

Deposition of Alan Mallach, Cross-examination by Mr. Mills

5/18/79

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SUPERIOR COURT OF NEW JERSEY LAW DIVISION - MORRIS COUNTY DOCKET NO. L-6001-78 P.W.

MORRIS COUNTY FAIR HOUSING COUNCIL, MORRIS COUNTY BRANCH OF THE NATIONAL ASSOCIATION FOR THE ADVANCEMENT OF COLORED PEOPLE and STANLEY C. VAN NESS PUBLIC ADVOCATE OF THE STATE OF NEW JERSEY.

Plaintiffs,

vs.

BOONTON TOWNSHIP, CHATHAM TOWNSHIP, CHESTER TOWNSHIP, DENVILLE TOWNSHIP, EAST HANOVER TOWNSHIP, FLORHAM PARK : BOROUGH, HANOVER TOWNSHIP, HARDING TOWNSHIP, JEFFERSON TOWNSHIP, 2 KINNELON BOROUGH, LINCOLN PARK BOROUGH, MAD ISON BOROUGH, MENDHAM : BOROUGH, MENDHAM TOWNSHIP, MONTVILLE TOWNSHIP, MORRIS TOWNSHIP, MORRIS : PLAINS BOROUGH, MOUNTAIN LAKES BOROUGH, MOUNT OLIVE TOWNSHIP. PARSIPPANY-TROY HILLS TOWNSHIP. PASSAIC TOWNSHIP, PEQUANNOCK TOWNSHIP,: RANDOLPH TOWNSHIP, RIVERDALE BOROUGH, ROCKAWAY TOWNSHIP, ROXBURY TOWNSHIP and WASHINGTON TOWNSHIP.

> Defendants. Morris Township, New Jersey Wednesday, April 25, 1979

BEFORE:

MARK SCHAFFER, a Certified Shorthand

Reporter and Notary Public of the State of New Jersey, at the Morris Township Municipal

KNARR - RICHARDS, ASSOCIATES

CERTIFIED SHORTHAND REPORTERS OFFICES IN MORRISTOWN & NEWTON 10 PARK SQUARE Box 241, R.D. 5 MORRISTOWN, N.J. 07960 NEWTON, N.J. 07860 539-7150 983-2866 OF ALAN MALLACH

DEPOSITION



		¥
1	Building, Morris Township, New Jersey, on Wednes	3 -
2	day, April 25, 1979, commencing at 12:30 P.M.	
3	APPEARANCES:	
4	THE PUBLIC ADVOCATE	
5	BY: PETER A. BUCHSBAUM, ESQ. For the Plaintiffs.	
6	MESSRS. MILLS, HOCK, DANGLER & MILLS	
7	BY: JOHN M. MILLS, ESQ., For the Defendant Township of Morris.	
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9	MARK SCHAFFER, C.S.R.	
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i <u>index</u> WITNESSES <u>T</u> <u>O</u> WITNESS CROSS RECROSS ALAN MALLACH By Mr. Mills By Mr. Buchsbaum

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1	ALAN MALLACH, previously sworn.
2	CROSS-EXAMINATION BY MR. MILLS:
3	Q Okay. My questioning will primarily
4	center around the course of Morris Township whom
5	I represent. Before that, I would the to have
6	established your area of expertise because I am
7	confused as to what you are going to testify to.
8	MR. BUCHSBAUM: Mr. Mills, before
9	we go into questions, you were present when
10	I discussed the arrangements of paying Mr.
11	Mallach with Mr. Murphy on the record?
12	MR. MILLS: And what were they?
13	MR. BUCHSBAUM: That he would be
14	paid for his time here at \$40 an hour plus
15	proportionately for his travel time to and
16	from Morris Township.
17	MR. MILLS: And is that \$40 an hour
18 19	the same rate that is being charged to the
19 20	Public Advocate?
20	MR. BUCHSBAUM: That is our stipula-
21	tion.
22	MR. MILLS: Okay.
24	MR. BUCHSBAUM: And you agree to
24 25	that?
	MR. MILLS: I guess I have no choice

Mr. Mallach, from what I understand 1 Q from your first session in the maxi-case is that 2 you are not a planner? 3 I'm not a Licensed Professional Planner in A 4 5 the State of New Jersey. 6 I have your report dated March 12. Q 7 1979 in which you say it is least cost housing 8 and zoning ordinance provisions. 9 That's correct. A 10 And will that then be the limits of 0 11 your testimony? 12 With modest additions such as, for example, Α ូ13 the supplement dealing with site visits and the 14 like. But any additional work that may be done 15 will be clearly in the context of least cost 16 housing and zoning analysis. 17 We do not have to be concerned about Q 18 the C.D.A. report? Α That's correct. 19 0 Or fair share or any of the other 20 factors that are involved? 21 That's correct. Α 22 Okay. Very good. Well, now, how 0 23 familiar are you with Morris Township? 24 Α I would say moderately familiar. 25 Well, what do you mean by moderately Q

A. Mallach - cross 4 Well, aside from familiar? Α 1 having driven through parts of the township on 2 various occasions during the past couple of months 3 4 in preparation for the trial, I have paid two 5 separate visits to different parts of the township. 6 Could you give me the dates, please? 0 Well, the second date was April 4, 1979. 7 Α 8 I believe the first date was March 6, 1979. 9 Well, was it or wasn't it? Q. Not 10 whether you believe it was, but was it or wasn't it? 11 Α When I checked my record, my 12 calendar, working backwards, it was not 100 per-13 cent explicit on that point, but I'm reasonably 14 certain it was. 15 So you made two visits to Morris Q 16 Township? That's correct. A 17 And what was the duration of those Q 18 visits? Well, they were in Α 19 different pieces, but altogether I would say in 20 the two days, I may have spent perhaps three or 21 four hours -- No, I think that's excessive -- two to 22 three hours in Morris Township. 23 And how many hours did you spend on 0 24 April 4, '79? Α I guess about 25 an hour.

One hour. And how many other towns 1 0 2 did you visit on April 4th? Let's see. I believe six. 3 A All right. And how did you visit 4 0 5 the township? This is 6 specifically with regard to the April sit 7 or generally? 8 Q Yes. okay. 9 Α The purpose --10 No, I did not ask you the purpose. Q 11 I said how did you make the visit, by airplane, 12 by automobile? Α By automobile. 13 Q Your automobile, somebody else's ÷... 14 automobile? A This was Mr. Bisgaier's 15 automobile, to be specific. 16 Q Okay. 17 MR. BUCHSBAUM: Excuse me. When you 18 say a certain number of townships you 19 visited, you are referring to a number of 20 towns listed on the report? 21 THE WITNESS: That's correct. This 22 is the towns in--23 MR. MILLS: Yeah, I assume that that 24 is what we were talking about. 25 MR. BUCHSBAUM: Okay.

Q Now, explain how you did this by car. A On both occasions, which were both by car, we attempted to look at the different sites that appeared on the zoning map as having been zoned for one or another multi-family are and by so doing, this took us to a variety of different parts of the township.

Q And you are willing to say that in one hour you looked at all of those sites that are zoned in Morris Township?

A No, we spent--We looked at some of them on the first visit, some of them on the second visit. And I believe there may be one site--one or two sites that we still have not visited, but that I will.

Q Well, would you say that that one hour visit on April the 4th which then leaves us possibly two hours on March 6th, was enough to familiarize yourself with Morris Township's area and Morris Township's zoning?

A As I say, with the exception of one or two sites that we have yet to visit, I would say for the purposes of my work, yes.

Q Well now, you qualify it for the purposes of your work. What is the purposes of

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your work? A Well, to paraphrase what I said to Mr.--I forget his name.

> MR. BUCHSBAUM: Mr. Murphy? THE WITNESS: Mr. Murphy.

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Q Well, let us not go back on testimony to somebody else.

A Well, when it's a repetitive question--No, let me explain.

The purpose of my analysis of the zoning ordinance out at the sites was in the context of the provision of the municipality for least cost housing and so it's in that context that I believe that my survey was adequate, again with the exception previously noted.

Q And what are they?

A That there are either one or two sites remaining to be visited.

Q And did you look at all the zones did you say? A No.

Q Did you not look at all the zones? A I stated that I looked at those zones in which provision for multi-family housing is made in the language of the ordinance.

And could you tell me what zones

A. Mallach - cross 8 1 they are --A These include --2 --by reference to the zoning map of Q 3 the Township of Morris? 4 Α These include four zones: the GR-5 zone, 5 the SC zone, the TH-6 zone and the TH-3 zone. 6 So you say you visited All right. Q 7 Α Yes. the four zones? 8 The GR-5, the SC, the TH-6 and the Q 9 TH-8? Α Yes. 10 Q Why did you not look at the RA-7, 11 which is single-family detached residences and 12 the B-7, which is single-family detached residences? 13 Well, these are not multi-family zones, nor Α 14 are they least cost single-family zones. 15 Well, have you not said previously Q 16 in your report that 50-by-100 lots would be in 17 your opinion part of least cost housing? 18 That's correct. Α 19 And don't those two zones that I 0 20 just mentioned provide for that? 21 Α No. 22 And do any of those two zones I just Q 23 mentioned provide for two-family residential use? 24 Α Yes. 25 Which one? Q

	A. Mallach - cross 9
1	A The RB-7 zone.
2	Q But you still did not look at it?
3	A That's correct.
4	Q And for what reason?
5	A That it did not provide for these under
6	least cost standards.
7	Q Specifically in what respect?
8	A The lot size requirement.
9	Q Well, what lot size are you now
10	referring to? A I'm referring
11	to 10,000 square feet.
12	Q So that you are saying then that in
13	your opinion a two-family house zone of 10,000
14	square feet with 70-foot frontage is not least
15	cost housing? A That's correct.
16	Q Okay. Now, let's go specifically
17	then to Morris Township, now, as a whole in
18	relationship to its least cost housing. Are you
19	saying that Morris Township does not provide for
20	least cost housing?
21	A I am saying thatI believe that Morris
22	County provides for very little, if any, least
23	cost housing.
24	Q I think you mean Morris Township
25	when you said Morris County?

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Morris Township. The same is true of the Α 1 county, but that's beside the point. 2 You do not consider that the garden 3 Q apartments in the township and the townhouse zone 4 and the --5 A T have to 6 be treated separately. Excuse me. -- and the two-family 7 Q 8 house zone and the small single-family lot zones 9 do not provide any least cost housing? Well, I said very little, if any. 10 A Very little, if any? 11 Q 12 Yes, I did not say that none of them Α 13 provided any least cost housing. 14 Do you have any idea of how much Q 15 acreage is involved in those particular zones? 16 In some of them, yes. Α 17 All right. Recite which ones. Q 18 Okay. With regard to the senior citizens' Α 19 zone, the SC zone, there is one tract of land that 20 contains, and this is not based on a precise 21 measurement, but an approximate one, roughly six 22 There are three sites zoned for townhouses, acres. either TH-6 or TH-8, which total some 30 to 35 23 24 acres. Of these, I inspected two. There are to 25 the best of my knowledge no sites zoned and

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available for development in the garden apartment zone.

Q All right. Now, in your statement that Morris Township does not provide for least cost housing, then you are saying what is already built in Morris Township in a way that demid qualify for least cost housing does not count on Morris Township's quota for least cost housing? A The point of my answer when I said that Morris County--

Q Morris Township.

A --Morris Township, I'm sorry, at present does not provide is regarding what opportunity for present and future development exists under the zoning ordinance and the zoning map as they are presently constituted.

Q So that you give no credit whatsoever to what has already been supplied in the way of least cost housing in Morris Township?

A I am not familiar with whether any of the housing in Morris Township is least cost.

Q Well, if not, then in view of the fact that your one-hour visit on April 4th and apparently two hours on March the 6th, do you think that then that qualifies you to then make A. Mallach - cross any expert decision or opinion concerning Morris Township? Certainly. A

All right. Now, what do you think Q or what do you feel or what do you advocate is the amount of least cost housing the t thou L supplied by Morris Township? I have no idea. Α

Well, if you have no idea, then how 0 can you state that Morris Township does not supply its proportionate share of least cost housing? Well, when I say I have no idea, that has A to be in context. As a developing municipality. Morris Township is subject to the standard the established by the Mount Laurel and Madison decisions. Those standards do not specify, as I believe the Madison Court held, formulaic quotas for individual municipalities.

So that, in other words, one does not have to know a precise number of units that one wants to see built in order to be able to make a determination as to whether or not Morris Township's zoning provisions are consistent with the star standards set by Mount Laurel and Madison.

Well, then you are saying it makes Q no difference as to what exists? It is a question

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of whether the zoning provides for it?

MR. BUCHSBAUM: Before you answer, we are and have provided --

MR. MILLS: Wait. Hold it. You cannot testify.

MR. BUCHSBAUM: **I am not testifying** MR. MILLS: Are you objecting to the question?

MR. BUCHSBAUM: I am just trying to put the question in context, which is that we have provided data concerning each of the townships in Morris County which we will rely on at trial. And also in terms of the fair share issues which I think you are getting at, Miss Brooks will be the prime witness.

MR. MILLS: Oh, I understood that in the beginning, in my questions. I am just concerned now as to what Mr. Mallach's thought is as to how much should be supplied by Morris Township.

Q All right. But understanding that then at the moment, Mr. Mallach, do you have any idea how much vacant land is available in Morris Township? A I have relied on the

D.C.A. study for that purpose.

Q You did not make the D.C.A. study yourself? A That's correct.

Q You have no idea of the accuracy of the figures in the D.C.A. study?

A I believe generally specing the people involved in that study are competent professionals and that sort of thing and as professionals employed by a reputable State agency, I believe it's likely to be reasonably accurate.

Q But you have no idea at all as to its accuracy? A Not from personal knowledge.

Q Okay. Of the vacant land, do you know how much of that vacant land is available for development? A The study excluded--

Q No, forget about the study. I am asking you. Do youknow?

A Exactly what do you mean by available I guess is my question.

Q Well, I think you perfectly well understand that there can be vacant land in a municipality, but that some of the land may be taken up by other governmental uses. I probably

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shouldn't say other governmental uses, but other uses such as reservations and State institutions and park lands.

A All of that has been excluded from the figures.

Q You say from the **figures**. You mean the figure in the D.C.A. report? A That's correct.

Q Okay. But you have no idea yourself? A From personal investigation? Q Yes. A No.

Q All right. And then following that, if there is any vacant land available for development, you have no idea where it is either; do you? A That's correct.

Q And again assuming that there is vacant land available for development, you do not even then know whether or not the land would be buildable; do you?

A Well, again the two principal criteria dealing with that fact have already been taken into account and excluded from the total in the D.C.A. study.

Q Well, again you keep referring to the D.C.A. study. And I am asking you as a

A. Mallach - cross witness yourself. understanding--

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Q Now, I do not want your understanding. A Let me explain the point. You are asking a question. Let me the sive you a responsive answer.

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It has been my understabling throughout my professional career and with every other professional with which I dealt that standard references from established governmental sources, whether they be the United States Census or others, can be relied upon. If I want to know the population of Morris County or Morris Township or New York City, I refer to the U.S. Census. I do not go out and count heads. So that--This whole point has to be understood in that context.

Q So that you rely then completely upon the D.C.A. study?

For that specific item of information.

Q Well, I think we had several specific items; did we not?

A No, we did not.

Q The amount of vacant land, the amount of vacant land which is available and the amount of vacant land that is available if it is

As it's been my

A. Mallach - cross 17 buildable. A No, sir, I was referring and referred from the beginning very explicitly to one figure that referred to the amount of vacant land that remained after all public lands, all lands with steep slopes, all lands in farmland in floodplains and all lands in farmland ind beam excluded from the total.

Q All right. And you would then reach different conclusions if it subsequently were proved that the D.C.A. report was inaccurate or incorrect in those areas?

Different conclusions in what regard?

Q Well, in regard to what we were talking about as to how much vacant land is available, how much vacant land is buildable.

A Well, obviously those numbers change over time.

Q All right. Now, I am now referring to your report of March the 12th. Unfortunately, the pages were not numbered, so I numbered them myself. I did not number the title page, but then I started with the first page **so that we can** find ourselves quickly here. Okay?

So going to the first page in your report, okay, you state there that housing standards

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contain a strong cultural element. And you have attempted to frame, you know, your report here with at least some sensitivity to the suburban orientation of the communities to which it is addressed. What did you mean by these What I meant by that is that I focused my Α attention principally and almost exclusively on housing types of a sort that are characteristic of suburban areas, in other words, single-family, townhouses, garden apartments; secondly, that with regard to the standards for those, I made them as restrictive, in other words, the lowest densities, that I could justify within the least cost standard, recognizing that units could be built of considerably higher density, that multi-story units, three, four, five, ten-story unit developments could be built; that a variety of housing types could be built of higher density, of greater land coverage and so on that are not dealt with in this report.

> Q Well, isn't the sensitivity that you talked about, the community in which we are in, Morris Township, isn't that what you are talking about? A That would be one, yes. Q How did you modify for the

sensitivity of Morris Township?

A Well, for example, as the point is made in that paragraph regarding townhouses, that if I chose to be, say, absolute about least cost standards, I think it's easily shown that perfectly livable townhouses can be constructed at densities that are substantially higher than ten units to the acre and that certainly many of the kinds of land use provisions that would be possible at ten units to the acre are not perhaps strictly speaking required.

And, in fact, for example, if you talk about something like front yards on townhouses, now, clearly from a standpoint of health, safety, welfare and so on, there is no inherent need for a setback from, say, the sidewalk to the townhouse unit of more than three or four feet involved with a short flight of stairs or the like. On the other hand, in deference to what one might consider suburban character, the standards that I have provided here would make possible a setback of as much as 25 feet from the sidewak to the front door of a townhouse.

Q All right. Now, sticking then for the moment with townhouses, I think in your report,

	A. Mallach - cross 20
1	and correct me if I am wrong, you say that you do
2	recommend a standard of ten dwelling units per
3	acre for the townhouses?
4	A Not less than.
5	Q No less than. Dees that give room
6	for the 25-foot setback that you are talking about?
7	A Amply.
8	Q Where do you get that standard from?
9	A Which standard?
10	Q That we just talked about, the ten
11	dwelling units per acre.
12	A That standard was based on an analysis of
13	the functional requirements of a townhouse site.
14	In other words, if you are going to build town-
15	houses, you have to provide land for the townhouses
16	themselves, for the front yards or setbacks,
17	rather, for rear yards for the use of homeowners,
18	for adequate parking and for modest buffers and,
19	if possible, a small passive open area. The
20	Q What do you mean? Excuse me. I
21	thought you were finished.
22	A These uses can be easily accommodated in a
23	development that provides a density of ten units
24	to the acre.
25	Q But in your response, you just said

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small open spaces if possible. Doesn't that run contradictory to what you just said? First you say that you can do it and now in your answer you say if possible?

A Well, the point is open **epices is a town**house unit is not essential since each **idivid**ual townhouse is provided with a yard that provides open space for the individual family and since one assumes that an enlightened municipality will provide such park and recreational facilities as is generally considered the obligation of a municipality.

However, if the configuration of the land so permits and if it can be done economically, I believe it is a good feature of such development to provide a small open area which can be a sitting area where people in the development can gather, which can provide common space for infant play and things of that sort.

Q And this can all be done on the ten dwelling units per acre?

Yes.

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Q But then you said if not, then you think that the municipality should supply that recreational area and the sitting area you are

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speaking of? A I don't think that's a matter of "if not." I think whatever a developer may be doing on a site, a municipality I believe it is generally accepted should provide recreational facilities for the residents of the community.

Q You are a housing expect is we established in the beginning. Have you ever designed a townhouse development with ten dwelling units per acre? A I'm not an architect.

Q Okay. Have you ever laid one out, let's say, not as an architect, but--

I've laid one out for hypothetical purposes.

Q Only for hypothetical. Have you ever supervised the building of one?

I have not.

Q You have not. Okay. All right.

Okay. Mr. Mallach, at Page 4 of your report, I guess the only way I can reference it would be Paragraph A in brackets, (Subparagraph 2). In talking about cost-generating features, you say there that requirements designed to meet visual, aesthetic goals. These include such requirements as, and you have listed them there, work against least cost housing? A That's correct.

0 And how do they do that? 1 Α By increasing the cost of the units. 2 All right. But are you aware of the 3 Q fact that our State Planning and Zoning Act states 4 that one of the purposes of zoning in New Jersey 5 is, quote, "a view of conserving the value of the 6 7 property and to promote a desirable visual environ-8 ment"? Are you familiar with that? 9 A Yes. 10 Q And how do you relate those two 11 statements then? This is a sub-12 ject that was gone into at great length in the 13 Common Defense deposition, so I will try to re-14 state it in as succinct terms as I can. My point 15 there is that the general objective of visual 16 beauty is certainly something that nobody can 17 quarrel with. The point, however, of these 18 provisions is that they are, first, based on a 19 theory of aesthetics that in my judgment and that 20 of people who in my judgment are serious about 21 aesthetics is spurious, namely that the enforcing 22 of differences between units or between parts of 23 structures and so on is associated with beauty; 24 and, secondly, that whatever the merits of the 25 aesthetic theory underlying these standards, the

aesthetic results are clearly not of such order that one can claim that this is a necessary or even a logical reflection of any form of general consensus or generally accepted standard of beauty.

Q Well, are you not then suggesting that lower income or least cost housing need not be attractive or that aesthetics need not be considered -- A On the contrary.

Q Hold it--on the part of the overall housing of the municipality?

A On the contrary. What I'm saying is that these standards, these zig-zag and these no-look alike standards, have no meaningful relationship to aesthetics in any serious way. They are arbitrary.

They are based on a judgment as to--an aesthetic judgment that is certainly not any kind of informed consensus. And they do not in themselves provide beauty and their absence would not preclude beauty.

These are no more firmly grounded in any sound aesthetic standards than would be an ordinance provision that would require a ten-foot high Greek god marble statue to be located in the center of the front yard of every house in the

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Q What ordinance requires this Greek god that you are talking about?

No ordinance requires it.

Q Okay. A **Bar W an** ordinance did, it would be no more or less soundly grounded than these standards in aesthetic principles.

Q So that you feel then and this, of course, is your personal opinion, that aesthetic goals are not required at all then in low or least cost housing? A No.

> MR. BUCHSBAUM: He did not say that. I will let the witness answer. He remembers his testimony.

A I did not say that. I believe that aesthetic goals are as important in least cost housing as any other type of housing. I simply state for the third time I believe that these standards do not promote aesthetic goals in any meaningful sense.

Q Okay. What aesthetic standards then or goals do you recommend in least cost housing? A Unfortunately, no one has yet been able to come up with a meaningful aesthetic standard in a

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zoning ordinance. To the best of my knowledge, and this is based on extensive observation of any number of different housing developments over the last many years, the only factor that determines whether a development, particularly a multi-family development, is aesthetically good or better than others is the quality of the architect who designs it. And I know no way to impose that in the zoning ordinance.

Q Well, what does he design in it then to solve this question of aesthetics?

A He creates a beautiful design based on his training, talent, competence and experience and sensitivity.

Q Which according to you does not include any zig-zag standards or any setbacks or any look-alike standards or any requirements for open space? Is that so?

A No, again you are missing the point. The point is that if an architect, a talented architect, sits down and designs a building, depending on the site, depending on the nature of the use, depending on a whole variety of factors that may include a variation in the setbacks if it's such, then again it may not. In other words, this is a

specific aesthetic judgment that's based in the context of a specific design for a specific site requiring an architect or a builder or an engineer to have a certain variation in setback every number of. That does not in itself make the design better or worse.

The same is true in a subdivision or townhouse development where there are ordinance requirements that the unit shows significant variation from one another in doors, windows, facades, the like. A well-designed development may have such variations. Then again, it may not.

Some of the most awful developments that have come into being in my experience have been those where bad architecture combined with nolook-alike requirements has resulted in a development.

> MR. BUCHSBAUM: Before we go on anymore, Mr. Mills, it was my understanding that these subjects were covered in the Common Defense deposition.

> > MR. MILLS: I do not know. THE WITNESS: Extensively. MR. MILLS: I do not know. MR. BUCHSBAUM: And it is also my

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understanding that this deposition was for the purpose of the mini-trial and specific comments with respect to Morris Township. MR. MILLS: Well, I think these

things --

MR. BUCHSBAUM: I do not know that I would cut you off, but I would certainly appreciate it if you would direct the questions to--

MR. MILLS: I do not think you would cut me off unless you direct the witness to refuse to answer. But that is beside the point I think.

These questions that I am raising are going to be very specific as far as Morris Township is concerned when we get to that part of the mini-trial. Unless you have some different interpretation of how this case is going to proceed, let me know.

MR. BUCHSBAUM: Well, based on what I understand happened at depositions, it was my belief that these questions of general principles with respect to zoning had already been dealt with in the depositions and that these depositions

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were dealing with more specifics.

MR. MILLS: Well, I do not think so. And I do not think they have been perhaps as well as I would like them to be or as well as I want them to be as far as Morris Township is concerned. Ckay? All right. So let us proceed then.

Q On Page 5 of your report, again Paragraph 3, under these cost-generating features you say, "Requirements designed to displace cost onto developers and by extension residents of new housing are cost-generating factors." Is that right? A That's correct.

Q Okay. And just specifically what are they? I mean those things, the way you state it there is very general. What are you talking about? A Well, in the first case, this deals very specifically as noted in the report with the discussion in the <u>Madison</u> case about the site improvement costs and in that example, the observation of the <u>Madison</u> Court that the P.U.D. sites in Madison Township appeared to have been selected with an eye towards forcing the developers to bear the burden of expanding infrastructure for the benefit of the community

as a whole.

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The second category is I believe also 2 straightforward. Many municipalities have. 3 particularly when dealing with large-scale develop-4 ers, imposed requirements whereby the development 5 must take responsibility for a variety of services 6 that are customarily the purview of municipal 7 governments. These add costs specifically onto 8 9 the development. Okay. Morris Township does not do Q 10 that in its zoning ordinance; does it? 11 Not to my recollection. 12 Α Well, does it or doesn't it? 13 Q You studied the township ordinance. 14 Well, I believe the answer not to my 15 Α recollection is fairly clear. 16 Okay. So that does not then apply 17 Q to Morris Township then. So then the first ele-18 ments there, the facility improvements, are you 19 20 stating then that the developer of least cost housing should not be required to make any of 21 these on-site improvements? 22 On-site improvements are generally made by 23 Α 24 a developer, certainly. 25 Well, you say then that they Q

A. Mallach - cross 31 should be made by the developer of least cost 1 2 housing? On-site improvements, A 3 yes. 4 Q Okay. And what is included in there. 5 streets? A Internal 6 Only internal streets 0 7 Well--Α 8 How about streets on which the 0 9 property fronts, if there is no street there? 10 How can the property front on a street if Α 11 there is no street there? 12 MR. BUCHSBAUM: Could we go off the 13 record for a second? 14 (The last question and answer are 15 read.) 16 (A discussion is held off the 17 record.) 18 (The luncheon recess is taken.) 19 Q Well, we are back on the record. 20 And I had asked you a question which you objected 21 to which I think rightfully so in that I did not 22 make myself clear in that we were talking about 23 infrastructure or facility improvements and we 24 are talking about streets. And I think I said 25 what if the development was not on a street.

What I meant was if it is not on a regular,
improved street such as a paved street, would you
not feel then that that requirement should be
placed upon the developer of low cost housing?

It's a question of degree. Okay. A This goes back to another issue where I believe in the general deposition I said in looking at sites, trying to decide which are the best sites for least cost housing, clearly the sites that are most accessible to things like streets, sewer. water and so on are preferable. So the difference would be if it's a matter of running a couple of hundred feet to provide frontage or to provide access to a major kind of road, that's a reasonable kind of expenditure. If it's a matter of, say, a quarter of a mile, then it's a highly debatable proposition. And I would not venture to suggest exactly where the break point between them would be.

Q If, let's say, it does become a matter of a quarter of a mile, what then? A Well, then it goes back to looking at the overall zoning. If a municipality, for example, has zoned purportedly to provide least cost housing and when one looks at the sites, one finds

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	A. Mallach - cross 33
1	that they are remote from existing roads and yet
2	there is land that is not so remote from existing
3	roads, that really raises a question of what the
4	zoning is doing. This is the point of the Court
5	in Madison, where the Town had placed in that case
6	P.U.D. zones.
7	Q And what if there is no other land
8	available? Then what?
9	A Then, of course, one does the best one can.
10	Q Okay. So in that case, where it is
11	a matter of necessity, then you do not consider it
12	a cost-generating provision?
13	A That's correct, when there is literally no
14	alternative.
15	Q Right. Where in Morris Township's
16	ordinances are there any of these cost-generating
17	provisions that we are talking about?
18	A That one I am not familiar with any such
19	Q If I told you there was no such
20	provision, would you agree with that?
21	A I have no reason not to.
22	Q Okay. And I presume that the same
23	thing we are talking about as far as streets are
24	concerned would apply also to water and sewer?
25	A Yes.
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	A. Mallach - cross 34
1	Q And you would adopt that same, let's
2	say, perhaps a quarter of a mile basis?
3	A I wouldn't want to suggest, you know, a
4	specific amount. I was just giving that for
5	hypothetical purposes.
6	Q Okay. Well, do you think then if
7	it is beyond a quarter of a mile, that the
8	municipality should then bear the cost of a new
9	street and water and sewer?
10	A Well, from a practical standpoint, there
11	is a standard of sorts provided in the Land Use
12	Law which is embodied in some zoning ordinances
13	dealing with the pro rata sharing of such off-site
14	improvement costs, which is often applicable to
15	such situations.
16	Q Well, would you say the same bear-
17	ing then of off-site improvement costs should
18	apply equally to regular housing developments as
19	well as low cost, least cost housing?
20	A It's a grey area. I would think, for
21	example, that if you had a municipality that
22	literally had no developable sites, that could
23	not be developed for least cost housing or pre-
24	sumably, for that matter, for anything else with-
25	out requiring major infrastructure costs and, as

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is likely, those infrastructure costs benefitted
other developers, other landowners and so on in
addition to the specific owner trying to build a
least cost housing development, then under such a
circumstance, a municipality that was actively
interested in encouraging least cost housing
ought to consider picking up itself that pro rata
share of the extension that was attributable to
the least cost housing.

Q And what if it did not benefit other housing or other properties?

A Well, it should still consider it. Obviously, how realistic it would be would be a matter of how much money it would be.

Q And if the municipality did do that for the low cost, wouldn't that then be discrimination? A No.

Q No. You feel a municipality could spend public funds to extend these facilities to the low or least cost housing and not have to do the same thing for normal housing developments?

A I think again without presuming to be a lawyer, I think there is an abundant basis for the use of public funds for support of low and moderate income housing on the basis that it is

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	A. Mallach - cross 36
1	clearly a public purpose and and of public value
2	to the community.
3	Q Do you know of any such law?
4	A Well, for example, the Community Develop-
5	ment
6	Q No, that is not the question. Do
7	you know of any such law?
8	A I am citing a law. Bear with me. Don't
.9	interrupt.
10	The Housing and Community Development Act
11	of 1974 which deals with the expenditure of in
12	this case federal funds explicitly requires that
13	the funds be used principally to benefit the
14	housing and living conditions of low and moderate
15	income families and establishes a series of tests
16	which are embodied in H.U.D. regulations to ensure
17	that the funds are used towards that end. This
18	is a program which is, as I am sure you are
19	familiar, Morris County and through the County a
20	number of County municipalities participate in.
21	Q And that is all very well and good
22	for federal funds. But what if there is no such
23	program? A Well, the point is not
24	whether there is a program or not. The point is
25	whether it is legal to expend funds for the

principal--principally to benefit low and moderate income housing and by extension low and moderate income people. And I think it's a reasonable assumption that if it's legal to spend federal funds for that purpose, it is legal to spend funds from other levels of government. And again I'm not portending to give a definitive legal opinion here, but it seems to be a basis.

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Q Also under the cost-generating features on Page 4 in Paragraph A-1, you state the requirements here which you say are designed to enhance house value such as basements rather than slabs and extensive parking spaces.

MR. BUCHSBAUM: Which page are you on? There is a number on top.

MR. MILLS: Okay.

A You are referring to Page 2 in my numbering at this point. Is that correct?

A I guess I did not see those pages up there. Okay. A Yes, yes, the general section is numbered, even though the individual municipal ones are not.

Q Page 2? A Yes, that's correct.

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Now, does Morris Township require

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	A. Mallach - cross 38
1	basements rather than slabs?
2	A Not to my recollection.
3	Q Does Morris Township require
4	excessive parking spaces? A Yes.
5	Q Morris Township requires excessive
6	parking spaces? A Yes.
7	Q How many do they require?
8	A Two per unit.
9	Q Isn't that what you recommended,
10	two per unit? A No, it is not.
11	Q How many do you recommend?
12	A As I stated, I suggest that 1.5 for garden
13	apartments and 1.8 for townhouses are adequate.
14	0 And what about single-family?
15	A Two in that case.
16	Q Two for single-families?
17	A That's correct.
18	Q So Morris Township is in line as
19	far as single-families is concerned. All right.
20	And dees Morris Township have a requirement that
21	they have enclosed garages?
22	A No.
23	Q Okay. And does Morris Township
24	require more open space dedication than bears a
25	reasonable relationship to the needs of the

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	A. Mallach - cross 39
1	occupants? A In the townhouse zone,
2	yes.
3	Q To what extent?
4	A It requires that 25 percent of the site of
5	a townhouse development must be dedicated for open
6	space.
7	Q And what would be your recommenda-
8	tion? A Well, again as I stated
9	before the lunch recess, within a townhouse develop-
10	ment, strictly speaking, there is no need for
11	dedicated open space. If one felt it was impor-
12	tant, certainly no more than ten percent.
13	Q And I cannot find the page, but I
14	thought that in your report you stated that 20
15	percent was A I suggested as
16	a general standard 20 percent, but that is with
17	particular reference to garden apartments.
18	Q So Morris Township is not that far
19	off. And what
20	MR. BUCHSBAUM: Is that a question?
21	MR. MILLS: Yes, okay.
22	Q Answer it. Is Morris Township that
23	far off? Put it that way.
24	A That's not quite as simple or entertaining
25	as all that. I mean the point is obviously at

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	A. Mallach - cross 40
1	some point one has to draw a standard. And again
2	as I stressed, the standards that I'm recommending
3	in my report here are not absolute minimum
4	standards. So you can say if it's a little worse,
5	if it's a little more than, that it's not that
6	far off.
7	The point is these points have been drawn
8	well down the line as it were, so the difference
9	between 20 percent and 25 percent is potentially
10	significant because the 20 percent is already, as
11	I've said, more than strictly speaking required.
12	Q What are the standards that you have
13	reference to? What is the basis for those
14	standards? A The basis for these
15	standards is a very extensive or varied number of
16	sources and practical experience dealing with
17	different aspects of living in these units. The
18	point is and the point that I'm trying to stress
19	throughout this is when you are looking for
20	standards and you are trying to go about this in a
21	rational fashion, you don't pick numbers out of a
22	hat and say 25 or 20 percent or whatever. You
23	look at what a unit, a yard, a housing site, a
24	what-have-you has to do in terms of providing
25	adequate, sound living conditions for its

residents and then work backwards from that to looking at questions of numbers. So there are very few firmly-grounded absolute numbers in this business.

Q But you just came out with some numbers? A That's correct. Q And we were discussing this--A Yes.

Q --about excessive parking spaces. And where did you get those numbers?

A Okay, those numbers--And I believe if you look at the Common Defense transcript you will find some specific source references for those, but these are based on literature and available information about the number of cars that people living in different kinds of units, different sizes of units, are likely to have, making some allowance for additional space for visitors and service vehicles.

Q Well, then you have no quoted source for this. Is that right? I mean it is something you have -- A You will find in the transcript the specific quoted sources.

Q Supposing you give this to me? A The two sources that are referenced for

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	A. Mallach - cross 42
1	this purpose include the volume entitled Planning
2	and Design Criteria which is by DeChiara and
3	Koppleman; and a New Jersey source entitled, if
4	memory serves, Site Plan Review Guide or something
5	to that effect.
6	Q And who put out this New Jersey
7	Site Plan Review Guide?
8	A The New Jersey Department of Community
9	Affairs.
10	Q Now, along the line here, you also
11	recommended H.U.D. minimum property standards be
12	applicable? A That's correct.
13	Q And these other guides that you
14	mention, are they in conflict with the H.U.D.
15	minimum property standard?
16	A No.
17	Q And aren't the H.U.D. standards
18	nationally established? A Yes.
19	Q But earlier in your report, you
20	recommended that supposedly, you know, the require-
21	ments here be sensitive to the local inhabitants
22	in the area in which, you know, these units are
23	to be constructed?
24	A Yes.
25	Q Would not then there be some

	A. Mallach - cross 43
1	deviation from these minimum standards because of
2	that? A No, the local inhabitants of
3	Morris County are not different in those regards
4	from the local inhabitants of any part, for all
5	practical purposes, of the United States in
6	reference to same size. They eat and sleep in
7	roughly the same fashion.
8	Q Well, then your statement then
9	Let me see if I can find it. I am quoting what
10	should have been Page 1, but is not numbered, the
11	first unnumbered page of your report where you
12	say, in essence, recognizing that housing standards
13	contain a strong cultural element, we have
14	attempted to frame those presented here with at
15	least some sensitivity to the suburban orientation
16	of the communities to which it is addressed.
17	That statement then makes no sense in view of
18	what you said?
19	MR. BUCHSBAUM: Maybe I can put this

MR. BUCHSBAUM: Maybe I can put this in context because the particular subject of the H.U.D. standards is minimum square footage. And maybe Mr. Mallach can clarify this. As I read his report on Morris County, there was no standard for that particular characteristic in Morris

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Township.

MR. MILLS: I appreciate your willingness to testify here, but I think you completely miss the point also. And if it is going to take all afternoon, we will get back to it.

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MR. BUCHSBAUM: I object to that remark for the record.

The cultural standards that I referred to Α and that I have already explained deal with a choice within density ranges of lower minimum densities and more liberal standards than might strictly speaking be required in terms of certain questions of density and land use. In the case of the floor area requirements of H.U.D. that are recommended here, I see no relationship between that and any plausible cultural variations. Okay. Okay. Now, turning to your 0 Page 4, you are suggesting, and I guess it is the bottom paragraph, you are suggesting that one acre recreational space could be created for every 40 to 45 units, common amount suitable for small child's play activities. And you are talking about this under standards for detached

single-family houses. Where did that standard

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come from? A This is not being proposed here as an explicit standard. I'm not advising that a municipality adopt an ordinance that one acre of small child play space be created for every 40 to 45 small lot units. I'm merely suggesting that this is an approach that could be taken towards creating additional open space while maintaining least cost standards in lot size and frontage.

Q Well, isn't this recommendation considerably below that recommended by the National Recreation Association?

A This is not a recommendation for the total amount of open space in a community, which is I believe what you are referring to. As I stated already, the greater responsibility for provision of open space in a community is that of the municipal government.

Q Now, Mr. Mallach, getting back to what we were touching on before about the required parking spaces, on Page 5 of your report, you recommend I believe 1.8 parking spaces per dwelling unit in townhouses?

That's correct.

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Okay. And we went through before

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- diversion	A. Mallach - cross 46
1	how you arrived at that 1.8 parking spaces. And
2	then in townhouses, I believe you recommend 1.5
3	A In garden apartments.
4	Q In garden apartments, yes, I am
5	sorry. And I am wondering, in making that
6	recommendation, did you take into consideration
7	that in an area like Morris Township which we are
8	talking about now, which is a suburban area, the
9	fact that if both parents are working that live
10	in that housing unit, that two cars would be
11	required, one for the parent that has to commute
12	to a job someplace and another for the other
13	parent who may be working someplace else or may
14	have to take the children to school or to extra-
15	curricular activities?
16	A This is based on what families of the
17	typical-sized distribution that are likely to
18	live in garden apartments and townhouse develop-
19	ments are likely to have in terms of automobiles.
20	Q But you beg the question. We are
21	talking about Morris Township. You stated that
22	you have seen the township. You have traversed
23	the township. A The answer to your
24	question is based on my experience and judgment,
25	families living in Morris Township are likely to

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have the same number of cars as families of similar size and economic level living in other communities.

Q And you have given that deep consideration? A Yes. Q And you are aware of the fact that there is no public transportation in Morris Township? A If memory serves, there is public transportation in a number of locations in Morris Township. You should be more informed.

Q Yes, there is a railroad **at Convent** Station. A There are also a number of bus routes through town.

Q The bus routes are on Madison Avenue I believe. But are you aware of the fact that if you live, say, in the western section of Morris Township, you are four to five miles away from those places?

A Well, actually that is the case at the moment. The County is proposing a bus route along Route 24. And if there were intensive development of multi-family housing in that area, I don't doubt that that proposal would be implemented in short order.

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	Q	But that	t does not	exist; rig	ht?
And	you stil	1	Α	Well, t	here
are	two answ	ers to the	e question.	, First, w	here
the	re is a r	easonable	prospect o	of providin	g pub-
lic	transpor	tation, i	t can be pr	covided. O	ne of
the	advantag	es of a b	us route ov	ver a train	, for
exa	mple, is	that there	e is a grea	at deal of	flex-
ibi	lity in t	he planni	ng process,	especial1	y as is
the	case in i	Morris Cou	unty where	you have a	county
tha	t is taki	ng an act:	ive role in	n providing	and
ext	ending pu	blic trans	sportation	services.	The
sec	ond point	is in the	e final ana	alysis, the	like-
lih	ood of re	presentat:	ive familie	es of a giv	'en
siz	e and a g	iven econo	omic level	of having	a given
num	ber of ca	rs is inde	ependent of	E, to a lar	ge
deg	ree, the	availabil:	ity of publ	lic transpo	ortation.
	Now,	one might	be able to	o argue tha	t if
the	re is no	public tra	ansportatio	on and no p	rospect
of	there bei	ng public	transporta	ation, it's	un-

fortunate that such families do not have more cars. But that is another matter.

Q And if the public transportation never gets built, what happens then? A You don't have to build public transportation. Q All right. Supplied, if you wish

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	A. Mallach - cross 49
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1	to argue. A I am still saying that
2	is in the final analysis an irrelevant considera-
3	tion, how many cars a family is likely to have.
4	Now, again holding family size and economic level
5	reasonably constant, I mean again the point is
6	you can say that it should not be, but it is.
7	Q I do not understand that, you see,
8	it should not be, but it is.
9	A Whether a given family holding economic
10	level and size constant is likely to have one or
11	two cars or three or four is not dependent upon
12	whether there is public transportation in the area.
13	Q Yes, but we are talking about the
14	reverse, where there is not public transportation,
15	they need those cars.
16	A Not necessarily.
17	Q Not necessarily, okay. So then when
18	I give you the proposition that if the party
19	commutes by the railroad and has to go to Convent
20	Station and lives in the western part of Morris
21	Township, that he would then walk five miles to
22	get to that railroad station? Is that what you
23	are saying? A Obviously that would
24	vary with the individual.
25	Q Okay. Okay. On Page 6, your Bage

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6, now, under F, Standards for Senior Citizens' Housing, you make the statement there that, quote, "There is no particular justification to single out zones for senior citizen housing." Why do you make that statement?

A Because if a site is suitable for senior citizen housing, it will almost invariably be suitable for high-density housing for non-senior citizens.

Q But don't you think this runs somewhat contrary to our again Municipal Land Use Law which states that the municipality can zone to encourage senior citizen housing?

A If you will read the rest of that sentence, and I forget the exact phrasing, at standards and densities consistent with other housing. That particular phrase could hardly be quoted in contradiction to this statement.

Q Well, then if you do not have a senior citizen housing zone, how do you guarantee that it is going to be built for senior citizen housing? A Actually, it's sort of ironic that you should ask such a question because the problem has been the exact opposite, that because of municipal pressures, the only

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subsidized housing that is being built in	
communities such as Morris Township is senior	
citizen housing. And the problem which has been	
commented upon by almost everybody concerned with	2
low income housing needs is that no housing or	
virtually no housing for low income non-senior	
citizens is being built. I think it is quite	
safe to assume that given municipal preferences	
and given the political conditions of New Jersey	,
that the needs of senior citizens will still be	
met at least in proportion to their share of the	
total housing need.	

Q I do not understand what you mean by that. Would you elaborate on that, please? MR. BUCHSBAUM: Can you?

A Well, I thought it was more or less entirely self-explanatory, but I will try. What I'm saying is that if you create zones in which senior citizen and non-senior citizen housing can be built, there are many factors operating to ensure that at least a fair share of that, if I can slightly misuse that term, will be for senior citizens rather than exclusively for non-senior citizens.

But you cannot guarantee that that

Q

would occur? A As much as anything in the field of housing, land use, can be guaranteed, that can be.

Q Okay. Well, what difference does it make if you do zone separately for senior citizen housing? Why do you single that out and make the statement in your report there is no particular justification? What difference does it make if you do zone separately for senior citizens? A Because it has been a common practice for many municipalities to zone for senior citizens as a way of singling out that need as one to be met and disregarding the other Now, in the context of that entire section, needs. Section F on Page 6, it's quite clear that my point is, first, that there is a need for senior citizen housing as part of the total and, secondly, that there are reasonable standards for that.

However, given the fact that zones suitable for tenior citizen housing are also in the main suitable for non-senior citizen housing from a straight land use standpoint, there is rarely any basis for saying this zone should be purely for senior citizens.

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Yeah, but what difference does it

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make if you do have a separate zone for senior citizens? What is the difference?

A Well, leaving aside whether that can legally be done under the Municipal Land Use Law, if a municipality has more than ample land zoned for other uses and has a--such as family low income housing, townhouses, garden apartments, small lot single-family units and the like, then from a practical standpoint it would probably not make a difference. However, from a standpoint of planning and housing standards, such a distinction is not rationally-grounded.

Q But then it is purely academic then because you just admitted it makes no difference? A It's not purely academic. I'm saying there are circumstances under which it conceivably wouldn't make any difference, but again given practices that are common in municipal zoning, it could easily as is the case today in many municipalities, make a difference.

Q Well, then couldn't you have the same comment to make then if you zone for a garden apartment zone and you zone for a townhouse zone? Aren't you doing the same thing?

I would certainly argue that if you zone

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	A. Mallac	h - cross	54
1	for multi	-family, that such a zone again except	pt
2	for perha	ps unusual circumstances, but as a	
3	general r	ule such a zone should provide either	r n r
4	garden ap	artments or townhouses certainly.	
5	Q	And according to you, senior ci	tizens?
6	A Ye	S.	
7	Q	But you do not make the comment	as
8	far as Mo	rris Township is concerned where we	have
9	separate	zones for townhouses	
10		MR. BUCHSBAUM: Wait a second.	
11	Wh	at exact comment are you talking abo	ut
12	he	re?	
13		THE WITNESS: The first sentence	e
14	af	ter	
15		MR. BUCHSBAUM: No, no.	
16		MR. MILLS: On Page 6 of Mr.	
17	Ma	llach's report, Paragraph F, under	
18	St	andards for Senior Citizens' Housing	,
19	he	made the comment, quote, "Generally	
20	Sp	eaking there is no particular justif	ica-
21	ti	on to single out zones for senior ci	ti-
22	Ze	en housing."	
23		MR. BUCHSBAUM: What I am tryin	g to
24	ur	derstand is are you assuming garden	
25	ar	partment zoning necessarily excludes	
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	A. Mallach - cross 55
1	senior citizens?
2	MR. MILLS: No, no, the question
3	was if he can make that statement under
4	Standards for Senior Citizens' Housing,
5	why does he not make the same under the
6	Standard for Townhouses and Standards for
7	Garden Apartments?
8	A I think it's self-evident. Again, senior
9	citizens, you are dealing with a population group.
10	And there is no rational basis here to single out
11	that such-and-such housing which may be of
12	physically different types should be occupied only
13	by a single population group. Townhouses and
14	garden apartments are uses that differ so that
15	even though I believe there is no particular
16	reason to distinguish, they're nonetheless separate
17	uses, so that it is a legitimate at least in
18	principle distinction to make.
19	Q On Page 10 of your report on the
20	fourth paragraph down, you are talking about
21	fixing the level of overzoning for least cost
22	housing. And you state that it must be done in
23	the context of market demand analysis for least
24	cost and other housing in the community. What

community are you talking about there?

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A In the community, whichever community is analyzing precisely how much rezoning is appropriate in its process of framing an ordinance that would meaningfully comply with the <u>Madison</u> and <u>Mount Laurel</u> standards.

56

Q Well, then in the case of Morris Township which we are talking about, you are talking about Morris Township then?

A Yes, that would be correct.

Q Then doesn't that conflict with the whole theory of the eight-county region which the Public Advocate has been stressing there? A No.

O We have then two different standards? A No, the point here is, and this report provides a framework and as stated previously the framework makes clear that, the general level of overzoning in the region should provide between three and five times the amount of land needed to meet the fair share. However, for a variety of reasons, there may be local variations in the pattern of land ownership, the pattern of housing demand and so on which would require either more or less overzoning in order for the fair share that is appropriate for that municipality to be

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11	A. Mallach - cross 57
1	achieved. So that the exact amount of overzoning
2	would take those factors into account. But over-
3	all, it would fit within the regional context.
4	Q Where in your report do you recom-
5	mend this three to five times the amount for over-
6	zoning? A I do not know that it
7	appears explicitly in the report.
8	Q Isn't it a fact that on Page 10 in
9	the sixth paragraph which starts out with the
10	figure one, you, in effect, are recommending 50
11	percent overzoning? A No.
12	Q Well, what are you saying then in
13	Paragraph 1 where you say, "Overzoning must make
14	possible enough housing for families in need of
15	least cost housing, recognizing that many units
16	(generally around 50 percent) will not be occupied
17	by such families."?
18	A Okay, What this means is that one of the
19	reasons for overzoning taken in and of itself
20	requires a factor of two-to-one. If you were
21	mercly overzoning just to deal with the fact that
22	approximately half of the units that are likely
23	to be built as least cost housing will not be
24	occupied by the families in need, you would have
25	to overzone by a factor of two-to-one. That would

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assume that all of the land that you zoned for would be available, readily available on the market at a reasonable price and that all of the people buying that land would then proceed to build least cost housing on it.

So if you had a perfect housing market for least cost, which is an ideal state that clearly does not exist, you would have to zone by--overzone by a two-to-one factor simply to deal with that aspect of it. Now, given these imperfections in the housing market which I have discussed, my conclusion is that a reasonable range for where the zoning would likely to lie is three to five times the amount of land needed to satisfy the fair share. That, however, would vary somewhat from municipality to municipality based on the way the housing market works in that community.

19 Well, if I were to suggest to you Q 20 that there is a greater demand for more expensive 21 housing in Morris Township because of it being a 22 very desirable community, would you then say that 23 this overzoning would have to be increased beyond 24 that three to five times? 25 Quite possibly, yes. Α

PENGAD CO., BAYONNE, N.J. 07002 . FORM

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4 multi-family, as well as some least cost housing. 5 Q And wouldn't the end result really 6 be just to zone the remainder of the town for low 7 cost housing? A 7 cost housing? A 8 say. 9 Q In this case, Morris Township, what 10 if that much land is not available? 11 A You do what you can. 12 Q Now, do you have any proof of this 13 point that we are talking about, that three to 14 five times overzoning would actually make the land 15 available to low cost housing and least cost hous 16 ing? A 17 mathematical standard. The principles are estab- 18 lished in the Madison decision. And the three 19 to five times represents again a conservative 20 effort to translate the principles that are clear		A. Mallach - cross 59
3 the Township would get some more expensive housing. 4 multi-family, as well as some least cost housing. 5 Q And wouldn't the end result really 6 be just to zone the remainder of the town for low 7 cost housing? A 8 say. 9 Q 9 Q In this case, Morris Township, what 10 if that much land is not available? 11 A You do what you can. 12 Q Now, do you have any proof of this 13 point that we are talking about, that three to 14 five times overzoning would actually make the land 15 available to low cost housing and least cost hous- 16 ing? A 17 mathematical standard. The principles are estab- 18 lished in the Madison decision. And the three 19 to five times represents again a conservative 20 effort to translate the principles that are clear- 21 ly enunciated in that decision into some practical 22 terms. I think it should be apparent that if you 23 argue, for example, that there's noproof that <th>1</th> <th>Q And what would the end result then</th>	1	Q And what would the end result then
4multi-family, as well as some least cost housing.5Q6be just to zone the remainder of the town for low7cost housing?8say.9Q9Q9Q10if that much land is not available?11A12Q13point that we are talking about, that three to14five times overzoning would actually make the land15available to low cost housing and least cost hous-16ing?A17mathematical standard. The principles are estab-18lished in the Madison decision. And the three19to five times represents again a conservative20effort to translate the principles that are clear21ly enunciated in that decision into some practical22terms. I think it should be apparent that if you23argue, for example, that there's no proof that24three to five times would achieve the least cost	2	be? A The end result would be that
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three to five times would achieve the least cost	22	terms. I think it should be apparent that if you
enice to live times would achieve the least cost	23	argue, for example, that there's no proof that
²⁵ housing, then it should be equally apparent if	24	three to five times would achieve the least cost
	25	housing, then it should be equally apparent if

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	A. Mallach - cross 60	
1	not more so that anything less would have presum-	
2	ably less success in achieving least cost housing.	
3	Q Well, other than overzoning, is	
4	there any way that a municipality can guarantee	
5	that least cost housing will be built?	
6	A Well, in certain regards, for example, as	
7	I discussed this morning, one subset, if you will,	
8	of least cost housing is low and moderate income	
9	subsidized housing. A municipality could certain-	
10	ly assure provision of some amount of low and	
11	moderate income housing by affirmatively assist-	
12	ing public housing authorities, nonprofit housing	
13	sponsors, by using community development funds or	
14	municipal funds for such things as site acquisi-	
15	tion or infrastructure extension and a variety of	
16	other things.	
17	A municipality, furthermore, if it wanted	
18	to encourage least cost housing could again	

courage least cost housing could again affirmatively encourage those developers or builders who agree to provide least cost housing in terms of the same matters. So a municipality that actively wanted to provide its fair share of least cost housing has a large number of resources at its disposal. It need not be limited to the zoning ordinance.

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	A. Mallach - cross 61
1	Q There are no community funds avail-
2	able in Morris County.
3	A Community development funds?
4	Q Yes, there are no community develop-
5	ment funds available in Morris County for Morris
6	Township. A I
7	MR. BUCHSBAUM: That is not a
8	question. That is a statement. This coun-
9	sel objects to it on that basis, but you
10	can ask your questions.
11	MR. MILLS: He started to answer
12	before I finished.
13	Q What I was stating was that there
14	are no community development funds available for
15	Morris Township. Given that fact, how else can
16	Morris Township assist in this least cost housing?
17	MR. BUCHSBAUM: First off, you have
18	noted our general reservation of rights
19	for the record in terms of the record, but
20	in this case, I am going to take the
21	trouble to single out this question because
22	it starts with an incorrect premise. You
23	can answer that if you want.
24	A Okay. There are two or three answers to
25	it. First, I am by no means as certain as

	A. Mallach - cross 62
1	counsel, Mr. Mills, that there are indeed no
2	community development funds being made available
3	at present to Morris Township. Secondly, even
4	assuming that's the case, community development
5	funds are provided on an annual basis. And there
6	is the opportunity to obtain funds next year, if
7	not this year. Thirdly, even if the amount that's
8	allocated to the County through which Morris
9	Township would apply for its share is inadequate
10	this year or next year, there are discretionary
11	funds that are made available directly through
12	H.U.D.
13	Indeed, since H.U.D. has a very strong
14	policy concerned with the provision of low and
15	moderate income housing, I believe if Morris
16	Township were willing to undertake a bona fide
17	commitment to use its resources, its good offices
18	and so on affirmatively to encourage low and
19	moderate income housing in the township, I
20	believe that there would be very little difficulty
21	in obtaining funds to at a minimum match costs
22	with municipal funds and quite likely pay for the
23	greater part if not the entirety of the special
24	costs involved.
25	Q And you think that would be legal

ļ	A. Mali	Lach - c	ross			63
1	to do 1	:hat?		A	Certainly.	
2		Q	In Morn	ris Town	nship?	
3		Certain	ly.			
4		Q	Can you	u cite a	any legal authorit	ЗУ
5	for the	at?				
6			MR. BU	CHSBAUM	: Well, you can a	answer
7		if you	can.			
8			MR. MI	LLS: I	f he knows, he is	mak-
9		ing a s	tatemen	nt that	the municipality	can
10		use mon	ey to-	-		
11			MR. BU	CHSBAUM	: We are talking	about
12		a matte	r that	really	should be in a bi	rief.
13		Your in	itial (question	n started with the	at.
14		And I d	o not v	want to	see us get sidet:	cacked
15		into ma	tters	that we	can brief at some	9
16		point.	The w:	itness :	is testifying as a	to
17		facts a	and exp	ert opin	nions.	
18			MR. MI	LLS: WI	hat are you saying	g?
19			MR. BU	CHSBAUM	: He can answer :	if he
20		can.				
21			MR. MI	LLS: 0	kay.	
22			MR. BU	CHSBAUM	: I am not instru	ucting
23		him not	to an	swer, b	ut we are wasting	time,
24		That is	what	I am sa	ying.	
25	А	I beli	eve the	author	ity can be found	in
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1	A. Mallach - cross 64
1	the Housing and Community Development Act of 1974
2	and the accompanying federal regulations.
3	Q Now, supposing Morris Township does
4	these things that you are talking about to
5	encourage or assist in least cost housing and
6	least cost housing becomes constructed. Is there
7	any way that Morris Township can guarantee that
8	the housing will be always available for low and
9	moderate income people?
10	A Well, if the housing is constructed under
11	a government subsidy program, the matter is not
12	really a problem. For example, if you have a
13	subsidized housing development constructed under
14	the federal Section 8 Program, the commitment of
15	subsidies to that development and the attendant
16	control on the qualifications of who lives in
17	that development can be made by H.U.D. for terms
18	up to 40 years, which although it's not always,
19	is as long a period as is relevant in this kind
20	of situation.
21	When dealing with least cost housing that
22	is not subsidized, in other words, that's built
23	at moderatebuilt to sell or rent at moderate
24	cost by private developers, the situation is more
25	complicated. There is relatively little

	A. Mallach - cross 65
1	experience with this matter. There are a number
2	of approaches that have been discussed, but I'm
3	not familiar with very much actual practical
4	experience over the long haul.
5	Q Well, then you are saying it is your
6	opinion that you see no way then that Morris
7	Township could then ensure itself that if they
8	did encourage and assist in
9	MR. BUCHSBAUM: This is about the
10	15th time that counsel has mischaracterized
11	the previous statement of the witness.
12	That is not what he said. He talked about
13	subsidy programs.
14	I just wish counsel would not do
15	this. The witness is quite capable of
16	correcting counsel, but I do not see why
17	we have to keep going through it.
18	A What I am saying now
19	MR. MILLS: Hold everything now.
20	Mr. Reporter, go back and read his answer.
21	And I think you will find you are wrong.
22	because he mentioned federal and H.U.D.
23	first and then after that he said
24	MR. BUCHSBAUM: Then you made a
25	flat statement

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MR. MILLS: Then he mentioned unassisted. That is when I came in with my question. Can you read it back, please.

(A discussion is held off the record.)

A We are dealing with two types of least cost housing. With regard to housing that's built under a subsidy program, there is no problem with ensuring its continued occupancy to benefit lower income households. With regard to the second type, which deals with that that is not subsidized, there is--it is a more complicated issue.

There are techniques to ensure that at least some percentage of the units in a least cost development would be continually occupied by lower income households. However, as I stated, they are relatively untried, so one can't be certain. So, in other words, it's not that they can't do it at all, but that at least with regard to the unsubsidized units, there is still some uncertainty because of the relative newness of the concept and the approaches involved.

Q Okay. What is this concept or approach that you are suggesting?

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Α.	Ma	11a	ch		cross
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	A Well, I think that there are a number of	
	possibilities. For example, if, for example, you	
	are talking about a rental development that is	
	initially rented at modest rents and that has	
· · · · .	been assisted in some fashion, given the general	
	prevalence of rental control, rent leveling	
	ordinances affecting all kinds of housing, there	
	would be certainly in my judgment no serious	
	impediment to a municipality insisting on some	
	form of continued control of rents to assure that	
	the units stayed in the least cost range over	;
	time.	

With regard to sales units, there are a variety of techniques. One point, if a unit has received some form of internal subsidy or assistance, from community development funds or other funds, that could be then taken back in the form of, say, a second mortgage on the development on the unit, that if the person sold it, the money could then go back into a pool to subsidize an additional unit elsewhere.

There are many techniques. They tend to be complex in housing.

The Bergen County Housing Authority, incidentally, is working to apply some of these

techniques to its own program of constructing least cost housing where the land is bought with community development funds. Units are constructed and sold on that land.

Q Okay. Now, I listened very carefully to what you are saying, but I still want to get where there is no subsidy to this housing. What controls can a municipality possibly have? A Well, okay. As far as the rental development is concerned, that can be imposed with or without subsidies involved. But with regard to least cost housing generally, I think there are a number of issues. And some of these are made quite clearly by the Court in the <u>Madison</u> case really.

First is at least part of the purpose for least cost housing is the provision of filtering. I believe it's understood that not all least cost units will be occupied by lower income people and that to some degree the benefit of generating that construction is by opening up additional existing housing in the community. The second point is that to think of a least cost housing objective as a kind of once and for all thing, we build the units, here they are and that's that

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	A. Mallach - cross 69
1	in perpetuity, I think is misleading. I think
2	what we are talking about here is an ongoing
3	program of providing housing.
4	As long as housing at all income levels is
5	at short supply, then there will be problems see-
6	ing to it that the less affluent people benefit
7	from the housing. So this has to be seen in the
8	context of a process whereby housing continues to
9	be provided as housing needs exist, as households
10	are formed.
11	Q Are you answering my question that
12	a town cannot protect itself against this type of
13	thing or are you saying something else?
14	A I'm not sure what you mean by protect it-
15	self.
16	Q Well, I said leaving out the
17	absence of any kind of subsidies, whether they be
18	federal, state or local, and a municipality zones
19	for least cost housing and encourages least cost
20	housing, how can the municipality guarantee that
21	this will actually be least cost housing?
22	MR. BUCHSBAUM: Other than rent
23	control? You are talking about single-
24	family houses actually?
25	MR. MILLS: I did not say other

	A. Mallach - cross 70
1	than rent control. I said how can they.
2	A This goes back basically to part of the
3	overzoning issue. If a municipality simply zones
4	for least cost housing
5	(A discussion is held off the
6	record.)
7	Q Did you answer that question or
8	shall we go back to it?
9	A Why don't you read back just the last part
10	of the question.
11	(The second previous question and
12	answer are read.)
13	Ait does so, and the <u>Madison</u> Court clearly
14	understands this point, without the certainty
15	that the units will be used or that the land will
16	be used rather in its entirety for least cost
17	housing. This is part of the purpose for over-
18	zoning.
19	You have to recognize or accept that some
20	of the housing built in a zone that permits least
21	cost housing will not be least cost and, further-
22	more, that some of the housing that may be least
23	cost will be occupied by families who could
24	afford more expensive housing. This is why the
25	whole thing has to take place within the market
	II I

	A. Mallach - cross 71
1	demand. The only exception for this, of course,
2	is where one has affirmatively gone about promot-
3	ing subsidized housing.
4	Q Well, we prefaced the whole question
5	leaving out the subsidy.
6	A Okay.
7	Q I did not get from your answer then
8	that there is any real control that a town can
9	enforce that would then protect against this low
10	cost housing either being built or if it is built
11	and occupied to continue to be occupied?
12	A To some degree. That's the point of over-
13	zoning.
14	Q Is the municipality the only one
15	who should be involved in low cost housing?
16	What I have reference to is the State of New
17	Jersey where the State owns in a number of munici-
18	palities State-owned land. Should not the State
19	also be required to use that for low cost housing
20	en lesst cost housing?
21	A Well, this goes somewhat far afield. I
22	think it is an interesting question.
23	Usually the land that the State owns is
24	used for a very particular purpose. It's a park.
25	It's an institution. And it may or may not be

amenable for use for housing.

On the other hand, I would certainly think it desirable to the degree that the State owns land that it can be used for housing, least cost housing in particular, and that is not needed for other pupposes, that it could be used for development of least cost housing.

Again, in the final analysis, and I think <u>Madison</u> is very clear on this point, too, the principal obligation of the municipality is to make the opportunities available for private organizations, be they developers, builders, nonprofit housing sponsors, but through its zoning provisions or its overzoning provisions, if you will. But to the degree that the municipality, through use of municipally-owned land or the State through suitably State-owned land contributed to that, so much the better.

Q One final question: It is my opinion that the only real and practical way to to low the whole problem of least cost housing for low and moderate income families is for the State to come in and do it on a state basis where the State can provide the funds and infrastructure and all of the requirements. Do you agree with

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that or not? A I don't think so. There are a lot of factors involved.

I think in terms of providing really low income housing, that a low income person,

typically defined as people earning 50 percent or less of the median income in the area, can really afford has got to have some kind of subsidation involved. And from a practical standpoint, even though there are ways that a municipality can help a project along, if you will, the amount that is really needed is beyond a municipality's resources to provide on its own. And if it's going to be built in any large numbers, probably the only place the subsidies are really going to come from is the federal government.

Now, that doesn't mean that least cost housing doesn't benefit some significant population groups. And again this is what the <u>Madison</u> Court comes back to, that to the degree that there are subsidies that can be made available, heaven knows they should be used. And to the degree that you can get the state and federal governments to move towards meeting housing needs, they should do so.

But since that's unpredictable, the Court

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finally concluded that in the here and now one had to at the municipal level provide the opportunity for least cost housing because that was the closest that could be got to, that goal.

Q But now you are stating what you felt that the Court said. But my question was or my question is do you agree or disagree that isn't really it the only practical way, for the State to come in and do it?

In regard to low income housing, as you Α say, state and federal, perhaps, but in terms of full spectrum of housing needs -- I mean if housing in a given area, say, is at present being built for prices, say, at \$80,000 and up, say, and through zoning for least cost housing, one could produce a fair amount of housing that people could buy, say, for \$45,000 or \$50,000 or whatever, that's not low income housing. But it does benefit some people who are not otherwise being bene-And through filtering, as the Court goes fitted. inte in great detail, it would facilitate other people improving their housing elsewhere. So it's not either/or really.

Q All right. Now, weren't you the author of this book, Housing and Suburbs?

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Yes.

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Okay. You were cited in here as Q 2 being the author. And on Page 124, you made a 3 recommendation. And I will read it. It says. 4 this is your recommendation, "The creation of a 5 6 New Jersey community facilities agency empowered, 7 one, to sell bonds for the construction of new 8 community facilities and infrastructure and to 9 provide financial support independent of use sur-10 charges and municipal contributions for the repay-11 ment of the bond; and, two, to administer a pro-12 gram of state assistance to meet the operating 13 costs in the municipalities." And the rest of it 14 I do not think makes too much difference. 15 Now, that was your position when you 16 authored this report; wasn't it? 17 That was the position of the County A 18 Municipal Government Study Commission. 19 Well, I believe that on Page II it Q 20 that the principal author of this report was 21 in Mallach. Are you Alan Mallach? 22 Yes. A 23 So you now are denying making that Q 24 recommendation? Α No, I am mere-25 ly pointing out what I believe is a significant

difference.

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Q Isn't that statement contrary to what you just said, that it should be the municipalities that supply this--

A Not necessarily, I think you have to look at the context of that statement and the straight meaning of that statement. That deals with and the clear context of that statement is to deal with the kinds of major facilities that are the byproduct of large-scale growth. I think it's important to bear in mind also that when that report was written, New Jersey had not yet entered into its leveling off process in terms of rapid growth, population growth and development.

I still believe that there are undoubtedly many situations in which such State assistance would be valuable and desirable. I did not believe, however, and this is I think the distinction, that it would be impossible to achieve respectable housing goals without such assistance.

MR. MILLS: I have no further

questions.

RECROSS-EXAMINATION BY MR. BUCHSBAUM:

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I just want to ask you one question.

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SUPERIOR COURT OF NEW JERSEY 1 LAW DIVISION - MORRIS COUNTY 2 DOCKET NO. L-6001-78 P.W. 3 MORRIS COUNTY FAIR HOUSING COUNCIL, et al, 4 Plaintiffs, 5 vs. CERTIFICATE 6 BOONTON TOWNSHIP, et al. 7 Defendants. 8 9 I, MARK SCHAFFER, a Certified Shorthand Reporter and Notary Public of the State of New 10 Jersey, certify the foregoing to be a true and 11 accurate transcript of the deposition of ALAN 12 MALLACH who was first duly sworn by me at the 13 place and on the date hereinbefore set forth. 14 I further certify that I am neither attor-15 ney nor counsel for, nor related to or employed by. 16 any of the parties to the action in which this 17 deposition was taken, and further that I am not a 18 19 relative or an employee of any attorney or counsel 20 loged in this case, nor am I financially interd in the action 21 22 Notary Public *f*ate of New Jersey 23 Dated: 24 25