	(D)	(D)
Finance, insurance, and real estate	13	(D)	7	(D)	(D)	(D)	(D)	6	(D)	(D)
Selected services	207	2,235	29	(D)	(D)	(D)	(D)	178	(D)	(D)
Other industries	9	76	1	(D)	(D)	(D)	(D)	8	(D)	(D)
Industries not classified	35	691	9	(D)	(D)	(D)	(D)	26	(D)	(D)
New Orleans, La., total	2,723	85,594	644	2,789	71,463	4	111	2,079	15,131	7
Contract construction	392	10,678	66	497	8,544	8	129	326	2,134	7
Manufactures	29	5,659	13	(D)	(D)	(D)	(D)	7	(D)	(D)
Transportation and other public utilities	351	3,256	24	116	1,585	5	66	327	1,670	5
Wholesale trade	29	12,805	19	235	12,629	12	665	10	176	18
Retail trade	859	30,169	358	914	23,417	3	65	501	6,752	13
Finance, insurance, and real estate	78	13,546	25	332	13,281	13	531	53	265	5
Selected services	749	7,245	85	372	4,052	4	48	664	3,193	5
Other industries	39	450	10	(D)	(D)	(D)	(D)	29	(D)	(D)
Industries not classified	206	2,786	44	100	1,995	2	45	162	791	5
New York, N.Y., total	7,753	200,153	1,592	5,978	159,988	4	100	6,161	40,165	7
Contract construction	499	14,421	77	396	11,285	5	147	422	3,136	7
Manufactures	138	19,766	80	824	19,464	10	243	58	302	5
Transportation and other public utilities	652	7,421	101	253	3,279	3	32	551	4,142	8
Wholesale trade	95	17,357	34	189	16,165	6	475	61	1,192	20
Retail trade	1,427	71,293	612	1,650	62,011	3	101	815	9,282	11
Finance, insurance, and real estate	524	18,435	75	434	16,443	6	219	449	1,992	4
Selected services	3,541	43,780	531	2,091	27,422	4	52	3,010	16,358	5
Other industries	87	1,368	15	55	802	4	53	72	566	8
Industries not classified	790	6,312	67	86	3,117	1	47	723	3,195	4

See footnotes at end of table.

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TABLE 6. **Selected Statistics for Standard Metropolitan Statistical Areas With 500 or More Minority-Owned Firms: 1969**—Continued

PART B. Black-Owned Firms

SMSA and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
Newark, N.J., total	2,432	76,962	614	2,091	62,358	3	102	1,818	14,604	8
Contract construction	246	5,204	44	124	3,429	3	78	202	1,775	9
Manufactures	26	2,520	16	100	2,462	6	154	10	58	6
Transportation and other public utilities	410	6,309	65	249	2,683	4	41	345	3,626	11
Wholesale trade	26	5,374	13	(D)	(D)	(D)	(D)	13	(D)	(D)
Retail trade	539	39,724	251	916	36,580	4	146	288	3,144	11
Finance, insurance, and real estate	147	2,391	23	81	1,912	4	83	124	479	4
Selected services	861	12,205	182	531	7,857	3	43	679	4,348	6
Other industries	27	616	5	9	442	2	88	22	174	8
Industries not classified	150	2,619	15	(D)	(D)	(D)	(D)	135	(D)	(D)
Norfolk-portsmouth, Va., total	958	15,906	179	539	11,914	3	67	779	3,992	5
Contract construction	114	2,114	27	(D)	(D)	(D)	(D)	87	(D)	(D)
Manufactures	21	419	14	62	392	4	28	7	27	4
Transportation and other public utilities	62	(D)	9	16	309	2	34	53	(D)	(D)
Wholesale trade	7	(D)	3	(D)	(D)	(D)	(D)	4	87	22
Retail trade	282	7,000	79	182	5,614	2	71	203	1,386	7
Finance, insurance, and real estate	35	269	3	5	119	2	40	32	150	5
Selected services	354	3,771	34	182	2,548	5	75	320	1,223	4
Other industries	14	(D)	1	(D)	(D)	(D)	(D)	13	(D)	(D)
Industries not classified	69	1,162	9	24	978	3	109	60	184	3
Philadelphia, Pa.-N.J., total	6,246	151,866	1,342	4,683	115,524	3	86	4,904	36,342	7
Contract construction	614	10,453	99	364	6,802	4	69	515	3,651	7
Manufactures	94	16,558	48	676	16,247	14	338	46	311	7
Transportation and other public utilities	344	5,311	78	179	2,981	2	38	266	2,330	9
Wholesale trade	57	13,297	30	185	12,859	6	429	27	438	16
Retail trade	1,751	63,865	603	1,596	49,000	3	81	1,148	14,865	13
Finance, insurance, and real estate	219	9,164	59	193	8,397	3	142	160	767	5
Selected services	2,675	27,020	343	1,325	15,124	4	44	2,332	11,896	5
Other industries	69	890	12	(D)	(D)	(D)	(D)	57	(D)	(D)
Industries not classified	423	5,308	70	(D)	(D)	(D)	(D)	353	(D)	(D)
Pittsburgh, Pa., total	1,368	37,327	336	1,163	30,576	3	91	1,032	6,751	7
Contract construction	159	3,305	29	84	2,285	3	79	130	1,020	8
Manufactures	16	(D)	6	(D)	(D)	(D)	(D)	10	(D)	(D)
Transportation and other public utilities	168	3,483	37	146	2,412	4	65	131	1,071	8
Wholesale trade	7	676	3	(D)	(D)	(D)	(D)	4	(D)	(D)
Retail trade	331	19,205	163	517	17,433	3	107	168	1,772	11
Finance, insurance, and real estate	48	3,114	7	30	2,953	4	422	41	161	4
Selected services	535	5,499	71	318	3,460	4	49	464	2,039	4
Other industries	10	169	1	(D)	(D)	(D)	(D)	9	(D)	(D)
Industries not classified	94	(D)	19	40	1,195	2	63	75	(D)	(D)
Richmond, Va., total	840	21,298	171	680	17,161	4	100	669	4,137	6
Contract construction	97	(D)	32	(D)	(D)	(D)	(D)	65	(D)	(D)
Manufactures	14	424	5	56	372	11	74	9	52	6
Transportation and other public utilities	94	(D)	8	(D)	(D)	(D)	(D)	86	(D)	(D)
Wholesale trade	6	338	3	18	228	6	76	3	110	37
Retail trade	194	9,384	68	248	8,073	4	119	126	1,311	10
Finance, insurance, and real estate	39	4,344	11	94	4,217	9	383	28	127	5
Selected services	288	2,205	32	89	1,089	3	34	256	1,116	4
Other industries	25	423	3	11	268	4	89	22	155	7
Industries not classified	83	606	9	9	322	1	36	74	286	4
St. Louis, Mo.-Ill., total	2,986	87,815	724	3,085	70,267	4	97	2,262	17,548	8
Contract construction	194	7,660	40	275	6,403	7	160	154	1,257	8
Manufactures	29	3,537	15	124	3,383	8	226	14	154	11
Transportation and other public utilities	353	5,566	31	167	3,389	5	109	322	2,177	7
Wholesale trade	24	5,185	12	87	4,887	7	407	12	298	25
Retail trade	1,008	48,743	424	1,406	41,248	3	97	584	7,497	13
Finance, insurance, and real estate	125	1,285	21	(D)	(D)	(D)	(D)	104	(D)	(D)
Selected services	1,029	12,676	150	900	7,980	6	53	879	4,696	5
Other industries	21	412	6	16	310	3	52	15	102	7
Industries not classified	203	2,771	25	(D)	(D)	(D)	(D)	178	(D)	(D)

See footnotes at end of table.

TABLE 6. **Selected Statistics for Standard Metropolitan Statistical Areas With 500 or More Minority-Owned Firms: 1969**—Continued

PART B. Black-Owned Firms

SMSA and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
San Antonio, Tex., total	584	14,643	147	636	12,142	4	83	437	2,501	6
Contract construction	55	1,399	16	51	1,015	3	63	39	384	10
Manufactures	5	(D)	2	(D)	(D)	(D)	(D)	3	(D)	(D)
Transportation and other public utilities	26	387	8	30	243	4	30	18	144	8
Wholesale trade	7	286	4	(D)	(D)	(D)	(D)	3	(D)	(D)
Retail trade	206	9,912	78	383	8,815	5	113	128	1,097	9
Finance, insurance, and real estate	26	632	8	(D)	(D)	(D)	(D)	18	(D)	(D)
Selected services	209	1,287	25	112	768	4	31	184	519	3
Other industries	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
Industries not classified	48	481	5	8	292	2	58	43	189	4
San Diego, Calif., total	504	13,229	129	578	11,029	4	85	375	2,200	6
Contract construction	42	1,632	12	61	1,285	5	107	30	347	12
Manufactures	11	1,007	4	34	962	9	241	7	45	6
Transportation and other public utilities	12	207	4	4	157	1	39	8	50	6
Wholesale trade	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
Retail trade	131	6,110	52	217	5,598	4	108	79	512	6
Finance, insurance, and real estate	43	412	8	9	234	1	29	35	178	5
Selected services	210	2,946	39	223	2,094	6	54	171	852	5
Other industries	11	(D)	2	(D)	(D)	(D)	33	9	(D)	(D)
Industries not classified	43	681	7	(D)	(D)	(D)	(D)	36	(D)	(D)
San Francisco-Oakland, Calif., total	3,358	90,791	770	3,033	73,079	4	95	2,588	17,712	7
Contract construction	198	6,281	43	145	4,833	3	112	155	1,448	9
Manufactures	48	5,292	18	231	5,184	13	288	30	108	4
Transportation	152	3,015	43	98	2,029	2	47	109	986	9
Wholesale trade	41	5,160	19	92	4,897	5	258	22	263	12
Retail trade	834	45,512	350	1,379	40,528	4	116	484	4,984	10
Finance, insurance, and real estate	263	2,558	34	63	1,438	2	42	229	1,120	5
Selected services	1,536	19,612	226	955	11,929	4	53	1,310	7,683	6
Other industries	23	314	1	(D)	(D)	(D)	(D)	22	(D)	(D)
Industries not classified	263	3,047	36	(D)	(D)	(D)	(D)	227	(D)	(D)
Washington, D.C.-Md.-Va., total	7,768	123,184	1,039	4,048	93,276	4	90	6,729	29,908	4
Contract construction	462	12,883	89	387	10,019	4	113	373	2,864	8
Manufactures	49	1,564	23	(D)	(D)	(D)	(D)	26	(D)	(D)
Transportation and other public utilities	3,275	14,265	95	263	3,920	3	41	3,180	10,345	3
Wholesale trade	26	8,121	7	96	7,827	14	1,118	19	294	15
Retail trade	843	47,347	389	1,479	43,576	4	112	454	3,771	8
Finance, insurance, and real estate	313	6,914	44	263	5,948	6	135	269	966	4
Selected services	2,143	25,376	342	1,355	16,005	4	48	1,801	9,071	5
Other industries	59	1,791	11	(D)	(D)	(D)	(D)	48	(D)	(D)
Industries not classified	598	4,923	39	84	2,832	2	73	559	2,091	4

-Represents zero. (D) Withheld to avoid disclosing figures for individual companies.

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TABLE 6. **Selected Statistics for Standard Metropolitan Statistical Areas With 500 or More Minority-Owned Firms: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

SMSA and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
Albuquerque, N. Mex., total Spanish	1,108	37,047	375	1,634	31,999	4	85	733	5,048	7
Mexican	1,095	36,624	370	1,613	31,675	4	86	725	4,949	7
Other Spanish	13	423	5	21	324	4	65	8	99	12
Contract construction, total Spanish	151	7,604	62	405	6,998	7	113	89	606	7
Mexican	151	7,604	62	405	6,998	7	113	89	606	7
Manufactures, total Spanish	25	2,361	11	(D)	(D)	(D)	(D)	14	(D)	(D)
Mexican	25	2,361	11	(D)	(D)	(D)	(D)	14	(D)	(D)
Transportation and other public utilities, total Spanish	69	2,164	16	100	1,735	6	108	53	429	8
Mexican	69	2,164	16	100	1,735	6	108	53	429	8
Wholesale trade, total Spanish	24	(D)	8	(D)	(D)	(D)	(D)	16	336	21
Mexican	24	(D)	8	(D)	(D)	(D)	(D)	16	336	21
Retail trade, total Spanish	322	13,894	141	498	12,358	4	88	181	1,536	8
Mexican	314	13,508	136	477	12,034	4	88	178	1,474	8
Other Spanish	8	386	5	21	324	4	65	3	62	21
Finance, insurance, and real estate, total Spanish	87	907	10	14	532	1	53	77	375	5
Mexican	87	907	10	14	532	1	53	77	375	5
Selected services, total Spanish	354	4,983	112	346	3,543	3	32	242	1,440	6
Mexican	351	(D)	112	346	3,543	3	32	239	(D)	(D)
Other Spanish	3	(D)	-	-	-	-	-	3	(D)	(D)
Other industries, total Spanish	17	(D)	3	10	175	3	58	14	(D)	(D)
Mexican	16	250	3	10	175	3	58	13	75	6
Other Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)
Industries not classified, total Spanish	59	1,164	12	24	1,032	2	86	47	132	3
Mexican	58	(D)	12	24	1,032	2	86	46	(D)	(D)
Other Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)
Bakersfield, California, total Spanish	461	16,183	166	436	13,707	3	83	295	2,476	8
Mexican	448	15,501	160	422	13,204	3	83	288	2,297	8
Other Spanish	13	682	6	14	503	2	84	7	179	26
Contract construction, total Spanish	58	3,703	30	99	3,443	3	115	28	260	9
Mexican	57	(D)	30	99	3,443	3	115	27	(D)	(D)
Other Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)
Manufactures, total Spanish	5	195	3	(D)	(D)	(D)	(D)	2	(D)	(D)
Mexican	5	195	3	(D)	(D)	(D)	(D)	2	(D)	(D)
Transportation and other public utilities, total Spanish	61	1,479	15	21	1,108	1	74	46	371	8
Mexican	60	(D)	14	(D)	(D)	(D)	(D)	46	371	8
Other Spanish	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
Wholesale trade, total Spanish	4	273	3	(D)	(D)	(D)	(D)	1	(D)	(D)
Mexican	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	(D)
Other Spanish	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
Retail trade, total Spanish	124	5,641	58	161	4,751	3	82	66	890	13
Mexican	120	5,215	56	(D)	(D)	(D)	(D)	64	(D)	(D)
Other Spanish	4	426	2	(D)	(D)	(D)	(D)	2	(D)	(D)
Finance, insurance, and real estate, total Spanish	48	545	5	9	342	2	68	43	203	5
Mexican	46	(D)	5	9	342	2	68	41	(D)	(D)
Other Spanish	2	(D)	-	-	-	-	-	2	(D)	(D)
Selected services, total Spanish	108	2,561	35	108	2,043	3	58	73	518	7
Mexican	107	(D)	35	108	2,043	3	58	72	(D)	(D)
Other Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)
Other industries, total Spanish	20	939	10	13	879	1	88	10	60	6
Mexican	18	(D)	8	(D)	(D)	(D)	(D)	10	60	6
Other Spanish	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
Industries not classified, total Spanish	33	847	7	13	676	2	97	26	171	7
Mexican	32	(D)	7	13	676	2	97	25	(D)	(D)
Other Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)

See footnotes at end of table.

TABLE 6. **Selected Statistics for Standard Metropolitan Statistical Areas With 500 or More Minority-Owned Firms: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

SMSA and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
Brownsville-Harlingen-San Benito, Texas, total Spanish	1,063	34,503	400	1,534	29,366	4	73	663	5,137	8
Mexican	1,041	33,174	388	1,467	28,129	4	72	653	5,045	8
Other Spanish	22	1,329	12	67	1,237	6	95	10	92	9
Contract construction, total Spanish	116	1,874	47	(D)	(D)	(D)	(D)	69	(D)	(D)
Mexican	115	(D)	46	122	1,459	3	32	69	(D)	(D)
Other Spanish	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
Manufactures, total Spanish	13	(D)	4	(D)	(D)	(D)	(D)	9	(D)	(D)
Mexican	13	(D)	4	(D)	(D)	(D)	(D)	9	(D)	(D)
Transportation and other public utilities, total Spanish	64	1,181	14	(D)	(D)	(D)	(D)	50	(D)	(D)
Mexican	64	1,181	14	(D)	(D)	(D)	(D)	50	(D)	(D)
Wholesale trade, total Spanish	29	(D)	16	(D)	(D)	(D)	(D)	13	427	33
Mexican	29	(D)	16	(D)	(D)	(D)	(D)	13	427	33
Retail trade, total Spanish	480	18,821	217	685	16,072	3	74	263	2,749	10
Mexican	465	17,611	209	634	14,927	3	71	256	2,684	10
Other Spanish	15	1,210	8	51	1,145	6	143	7	65	9
Finance, insurance, and real estate, total Spanish	51	946	22	(D)	(D)	(D)	(D)	29	(D)	(D)
Mexican	51	946	22	(D)	(D)	(D)	(D)	29	(D)	(D)
Selected services, total Spanish	183	1,779	41	117	1,079	3	26	142	700	5
Mexican	180	1,752	41	117	1,079	3	26	139	673	5
Other Spanish	3	27	-	-	-	-	-	3	27	9
Other industries, total Spanish	74	1,348	28	85	1,162	3	42	46	186	4
Mexican	71	(D)	25	(D)	(D)	(D)	(D)	46	186	4
Other Spanish	3	(D)	3	(D)	(D)	(D)	(D)	-	-	-
Industries not classified, total Spanish	53	671	11	26	493	2	45	42	178	4
Mexican	53	671	11	26	493	2	45	42	178	4
Chicago, Illinois, total Spanish	1,560	46,238	424	1,489	36,577	4	86	1,136	9,661	9
Mexican	434	13,213	131	385	10,136	3	77	303	3,077	10
Puerto Rican	195	5,902	56	157	4,721	3	84	139	1,181	8
Cuban	103	3,799	31	81	3,232	3	104	72	567	8
Other Central or South American	38	1,130	11	29	803	3	73	27	327	12
Spanish not specified	790	22,194	195	837	17,685	4	91	595	4,509	8
Contract construction, total Spanish	67	2,445	15	56	1,969	4	131	52	476	9
Mexican	19	419	8	10	331	1	41	11	88	8
Puerto Rican	6	43	-	-	-	-	-	6	43	7
Cuban	4	51	-	-	-	-	-	4	51	13
Other Central or South American	5	99	-	-	-	-	-	5	99	20
Spanish not specified	33	1,833	7	46	1,638	7	234	26	195	8
Manufactures, total Spanish	44	5,227	20	278	5,078	14	254	24	149	6
Mexican	19	905	9	56	863	6	96	10	42	4
Puerto Rican	9	364	3	14	313	5	104	6	51	9
Cuban	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
Other Central or South American	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
Spanish not specified	13	3,509	5	189	3,453	38	691	8	56	7
Transportation and other public utilities, total Spanish	40	1,267	12	27	1,025	2	85	28	242	9
Mexican	8	(D)	1	(D)	(D)	(D)	(D)	7	64	9
Puerto Rican	6	(D)	3	(D)	(D)	(D)	(D)	3	30	10
Cuban	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
Spanish not specified	25	388	7	9	240	1	34	18	148	8
Wholesale trade, total Spanish	35	2,141	10	21	1,610	2	161	25	531	21
Mexican	15	848	4	7	482	2	121	11	366	33
Puerto Rican	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
Cuban	3	31	-	-	-	-	-	3	31	10
Other Central or South American	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
Spanish not specified	14	412	4	(D)	(D)	(D)	(D)	10	(D)	(D)
Retail trade, total Spanish	659	22,036	234	505	17,119	2	73	425	4,937	12
Mexican	176	6,659	69	149	5,090	2	74	107	1,569	15
Puerto Rican	106	3,935	36	101	3,173	3	88	70	762	11
Cuban	49	2,971	21	63	2,727	3	130	28	244	9
Other Central or South American	13	475	6	8	347	1	58	7	128	18
Spanish not specified	315	8,016	102	184	5,782	2	57	213	2,234	10

See footnotes at end of table.

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TABLE 6. **Selected Statistics for Standard Metropolitan Statistical Areas With 500 or More Minority-Owned Firms: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

SMSA and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
Chicago, Ill.--Continued										
Finance, insurance, and real estate, total Spanish	141	2,624	28	58	2,270	2	81	113	354	3
Mexican	23	158	2	(D)	(D)	(D)	(D)	21	(D)	(D)
Puerto Rican	11	(D)	2	(D)	(D)	(D)	(D)	9	10	1
Cuban	7	49	3	3	37	1	12	4	12	3
Other Central or South American	1	(D)	-	-	-	-	-	1	(D)	(D)
Spanish not specified	99	2,326	21	50	2,080	2	99	78	246	3
Selected services, total Spanish	466	8,374	86	490	5,890	6	68	380	2,484	7
Mexican	148	2,341	31	114	1,574	4	51	117	767	7
Puerto Rican	44	457	9	25	204	3	23	35	253	7
Cuban	30	336	3	(D)	(D)	(D)	(D)	27	(D)	(D)
Other Central or South American	14	206	3	(D)	(D)	(D)	(D)	11	(D)	(D)
Spanish not specified	230	5,034	40	338	3,840	8	96	190	1,194	6
Other industries, total Spanish	15	258	4	11	188	3	47	11	70	6
Mexican	4	(D)	2	(D)	(D)	(D)	(D)	2	(D)	(D)
Puerto Rican	2	(D)	-	-	-	-	-	2	(D)	(D)
Spanish not specified	9	121	2	(D)	(D)	(D)	(D)	7	(D)	(D)
Industries not classified, total Spanish	93	1,846	15	43	1,428	3	95	78	418	5
Mexican	22	1,083	5	33	989	7	198	17	94	6
Puerto Rican	9	110	2	(D)	(D)	(D)	(D)	7	(D)	(D)
Cuban	7	85	1	(D)	(D)	(D)	(D)	6	(D)	(D)
Other Central or South American	3	13	-	-	-	-	-	3	13	4
Spanish not specified	52	555	7	7	301	1	43	45	254	6
Corpus Christi, Tex., total Spanish	1,294	28,842	352	1,202	21,409	3	61	942	7,433	8
Mexican	1,276	25,402	345	1,155	18,077	3	52	931	7,325	8
Other Spanish	18	3,440	7	47	3,332	7	476	11	108	10
Contract construction, total Spanish	206	4,161	58	278	3,016	5	52	148	1,145	8
Mexican	204	(D)	58	278	3,016	5	52	146	(D)	(D)
Other Spanish	2	(D)	-	-	-	-	-	2	(D)	(D)
Manufactures, total Spanish	17	(D)	5	(D)	(D)	(D)	(D)	12	238	20
Mexican	17	(D)	5	(D)	(D)	(D)	(D)	12	238	20
Transportation and other public utilities, total Spanish	109	1,342	14	68	711	5	51	95	631	7
Mexican	107	(D)	13	(D)	(D)	(D)	(D)	94	(D)	(D)
Other Spanish	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
Wholesale trade, total Spanish	13	3,741	5	38	3,454	8	691	8	287	36
Mexican	12	(D)	4	(D)	(D)	(D)	(D)	8	287	36
Other Spanish	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
Retail trade, total Spanish	508	14,757	183	589	11,247	3	61	325	3,510	11
Mexican	496	13,971	178	(D)	(D)	(D)	(D)	318	(D)	(D)
Other Spanish	12	786	5	(D)	(D)	(D)	(D)	7	(D)	(D)
Finance, insurance, and real estate, total Spanish	34	298	6	9	191	2	32	28	107	4
Mexican	34	298	6	9	191	2	32	28	107	4
Selected services, total Spanish	313	3,041	70	171	1,888	2	27	243	1,153	5
Mexican	312	(D)	70	171	1,888	2	27	242	(D)	(D)
Other Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)
Other industries, total Spanish	31	327	2	(D)	(D)	(D)	(D)	29	(D)	(D)
Mexican	31	327	2	(D)	(D)	(D)	(D)	29	(D)	(D)
Industries not classified, total Spanish	63	(D)	9	(D)	(D)	(D)	(D)	54	(D)	(D)
Mexican	63	(D)	9	(D)	(D)	(D)	(D)	54	(D)	(D)
Dallas, Tex., total Spanish	983	29,476	242	1,121	24,496	5	101	741	4,980	7
Mexican	930	28,374	228	1,087	23,833	5	105	702	4,541	6
Other Spanish	53	1,102	14	34	663	2	47	39	439	11
Contract construction, total Spanish	174	4,417	49	210	3,385	4	69	125	1,032	8
Mexican	165	4,205	47	(D)	(D)	(D)	(D)	118	(D)	8
Other Spanish	9	212	2	(D)	(D)	(D)	(D)	7	(D)	12

See footnotes at end of table.

TABLE 6. **Selected Statistics for Standard Metropolitan Statistical Areas With 500 or More Minority-Owned Firms: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

SMSA and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
Dallas, Tex.--Continued										
Manufactures, total Spanish	26	1,419	11	59	1,316	5	120	15	103	7
Mexican	24	(D)	11	59	1,316	5	120	13	(D)	(D)
Other Spanish	2	(D)	-	-	-	-	-	2	(D)	(D)
Transportation and other public utilities, total Spanish	52	776	7	(D)	(D)	(D)	(D)	45	(D)	(D)
Mexican	46	703	6	17	428	3	71	40	275	7
Other Spanish	6	73	1	(D)	(D)	(D)	(D)	5	(D)	(D)
Wholesale trade, total Spanish	17	894	6	(D)	(D)	(D)	(D)	11	(D)	(D)
Mexican	17	894	6	(D)	(D)	(D)	(D)	11	(D)	(D)
Retail trade, total Spanish	236	13,555	79	481	12,229	6	155	157	1,326	8
Mexican	229	13,142	75	471	11,922	6	159	154	1,220	8
Other Spanish	7	413	4	10	307	3	77	3	106	35
Finance, insurance and real estate, total Spanish	79	824	11	15	613	1	56	68	211	3
Mexican	73	785	10	(D)	(D)	(D)	(D)	63	(D)	(D)
Other Spanish	6	39	1	(D)	(D)	(D)	(D)	5	(D)	(D)
Selected services, total Spanish	287	6,144	69	277	4,762	4	69	218	1,382	6
Mexican	267	5,912	65	260	4,661	4	72	202	1,251	6
Other Spanish	20	232	4	17	101	4	25	16	131	8
Other industries, total Spanish	25	472	6	24	398	4	66	19	74	4
Mexican	23	(D)	5	(D)	(D)	(D)	(D)	18	(D)	(D)
Other Spanish	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
Industries not classified, total Spanish	87	975	4	13	608	3	152	83	367	4
Mexican	86	(D)	3	(D)	(D)	(D)	(D)	83	367	4
Other Spanish	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
Denver, Colo., total Spanish	1,044	19,870	240	812	14,274	3	59	804	5,596	7
Mexican	1,019	19,139	235	799	13,668	3	58	784	5,471	7
Other Spanish	25	731	5	13	606	3	121	20	125	6
Contract construction, total Spanish	97	1,795	21	71	1,082	3	52	76	713	9
Mexican	96	(D)	21	71	1,082	3	52	75	(D)	(D)
Other Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)
Manufactures, total Spanish	28	702	9	51	582	6	65	19	120	6
Mexican	26	(D)	9	51	582	6	65	17	(D)	(D)
Other Spanish	2	(D)	-	-	-	-	-	2	(D)	(D)
Transportation and other public utilities, total Spanish	77	1,030	10	44	614	4	61	67	416	6
Mexican	76	(D)	10	44	614	4	61	66	(D)	(D)
Other Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)
Wholesale trade, total Spanish	11	335	4	12	283	3	71	7	52	7
Mexican	11	335	4	12	283	3	71	7	52	7
Retail trade, total Spanish	294	9,626	97	377	7,716	4	80	197	1,910	10
Mexican	286	9,024	94	367	7,146	4	76	192	1,878	10
Other Spanish	8	602	3	10	570	3	190	5	32	6
Finance, insurance and real estate, total Spanish	57	542	9	14	358	2	40	48	184	4
Mexican	56	(D)	9	14	358	2	40	47	(D)	(D)
Other Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)
Selected services, total Spanish	368	4,186	67	195	2,408	3	36	301	1,778	6
Mexican	356	4,086	65	(D)	(D)	(D)	(D)	291	(D)	(D)
Other Spanish	12	100	2	(D)	(D)	(D)	(D)	10	(D)	(D)
Other industries, total Spanish	29	737	11	28	658	3	60	18	79	4
Mexican	29	737	11	28	658	3	60	18	79	4
Industries not classified, total Spanish	83	917	12	20	573	2	48	71	344	5
Mexican	83	917	12	20	573	2	48	71	344	5

See footnotes at end of table.

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TABLE 6. **Selected Statistics for Standard Metropolitan Statistical Areas With 500 or More Minority-Owned Firms: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

SMSA and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
El Paso, Tex., total Spanish	2,153	81,200	773	3,837	69,702	5	90	1,380	11,498	8
Mexican	2,133	80,859	769	3,830	69,486	5	90	1,364	11,373	8
Other Spanish	20	341	4	7	216	2	54	16	125	8
Contract construction, total Spanish	392	13,600	165	904	11,550	5	70	227	2,050	9
Mexican	391	(D)	165	904	11,550	5	70	226	(D)	(D)
Other Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)
Manufactures, total Spanish	58	9,963	38	(D)	(D)	(D)	(D)	20	(D)	(D)
Mexican	57	(D)	37	743	9,737	20	263	20	(D)	(D)
Other Spanish	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
Transportation and other public utilities, total Spanish	131	2,061	24	(D)	(D)	(D)	(D)	107	(D)	(D)
Mexican	131	2,061	24	(D)	(D)	(D)	(D)	107	(D)	(D)
Wholesale trade, total Spanish	40	6,377	17	85	5,601	5	329	23	776	34
Mexican	39	(D)	17	85	5,601	5	329	22	(D)	(D)
Other Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)
Retail trade, total Spanish	750	37,873	336	1,323	33,190	4	99	414	4,683	11
Mexican	746	37,745	334	(D)	(D)	(D)	(D)	412	(D)	(D)
Other Spanish	4	128	2	(D)	(D)	(D)	(D)	2	(D)	(D)
Finance, insurance, and real estate, total Spanish	142	1,595	25	38	1,006	2	40	117	589	5
Mexican	138	1,572	25	38	1,006	2	40	113	566	5
Other Spanish	4	23	-	-	-	-	-	4	23	6
Selected services, total Spanish	509	7,155	138	483	5,027	4	36	371	2,128	6
Mexican	504	7,050	137	(D)	(D)	(D)	(D)	367	(D)	(D)
Other Spanish	5	105	1	(D)	(D)	(D)	(D)	4	(D)	(D)
Other industries, total Spanish	17	973	8	(D)	(D)	(D)	(D)	9	(D)	(D)
Mexican	17	973	8	(D)	(D)	(D)	(D)	9	(D)	(D)
Industries not classified, total Spanish	114	1,603	22	51	1,249	2	57	92	354	4
Mexican	110	1,598	22	51	1,249	2	57	88	349	4
Other Spanish	4	5	-	-	-	-	-	4	5	1
Fresno, Calif., total Spanish	802	28,522	304	858	23,830	3	78	498	4,692	9
Mexican	788	27,888	296	834	23,244	3	79	492	4,644	9
Other Spanish	14	634	8	24	586	3	73	6	48	8
Contract construction, total Spanish	74	4,038	28	85	3,496	3	125	46	542	12
Mexican	74	4,038	28	85	3,496	3	125	46	542	12
Manufactures, total Spanish	13	1,139	11	(D)	(D)	(D)	(D)	2	(D)	(D)
Mexican	12	(D)	10	43	1,089	4	109	2	(D)	(D)
Other Spanish	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
Transportation and other public utilities, total Spanish	114	1,506	16	37	809	2	51	98	697	7
Mexican	113	(D)	16	37	809	2	51	97	(D)	(D)
Other Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)
Wholesale trade, total Spanish	6	1,004	3	16	937	5	312	3	67	22
Mexican	6	1,004	3	16	937	5	312	3	67	22
Retail trade, total Spanish	261	12,981	140	404	11,072	3	79	121	1,909	16
Mexican	254	12,496	135	390	10,596	3	78	119	1,900	16
Other Spanish	7	485	5	14	476	3	95	2	9	5
Finance, insurance, and real estate, total Spanish	25	201	4	(D)	(D)	(D)	(D)	21	(D)	(D)
Mexican	25	201	4	(D)	(D)	(D)	(D)	21	(D)	(D)
Selected services, total Spanish	220	3,766	78	196	2,792	3	36	142	974	7
Mexican	215	3,684	76	(D)	(D)	(D)	(D)	139	(D)	(D)
Other Spanish	5	82	2	(D)	(D)	(D)	(D)	3	(D)	(D)
Other industries, total Spanish	35	2,645	14	50	2,495	4	178	21	150	7
Mexican	35	2,645	14	50	2,495	4	178	21	150	7
Industries not classified, total Spanish	54	1,242	10	22	958	2	96	44	284	6
Mexican	54	1,242	10	22	958	2	96	44	284	6

See footnotes at end of table.

TABLE 6. **Selected Statistics for Standard Metropolitan Statistical Areas With 500 or More Minority-Owned Firms: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

SMSA and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
Houston, Tex., total Spanish	2,469	67,857	648	2,555	53,135	4	82	1,821	14,722	8
Mexican	2,393	64,093	622	2,471	49,940	4	80	1,771	14,153	8
Other Spanish	76	3,764	26	84	3,195	3	123	50	569	11
Contract construction, total Spanish	549	11,714	149	540	8,253	4	55	400	3,461	9
Mexican	535	10,775	142	519	7,392	4	52	393	3,383	9
Other Spanish	14	939	7	21	861	3	123	7	78	11
Manufactures, total Spanish	37	2,163	18	148	1,990	8	111	19	173	9
Mexican	37	2,163	18	148	1,990	8	111	19	173	9
Transportation and other public utilities, total Spanish	117	4,452	11	(D)	(D)	(D)	(D)	106	(D)	(D)
Mexican	112	3,023	10	61	2,158	6	216	102	865	8
Other Spanish	5	1,429	1	(D)	(D)	(D)	(D)	4	(D)	(D)
Wholesale trade, total Spanish	39	6,683	17	(D)	(D)	(D)	(D)	22	(D)	(D)
Mexican	38	(D)	16	80	6,093	5	381	22	(D)	(D)
Other Spanish	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
Retail trade, total Spanish	717	30,613	273	1,128	25,538	4	94	444	5,075	11
Mexican	694	29,885	265	1,103	25,058	4	95	429	4,827	11
Other Spanish	23	728	8	25	480	3	60	15	248	17
Finance, insurance, and real estate, total Spanish	143	1,290	12	36	820	3	68	131	470	4
Mexican	139	1,261	12	36	820	3	68	127	441	3
Other Spanish	4	29	-	-	-	-	-	4	29	7
Selected services, total Spanish	690	9,207	143	493	5,787	3	40	547	3,420	6
Mexican	663	8,666	135	464	5,407	3	40	528	3,259	6
Other Spanish	27	541	8	29	380	4	48	19	161	8
Other industries, total Spanish	29	336	6	(D)	(D)	(D)	(D)	23	(D)	(D)
Mexican	29	336	6	(D)	(D)	(D)	(D)	23	(D)	(D)
Industries not classified, total Spanish	148	1,399	19	51	892	3	47	129	507	4
Mexican	146	(D)	18	(D)	(D)	(D)	(D)	128	(D)	(D)
Other Spanish	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
Laredo, Tex., total Spanish	950	53,043	340	1,619	48,145	5	142	610	4,898	8
Mexican	945	52,433	338	(D)	(D)	(D)	(D)	607	(D)	(D)
Other Spanish	5	610	2	(D)	(D)	(D)	(D)	3	(D)	(D)
Contract construction, total Spanish	116	1,857	28	100	1,237	4	44	88	620	7
Mexican	116	1,857	28	100	1,237	4	44	88	620	7
Manufactures, total Spanish	17	6,591	14	194	6,571	14	469	3	20	7
Mexican	17	6,591	14	194	6,571	14	469	3	20	7
Transportation and other public utilites, total Spanish	69	(D)	27	(D)	(D)	(D)	(D)	42	268	6
Mexican	69	(D)	27	(D)	(D)	(D)	(D)	42	268	6
Wholesale trade, total Spanish	36	(D)	19	(D)	(D)	(D)	(D)	17	(D)	(D)
Mexican	36	(D)	19	(D)	(D)	(D)	(D)	17	(D)	(D)
Retail trade, total Spanish	380	29,043	175	794	26,652	5	152	205	2,391	12
Mexican	377	28,435	173	(D)	(D)	(D)	(D)	204	(D)	(D)
Other Spanish	3	608	2	(D)	(D)	(D)	(D)	1	(D)	(D)
Finance, insurance, and real estate, total Spanish	56	1,292	22	42	1,054	2	48	34	238	7
Mexican	56	1,292	22	42	1,054	2	48	34	238	7
Selected services, total Spanish	212	2,860	46	183	2,074	4	45	166	786	5
Mexican	211	(D)	46	183	2,074	4	45	165	(D)	(D)
Other Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)
Other industries, total Spanish	10	50	-	-	-	-	-	10	50	5
Mexican	10	50	-	-	-	-	-	10	50	5
Industries not classified, total Spanish	54	(D)	9	(D)	(D)	(D)	(D)	45	(D)	(D)
Mexican	53	(D)	9	(D)	(D)	(D)	(D)	44	(D)	(D)
Other Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)

See footnotes at end of table.

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TABLE 6. **Selected Statistics for Standard Metropolitan Statistical Areas With 500 or More Minority-Owned Firms: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

SMSA and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
Los Angeles-Long Beach, Calif., total Spanish	11,218	358,835	3,627	13,708	294,975	4	81	7,591	63,860	8
Mexican	10,270	323,627	3,301	12,330	264,837	4	80	6,969	58,690	8
Puerto Rican	238	10,244	71	327	8,932	5	126	167	1,312	8
Cuban	303	13,469	122	538	11,762	4	96	181	1,707	9
Other Central or South American	407	11,495	133	513	9,344	4	70	274	2,151	8
Contract construction, total Spanish	845	26,863	256	791	21,761	3	85	589	5,102	9
Mexican	786	25,864	245	750	21,063	3	86	541	4,801	9
Puerto Rican	11	90	1	(D)	(D)	(D)	(D)	10	(D)	(D)
Cuban	29	646	7	36	513	5	73	22	133	6
Other Central or South American	19	263	3	(D)	(D)	(D)	(D)	16	(D)	(D)
Manufactures, total Spanish	613	38,327	331	2,844	35,675	9	108	282	2,652	9
Mexican	556	34,518	297	2,442	32,071	8	108	259	2,447	9
Puerto Rican	11	1,552	7	114	1,526	16	218	4	26	7
Cuban	13	941	9	102	902	11	100	4	39	10
Other Central or South American	33	1,316	18	186	1,176	10	65	15	140	9
Transportation and other public utilities, total Spanish	373	11,246	110	299	8,483	3	77	263	2,763	11
Mexican	365	10,724	107	292	8,040	3	75	258	2,684	10
Cuban	2	(D)	2	(D)	(D)	(D)	(D)	-	-	-
Other Central or South American	6	(D)	1	(D)	(D)	(D)	(D)	5	79	16
Wholesale trade, total Spanish	266	27,306	99	342	22,937	3	232	167	4,369	26
Mexican	235	23,855	86	289	20,014	3	233	149	3,841	26
Puerto Rican	3	566	1	(D)	(D)	(D)	(D)	2	(D)	(D)
Cuban	18	2,375	9	40	2,049	4	228	9	326	36
Other Central or South American	10	510	3	(D)	(D)	(D)	(D)	7	(D)	(D)
Retail trade, total Spanish	3,439	163,069	1,602	5,374	141,647	3	88	1,837	21,422	12
Mexican	3,105	144,394	1,436	4,842	124,882	3	87	1,669	19,512	12
Puerto Rican	89	5,340	41	118	4,761	3	116	48	579	12
Cuban	129	7,450	70	245	6,798	4	97	59	652	11
Other Central or South American	116	5,885	55	169	5,206	3	95	61	679	11
Finance, insurance, and real estate, total Spanish	1,111	12,172	140	275	8,351	2	60	971	3,821	4
Mexican	1,053	11,488	130	259	7,878	2	61	923	3,610	4
Puerto Rican	17	122	1	(D)	(D)	(D)	(D)	16	(D)	(D)
Cuban	13	170	2	(D)	(D)	(D)	(D)	11	(D)	(D)
Other Central or South American	28	392	7	9	303	1	43	21	89	4
Selected services, total Spanish	3,381	62,529	896	3,394	44,183	4	49	2,488	18,346	7
Mexican	3,064	56,675	822	3,093	39,919	4	49	2,242	16,756	7
Puerto Rican	88	2,341	18	74	1,926	4	107	70	415	6
Cuban	76	1,186	18	101	836	6	46	58	350	6
Other Central or South American	156	2,327	38	126	1,502	3	40	118	825	7
Other industries, total Spanish	406	3,800	40	76	1,875	2	47	366	1,925	5
Mexican	392	3,670	38	(D)	(D)	(D)	(D)	354	(D)	(D)
Puerto Rican	6	46	1	(D)	(D)	(D)	(D)	5	(D)	(D)
Cuban	3	12	-	-	-	-	-	3	12	4
Other Central or South American	5	72	1	(D)	(D)	(D)	(D)	4	(D)	(D)
Industries not classified, total Spanish	781	13,523	153	313	10,063	2	66	628	3,460	6
Mexican	714	12,439	140	295	9,284	2	66	574	3,155	5
Puerto Rican	13	187	1	(D)	(D)	(D)	(D)	12	(D)	(D)
Cuban	20	(D)	5	(D)	(D)	(D)	(D)	15	120	8
Other Central or South American	34	(D)	7	(D)	(D)	(D)	(D)	27	(D)	(D)
Miami, Fla., total Spanish	3,447	120,965	922	3,836	101,542	4	110	2,525	19,423	8
Mexican	49	2,327	15	82	2,046	5	136	34	281	8
Puerto Rican	477	17,312	118	595	14,354	5	122	359	2,958	8
Cuban	1,764	79,739	549	2,373	70,112	4	128	1,215	9,627	8
Other Central or South American	64	1,325	15	31	973	2	65	49	352	7
Spanish not specified	1,093	20,262	225	755	14,057	3	62	868	6,205	7
Contract construction, total Spanish	356	8,991	62	229	6,936	4	112	294	2,055	7
Mexican	4	52	1	(D)	(D)	(D)	(D)	3	(D)	(D)
Puerto Rican	44	559	7	12	279	2	40	37	280	8
Cuban	179	6,501	38	166	5,521	4	145	141	980	7
Other Central or South American	4	67	-	-	-	-	-	4	67	17
Spanish not specified	125	1,812	16	(D)	(D)	(D)	(D)	109	(D)	(D)

See footnotes at end of table.

TABLE 6. **Selected Statistics for Standard Metropolitan Statistical Areas With 500 or More Minority-Owned Firms: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

SMSA and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
Miami, Fla.--Continued										
Manufactures, total Spanish	166	9,899	84	842	9,199	10	110	82	700	9
Mexican	4	(D)	2	(D)	(D)	(D)	(D)	2	(D)	(D)
Puerto Rican	24	2,275	12	94	2,181	8	182	12	94	8
Cuban	87	5,745	50	517	5,416	10	108	37	329	9
Other Central or South American	2	(D)	-	-	-	-	-	2	(D)	(D)
Spanish not specified	49	1,704	20	(D)	(D)	(D)	(D)	29	(D)	(D)
Transportation and other public utilities, total Spanish	230	19,814	34	582	18,174	17	535	196	1,640	8
Mexican	3	20	-	-	-	-	-	3	20	7
Puerto Rican	35	2,629	7	252	2,389	36	341	28	240	9
Cuban	141	16,481	23	323	15,455	14	672	118	1,026	9
Other Central or South American	3	16	-	-	-	-	-	3	16	5
Spanish not specified	48	668	4	7	330	2	83	44	338	8
Wholesale trade, total Spanish	167	11,242	39	149	10,138	4	260	128	1,104	9
Mexican	5	(D)	3	11	718	4	239	2	(D)	(D)
Puerto Rican	23	693	4	6	483	2	121	19	210	11
Cuban	94	8,553	26	121	7,991	5	307	68	562	8
Other Central or South American	1	(D)	-	-	-	-	-	1	(D)	(D)
Spanish not specified	44	1,253	6	11	946	2	158	38	307	8
Retail trade, total Spanish	969	50,715	412	1,298	44,258	3	107	557	6,457	12
Mexican	16	1,189	5	39	1,015	8	203	11	174	16
Puerto Rican	139	8,807	52	157	7,787	3	150	87	1,020	12
Cuban	506	30,418	245	778	27,196	3	111	261	3,222	12
Other Central or South American	18	943	10	25	878	3	88	8	65	8
Spanish not specified	290	9,358	100	299	7,382	3	74	190	1,976	10
Finance, insurance, and real estate, total Spanish	210	5,483	50	150	4,604	3	92	160	879	5
Mexican	2	(D)	-	-	-	-	-	2	(D)	(D)
Puerto Rican	11	132	3	3	100	1	33	8	32	4
Cuban	123	4,212	39	122	3,719	3	95	84	493	6
Other Central or South American	3	(D)	-	-	-	-	-	3	(D)	(D)
Spanish not specified	71	1,116	8	25	785	3	98	63	331	5
Selected services, total Spanish	1,016	10,755	190	505	5,597	3	29	826	5,158	6
Mexican	12	48	2	(D)	(D)	(D)	(D)	10	(D)	(D)
Puerto Rican	150	1,409	21	52	575	2	27	129	834	6
Cuban	485	5,553	100	297	3,174	3	32	385	2,379	6
Other Central or South American	26	247	5	6	95	1	19	21	152	7
Spanish not specified	343	3,498	62	(D)	(D)	(D)	(D)	281	(D)	(D)
Other industries, total Spanish	59	818	14	24	536	2	38	45	282	6
Mexican	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
Puerto Rican	12	117	3	4	75	1	25	9	42	5
Cuban	23	372	7	14	267	2	38	16	105	7
Other Central or South American	1	(D)	-	-	-	-	-	1	(D)	(D)
Spanish not specified	21	244	3	(D)	(D)	(D)	(D)	18	(D)	(D)
Industries not classified, total Spanish	274	3,248	37	57	2,100	2	57	237	1,148	5
Mexican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
Puerto Rican	39	691	9	15	485	2	54	30	206	7
Cuban	126	1,904	21	35	1,373	2	65	105	531	5
Other Central or South American	6	(D)	-	-	-	-	-	6	(D)	(D)
Spanish not specified	102	609	6	(D)	(D)	(D)	(D)	96	(D)	(D)
New Orleans, La., total Spanish	416	17,702	133	491	15,139	4	114	283	2,563	9
Mexican	50	1,549	10	54	1,251	5	125	40	298	7
Puerto Rican	15	190	3	4	145	1	48	12	45	4
Cuban	30	611	10	54	445	5	45	20	166	8
Other Central or South American	43	3,369	17	61	3,165	4	186	26	204	8
Spanish not specified	278	11,983	93	318	10,133	3	109	185	1,850	10
Contract construction, total Spanish	43	1,676	16	76	1,425	5	89	27	251	9
Manufactures, total Spanish	3	90	1	(D)	(D)	(D)	(D)	2	(D)	(D)
Transportation and other public utilities, total Spanish	28	576	3	15	412	5	137	25	164	7
Wholesale trade, total Spanish	20	4,656	14	53	4,458	4	318	6	198	33
Retail trade, total Spanish	125	8,375	71	262	7,456	4	105	54	919	17
Finance, insurance, and real estate, total Spanish	24	248	5	5	114	1	23	19	134	7
Selected services, total Spanish	117	1,230	14	54	567	4	41	103	663	6
Other industries, total Spanish	27	254	3	(D)	(D)	(D)	(D)	24	(D)	(D)
Industries not classified, total Spanish	29	597	6	21	458	4	76	23	139	6

See footnotes at end of table.

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TABLE 6. **Selected Statistics for Standard Metropolitan Statistical Areas With 500 or More Minority-Owned Firms: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

Industry	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
New York, N.Y., total Spanish	5,468	181,766	1,814	5,574	146,663	3	81	3,654	35,103	10
Mexican	108	3,240	23	146	2,543	6	111	85	697	8
Puerto Rican	1,884	69,487	724	2,159	56,167	3	78	1,160	13,320	11
Cuban	539	20,206	155	663	16,940	4	109	384	3,266	9
Other Central or South American	269	6,321	68	156	4,658	2	69	201	1,663	8
Spanish not specified	2,668	82,512	844	2,450	66,355	3	79	1,824	16,157	9
Contract construction, total Spanish	303	6,261	71	194	4,496	3	63	232	1,765	8
Mexican	9	143	3	4	105	1	35	6	38	6
Puerto Rican	73	1,004	11	28	541	3	49	62	463	7
Cuban	35	960	7	32	777	5	111	28	183	7
Other Central or South American	19	324	5	15	213	3	43	14	111	8
Spanish not specified	167	3,830	45	115	2,860	3	64	122	970	8
Manufactures, total Spanish	202	10,750	108	894	10,079	8	93	94	671	7
Mexican	6	(D)	1	(D)	(D)	(D)	(D)	5	13	3
Puerto Rican	68	4,551	43	364	4,346	8	101	25	205	8
Cuban	17	1,932	10	213	1,888	21	189	7	44	6
Other Central or South American	11	(D)	2	(D)	(D)	(D)	(D)	9	69	8
Spanish not specified	100	3,865	52	295	3,525	6	68	48	340	7
Transportation and other public utilities, total Spanish	220	4,810	38	133	3,403	4	90	182	1,407	8
Mexican	7	73	-	-	-	-	-	7	73	10
Puerto Rican	83	2,794	18	79	2,281	4	127	65	513	8
Cuban	14	494	1	(D)	(D)	(D)	(D)	13	(D)	(D)
Other Central or South American	16	390	5	16	280	3	56	11	110	10
Spanish not specified	100	1,059	14	(D)	(D)	(D)	(D)	86	(D)	(D)
Wholesale trade, total Spanish	136	18,984	54	226	17,026	4	315	82	1,958	24
Mexican	3	39	1	(D)	(D)	(D)	(D)	2	(D)	(D)
Puerto Rican	47	5,095	17	80	4,288	5	252	30	807	27
Cuban	19	5,198	9	59	5,090	7	566	10	108	11
Other Central or South American	12	956	5	(D)	(D)	(D)	(D)	7	(D)	(D)
Spanish not specified	55	7,696	22	81	6,783	4	308	33	913	28
Retail trade, total Spanish	2,122	81,783	1,045	1,697	64,863	2	62	1,077	16,920	16
Mexican	31	1,177	10	19	894	2	89	21	283	13
Puerto Rican	899	38,190	487	761	30,430	2	62	412	7,760	19
Cuban	186	6,673	76	176	5,345	2	70	110	1,328	12
Other Central or South American	52	1,779	22	38	1,461	2	66	30	318	11
Spanish not specified	954	33,964	450	703	26,733	2	59	504	7,231	14
Finance, insurance, and real estate, total Spanish	393	20,720	87	378	19,381	4	223	306	1,339	4
Mexican	8	86	1	(D)	(D)	(D)	(D)	7	(D)	(D)
Puerto Rican	69	5,202	9	51	4,873	6	541	60	329	5
Cuban	28	1,966	2	(D)	(D)	(D)	(D)	26	(D)	(D)
Other Central or South American	13	194	2	(D)	(D)	(D)	(D)	11	(D)	(D)
Spanish not specified	275	13,272	73	288	12,425	4	170	202	847	4
Selected services, total Spanish	1,513	30,642	326	1,918	22,586	6	69	1,187	8,056	7
Mexican	30	1,377	6	103	1,191	17	199	24	186	8
Puerto Rican	493	10,491	112	758	8,063	7	72	381	2,428	6
Cuban	187	2,406	45	127	1,358	3	30	142	1,048	7
Other Central or South American	110	1,422	20	49	730	2	37	90	692	8
Spanish not specified	693	14,946	143	881	11,244	6	79	550	3,702	7
Other industries, total Spanish	51	652	9	11	309	1	34	42	343	8
Mexican	2	(D)	-	-	-	-	-	2	(D)	(D)
Puerto Rican	10	179	1	(D)	(D)	(D)	(D)	9	(D)	(D)
Cuban	4	46	-	-	-	-	-	4	46	12
Other Central or South American	1	(D)	-	-	-	-	-	1	(D)	(D)
Spanish not specified	34	403	8	(D)	(D)	(D)	(D)	26	(D)	(D)
Industries not classified, total Spanish	528	7,164	76	123	4,520	2	59	452	2,644	6
Mexican	12	95	1	(D)	(D)	(D)	(D)	11	(D)	(D)
Puerto Rican	142	1,981	26	(D)	(D)	(D)	(D)	116	(D)	(D)
Cuban	49	531	5	12	246	2	49	44	285	6
Other Central or South American	35	1,080	7	19	860	3	123	28	220	8
Spanish not specified	290	3,477	37	50	2,092	1	57	253	1,385	5
Phoenix, Ariz., total Spanish	970	27,555	282	1,013	22,676	4	80	688	4,879	7
Mexican	955	26,952	276	1,000	22,158	4	80	679	4,794	7
Other Spanish	15	603	6	13	518	2	86	9	85	9
Contract construction, total Spanish	77	3,568	25	102	3,166	4	127	52	402	8
Manufactures, total Spanish	23	768	13	46	714	4	55	10	54	5
Mexican	21	(D)	12	(D)	(D)	(D)	(D)	9	(D)	(D)
Other Spanish	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)

See footnotes at end of table.

TABLE 6. **Selected Statistics for Standard Metropolitan Statistical Areas With 500 or More Minority-Owned Firms: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

SMSA and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
Phoenix, Ariz.--Continued										
Transportation and other public utilities, total Spanish	69	1,580	14	48	1,197	3	86	55	383	7
Mexican	69	1,580	14	48	1,197	3	86	55	383	7
Wholesale trade, total Spanish	20	1,971	9	(D)	(D)	(D)	(D)	11	(D)	(D)
Mexican	20	1,971	9	(D)	(D)	(D)	(D)	11	(D)	(D)
Retail trade, total Spanish	292	11,462	129	476	9,746	4	76	163	1,716	11
Mexican	287	11,209	125	(D)	(D)	(D)	(D)	162	(D)	(D)
Other Spanish	5	253	4	(D)	(D)	(D)	(D)	1	(D)	(D)
Finance, insurance, and real estate, total Spanish	99	923	7	16	589	2	84	92	334	4
Mexican	97	(D)	7	16	589	2	84	90	(D)	(D)
Other Spanish	2	(D)	-	-	-	-	-	2	(D)	(D)
Selected services, total Spanish	274	3,553	59	202	2,167	3	37	215	1,386	6
Mexican	271	3,249	58	(D)	(D)	(D)	(D)	213	(D)	(D)
Other Spanish	3	304	1	(D)	(D)	(D)	(D)	2	(D)	(D)
Other industries, total Spanish	24	2,400	8	60	2,277	8	285	16	123	8
Mexican	24	2,400	8	60	2,277	8	285	16	123	8
Industries not classified, total Spanish	92	1,330	18	26	975	1	54	74	355	5
Sacramento, Calif., total Spanish	625	19,836	226	704	16,482	3	73	399	3,454	9
Mexican	608	19,323	219	681	15,924	3	73	389	3,399	9
Other Spanish	17	613	7	23	558	3	80	10	55	6
Contract construction, total Spanish	62	1,716	19	33	1,248	2	66	43	468	11
Mexican	62	1,716	19	33	1,248	2	66	43	468	11
Manufactures, total Spanish	5	170	3	(D)	(D)	(D)	(D)	2	(D)	(D)
Mexican	4	(D)	2	(D)	(D)	(D)	(D)	2	(D)	(D)
Other Spanish	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
Transportation and other public utilities, total Spanish	48	1,458	19	30	1,095	2	58	29	363	13
Mexican	47	(D)	19	30	1,095	2	58	28	(D)	(D)
Other Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)
Wholesale trade, total Spanish	8	180	3	(D)	(D)	(D)	(D)	5	(D)	(D)
Mexican	8	180	3	(D)	(D)	(D)	(D)	5	(D)	(D)
Retail trade, total Spanish	184	9,991	98	400	8,856	4	90	86	1,135	13
Mexican	176	8,635	94	390	8,526	4	91	82	1,109	14
Other Spanish	8	356	4	10	330	2	83	4	26	13
Finance, insurance, and real estate, total Spanish	73	504	7	7	221	1	32	66	283	4
Mexican	72	(D)	7	7	221	1	32	65	(D)	(D)
Other Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)
Selected services, total Spanish	177	4,298	64	194	3,485	3	54	113	813	7
Mexican	173	4,121	62	(D)	(D)	(D)	(D)	111	(D)	(D)
Other Spanish	4	177	2	(D)	(D)	(D)	(D)	2	(D)	(D)
Other industries, total Spanish	15	736	4	(D)	(D)	(D)	(D)	11	(D)	(D)
Mexican	15	736	4	(D)	(D)	(D)	(D)	11	(D)	(D)
Industries not classified, total Spanish	53	883	9	12	633	1	70	44	250	6
Mexican	51	(D)	9	12	633	1	70	42	(D)	(D)
Other Spanish	2	(D)	-	-	-	-	-	2	(D)	(D)
San Antonio, Tex., total Spanish	4,117	130,357	1,263	5,318	106,238	4	84	2,854	24,119	8
Mexican	4,047	129,661	1,247	5,243	104,964	4	84	2,800	23,697	8
Other Spanish	70	1,696	16	75	1,274	5	80	54	422	8
Contract construction, total Spanish	585	15,719	174	1,183	12,976	7	75	411	2,743	7
Mexican	579	15,617	172	(D)	(D)	(D)	(D)	407	(D)	(D)
Other Spanish	6	102	2	(D)	(D)	(D)	(D)	4	(D)	(D)

See footnotes at end of table.

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TABLE 6. **Selected Statistics for Standard Metropolitan Statistical Areas With 500 or More Minority-Owned Firms: 1969**—Continued

PART C. Spanish-Speaking Owned Firms

SMSA and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
San Antonio, Tex.--Continued										
Manufactures, total Spanish	93	5,203	41	309	4,857	8	118	52	346	7
Mexican	91	(D)	40	(D)	(D)	(D)	(D)	51	(D)	(D)
Other Spanish	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
Transportation and other public utilities, total Spanish	163	3,353	31	106	2,435	3	79	132	918	7
Mexican	161	(D)	30	(D)	(D)	(D)	(D)	131	(D)	(D)
Other Spanish	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
Wholesale trade, total Spanish	99	29,740	41	349	28,276	9	690	58	1,464	25
Mexican	95	29,499	40	(D)	(D)	(D)	(D)	55	(D)	(D)
Other Spanish	4	241	1	(D)	(D)	(D)	(D)	3	(D)	(D)
Retail trade, total Spanish	1,709	59,320	653	2,263	46,454	3	71	1,056	12,866	12
Mexican	1,680	58,711	648	2,234	46,099	3	71	1,032	12,612	12
Other Spanish	29	609	5	29	355	6	71	24	254	11
Finance, insurance, and real estate, total Spanish	172	2,123	28	64	1,518	2	54	144	605	4
Mexican	167	2,079	27	(D)	(D)	(D)	(D)	140	(D)	(D)
Other Spanish	5	44	1	(D)	(D)	(D)	(D)	4	(D)	(D)
Selected services, total Spanish	1,081	12,159	254	831	7,841	4	31	827	4,318	5
Mexican	1,064	11,830	250	909	7,556	4	30	814	4,274	5
Other Spanish	17	329	4	22	285	6	71	13	44	3
Other industries, total Spanish	25	407	7	19	277	3	40	18	130	7
Mexican	24	(D)	7	19	277	3	40	17	(D)	(D)
Other Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)
Industries not classified, total Spanish	190	2,333	34	94	1,604	3	47	156	729	5
Mexican	186	2,261	33	(D)	(D)	(D)	(D)	153	(D)	(D)
Other Spanish	4	72	1	(D)	(D)	(D)	(D)	3	(D)	(D)
San Bernardino-Ontario, Calif., total Spanish	1,300	46,890	468	1,667	40,115	4	86	832	6,775	8
Mexican	1,267	44,665	457	1,624	38,082	4	83	810	6,603	8
Other Spanish	33	2,225	11	43	2,053	4	171	22	172	8
Contract construction, total Spanish	111	6,573	45	215	5,742	5	128	66	831	13
Mexican	108	5,644	43	(D)	(D)	(D)	(D)	65	(D)	(D)
Other Spanish	3	929	2	(D)	(D)	(D)	(D)	1	(D)	(D)
Manufactures, total Spanish	30	1,617	17	60	1,558	4	92	13	59	5
Mexican	30	1,617	17	60	1,558	4	92	13	59	5
Transportation and other public utilities, total Spanish	90	2,337	20	67	1,703	3	85	70	634	9
Mexican	88	(D)	19	(D)	(D)	(D)	(D)	69	(D)	(D)
Other Spanish	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
Wholesale trade, total Spanish	25	2,547	11	44	2,360	4	215	14	187	13
Mexican	24	(D)	11	44	2,360	4	215	13	(D)	(D)
Other Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)
Retail trade, total Spanish	420	21,152	224	687	18,973	3	85	196	2,179	11
Mexican	408	20,048	218	670	17,923	3	82	190	2,125	11
Other Spanish	12	1,104	6	17	1,050	3	175	6	54	9
Finance, insurance, and real estate, total Spanish	77	835	10	14	570	1	57	67	265	4
Mexican	77	835	10	14	570	1	57	67	265	4
Selected services, total Spanish	387	7,542	103	472	5,601	5	54	284	1,941	7
Mexican	374	7,460	101	(D)	(D)	(D)	(D)	273	(D)	(D)
Other Spanish	13	82	2	(D)	(D)	(D)	(D)	11	(D)	(D)
Other industries, total Spanish	66	2,030	16	66	1,743	4	109	50	287	6
Mexican	65	(D)	16	66	1,743	4	109	49	(D)	(D)
Other Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)
Industries not classified, total Spanish	94	2,257	22	42	1,865	2	85	72	392	9
Mexican	93	(D)	22	42	1,865	2	85	71	(D)	(D)
Other Spanish	1	(D)	-	-	-	-	-	1	(D)	(D)

See footnotes at end of table.

TABLE 6. Selected Statistics for Standard Metropolitan Statistical Areas With 500 or More Minority-Owned Firms: 1969—Continued

PART C. Spanish-Speaking Owned Firms

SMSA and industry division	All firms		With paid employees					Without paid employees		
	Firms (number)	Gross receipts ($1,000)	Firms (number)	Employees (number)	Gross receipts ($1,000)	Average employees per firm (number)	Average receipts per firm ($1,000)	Firms (number)	Gross receipts ($1,000)	Average receipts per firm ($1,000)
San Diego, Calif., total Spanish	1,151	41,898	387	1,880	36,041	5	93	764	5,857	8
Mexican	1,099	40,667	374	1,840	35,040	5	94	725	5,627	8
Other Spanish	52	1,231	13	40	1,001	3	77	39	230	6
Contract construction, total Spanish	122	5,616	37	192	4,786	5	129	85	830	10
Mexican	114	5,481	36	(D)	(D)	(D)	(D)	78	(D)	(D)
Other Spanish	8	135	1	(D)	(D)	(D)	(D)	7	(D)	(D)
Manufactures, total Spanish	28	1,235	13	92	1,130	7	87	15	105	7
Mexican	26	(D)	12	(D)	(D)	(D)	(D)	14	(D)	(D)
Other Spanish	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
Transportation and other public utilities, total Spanish	27	551	8	20	407	3	51	19	144	8
Mexican	27	551	8	20	407	3	51	19	144	8
Wholesale trade, total Spanish	23	1,237	6	22	894	4	149	17	343	20
Mexican	22	(D)	5	(D)	(D)	(D)	(D)	17	343	20
Other Spanish	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
Retail trade, total Spanish	328	19,000	179	791	17,422	4	97	149	1,578	11
Mexican	316	18,631	174	779	17,112	4	98	142	1,519	11
Other Spanish	12	369	5	12	310	2	62	7	59	8
Finance, insurance, and real estate, total Spanish	117	3,298	18	49	2,913	3	162	99	385	4
Mexican	109	3,272	18	49	2,913	3	162	91	359	4
Other Spanish	8	26	-	-	-	-	-	8	26	3
Selected services, total Spanish	357	7,266	90	602	5,319	7	59	267	1,947	7
Mexican	341	6,767	86	584	4,873	7	57	255	1,894	7
Other Spanish	16	499	4	18	446	5	112	12	53	4
Other industries, total Spanish	55	1,432	12	52	1,232	4	103	43	200	5
Mexican	53	(D)	11	(D)	(D)	(D)	(D)	42	(D)	(D)
Other Spanish	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
Industries not classified, total Spanish	94	2,263	24	60	1,938	3	81	70	325	5
Mexican	91	2,259	24	60	1,938	3	81	67	321	5
Other Spanish	3	4	-	-	-	-	-	3	4	1
San Francisco-Oakland, Calif., total Spanish	3,158	107,256	989	3,634	91,080	4	92	2,169	16,196	7
Mexican	2,796	98,614	897	3,254	84,816	4	95	1,899	13,798	7
Puerto Rican	102	2,253	26	79	1,416	3	54	76	837	11
Cuban	42	1,141	11	54	921	5	84	31	220	7
Other Central or South American	218	5,248	55	247	3,907	4	71	163	1,341	8
Contract construction, total Spanish	229	16,390	86	494	15,157	6	176	143	1,233	9
Mexican	199	15,710	80	486	14,758	6	184	119	952	8
Puerto Rican	12	373	4	(D)	(D)	(D)	(D)	8	(D)	(D)
Cuban	4	34	-	-	-	-	-	4	34	9
Other Central or South American	14	273	2	(D)	(D)	(D)	(D)	12	(D)	(D)
Manufactures, total Spanish	87	4,126	43	147	3,877	3	90	44	249	6
Mexican	73	3,688	37	126	3,474	3	94	36	214	6
Puerto Rican	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	(D)
Cuban	1	(D)	-	-	-	-	-	1	(D)	(D)
Other Central or South American	11	391	5	(D)	(D)	(D)	(D)	6	(D)	(D)
Transportation and other public utilities, total Spanish	97	4,181	36	133	3,484	4	97	61	697	11
Mexican	82	3,947	31	109	3,355	4	108	51	592	12
Puerto Rican	1	(D)	1	(D)	(D)	(D)	(D)	-	-	-
Cuban	1	(D)	-	-	-	-	-	1	(D)	(D)
Other Central or South American	13	(D)	4	(D)	(D)	(D)	(D)	9	(D)	(D)
Wholesale trade, total Spanish	60	6,512	27	102	6,017	4	223	33	495	15
Mexican	55	6,465	27	102	6,017	4	223	28	448	16
Puerto Rican	3	(D)	-	-	-	-	-	3	(D)	(D)
Other Central or South American	2	(D)	-	-	-	-	-	2	(D)	(D)
Retail trade, total Spanish	856	46,649	425	1,505	41,867	4	99	431	4,782	11
Mexican	780	43,016	386	1,345	38,790	3	100	394	4,226	11
Puerto Rican	25	1,285	10	39	912	4	91	15	373	25
Cuban	11	484	5	23	431	5	86	6	53	9
Other Central or South American	40	1,864	24	98	1,744	4	73	16	120	8

See footnotes at end of table.